

AGENDA REPORT

TO: Sabrina B. Landreth
City Administrator

SUBJECT: Security Services Contract

FROM: Christine Daniel
Interim Director, OPW

DATE: June 13, 2017

City Administrator Approval

Date:

5/30/17

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution Awarding A Security Services Contract To A-1 Protective Services Inc. For A Term Period Of Three (3) Years With An Option To Extend The Contract Upon Satisfactory Completion Of The Initial Term In Increments Of One (1) Year; For Up To A Total Of Two (2) Consecutive Additional Years; In An Amount Not-To-Exceed Two Million, Five Hundred Thousand Dollars (\$2,500,000) For Each Year Of The Contract.

EXECUTIVE SUMMARY

The current contract for Security Services is with Cypress Private Security and expires on July 30, 2017. Approval of the resolution will authorize the City Administrator or designee to execute a contract with A-1 Protective Services Inc. in the not to exceed amount of two million, five hundred thousand dollars (\$2,500,000) annually for a term period of three years with an option to extend the contract after the satisfactory completion of the initial term in increments of one (1) year; for up to a total of two (2) consecutive additional years. The resolution will also authorize the City Administrator to extend the contract at the end of the term and increase spending authority per her authority on a month to month basis until a new contract is awarded, if needed.

BACKGROUND / LEGISLATIVE HISTORY

The City utilizes the services of uniformed, unarmed contract security guards at City facilities to screen and provide directions and access for city staff and the public, oversee and monitor the removal of city property, and ensure the safety of staff and visitors. Security guards report incidents and injuries at City facilities to Facilities staff or OPD for investigation and follow-up.

This new contract will provide security services at Civic Center Complex, (City Hall, Dalziel, the Lionel J. Wilson Building) and Frank H. Ogawa Plaza, and all other City facilities requiring security services including; Oakland Main and Branch Libraries, four (4) Oakland Senior Centers, Recreation Centers identified by Oakland Parks and Recreation (OPR), Malonga

Item: _____
Public Works Committee
June 13, 2017

Casquelourd Center and Oakland Public Works (OPW) corporation yards at 7101 Edgewater, 5050 Coliseum and 750 50th Avenue; and at other locations requiring security in response to emergencies or other disasters.

ANALYSIS AND POLICY ALTERNATIVES

In the Fall of 2016, the City initiated a request for proposal (RFP) process to secure the most qualified security contractor for a new security services contract to meet the current security needs of the City of Oakland. Legal ads were run in August of 2016 in the Oakland Tribune, El Mundo, Oakland Post and Sing Tao, in October a mandatory Pre-Bid Proposal Conference was held, the proposal due date was November 14, 2016. The City received responses to the RFP from six (6) security firms. The proposals were reviewed for completeness and a formal contract compliance analysis was performed on each proposal. All 6 companies were invited to move forward and participate in interviews, those interviews were held on February 6, 2017.

The oral interview process consisted of a question and answer segment and time allotted for a presentation from each company. The interview panel consisted of three subject matter experts. The three-panel members consisted of a Facilities Complex Manager with an extensive background in governmental facility security operations and contract management, a Client Representative and Manager for Oakland Parks and Recreation Department and a Client Representative for the Oakland Public Library and Manager overseeing security functions for Library services.

The results of the interviews and selection process produced A1 Protective Services, Inc. a local security contractor as the most qualified and responsive proposer. A-1 Protective Services Inc. is a highly credentialed security company with key security expertise in all areas that the City of Oakland requires, including, experience in securing high-rise and high level security. A-1 Protective Services experience includes security services for government facilities, public utility companies, parking structures municipal corporation yards, and experience in crowd control, special events.

Out of the 6 companies that participated in the interview process, the top three (3) scores were very close, those three companies in ranked order are; (1) A-1 Protective Services Inc, (2) American Guard Services Inc. and (3) ABC Security Services, Inc., **Table A** shows the final ranking scores inclusive of City of Oakland earned preference points.

