

ATTACHMENT A

In response to the City’s Request for Information (RFI) for Broadband and Digital Literacy Program Partners, staff received submissions from a diverse range of organizations spanning Internet Service Providers, Community-Based Organizations, and other Public-Sector partners. These entities represent a broad spectrum of technical capabilities, community engagement experience, and digital equity expertise. Their responses provided valuable insights into hurdles to universal access, partnership models, and opportunities to expand digital inclusion efforts citywide.

Internet service provider respondents include regional and national carriers, wireless and fiber-based providers, and emerging technology firms offering solutions such as Fiber-to-the-Home, wireless-fiber, private LTE/CBRS networks, and municipal-scale smart-city connectivity. Community-based and non-profit respondents bring deep experience in digital literacy training, device distribution, community outreach, and culturally responsive programming serving Oakland’s diverse populations, including seniors, immigrants, low-income households, and youth.

The following table summarizes all entities that responded to the RFI, including their organizational type and a brief description of their services and areas of expertise. This outreach informed the City’s ongoing strategy to enhance broadband availability, leverage the City-owned fiber network, and strengthen partnerships that promote digital equity across Oakland.

Table 1: RFI Respondent Description Table

Entity Name	Entity Type	Description
Althea Networks	Internet Service Provider	Althea is one of America's fastest-growing internet service providers with a strong and growing presence, with a platform in six states, in both dense and remote environments and in emerging markets internationally. With Althea’s platform, networks can be built faster and more economically than ever before. Althea provides a new way to access broadband internet that enables growth in the network through a unique system of revenue sharing. Althea was founded in 2017 with the vision to bring the open market and interoperable peering from the data center to the field and empowering communities to build multi-stakeholder networks faster and more affordable than legacy telecom models.

AT&T Corp	Internet Service Provider	<p>For over 145 years, AT&T has advanced the way people communicate by continually integrating emerging technologies and expanding the capabilities of our worldwide network. With over 170,000 employees in more than 60 countries, including over 20,000 in California, AT&T is the world's largest communications company by revenue. To meet the ever increasing demand for bandwidth and next generation networking, AT&T invests over \$20 billion per year in our network, including \$8.5 billion invested in our California wired and wireless networks over the last three years.</p> <p>AT&T is a trusted advisor and agile thought leader for numerous clients in the federal, state, and local governments, and works to understand all aspects of our client's missions, systems, processes, operational strategy, culture, and people to help ensure the effectiveness and sustainment of our communications solutions and services. Our mission is to connect people with their world everywhere they live, work, and play — and do it better than anyone else.</p> <p>AT&T is passionate about bridging the digital divide, and our mission is to provide high speed broadband connectivity to underserved, marginalized, and rural communities so that everyone has equal access to the resources they need to thrive today which requires the ability to navigate telework, telehealth, distance learning, and social networking. Our mission is in alignment with the City of Oakland's commitment to equity and we look forward to leveraging our experience and resources as the world's leading telecommunications company to connect the unique and diverse communities in the Bay Area.</p>
Comcast Cable Communications, LLC	Internet Service Provider	<p>Comcast is one of the nation's largest high-speed Internet service providers, passing over sixty million homes and businesses throughout thirty-nine states and the District of Columbia, including in the City of Oakland.</p>
Community Tech Network	Internet Service Provider	<p>Community Tech Network (CTN) transforms lives through digital equity. CTN believes that access to the internet is a human right, and that those without the skills to use a computer are at risk of social and economic disadvantage. CTN has been working to close the digital divide since 2008 by providing inclusive, accessible, digital literacy instruction to vulnerable, disenfranchised, underserved, and low-income adults and older adults who are unable to access critical information and resources as they have been left out of the digital revolution. Each year CTN</p>

		provides 4,500 hours of digital literacy training to over 1,700 unique learners through 50+ partner locations in California, Texas, New York and New Jersey.
EUCAST Global Inc	Internet Service Provider	EUCAST Co., Ltd with operations in Seoul, Korea has over a decade of experience, in leading mobile wireless Private 5G/LTE/CBRS/WiFi provider for Japan and S. Korea with over 40,000 base stations deployed and over 400,000 daily users on their network. With sales ranging from Japanese telecom operators (UQ Communication, Hitachi) and providing private networks for Japanese prefectural governments, to Korea's SafeNet (public safety network), military communication network, and Korean Telecom.
Lit Communities Broadband Inc.	Internet Service Provider	Lit was founded in April 2019 with a mission to connect people to information, to ideas. Our networks support a wide variety of other services in addition to the internet, including but not limited to voice, telehealth, home security, home automation, small cell, DAS, wireless backhaul, and public safety applications, such as gunshot detection sensors and smart traffic control systems. The Lit team brings their diverse experiences in network design, GIS, data science, engineering, construction, municipal government, federal and state grants consulting, private and public financing, strategic planning, and smart cities. Our team has leveraged this collective experience to create the process that brings community broadband into the 21st century.
Monkeybrains	Internet Service Provider	Founded in 1998 as a San Francisco-based ISP, Monkeybrains brings affordable, hassle-free, high-speed, month-to-month internet service to San Francisco Bay Area residents and businesses.
RCN Technologies	Internet Service Provider	RCN Technologies (RCN) is a 5G and LTE enablement company that specializes in engineering, design and management solutions that bring the currencies of the 4G LTE and 5G to the enterprise, non-profit and public sector. Our in-house Public Hotspot Kit is designed to integrate into public spaces to provide high-availability Wi-Fi connectivity with mesh networking and captive portal capabilities.

