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OAKLAND

CITY OF OAKLAND 2015 DEC -3 PM 4:50

AGENDA REPORT

TO: Sabrina B. Landreth
City Administrator

FROM: Kirsten LaCasse
Interim Controller

SUBJECT: Thermoplastic Pre-Melting Kettles

DATE: November 12, 2015

City Administrator Approval

Date:

12/3/15

RECOMMENDATION

Resolution Authorizing The City Administrator To Award A Contract To Mark Rite Lines Equipment Co., Inc., The Lowest Responsible, Responsive Bidder, A Corporation, To Provide Two (2) 2015 Model Trailer Mounted Thermoplastic Pre-Melting Kettles, In An Amount Not To Exceed One Hundred Six Thousand Seven Hundred Forty Nine Dollars And Fifty Five Cents (\$106,749.55) Per Request For Quotation (RFQ) No. 5485, Specification No. 15-070-59 And The General Conditions Therefor On File In The Purchasing Section According To Its Bid Filed With The City On April 20, 2015.

EXECUTIVE SUMMARY

In accordance with Oakland Municipal Code (OMC) 2.04.050 staff recommends that the City Council approve the resolution authorizing the City Administrator to award a contract to Mark Rite Lines Equipment Co., the lowest responsible, responsive bidder, for Specification No. 15-070-59/RFQ 5485.

The City will enter into a contract with Mark Rite Lines Equipment Co., the lowest responsible, responsive bidder, to purchase two (2) 2015 model trailer mounted thermoplastic pre-melting kettles in an amount not to exceed one hundred six thousand seven hundred forty nine dollars and fifty five cents (\$106,749.55), for the Oakland Public Works, Bureau of Infrastructure & Operations, Traffic Maintenance Division to stripe roads.

BACKGROUND / LEGISLATIVE HISTORY

The purchase of the two thermoplastic melter trailers will allow the OPW's Bureau of Infrastructure & Operations, Traffic Maintenance Division the opportunity to paint Oakland's roads with materials that will last up to five times longer than the currently used water-based paints.

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Finance and Management Committee
December 15, 2015

Some of the benefits of thermoplastic road paint include:

- Higher reflection for road markings
- Longer durability of the traffic marking
- Less maintenance, resulting in cost saving
- Lower liability due to more visual traffic markings

Thermoplastic is a durable and cost effective marking system that can be installed as a flat line or in profile configurations for enhanced wet night visibility an audible safety measure. The thermoplastic material takes the same amount of time to install as water-based paints, but is much more durable; thereby allowing Traffic Maintenance personnel to perform and complete projects with substantially greater efficiency by reducing the number of times a particular location requires repainting.

ANALYSIS AND POLICY ALTERNATIVES

Approval of the resolution will authorize the City Administrator to award a contract to Mark Rite Lines Equipment Co., the lowest responsible, responsive bidder to purchase two (2) 2015 model trailer mounted thermoplastic pre-melting kettles due to the needs identified by Oakland Public Works, Bureau of Infrastructure & Operations, Traffic Maintenance Division. This equipment and its materials will help to bring the City of Oakland closer to achieving optimum performance goals and standards relative to transportation and pedestrian safety by having greater visibility striping for pedestrian cross walks, cyclists and motorists. The thermoplastic material lasts longer, thus allowing for additional striping to be completed with no increases to personnel cost implications and minimal increases to other annual budgetary considerations.

On March 26, 2015 Specification No.15-070-59/RFQ No. 5485 to purchase two (2) 2015 model trailer mounted thermoplastic pre-melting kettles was sent to two non-local business enterprises, posted on the City's web page and advertised in the City's official newspaper in accordance with Oakland Municipal Code (OMC) 2.04.050. Only two manufactures for this specialized equipment were identified in our national internet search for potential vendors. On April 20, 2015, the City received two bids: Mark Rite Lines Equipment Co., Inc., and Dispensing Technology Corporation. Based on the responses to RFQ 5485, Mark Rite Lines Equipment Co., Inc. was deemed the lowest responsible bidder.

FISCAL IMPACT

AMOUNT OF RECOMMENDATION/COST OF PROJECT:	\$106,749.55
COST ELEMENTS OF AGREEMENT/CONTRACT: Two (2) 2015 Model Thermoplastic Pre-Melting Kettles at \$47,945.00 each.	\$95,890.00
Training On-Site	\$1,750.00
Tax 9.5%	\$9,109.55
TOTAL AMOUNT	\$106,749.55

Funds are available in the State Gas Tax Fund (2230), Electrical Services, Traffic Maintenance Organization (30523), Furniture and Equipment Account (57511), Undetermined Project (0000000), Traffic Signs and Markings Management (NB40).

