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OFFICE OF THE CITY CLERK
OAKLAND

2017 JUN 29 PM 1:09

AGENDA REPORT

TO: Sabrina B. Landreth
City Administrator

FROM: Katano Kasaine
Director of Finance

SUBJECT: Contract Streetlight Traffic Signal
Standards And Accessories

DATE: May 30, 2017

City Administrator Approval

Date:

Ce/28/17

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution Authorizing The City Administrator To Award A Contract To Francisco Electric Supply, A Corporation, The Lowest Responsive And Responsible Bidder, A Small Local Business Enterprise To Provide Streetlight Traffic Signal Standards And Accessories In The Annual Amount Not To Exceed One Million Four Hundred Thousand Dollars (\$1,400,000.000) For The Period Of August 1, 2017 To July 31, 2018 In Accordance With The Terms And Conditions In Specification 17-550-00/RFQ 34411.

EXECUTIVE SUMMARY

Staff recommends that the City Council adopt a resolution authorizing the City Administrator to award a contract to Francisco Electric Supply in an amount not to exceed \$1,400,000 for the period of August 1, 2017 to July 31, 2018.

This contract with Francisco Electric Supply, a corporation, will provide Street Lights and Traffic Signal Standards to replace deteriorated and damaged standards with new LED, energy efficient lighting. Standards maintain traffic control devices on all public streets, private streets and highways. The newer technology will provide better visibility while saving energy.

BACKGROUND / LEGISLATIVE HISTORY

The Oakland Public Works (OPW), Electrical Services Division maintains a 90-day stock of material sufficient to expedite projects at any time. Additional material is ordered as necessary to replenish stock for unanticipated projects. This contract will ensure that the Electrical Services Division retains the ability to continue to acquire Streetlight Traffic Signal Standards and Accessories without interruption for the coming year that require replacement or upgrade and or any new traffic maintenance projects, or any unforeseen or emergency requirements.

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ANALYSIS AND POLICY ALTERNATIVES

Staff recommends that the City Council adopt a resolution authorizing the City Administrator to award a contract to Francisco Electric Supply, a corporation, the lowest responsive and responsible bidder, a small local business enterprise to provide Streetlight Traffic Signal Standards and Accessories.

On April 21, 2017 Specification No. 17-550-00/RFQ 34411 to provide Streetlight Traffic Signal Standards and Accessories was sent to six (6) local business enterprises and eighteen (8) non-local business enterprises, posted on the City's web page and advertised in the City's official newspaper in accordance with Oakland Municipal Code (OMC) 2.04.050. On May 8, 2017, the City received two (2) bids from local business enterprises. Based on the information provided in response to Specification No. 17-550-00/RFQ 34411, Francisco Electric Supply, a small local business enterprise was deemed the lowest responsive and responsible bidder.

FISCAL IMPACT

All proposed contract expenditure allocations shall be expensed to the Oakland Public Works Electrical Services Division, Bureau of Infrastructure and Operations, Lighting and Landscape Assessment District, Electrical Services: Maintenance Organization, Supplies: Electrical and Plumbing. Funding for FY 2017-18 is included in the FY 2017-19 Proposed Policy Budget. Purchases from this contract will be encumbered by the Oakland Public Works as needed for various City programs and projects within existing appropriations.

Total agreement one (1) year term: \$1,400,000.00

PUBLIC OUTREACH / INTEREST

This opportunity was targeted at local businesses and was posted on the City's website and advertised in the City's official newspaper. No additional public outreach was required.

COORDINATION

The Purchasing Section consulted with Oakland Public Works, the Controller's Bureau, and City Attorney's office in preparation of this report.

SUSTAINABLE OPPORTUNITIES

Economic: Recent initiative with PG&E includes receiving a rebate for each street light installed lowering the cost of electricity.

Environmental: The award of this contract complies with the City's Environmentally Preferable Purchasing Program. The lights and traffic signal standards are manufactured from metals that are fully recyclable. The metals can be dismantled and turned in for scrap metal in accordance

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with the City's Environmentally Preferable Purchasing Policy. The metal is treated with a non-toxic powder coating and enamel that meets the Environmental Protection Agency standards.

Social Equity: No social equity opportunities have been identified.