Table A - Security Contract RFP Interview Scoring Summary

Ranking	A-1 Protective Services, Inc.	Subtotal	Final Score
1	Score	74.79	80.29
	Preference Points	5.50	
Ranking	American Guard Services Inc.	Subtotal	Final Score
2	Score	80.14	80.14
	Preference Points	0.00	
Ranking	ABC Security Services, Inc.	Subtotal	Final Score
3	Score	70.29	79.79
	Preference Points	9.50	
Ranking	Pro Guard Security Services	Subtotal	Final Score
4	Score	75.65	75.65
	Preference Points	0.00	
Ranking	Cypress Security Services LLC	Subtotal	Final Score
5	Score	66.24	72.74
	Preference Points	6.50	
Ranking	ANI Private Security & Patrol Inc.	Subtotal	Final Score
6	Score	45.51	53.51
	Preference Points	8.00	

The top three companies as shown on the table above are A-1 Protective Services Inc., American Guard Services and ABC Security Services Inc..

Of the top three companies A-1 Protective Services (ranked the highest) and ABC Security Services Inc (ranked third) and are both Oakland based companies. Each has many years of relevant experience in securing governmental facilities similar to the City of Oakland. American Guard Services Inc. ranked second and is headquartered in Carson CA., with a local office in San Leandro, CA., their governmental experience is limited based on the information they provided.

A-1 Protective Services has over 18 years of experience in securing government and municipal facilities. Their expertise and awareness of current security issues best matches the needs of the City. They have highly trained and qualified security personnel, and supervisory and managerial staff. During the interview A-1 Protective Services representatives demonstrated their ability to provide the desired security service for the City of Oakland, their references from all contacts were positive and reinforced the company's ability to fulfill the security needs of the City of Oakland.

The City is requesting that A-1 Protective Services Inc. consider the importance of enhancing security services as well as retaining institutional knowledge and continuity of service by encouraging the dedicated guard staff employed by the incumbent firm, assigned to City of Oakland posts to apply and be considered for employment with their company. As is industry standard for security service contracts, the current employees would be required to apply and go through A-1 Protective Services Inc's. formal hiring and screening process to ensure that they meet minimum requirements as part of the transition process.

COMPLIANCE WITH CITY L/SLBE and EBO PROGRAMS

The Department of Contracting and Purchasing (DCP), Division of Social Equity, conducted a compliance review of the six (6) proposals in response to the RFP for security services contract to evaluate for the minimum 50% Local and Small Local Business Enterprise (L/SLBE) participation requirement, and a preliminary review for compliance with the Equal Benefits Ordinance (EBO). The full Compliance Review is attached as (**Attachment A**).

The following charts reflect the results of the compliance analysis:

Responsive to EBO and L/SLBE Policies		Proposed Participation					Earned Credits and Discounts			Oakland Workforce Preference Points	EBO Compliant? Y/N
Company Name	Original Bid Amount	Total LBE/SLBE	LBE	SLBE	*VSLBE	Total Credited participation	Participation Preference	Years in Oakland Preference			
AI Protective Services	NA	100.00 %	100.00 %	0.00%	0.00%	100.00 %	5 pts.	0.5 pts.	0.0 pts.	N	
ABC Security Service, Inc.	NA	100.00 %	100.00 %	0.00%	0.00%	100.00 %	5 pts.	2.5 pts.	2.0 pts.	N	
ANI Private Security and Patrol, Inc.	NA	100.00 %	0.00%	100.00 %	0.00%	100.00 %	5 pts.	2.0 pts.	1.0 pts.	N	
Cypress Private Security, Inc.	NA	100.00 %	0.00%	100.00 %	0.00%	100.00 %	5 pts.	0.5 pts.	1.0 pts.	Y	

As noted in the chart on the previous page, all firms exceeded the minimum 50% L/SLBE participation requirement. A-1 Protective Services, Inc., ABC Security Service, Inc., and ANI Private Security and Patrol, Inc. are not EBO compliant. The selected firm is required to come into compliance with EBO prior to contract award.

