



INTER OFFICE MEMORANDUM

TO: Brian Carthan,
Park Services Manager

FROM: Deborah Barnes, Director
Contracts & Compliance

THROUGH: Shelley Darensburg, Senior Contract Compliance Officer

PREPARED BY: Vivian Inman
Senior Contract Compliance Officer

SUBJECT: Compliance Analysis
Oakland Army Base Landscape Maintenance
Project No. 1004284

DATE: February 21, 2020

At the request of the Public Works Agency, the designated Compliance Officer reviewed three (3) bids in response to the above referenced project. Below are the results of the compliance evaluation for the minimum 50% Local and Small Local Business Enterprise (L/SLBE) participation requirement, and a preliminary review for compliance with the Equal Benefits Ordinance (EBO).

Responsive with L/SLBE and/or EBO Policies		Proposed Participation					Earned Credits and Discounts			EBO Compliant? Y/N
Company Name	Original Bid Amount	Total LBE/SLBE	LBE	SLBE	LPG/VSLBE	L/SLBE Trucking	Total Credited participation	Earned Bid Discounts	Adjusted Bid Amount	
Bay Construction	\$198,000	69.12%	0%	69.12%	0%	NA	69.12%	3%	\$192,060	Y

Comments: As noted above, Bay Construction was the lowest responsive bidder. The firm exceeded the minimum 50% L/SLBE participation requirement and is EBO compliant.

Non-Responsive with L/SLBE and/or EBO Policies		Proposed Participation					Earned Credits and Discounts			EBO Compliant? Y/N
Company Name	Original Bid Amount	Total LBE/SLBE	LBE	SLBE	LPG/SLBE	L/SLBE Trucking	Total Credited participation	Earned Bid Discounts	Adjusted Bid Amount	
Los Loza Landscaping	\$186,900	0%	0%	0%	0%	NA	0%	0%	NA	N
Mike Davis Landscape	\$219,500	0%	0%	0%	0%	NA	0%	0%	NA	N

Comments: As noted above Los Loza Landscaping and Mike Davis Landscape failed to meet the minimum 50% L/SLBE participation requirement. Neither firm is EBO compliant.

Should you have any questions please contact Vivian Inman at (510) 238-6261.

OFFICE OF THE CITY ADMINISTRATOR



Contracts & Compliance Unit

PROJECT EVALUATION FORM

PROJECT NO.: 1004284

PROJECT NAME: Oakland Army Base Landscape Maintenance

CONTRACTOR: Bay Construction

**Engineer's Estimate:
225,000.00**

**Contractors' Bid Amount
\$198,000.00**

**Over/Under Engineer's Estimate
\$27,000.00**

**Discounted Bid Amount:
\$192,060.00**

**Amount of Bid Discount
\$5,940.00**

**Discount Points:
3.00%**

1. Did the 50% local/small local requirements apply? **YES**
2. Did the contractor meet the 50% requirement? **YES**
- a) % of LBE participation **0.00%**
- b) % of SLBE participation **69.12%**
- c) % of VSLBE/LPG participation **0%**
3. Did the contractor meet the Trucking requirement? **NA**
- c) Total SLBE/LBE trucking participation **0.00%**
4. Did the contractor receive bid discounts? **YES**
- (If yes, list the percentage received) **3.00%**
5. Additional Comments.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

2/21/2020

Date

**Reviewing
Officer:**

Maria J. ...

Date: 2/21/2020

Approved By:

Shelley Sarenburg

Date: 2/21/2020

LBE/SLBE PARTICIPATION

Bidder 2

Project Name: Oakland Army Base Landscape Maintenance

Project No.: 1004284		Engineers Est: 225,000.00		Under/Over Engineers Estimate: 27,000.00									
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	LPG/NSLBE	Total		TOTAL Dollars	For Tracking Only			
							LBE/SLBE	L/SLBE Trucking		Total Trucking	Ethn.	MBE	WBE
PRIME Landscape	Bay Construction Signature Coast	Oakland Napa	CB UB		136,860.00		136,860.00		136,860.00	61,140.00	AP	136,860.00	
Project Totals				0.00%	\$0.00	69.12%	\$0.00	\$136,860.00	\$0.00	\$0.00	100.00%	\$198,000.00	
Requirements:				LBE 25%		SEBE 25% or 50%		50% LBE/SLBE TRUCKING		Ethnicity			
<p>The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements.</p> <p> LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NP/SLBE = NonProfit Small Local Business Enterprise </p> <p> UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise </p> <p> C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO = Multiple Ownership </p>													