ACTION REQUESTED OF THE CITY COUNCIL

Staff recommends that the City Council adopt a resolution authorizing the City Administrator to award a contract to Francisco Electric Supply, a corporation, the lowest responsive and responsible bidder, a small local business enterprise, in an amount not to exceed one million four hundred thousand dollars (\$1,400,000.00) to provide Streetlight Traffic Signal Standards and Accessories for the period of August 1, 2017 to July 31, 2018 in accordance to its bid filed with the City Clerk on May 8, 2017 in response to Specification No. 17-550-00/RFQ 34411.

For questions regarding this report, please contact Fred Haliburton, Purchasing Supervisor, at 510-238-6464.

Respectfully submitted,



KATANO KASAINÉ
Director of Finance, Finance Department

Reviewed by:
Kirsten LaCasse, Controller,
Finance Department

Prepared by:
Fred Haliburton, Purchasing Supervisor
Purchasing Section

Attachments (2):

- Attachment A: Award Recommendation Statement
- Attachment B: Bid Recap

CITY OF OAKLAND
PURCHASING SECTION
AWARD RECOMMENDATION STATEMENT



WALTER SILVA		PURCHASING/ACQUISITION/CONTRACT: Streetlight Traffic Signal Standards And Accessories	
COUNCIL AGENDA DATE: July 11, 2017	SPECIFICATION/PROJECT NO.: Specification No. 17-550-00/RFQ 34411 Streetlight Traffic Signal Standards And Accessories	FUNDING SOURCE: Oakland Public Works Lighting and Landscape Assessment District Fund (2310) Electrical Services Maintenance (30522), Supplies: Electrical and Plumbing (52511)	BID OPENING DATE: May 8, 2017
	PREVIOUS LEGISLATION:		
	CONTRACT PERIOD: August 1, 2017 to July 31, 2018		
PURPOSE STATEMENT: To provide the City of Oakland Streetlight Traffic Signal Standards and Accessories as requested by Oakland Public Works.			
ITEM NO./DESCRIPTION	PREVIOUS CONTRACT AMOUNT	ANNUAL ESTIMATED COST	PERCENT DIFFERENCE
Traffic Signal Standards and Accessories	\$1,300,000.00	\$1,400,000.00	7.692%
COMMENTARY: The recommended vendor Francisco Electric is a certified small local vendor and received the local and small local business enterprise preferences. There are no additional costs to the City.			
RANGE OF BIDS RECEIVED			
TOTAL BIDS RECEIVED/DOLLAR RANGE 2 Total Bids Received / Dollar Range \$1,395,264.53 to \$1,532,635.48		BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE 2 Total Bids Meet Specification / Dollar Range Bid 1 \$1,395,264.53 Bid 2 \$1,532,635.48	
LOW BIDS NOT MEETING SPECIFICATION			
VENDOR NAME/ADDRESS	REASON	RECOMMENDATIONS ON REJECTIONS	
AWARD RECOMMENDED			
VENDOR NAME/ADDRESS Francisco Electric Supply 646 Kennedy Street Oakland, CA 94606	DESCRIPTION Streetlight Traffic Signal Standards And Accessories	ESTIMATED ANNUAL AMOUNT \$1,395,264.53	

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	14	6	8
NO RESPONSE	12	5	7
BIDS RECEIVED	2	1	1
AWARDS RECOMMENDED	1	1-\$1,395,264.53	0

VENDOR INFORMATION			BIDDER # 1		BIDDER # 2	
Vendor Name			Francisco Electric Supply		Jam Services, Inc.	
Vendor Address			7956 Capwell Drive		958 E.Airway Blvd	
Vendor Address			Oakland, CA 94621		Livermore, CA 94551	
Contact Person			Ronald Tejada		David Lebherz	
Telephone			510-969-5894		925-455-5267	
Small local vendor	?		yes		no	
Oakland vendor	?		yes		no	

