Agenda Report

TO: HENRY L. GARDNER CITY ADMINISTRATOR

FROM: Osborn K. Solitei

DATE: September 3, 2014
SUBJECT: Office Supplies Contract


COUNCIL DISTRICT: City-Wide

## RECOMMENDATION

Staff recommends that the City Council adopt a resolution awarding a contract to Staples Advantage, a corporation, to furnish general office supplies, in an annual amount not to exceed three hundred fifty thousand dollars ( $\$ 350,000.00$ ), and Give Something Back, a corporation, to furnish copy paper and toner cartridges, in an annual amount not to exceed four hundred thousand dollars $(\$ 400,000.00)$, for the period of October 1, 2014 to September 30, 2017 for an aggregate contract amount of two million, two hundred forty-seven thousand dollars ( $\$ 2,247,000.00$ ), in accordance with specification no. 13-615-00-01/request for quotation (RFQ) no. 4917 and the general conditions therefor on file in purchasing according to its bid filed with the city on January 27, 2014.

## OUTCOME

Adoption of this resolution will allow the City to enter into a contract with Staples Advantage, for general office supplies, and Give Something Back, for copy paper and toner cartridges for a combined annual three year term amount not to exceed $\$ 750,000.00$ per year term for the period of October 1, 2014 to September 30, 2017 for an aggregate contract amount of two million, two hundred forty-seven thousand dollars $(\$ 2,247,000.00)$.

## BACKGROUND/LEGISLATIVE HISTORY

This contract is required to furnish General Office Supplies, Copy Paper and Toner Cartridges needed for the day-to-day operation of all City agencies and departments. The City has been doing business with Staples Advantage and Give Something Back since 2005. Staples Advantage and Give Something Back are the current vendors for Office Supplies, Copy Paper and Toner Cartridges, respectively.

Item:
Finance and Management Committee


#### Abstract

ANALYSIS

Specification No. 13-615-00-1 to furnish general office supplies, copy paper and toner cartridges were sent to 19 prospective bidders: 9 non-local business enterprises and 10 local business enterprises. This opportunity was posted on the City's web page and advertised in the City's official newspaper according to OMC 2.04.050A. On January 27, 2014, the City held a pre-bid conference and meeting minutes were sent to all interested businesses.

On January 27, 2014, the City received three bids, from local businesses: Staples Advantage, Blaisdell's Business Products and Give Something Back. Based on the information provided in response to RFQ 4917, Staples Advantage was deemed the lowest responsible bidder for section 1 of the RFQ for Office Supplies; and Give Something Back was deemed the lowest responsible bidder for sections 2 and 3 of the RFQ for Copy Paper and Toner Cartridges. The estimated quantities in the specification were used for evaluation purposes only.

The specification is designed to unbundle one contract and allow for multiple awards by Section: Section 1-General Office Supplies; Section 2- Copy Paper; and, Section 3- Toner Cartridges. Multiple awards allow local and small-local businesses an opportunity to receive a portion of the larger contract. On January 27, 2014 bids were opened by the City Clerk. The specification required bidders to submit samples for quality control review. The award recommendation was postponed in order for bidders to submit samples and for the City to review and tests the quality of the items. The evaluation committee, which consisted of several employees, reviewed and tested several items. Upon review of the samples, some of the items were found to be incorrect or failed to meet the specifications due to the incorrect unit of measure, size or description. The vendors were notified of the discrepancies and were advised to review the specifications again, and resubmit the samples. Upon a second review, a variety of inconsistencies further postponed the completion of the review. Bidders were not allowed to change prices for the revised four (4) items.


## PUBLIC OUTREACH/INTEREST

This requirement was posted on the City's website and advertising in the City's official newspaper. No additional public outreach was required.

## COORDINATION

Purchasing consulted with the Information Technology Department, the City Administrator's Contracts and Compliance Unit, the Controller's Bureau, and City Attorney's office in preparation of this report.

Item:

## COST SUMMARY/IMPLICATIONS

1. AMOUNT OF RECOMMENDATION/COST OF PROJECT: $\$ 750,000.00$
2. COST ELEMENTS OF AGREEMENT/CONTACT:

General Office Supplies, Print Toner Cartridges, Copy Paper \$750,000.00
CONTRACT AMOUNT PER YEAR $\$ 750,000.00$
TOTAL AGREEMENT THREE YEAR TERM
$\mathbf{\$ 2 , 2 5 0 , 0 0 0 . 0 0}$
3. SOURCE OF FUNDING: Various Citywide Funding
4. FISCAL IMPACT:

Purchases from this contract will be encumbered by various City Agencies and departments, as needed.

