



AGENDA REPORT

TO: Jestin D. Johnson
City Administrator

FROM: Bradley Johnson
Finance Director

SUBJECT: SUPPLEMENTAL – Citywide
Cooperative Agreements FY 2026-27

DATE: March 12, 2026

City Administrator Approval


Jestin Johnson (Mar 12, 2026 22:05:40 PDT)

Date: Mar 12, 2026

RECOMMENDATION

Staff Recommends That City Council Adopt A Resolution Approving Ongoing Cooperative Purchase Agreements Exceeding \$250,000 For Citywide Commodity Goods And Services Contracts As Outlined In Table 1 In An Additional Amount Not To Exceed Eight Million Forty-Thousand Dollars (\$8,040,000.00).

REASON FOR SUPPLEMENTAL

This supplemental report is issued in response to questions raised during the February 24, 2026, Finance Management Committee regarding additional information on the use of Citywide cooperative agreements. Specificity around **department usage**, **other cities/public entities** leveraging these suppliers, and a **sample product list** is provided herein organized by vendor.

- 1. Vendor/Supplier:** Blaisdell's Business Products
Contract Term: 8/14/2023 – 5/31/2026; renewal available through 5/31/2027
Catalog: <https://www.blaisdells.com>

City of Oakland Top Department Users:

Oakland Public Works	\$572,866.80
Planning & Building Department	\$419,835.70
Housing & Community Development Department	\$336,247.60
All Citywide Departments in Aggregate	\$1,347,499.59
Subtotal:	\$2,676,449.69

Top Product Usage (Sampling): Copy paper 100% recycled, toner cartridges, calendars

Other City/Public Entity Users: City of Berkeley; City of Concord; Marin County; Contra Costa County; Solano County; Stanislaus County; Livermore Valley School District; Ross Valley School District; Alameda County Zone 7 Water District

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2. **Vendor/Supplier:** Cogent Solutions
Contract Term: 9/13/2024 – 1/31/2026; renewal available through 1/31/2027
Catalog: <https://www.cogentsupplies.com>

City of Oakland Top Department Users:

Oakland Public Works	\$153,312.50
Oakland Fire Department	\$32,839.55
Oakland Animal Services	\$18,774.81
Human Services Department	\$14,215.55
Oakland Public Library	\$7,323.71
Oakland Parks, Recreation & Youth Development	\$187.66
Subtotal:	\$226,653.78

Top Product Usage (Sampling): Roll towels, jumbo toilet tissue, standard toilet tissue

Other City/Public Entity Users: City of Milpitas; City of Hayward; City of Redding; City of Chino; City of Lancaster; City of Rancho Cucamonga

3. **Vendor/Supplier:** J.C. Nelson Supply Company
Contract Term: 4/1/2025 – 12/10/2025; renewal available through 12/10/2029
Catalog: <https://www.icnelsonsupply.com>

City of Oakland Top Department Users:

Oakland Public Works	\$202,905.87
Oakland Fire Department	\$29,938.83
Subtotal:	\$232,844.70

Top Product Usage (Sampling): Garbage bags, disinfectants, roll paper

Other City/Public Entity Users: City of Richmond; City of Fairfield; Butte County Sheriff's Department

4. **Vendor/Supplier:** Fastenal
Contract Terms: 3/1/2025 – 6/30/2026; renewal available through 8/31/2027
Catalog: <https://www.fastenal.com>

City of Oakland Top Department Users:

Oakland Department of Transportation	\$194,656.50
Oakland Public Works	\$38,865.17
Subtotal:	\$233,521.67

Top Product Usage (Sampling): Nuts & bolts, pipe fittings, electrical wire

Other City/Public Entity Users: City of Stockton; Stanislaus County; Stockton Unified School District; City of San Jose; Bay Area Rapid Transit; Port of Oakland; East Bay Municipal District; City of Modesto; Lodi Unified School District; San Joaquin County.

ACTION REQUESTED OF THE CITY COUNCIL

Staff Recommends That The City Council Adopt A Resolution Approving Ongoing Cooperative Purchase Agreements Exceeding \$250,000 For Citywide Commodity Goods And Services Contracts As Outlined In Table 1 In An Additional Amount Not To Exceed Eight Million Forty-Thousand Dollars (\$8,040,000.00).

For questions regarding this report, please contact Laura Gonzales-Woodward, Contracts & Purchasing Interim Administrator, at 510-238-7154.

Respectfully submitted,



Bradley Johnson (Mar 12, 2026 15:05:47 PDT)

BRADLEY JOHNSON
Director, Finance Department

Reviewed by:
Laura Gonzales-Woodward
Contracts & Purchasing Interim Administrator

Prepared by:
Fred Haliburton
Purchasing Supervisor

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