



CITY OF OAKLAND

AGENDA REPORT


TO: Jestin D. Johnson
City Administrator

FROM: Liam Garland
Director,
Oakland Public Works

SUBJECT: Public Works, Equipment Services
Division, Cooperative Purchase
Agreements

DATE: April 21, 2026

City Administrator Approval



Jestin Johnson (Apr 15, 2026 21:33:41 PDT)

Date: Apr 15, 2026

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution (1) Approving Ongoing Cooperative Purchase Agreements Exceeding \$250,000 For Oakland Public Works, Bureau Of Maintenance And Internal Services (Equipment Services Division) Commodity Goods And Services Contracts As Outlined In Table 1 In An Additional Amount Not To Exceed Sixteen Million Eight Hundred Fifteen Thousand Dollars (\$16,815,000); And (2) Adopting Appropriate California Environmental Quality Act (CEQA) Findings.

EXECUTIVE SUMMARY

The City of Oakland's Equipment Services Division maintains and repairs a municipal fleet of approximately **1,900 vehicles and equipment assets** supporting critical City operations including public safety support vehicles, sanitation equipment, construction equipment, infrastructure maintenance vehicles, and street maintenance equipment. These assets are used daily by multiple City departments to deliver essential services to Oakland residents.

Through the City's **AssetWorks Enterprise Asset Management system**, Equipment Services tracks fleet maintenance activity and performs thousands of maintenance operations annually. In a typical year, Equipment Services completes **more than 12,000 fleet maintenance work orders**, including preventive maintenance services, safety inspections, and reactive mechanical repairs required to keep vehicles operational and compliant with regulatory standards.

The cooperative purchasing agreements included in this request provide access to **specialized vendors, OEM replacement parts, equipment components, technical diagnostic services, and fleet technology systems** that support this operational workload. The requested authorization of **\$16,815,000 represents the combined spending authority for 33 individual cooperative contracts used on an as-needed basis**, rather than a single procurement action. These cooperative agreements directly support the operational readiness of City vehicles and equipment used daily for **street maintenance, sanitation services, infrastructure repair, emergency response support operations, and other essential municipal services.**

Maintaining uninterrupted access to these vendor agreements ensures that City departments can continue delivering essential services to Oakland residents.

Without these cooperative agreements, Equipment Services may face limitations in accessing specialized parts and repair services required to maintain the City's fleet. Interruptions in vendor access could delay preventive maintenance services, increase vehicle downtime, and increase long-term repair costs.

BACKGROUND / LEGISLATIVE HISTORY

Oakland Municipal Code (OMC) **2.04.080** authorizes the City Administrator to purchase supplies and services through cooperative agreements established by other governmental jurisdictions or public agencies when those contracts were awarded through an appropriate competitive process.

Cooperative agreements are commonly used across public sector fleet operations because they allow agencies to leverage competitively bid contracts conducted by another public agency. This procurement method allows the City to obtain goods and services at competitive pricing while reducing administrative procurement timelines.

City Council previously approved cooperative agreements exceeding \$250,000 through the following resolutions:

- [Resolution 89845 C.M.S.](#) (July 18, 2023)
- [Resolution 90007 C.M.S.](#) (December 5, 2023)
- [Resolution 90154 C.M.S.](#) (March 19, 2024)
- [Resolution 90212 C.M.S.](#) (May 7, 2024)
- [Resolution 90704 C.M.S.](#) (May 6, 2025)
- [Resolution 90797 C.M.S.](#) (July 15, 2025)
- [Resolution 90968 C.M.S.](#) (December 2, 2025)

Since the adoption of these resolutions, the Equipment Services Division has identified additional cooperative agreements that exceed the \$250,000 threshold and are presented to City Council for approval.

ANALYSIS AND POLICY ALTERNATIVES

The Equipment Services Division performs more than **12,000 fleet maintenance work orders annually** in support of a municipal fleet of approximately **1,900 vehicles and equipment assets**. These maintenance activities include preventive maintenance services, safety inspections, mechanical repairs, diagnostic testing, and specialized equipment repairs necessary to maintain operational readiness across City departments.

Fleet maintenance operations rely on a network of specialized vendors that provide **OEM parts, heavy equipment repair services, emergency vehicle outfitting, tires, construction equipment parts, fleet technology systems, and other specialized maintenance services**. The cooperative agreements listed in **Table 1** represent the primary vendor network supporting these operational requirements.

These contracts support fleet maintenance activities such as:

- Street sweeper parts and maintenance
- Emergency vehicle outfitting and repair
- Construction equipment service and repair
- Tire supply and replacement services
- Heavy equipment parts and maintenance
- Fleet telemetry and GPS systems
- Bulk lubricants and maintenance supplies
- Manufacturer-certified diagnostic and repair services

Many of these services require **manufacturer-certified vendors or specialized equipment suppliers** that are not available through traditional procurement channels. Cooperative purchasing agreements allow the City to maintain access to these specialized vendors while benefiting from competitively negotiated pricing.

