



CITY OF OAKLAND

AGENDA REPORT

TO: Elizabeth Lake
Acting City Administrator

FROM: Liam Garland
Director, Public Works

SUBJECT: Collision Repair Contracts for Light
and Heavy Vehicles

DATE: July 14, 2026

City Administrator Approval


Betsy Lake (Jun 30, 2026 11:37:49 PDT)

Date: Jun 30, 2026

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution Authorizing The City Administrator To Award Contracts To:

- 1) **Ron Dupratt Ford Inc In An Amount Not-To-Exceed One Million Four Hundred Thousand Dollars (\$1,400,000), To Provide Collision Repair And Body Shop Services For Light Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406535;**
- 2) **Quality Body & Fender In An Amount Not-To-Exceed One Million Fifty Thousand Dollars (\$1,050,000), To Provide Collision Repair And Body Shop Services For Light Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406535;**
- 3) **Falcon Collision Repair Inc In An Amount Not-To-Exceed Five Hundred Twenty-Five Thousand Dollars (\$525,000), To Provide Collision Repair And Body Shop Services For Light Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406535;**
- 4) **Moeller Bros. Body Shop In An Amount Not-To-Exceed Five Hundred Twenty-Five Thousand Dollars (\$525,000), To Provide Collision Repair And Body Shop Services For Light Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406535;**
- 5) **Moeller Bros. Body Shop In An Amount Not-To-Exceed One Million Seven Hundred Fifty Thousand Dollars (\$1,750,000), To Provide Collision Repair And Body Shop Services For Heavy Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406529;**
- 6) **Falcon Collision Repair Inc In An Amount Not-To-Exceed One Million Seven Hundred Fifty Thousand Dollars (\$1,750,000), To Provide Collision Repair And Body Shop Services For Heavy Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406529;**

- 7) **Making Findings Under Oakland Municipal Code Sections 2.04.050 and 2.04.051 And Waiving Any Further Formal Advertising And Bidding Requirements To The Extent Necessary; And**
- 8) **And Adopt Appropriate California Environmental Quality Act (CEQA) Findings**

EXECUTIVE SUMMARY

Approval of this resolution will authorize the City Administrator to enter into multiple contracts with qualified vendors to provide collision repair and body shop services for the City's fleet of light- and heavy-duty vehicles. These services are essential to maintaining the operational readiness, safety, and longevity of City-owned vehicles used across departments, as the City fleet typically requires roughly 7,500 reactive repairs annually

The recommended vendors were selected through a competitive Request for Qualifications (RFQ) process and represent the most responsive and responsible firms capable of meeting the City's service, cost, and performance requirements.

Because collision repair work is repair-specific, as-needed, capacity-dependent, and requires specialized facilities, equipment, technicians, regulatory compliance, and prompt turnaround, staff recommends a non-exclusive, multi-award structure rather than a single-vendor award. The recommended structure preserves the City's discretion to assign work based on operational need, repair type, vendor availability, pricing, turnaround time, performance, compliance status, and overall best value to the City.

The Resolution makes findings under Oakland Municipal Code ("OMC") sections 2.04.050 and 2.04.051 that collision repair and body shop services for City light- and heavy-duty vehicles are specialized, as-needed services; that a multi-award RFQ process best protects the City's operational, safety, fiscal, and fleet-readiness interests; that the City conducted a competitive RFQ process using established evaluation criteria, including qualifications, experience, responsiveness, pricing, capacity, and fair and reasonable rates; and that, to the extent required, any further formal advertising and bidding requirements are waived under OMC section 2.04.050 because strict award through a single lowest-bid structure would be impracticable, unavailing, and not in the City's best interests.

BACKGROUND / LEGISLATIVE HISTORY

The City of Oakland maintains a large and diverse fleet of vehicles that support essential municipal operations, including public safety, infrastructure maintenance, and community services. Timely collision repair and body work services are critical to ensuring these vehicles remain safe, reliable, and available for service.

OPW's Equipment Services Division performs more than 12,000 fleet maintenance work orders annually in support of a municipal fleet of approximately 1,900 vehicles and equipment assets. These maintenance activities include preventive maintenance services, safety inspections, mechanical repairs, diagnostic testing, and specialized equipment repairs necessary to maintain operational readiness across City departments.