## SUSTAINABLE OPPORTUNITIES

Economic: Both vendors have valid City of Oakland Business Tax Certificates. The award of this contract will yield approximately $\$ 2,500.00$ in annual business tax revenues to the City of Oakland.

Environmental: The award of this contract complies with the City's environmentally preferable purchasing program. These include Dioxin-free recycled content paper and paper products (e.g. file folders, binders, labels, writing pads, etc.) and recyclable/recycled printer toner cartridges.

Social Equity: Give Something Back has provided continuous support to Alameda County Community Food Bank and in the last four (4) years. The Alameda County Community Food Bank is the hub of a vast collection and distribution network that provides food for 240 nonprofit agencies in Alameda County. Through a network of 240 strategically placed member agencies food pantries, soup kitchens, child-care centers, senior centers, after-school programs and other community-based organizations. The Food Bank distributes enough food for 380,000 meals weekly. Give Something Back has donated $\$ 118,319.00$ to ACCFB, which benefits Oakland residents as well.

Item:

For questions regarding this report, please contact Jimmie Jackson, Purchasing Supervisor, at 510.238.7563.


Prepared by:
Jimmie D. Jackson, Purchasing Supervisor

Item:

CITY OF OAKLAND
PURCHASING DIVISION
AWARD RECOMMENDATION STATEMENT

| BUYER: C. SHANKS | PURCHASING/ACQUISITION/CONTRACT: Office Supplies <br> COUNCIL AGENDA DATE: <br> October 28, 2014 |  |  |
| :--- | :--- | :--- | :--- | | SPECIFICATION/PROJECT NO.: |
| :--- |

PREVIOUS LEGISLATION: RESOLUTION NO.
CONTRACT PERIOD: October 1, 2014 to September 30, 2017
PURPOSE STATEMENT: To provide the City of Oakland with General Office Supplies, Toner Cartridges and Copy Paper as requested by various departments within the City.

| ITEM NO./DESCRIPTION |  | ESTIMATED <br> COST | PERCENT <br> DIFFERANCE |
| :--- | :---: | :---: | :---: |
| Section I - General Office Supplies | $350,098.62$ | $400,000.00$ | 14.254 |
| Section II - Copy Paper | $175,152.92$ | $201,340.10$ | 13.00 |
| Section III - Toner Cartridges | $224,416.87$ | $478,262.13$ | 53.07 |

COMMENTARY: The recommended vendors are Staples Advantage, a corporation, and Give Something Back, a corporation. There are no additional costs to the City for this contract.


SUBMITTED BY
APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD
OFFICE OF THE CITY ADMINISTRATOR

|  |  |  |  |
| :--- | :---: | :---: | :---: |
|  |  | LOWEST BID BY CATEGORY |  |
|  |  |  |  |
|  | TOTAL | LOCAL BUSINESS |  |
|  | 19 | 10 | NON-LOCAL |
|  | 16 | 7 | 9 |
|  | 3 | 3 | 9 |