Operational data tracked through the AssetWorks system demonstrates that maintaining consistent preventive maintenance schedules significantly reduces the frequency of unexpected mechanical failures and costly reactive repairs. When preventive maintenance cycles are delayed due to procurement or vendor limitations, reactive repairs increase, resulting in longer vehicle downtime and higher overall maintenance costs.

If the proposed resolution is not approved, the City would need to conduct individual solicitations for each commodity category represented by the 33 contracts listed in **Table 1**. Conducting separate competitive procurements for each service category would significantly increase procurement timelines and could delay maintenance services necessary to maintain fleet readiness.

Any interruption in access to these cooperative vendor agreements could delay preventive maintenance services and specialized repairs, which may increase equipment downtime and reduce fleet availability for City departments responsible for delivering essential municipal services.

Staff therefore recommend approval of the proposed resolution to ensure uninterrupted fleet maintenance operations that support citywide service delivery.

Vendor Utilization and Fleet Maintenance Activity (Operational Metrics)

Operational data tracked through the City's AssetWorks fleet management system demonstrates the level of activity supported by the cooperative vendor agreements listed in **Table 1**. These vendors provide specialized services and parts that support the City's fleet maintenance operations. Examples of annual utilization and operational metrics include the following:

Vendor / Service Category	Example Annual Activity Metric	Operational Impact
Golden State Emergency Vehicle Service	~8 repair jobs performed & \$220k in OEM Pierce Fire Truck parts	Specialized in servicing fire truck repairs, service, OEM parts and fire truck outfitting
Clean Energy Fuels	~76,000 gasoline gallon equivalents (GGE) of CNG dispensed representing ~430,000 pounds of natural gas fuel	Supports alternative fuel fleet operations
AssetWorks Fleet Management System	~12,000 work orders tracked annually	Enables tracking of fleet maintenance activity and performance metrics including fuel, parts inventory & motor pool
Ford Store San Leandro	~80 repair jobs performed & \$275k in OEM Ford parts for vehicles & trucks	Supports maintenance of Ford fleet vehicles – including OEM Parts
Goodyear Tire	~1,600 police pursuit tires purchased annually	Maintains safety and reliability of fleet vehicles. Used to purchase police pursuit tires in addition to all City owned vehicle tires
Telepath Corporation	~20 police/fire/city vehicles outfitted and emergency equipment installations annually	Provides police/fire vehicle upfitting services including Motorola police radios, and police/fire emergency equipment parts

FLEET MAINTENANCE ACTIVITY (Operational Metrics)

Metric	Estimated Annual Activity
Fleet Assets Maintained	~1,900 vehicles and equipment
Annual Maintenance Work Orders	~12,000
Preventive Maintenance Services	~5,500
Billable Labor Hours	~52,300
Reactive Repairs	~7,500
Average Work Orders Processed Daily	~35 – 45

These utilization and operational metrics illustrate the scale of operational activity supported by the cooperative agreements listed in Table 1. These vendor relationships enable Equipment Services to maintain a proactive maintenance program that supports vehicle reliability and service delivery across City departments.

Table 1, Proposed Equipment Services Division Ongoing Cooperative Agreements to Increase Contract Value.

