OFFICE OF THE CITY OLDREN

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CITY HALL

1 FRANK H. OGAWA PLAZA, 3rd FLOOR

OAKLAND, CALIFORNIA

94612

Office of the Mayor Honorable Libby Schaaf Mayor (510) 238-3141 Fax (510) 238-4731

Letter of Appointment

July 30, 2019

The Honorable City Council
One Frank H. Ogawa Plaza, Second Floor
Oakland, CA 94612

Dear President Kaplan and members of the City Council:

Pursuant to City Charter Section 601, the Mayor has reappointed the following person as member of the following board or commission, subject to City Council confirmation:

Cannabis Regulatory Commission

Derreck Johnson is appointed to the Cannabis Regulatory Commission as the District 6 Representative for the term that began August 1, 2019 and will end July 31, 2021, filling the seat previously held by himself.

Stephanie Floyd-Johnson is appointed to the Cannabis Regulatory Commission as the Mayoral Representative for the term that began August 1, 2019 and will end July 31, 2021, filling the seat previously held by herself.

Lanese Martin is appointed to the Cannabis Regulatory Commission as the District 1 Representative for the term that began August 1, 2019 and will end July 31, 2021, filling the seat previously held by herself.

Claudia Mercado is appointed to the Cannabis Regulatory Commission as the District 5 Representative for the term that began August 1, 2019 and will end July 31, 2021, filling the seat previously held by Matt Hummel.

Frank Tucker is appointed to the Cannabis Regulatory Commission as the District 7 Representative for the term that began August 1, 2019 and will end July 31, 2021, filling the seat previously held by himself.

Thank you for your assistance in this matter.

Sincerely

Libby Schaaf

Mayor

Profile				
Stephanie		Floyd-Johnson		
First Name	Middle Initial	Last Name		
t.net			-	
Street Address	MANAGEMENT OF THE PROPERTY OF		Suite or Apt	
Oakland			CA	94611
City			State	Postal Code
Home: (510)	Mobile: (5 Alternate Phone	10)	_	
Retired Employer	Job Title		_	
Which Boards would you like	ce to apply for	?		
Interests & Experiences Please tell us how your qua and/or commission's mission		participation will re	elate to the req	uested board
I have been a resident of Oakla Oakland in community economi Revitalization program and work provider to my husband who is Oaksterdam University's fourted forms of Cannabis available for the Federal level to reclassify the effective advocate, I offer my exand an informed supporter of Commission. With the establish advocate for safe and affordable medicine out of reach for the peregarding Cannabis. I would like identify and remove barriers to advance for considering my approximation.	c development. ked with small be a quadriparetic a en week Classic pain management from its compared annabis for mediment of adult us e access for patities to continue to segrowing a divers	I managed the City's Nusinesses throughout to as the result of injuries Semester program to ent as well as to be an current Schedule 1 desare provider, a former cicinal use, to the City of e Cannabis comes nevents to ensure that man the fore front of changerye on the Cannabis	leighborhood Co the city. Since re to his spinal core become informed advocate for cha signation. In orde economic develo of Oakland's Can w regulations and urket forces do no ging State laws a Regulatory Com	ammercial tiring I am a care d. I completed d about the various anging legislation at er to become an expment professional nabis Regulatory d taxes, I will of drive the cost of and public attitudes amission to help
Please submit your resume format is preferred.) Alterna provided below.				

Upload a Resume

Submit Date: Jun 17, 2019

Please paste the text of your resume or curriculum vitae below.