|  | SECTION 1 |  | Bidde | mber 1 | Bidde | mber 2 | Bidd | umber 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vend |  |  | Staples | vantage | Blaisdell's | ess Products | Give S | hing Back |
|  |  |  | General | e Supplies | General | e Supplies | General | Supplies |
| Loca |  |  |  | CA |  | d CA |  | d CA |
| Telep | hone |  | 415 | 5032 | 510 | 3600 |  | . 2619 |
| Small | local vendor |  |  |  |  |  |  |  |
| Oakl | and vendor |  |  |  |  |  |  |  |
|  |  | Quantity | Unit Cost | Total | Unit Cost | Total | Unit Cost | Total |
| 1 | GENERAL OFFICE SUPPLIES |  |  |  |  |  |  |  |
| 1.1 | PENCILS WCDS ORIOLE\#2 PRESHARP | 1336 | \$0.44 | \$587.84 | \$1.18 | \$1,576.48 | \$0.39 | \$521.04 |
| 1.2 | EXAM GLOVE VYL PFREE LG 100/BX | 1284 | \$2.05 | \$2,632.20 | \$2.78 | \$3,569.52 | \$4.90 | \$6,291.60 |
| 1.3 | TAB DIVID WRITE ON 5TAB WE | 992 | \$0.38 | \$376.96 | \$0.28 | \$277.76 | \$0.09 | \$89.28 |
| 1.4 | TAB DIVID CPR REINF 8TAB CLRD | 896 | \$0.28 | \$250.88 | \$0.52 | \$465.92 | \$0.41 | \$367.36 |
| 1.5 | SMALL BINDER CLIPS 12-CTN. | 888 | \$0.14 | \$124.32 | \$0.21 | \$186.48 | \$0.14 | \$124.32 |
| 1.6 | 2013 FULL LINE CATALOG | 888 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 1.7 | BINDER VIEW 1 BK | 752 | \$0.89 | \$669.28 | \$1.11 | \$834.72 | \$0.89 | \$669.28 |
| 1.8 | MONO CORRECTNION TAPE | 720 | \$0.46 | \$331.20 | \$1.65 | \$1,188.00 | \$0.89 | \$640.80 |
| 1.9 | DIVIDER LGL BTM TB A-Z WE | 712 | \$1.84 | \$1,310.08 | \$1.64 | \$1,167.68 | \$1.37 | \$975.44 |
| 1.1 | MARKER MARKS-A-LOT CHISEL BK | 672 | \$0.15 | \$100.80 | \$0.22 | \$147.84 | \$1.99 | \$1,337.28 |
| 1.11 | KLEENEX FACIAL TISSUE 125/BX | 664 | \$0.66 | \$438.24 | \$1.19 | \$790.16 | \$0.55 | \$365.20 |
| 1.12 | PEN BALLPINT BLK BARREL \& INK | 648 | \$1.06 | \$686.88 | \$0.75 | \$486.00 | \$0.47 | \$304.56 |
| 1.13 | CLIPS BINDER LARGE 12CTN 831610 | 640 | \$1.02 | \$652.80 | \$1.22 | \$780.80 | \$0.27 | \$172.80 |
| 1.14 | INSTANT COLD-PACK | 568 | \$0.53 | \$301.04 | \$1.85 | \$1,050,80 | \$0.87 | \$494.16 |
| 1.15 | CD/DVD ENVELOPE | 544 | \$2.14 | \$1,164.16 | \$1.62 | \$881.28 | \$0.45 | \$244.80 |
| 1.16 | 13 AAG QN DSK CAL 22X17 | 504 | \$1.61 | \$811.44 | \$3.09 | \$1,557.36 | \$2.75 | \$1,386.00 |
| 1.17 | SANDISK 8GB CRUZER USB | 504 | \$5.40 | \$2,721.60 | \$6.32 | \$3,185.28 | \$7.26 | \$3,659.04 |
| 1.18 | STAPLES BLK GEL WRIST REST | 496 | \$2.88 | \$1,428.48 | \$4.46 | \$2,212.16 | \$4.21 | \$2,088.16 |
| 1.19 | CLIP PAPER STL \#1/.034 | 488 | \$0.12 | \$58.56 | \$0.15 | \$73.20 | \$0.15 | \$73.20 |
| 1.2 | FULL SIZE STANDARD STAPLES $1 / 4$ | 472 | \$0.28 | \$132.16 | \$0.51 | \$240.72 | \$0.31 | \$146.32 |
| 1.21 | BINDER DURABLE 1IN BLUE 27251 | 464 | \$0.75 | \$348.00 | \$2.30 | \$1,067.20 | \$1.37 | \$635.68 |
| 1.22 | 144CTN SMALL BINDER CLIPS | 456 | \$1.73 | \$788.88 | \$3.19 | \$1,454.64 | \$0.14 | \$63.84 |
| 1.23 | PREMIUM STAPLES CHISEL. $1 / 4$ | 400 | \$0.28 | \$112.00 | \$1.62 | \$648.00 | \$1.35 | \$540.00 |
| 1.24 | FLDR HNG FILE PKT3.5EX LTR BLE | 400 | \$2.69 | \$1,076.00 | \$14.25 | \$5,700.00 | \$42.63 | \$17,052.00 |
| 1.25 | FILE HGING POCKT LTR 3.5EX AST | 400 | \$2.69 | \$1,076.00 | \$13.17 | \$5,268.00 | \$13.18 | \$5,272.00 |