PURCHASE DESCRIPTION							
item #	item	quant	unit cost	total	unit cost	total	
1	ITEM # 101 - 28-1/2 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS MAST ARM, BASE COVER AND ANCHOR BOLTS. POWDER COATED (NOT GALVANIZED) REFER TO DRAWING E-71 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	50	\$ 910.00	\$ 45,500.00	\$ 955.00	\$ 47,750.00	
2	ITEM # 102 - 28-1/2 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS MAST ARM, BASE COVER AND ANCHOR BOLTS. GALVANIZED (NOT POWDER COATED) REFER TO DRAWING E-71 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	50	\$ 720.00	\$ 36,000.00	\$ 752.00	\$ 37,600.00	
3	ITEM # 103 - 28-1/2 FOOT STREETLIGHT STANDARD WITH THREE BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS MAST ARM, BASE COVER AND ANCHOR BOLTS. POWDER COATED (NOT GALVANIZED) REFER TO DRAWING E-71 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	25	\$ 945.00	\$ 23,625.00	\$ 990.00	\$ 24,750.00	
4	ITEM # 104 - 28-1/2 FOOT STREETLIGHT STANDARD WITH THREE BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS MAST ARM, BASE COVER AND ANCHOR BOLTS. GALVANIZED (NOT POWDER COATED) REFER TO DRAWING E-71 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	25	\$ 725.00	\$ 18,125.00	\$ 760.00	\$ 19,000.00	

VENDOR INFORMATION		BIDDER # 1	BIDDER # 2
Vendor Name		Francisco Electric Supply	Jam Services, Inc.
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Vendor Address		Oakland, CA 94621	Livermore, CA 94551
Contact Person		Ronald Tejada	David Lebherz
Telephone		510-969-5894	925-455-5267
Small local vendor	?	yes	no
Oakland vendor	?	yes	no

PURCHASE DESCRIPTION							
item #	item	quant	unit cost	total	unit cost	total	
5	ITEM # 106 - 30 FOOT STREETLIGHT STANDARD WITH THREE BOLT RAIN TIGHT FITTING WITH 6-FOOT SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS MAST ARM, BASE COVER AND ANCHOR BOLTS. GALVANIZED (NOT POWDER COATED) REFER TO CALTRANS DRAWING ES-6A TYPE 15 IN CALTRANS STANDARD PLANS 2010 EDITION.	10	\$ 1,326.00	\$ 13,260.00	\$ 1,390.00	\$ 13,900.00	
6	ITEM # 111 - 28-1/2 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR DUPLEX LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS MAST ARM, BASE COVER AND ANCHOR BOLTS. POWDER COATED (NOT GALVANIZED) REFER TO DRAWING E-70 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	30	\$ 979.00	\$ 29,370.00	\$ 1,020.00	\$ 30,600.00	
7	ITEM # 113 - 25 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS MAST ARM, BASE COVER AND ANCHOR BOLTS. POWDER COATED (NOT GALVANIZED) REFER TO DRAWING E-10 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	25	\$ 773.00	\$ 19,325.00	\$ 810.00	\$ 20,250.00	
8	ITEM # 114 - 25 FOOT STREETLIGHT STANDARD WITH TWO BOLT RAIN TIGHT FITTING FOR SINGLE LUMINAIRE MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS MAST ARM, BASE COVER AND ANCHOR BOLTS. GALVANIZED (NOT POWDER COATED) REFER TO DRAWING E-10 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	25	\$ 683.00	\$ 17,075.00	\$ 712.00	\$ 17,800.00	

VENDOR INFORMATION		BIDDER # 1	BIDDER # 2
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Contact Person		Ronald Tejada	David Lebherz
Telephone		510-969-5894	925-455-5267
Small local vendor	?	yes	no
Oakland vendor	?	yes	no

PURCHASE DESCRIPTION							
item #	item	quant	unit cost	total	unit cost	total	
9	ITEM # 115 - 6-FOOT LUMINAIRE MAST ARM FOR TWO BOLT SHOE (SEE ITEM # 101) POWDER COATED (NOT GALVANIZED)	100	\$ 199.00	\$ 19,900.00	\$ 209.00	\$ 20,900.00	
10	ITEM # 116 - 6-FOOT LUMINAIRE MAST ARM FOR TWO BOLT SHOE (SEE ITEM # 102) GALVANIZED (NOT POWDER COATED)	100	\$ 183.00	\$ 18,300.00	\$ 192.00	\$ 19,200.00	
11	ITEM # 119 - 4" EXTRA HEAVY BLACK STEEL PIPE WITH 11" BOLT CIRCLE ON 1" STEEL FLANGE PLATE- REFER TO DRAWING E-91 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION. (PRIMED FOR PAINTING)	5	\$ 545.00	\$ 2,725.00	\$ 567.00	\$ 2,835.00	
12	ITEM # 121 - 28-1/2 FOOT STREETLIGHT STANDARD WITH 6-FOOT LUMINAIRE MAST ARM AND 15-FOOT TRAFFIC SIGNAL MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS BASE COVER AND ANCHOR BOLTS. POWDER COATED (NOT GALVANIZED) REFER TO DRAWING E-22 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	10	\$ 3,259.00	\$ 32,590.00	\$ 3,417.00	\$ 34,170.00	

