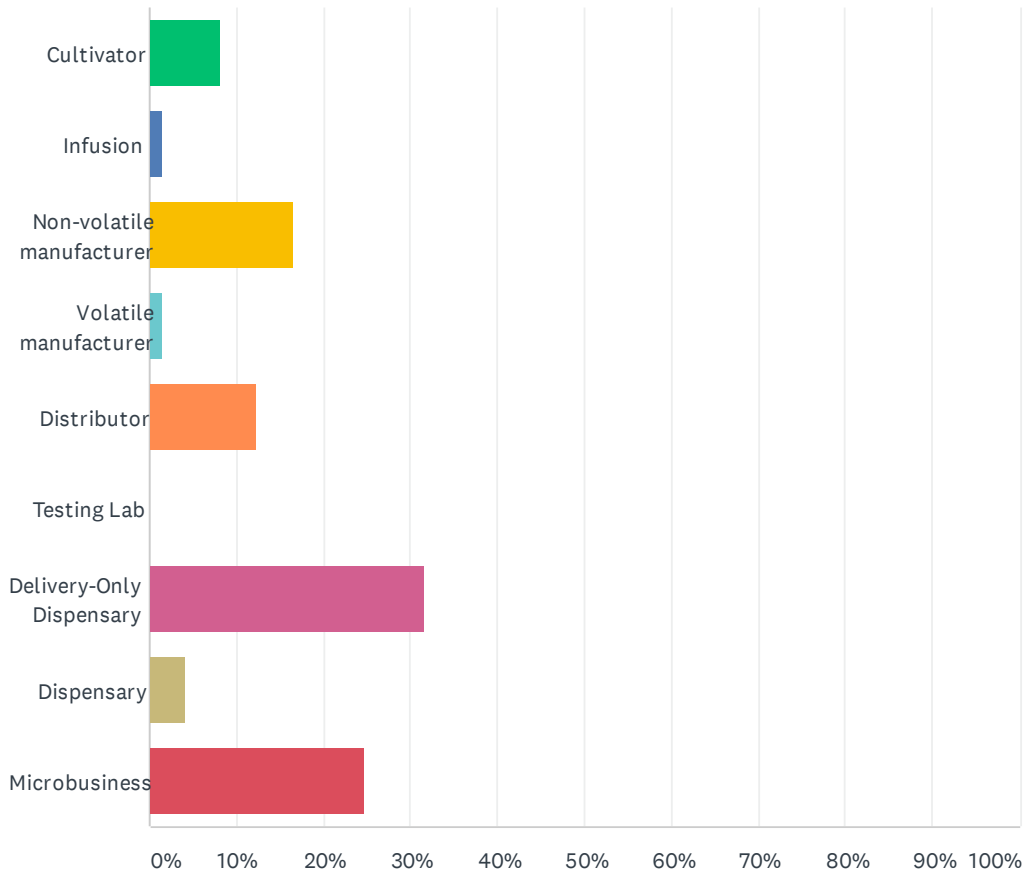


Q1 What type of cannabis business do you operate? If you operate more than one type but are not a microbusiness, please select your principal business).