Stephanie Floyd-Johnson Bio Stephanie Floyd-Johnson graduated from UC Berkeley with a degree in architecture. She accepted a position with the City of Oakland and over the next thirty years worked in all aspects of neighborhood revitalization and business development. Ms. Johnson managed the City's Neighborhood Commercial Revitalization Division for ten years. She developed an intimate understanding of the economic conditions in Oakland's many diverse neighborhoods. With a staff of ten professionals she coordinated \$20 million is streetscape improvement projects including applying for and receiving grants totaling \$5 million; completed 250 façade improvement projects which represented more than \$4 million in public and private investment; developed the City's Business Improvement District (BID) Program that resulted in the establishment of six special assessment districts that generate more than \$1 million in annual assessments; provided technical assistance to more than a dozen merchant associations and awarded \$120,000 in grants to these associations to market and promote their shopping districts. Ms. Johnson authored an article entitled "Revitalizing Oakland's Neighborhoods" which was published in the International Economic Development Council's Economic Development Journal, summer 2002 issue. The article chronicled revitalization activities in Oakland that successfully strengthened neighborhoods and transformed commercial districts. Ms. Johnson managed the production of a quarterly newsletter which highlighted projects, programs and activities in the Oakland's ten redevelopment areas. The publication was awarded the International Economic Development Council 2010 Excellence in Economic Development award. Over the course of her professional career she had considerable fiscal responsibility for the management of funds and grants obtained as well as the accounting for all expenditures. Since retiring Ms. Johnson volunteers in her community.

Please click the acknowledgement below.

Service on City of Oakland boards, commissions, and committees may require filings of the FPPC's Statements of Economic Interest (Form 700). Upon appointment and determination of filing status, I will comply with all filing obligations.

☑ I Agree *

Stephanie Floyd-Johnson

Bio

Stephanie Floyd-Johnson graduated from UC Berkeley with a degree in architecture. She worked for local government for over thirty years in economic development, specifically in all aspects of neighborhood revitalization and business development. Ms. Johnson, supervising as many as nine professional staff, managed the City of Oakland's Neighborhood Commercial Revitalization (NCR) program for ten years which effectively turned struggling neighborhood business districts into thriving self-reliant shopping areas. Ms. Johnson successfully secured millions of dollars in grants from a variety of entities including federal, state, local and privately funded sources for the city's NCR program. She authored an article entitled "Revitalizing Oakland's Neighborhoods" which was published in the International Economic Development Council's Economic Development Journal, summer 2002 issue. The article chronicled revitalization activities in Oakland that successfully transformed commercial districts. Ms. Johnson managed the production of a quarterly newsletter which highlighted projects, programs and activities in the Oakland's ten redevelopment areas. The publication was awarded the International Economic Development Council 2010 Excellence in Economic Development award. Over the course of her professional career she had considerable fiscal responsibility for the management of funds and grants obtained as well as the accounting for all expenditures.

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☐ I Agree *

Derreck Johnson Page 2 of 2

Profile			
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mail Address			
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Dity		State	Postal Code
Mobile: (510)	Home: (510) .	_	
Primary Phone	Alternate Phone		
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Employer	Job Title		
Which Boards would you	like to apply for?		
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Cannabis Regulatory Comm	ission: Appointed		
I'm a community organizer a	nd cannabis advocate	and the second s	ensi Pasigawi (B
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Upload a Resume			
Please paste the text of y	our resume or curriculum vitae belo	w.	
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Please click the acknowle	edgement below.		
FPPC's Statements of Ec	nd boards, commissions, and commi onomic Interest (Form 700). Upon ap ply with all filing obligations.		
☑ I Agree *			

AREAS OF EXPERTISE

Communications

Extensive experience including publishing editorials in local media outlets; content creation for online organizational communications (website, e-newsletter and social media.) Developing and presenting public education materials on state and local policy issues; training & developing staff in growing capacity to meet outreach and sales benchmarks.

13

Fundraising

Comprehensive fundraising strategy including donor recruitment and retention; diverse fundraising tactics including grant writing and grassroots donor organizing including local businesses, community organizations, and individuals. Fundraising event oversight including outreach plan and program creation for events of various sizes (20 - 300 + attendees.)

Fieldwork

Campaign planning, including outcomes-based goal setting and tracking, budget projection and management, script development, and staff recruitment and training.