| 1.26 | FILE HGING POCKT LTR 3.5EXP GN | 400 | \$2.69 | \$1,076.00 | \$12.50 | \$5,000.00 | \$9.33 | \$3,732.00 |
| 1.27 | BOOK,JRNL, EXEC, 7.5X9.5,BE | 400 | \$3.03 | \$1,212.00 | \$5.17 | \$2,068.00 | \$4.31 | \$1,724.00 |
| 1.28 | BINDER CLEARVUE D-RING $2^{\prime \prime}$ WHT | 392 | \$2.20 | \$862.40 | \$2.51 | \$983.92 | \$2.29 | \$897.68 |
| 1.29 | ENV CLASP RCY 28LB $6 \times 9$ | 392 | \$2.82 | \$1,105.44 | \$4.29 | \$1,681.68 | \$3.22 | \$1,262.24 |
| 1.3 | AVY 1X2 5/8 LSR LBL 100SH | 392 | \$3.57 | \$1,399.44 | \$5.78 | \$2,265.76 | \$3.33 | \$1,305.36 |
| 1.31 | WITE-OUT CORRECTNION TAPE | 392 | \$0.46 | \$180.32 | \$1.58 | \$619.36 | \$0.56 | \$219.52 |
| 1.32 | ADD ROLL 1RL $2.25 \times 150$ | 376 | \$0.18 | \$67.68 | \$0.78 | \$293.28 | \$0.88 | \$330.88 |
| 1.33 | PENCIL GOLF 1494 | 368 | \$2.88 | \$1,059.84 | \$3.78 | \$1,391.04 | \$1.29 | \$474.72 |
| 1.34 | ROUNDSTIC GRIP BP MED BLACK 12 | 360 | \$0.82 | \$295.20 | \$1.58 | \$568.80 | \$0.47 | \$169.20 |
| 1.35 | BINDER CLIPS - LARGE | 360 | \$1.02 | \$367.20 | \$1.33 | \$478.80 | \$0.83 | \$298.80 |
| 1.36 | POST-IT .5X2 PG MRKR ULTRA 5PK | 360 | \$2.75 | \$990.00 | \$3.97 | \$1,429.20 | \$1.00 | \$360.00 |
| 1.37 | MINI BINDER CLIPS | 360 | \$0.09 | \$32.40 | \$0.18 | \$64.80 | \$0.14 | \$50.40 |
| 1.38 | CORRECTN FLUID QUIK DRY 20ML WE | 360 | \$0.31 | \$111.60 | \$0.48 | \$172.80 | \$0.33 | \$118.80 |
| 1.39 | CLIP,BINDER,15MM | 352 | \$0.09 | \$31.68 | \$0.21 | \$73.92 | \$0.14 | \$49.28 |
| 1.4 | 7510 BNDR CLIP 5 CAPACITY DOZ | 352 | \$0.37 | \$130.24 | \$0.54 | \$190.08 | \$0.30 | \$105.60 |
| 1.41 | PEN RET BAL 4 COLOR MD ASST | 352 | \$0.78 | \$274.56 | \$1.36 | \$478.72 | \$1.13 | \$397.76 |
| 1.42 | FOLDER LTR DBLE TOP W/FST KRFT | 336 | \$5.72 | \$1,921.92 | \$22.12 | \$7,432.32 | \$5.58 | \$1,874.88 |
| 1.43 | RISER MONITOR STANDARD PM/GPH | 336 | \$9.14 | \$3,071.04 | \$12.49 | \$4,196.64 | \$10.79 | \$3,625.44 |
| 1.44 | ENV CLASP KRAFT 28 LB $10 \times 13$ | 336 | \$4.10 | \$1,377.60 | \$5.11 | \$1,716.96 | \$4.63 | \$1,555.68 |
| 1.45 | FLAT STAPLE REMOVER BLACK | 336 | \$0.26 | \$87.36 | \$0.48 | \$161.28 | \$0.18 | \$60.48 |
| 1.46 | BOX STORAGE WHITE LTR/LGL | 336 | \$2.74 | \$920.64 | \$13.91 | \$4,673.76 | \$12.24 | \$4,112.64 |
| 1.47 | CORRECTN FLUID FOR ALL 20ML WE | 336 | \$0.31 | \$104.16 | \$0.48 | \$161.28 | \$0.33 | \$110.88 |
| 1.48 | BAG,BIODEGRAD DEPOSIT,CLR | 320 | \$6.00 | \$1,920.00 | \$14.48 | \$4,633.60 | \$12.16 | \$3,891.20 |
| 1.49 | EXAM GLOVE VYL PFREE MD 100/BX | 320 | \$2.05 | \$656.00 | \$2.78 | \$889.60 | \$4.41 | \$1,411.20 |
| 1.5 | Miscellaneous Paper Products Discount off list price. | 300000 | 67.50\% | \$97,500.00 | 40.00\% | \$180,000.00 | 56.00\% | \$132,000.00 |
|  |  | UBTOTAL |  | \$134,934.52 |  | \$256,435.60 |  | \$203,652.80 |
|  | 9.00\% SAL | ales TAX |  | $\$ \quad 12,144.11$ |  | \$ 23,079.20 |  | \$ $18,328.75$ |
|  | SMALL LOCAL | VENDOR |  | \$ - |  | \$ |  | $\$$ |
|  | OAKLAND | VENDOR |  | \$ $(3,676.97)$ |  | \$ (6,987.87 |  | \$ $(5,549.54)$ |
|  | EVALUATIO | N TOTAL |  | \$143,401.66 |  | \$272,526.93 |  | \$216,432.01 |
|  | AWAR | D TOTAL |  | \$367,803.63 |  | \$410,314.80 |  | \$405,101.55 |