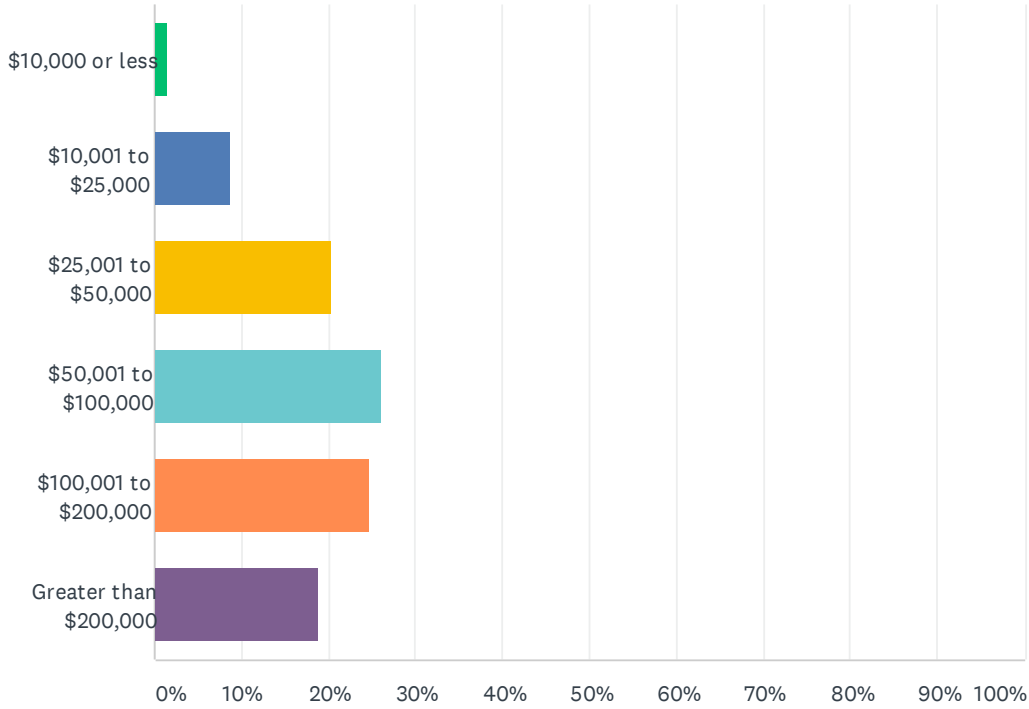
Answered: 73 Skipped: 0



ANSWER CHOICES	RESPONSES	
Cultivator	8.22%	6
Infusion	1.37%	1
Non-volatile manufacturer	16.44%	12
Volatile manufacturer	1.37%	1
Distributor	12.33%	9
Testing Lab	0.00%	0
Delivery-Only Dispensary	31.51%	23
Dispensary	4.11%	3
Microbusiness	24.66%	18
TOTAL		73

Q2 What is the minimum amount of funding your business needs from the City over the next twelve months in order to be successful? Please note, the greater the amount for each business, the less businesses the City can support.

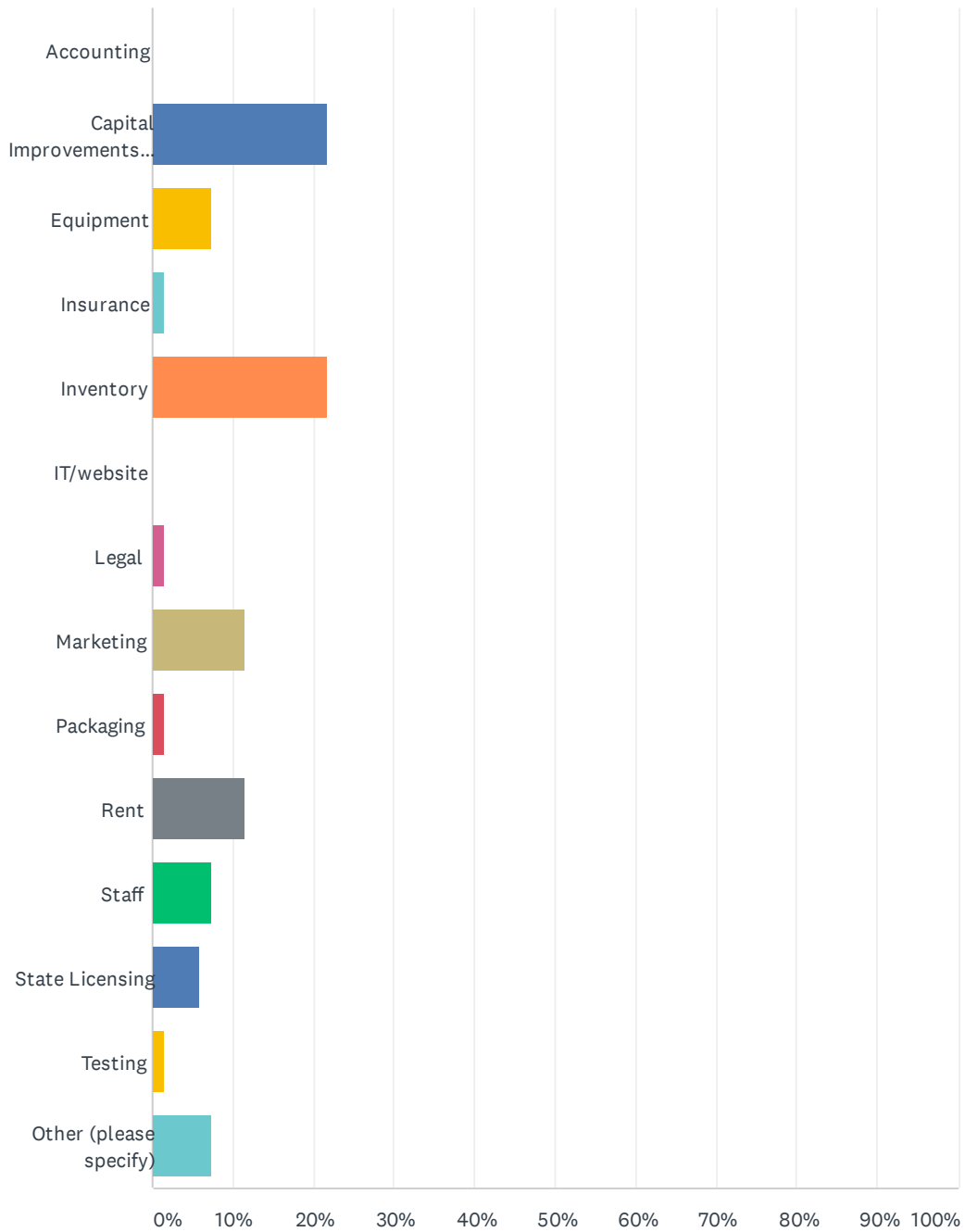
Answered: 69 Skipped: 4



ANSWER CHOICES	RESPONSES	
\$10,000 or less	1.45%	1
\$10,001 to \$25,000	8.70%	6
\$25,001 to \$50,000	20.29%	14
\$50,001 to \$100,000	26.09%	18
\$100,001 to \$200,000	24.64%	17
Greater than \$200,000	18.84%	13
TOTAL		69

Q3 Using the following categories, what is your business' top financial need over the next twelve months?

