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OAKLAND

CITY OF OAKLAND
MAY 29 PM 1:07

AGENDA REPORT

TO: FRED BLACKWELL
CITY ADMINISTRATOR

FROM: Brooke A. Levin
Interim Director, OPW

SUBJECT: Authorize Master Lease Purchase
Agreement in the amount of \$15,731,000

DATE: June 2, 2014

City Administrator
Approval

Date

5/29/14

COUNCIL DISTRICT: City-Wide

RECOMMENDATION

Staff recommends that the City Council adopt a resolution authorizing the City Administrator and/or designee to (1) execute a master lease purchase agreement and all related documents with a financial institution to be identified and selected through a competitive bidding process in the amount of \$15,731,000 to replace approximately 269 vehicles and equipment items and, for items available from local vendors, (2) authorizing the waiver of the Oakland purchasing ordinance's formal advertising and competitive bidding requirements and allowing the City Administrator to solicit bids from three vendors and award contracts for both the purchase of the vehicles and equipment and related financing without returning to Council and for items not available from local vendors, (3) authorize the City Administrator to enter into cooperative purchase agreements with other governmental agencies to purchase the needed vehicles and equipment.

OUTCOME

The Oakland Public Works Department (OPW) is preparing to purchase approximately 269 replacement vehicles and pieces of equipment for the City's fleet that are beyond their economic life or are required to be replaced in order to provide reliable public safety functions. The following benefits will accrue from adopting this resolution:

- Replacement of existing vehicles that are past their life expectancy, have excessive maintenance costs and are out of service more frequently than normal.
- Deployment of well-performing assets critical to delivering services to citizens, maintaining the environment and collecting revenues.
- Reduced maintenance costs, reduction in the number of spare units and lower lifecycle cost for these vehicles.
- Reduced environmental impact by using newer equipment that lowers pollution and uses less fuel.

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- Improved protection for City employees by using vehicles that include up-to-date safety features.

The following actions are requested of the Council:

- Delegate to the City Administrator and/or designee the responsibility for identifying vehicles and equipment, soliciting bids, and taking all actions necessary to acquire the approximately 269 vehicles and pieces of equipment to replace the City's fleet currently in need of replacement.
- Authorize the City Administrator and/or designee to execute the Master Lease-Purchase Agreement, the Escrow Agreement and all other related documents to the lease financing of the vehicles and equipment.
- Authorize the City Administrator and/or designee and other appropriate officers to execute and deliver all documents on behalf of the City and to perform all actions necessary to carry out the equipment lease financing and refinancing.

BACKGROUND/LEGISLATIVE HISTORY

Recent funding for vehicle and equipment replacement has been inadequate to ensure a cost effective fleet. The Oakland Public Works Department (OPW) provided its last fleet status report to the Finance Committee on September 11, 2012. The report discussed the age of the City's vehicle fleet and the high cost of keeping vehicles in service past their optimum replacement point. The fleet has a current replacement value of \$105 million. If each item were to be replaced at a reasonable interval for its type, there is an average annual capital funding requirement for \$10.2 million in current dollars. Due to the high number of vehicles currently overdue for replacement, immediate funding needs are \$15.7 million but there is a larger capital investment needed. The City Council approved resolutions in 2000, 2002 and 2013 to allow the City to acquire vehicles and equipment through the use of Equipment Leases. The latest purchase consists of 160 vehicles at the cost of \$11.85M. OPW is currently requesting additional funding in the amount of \$15.7M to replace the City's Compress Natural Gas (CNG) vehicles and several vehicles within OPD, OFD and OPW fleet. This report proposes only to replace the most critical vehicles and those with excess maintenance cost.

The City Council approved resolutions in 2000, 2002 and 2013 to allow the City to acquire vehicles and equipment through the use of Equipment Leases. Resolution numbers 75575 C.M.S, 77101 C.M.S. and 84231 C.M.S. apply.

ANALYSIS

OPW is preparing to purchase approximately 269 replacement vehicles and pieces of equipment for the City's fleet that are beyond their economic life or are required to be replaced in order to provide reliable public safety functions. A listing of the vehicles is provided in *Attachment A, Project Itemized Cost Estimates*. The following lists are vehicles to be purchased:

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Compressed Natural Gas (CNG) Vehicles

The 117 vehicles proposed for CNG replacements are essential to providing City services. These 117 vehicles will be removed from service before the CNG tank expires; the removal will be as follows:

December 31, 2013 - 4 vehicles (removed)

December 31, 2014 - 88 vehicles

December 31, 2015 - 21 vehicles

December 31, 2016 - 4 vehicles

Total = 117 vehicles

It is prohibited and unsafe to continue using these vehicles after the expiration of the CNG tank. Due to the liability, the Equipment Services Division will be forced to remove vehicles from service. The cost to replace the CNG tanks (if parts are available) will range between \$7,000 - \$9,000 per vehicle. This cost will exceed the value of the vehicles in all cases. The average age of the CNG vehicles is 14 years, well past the useful life of the equipment.

Oakland Police Department (OPD)

The OPD replacement proposal includes police marked units, police unmarked units, police evidence technician vans, specialty use vehicles and other assorted equipment. Every equipment unit selected for replacement has exceeded the recommended service life. The average age of the vehicles is 15 years and they average 110,000 driving miles (not including idle miles).

The vehicles slated for replacement should not be considered for re-use or re-deployment, as the annual cost of maintenance and repairs is currently exceeding the value of the vehicles. In addition, parts availability is limited and in many cases obsolete for these vehicles which increases the cost of repairs and time out of service.

While we do not measure or record idle hours in patrol vehicles, we have performed research to determine averages for our OPD marked units. The average patrol vehicle drives 3,000 miles in 2 months, and accumulates 300 idle hours over that same time period. Ford Motor Company equates 1 idle hour to 31 miles of wear on vehicle. $300 \text{ idle hours} \times 31 = 9,300 \text{ miles}$.