LINE	VENDOR	CPO#	COMMODITY OR SERVICE	Estimate 1 Year	START	END DATE	CONTRACT AMOUNT	AMOUNT USED	BALANCE	PROPOSED INCREASE	PROPOSED CONTRACT VALUE	OAKLAND BASED?
1	ASSETWORKS	2022011234	FLEET MANAGEMENT AND RELATED TECHNOLOGY SOLUTIONS	250,000	01-Sep-21	31-Aug-26	1,168,000	694,146	473,854	500,000	1,668,000	NO
2	BURTON'S FIRE	TBD	FIRE APPARATUS SERVICES AND PARTS	250,000	TBD	30-Nov-27	-	-	-	500,000	500,000	NO
3	CAL LINE EQUIPMENT	2025008016	EQUIPMENT PARTS AND REPAIR	150,000	18-Mar-25	30-Sep-25	250,000	15,513	234,487	200,000	450,000	NO
4	CARASOFT TECHNOLOGY CORPORATION	2026002799	FLEET MANAGEMENT AND RELATED TECHNOLOGY SOLUTIONS	150,000	30-Sep-25	23-Apr-29	250,000	140,000	110,000	300,000	550,000	YES
5	CDCE	2026001643	AUTO COMPUTER EQUIPMENT SUPPLIES	80,000	01-Sep-25	30-Jun-26	250,000	8,076	241,924	160,000	410,000	NO
6	CHARGEPOINT INC.	2023012844	EV CHARGING STATIONS	50,000	15-Jul-21	20-Jul-25	200,000	31,118	168,882	100,000	300,000	NO
7	CINTAS CORPORATION	2024009713	LAUNDRY & CLEANING SERVICE	350,000	01-May-24	30-Jun-27	250,000	46,000	204,000	700,000	950,000	NO
8	CLEAN ENERGY FUELS DISTRIBUTOR OPERATIONS DBA	2025005687	RENEWABLE NATURAL GAS PROVIDER	60,000	01-Jan-25	21-Sep-25	250,000	61,240	188,760	120,000	370,000	NO
9	INTERSTATE BATTERY SYSTEM OF TRI-VALLEY	2024010171	VEHICLE BATTERIES AND SUPPLIES	70,000	03-May-24	31-Mar-26	250,000	95,000	155,000	140,000	390,000	NO
10	DOBBS PETERBILT	2019005547	FLEET EQUIPMENT SERVICES PARTS & SERVICES	150,000	19-Jan-18	23-Feb-26	1,600,000	861,229	738,771	300,000	1,900,000	NO
11	EAST BAY TIRE CO	2023010225	TIRES	350,000	07-Jan-13	06-Jan-26	500,000	472,373	27,627	700,000	1,200,000	NO
12	ENTERPRISE RENT- A -CAR	2025000049	VEHICLE RENTAL SERVICES	100,000	12-Apr-24	24-Apr-26	250,000	21,000	229,000	200,000	450,000	NO
13	ETI LIGHTING LLC DBA SOUNDOFF	2021002621	LAW ENFORCEMENT VEHICLE OUTFITTING	350,000	18-Sep-20	19-Jul-27	2,000,000	1,713,140	286,860	700,000	2,700,000	NO
14	FLEETWORKS INC	TBD	HEAVY EQUIPMENT MAINTENANCE, SERVICE, AND REPAIRS	500,000	TBD	TBD	-	-	-	1,000,000	1,000,000	NO
15	GEOTAB USA INC	2020017830	TELEMETRY AND GPS SYSTEMS	360,000	25-Jun-20	17-Jun-26	1,110,000	714,644	395,356	720,000	1,830,000	NO
16	GOLDEN GATE TRUCK CENTER GOLDEN STATE EMERGENCY VEHICLE SERVICE, INC	2021007335	VEHICLE PARTS AND SERVICE	180,000	02-Feb-21	01-Feb-26	1,000,000	800,000	200,000	360,000	1,360,000	YES
17	GOLDEN STATE FIRE APPARATUS INC	2023013395	EQUIPMENT PARTS AND REPAIR FIRE APPARATUS SERVICES AND REPAIRS	350,000	01-Jun-23	10-Feb-26	1,500,000	802,000	698,000	700,000	2,200,000	NO
18	HUNT AND SONS INC	2025000566	BULK OIL AND ENGINE LUBRICANT	50,000	25-Jul-24	30-Jun-25	250,000	25,120	224,880	100,000	350,000	NO
19	JASPER ENGINES AND TRANSMISSIONS	2025010803	EQUIPMENT PARTS AND REPAIR	125,000	19-May-25	19-May-26	250,000	18,357	231,643	125,000	375,000	NO
20	LACAL EQUIPMENT INC	2025000155	ELGIN OEM STREET SWEEPER PARTS	250,000	01-Jan-20	14-May-26	500,000	247,000	253,000	500,000	1,000,000	NO
21	LEHR AUTO ELECTRIC	2023002721	PATROL VEHICLE EQUIPMENT AND SUPPLIES	250,000	01-Oct-22	30-Sep-26	500,000	308,285	191,715	500,000	1,000,000	NO
22	MUNICIPAL MAINTENANCE EQUIPMENT INC	2021008785	OEM PARTS AND EQUIPMENT	200,000	02-Feb-21	01-Feb-26	500,000	302,000	198,000	400,000	900,000	NO
23	NAPA AUTO PARTS D/B/A TRACTON, GLOBAL PARTS, STONE TRUCK	2022003470	AFTERMARKET VEHICLE PARTS AND SUPPLIES	300,000	13-May-21	19-May-25	800,000	678,674	121,326	600,000	1,400,000	YES
24	NATIONAL AUTO FLEET GROUP	2022008527	AUTOMOBILES, SUVs, VANS, LIGHT TRUCKS	130,000	01-Mar-22	08-Nov-25	1,000,000	520,975	479,025	260,000	1,260,000	NO
25	PAPE MACHINERY	2023010142	JOHN DEER CONSTRUCTION EQUIPMENT	200,000	18-Jul-22	29-Jul-32	750,000	208,380	541,620	400,000	1,150,000	NO
26	PARTS WAREHOUSE DISTRIBUTORS INC	2024001141	AUTOMOTIVE AND TRAILER EQUIPMENT AND PARTS	250,000	01-Nov-23	31-Mar-26	1,248,000	499,000	749,000	500,000	1,748,000	NO
27	DBA CITY AUTO SUPPLY INC	2023000808	ROADWAY EQUIPMENT	40,000	28-Jul-22	11-Oct-25	250,000	87,000	163,000	80,000	330,000	NO
28	PB LOADER CORPORATION	2025000150	TIRES	125,000	17-Jul-24	06-Feb-26	250,000	65,000	185,000	250,000	500,000	NO
29	SOUTHERN TIRE MART LLC	2023007133	MOTOROLA PRODUCTS	900,000	01-Jan-23	23-Jun-26	1,400,000	737,554	662,446	1,800,000	3,200,000	NO
30	TELEPATH CORPORATION	2023001167	FORD PARTS AND REPAIRS	450,000	01-Nov-21	30-Sep-25	2,000,000	1,668,838	331,162	900,000	2,900,000	NO
31	THE FORD STORE SAN LEANDRO	2023008098	MOTOROLA PRODUCTS	500,000	07-Jan-23	06-Jan-26	1,500,000	648,174	851,826	500,000	2,000,000	NO
32	THE GOODYEAR TIRES	2024011352	STREET SWEEPER SUPPLIES	350,000	15-Aug-24	30-Sep-25	250,000	224,000	26,000	500,000	750,000	NO
33	UNITED ROTARY BRUSH CORPORATION	2024011352	STREET SWEEPER SUPPLIES	350,000	15-Aug-24	30-Sep-25	250,000	224,000	26,000	500,000	750,000	NO
TOTAL PROPOSED INCREASE AMOUNT: \$ 16,815,000.00												