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Contracts & Compliance Unit

PROJECT EVALUATION FORM

PROJECT NO.: 1004284

PROJECT NAME: Oakland Army Base Landscape Maintenance

CONTRACTOR: Los Loza Landscaping

<u>Engineer's Estimate:</u> 225,000.00	<u>Contractors' Bid Amount</u> \$186,900.00	<u>Over/Under Engineer's Estimate</u> \$38,100.00
<u>Discounted Bid Amount:</u> \$0.00	<u>Amount of Bid Discount</u> \$0.00	<u>Percent discount</u> 0.00%

1. Did the 50% local/small local requirements apply? **YES**
2. Did the contractor meet the 50% requirement? **NO**
- a) % of LBE participation **0.00%**
 - b) % of SLBE participation **0.00%**
 - c) % of VSLBE/LPG **0%**
3. Did the contractor meet the Trucking requirement? **NA**
- c) Total SLBE/LBE trucking participation **0.00%**
4. Did the contractor receive bid discounts? **NO**
- (If yes, list the percentage received) **0.00%**

5. Additional Comments.

Firm failed to meet the minimum 50% L/SLBE participation requirement. Therefore, the firm is deemed non compliant.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

2/21/2020

Date

**Reviewing
Officer:**

Maria J. ...

Date: 2/21/2020

Approved By:

Shelley Darenburg

Date: 2/21/2020

LBE/SLBE PARTICIPATION

Bidder 1

Project Name: Oakland Army Base Landscape Maintenance

Project No.: 1004284		Engineers Est: 225,000.00		Under/Over Engineers Estimate: 38,100.00											
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	LPG/SLB E		Total	L/SLBE	Trucking	Total	Trucking	TOTAL		
						LBE/SLBE	Dollars						Dollars	Dollars	
PRIME	Los Loza Landscaping	Hayward	UB												
				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$186,900.00	\$0.00
				0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	100.00%	0.00%
<p>Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements.</p>															
<p> SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise </p>															
<p> Ethnicity AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO = Multiple Ownership </p>															

OFFICE OF THE CITY ADMINISTRATOR



Contracts & Compliance Unit

PROJECT EVALUATION FORM

PROJECT NO.: 1004284

PROJECT NAME: Oakland Army Base Landscape Maintenance

CONTRACTOR: Mike Davis Landscape

Engineer's Estimate:
225,000.00

Contractors' Bid Amount
\$219,500.00

Over/Under Engineer's Estimate
5,500.00

Discounted Bid Amount:
\$0.00

Amount of Bid Discount
\$0.00

Discount Points:
0.00%

1. Did the 50% local/small local requirements apply? **YES**
2. Did the contractor meet the 50% requirement? **NO**
- a) % of LBE participation **0.00%**
- b) % of SLBE participation **0.00%**
- c) % of VSLBE/LPG participation
3. Did the contractor meet the Trucking requirement? **NA**
- c) Total SLBE/LBE trucking participation **0.00%**
4. Did the contractor receive bid discounts? **NO**
- (If yes, list the percentage received) **0.00%**

5. Additional Comments.

Firm failed to meet the minimum 50% L/SLBE participation requirement. Therefore, the firm is deemed non compliant.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

2/21/2020

Date

Reviewing Officer:

Date: 2/21/2020

Approved By:

Date: 2/21/2020

LBE/SLBE PARTICIPATION

Bidder 3

Project Name: Oakland Army Base Landscape Maintenance

Project No.: 1004284		Engineers Est: 225,000.00		Under/Over Engineers Estimate: 5,500.00									
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	LPGVSLBE	Total LBE/SLBE	L/SLBE Trucking	Total Trucking	TOTAL Dollars	For Tracking Only		
											Ethn.	MBE	WBE
PRIME	Mike Davis Landscape	Morgan Hill	UB							219,500.00	C		
				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$219,500.00		\$0.00	\$0.00
				0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%		0.00%	0.00%
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements.													
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