Therefore, on average, a Patrol vehicle drives 3K miles and has an additional wear on power train of 9,300 miles, bringing the total to 12,300 of wear over a two (2) month period. Patrol vehicles with 100K on the odometer have actual wear of over 400K miles on the vehicle. This is the reason that we have so many engine and transmission failures at just 50-75K miles. Most agencies replace patrol vehicles every 3 years, with no more than 85K miles.

Oakland Fire Department (OFD)

The 10 replacements selected for OFD will replace 5 outdated fire trucks (pumpers), with the average age of 18 years. Additionally, the tank wagons and pick-up trucks are all over 20 years old. This equipment is critical to the day-to-day operations of the OFD.

Oakland Public Works Department (OPW)

The 5 replacements selected for OPW will replace outdated backhoes and wood chippers. Most of the selected equipment is over 21 years old, and currently costs more annually for service and repairs than what the equipment is worth. This equipment is critical to the day-to-day operations of OPW.

Requested Actions

The following actions are requested of the City Council:

1. Authorize the City Administrator or designee to execute the Master Lease-Purchase Agreement, the Escrow Agreement and all other related documents to the lease financing of the vehicles and equipment without returning to Council.
2. Authorize the City Administrator or designee to acquire approximately 269 energy efficient vehicles and pieces of equipment on behalf of the City to replace the City's fleet vehicles overdue for replacement.
3. For items available from local vendors, authorize the waiver of the Oakland purchasing ordinance's formal advertising and competitive bidding requirements and allow the City Administrator to solicit bids from three vendors and award contracts for the purchase of the vehicles and equipment without returning to Council. Section 2.04.050 of the Oakland Municipal Code ("OMC") requires advertising and competitive bidding where the cost of services, supplies or combination required by the City exceeds \$50,000.00. However, Section 2.04.050 I permits the waiver of advertising and competitive bidding after a finding and determination by the City Council that it is in the best interests of the City to do so. The staff recommends that the Council find and determine that it is in the best interests of the City to waive advertising and bidding because the City wishes to purchase the needed equipment from local vendors in order to shop locally and keep City funds in the local economy. Competitive bids will be solicited from local businesses, however, a waiver is required in order to avoid having to advertise and solicit bids on the open market as normally would be required by the OMC.
4. Authorize the City Administrator and/or the Treasurer to execute and deliver all City documents and to perform all actions necessary to carry out the equipment lease financing.
5. A resolution has been prepared that authorize the City Administrator and/or designee to execute a Master Lease-Purchase Agreement (the "Agreement"), escrow agreement and all other related documents for the finance of vehicles and mobile equipment.

Further, the proposed resolutions authorizes the City Administrator to acquire approximately 269 replacement vehicles and pieces of equipment for the City's fleet in an amount not to exceed \$15,731,000. The acquisition of the equipment will be financed using the Master Lease-Purchase Agreement (the "Agreement") cited above.

KEY ISSUES AND IMPACTS

Lease Transaction - To assist the City with its proposed equipment lease financing, the City will enter into a Master Lease-Purchase Agreement, an Equipment Schedule, and an Escrow Agreement, and all other related documents.

Acquisition of Vehicles and Equipment – For items available from local vendors, the proposed resolution authorizes the City Administrator to solicit informal bids and award contracts for the purchase of the needed vehicles and equipment without returning to Council. The reasons for this action are:

1. Soliciting formal bids would take 3-4 months; and
2. Deadlines established by equipment manufacturers for ordering new vehicles and equipment (e.g., police vehicles and fire trucks) for the current model year cannot be met in many cases if a formal bid process is utilized.

Lease Payments - Each schedule will have a life equal to the aggregate average useful life of the leased equipment. The majority of the equipment has useful lives between 3 years and 10 years, with an aggregate average useful life of approximately seven years. The \$15,731,000 equipment lease financing is structured with five to ten year maturities, with coupons ranging from 2.00 percent (3 years) to 3.50 percent (10 years). The lease will be paid off over a period of ten years, with declining semi-annual payments ranging from approximately \$3,284,620 to \$455,749 per year as shown in **Attachment D, Estimated Repayment Schedule**.

The City's resolution authorizes the City Administrator to award the vehicle and equipment contracts once informal bids have been received. Local Business Enterprises (LBE) will receive a 2.5 percent preference on their bids and Small Local Business Enterprises (SLBE) will receive an additional 2.5 percent preference in accordance with the City's Local and Small Local Business Enterprise Program for Construction, Professional Services and Purchasing Programs.

In the event the vehicles and equipment are not available through local vendors, the City Administrator will use existing authority to enter into cooperative purchase agreements or use the formal bidding process to obtain the vehicles and equipment to be replaced.

Environmental – In accordance with Council Resolution 77842 C.M.S., The Green Fleet Policy, Equipment Services Division will purchase alternative fuel vehicles for non-emergency fleet requirements whenever possible without exceeding the amount budgeted for vehicle acquisitions.

POLICY ALTERNATIVES

Alternative 1	Take no action, continue to maintain existing vehicles, CNG vehicles expires and services impacted.
Pros	Small incremental cost increases, no debt obligation.
Cons	Vehicles continue to deteriorate and are out of service more

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	frequently; maintenance costs continue to increase. Service levels decline. CNG vehicles expires and services impacted.
Reason for not recommending	This is a non-sustainable approach.

Alternative 2	Purchase required vehicle and equipment replacements outright
Pros	No debt obligation or interest cost
Cons	Insufficient budget available in the current fiscal year
Reason for not recommending	This is impractical due to competing priorities for available funding

Alternative 3	Eliminate vehicles and equipment past due for replacement
Pros	Reduces costs immediately and significantly
Cons	Severely impacts service level to using departments and public. Compromises public safety and environmental compliance. Reduces revenue-generating activities.
Reason for not recommending	This would require significant downsizing of services to the public.

