



AGENDA REPORT

TO: Jestin D. Johnson
City Administrator

FROM: Josh Rowan,
Director, Oakland
Department of
Transportation

SUBJECT: HSIP 9 - Rectangular Rapid Flashing
Beacon Project Construction Contract
Award

DATE: April 20, 2026

City Administrator Approval



Jestin Johnson (Apr 28, 2026 09:16:29 PDT)

Date: Apr 28, 2026

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution Awarding A Construction Contract To Bay Area Lightworks, Inc., For HSIP 9 – Rectangular Rapid Flashing Beacon Project, Project No. 1005461, The Lowest Responsible And Responsive Bidder In Accordance With Project Plans, Specifications, State Requirements, And Contractor’s Bid In The Amount Of Three Hundred and Four Thousand, Nine Hundred Dollars (\$304,900.00).

EXECUTIVE SUMMARY

Approval of this proposed resolution will authorize the City Administrator to execute a construction contract in the amount of three hundred and four thousand, nine hundred dollars and (\$304,900.00) with Bay Area Lightworks, Inc., the lowest responsible and responsive bidder, for the Highway Safety Improvement Program, Cycle 9 (HSIP 9) – Rectangular Rapid Flashing Beacon Project, Project No. 1005461, to install flashing beacons, pavement markings and signs, new storm drain pipes and inlets, median island, and curb ramps and bulb outs at the intersections of Oakland Avenue and Moss Avenue and 98th Avenue and C Street.

BACKGROUND / LEGISLATIVE HISTORY

The City of Oakland Department of Transportation (OakDOT) applied for and was awarded Highway Safety Improvement Program (HSIP 9) grant funds in the amount of \$250,000 which was approved by the City Council through Resolution No. 87789 C.M.S. ([87789](#)), authorizing the City Administrator to accept and appropriate the award for the pedestrian crosswalk enhancements at the intersections of Oakland/Moss and 98th/C.

ANALYSIS AND POLICY ALTERNATIVES

On November 13, 2025, the Office of the City Clerk received six bids for the construction contract of the Project from Altor Construction LLC, Bay Area Lightworks, Inc., Bay Construction, Ray’s Electric, Redgwick Construction, and Zara Construction Inc. The bid amounts are shown in **Table 1** below:

Table 1: Project Bids Received

BIDDER	BASE BID
Altor Construction LLC	\$366,406.00
Bay Area Lightworks	\$304,900.00
Bay Construction	\$512,488.75
Ray’s Electric	\$389,488.00
Redgwick Construction	\$542,461.00
Zara Construction	\$422,242.00

The project is funded by a federal Highway Safety Improvement Program (HSIP) grant. In October 2025, the U.S. Department of Transportation suspended all contract goal setting under its Disadvantaged Business Enterprise (DBE) program. As a result of these changes during the solicitation of bids, the DBE participation requirement was revised to 0%. Consistent with Caltrans Office Bulletin #25- 07, DBE participation was not a factor in determining the lowest responsive and responsible bidder.

The City advertised per OMC §2.04.050 on October 10, 2025; bids opened November 13, 2025. Award is to the lowest responsive and responsible bidder; no bid protests were received.

Bay Area Lightworks, Inc.’s bid of \$304,900.00 is twenty-six percent (26%) lower than the Engineer’s Estimate of \$410,135. Staff determined that Bay Area Lightworks Inc.’s bid is reasonable with available sufficient funds and is recommended to be awarded the contract.

FISCAL IMPACT

Sufficient funds are included in the Fiscal Year 2025-2027 Biennial Adopted budget for construction of this project. The project is funded by a federal grant (82%) and a local match of (18%). The federal grant source is HSIP 9 (Department of Transportation Fund 2116) and the local match source is Measure U Infrastructure Bonds (Fund 5342) in HSIP 9 RRFB Project (1005461). See below for a breakdown of construction fund sources.