PUBLIC OUTREACH / INTEREST

This requirement was posted on the City's website and the City's official newspaper. No other additional public outreach was required.

COORDINATION

The Purchasing Section worked jointly with OPW's Bureau of Infrastructure & Operations, Equipment Services Division, in the specification development and the bid evaluation process. The City Attorney's Office was consulted in preparation of this report.

SUSTAINABLE OPPORTUNITIES

Economic: This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$128.10 in business tax revenues to the City of Oakland.

Environmental: This material uses low Volatile Organic Compound (VOC) content, and is environmentally and user safe.

Social Equity: No social equity opportunities have been identified.

ACTION REQUESTED OF THE CITY COUNCIL

Staff recommends that the City Council adopt the Resolution authorizing the City Administrator to award a contract to Mark Rite Lines Equipment Co., Inc., the lowest responsible, responsive bidder, a corporation, to provide two (2) 2015 model trailer mounted thermoplastic pre-melting kettles, in an amount not to exceed one hundred six thousand seven hundred forty-nine dollars and fifty-five cents (\$106,749.55) per Request For Quotation (RFQ) no. 5485, Specification No. 15-070-59 and the general conditions therefor on file in the Purchasing Section according to its bid filed with the City on April 20, 2015.

For information regarding this report, you may contact JIMMIE JACKSON, PURCHASING SUPERVISOR, at 238-7563.

Respectfully submitted,



KIRSTEN LACASSE
Interim Controller, Controller's Bureau

Reviewed by:
Paige Alderete, Assistant Controller

Prepared by:
Jimmie D. Jackson, Purchasing Supervisor
Purchasing Section

Attachments (2):

- A: Award Recommendation Statement*
- B: Bid Recap*

Attachment A



**CITY OF OAKLAND
PURCHASING DIVISION
AWARD RECOMMENDATION STATEMENT**

BUYER: F. HALIBURTON	PURCHASING/ACQUISITION/CONTRACT: Trailer Mounted Thermoplastic Pre-Melting Kettles		
COUNCIL AGENDA DATE: DECEMBER 15, 2015	SPECIFICATION/PROJECT NO.: SPEC. NO. 15-070-59 RFQ NO.5485	FUNDING SOURCE: State Gas Tax Fund(2230),Electrical Services:Traffic Maintenance Organization (30523), Furnature and Equipment Account (57511), Undetermined Project (0000000), Traffic Signs and Markings Management (NB40).	BID OPENING DATE: Aprl 20, 2015
	PREVIOUS LEGISLATION NONE		
CONTRACT PERIOD: None			

PURPOSE STATEMENT: Provide the City of Oakland with : (2) Trailer Mounted Thermoplastic Pre-Melting Kettles.

ITEM NO./DESCRIPTION	ACTUAL COST	ESTIMATED COST	PERCENT DIFFERENCE
Two(2)each Trailer Mounted Thermoplastic Pre-Melting Kettles	106,749.55	106,749.55	0%

COMMENTARY: The recommended vendor Mark Rite Lines Equipment Co Inc., a corporation, received no preferences. There are no additional costs to the City for this contract.

RANGE OF BIDS RECEIVED

TOTAL BIDS RECEIVED/DOLLAR RANGE \$106,749.55 to \$162,925.58	BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE \$106,749.55 to \$162,925.58
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LOW BIDS NOT MEETING SPECIFICATION

<u>VENDOR/CONTRACTOR</u>	<u>REASON</u>	<u>RECOMMENDATION ON REJECTIONS</u>

AWARD RECOMMENDED

VENDOR NAME/ADDRESS	DESCRIPTION	AMOUNT
Mark Rite Lines Equipment Co. Inc 5379 Southgate Drive Billings, MT 59101	Trailer Mounted Thermoplastic Pre-Melting Kettles	\$106,749.55

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	2	0	2
NO RESPONSE	0	0	2
BIDS RECEIVED	2	0	2
AWARDS RECOMMENDED	1	0	1-106,749.55

VENDOR INFORMATION		BIDDER # 1	BIDDER # 2	BIDDER # 3
Vendor Name		Mark Rite Lines Equipment Co.	Dispensing Technology Corp.	
Vendor Address		5379 Southgate Dr. Billings, MT	5500 Aolfo Road Camarillo, CA	
Contact Person		Steve Shinnors	Will Modon	
Telephone		406-869-9900	213-507-0989	
Small local vendor ?		no	no	
Oakland vendor ?		no	no	