PUBLIC OUTREACH/INTEREST

This item did not require any additional public outreach other than the required posting on the City's website.

COORDINATION

Information that is the basis of this report has been coordinated with the departments using the vehicles and equipment to be replaced, Treasury, the City Budget Office and the City Attorney's Office.

COST SUMMARY/IMPLICATIONS

Staff is recommending financing the acquisition of approximately 269 replacement vehicles and pieces of equipment through an Equipment Master Lease. This financing transaction will provide \$15,731,000 in new proceeds for equipment. The Lease payments will be made from the City's Equipment Fund, which will earn revenues from rates charged to departments using the purchased vehicles and equipment.

The City will remove from service approximately 269 vehicles and pieces of equipment that are costing \$1.8 million per year to maintain. We expect to remove from service one (1) vehicle for every new vehicle purchased (*See Attachment B - Replacement Vehicles Listings*). The maintenance cost of the new vehicles is expected to be \$1.1 million per year for a \$0.7 million annual savings.

The City will remarket the vehicles and equipment removed from service for an estimated return

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of \$500,000 which will be deposited to the Equipment Fund to partially offset lease payments. The Internal Service Equipment Fund has a negative balance of approximately -\$4.4M as of the end of FY12-13. The fund is being restored through fleet usage rates charged to using departments and is scheduled to have a positive balance of \$750K at the end of FY14-15. The master lease-purchase program will not affect this schedule.

The debt service over the next three (3) years is anticipated to be \$3,284,620 as shown in *Attachment D*. The first payment of the debt service is not expected until July 2015. The equipment fund will absorb the debt payments by making the following adjustments:

Increase revenue for Work Order Revenue: \$907,000
Transfer Negative Fund Payment to Debt Service: \$1.61M
Increase Internal Service Fund Rates in FY 15-16: \$770,000

The Equipment Fund charges will be minimal due to the funding projected positive fund balance and increase in work order revenue. *Attachment C* illustrates fund balance projections. Internal Service Fund will continue to charge using departments amounts to cover the semi-annual principal and interest payments on the master lease-purchase agreement. These debt service amounts will be accounted for in the FY15-17 baseline budget.

SUSTAINABLE OPPORTUNITIES

Economic: Sound management of the City's fleet reduces overall costs and increases available funding for direct services to citizens. As assets age, their fixed cost is reduced while their operational costs increase. For each type of equipment, there is a point where the total costs rise and the equipment has reached its economic life. Keeping the equipment in service after that point has a greater annualized cost than replacing it with a new asset. The proposed actions will replace approximately 269 vehicles that are past their economic life and will reduce expenditures over the next several years.

Environmental: Regular replacement of fleet assets deploys up-to-date technologies that reduce fuel consumption and emissions. For example, the marked police sedans to be purchased are expected to have 30 percent lower fuel consumption than the assets they replace.

Social Equity: There are no known impacts in this area.

For questions regarding this report, please contact Jason Mitchell, Assistant Director, Bureau of Infrastructure & Operations, at (510) 615-5856.

Respectfully submitted,



BROOKE A. LEVIN

Interim Director, Oakland Public Works

Prepared by:

Jason Mitchell, Assistant Director

Bureau of Infrastructure and Operations

Attachments

- A, Equipment Itemized - Cost Estimates
- B, Replacement Vehicles Listings
- C, Fund Balance Projection Table
- D, Estimated Repayment Schedule

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**CITY OF OAKLAND
LEASE 2.0 PROPOSAL**