The two companies on the chart below failed to meet the minimum 50% L/SLBE participation requirement, therefore they are non-compliant with L/SLBE participation requirements.

Non-Responsive to EBO and L/SLBE Policies		Proposed Participation					Earned Credits and Discounts			Oakland Workforce Preference Points	EBO Compliant? Y/N
Company Name SLBE/VSLBE /LPG Certified Firms	Original Bid Amount	Total LBE/SLBE	LBE	SLBE	*VSLBE	Total Credited participation	L/SLBE Participation Preference Points	Years in Oakland Preference Points			
American Guard Services, Inc.	NA	0.00%	0.00%	0.00%	0.00%	0.00%	0 pts.	0 pts.	0 pts.	N	
ProGuard Security Services, Inc.	NA	50.00%	50.00 %	0.00%	0.00%	0.00%	0 pts.	0 pts.	0 pts.	N	

As reflected on the charts above; four of the six companies met the minimum 50% L/SLBE requirement and were deemed responsive for the compliance evaluation. A-1 Protective Services was one of the four. Two companies were deemed unresponsive as they failed to meet the minimum 50% L/SLBE participation. Only one firm, Cypress Private Security Inc. met the City's EBO compliance requirement. The selected firm will be required to satisfy both L/SLBE and EBO compliance prior to contract award.

FISCAL IMPACT

The City's Current Budget for security is \$2.25M per year. The new contract is \$2.5M per year, which includes the cost increases for Consumer Price Increase adjustment compliance with Oakland's Cost of Living Ordinance, other wage increases and costs for additional services as required. Funding for Security services for each requesting City Department is based on the current levels of service and contract rates. Funding is available within each requesting City Department funding sources including the Facilities Services Fund (4400) the Library Services Retention and Enhancement Fund (2240) and the Multipurpose Reserve Fund (1750).

PAST PERFORMANCE, EVALUATION AND FOLLOW-UP

Staff will complete the City's required Schedule L - Consultant Evaluation Form annually. The City will exercise the two, one (1) year extension options only if a satisfactory rating is achieved for the prior year's performance.

PUBLIC OUTREACH / INTEREST

In October 2016, the Public Works Department reached out to local firms registered in iSupplier and advertised in local newspapers whose circulation is recognized to reach local and diverse audiences (Oakland Tribune, El Mundo, Oakland Post and Sing Tao) as part of the RFP process.

COORDINATION

Oakland Public Works (OPW), Facilities Services Division. coordinated with the City Administrator's Office of Contracts and Compliance, the Office of the City Attorney the City's Budget Office; the Department of Human Services (DHS), the Oakland Public Library (OPL) and Oakland Parks and Recreation (OPR) for the development of this report.

SUSTAINABLE OPPORTUNITIES

Economic: The selected contractor has been certified as meeting the minimum 50% SLBE requirement by the Social Equity Division of the Department of Contracting and Purchasing. The local economy will benefit from the services provided by the terms of this contract through job opportunities as well as the generating of business tax revenue.

Environmental: No environmental opportunities were identified to be available through this contract.

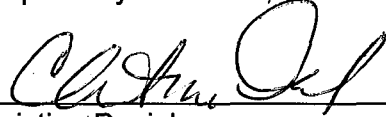
Social Equity: The resolution will protect the health and safety of the public and the building occupants by providing safe and secure facilities to visit, conduct official business, participate in various activities and meet local public officials and City representatives for various issues.

ACTION REQUESTED OF THE CITY COUNCIL

Staff recommends that the City Council adopt resolutions awarding a security services contract to A-1 Protective Services Inc. for a term period of three (3) years with an option to extend the contract upon satisfactory completion of the initial term in increments of one (1) year; for up to a total of two (2) consecutive additional years, in an amount not-to-exceed two million, five hundred thousand dollars (\$2,500,000) annually.

For questions regarding this report, please contact Derin Minor, Oakland Public Works,
Facilities Services Division Manager, 510-238-3998.