Over the past several years, the Public Works Department's Equipment Services Division has experienced persistent staffing shortages, particularly in classifications responsible for specialized body work and collision repair. As a result, the City's capacity to perform these repairs in-house has been significantly reduced, increasing reliance on external vendors to maintain fleet availability and minimize vehicle downtime.

Since July 1, 2021, the City has relied exclusively on Moeller Bros. Body Shop for collision repair and body shop services. During this period, approximately 240 vehicles were sent for repair, resulting in total expenditures of \$5,057,473.57.

While the vendor has provided necessary services, reliance on a single provider has created operational challenges, including limited repair capacity, longer turnaround times, and reduced flexibility in responding to fluctuations in service demand.

The City currently does not have an active contract for collision repair services and has multiple vehicles awaiting repair, with additional repair needs anticipated. The absence of contracted repair services presents a risk to fleet availability and may adversely affect the delivery of essential City services. Currently there are about 25 OPD units waiting for repairs that are the type provided by these vendors.

To ensure continuity of operations and ongoing fleet maintenance requirements and reduced in-house repair capacity, the Purchasing Department issued Request for Qualifications (RFQ) No. 406535 for light-duty vehicles and RFQ No. 406529 for heavy-duty vehicles. The purpose of these solicitations is to establish multiple as-needed contracts with qualified vendors, increasing service capacity, improving turnaround times, and providing greater operational flexibility to support the City's fleet maintenance needs.

ANALYSIS AND POLICY ALTERNATIVES

The Public Works Department conducted a competitive Request for Qualifications (RFQ) process in accordance with the Oakland Municipal Code and the City's purchasing policies. RFQ Number 406535 (light vehicles) and 406529 (heavy vehicles) were publicly advertised to ensure broad vendor participation. **Table 1** is a list of vendors invited to participate.

Table 1

Light			
Invited Vendors	Response	Oakland Business	Address
Bay Collision Center LLC	No	No	1967 National Ave, Hayward
Chilton Auto Body of Oakland	No	Yes	1049 9th Ave, Oakland
Falcon Collision Repair Inc	Yes	No	1812 Arnold Industrial, Concord
Moeller Bros. Body Shop	Yes	No	539 Lewelling Blvd, San Leandro
Pacific Collision	No	Yes	98 Hegenberger Loop, Oakland
Quality Body & Fender	Yes	Yes	2510 Martin Luther King Jr Way, Oakland
Ron Dupratt Ford Inc	Yes	No	1320 N. First St, Dixon
San Leandro Honda	No	No	1302 Marina, San Leandro
San Pablo Automotive	No	No	3410 Pacheco, Martinez
Sid's Collision & Glass	No	Yes	6017 International, Oakland
Topline Auto Services	No	No	1525 Crocker Ave, Hayward
Uptown Ford of Oakland	No	Yes	2560 Webster St, Oakland
VIP Collision Center	No	Yes	293 27th St, Oakland
Heavy			
Invited Vendors	Response	Oakland Business	Address
American Auto Repair Rebuilders	No	Yes	1237 40th Ave, Oakland
Bay Collision Center LLC	No	No	1967 National Ave, Hayward
Betts Truck Parts & Service	No	No	950 Doolittle, San Leandro
Falcon Collision Repair Inc	Yes	No	1812 Arnold Industrial, Concord
H&G Truck Parts and Services	No	No	1622 Doolittle Dr, San Leandro
Hustead Auto Body	No	Yes	2915 Market, Oakland
Kelly's Truck Repair	No	No	495 Hester St, San Leandro
Moeller Bros. Body Shop	Yes	No	539 Lewelling Blvd, San Leandro
North Central Truck and Parts Supply	No	Yes	704 Maritime St, Oakland
Quality Body & Fender	No	Yes	2510 Martin Luther King Jr Way, Oakland
Topline Auto Services	No	No	1525 Crocker Ave, Hayward

Proposals were evaluated by using established criteria, including demonstrated qualifications, relevant experience, cost competitiveness, and responsiveness to the City's requirements. The recommended firms were determined to be the most qualified and responsive to the City's operational needs.