## 2014 OCT I5 PM 3: 36

 OAKLAND CITY COUNCIL Resolution No. C.M.S.

Introduced by Councilmember


#### Abstract

RESOLUTION AWARDING A CONTRACT TO STAPLES ADVANTAGE, A CORPORATION, TO FURNISH GENERAL OFFICE SUPPLIES, IN AN ANNUAL AMOUNT NOT TO EXCEED THREE HUNDRED FIFTY THOUSAND DOLLARS $(\$ 350,000.00)$, AND GIVE SOMETHING BACK, A CORPORATION, TO FURNISH COPY PAPER AND TONER CARTRIDGES, IN AN ANNUAL AMOUNT NOT TO EXCEED THREE HUNDRED NINETY-NINE THOUSAND DOLLARS $(\$ 400,000.00)$, FOR THE PERIOD OF OCTOBER 1, 2014 TO SEPTEMBER 30, 2017 FOR AN AGGREGATE CONTRACT AMOUNT OF TWO MILLION, TWO HUNDRED FORTY-SEVEN THOUSAND DOLLARS $(\$ 2,247,000.00)$, IN ACCORDANCE WITH SPECIFICATION NO. 13-615-00-01/REQUEST FOR QUOTATION (RFQ) NO. 4917 AND THE GENERAL CONDITIONS THERFOR ON FILE IN PURCHASING ACCORDING TO ITS BID FILED WITH THE CITY ON JANUARY 27, 2014.


WHEREAS, On November 19, 2013 the City issued and advertised Specification No.13-615-00-1/RFQ No. 4917 to provide General Office Supplies, Copy Paper and Toner Cartridges; and

WHEREAS, On January 27, 2014 the City Clerk received and opened three bids in response to Specification No. 13-615-00-1/RFQ 4917 to provide General Office Supplies, Copy Paper and Toner Cartridges; and

WHEREAS, the bids submitted by Staples Advantage, a corporation; and, Give Something Back, a corporation, meets all of the requirements contained in Specification No. 13-615-001/RFQ 4917; and

WHEREAS, Funds will be encumbered by various City departments as needed and; now be it
RESOLVED: That a contract to provide general office supplies, be awarded to Staples Advantage and that a contract to provide copy paper and toner cartridges be awarded to Give Something Back, in an annual amount not to exceed three hundred fifty thousand ( $\$ 350,000.00$ ) for a three year term June 1, 2014 through May 31, 2017 for a total not to exceed contract amount of one million fifty dollars and no cents $(\$ 1,050,000.00)$ in accordance with Specification No. 13-615-00-1/RFQ 4917 and the General Conditions therefor on file in the Purchasing Section according to their bids submitted on January 27, 2014. And, authorize the City Administrator to extend part or the entire contract one year at a time for two additional terms; and be it

FURTHER RESOLVED: That the City Council hereby rejects all other bids submitted in response to RFQ No. 4917; and be it

FURTHER RESOLVED: That the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office.

IN COUNCIL, OAKLAND, CALIFORNIA, $\qquad$

## PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, GALLO, GIBSON MCELHANEY, KALB, KAPLAN, REID, SCHAAF and PRESIDENT KERNIGHAN

NOES -
ABSENT -

## ABSTENTION -

$\qquad$
LaTonda Simmons City Clerk and Clerk of the Council of the City of Oakland, California