DEPARTMENT	PRIORITY				Semi -Annual Payment	Annual Payment	Total over Life	Useful Life				
CNG REPLACEMENTS BY DEPARTMENT - EXPIRES 12/31/2013												
DIT	1	FMD	E-250	Transport Vehicle	1	\$ 40,000	\$ 40,000	\$ 3,388	\$ 6,776	47,429	7.00	
Public Works	1	FMD	E-250	Maintenance Vehicles	3	\$ 120,000	\$ 40,000	\$ 10,163	\$ 20,327	142,288	7.00	
					4	\$160,000		\$ 13,551	\$ 27,103	\$ 189,718	7.00	
CNG REPLACEMENTS BY DEPARTMENT - EXPIRES 12/31/2014												
Public Works	1	FMD	E-250	Maintenance Vehicles	17	\$ 680,000	\$ 40,000	\$ 57,593	\$ 115,186	806,301	7.00	
OPL	1	FMD	E-250	Staff Vehicles	2	\$ 80,000	\$ 40,000	\$ 6,776	\$ 13,551	94,859	7.00	
DIT	1	FMD	E-250	Staff Vehicles	2	\$ 80,000	\$ 40,000	\$ 6,776	\$ 13,551	94,859	7.00	
Public Works	1	FMD	E-350	Maintenance Vehicles	23	\$ 1,035,000	\$ 45,000	\$ 87,660	\$ 175,320	1,227,237	7.00	
OPR	1	FMD	E-350	Staff Vehicles	1	\$ 45,000	\$ 45,000	\$ 3,811	\$ 7,623	53,358	7.00	
DHS	1	HDA	CIVIC NGV 4DRGX	Staff Vehicles	4	\$ 120,000	\$ 30,000	\$ 10,163	\$ 20,327	142,288	7.00	
Housing	1	HDA	CIVIC NGV 4DRGX	Staff Vehicles	4	\$ 120,000	\$ 30,000	\$ 10,163	\$ 20,327	142,288	7.00	
OPD	1	HDA	CIVIC NGV 4DRGX	Staff Vehicles	8	\$ 240,000	\$ 30,000	\$ 20,327	\$ 40,654	284,577	7.00	
OPR	1	HDA	CIVIC NGV 4DRGX	Staff Vehicles	1	\$ 30,000	\$ 30,000	\$ 2,541	\$ 5,082	35,572	7.00	
Planning / Building	1	HDA	CIVIC NGV 4DRGX	Inspectors Vehicles	9	\$ 270,000	\$ 30,000	\$ 22,868	\$ 45,736	320,149	7.00	
Public Works	1	HDA	CIVIC NGV 4DRGX	Inspectors / Pool Vehicles	17	\$ 510,000	\$ 30,000	\$ 43,195	\$ 86,389	604,725	7.00	
					88	\$3,210,000		\$ 271,872	\$ 543,745	\$ 3,806,213	7.00	
CNG REPLACEMENTS BY DEPARTMENT - EXPIRES 12/31/2015												
Public Works	2	FRI	FL70	Maintenance Vehicles	2	\$ 360,000	\$ 180,000	\$ 30,490	\$ 60,981	426,865	7.00	
DIT	2	HDA	CIVIC NGV 4DRGX	Staff Vehicles	1	\$ 30,000	\$ 30,000	\$ 2,541	\$ 5,082	35,572	7.00	
OPD	2	HDA	CIVIC NGV 4DRGX	Staff Vehicles	8	\$ 240,000	\$ 30,000	\$ 20,327	\$ 40,654	284,577	7.00	
Planning / Building	2	HDA	CIVIC NGV 4DRGX	Inspectors Vehicles	1	\$ 30,000	\$ 30,000	\$ 2,541	\$ 5,082	35,572	7.00	
Public Works	2	HDA	CIVIC NGV 4DRGX	Inspectors / Pool Vehicles	9	\$ 270,000	\$ 30,000	\$ 22,868	\$ 45,736	320,149	7.00	
					21	\$930,000		\$ 78,767	\$ 157,534	\$ 1,102,735	7.00	
CNG REPLACEMENTS BY DEPARTMENT - EXPIRES 12/31/2016												
Public Works	3	FMD	E-250	Maintenance Vehicles	4	\$ 160,000	\$ 40,000	\$ 13,551	\$ 27,103	189,718	7.00	
					4	\$160,000		\$ 13,551	\$ 27,103	\$ 189,718	7.00	
					TOTAL	117	\$4,460,000					
POLICE REQUESTS BY PRIORITY												
OPD	1	FMD	TAURUS INTERCEPTOR PPV	DETECTIVE VEHICLE SILVER / BLUE	45	\$ 1,800,000	\$ 40,000	\$ 198,550	\$ 397,101	1,985,504	5.00	
OPD	2	FMD	INTERCEPTOR UTILITY PPV	COMMAND CONTROL	1	\$ 50,000	\$ 50,000	\$ 5,515	\$ 11,031	55,153	5.00	
OPD	3	FMD	UNMARK UTILITY INTERCEPTOR	MARKED SLICK TOP	45	\$ 2,925,000	\$ 65,000	\$ 511,949	\$ 1,023,898	3,071,694	3.00	
OPD	4	FMD	INTERCEPTOR UTILITY PPV	UNMARKED PPV UTILITY	36	\$ 2,124,000	\$ 59,000	\$ 234,290	\$ 468,579	2,342,895	5.00	
OPD	5	FMD	TRANSIT CONNECT	PET VEHICLES	8	\$ 320,000	\$ 40,000	\$ 27,103	\$ 54,205	379,436	7.00	
OPD	6	FMD	F250 PICK UP CUSTOM BODY	ANIMAL CONTROL TRUCK	2	\$ 90,000	\$ 45,000	\$ 7,623	\$ 15,245	106,716	7.00	
					TOTAL	137	\$7,309,000		\$ 985,029	1,970,059	7,941,399	5.33
FIRE REQUESTS BY PRIORITY												
OFD	1	PIERCE	TYPE 3 PUMPERS	HILL RIGS/ WILD LANDS	2	\$ 700,000	\$ 350,000	\$ 47,587	\$ 95,174	951,744	10.00	
OFD	2	PIERCE	TYPE 1 PUMPERS	PUMPER	3	\$ 1,950,000	\$ 650,000	\$ 132,564	\$ 265,129	2,651,287	10.00	
OFD	3	TBD	BRUSH TRUCKS	WILD LANDS	2	\$ 400,000	\$ 200,000	\$ 33,878	\$ 67,756	474,294	7.00	
OFD	4	FMD	F150 CREW CAB 4X4 CAMPER SHELL	COMMAND / STRIKE COMMAND	2	\$ 140,000	\$ 70,000	\$ 11,857	\$ 23,715	166,003	7.00	
OFD	5	FMD	10 PASSENGER VAN	STRIKE TEAM / TRAINING	1	\$ 70,000	\$ 70,000	\$ 5,929	\$ 11,857	83,002	7.00	
					TOTAL	10	\$3,260,000		\$ 231,816	463,632	4,326,330	8.20
PUBLIC WORKS REQUESTS BY PRIORITY												
Public Works	1	TBD	Loader/Backhoes, Heavy, Wheeled, O	Storm Drainage Street Maint.	3	\$ 582,000	\$ 194,000	\$ 39,565	\$ 79,131	791,307	10.00	
Public Works	2	TBD	Wood Chipper, Grounds, Non Self Pro	Tree services	2	\$ 120,000	\$ 60,000	\$ 8,158	\$ 16,316	163,156	10.00	
					TOTAL	5	\$702,000		\$ 47,723	\$ 95,446	\$ 954,463	10.00

Assumptions	
Interest Rate (3 Years)	2.00%
Interest Rate (5 Years)	2.25%
Interest Rate (7 Years)	2.75%
Interest Rate (10 Years)	3.50%
Future Value of Debt	0

TOTALS	269	15,731,000
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\$ 1,642,310	\$ 3,284,620	\$ 18,510,575	7.36
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OAKLAND POLICE DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT B