Historically, the City has relied primarily on a single vendor for collision repair and body shop services. Combined with ongoing internal staffing shortages within the Equipment Services Division, this approach has constrained service capacity, contributed to longer repair turnaround times, and limited the City's ability to respond to peak demand or urgent repair needs.

The proposed contract allocation percentages were developed using a best-value multi-award approach based on the results of the scoring matrix evaluation, overall pricing competitiveness, operational flexibility, and vendor capability.

The intent was not to create a strict “winner-take-all” structure, but rather to establish a balanced distribution of work among qualified vendors while still recognizing the vendors that provided the strongest overall value to the City.

The recommended allocation for **light equipment** is as follows:

1. **Ron Dupratt Ford – 40%**
Ron Dupratt received the strongest overall cost evaluation in the scoring matrix due to competitive labor rates, significant parts discounts, and lower sublet markup percentages. As the highest-ranked vendor, they were designated as the Primary vendor and assigned the largest anticipated share of work.
2. **Quality Body and Fender– 30%**
Quality Body demonstrated strong overall pricing, favorable turnaround times, and provides the additional operational benefit of being an Oakland-based vendor. Due to their strong performance and local availability, they were identified as the Secondary vendor with substantial utilization capacity.
3. **Falcon Collision Repair – 15%**
Falcon Body provided competitive rates and adds additional operational capacity and flexibility to the contract. Their allocation reflects their ability to support overflow work, workload balancing, and operational continuity when needed.
4. **Moeller Bros. Body Shop – 15%**
Although Moeller Bros. ranked lower in overall pricing, they were still determined to be responsive and responsible and capable of performing the required services. Including them in the award structure increases vendor availability, redundancy, and scheduling flexibility while helping prevent over-reliance on a limited number of repair facilities.

For **heavy equipment**, staff recommends an **equal 50/50** contract allocation between the two responsive bidders to ensure service continuity, maintain operational flexibility, mitigate vendor performance or availability risks.

This allocation structure was intended to create a fair and operationally practical distribution model that:

- Recognizes the highest-scoring vendors
- Maintains competitive pricing pressure
- Preserves operational flexibility
- Supports workload balance and turnaround needs
- Reduces risk associated with relying on a single vendor
- Ensures adequate vendor capacity throughout the contract term

The percentages are intended as estimated utilization guidelines only and do not represent guaranteed spending amounts. Actual assignments may vary based on operational need, turnaround time, vendor capacity, repair type, and overall best value to the City.

Work will be assigned on a rotational and best-value basis, taking into account vendor availability, performance history, proximity, and the nature of the repair required. This approach

allows the City to optimize service efficiency while maintaining accountability across all contracted vendors.

Staff considered the following alternatives:

- Continue with a single-vendor model:
This option was not recommended as it would perpetuate current capacity constraints, increase risk of service delays, and limit operational flexibility.
- Perform services in-house:
Due to ongoing staff shortages, facility limitations, and the specialized nature of collision repair work, expanding in-house capacity is not feasible in the near term and would require significant additional resources and time.

The recommended multi-vendor approach provides the best balance of efficiency, flexibility, and risk mitigation.

The proposed contracts are consistent with Citywide goals and policies by:

- Ensuring safe, reliable, and timely repair of City vehicles that support essential public services
- Advancing equitable contracting practices through L/SLBE participation
- Promoting cost-effective and accountable fleet management through competitive procurement and performance-based work assignment
- Enhancing operational resilience by reducing reliance on a single vendor and mitigating service disruption risks

FISCAL IMPACT

The proposed contracts authorize a total aggregate not-to-exceed amount of Seven Million Dollars (\$7,000,000), consisting of Three Million Five Hundred Thousand Dollars (\$3,500,000) for light-vehicle collision repair and body shop services under RFQ 406535 and Three Million Five Hundred Thousand Dollars (\$3,500,000) for heavy-vehicle collision repair and body shop services under RFQ 406529. The contracts will be funded within the following funding code: Equipment Fund (4100), Equipment Services: Administration Organization (30541), DP300 Administrative Project (1000010), and Fleet Management & Maintenance Program (IN01). No additional appropriation is requested by this action.