Data

Data analysis and management; Voter Database – VAN, PDI, Catalist; CRM – Powerbase, Salesforce;

Microsoft Office Excel—Intermediate to Advanced Skill

PROFESSIONAL EXPERIENCE

The Hood Incubator

Co-Founder / Political Director | Oakland, California | March 2015 - Present

Provide leadership in the ongoing development and implementation of The Hood Incubator's strategic goals and activities. Lead the organization's political work by building and sustaining intentional alliances with elected officials, community members, labor unions, community leaders and other key stakeholders in the cannabis industry. Grew membership to 1200 and attracted 700 attendees to programs and events to date. In addition, support fundraising efforts by identifying funder prospects.

Nancy Skinner for State Senate 2016

Field Director | Oakland, California | April 2016 - June 2016

Field operations set up & break down, including field strategy development & implementation, collection of research & analysis of data. Developed, implemented, & tracked field budget & performance metrics. Oversaw full-time volunteer program, including recruitment, training, & management of volunteers.

Oakland Rising

Field Director/Operations Manager/Team Leader | Oakland, California | November 2011 – February 2015

Field Director (Civic Engagement Program): Build and sustain intentional relationships and strategic & tactical partnerships with partner organizations, elected officials, city staff, labor, community leaders, and other key stakeholders in Oakland. Direct leadership team in coordinating organization wide work, monitor overall health and functioning of the organization, and facilitate effective

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Operations Manager: Ensure the compliance of fiscal sponsor administrative procedures, maintain administrative vendor relations, develop systems and infrastructure to support programmatic work, troubleshoot technology- related issues, oversee data management and analysis, fundraise for and support events, act as administrative assistant to the Executive Director, and manage a variety of projects. Communication responsibilities include: managing social media outlets and developing publications, including online and in-print newsletters.

Team Leader (Civic Engagement Program): Direct logistics of Civic Engagement Program, including: building campaign teams of 20-60 paid canvassers & 20 – 100 volunteers by recruiting from within the local community, retention of canvassers (paid & volunteer), training of canvassers (paid & volunteer), campaign strategy and planning, script writing and delivery, facilitation of trainings for public outreach, and monitoring & reporting on campaign performance, including a detailed tracking of actuals vs. goals and providing analysis and adjusting campaign strategy (if needed), while respecting the budget.

The Ella Baker Center for Human Rights

Operations Consultant | Oakland, California | September 2010 - September 2011

Developed and managed the logistics of the organization's relocation including but not limited to communicating with stakeholders such as clients, vendors, & employees; space planning and layout of new office; set-up technological infrastructure such as phone system, internet, & server. In addition, developed a centralized system of hiring across all departments, which assisted in the organization's spike in growth and decreased new hire training costs.

Canal Alliance

Fundraising and Marketing Consultant | San Rafael, California | August 2010 - December 2010

Redwood Credit Union

Operations Consultant | San Rafael, California | January 2009 - April 2009

PROFESSIONAL DEVELOPMENT

2016 - present | East Bay Stonewall Democrats (Member)

2014 | BOLD (Black Organizers for Leadership & Dignity) Leadership Program

2013 - present | United Roots (Board of Directors, Secretary)

2013 New Organizing Institute - Excel for Data Management and Analysis

2013 | Rockwood Leadership Development - The Art of Leadership

EDUCATION

Dominican University of California, San Rafael, CA M.B.A., May 2012 B.A., May 2008

Submit Date: Jun 23, 2019

Claudia Mercado Page 1 of 2

Please click the acknowledgement below.

Service on City of Oakland boards, commissions, and committees may require filings of the FPPC's Statements of Economic Interest (Form 700). Upon appointment and determination of filing status, I will comply with all filing obligations.

☑ I Agree *

CLAUD

REFERENCES

NOEL GALLO, OAKLAND DISTRICT 5 COUNCILMEMBER

EXPERIENCE

Claudia, is an Oakland LatinX entrepreneur and community advocate who was born in Mexico and raised in Oakland's Fruitvale district. She earned her MBA degree at Lorry I. Lokey School of Business & Public Policy and uses her passion for cannabis along with her life experience in a working-class Latino community to build a cannabis industry that is inclusive and diverse. She is currently the Founder and President of Calibueno, a licensed cannabis company in Oakland with distribution, dispensary (non-storefront) and manufacturing business units. Her deep commitment to public safety and social equity will continue to fuel her success and continue to make Calibueno an industry leader.