PRIORITY	QUANTITY	MANUFACTURER	EQUIPMENT FUNCTION	DESCRIPTION	TOTAL PURCHASE COST	COST PER VEHICLE
1	45	FORD	DETECTIVE VEHICLE SILVER / BLUE	TAURUS INTERCEPTOR PPV	\$ 1,800,000	\$ 40,000
2	1	FORD	COMMAND CONTROL	INTERCEPTOR UTILITY PPV	\$ 50,000	\$ 50,000
3	45	FORD	MARKED SLICK TOP	UNMARK UTILITY INTERCEPTOR	\$ 2,925,000	\$ 65,000
4	36	FORD	UNMARKED PPV UTILITY	INTERCEPTOR UTILITY PPV	\$ 2,124,000	\$ 59,000
5	8	FORD	PET VEHICLES	TRANSIT CONNECT	\$ 320,000	\$ 40,000
6	2	FORD	ANIMAL CONTROL TRUCK	F250 PICK UP CUSTOM BODY	\$ 90,000	\$ 45,000
TOTALS	137				\$ 7,309,000	

Equipment to be replaced with purchase of 137 units: (135 Replacements, 2 additions for Animal Control Staff)

EQPT ID	Model year	Mnfr ID	Model ID	Equipment Description	Mileage/Hours	Actual in service date	Cost to Replace
5912	1995	CHV	CAPRICE	UNMARKED POLICE SCHOOL	121,748	1/31/2002	\$40,000.00
1741	1997	FMD	CROWN VICTORIA	UNMARKED POLICE	127,888	10/28/1997	\$40,000.00
1851	1998	FMD	CROWN VICTORIA	UNMARKED POLICE	120,007	11/9/1998	\$40,000.00
1864	1998	FMD	CROWN VICTORIA	UNMARKED POLICE	134,153	11/9/1998	\$40,000.00
1869	1998	FMD	CROWN VICTORIA	UNMARKED POLICE	121,664	3/18/1999	\$40,000.00
5916	1998	FMD	CROWN VICTORIA	UNMARKED POLICE SCHOOL	128,039	1/31/2002	\$40,000.00
1879	1998	CHV	LUMINA	SEDAN 4D UNMARKED POLICE	71,709	5/25/1998	\$40,000.00
1881	1998	CHV	LUMINA	SEDAN 4D UNMARKED POLICE	167,630	5/25/1998	\$40,000.00
1882	1998	CHV	LUMINA	SEDAN 4D UNMARKED POLICE	98,373	6/10/1998	\$40,000.00
1885	1998	CHV	LUMINA	SEDAN 4D UNMARKED POLICE	87,281	12/1/1997	\$40,000.00
1889	1998	CHV	LUMINA	SEDAN 4D UNMARKED POLICE	65,462	6/5/1998	\$40,000.00
1953	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	147,469	11/12/1999	\$40,000.00
1955	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	178,275	6/1/1998	\$40,000.00
1956	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	100,467	11/17/1999	\$40,000.00
1957	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	107,585	11/15/1999	\$40,000.00
1958	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	143,428	11/23/1999	\$40,000.00
1959	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	132,588	8/26/1999	\$40,000.00
1961	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	157,398	9/15/1999	\$40,000.00
1962	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	121,606	11/17/1999	\$40,000.00
1963	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	124,370	11/12/1999	\$40,000.00
1965	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	133,232	11/15/1999	\$40,000.00
1967	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	140,843	9/13/1999	\$40,000.00
1968	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	128,528	11/16/1999	\$40,000.00
1970	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	151,002	11/15/1999	\$40,000.00
1971	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	123,298	8/1/1999	\$40,000.00
1972	1999	FMD	CROWN VICTORIA	UNMARKED POLICE	158,228	6/1/1998	\$40,000.00
1942	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	138,269	12/1/2000	\$40,000.00
1947	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	135,550	12/1/2000	\$40,000.00
1948	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	142,258	12/1/2000	\$40,000.00
1949	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	119,753	12/1/2000	\$40,000.00
1966	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	145,787	12/1/2000	\$40,000.00