RELATED PLANNING EFFORTS (Include All Applicable Plans)

This agenda item supports the Strategic Plan Priority of Streamlining Operations by improving the efficiency of the procurement process.

FISCAL IMPACT

The proposed contracts, outlined in **Table 1** and totaling an additional \$16,815,000, will be funded within the following funding code: Equipment Fund (4100), Equipment Services: Administration Organization (30541), DP300 Administrative Project (1000010), and Fleet

Management & Maintenance Program (IN01). No additional appropriation is requested by this action.

Utilization of these contracts is contingent upon the availability of Council-authorized appropriations and a funding availability analysis conducted by the Budget Office at the time of standard purchase order request submission or prior to fund encumbrance. There is no minimum commitment to the proposed contracts, and funds will not be committed unless funding is identified.

PUBLIC OUTREACH / INTEREST

No outreach was deemed necessary for the proposed policy.

COORDINATION

The Oakland Public Works Department prepared the requested action. This report and resolution were reviewed by the Office of the City Attorney and the Budget Bureau.

RACE AND EQUITY

Maintaining operational fleet availability helps prevent disparities in service delivery, particularly in historically underserved communities.

CALIFORNIA ENVIRONMENTAL QUALITY ACT (CEQA) (If Applicable)

This action authorizes the procurement of routine maintenance parts, repair services, and related commodity goods necessary for the ongoing operation of existing City fleet assets. The action does not authorize fleet expansion, construction of new facilities, or modification of physical facilities. Accordingly, the action is exempt from CEQA pursuant to CEQA Guidelines Section 15301 (Existing Facilities) as it consists of the operation, repair, maintenance, and minor alteration of existing public facilities and equipment involving negligible or no expansion of use. Each exemption is an independent and separate basis for CEQA compliance.

ACTION REQUESTED OF THE CITY COUNCIL

Staff Recommends That The City Council Adopt A Resolution (1) Approving Ongoing Cooperative Purchase Agreements Exceeding \$250,000 For Oakland Public Works, Bureau Of Maintenance And Internal Services (Equipment Services Division) Commodity Goods And Services Contracts As Outlined In Table 1 In An Additional Amount Not To Exceed Sixteen Million Eight Hundred Fifteen Thousand Dollars (\$16,815,000); And (2) Adopting Appropriate California Environmental Quality Act (CEQA) Findings.

For questions regarding this report, please contact Angelo Fullen, Acting Equipment Services Manager, at (510) 615-5487.

Respectfully submitted,



[Liam Garland \(Apr 9, 2026 14:29:12 PDT\)](#)

LIAM GARLAND
Director, Oakland Public Works

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Attachments (1):

A: Table 1 - Cooperative Agreement List