Utilization of these contracts is contingent upon the availability of Council-authorized appropriations and a funding availability analysis conducted by the Budget Office at the time of standard purchase order request submission or prior to fund encumbrance. There is no minimum commitment to the proposed contracts, and funds will not be committed unless funding is identified.

PUBLIC OUTREACH / INTEREST

Other than the public noticing provided for this agenda item, no additional outreach was deemed necessary.

COORDINATION

The Oakland Public Works Department prepared the requested action. This report and resolution were reviewed by the Office of the City Attorney and the Budget Bureau.

RACE AND EQUITY

The procurement process was conducted through a competitive Request for Qualifications (RFQ) in accordance with the Oakland Municipal Code and the City's Local and Small Local Business Enterprise (L/SLBE) Program requirements. The use of multiple qualified contractors, including an Oakland-based business, broadens contracting opportunities, promotes competition, and supports local economic participation.

The recommended contracts will increase the City's collision repair capacity and help maintain the availability of vehicles used to provide essential municipal services throughout Oakland. While this action does not have a direct race or income specific impact, it supports equitable contracting practices and the reliable delivery of City services.

CALIFORNIA ENVIRONMENTAL QUALITY ACT (CEQA)

This action is not a "project" under the California Environmental Quality Act ("CEQA") pursuant to CEQA Guidelines section 15378(b)(5) because it constitutes an administrative and fiscal activity that will not result in a direct or reasonably foreseeable indirect physical change in the environment. Alternatively, and as separate and independent bases, the action is exempt under CEQA Guidelines section 15061(b)(3) because it can be seen with certainty that there is no possibility that the action may have a significant effect on the environment, and under CEQA Guidelines section 15301 (Existing Facilities) because the contracts involve repair and maintenance of existing City-owned vehicles and mechanical equipment with negligible or no expansion of existing use. The City Council further finds that none of the exceptions to the categorical exemption set forth in CEQA Guidelines section 15300.2 apply.

ACTION REQUESTED OF THE CITY COUNCIL

Staff Recommends That The City Council Adopt A Resolution Authorizing The City Administrator To Award A Contract To:

- 1) Ron Dupratt Ford Inc In An Amount Not-To-Exceed One Million Four Hundred Thousand Dollars (\$1,400,000), To Provide Collision Repair And Body Shop Services For Light Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406535;
- 2) Quality Body & Fender In An Amount Not-To-Exceed One Million Fifty Thousand Dollars (\$1,050,000), To Provide Collision Repair And Body Shop Services For Light Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406535;
- 3) Falcon Collision Repair Inc In An Amount Not-To-Exceed Five Hundred Twenty-Five Thousand Dollars (\$525,000), To Provide Collision Repair And Body Shop Services For

- Light Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406535;
- 4) Moeller Bros. Body Shop In An Amount Not-To-Exceed Five Hundred Twenty-Five Thousand Dollars (\$525,000), To Provide Collision Repair And Body Shop Services For Light Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406535;

- 5) Moeller Bros. Body Shop In An Amount Not-To-Exceed One Million Seven Hundred Fifty Thousand Dollars (\$1,750,000), To Provide Collision Repair And Body Shop Services For Heavy Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406529;
- 6) Falcon Collision Repair Inc In An Amount Not-To-Exceed One Million Seven Hundred Fifty Thousand Dollars (\$1,750,000), To Provide Collision Repair And Body Shop Services For Heavy Vehicles For A Three-Year Term (September 1, 2026 To September 1, 2029), And Two One-Year Options To Renew, In Response To RFQ 406529; And
- 7) And Making Appropriate California Environmental Quality Act Findings

For questions regarding this report, please contact ANGELO FULLEN, INTERIM EQUIPMENT SERVICES MANAGER, at 510-615-5487.

Respectfully submitted,



[Liam Garland \(Jun 29, 2026 12:35:19 PDT\)](#)

LIAM GARLAND
Director, Oakland Public Works

Reviewed by:
Richard Battersby, Assistant Director
Oakland Public Works, BMIS

Prepared by:
Angelo Fullen, Acting Manager
Equipment Services Division

Prepared by:
Erica Vazquez, Management Assistant
Equipment Services Division

Attachments (2):
A: RFQ 406535
B: RFQ 406529