OAKLAND POLICE DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT B

EQPT ID	Model year	Mnfr ID	Model ID	Equipment Description	Mileage/Hours	Actual in service date	Cost to Replace
1974	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	143,459	12/1/2000	\$40,000.00
1976	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	187,435	12/1/2000	\$40,000.00
1978	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	165,604	12/1/2000	\$40,000.00
1979	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	151,593	12/1/2000	\$40,000.00
1980	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	134,427	12/1/2000	\$40,000.00
1985	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	188,434	12/1/2000	\$40,000.00
1987	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	169,100	12/1/2000	\$40,000.00
1988	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	201,700	12/1/2000	\$40,000.00
1989	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	176,027	12/1/2000	\$40,000.00
1991	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	138,428	12/1/2000	\$40,000.00
1992	2000	FMD	CROWN VICTORIA	UNMARKED POLICE	124,859	12/1/2000	\$40,000.00
5920	2000	FMD	CROWN VICTORIA	UNMARKED POLICE SCHOOL	93,548	1/31/2002	\$40,000.00
5921	2000	FMD	CROWN VICTORIA	UNMARKED POLICE SCHOOL	120,058	1/31/2002	\$40,000.00
5927	2001	FMD	CROWN VICTORIA	UNMARKED POLICE SCHOOL	116,344	1/31/2002	\$40,000.00
1159	2001	FMD	CROWN VICTORIA	UNMARKED POLICE	192,299	12/1/2000	\$50,000.00
1092	1991	CHV	GEO PRIZM	SEDAN 4D GSI NUMI DONATED DARE	64,684	10/13/1990	\$65,000.00
1093	1991	CHV	GEO PRIZM	SEDAN 4D GSI NUMI DONATED DARE	75,066	10/13/1990	\$65,000.00
1094	1991	CHV	GEO PRIZM	SEDAN 4D LSI NUMI DONATION DARE	72,556	10/13/1990	\$65,000.00
1096	1991	TOY	COROLLA LE	SEDAN 4DR NUMI DONATED DARE	51,143	10/13/1990	\$65,000.00
1097	1991	TOY	COROLLA LE	SEDAN 4DR NUMI DONATED DARE	71,253	10/13/1990	\$65,000.00
3120	1991	CHV	CAVALIER	SEDAN 4D WAGON POLICE	47,667	12/1/2001	\$65,000.00
3121	1991	CHV	CAVALIER	SEDAN 4D WAGON POLICE	49,055	12/1/2001	\$65,000.00
3122	1991	CHV	CAVALIER	SEDAN 4D WAGON POLICE	70,602	1/1/1991	\$65,000.00
3129	1991	CHV	CAVALIER	SEDAN 4D WAGON POLICE	52,686	12/1/2001	\$65,000.00
3130	1991	CHV	CAVALIER	SEDAN 4D WAGON POLICE	66,191	12/1/2001	\$65,000.00
3133	1991	CHV	CAVALIER	SEDAN 4D WAGON POLICE	53,562	12/1/2001	\$65,000.00
1277	1993	FMD	ESCORT	WAGON 4DR LX	48,649	7/20/1992	\$65,000.00
1691	1996	FMD	ESCORT	SEDAN 4DR	65,095	3/27/1996	\$65,000.00
1692	1996	FMD	ESCORT	SEDAN 4DR	52,936	3/27/1996	\$65,000.00
1856	1998	FMD	ESCORT	SEDAN 4DR LX	38,565	11/1/1997	\$65,000.00
1858	1998	FMD	ESCORT	SEDAN 4DR LX	54,119	11/1/1997	\$65,000.00
1859	1998	FMD	ESCORT	SEDAN 4DR LX	57,963	11/1/1997	\$65,000.00
1862	1998	FMD	ESCORT	SEDAN 4DR LX	20,448	1/1/1998	\$65,000.00
1863	1998	FMD	ESCORT	SEDAN 4DR LX	45,236	10/1/1997	\$65,000.00
1128	2001	FMD	CROWN VICTORIA	MARKED POLICE	94,367	12/1/2000	\$65,000.00
1135	2001	FMD	CROWN VICTORIA	MARKED POLICE	89,208	12/1/2000	\$65,000.00
1136	2001	FMD	CROWN VICTORIA	MARKED POLICE	118,208	12/1/2000	\$65,000.00
1137	2001	FMD	CROWN VICTORIA	MARKED POLICE	130,287	12/1/2000	\$65,000.00
1138	2001	FMD	CROWN VICTORIA	MARKED POLICE	116,518	12/1/2000	\$65,000.00
1140	2001	FMD	CROWN VICTORIA	MARKED POLICE	93,650	12/1/2000	\$65,000.00
1143	2001	FMD	CROWN VICTORIA	MARKED POLICE	97,140	12/1/2000	\$65,000.00
1145	2001	FMD	CROWN VICTORIA	MARKED POLICE	106,073	12/1/2000	\$65,000.00
1201	2002	FMD	CROWN VICTORIA	MARKED POLICE	98,361	12/1/2001	\$65,000.00

OAKLAND POLICE DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT B

EQPT ID	Model year	Mnfr ID	Model ID	Equipment Description	Mileage/Hours	Actual in service date	Cost to Replace
1203	2002	FMD	CROWN VICTORIA	MARKED POLICE	116,348	12/1/2001	\$65,000.00
1204	2002	FMD	CROWN VICTORIA	MARKED POLICE	91,123	12/1/2001	\$65,000.00
1205	2002	FMD	CROWN VICTORIA	MARKED POLICE	102,912	12/1/2001	\$65,000.00
1242	2002	FMD	CROWN VICTORIA	MARKED POLICE	95,779	12/1/2001	\$65,000.00
1243	2002	FMD	CROWN VICTORIA	MARKED POLICE	131,766	12/1/2001	\$65,000.00
1244	2002	FMD	CROWN VICTORIA	MARKED POLICE	125,311	12/1/2001	\$65,000.00
1245	2002	FMD	CROWN VICTORIA	MARKED POLICE	119,247	12/1/2001	\$65,000.00
1247	2002	FMD	CROWN VICTORIA	MARKED POLICE	93,732	12/1/2001	\$65,000.00
1248	2002	FMD	CROWN VICTORIA	MARKED POLICE	63,137	12/1/2001	\$65,000.00
1252	2002	FMD	CROWN VICTORIA	MARKED POLICE	126,614	11/1/2002	\$65,000.00
1253	2002	FMD	CROWN VICTORIA	MARKED POLICE	86,321	3/1/2002	\$65,000.00
1254	2002	FMD	CROWN VICTORIA	MARKED POLICE	105,145	3/1/2002	\$65,000.00
1255	2002	FMD	CROWN VICTORIA	MARKED POLICE	78,630	3/1/2002	\$65,000.00
5202	2002	FMD	CROWN VICTORIA	MARKED RANGER	86,410	11/1/2001	\$65,000.00
1306	2003	FMD	CROWN VICTORIA	MARKED POLICE	125,490	10/11/2002	\$65,000.00
1332	2003	FMD	CROWN VICTORIA	MARKED POLICE	130,033	10/11/2002	\$65,000.00
1330	2003	FMD	CROWN VICTORIA	MARKED POLICE	125,520	10/11/2002	\$65,000.00
1291	2001	FMD	EXPLORER	UNMARKED 4X4 POLICE AIRPORT	27,738	7/2/2001	\$59,000.00
1292	2001	FMD	EXPLORER	UNMARKED 4X4 POLICE AIRPORT	47,138	7/3/2001	\$59,000.00
1293	2001	FMD	EXPLORER	UNMARKED 4X4 POLICE AIRPORT	50,062	7/3/2001	\$59,000.00
1294	2001	FMD	EXPLORER	UNMARKED 4X4 POLICE AIRPORT	74,601	7/3/2001	\$59,000.00
1301	2003	FMD	CROWN VICTORIA	MARKED POLICE	112,048	10/23/2002	\$59,000.00
1312	2003	FMD	CROWN VICTORIA	MARKED POLICE	97,475	10/11/2002	\$59,000.00
1317	2003	FMD	CROWN VICTORIA	MARKED POLICE	100,121	10/11/2002	\$59,000.00
1322	2003	FMD	CROWN VICTORIA	MARKED POLICE	121,895	10/23/2002	\$59,000.00
1407	2003	FMD	CROWN VICTORIA	MARKED POLICE	117,229	8/24/2004	\$59,000.00
1408	2003	FMD	CROWN VICTORIA	MARKED POLICE	113,579	10/27/2004	\$59,000.00
1411	2003	FMD	CROWN VICTORIA	MARKED POLICE	122,948	9/14/2004	\$59,000.00
1414	2003	FMD	CROWN VICTORIA	MARKED POLICE	90,986	10/11/2002	\$59,000.00
1415	2003	FMD	CROWN VICTORIA	MARKED POLICE	131,848	10/27/2004	\$59,000.00
1421	2003	FMD	CROWN VICTORIA	MARKED POLICE	101,124	8/24/2004	\$59,000.00
1435	2003	FMD	CROWN VICTORIA	MARKED POLICE	116,149	8/24/2004	\$59,000.00
1436	2003	FMD	CROWN VICTORIA	MARKED POLICE	102,331	11/1/2002	\$59,000.00
1437	2003	FMD	CROWN VICTORIA	MARKED POLICE	128,425	1/24/2005	\$59,000.00
1439	2003	FMD	CROWN VICTORIA	MARKED POLICE	67,313	11/1/2002	\$59,000.00
1440	2003	FMD	CROWN VICTORIA	MARKED POLICE	67,253	5/6/2005	\$59,000.00
1441	2003	FMD	CROWN VICTORIA	MARKED POLICE	68,892	11/1/2002	\$59,000.00
1442	2003	FMD	CROWN VICTORIA	MARKED POLICE	92,779	11/1/2002	\$59,000.00
1443	2003	FMD	CROWN VICTORIA	MARKED POLICE	127,886	11/1/2002	\$59,000.00
1405	2005	FMD	CROWN VICTORIA	MARKED POLICE	90,935	2/10/2005	\$59,000.00
1409	2005	FMD	CROWN VICTORIA	MARKED POLICE	106,838	3/18/2005	\$59,000.00
1412	2005	FMD	CROWN VICTORIA	MARKED POLICE	82,661	1/1/2005	\$59,000.00
1417	2005	FMD	CROWN VICTORIA	MARKED POLICE	109,515	7/7/2005	\$59,000.00