<p>SmartWave Technologies LLC</p>	<p>Internet Service Provider</p>	<p>SmartWAVE Technologies (SmartWAVE) is a leading “wireless” centric systems integrator that provides the planning, design, installation and management of wireless networks, along with the unique applications that these networks support. We cater to the Smart City, Education, Healthcare and Enterprise markets, with an operating legacy of over 15 years. Since our founding, we’ve contributed to a number of “award winning” networks using a variety of wireless technologies to include Mesh WiFi, Private LTE/CBRS, WiMAX, Massive MIMO Technologies, Terragraph Millimeter Wave Technologies, Licensed and Unlicense Microwave Technologies, TV Whitespace technologies and others. As these wireless technologies have evolved, our skillsets and product offerings have evolved to include the ever-changing Internet of Things (IoT). If you are looking for the Expertise required to deploy the network and applications throughout your Enterprise, a Campus, a City or County, or even a Small Country, our resources have the experience, capabilities and passion for delivery.</p>
<p>Sonic.Net, LLC</p>	<p>Internet Service Provider</p>	<p>Sonic is a full facilities-based telecommunications provider and certificated public utility (CPCN: U7002, decision 12-06-009). Today, Sonic is the largest ISP located in Northern California. Services include Fiber-to-the-Ancor Institution, Municipal Services, and cellular back-haul.</p>
<p>Tekniam</p>	<p>Internet Service Provider</p>	<p>Tekniam, LLC, was founded in 2021 to bring internet connectivity to the underserved and unserved communities throughout the world. We are based in Lenexa, Kansas, with offices in Denver, Colorado, and Charlotte, North Carolina. We are a small business with a disruptive technology.</p>
<p>WeLink Communications Inc.</p>	<p>Internet Service Provider</p>	<p>WeLink is a company unlike any other on the market. WeLink is a rapidly growing, award-winning internet service provider that is leveraging our revolutionary wireless-fiber technology to bring multi-gigabit internet service at no cost to many households who qualify for the Affordable Connectivity Program (ACP) and at substantially lower prices than prevailing market rates for everyone else. WeLink’s patented mmWave mesh network technologies extend the reach of gigabit internet up to ten times faster and at as little as 1/50 the cost per home passed compared to traditional fiber optic deployments. We marry this groundbreaking technology with our approach to working hand-in-hand with communities to deploy first where digital infrastructure is needed most. WeLink is perhaps the</p>

		only ISP able and willing to dismantle the false choice between performance and affordability.
Zayo	Internet Service Provider	Zayo delivers a dedicated, high-capacity network to support front-haul and back-haul needs with an expansive on-net Fiber to the Tower footprint and built-in diversity.
Common Sense Media	Non-profit/CBO	Founded in 2003, Common Sense is dedicated to improving the lives of kids and families by providing the trustworthy information and independent voice to thrive in a world of media and technology.
El Tímpano (a fiscally sponsored project of Independent Arts & Media)	Non-profit/CBO	<p>El Tímpano is an award-winning local news, information, and civic engagement organization designed with and for Latino and Mayan immigrants of Oakland and the wider Bay Area. Since 2017, El Tímpano has led participatory research on the information needs of Oakland’s Spanish-speaking residents, launched accessible channels to reach Latino and Mayan immigrants with timely information, and established a reputation as a trusted source for local news. In addition to original participatory journalism, El Tímpano partners with government agencies and non-profit organizations to ensure that vital information reaches Spanish-speaking residents and that their voices are heard by public servants and community leaders.</p> <p>El Tímpano’s SMS (text-messaging) community is composed of thousands of Latino and Maya Mam immigrants. They include street vendors, restaurant workers, homemakers, day laborers, parents, grandparents, and volunteers in their community. They primarily reside in East Oakland and range from decades-long Bay Area residents to those who immigrated from Latin America just weeks ago. Many lack home computers or digital literacy, and the vast majority do not speak English. They are an extremely engaged audience, as nearly one in two SMS subscribers have texted El Tímpano in the past year to share their questions, stories, or simply words of gratitude for keeping them informed.</p>