Table 2: Construction Funding Sources

Fund Source	Amount
Federal Grant – HSIP 9	\$ 250,000.00
Local Match - Measure U Funding	\$ 54,900.00
Total Funds	\$ 304,900.00

PUBLIC OUTREACH / INTEREST

Staff provided notice to labor representatives, per the terms and conditions of the current Memorandums of Understanding with the International Federation of Professional & Technical Engineers (IFPTE) Local 21, Service Employees International Union (SEIU) Local 1021, and International Brotherhood of Electrical Workers (IBEW) Local 1245, prior to the formal issuance of the Request for Bids (RFB).

Public Outreach is part of OakDOT's Capital Contract Equity Initiative. For this RFB solicitation, OakDOT-Great Streets Delivery Division (OakDOT-GSD) worked with Oakland Public Works, Capital Contracts Division (OPW-CCD), and the Department of Workplace and Employment Standards (DWES) to perform public outreach through legal ads, enhanced notifications, and pre-bid meetings.

Notifications of solicitation were distributed by several means. The first was the City's iSupplier system, which was utilized to notify Oakland-certified local and non-local professional service providers (e.g., landscape architects, architects, engineers, contractors, and planning firms); regional trade and business groups, including the Oakland Metropolitan Chamber of Commerce, Oakland Black Board of Trade & Commerce, Bay Area Business Roundtable, and Construction Bidboard. Within a few days of registering in iSupplier, companies can access and review proposal requests in iSupplier by searching for specific projects based on the North American Industry Classification System (NAICS) code.

The legal notice for the RFB solicitation was advertised on October 10, 2025, in the Daily Pacific Builder, El Mundo, Oakland Post, Oakland Tribune, The Korea Times, and the World Journal. In addition, information about the project was published in El Mundo, Daily Pacific Builder, World Journal, and the Korea Times to supplement and target L/SLBE companies in Black, Indigenous, People of Color (BIPOC) communities with potential contractors.

Finally, OPW-CCD held a pre-bid meeting in partnership with DWES and the Project Manager on October 21, 2025, with four (4) in attendance virtually. The meeting's purpose was to inform attendees about the Project, discuss compliance requirements, and provide an opportunity for contractors and sub-contractors to network and partner on the proposed work.

COORDINATION

The Project has been coordinated with the Office of the City Attorney, the Budget Bureau, and the Department of Economic and Workplace Development in the development of this Project and preparation of this report and legislation.

Other departments and agencies that the Project has also coordinated with include Oakland Fire Department (OFD), California Department of Transportation (Caltrans), Alameda-Contra Costa (AC) Transit, East Bay Municipal Utility District (EBMUD), and Pacific Gas & Electric (PG&E).

RACE AND EQUITY

As walking, biking, and transit riding are relatively inexpensive and broadly accessible forms of transportation, the Project's pedestrian, bicycle, and public transit improvements will especially benefit youth, seniors, low-income residents, people with disabilities, and people who do not own personal vehicles. Utilizing OakDOT's Geographic Equity Tool (GET), the intersection of 98th Ave/C St is located on the border of a Highest Priority Neighborhood and a High Priority Neighborhood while the Oakland Ave/Moss Ave intersection is located in a Low Priority Neighborhood adjacent to a Medium Priority Neighborhood. Neighborhoods with more priority in the Geographic Equity Tool have a higher ratio of people over 65, communities of color, low-income communities, and people with disabilities when compared to the City as a whole.

ACTION REQUESTED OF THE CITY COUNCIL

Staff Recommends That The City Council Adopt A Resolution Awarding A Construction Contract To Bay Area Lightworks, Inc., For HSIP 9 – Rectangular Rapid Flashing Beacon Project, Project No. 1005461, The Lowest, Responsible, And Responsive Bidder In Accordance With Project Plans, Specifications, State Requirements, And With Contractor's Bid In The Amount Of Three Hundred and Four Thousand, Nine Hundred Dollars (\$304,900.00).

For questions regarding this report, please contact Brian Sukkar, Supervising Civil Engineer, at (510)238-6175.

Respectfully submitted,



Josh Rowan (Apr 23, 2026 10:59:39 PDT)

JOSH ROWAN
Director, OakDOT

Reviewed by:
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