OAKLAND POLICE DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT B

EQPT ID	Model year	Mnfr ID	Model ID	Equipment Description	Mileage/Hours	Actual in service date	Cost to Replace	
1420	2005	FMD	CROWN VICTORIA	MARKED POLICE	94,259	1/1/2005	\$59,000.00	
1427	2005	FMD	CROWN VICTORIA	MARKED POLICE	132,000	1/1/2005	\$59,000.00	
1429	2005	FMD	CROWN VICTORIA	MARKED POLICE	141,657	1/1/2005	\$59,000.00	
1431	2005	FMD	CROWN VICTORIA	MARKED POLICE	86,175	1/1/2005	\$59,000.00	
1432	2005	FMD	CROWN VICTORIA	MARKED POLICE	108,202	1/1/2005	\$59,000.00	
1843	1998	FMD	EXPEDITION	UNMARKED 4X4 POLICE	154,313	12/31/1997	\$59,000.00	
1191	2000	FMD	EXPEDITION	WAGON	211,102	7/1/2000	\$59,000.00	
1192	2000	FMD	EXPEDITION	WAGON	105,516	7/1/2000	\$59,000.00	
1938	2000	FMD	EXPEDITION	USED 4X4 12/00	190,199	12/1/2000	\$59,000.00	
1290	2002	FMD	EXPLORER	UNMARKED	165,257	10/18/2001	\$59,000.00	
1080	1990	CHV	ASTRO	VAN 7 PASSENGER	90,207	7/29/1994	\$40,000.00	
1174	1991	CHV	CM10905 ASTRO	POL.PRIS.VAN SDU	79,779	4/17/1991	\$40,000.00	
1180	1991	CHV	ASTRO	VAN SURVEILLANCE VICE	83,820	8/1/1997	\$40,000.00	
1996	1999	GMC	SAFARI	VAN POLICE TM11005 TECH	86,698	6/29/1999	\$40,000.00	
1998	1999	GMC	SAFARI	VAN POLICE TM11005 TECH	78,679	6/29/1999	\$40,000.00	
1049	2001	FMD	WINDSTAR	VAN 7 PASSENGER POLICE	137,341	7/1/2001	\$40,000.00	
1055	2001	FMD	WINDSTAR	VAN 7 PASSENGER POLICE	130,177	7/1/2001	\$40,000.00	
1056	2001	FMD	WINDSTAR	VAN 7 PASSENGER POLICE	132,693	7/1/2001	\$40,000.00	
							Sub-Total	\$7,219,000.00
							2 Additional Trucks	\$90,000.00
							Total	\$7,309,000.00

OAKLAND FIRE DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT B

PRIORITY	QUANTITY	MANUFACTURER	EQUIPMENT FUNCTION	DESCRIPTION	TOTAL PURCHASE COST	COST PER VEHICLE
1	2	PIERCE	HILL RIGS/ WILD LANDS	TYPE 3 PUMPERS	\$ 700,000	\$ 350,000
2	3	PIERCE	PUMPER	TYPE 1 PUMPERS	\$ 1,950,000	\$ 650,000
3	2	FORD/GM	WILD LANDS	BRUSH TRUCKS	\$ 400,000	\$ 200,000
4	2	FORD	COMMAND / STRIKE COMMAND	F150 CREW CAB 4X4 CAMPER SHELL	\$ 140,000	\$ 70,000
5	1	FORD	STRIKE TEAM / TRAINING	10 PASSENGER VAN	\$ 70,000	\$ 70,000
TOTALS	10				\$ 3,260,000	