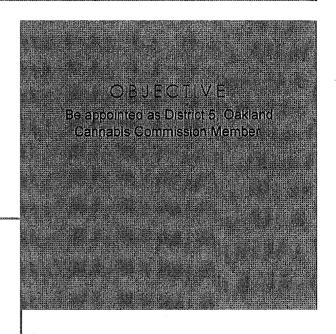
Founder & President, Calibueno; Oakland, CA — 2017-Present

Oversee the daily operations for all of Calibueno business units.

Maintain organizational compliance with local and state cannabis ordinances. Build community relations to help foster a more inclusive and diverse industry.

Co-Founder, Aztecali; Oakland, CA - 2016

Owned and operated a 40+ person full service Mexican restaurant in Oakland, focused on providing fresh affordable meals to the community. Maintained Alameda and County Health Department







.com

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https://www.linkedin.com/

VOLUNTEER EXPERIENCE OR LEADERSHIP

Osteopathic Medical Board of California,
Public Board Member - 2012 - Present

guileless and food safety standers to the highest levels. Quickly earned industry credibility and won multiple local recognitions.

Account Executive, NCC Group; Oakland, CA - 2014- 2015

Consulted with developers, corporations and government agencies to provide software escrow and verification services that protect all parties involved in the development, supply and use of business-critical enterprise and SaaS applications.

Senior Sales Account Executive, Rocket Lawyer; SF, CA — 2012-2014

One of the first member of the sales team that contributed to the company's rapid growth and added a human touch to its SaaS model. Cofounder of PROJECT Rocket Lawyer, an employee driven group with a mission to generate positive and measurable change around the Bay Area, through volunteerism and financial support.

EDUCATION

Lorry I. Lokey Graduate School of Business, Oakland, CA - MBA, 2007

Mills College, Oakland, CA - Political, Legal & Economic Analysis, BA, 2006

Urban School of San Francisco, San Francisco, CA-

High School Diploma, 2002

Hispanas Organized for Political Equality, Hope Leadership Institute- Class 2012

Prospanica, San Jose Chapter Board President, 2014- 2016

Mills College, Oakland CA - Soccer Team

Captain and Scholar Athlete

Please paste the text of your resume or curriculum vitae below.

RESUME Frank A. Tucker 430 Elysian Fields Dr., Oakland, CA 94605 Email: fatucker@gmail.com Tel:

Frank A Tucker

Upload a Resume

510-418-4078 Summary of qualifications Extensive years experience in business management and the design, implementation and management of Telecommunications systems. Professional experience 1994 - Present Tucker Technology, Inc. Oakland, California Chairman and Founder...... Tucker Technology, Inc. - a 200 employee Technology firm with special emphasis on providing full service telecommunications and Information Technology solutions to major business clients in 30 States. 1992 - 1994 Technology House, Inc. San Francisco, California Vice President........ Technology House, Inc., - an Information Technology systems development firm specializing in client / server development and project management. Responsible for day to day operations including; The marketing of software engineering consulting services, telecommunications consulting and project management . 1987 - 1992 Moscom Corporation San Francisco, California / Rochester, New York Western Regional Manager.......Moscom Corporation - a Telecommunications Management systems developer and manufacture. Products include: UNIX, DOS, Windows and stand alone Telecommunications Management systems. Responsible for Sales and engineering offices, accounts, and personnel in 15 western states. Developed and managed the private label (OEM)relationship with AT&T on a national basis. 1985 - 1987 General DataComm, Inc. Alameda, California Account Manager......General DataComm, Inc. manufactures and markets Data Communications Equipment (DTE). Responsibilities included the sale and design of Data Communications solutions for state government agencies in Sacramento, CA. 1978 - 1985 AT&T New York, New York, Los Angles, California and San Francisco, California. Industry Sales Manager, and Systems Engineering Manager. Responsible for the sale and design of PBX systems, network services, and Data Communications Equipment to national accounts, 1976 - 1978 New York Telephone Co. New York, New York Communications Consultant. Responsible for Bell System PBX, Centrex and Network Services design and sale. Education York College of the City University of New York New York, New York BA Degree..... 1976 Pace University, New York, NY Masters in Business Administration - Course Work -1977 Professional memberships / Boards Capital Commitment - Board of Directors Communications Workers of America - Trustee East Bay Works - Board of Directors First Bank & Trust - Small Business Advisory board Initiative for a Competitive Inner-City – Member Inner-City Economic Forum – California Small Business Delegate Oakland African American Chamber of Commerce-Board Member Oakland Metropolitan Chamber of Commerce Oakland Workforce Investment Board - Former Chair Alta Alliance Bank - Advisory Board Frank Tucker Awards 2015 - JFK University - Kennedy Laureate Recipient 2015 -National Coalition of 100 Black Woman - Community Service Blue Light Award 2007 - SF Business Times - Top 100 Fastest Growing Private Companies - Rank #3 2007 - East Bay Business Times - Fast 50 - Ranking #1 2007 - Ernst & Young Semifinalist Entrepreneur of the Year 2006 - Turner Construction Subcontractor of the Year 2005 – Oakland, CA Community Beacon Award 2004 – U.S. Department of Commerce MBDA - Minority Business Technology Firm of the Year 2003 - Oakland Mayors Award -Socially Responsible Employer 2003 – Economic Development Alliance for Business – Employer Award 2003 - Oakland Mayors Award - Socially Responsible Employer 2003 - Economic Development Alliance for Business - Employer Award 2002 - Oakland Black Business Listing - Technology Company of the Year 2002 - INC Magazine 100 Fastest -Growing Inner-City Businesses. Rank #8 (Nationwide) 2002 -US Department of Labor - Treasure Island Job Corps - Employer of the Year. 2001 - New Oakland Committee - Oakland Business of the Year. 2001 - INC Magazine Inc 500. Rank #162 (Nationwide) 2001 - INC Magazine 100 Fastest - Growing Inner-City Businesses. Rank #6 (Nationwide) 2001 - SBA - Small Business of the year 2000 - Oakland Advisors - Honored for "Top Urban Entrepreneur" 2000 - INC Magazine 100 Fastest -Growing Inner-City Businesses. Rank #3 (Nationwide) 2000 - Oakland Metropolitan Chamber of Commerce Entrepreneur of the year. 2000 – East Bay Business times – Top 100 Privately Held Companies in the Bay Area 1999 - INC Magazine 100 Fastest -Growing Inner-City Businesses. Rank #4 (Nationwide) 1999 – San Francisco Business Times – Top 150 Fastest Growing Private Companies - Rank #9 (#2 in Alameda County) 1999- Oakland Advisors - Honored for "Creating"

Frank A Tucker Page 2 of 3

Please click the acknowledgement below.

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☑ I Agree *

Frank A Tucker Page 3 of 3

Biography of Frank A. Tucker

Frank A. Tucker is Chairman of the Board and CEO of Tucker Technology, Inc., headquartered in Oakland, California, with an east coast office in New York City. He is also the Chairman of the 100 Black Men of the Bay Area. Prior to his present status, he held the position of Vice President of Technology House in San Francisco. In his current position, he oversees the provision of full service telecommunications solutions for voice and data applications and facilities throughout the continental United States and Hawaii.

The Oakland Chamber of Commerce has named Frank Tucker entrepreneur of the year and the US Small Business Administration named him Small Business Person of the year. The firm serves many major businesses and government agencies including AT&T, Lucent Technology, U.S. Navy, The Port of Oakland and The City of Oakland. For four years in a row years, the firm has ranked in the top 10 on INC. Magazine's Inner City 100 list of the fastest growing urban businesses in the nation. Furthermore, Tucker Technology has placed on the INC 500 and ranked #1 on a list of the fastest growing privately held companies by the East Bay Business Times.