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Contact Person		Ronald Tejada	David Lebherz
Telephone		510-969-5894	925-455-5267
Small local vendor ?		yes	no
Oakland vendor ?		yes	no

PURCHASE DESCRIPTION							
item #	item	quant	unit cost	total	unit cost	total	
13	ITEM # 122 - 28-1/2 FOOT STREETLIGHT STANDARD WITH 6-FOOT LUMINAIRE MAST ARM AND 15-FOOT TRAFFIC SIGNAL MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS BASE COVER AND ANCHOR BOLTS. GALVANIZED (NOT POWDER COATED) REFER TO DRAWING E-22 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	5	\$ 3,054.00	\$ 15,270.00	\$ 3,200.00	\$ 16,000.00	
14	ITEM # 128 - 28'6" STREETLIGHT STANDARD 6-FOOT SINGLE LUMINAIRE MAST ARM AND 25-FOOT TRAFFIC SIGNAL MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS BASE COVER AND ANCHOR BOLTS. GALVANIZED (NOT POWDER COATED) REFER TO DRAWING E-83 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	2	\$ 3,405.00	\$ 6,810.00	\$ 3,570.00	\$ 7,140.00	
15	ITEM # 142 - 17 FOOT STANDARD WITH 15 - FOOT TRAFFIC SIGNAL MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS BASE COVER AND ANCHOR BOLTS. GALVANIZED (NOT POWDER COATED) REFER TO DRAWING E-62 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	5	\$ 2,675.00	\$ 13,375.00	\$ 2,800.00	\$ 14,000.00	
16	ITEM # 146 - 17 FOOT STANDARD WITH 25 - FOOT TRAFFIC SIGNAL MAST ARM. POLE CAP AND HANDHOLE COVER INCLUDED. LESS BASE COVER AND ANCHOR BOLTS. GALVANIZED (NOT POWDER COATED) REFER TO DRAWING E-82 IN CITY OF OAKLAND STANDARD DETAILS 2002 EDITION.	5	\$ 3,059.00	\$ 15,295.00	\$ 3,207.00	\$ 16,035.00	

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Contact Person		Ronald Tejada	David Lebherz
Telephone		510-969-5894	925-455-5267
Small local vendor	?	yes	no
Oakland vendor	?	yes	no

PURCHASE DESCRIPTION							
item #	item	quant	unit cost	total	unit cost	total	
17	ITEM #600 - 14' FLUTED ORNAMENTAL POLE – SEE PAGE 32 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	25	\$ 2,055.00	\$ 51,375.00	\$ 2,135.00	\$ 53,375.00	
18	ITEM #601 - 16' ROUND POLE – SEE PAGE 33 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	25	\$ 445.00	\$ 11,125.00	\$ 455.00	\$ 11,375.00	
19	ITEM #602 - 16' OCTAGONAL ORNAMENTAL POLE – SEE PAGE 34 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	25	\$ 2,595.00	\$ 64,875.00	\$ 2,697.00	\$ 67,425.00	
20	ITEM #603 - 20' CANDELABRA POLE WITH CROSS ARM – SEE PAGE 35 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	25	\$ 7,369.00	\$ 184,225.00	\$ 7,660.00	\$ 191,500.00	

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Contact Person		Ronald Tejada	David Lebherz
Telephone		510-969-5894	925-455-5267
Small local vendor	?	yes	no
Oakland vendor	?	yes	no

PURCHASE DESCRIPTION							
item #	item	quant	unit cost	total	unit cost	total	
21	ITEM #604 - 20' GOOSENECK POLE W/ LANTERN - SEE PAGE 36 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	5	\$ 75,000.00	\$ 375,000.00	\$ 87,500.00	\$ 437,500.00	
22	ITEM #605 - 20' OCTAGONAL ORNAMENTAL POLE - SEE PAGE 37 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	25	\$ 5,350.00	\$ 133,750.00	\$ 6,560.00	\$ 164,000.00	
23	ITEM #606 - 25' ROUND POLE - SEE PAGE 38 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	25	\$ 1,254.00	\$ 31,350.00	\$ 1,325.00	\$ 33,125.00	
24	ITEM #607 - 28'6" FLUTED ORNAMENTAL POLE - SEE PAGE 40 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	25	\$ 3,719.00	\$ 92,975.00	\$ 3,860.00	\$ 96,500.00	