Respectfully submitted,



Christine Daniel
Interim Director, Oakland Public Works

Reviewed by:
Susan Kattchee, Assistant Director
Bureau of Facilities & Environment

Prepared by:
Derin Minor, Division Manager
Facilities Services Division

Attachment :

A- Compliance Analysis and Summary



INTER OFFICE MEMORANDUM

TO: Darin Minor,
Building Services Manager

FROM: Deborah Barnes, Director,
Contracts and Compliance

SUBJECT: Compliance Analysis
Request for Proposal (RFP) for Security Guard
Services at Various City Buildings

DATE: December 2, 2016

The City Administrator's Office, Contracts and Compliance Unit conducted a compliance review of six (6) proposals in response to the above referenced project. Below are the outcome of the compliance evaluations for the minimum 50% Local and Small Local Business Enterprise (L/SLBE) participation requirement. In addition, firms are reviewed for compliance with the Equal Benefits Ordinance (EBO).

Responsive to EBO and L/SLBE Policies		Proposed Participation					Earned Credits and Discounts		Oakland Workforce Preference Points	EBO Compliant? Y/N
Company Name	Original Bid Amount	Total LBE/SLBE	LBE	SLBE	*VSLBE	Total Credited participation	L/SLBE Participation Preference Points	Years in Oakland Preference Points		
AI Protective Services	NA	100.00%	100.00%	0.00%	0.00%	100.00%	5 pts.	0.5 pts.	0.0 pts.	N
ABC Security Service, Inc.	NA	100.00%	100.00%	0.00%	0.00%	100.00%	5 pts.	2.5 pts.	2.0 pts.	N
ANI Private Security and Patrol, Inc.	NA	100.00%	0.00%	100.00%	0.00%	100.00%	5 pts.	2.0 pts.	1.0 pts.	N
Cypress Private Security, Inc.	NA	100.00%	0.00%	100.00%	0.00%	100.00%	5 pts.	0.5 pts.	1.0 pts.	Y

Comments: As noted above, all firms exceeded the minimum 50% L/SLBE participation requirement. A-1 Protective Services, Inc., ABC Security Service, Inc., and ANI Private Security and Patrol, Inc. are not EBO compliant. They will have to come into compliance prior to contract award.

Non-Responsive to EBO and L/SLBE Policies		Proposed Participation					Earned Credits and Discounts		Oakland Workforce Preference Points	EBO Compliant? Y/N
Company Name SLBE/VSLBE/LPG Certified Firms	Original Bid Amount	Total LBE/ SLBE	LBE	SLBE	*VSLBE	Total Credited participation	L/SLBE Participation Preference Points	Years in Oakland Preference Points		
American Guard Services, Inc.	NA	0.00%	0.00%	0.00%	0.00%	0.00%	0 pts.	0 pts.	0 pts.	N
ProGuard Security Services, Inc.	NA	50.00%	50.00%	0.00%	0.00%	0.00%	0 pts.	0 pts.	0 pts.	N

Comments: As noted above, both firms failed to meet the minimum 50% L/SLBE participation requirement. Therefore, they are non-compliant with L/SLBE participation requirements.

Shelley Danenberg for
Deborah Barnes
Director, Contracts & Compliance

Should you have any questions you may contact Sophany Hang, Contract Compliance Officer at (510) 238-3723.



CONTRACTS AND COMPLIANCE

Compliance Division

PROJECT COMPLIANCE EVALUATION FOR :

RE: Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

CONSULTANT/CONTRACTOR: AI Protective Services, Inc.