Answered: 69 Skipped: 4

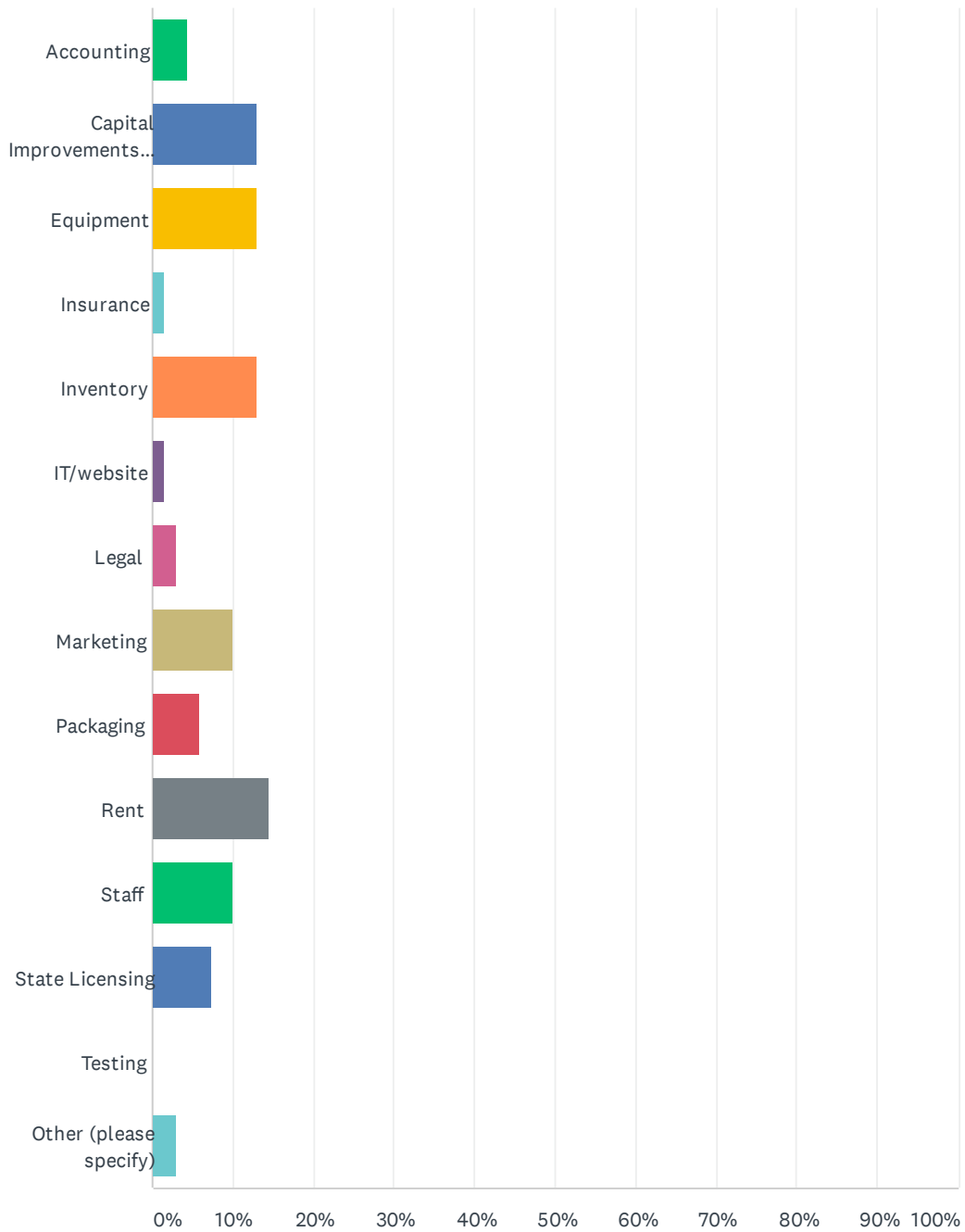


How Best to Utilize Go-Biz Grant

ANSWER CHOICES	RESPONSES	
Accounting	0.00%	0
Capital Improvements/construction	21.74%	15
Equipment	7.25%	5
Insurance	1.45%	1
Inventory	21.74%	15
IT/website	0.00%	0
Legal	1.45%	1
Marketing	11.59%	8
Packaging	1.45%	1
Rent	11.59%	8
Staff	7.25%	5
State Licensing	5.80%	4
Testing	1.45%	1
Other (please specify)	7.25%	5
TOTAL		69

Q4 Using the following categories, what is your business' second-highest financial need over the next twelve months?