EveryoneOn	Non-profit/CBO	Please provide a short statement describing your organization: EveryoneOn helps unlock social and economic opportunity by connecting people in under-resourced communities to affordable internet service and computers and providing digital skills trainings. The organization achieves this mission via its National Offer Locator Tool that connects people to affordable internet and devices offers in their area. EveryoneOn also provides one-on-one internet enrollment assistance via its Enrollment Assistance Hotline and in-person events, and digital skills trainings where highly-trained instructors teach tailored curriculum to class participants based on their skill levels.
The Greenlining Institute	Non-profit/CBO	Founded in 1993, The Greenlining Institute is on a mission to build a future where communities of color can build wealth and live in healthy places.
Hack the Hood	Non-profit/CBO	Hack the Hood's (HtH) mission is to provide youth and communities of color, who experience the greatest barriers to accessing tech-based learning and careers, with tech skill-building programs and career navigation support that is grounded in justice and support economic mobility.
Homies Empowerment	Non-profit/CBO	Homies Empowerment is an independent, grassroots community-based organization out of East Oakland. Founded as a youth-development and educational focused organization, but with the onset of COVID-19, we decided to stand in solidarity with the entire community to help meet their urgent food, financial, and other basic needs. Currently, in addition to developing the Homies Freedom High School, we are operating our Community Care Center, Learning Center, FREEdom Farm and several food access programs out of our FREEdom Store.
Human-I-T	Non-profit/CBO	Human-I-T is a social enterprise that creates equitable access to opportunity by providing devices, internet access, digital skills training, and tech support for communities left on the wrong side of the digital divide, while at the same time, empowering businesses and organizations to do good by diverting technology from landfills to protect our planet. Our vision is to inspire a world where conscious capitalism drives sustainable and just opportunities for all people, organizations, and our planet to thrive. We live our mission by addressing the digital divide, or the disconnect between those who have access to the digital world and those who do not. By providing people with the digital tools and resources they need to succeed in the digital age, we empower underserved communities to become self-sufficient and prosperous.

Kapor Center	Non-profit/CBO	Kapor Center is an operating foundation at the intersection of technology and racial justice, providing research and thought leadership, operating programs, supporting strategic partnerships and investments to increase diversity across the tech ecosystem--from K-12 education through entrepreneurship and venture capital - aiming to level the playing field in tech.
RECESS FUN, INC.	Non-profit/CBO	RECESS FUN, INC. is a non-profit organization founded to provide educational and enrichment services to underserved youth and access to equitable family resources. Our vision is for every youth to achieve a sense of confidence, creativity, and emotional well-being. Program activities include tutoring, homework help, art, STEM, coding, day trips, and family resources.
St Mary's Center	Non-profit/CBO	St. Mary's Center is a community of hope, healing and justice dedicated to improving the well-being of Seniors and Preschool Families in West Oakland by meeting basic needs for food, housing, and social connection. St. Mary's Center offers comprehensive social and community services in five locations along the San Pablo Avenue corridor in West Oakland. While we are firmly anchored in the San Pablo Avenue corridor, the community at St. Mary's Center has informed county, city, national, and international advocacy for policies and system change. Our DNA is infused with the spirit of service and advocacy. We build on a strong foundation of direct service provision with participant-led advocacy that amplifies the voices of people directly impacted by hunger, homelessness, and inequity, to create a more just and caring society. St. Mary's Center launched the WeConnect technology education program for Seniors in 2020 to counter the social isolation and health challenges posed by the COVID-19 pandemic. The program has served 140 Seniors in West Oakland and is deepening its focus on Seniors with complex health issues.
Tech Exchange (fiscally sponsored by Oakland Public Education Fund)	Non-profit/CBO	Established in Oakland in 1995, Tech Exchange's mission is to ensure that all families have a computer, internet access, and the technology skills necessary to improve and enhance their lives. We are dedicated to building a community of digitally proficient Bay Area residents who have full access to engage online in education, employment, health, financial, and civic services. Tech Exchange envisions a digitally connected Bay Area where everyone has the technology resources they need to thrive.
Yakpasua Zazaboi	Non-profit/CBO	Oakland-based Black Owned Technology Solutions Provider.

Communications Workers of America - Local 9415	Other	The Communications Workers of America (CWA) Local 9415 provides the following comments in response to the City of Oakland's Request for Information (RFI) for Broadband & Digital Literacy Program Partners. CWA represents approximately 430 Oakland workers, including 120 technicians and customer service representatives working for telecommunications providers in the City.
Oakland Unified School District	Other	OUSD's student repair internship program is focused on providing students and families with culturally responsive tech support. Student interns fix devices and provide consultation on issues families are facing getting online.