Engineer's Estimate: **Contractors' Bid Amount** **Over/Under Engineer's Estimate**
NA NA NA

Bid discounted amount: **Preference Points:**
N/A 5

- 1. Did the 50% local/small local requirement apply: **YES**
- 2. Did the contractor meet the 50% requirement **YES**
 - a) % of LBE participation **100.00%**
 - b) % of SLBE participation **0.00%**
 - c) % of VSLBE participation ***0.00%** **0.00%** (double counted value)
- 3. Did the contractor receive bid discount/preference points? **YES**
(If yes, list the points received) **5 points**

4. Additional Comments.

[Empty box for additional comments]

5. Date evaluation completed and returned to Contract Admin./Initiating Dept.

12/2/2016
Date

Reviewing Officer:

[Signature]

Date: 12/2/2016

Approved By:

Shelley Darenburg

Date: 12/2/2016

LBE/SLBE Participation AI Protective Services, Inc.

Project Name: Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016											
Project No.: NA							Under/Over Engineers Estima				
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	VSLBE	Total LBE/SLBE %	Total Percentages	For Tracking Only		
									Ethn.	MBE	WBE
PRIME	AI Protective Services, Inc.	Oakland	CB	100.00%			100.00%	100.00%	AA		100.00%
Project Totals				100.00%	0.00%	0.00%	100.00%	100.00%		0.00%	100.00%
Requirements: The 50% requirement can be satisfied by a combination of 25% LBE and 25% SLBE. The SLBE requirement is waived for Oakland certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement.				LBE 25% or 50%	SLBE 25%	VSLBE	TOTAL LBE/SLBE 50%	TOTAL	Ethnicity AA = African American A = Asian C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed		
Legend		LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise				UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise					



CONTRACTS AND COMPLIANCE

Compliance Division

PROJECT COMPLIANCE EVALUATION FOR :

RE:

Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

CONSULTANT/CONTRACTOR: ABC Security Service Inc.

<u>Engineer's Estimate:</u>	<u>Contractors' Bid Amount</u>	<u>Over/Under Engineer's Estimate</u>
NA	NA	NA

<u>Bid discounted amount:</u>	<u>Preference Points:</u>
N/A	5

- 1. Did the 50% local/small local requirement apply: **YES**
- 2. Did the contractor meet the 50% requirement **YES**
 - a) % of LBE participation **100.00%**
 - b) % of SLBE participation **0.00%**
 - c) % of VSLBE participation **0.00%**
- 3. Did the contractor receive bid discount/preference points? **YES**
(If yes, list the points received) **5 points**

4. Additional Comments.

[Empty box for additional comments]

5. Date evaluation completed and returned to Contract Admin./Initiating Dept.

12/2/2016

Date

Reviewing Officer:

[Signature]

Date: 12/2/2016

Approved By:

Shelley Darenaburg

Date: 12/2/2016

LBE/SLBE Participation ABC Security Service Inc.

Project Name: Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

Project No.:	NA	Engineer's Estimate			Under/Over Engineers Estimate:				For Tracking Only		
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	VSLBE	Total LBE/SLBE %	Total Percentages	Ethn	MBE	WBE
PRIME	ABC Security Service Inc.	Oakland	CB	100.00%			100.00%	100.00%	C		100.00%
Project Totals				100.00%	0.00%	0.00%	100.00%	100.00%		0.00%	100.00%
Requirements: The 50% requirement can be satisfied by a combination of 25% LBE and 25% SLBE. The SLBE requirement is waived for Oakland certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement.				LBE 25% OR 50%	SLBE 25%	VSLBE	TOTAL LBE/SLBE 50%	TOTAL	Ethnicity AA = African American A = Asian C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed		
Legend LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise								UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise			



CONTRACTS AND COMPLIANCE

Compliance Division

PROJECT COMPLIANCE EVALUATION FOR :

RE: Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

CONSULTANT/CONTRACTOR: ANI Private Security and Patrol, Inc.