Answered: 69 Skipped: 4

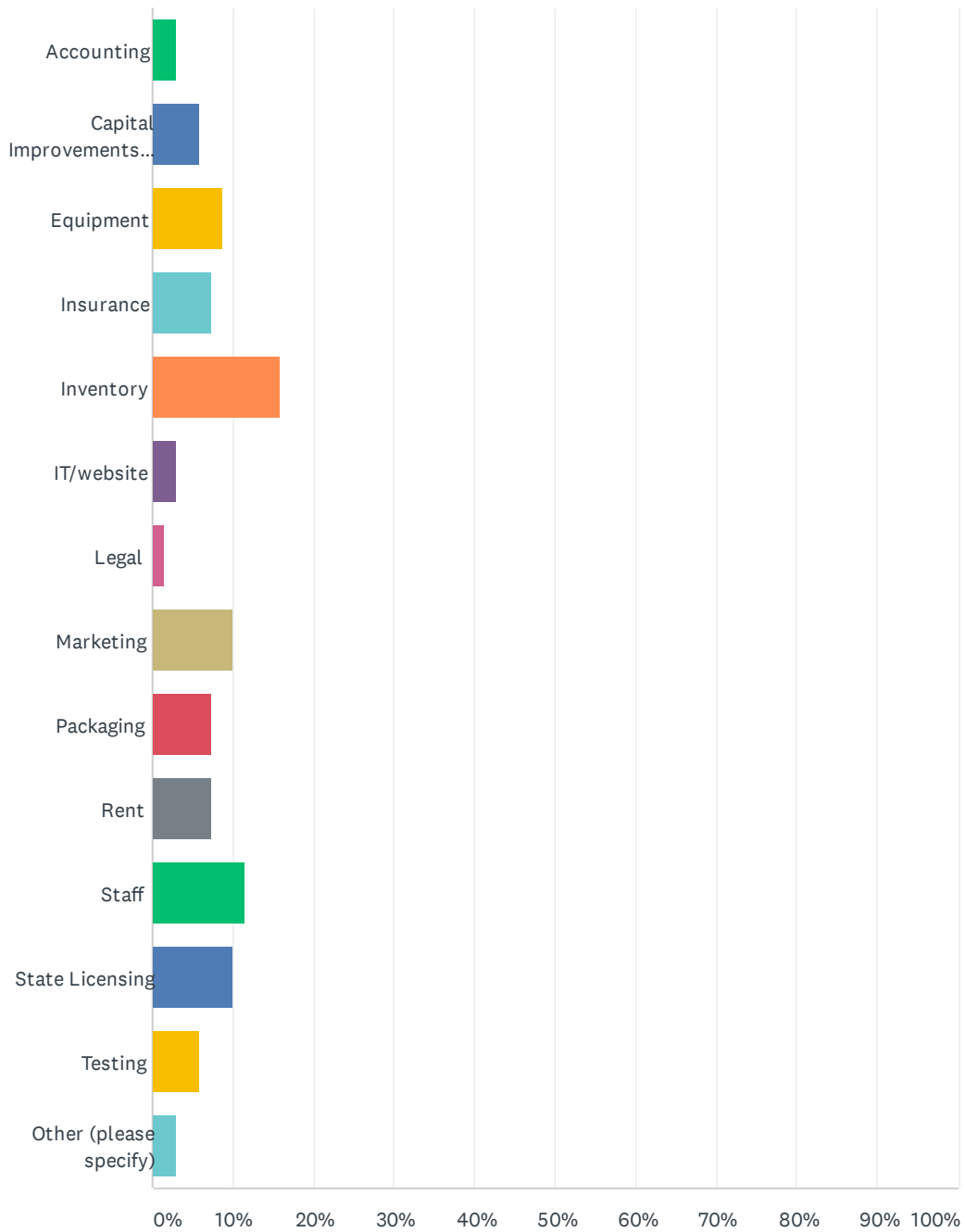


How Best to Utilize Go-Biz Grant

ANSWER CHOICES	RESPONSES	
Accounting	4.35%	3
Capital Improvements/construction	13.04%	9
Equipment	13.04%	9
Insurance	1.45%	1
Inventory	13.04%	9
IT/website	1.45%	1
Legal	2.90%	2
Marketing	10.14%	7
Packaging	5.80%	4
Rent	14.49%	10
Staff	10.14%	7
State Licensing	7.25%	5
Testing	0.00%	0
Other (please specify)	2.90%	2
TOTAL		69

Q5 Using the following categories, what is your business' third-highest financial need over the next twelve months?