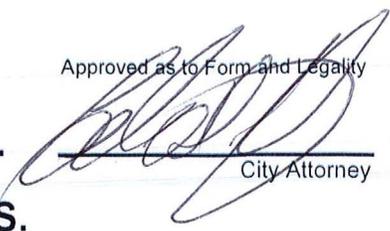
PURCHASE DESCRIPTION								
item #	item	quant	unit cost	total	unit cost	total	unit cost	total
1	Trailer Mounted Theromplastic Pre-Melting Kettle	2	\$47,945.00	\$95,890.00	\$73,482.00	\$146,964.00		
2	One Day On-Site Training City of Oakland	1	\$1,750	\$1,750.00	\$2,000.00	\$2,000.00		
3								
4								
5								
SHIPPING								

CALCULATIONS				
	SUBTOTAL	\$ 97,640.00	\$ 148,964.00	\$ -
	9.5% SALES TAX	\$ 9,109.55	\$ 13,961.58	\$ -
	SMALL LOCAL VENDOR	\$ -	\$ -	\$ -
	OAKLAND VENDOR	\$ -	\$ -	\$ -
	EVALUATION TOTAL	\$ 106,749.55	\$ 162,925.58	\$ -
	GRAND TOTAL FOR PURCHASE	\$106,749.55	\$ 162,925.58	\$ -

 Bureau of Controller
 AGENCY / DEPARTMENT

Purchasing Section
 DIVISION

OAKLAND CITY COUNCIL



City Attorney

RESOLUTION No. _____ C.M.S.

Introduced by Councilmember _____



RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO AWARD A CONTRACT TO MARK RITE LINES EQUIPMENT CO., INC, THE LOWEST RESPONSIBLE, RESPONSIVE BIDDER, A CORPORATION, TO PROVIDE TWO (2) 2015 MODEL TRAILER MOUNTED THERMOPLASTIC PRE-MELTING KETTLES, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED SIX THOUSAND SEVEN HUNDRED FORTY-NINE DOLLARS AND FIFTY-FIVE CENTS (\$106,749.55) PER REQUEST FOR QUOTATION (RFQ) NO. 5485, SPECIFICATION NO. 15-070-59 AND THE GENERAL CONDITIONS THEREFOR ON FILE IN THE PURCHASING SECTION ACCORDING TO ITS BID FILED WITH THE CITY ON APRIL 20, 2015.

WHEREAS, on March 26, 2015, the City issued and advertised Specification No. 15-070-59/RFQ No. 5485 to provide two (2) 2015 model trailer mounted thermoplastic pre-melting kettles; and

WHEREAS, on April 20 2015, the City Clerk received and opened two bids in response to Specification No. 15-070-59/RFQ No. 5485 to provide two (2) 2015 model trailer mounted thermoplastic pre-melting kettles; and

WHEREAS, the bids submitted by Mark Rite Lines Equipment, the lowest responsible, responsive bidder, a corporation, was deemed by the evaluation committee to be the lowest responder to Specification No. 15-070-59/RFQ No. 5485; and

WHEREAS, funds are available in the State Gas Tax Fund (2230), Electrical Services Traffic Maintenance Organization (30523), Furniture and Equipment Account (57511), Undetermined Project (0000000), Traffic Signs and Markings Management (NB40) and; now be it

RESOLVED: That the City Council authorizes the City Administrator to enter into a contract to purchase two (2) 2015 model trailer mounted thermoplastic pre-melting kettles to Mark Rite Lines Equipment, the lowest responsible, responsive bidder, in an amount not to exceed one hundred six thousand seven hundred forty- nine dollars and fifty-five cents (\$106,749.55) in accordance with Specification No. 15-070-59/RFQ No. 5485 and the general conditions therefor on file with Purchasing according to its bids submitted on April 20, 2015; and be it

FURTHER RESOLVED, That the City Council hereby rejects all other bids submitted in response to RFQ No. 5485; and be it

FURTHER RESOLVED, That the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office.

IN COUNCIL, OAKLAND, CALIFORNIA, _____

PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, GALLO, GUILLEN, CAMPBELL WASHINGTON, KALB, VICE MAYOR KAPLAN, REID and PRESIDENT MCELHANEY

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____

LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California