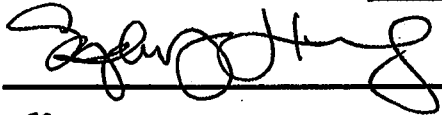
<u>Engineer's Estimate:</u>	<u>Contractors' Bid Amount</u>	<u>Over/Under Engineer's Estimate</u>
NA	NA	NA
<u>Bid discounted amount:</u>	<u>Preference Points:</u>	
N/A	5	


- 1. Did the 50% local/small local requirement apply: **YES**
- 2. Did the contractor meet the 50% requirement **YES**
 - a) % of LBE participation **0.00%**
 - b) % of SLBE participation **100.00%**
 - c) % of VSLBE participation **0.00%**
- 3. Did the contractor receive bid discount/preference points? **YES**
(If yes, list the points received) **5 points**

4. Additional Comments.

5. Date evaluation completed and returned to Contract Admin./Initiating Dept.

12/2/2016
Date

Reviewing Officer:  **Date:** 12/2/2016

Approved By:  **Date:** 12/2/2016

LBE/SLBE Participation ANI Private Security and Patrol, Inc.

Project Name: Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

Project No.: NA		Engineer's Estimate					Under/Over Engineers Estimat				
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	VSLBE	Total LBE/SLBE %	Total Percentages	For Tracking Only		
									Ethn	MBE	WBE
PRIME	ANI Private Security and Patrol, Inc.	Oakland	CB		100.00%		100.00%	100.00%	AA	100.00%	
Project Totals				0.00%	100.00%	0.00%	100.00%	100.00%		100.00%	0.00%
Requirements: The 50% requirement can be satisfied by a combination of 25% LBE and 25% SLBE. The SLBE requirement is waived for Oakland certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement.				LBE 25% OR 50%	SLBE 25%	VSLBE	TOTAL LBE/SLBE 50%	TOTAL	Ethnicity AA = African American A = Asian C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed		
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CONTRACTS AND COMPLIANCE

Compliance Division

PROJECT COMPLIANCE EVALUATION FOR :

RE:

Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

CONSULTANT/CONTRACTOR: Cypress Private Security, LLC

<u>Engineer's Estimate:</u>	<u>Contractors' Bid Amount</u>	<u>Over/Under:</u>
NA	NA	<u>Engineer's Estimate</u>
		NA

<u>Bid discounted amount:</u>	<u>Preference Points:</u>
N/A	5

- 1. Did the 50% local/small local requirement apply: **YES**
- 2. Did the contractor meet the 50% requirement **YES**
 - a) % of LBE participation **80.00%**
 - b) % of SLBE participation **100.00%**
 - c) % of VSLBE participation ***0.00%** (double counted 0.00% value)

- 3. Did the contractor receive bid discount/preference points? **YES**
(If yes, list the points received) **5 points**

4. Additional Comments.

[Empty box for additional comments]

5. Date evaluation completed and returned to Contract Admin./Initiating Dept.

12/2/2016
Date

Reviewing Officer:

[Signature]

Date: 12/2/2016

Approved By:

Shelley Darenshing

Date: 12/2/2016

LBE/SLBE Participation Cypress Private Security, LLC

Project Name: Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

Project No.: NA		Engineer's Estimate				Under/Over Engineers Estimate:					
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	VSLBE	Total LBE/SLBE %	Total Percentages	For Tracking Only		
									Ethn	MBE	WBE
PRIME Security Services	Cypress Private Security, LLC	Oakland	CB	80.00%			80.00%	80.00%	C		
	Premiere Protective Service	Oakland	CB		20.00%		20.00%	20.00%	C		
Project Totals				80.00%	100.00%	0.00%	100.00%	100.00%		0.00%	0.00%
Requirements: The 50% requirement can be satisfied by a combination of 25% LBE and 25% SLBE. The SLBE requirement is waived for Oakland certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement.				LBE 25% or 50%	SLBE 25%	VSLBE	TOTAL LBE/SLBE 50%	TOTAL	Ethnicity AA = African American A = Asian C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed		
Legend LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise								UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise			

CONTRACTS AND COMPLIANCE

Compliance Division



PROJECT COMPLIANCE EVALUATION FOR :

RE:

Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

CONSULTANT/CONTRACTOR: American Guard Services, Inc.