Answered: 69 Skipped: 4

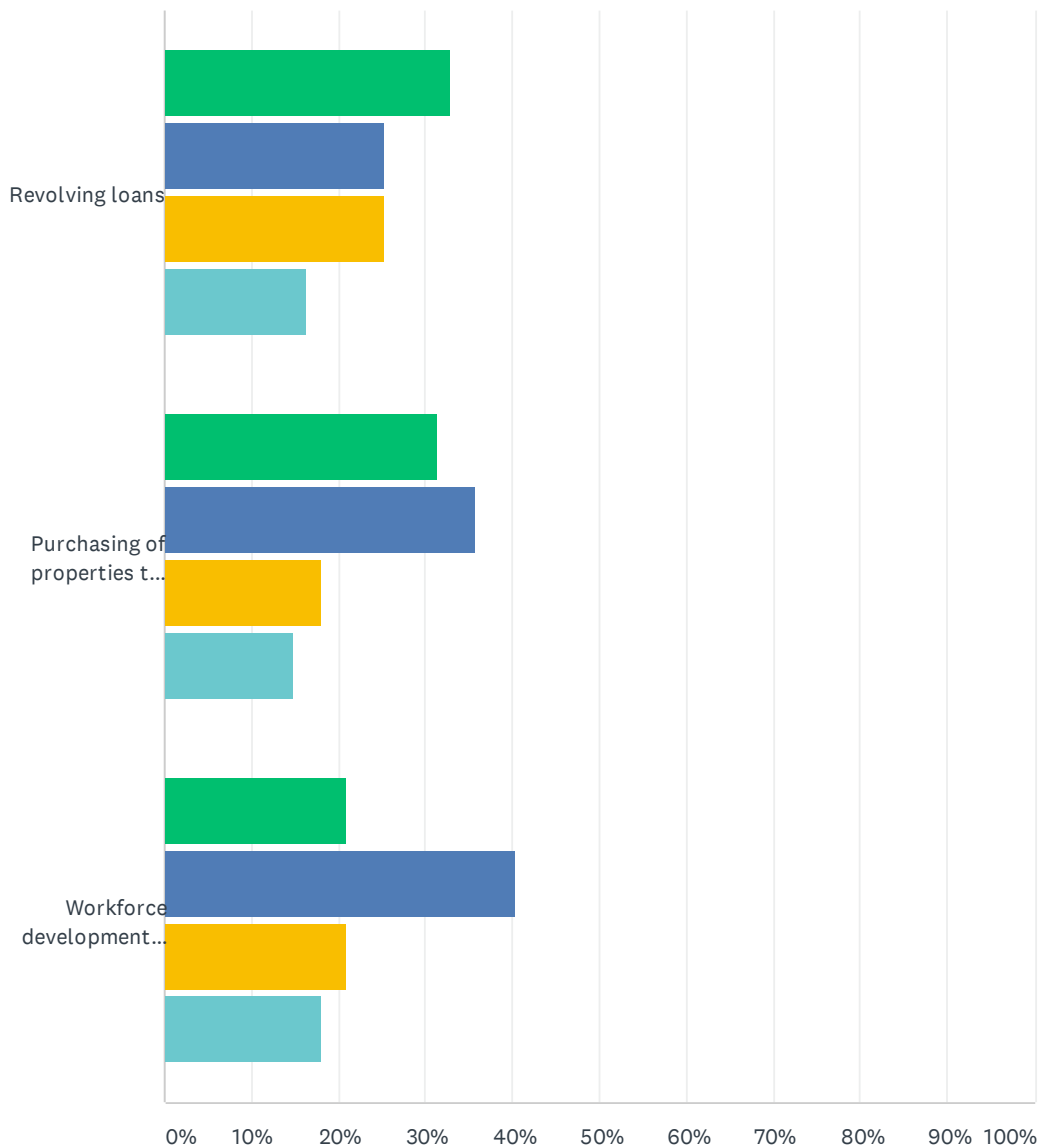


How Best to Utilize Go-Biz Grant

ANSWER CHOICES	RESPONSES	
Accounting	2.90%	2
Capital Improvements/construction	5.80%	4
Equipment	8.70%	6
Insurance	7.25%	5
Inventory	15.94%	11
IT/website	2.90%	2
Legal	1.45%	1
Marketing	10.14%	7
Packaging	7.25%	5
Rent	7.25%	5
Staff	11.59%	8
State Licensing	10.14%	7
Testing	5.80%	4
Other (please specify)	2.90%	2
TOTAL		69

Q6 Do you agree with prioritizing Go-Biz funds towards the following uses?