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Contact Person		Ronald Tejada	David Lebherz
Telephone		510-969-5894	925-455-5267
Small local vendor	?	yes	no
Oakland vendor	?	yes	no

PURCHASE DESCRIPTION						
item #	item	quant	unit cost	total	unit cost	total
25	ITEM #608 - 30' OCTAGONAL ORNAMENTAL POLE - SEE PAGE 41 OF CITY OF OAKLAND STREET LIGHT DESIGN MANUAL	1	\$ 5,910.00	\$ 5,910.00	\$ 6,140.00	\$ 6,140.00

CALCULATIONS				
	SUBTOTAL		\$1,277,130.00	\$1,402,870.00
	9.25% SALES TAX	\$	118,134.53	\$ 129,765.48
	SMALL LOCAL VENDOR	\$	(34,881.61)	\$ -
	OAKLAND VENDOR	\$	(34,881.61)	\$ -
	EVALUATION TOTAL		<u>\$1,325,501.30</u>	<u>\$1,532,635.48</u>
	GRAND TOTAL FOR PURCHASE		\$1,395,264.53	\$1,532,635.48

Bureau of Controller
 AGENCY / DEPARTMENT

FILED
OFFICE OF THE CITY CLERK
OAKLAND

OAKLAND CITY COUNCIL

DRAFT

City Attorney

2017 JUN 29 PM 1:09 RESOLUTION No. _____ C.M.S.

Introduced by Councilmember _____

RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO AWARD A CONTRACT TO FRANCISCO ELECTRIC SUPPLY, A CORPORATION, THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER, A SMALL LOCAL BUSINESS ENTERPRISE TO PROVIDE STREETLIGHT TRAFFIC SIGNAL STANDARDS ACCESSORIES IN THE ANNUAL AMOUNT NOT TO EXCEED ONE MILLION FOUR HUNDRED THOUSAND DOLLARS (\$1,400,000.000) FOR THE PERIOD OF AUGUST 1, 2017 TO JULY 31, 2018 IN ACCORDANCE WITH THE TERMS AND CONDITIONS IN SPECIFICATION 17-550-00/RFQ 34411.

WHEREAS, on April 21, 2017 in accordance with Oakland Municipal Code (OMC) 2.04.050 the City issued and advertised Specification No. 17-550-00/ RFQ 34411 to provide Streetlight Traffic Signal Standards and Accessories; and

WHEREAS, on May 8, 2017 the City Clerk received and opened bids in response to Specification No. 17-550-00/ RFQ 34411; and

WHEREAS, the bid submitted by Francisco Electric Supply was evaluated and deemed the lowest responsive and responsible bidder and meets all the requirements contained in Specification No. 17-550-00/ RFQ 34411 to provide Streetlight Traffic Signal Standards and Accessories; and

WHEREAS, all proposed contract expenditure allocations shall be expensed to the Oakland Public Works Electrical Services Division, Bureau of Infrastructure and Operations, Lighting and Landscape Assessment District, Electrical Services: Maintenance Organization, Supplies: Electrical and Plumbing now, therefore be it.

RESOLVED, that a contract be awarded to Francisco Electric Supply, a company, the lowest responsive and responsible bidder, a small local business enterprise, in an annual amount not to exceed one million four hundred thousand dollars (\$1,400,000.00) for the period of August, 1, 2017 to July 31, 2018 to provide Streetlight Traffic Signal Standards and Accessories; and

FURTHER RESOLVED, that the City Council hereby rejects all other bids submitted in response to Specification No. 17-550-00/ RFQ 34411; and

FURTHER RESOLVED, that the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office.

IN COUNCIL, OAKLAND, CALIFORNIA, _____

PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, CAMPBELL WASHINGTON, GALLO, GIBSON MCELHANEY, GUILLEN, KALB, KAPLAN,
AND PRESIDENT REID

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____

LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California