Engineer's Estimate:

N/A

Contractors' Bid Amount

N/A

Over/Under Engineer's Estimate

N/A

Bid discounted amount:

N/A

Preference Points:

0

- 1. Did the 50% local/small local requirement apply: **YES**
- 2. Did the contractor meet the 50% requirement **NO**
 - a) % of LBE participation **0.00%**
 - b) % of SLBE participation **0.00%**
 - c) % of VSLBE participation **0.00%**
- 3. Did the contractor receive bid discount/preference points? **NO**
(If yes, list the points received) **0 points**

4. Additional Comments.

Firm failed to meet the minimum 50% L/SLBE participation requirement . Therefore, they are non compliant with L/SLBE participation requirement.

5. Date evaluation completed and returned to Contract Admin./Initiating Dept.

12/2/2016

Date

Reviewing Officer:

[Signature]

Date: 12/2/2016

Approved By:

Shelley Darenburg

Date: 12/2/2016

LBE/SLBE Participation American Guard Services, Inc.

Project Name: Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

Project No.: NA		Engineer's Estimate				Under/Over Engineers Estimate:					
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	VSLBE	Total LBE/SLBE %	Total Percentages	For Tracking Only		
									Ethn	MBE	WBE
Prime Security Services	American Guard Services, Inc.	Carson	UB					50.00%	NL		
	Vigilant Pro Private Security	Oakland	UB					50.00%	O		
Project Totals				0.00%	0.00%	0.00%	0.00%	100.00%		0.00%	0.00%
Requirements: The 50% requirement can be satisfied by a combination of 25% LBE and 25% SLBE. The SLBE requirement is waived for Oakland certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement.				LBE 25% OR 50%	SLBE 25%	VSLBE	TOTAL LBE/SLBE 50%	TOTAL	Ethnicity AA = African American A = Asian C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed		
Legend LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise								UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise			



CONTRACTS AND COMPLIANCE

Compliance Division

PROJECT COMPLIANCE EVALUATION FOR :

RE: **Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016**

CONSULTANT/CONTRACTOR: ProGuard Security Services, Inc.

Engineer's Estimate:
NA

Contractors' Bid Amount
NA

Over/Under
Engineer's Estimate
NA

Bid discounted amount:
N/A

Preference Points:
0

- 1. Did the 50% local/small local requirement apply: **YES**
- 2. Did the contractor meet the 50% requirement **NO**
 - a) % of LBE participation **50.00%**
 - b) % of SLBE participation **0.00%**
 - c) % of VSLBE participation ***0.00%** (double 0.00% counted value)
- 3. Did the contractor receive bid discount/preference points? **NO**
(If yes, list the points received) **0 points**

4. Additional Comments.

Firm failed to meet the minimum 50% L/SLBE participation requirement. with a 25% SLBE shortfall. Therefore, they are non compliant with L/SLBE participation requirement.

5. Date evaluation completed and returned to Contract Admin./Initiating Dept.

12/2/2016

Date

Reviewing
Officer:

[Signature]

Date: 12/2/2016

Approved By:

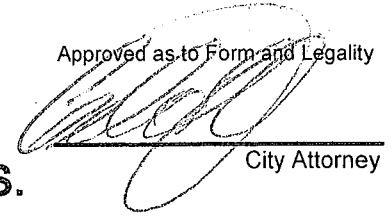
Shelley Darenburg

Date: 12/2/2016

LBE/SLBE Participation ProGuard Security Services, Inc.

Project Name: Request for Proposal (RFP) for Security Guard Services at Various City Buildings 2016

Project No.: NA		Engineer's Estimate				Under/Over Engineers Estimate:			For Tracking Only		
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	VSLBE	Total LBE/SLBE %	Total Percentages	Ethn	MBE	WBE
PRIME Security Services	ProGuard Security Services, Inc.	Oakland	UB					50.00%	C		50.00%
	Professional Technical Security Services, Inc.	Oakland	CB	50.00%			50.00%	50.00%	H	50.00%	
Project Totals				50.00%	0.00%	0.00%	50.00%	100.00%		50.00%	50.00%
Requirements: The 50% requirement can be satisfied by a combination of 25% LBE and 25% SLBE. The SLBE requirement is waived for Oakland certified prime consultants. An VSLBE's participation is double counted toward meeting the requirement.				LBE 25% or 50%	SLBE 25%	VSLBE	TOTAL LBE/SLBE 50%	TOTAL	Ethnicity AA = African American A = Asian C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed		
Legend		LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise		50% UB = Uncertified Business 0% CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise							