Answered: 67 Skipped: 6

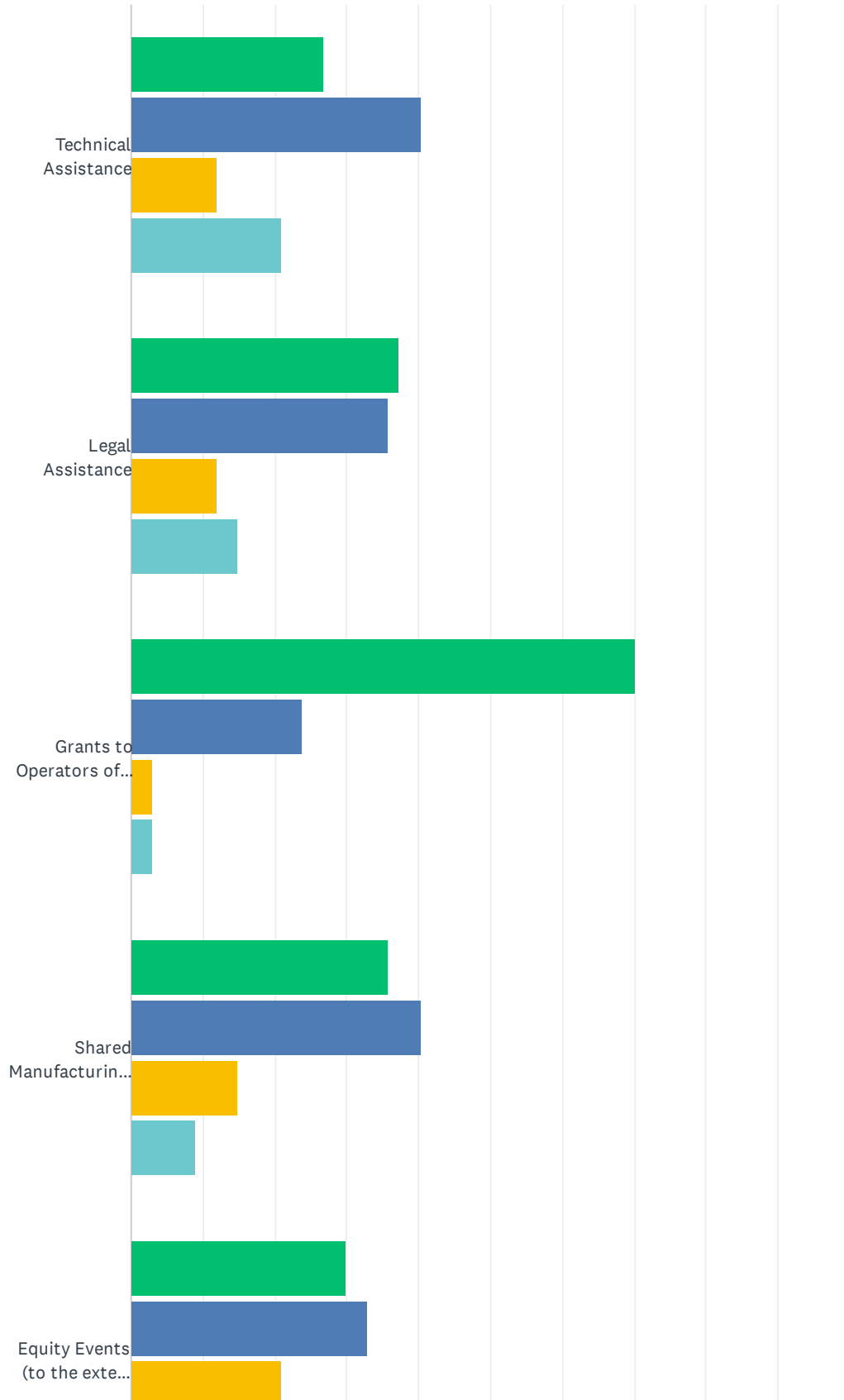


■ Strongly Agree
 ■ Agree
 ■ Disagree
 ■ Strongly Disagree

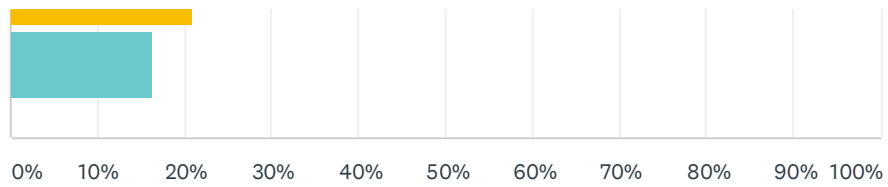
	STRONGLY AGREE	AGREE	DISAGREE	STRONGLY DISAGREE	TOTAL	WEIGHTED AVERAGE
Revolving loans	32.84% 22	25.37% 17	25.37% 17	16.42% 11	67	2.25
Purchasing of properties that support multiple equity businesses	31.34% 21	35.82% 24	17.91% 12	14.93% 10	67	2.16
Workforce development programs	20.90% 14	40.30% 27	20.90% 14	17.91% 12	67	2.36

Q7 Do you agree with continuing to fund the following uses?

