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OAKLAND CITY COUNCIL

Approved as to Form and Legality

City Attorney

RESOLUTION NO. 85477 C.M.S.

Introduced by Councilmember _____

RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO EXECUTE A PROFESSIONAL **SERVICES** CONTRACT HINDERLITER, DE LLAMS AND ASSOCIATES (HDL) FOR SALES AND USE TAX CONSULTING SERVICES IN AN AMOUNT (I) NOT TO EXCEED \$10,200 ANNUALLY FOR SALES AND USE TAX ECONOMIC ANALYSIS, WEB BASED DATA, AUDITING SERVICES, AND TRAINING; AND (II) ADDITIONAL COMPENSATION NOT TO EXCEED 15% OF NET REVENUE DISCOVERED AND RECOVERED FOR THE CITY AS A RESULT OF CONSULTANT PREFORMED AUDITS, (REVENUE RECOVERY WILL BE CALCULATED BASED ON THE RETROACTIVE RECOVERY PLUS EIGHT FUTURE QUARTERS, BUT NOT TO EXCEED A TOTAL OF ELEVEN QUARTERS); AND AUTHORIZING THIS CONTRACT FOR AN INTIAL THREE-YEAR TERM WITH TWO OPTIONAL ANNUAL EXTENSIONS.

WHEREAS, the City of Oakland seeks to increase its revenue by securing payment of all taxes owed to the City; and

WHEREAS, in order to best achieve such an increase in revenue, the Revenue Management Bureau has determined that a contract with a tax auditing firm would provide the City with valuable information and services; and

WHEREAS, the Revenue Management Bureau issued a Request for Proposal (RFP) for tax auditing and data services; and

WHEREAS, based upon a review and evaluation of the responses to the RFP, staff recommends entering into a contract with Hinderliter, de Llamas and Associates "HdL"; and

WHEREAS, the data and training to be obtained through the contract with HdL will be used by the Revenue Management Bureau for tax auditing, revenue forecasts, and trend analysis; and

WHEREAS, the City has been under contract with HdL for sales and use tax consulting and auditing services since 1998 and has realized additional revenue as a result of services provided by HdL; and

WHEREAS, funding is available in the Revenue Management Bureau Annual Operating

Budget, General Purpose Fund, account (1010.08451.54111.IP59); and

WHEREAS, the Revenue Management Bureau has reviewed the services and determined that this firm continues to provide the best and most cost-effective services; now, therefore, be it

RESOLVED, that based on information provided by the City Administrator, the Council finds that this contract is for a professional and temporary nature and shall not result in the loss of employment or salary by any person having permanent status in the competitive civil service; and be it

FURTHER RESOLVED, that the City Council of the City of Oakland authorizes the City Administrator to execute a professional services contract with Hinderliter, de Llamas and Associates for an initial three-year term, with two one-year options to renew, for sales and use tax consulting services in an amount (I) not to exceed \$10,200 annually for sales and use tax economic analysis, web based data, auditing services, and staff training, and (II) additional compensation not to exceed 15% of net audit recovery, where revenue recovery will be calculated based on any retroactive recovery plus eight future quarters and not to exceed total of eleven quarters; and be it

FURTHER RESOLVED, that this Resolution shall take effect immediately upon passage; and be it

FURTHER RESOLVED that the contract shall be reviewed and approved by the City Attorney for form and legality prior to execution and placed on file in the Office of the City Clerk.

MAR 31 2015

of the City of Oakland, California

IN COUNCIL, OAKLAND, CALIFORNIA,	
PASSED BY THE FOLLOWING VOTE:	
GIBSON MCELHANEY 8	ON, GALLO, GUILLEN, KALB, KAPLAN, REID, and PRESIDENT
NOES - Ø	
ABSTENTION -	ATTEST Aborda Simmons
	LaTonda Simmons City Clerk and Clerk of the Council