City Attorney

2017 JUN -1 PM 3: 57 RESOLUTION No. _____ C.M.S.

Introduced by Councilmember _____

RESOLUTION AWARDING A SECURITY SERVICES CONTRACT TO A-1 PROTECTIVE SERVICES INC. FOR A TERM PERIOD OF THREE (3) YEARS WITH AN OPTION TO EXTEND THE CONTRACT UPON SATISFACTORY COMPLETION OF THE INITIAL TERM IN INCREMENTS OF ONE (1) YEAR; FOR UP TO A TOTAL OF TWO (2) CONSECUTIVE ADDITIONAL YEARS; IN AN AMOUNT NOT-TO-EXCEED TWO MILLION, FIVE HUNDRED THOUSAND DOLLARS (\$2,500,000) FOR EACH YEAR OF THE CONTRACT

WHEREAS, The City of Oakland has various municipal facilities and properties that require unarmed security personnel to provide security services to protect the public, city personnel, officials and property; and

WHEREAS, the City solicited proposals for unarmed security services from qualified firms to provide security services for City facilities and six firms responded and submitted proposals; and

WHEREAS, A-1 Protective Services Inc., a certified L/SLBE bidding as a prime, participated in an interview and screening process and was ranked number one (1) through that process and deemed the most qualified and responsive bidder for the project; and

WHEREAS, The City Council finds and determines that the performance of this contract is in the public interest because of the importance of security for Oakland's citizens, employees, facilities and property and;

WHEREAS, Funding for this contract for Security Guard Services is available in the following; the Facilities Services Fund (4400) the Library Services Retention and Enhancement Fund (2240) and the Multipurpose Reserve Fund (1750) and;

WHEREAS, the City lacks the equipment and qualified personnel to perform the necessary work, that the performance of this contract is in the public interest because of economy or better performance and that this contract is of a professional, scientific or technical nature; and

WHEREAS, the City Council finds and determines that the performance of this contract shall not result in the loss of employment or salary by any person having permanent status in the competitive service now, therefore, be it

RESOLVED: A-1 Protective Services Inc. complies with all LBE/SLBE requirements; and

RESOLVED: That the City Administrator is authorized to award a security services contract to A-1 Protective Services Inc. for Security Guard Services at Various Locations to A-1 Protective Services Inc., the most responsive and responsible bidder, in the amount not

to exceed two million five hundred thousand (2,500,000) per year and in accord with the request for proposals specifications for the project initiated by the City in October 2016; and be it

FURTHER RESOLVED: That the City Administrator, or designee, is hereby authorized on behalf of the City of Oakland to execute any amendments or modifications of the contract for security guard service within the limitations of the project specifications; and be it

FURTHER RESOLVED: That the City Administrator, or designee, is hereby authorized to execute two, one year extension options at the end of the initial three-year contract term period, upon satisfactory completion with A-1 Protective Services Inc.; and be it

FURTHER RESOLVED: That the City Administrator or designee is hereby authorized to conduct all negotiations, execute and submit all documents, including but not limited to; agreements, amendments, extensions, modifications, payment requests and related actions which may be necessary for the completion of the agreement in accordance with its basic purpose; and be it

FURTHER RESOLVED: That the contract shall be reviewed and approved by the City Attorney for form and legality prior to execution and placed on file in the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, _____

PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, CAMPBELL WASHINGTON, GALLO, GIBSON MCELHANEY, GUILLEN, KALB, KAPLAN, AND PRESIDENT REID

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____

LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California