Answered: 67 Skipped: 6



How Best to Utilize Go-Biz Grant

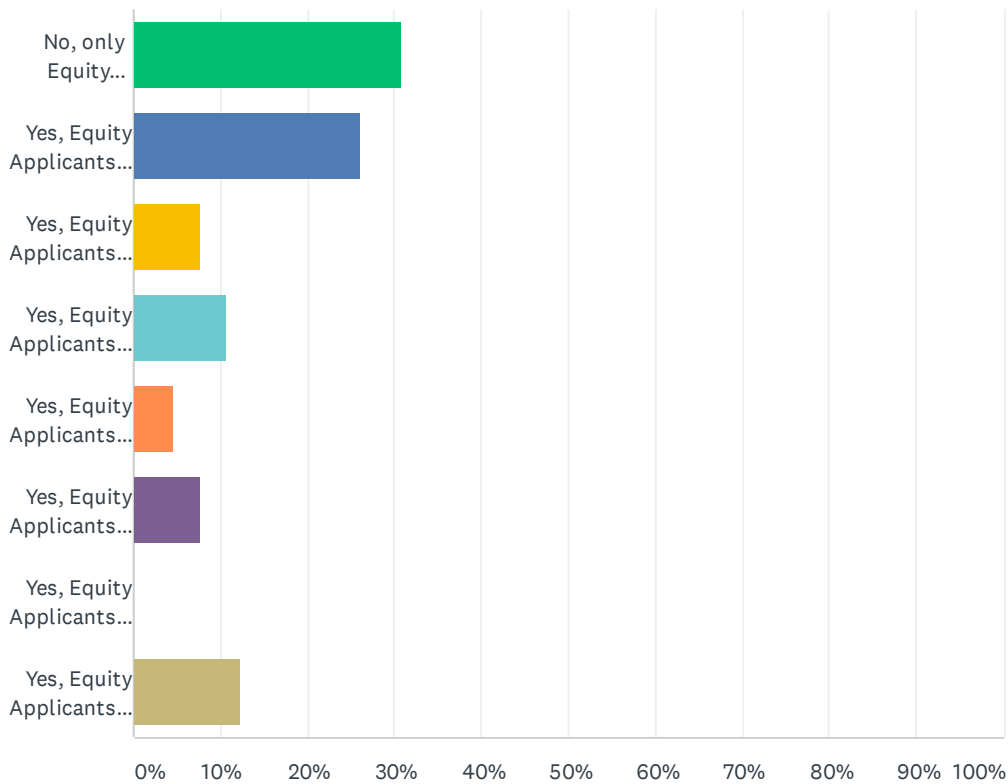


■ Strongly Agree
 ■ Agree
 ■ Disagree
 ■ Strongly Disagree

	STRONGLY AGREE	AGREE	DISAGREE	STRONGLY DISAGREE	TOTAL	WEIGHTED AVERAGE
Technical Assistance	26.87% 18	40.30% 27	11.94% 8	20.90% 14	67	2.00
Legal Assistance	37.31% 25	35.82% 24	11.94% 8	14.93% 10	67	1.67
Grants to Operators of \$50k or less	70.15% 47	23.88% 16	2.99% 2	2.99% 2	67	0.69
Shared Manufacturing Facilities	35.82% 24	40.30% 27	14.93% 10	8.96% 6	67	1.61
Equity Events (to the extent allowed by Public Health restrictions)	29.85% 20	32.84% 22	20.90% 14	16.42% 11	67	1.94

Q8 To help Equity Applicants not just survive but thrive, do you agree with allowing Equity Applicants who now make more than 80 percent of the Average Median Income (AMI) continued access to Equity Assistance Program services such as grants, loans, free technical and legal assistance, and fee waivers? If so, for how long? Please note the more businesses that utilize these services and the longer these services are used, the less funding that may be available per business.