Mr. Tucker currently serves on the Board of Directors of Capital Commitment; a Washington D.C.-based non-profit organization dedicated to training economically disadvantaged people for the telecommunications trade. He has served as chair of the City of Oakland's Workforce Investment Board, chairs the Oakland Black Caucus' Economic Development Committee, is on the executive committee of the Oakland African-American Chamber of Commerce, and the 100 Black Men of the Bay area. Mr Tucker is a member of the Oakland Metropolitan Chamber of Commerce. He is on Advisory Boards for First Bank & Trust, the Women's Economic Agenda Program, Project Transition, and Alta Alliance Bank. Additionally, he has served as the small business delegate to the Inner-City Economic Development Forum.

He earned a Bachelor of Arts degree from York College of the City University of New York.

A native of New York City, Mr. Tucker has resided for more than twenty-five years in Oakland, California.

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Approved as to Form and Legality

Outside Softice

City Attorney's Office

19 JUL -2 PM 4: OAKLAND CITY COUNCIL

RESOLUTION NO. C.M.S.

INTRODUCED BY MAYOR LIBBY SCHAAF

RESOLUTION CONFIRMING THE APPOINTMENT CLAUDIA MERCADO, AND THE REAPPOINTMENT OF DERRECK JOHNSON, STEPHANIE FLOYD-JOHNSON, LANESE MARTIN, AND FRANK TUCKER AS MEMBERS OF THE CANNABIS REGULATORY COMMISSION

WHEREAS, Section 601 of the City Charter provides that members of City boards and commissions shall be appointed by the Mayor subject to confirmation by the affirmative vote of five members of the City Council; and

WHEREAS, the ordinance titled the Oakland Cannabis Regulation and Revenue Act, also known as Measure Z (ordinance), adopted by the voters of Oakland, November 2, 2004, in the General Municipal Election, formed the Cannabis Regulatory Commission to oversee the ordinance's implementation and to make recommendations to the City Council regarding the licensure, taxation, and regulation of cannabis for adult use; and

WHEREAS, the Oakland Cannabis Regulation and Revenue Act specifies that members of the Cannabis Regulatory Commission are to be appointed one by the Mayor, one by the City Auditor, one by the City Administrator, and one from each Member of the City Council, to serve two-year terms; and

WHEREAS, the Honorable Mayor Libby Schaaf has appointed Claudia Mercado, and reappointed Derreck Johnson, Stephanie Floyd-Johnson, Lanese Martin, Claudia Mercado, and Frank Tucker, subject to confirmation by the City Council, to serve two-year terms on the Cannabis Regulatory Commission; now, therefore, be it

RESOLVED: That pursuant to City Charter section 601, the City Council hereby confirms this mayoral appointment of **Claudia Mercado** to the Cannabis Regulatory Commission as the District 5 Representative for the term of August 1, 2019 to July 31, 2021, filling the seat previously held by Matt Hummel; and be it

FURTHER RESOLVED: That pursuant to City Charter section 601, the City Council hereby-confirms the Mayor's reappointment of:

- (1) Derreck Johnson to the Cannabis Regulatory Commission as the District 6 Representative for the term of August 1, 2019 to July 31, 2021, filling the seat previously held by himself; and
- (2) Stephanie Floyd-Johnson to the Cannabis Regulatory Commission as the Mayoral Representative for the term of August 1, 2019 to July 31, 2021, filling the seat previously held by herself; and
- (3) Lanese Martin to the Cannabis Regulatory Commission as the District 1 Representative for the term of August 1, 2019 to July 31, 2021, filling the seat previously held by herself; and
- (4) Frank Tucker to the Cannabis Regulatory Commission as the District 7 Representative for the term of August 1, 2019 to July 31, 2021, filling the seat previously held by himself.

IN COUNCIL, OAKLAND, CALIFORNIA,
PASSED BY THE FOLLOWING VOTE:

AYES - FORTUNATO BAS, GALLO, GIBSON MCELHANEY, KALB, REID, TAYLOR, THAO
AND PRESIDENT KAPLAN

NOES
ABSENT
ABSTENTION
ATTEST:

LATONDA SIMMONS
City Clerk and Clerk of the Council

of the City of Oakland, California