Answered: 65 Skipped: 8

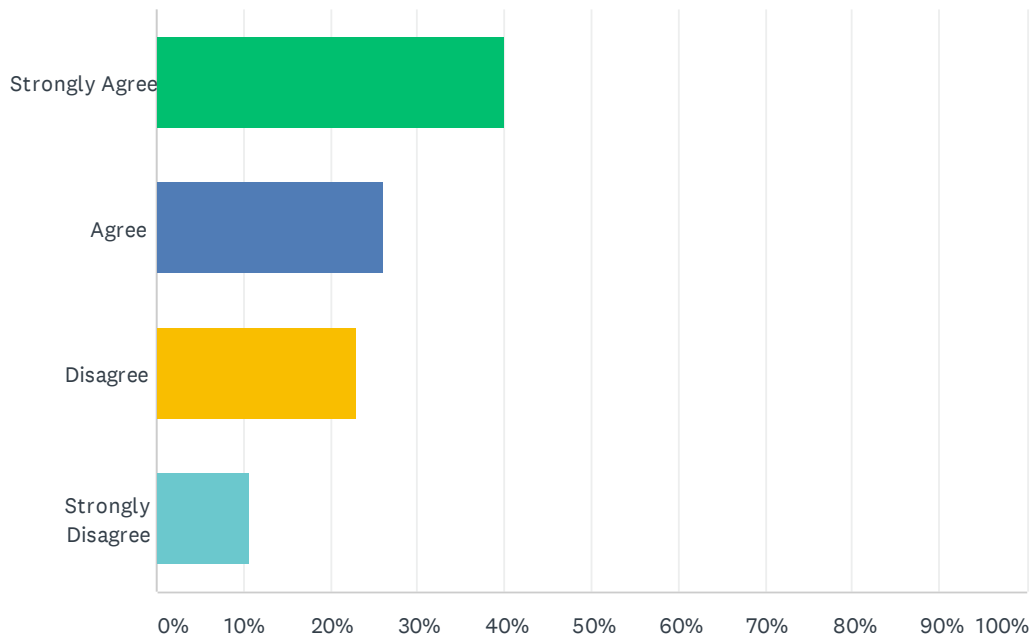


How Best to Utilize Go-Biz Grant

ANSWER CHOICES	RESPONSES	
No, only Equity Applicants currently earning 80 percent or less AMI should receive Equity Assistance Program Services	30.77%	20
Yes, Equity Applicants should continue to receive Equity Assistance Program Services for 1 year after they last earned 80 percent or less AMI	26.15%	17
Yes, Equity Applicants should continue to receive Equity Assistance Program Services for 2 years after they last earned 80 percent or less AMI	7.69%	5
Yes, Equity Applicants should continue to receive Equity Assistance Program Services for 3 years after they last earned 80 percent or less AMI	10.77%	7
Yes, Equity Applicants should continue to receive Equity Assistance Program Services for 4 years after they last earned 80 percent or less AMI	4.62%	3
Yes, Equity Applicants should continue to receive Equity Assistance Program Services for 5 years after they last earned 80 percent or less AMI	7.69%	5
Yes, Equity Applicants should continue to receive Equity Assistance Program Services for 6 years after they last earned 80 percent or less AMI	0.00%	0
Yes, Equity Applicants should continue to receive Equity Assistance Program Services for 7 years after they last earned 80 percent or less AMI	12.31%	8
TOTAL		65

Q9 To support Equity Applicants that have been displaced from Oakland, do you agree with allowing Equity Applicants who no longer reside in Oakland continued access to Equity Assistance Program services such as grants, loans, free technical and legal assistance, and fee waivers for an additional five years?

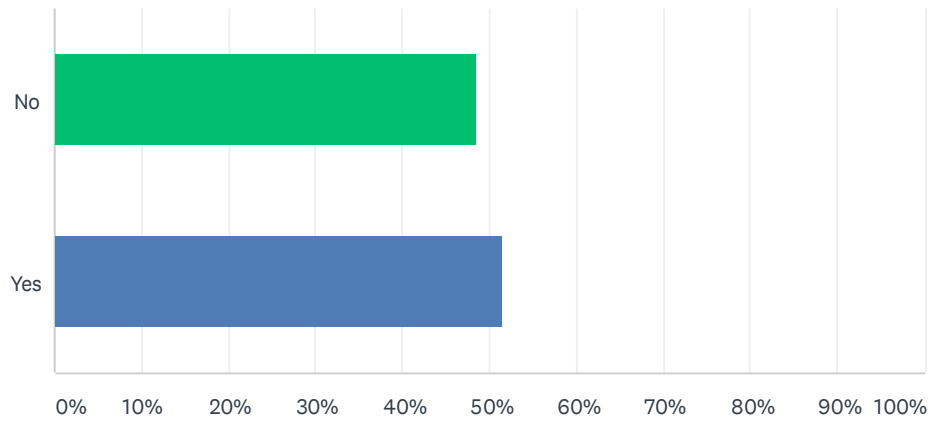
Answered: 65 Skipped: 8



ANSWER CHOICES	RESPONSES	
Strongly Agree	40.00%	26
Agree	26.15%	17
Disagree	23.08%	15
Strongly Disagree	10.77%	7
TOTAL		65

Q10 Do you have any other suggestions for how to utilize Go-Biz funds? If yes, please describe below.

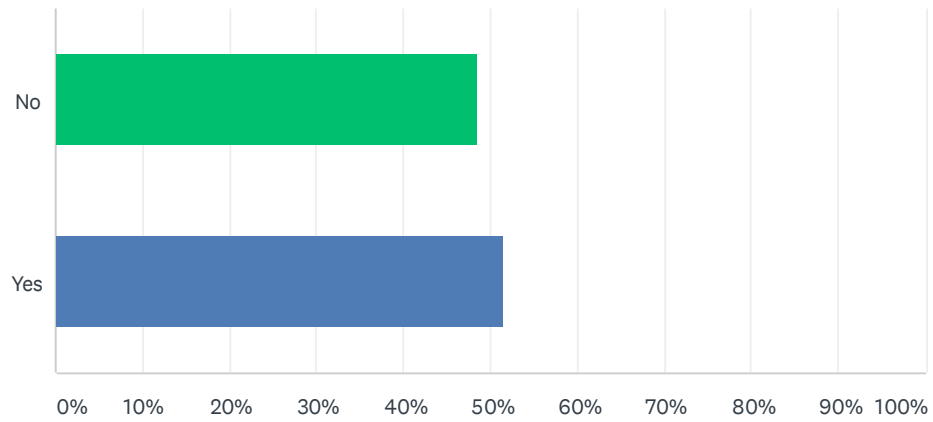
Answered: 64 Skipped: 9



ANSWER CHOICES	RESPONSES	
No	48.44%	31
Yes	51.56%	33
TOTAL		64

Q11 Do you have any additional ideas for how the City of Oakland can support its Equity Program? If yes, please describe below.

Answered: 64 Skipped: 9



ANSWER CHOICES	RESPONSES	
No	48.44%	31
Yes	51.56%	33
TOTAL		64