Equipment to be replaced with purchase of 10 units:

EQPT ID	Model year	Mnfr ID	Model ID	Equipment Description	Mileage/Hours	Actual in service date	Cost to Replace
0297	1994	IHC	4800 4X4	4800 4X4 PUMPER TYPE 3	33,576	7/6/1994	\$350,000
0298	1994	IHC	4800 4X4	4800 4X4 PUMPER TYPE 3	24,615	5/23/1994	\$350,000
0101	1997	PIERCE	QUANTUM 1500	QUANTUM CUSTOM FIRE PUMPER	16,902	10/1/1997	\$650,000
0103	1997	PIERCE	QUANTUM 1500	QUANTUM CUSTOM FIRE PUMPER	71,868	10/1/1997	\$650,000
0108	1998	PIERCE	QUANTUM 1500	QUANTUM CUSTOM FIRE PUMPER	77,964	4/1/1998	\$650,000
0277	1990	CHEVROLET	3500	TANK WAGON	50,762	9/1/1991	\$200,000
0278	1993	FORD	F-350	TANK WAGON 4X4 XL	50,147	3/1/1993	\$200,000
4199	1992	FORD	F-150	PICKUP 4X4 1/2T 4 WHEEL DRIVE	61,398	12/21/1992	\$70,000
4183	1992	FORD	F-350	PICKUP 4X2 1T W/BODY U/BODY	62,583	10/13/1992	\$70,000
0228	1994	FORD	CLUB WAGON	VAN 8 PASSENGER 1T FIRE	58,133	12/13/1993	\$70,000
TOTAL							\$3,260,000

PRIORITY	QUANTITY	MANUFACTURER	EQUIPMENT FUNCTION	DESCRIPTION	TOTAL PURCHASE COST	COST PER VEHICLE
1	3	JOHN DEERE	LOADER/BACKHOE	HEAVY WHEELED LOADER/BACKHOE	\$ 582,000	\$ 194,000
4	2	BANDIT	WOOD CHIPPER	NON-SELF PROPELLED WOOD CHIPPER	\$ 120,000	\$ 60,000
TOTALS	14				\$ 702,000	

Equipment to be replaced with purchase of 14 units:

EQPT ID	Model year	Mnfr ID	Model ID	Equipment Description	Serial number	License number	Department	Mileage/Hours	Actual in service date	Cost to Replace
7308	1991	JOHN DEERE	710 C	BACKHOE LOADER	T0710CD77386Z	N/A	STREETS	5151h	7/2/1991	\$194,000
7302	1996	JOHN DEERE	710 D	BACKHOE LOADER	T0710DD826846	N/A	STREETS	3120h	2/13/1997	\$194,000
8218	1992	JOHN DEERE	544-E	LARGE WHEEL LOADER	DW544ED538016	N/A	STREETS	2521h	9/1/1992	\$194,000
7544	2000	BANDIT	254XP	WOOD CHIPPER	4FMUS1516YR015894	E1105515	TREES	5662h	7/27/2000	\$60,000
7545	2000	BANDIT	254XP	WOOD CHIPPER	4FMUS1512YR015889	E1105514	TREES	4843h	7/27/2000	\$60,000
TOTAL										\$702,000

COMPRESS NATURAL GAS - PROPOSED REPLACEMENTS

ATTACHMENT B

EQPT ID	Model year	Mnfr ID	Model ID	License number	Department ID	Department	Actual in service date	CNG Tank Expiration	Cost to Replace
4957	1999	FMD	E-250	E1029598	46231	DIT	8/1/1999	12/31/2013	\$ 40,000
4955	1999	FMD	E-250	E1029596	30261	PWA	5/1/1999	12/31/2013	\$ 40,000
4958	1999	FMD	E-250	E1036563	30522	PWA	9/1/1999	12/31/2013	\$ 40,000
4959	1999	FMD	E-250	E1036559	30522	PWA	9/1/1999	12/31/2013	\$ 40,000
4132	2001	FMD	E-250	E1143266	46231	DIT	12/4/2001	12/31/2014	\$ 40,000
4062	2001	FMD	E-250	E1098892	46241	DIT	1/1/2001	12/31/2014	\$ 40,000
4189	2001	FMD	E-250	E1093715	61121	Library	1/1/2001	12/31/2014	\$ 40,000
4138	2001	FMD	E-250	E1094701	63221	Library	3/9/2001	12/31/2014	\$ 40,000
4064	2001	FMD	E-250	E1098894	30231	PWA	10/2/2001	12/31/2014	\$ 40,000
4126	2001	FMD	E-250	E1098863	30522	PWA	9/5/2001	12/31/2014	\$ 40,000
4127	2001	FMD	E-250	E1098862	30522	PWA	1/1/2001	12/31/2014	\$ 40,000
4061	2001	FMD	E-250	E1098891	30524	PWA	10/2/2001	12/31/2014	\$ 40,000
4157	2001	FMD	E-250	E1143267	30524	PWA	10/25/2001	12/31/2014	\$ 40,000
4063	2001	FMD	E-250	E1098893	30634	PWA	10/2/2001	12/31/2014	\$ 40,000
4065	2001	FMD	E-250	E1098895	30634	PWA	10/5/2001	12/31/2014	\$ 40,000
4130	2001	FMD	E-250	E1098859	30634	PWA	1/1/2001	12/31/2014	\$ 40,000
4057	2001	FMD	E-250	E1098903	30635	PWA	10/2/2001	12/31/2014	\$ 40,000
4058	2001	FMD	E-250	E1098904	30635	PWA	1/1/2001	12/31/2014	\$ 40,000
4059	2001	FMD	E-250	E1098905	30635	PWA	10/2/2001	12/31/2014	\$ 40,000
4060	2001	FMD	E-250	E1098906	30635	PWA	10/2/2001	12/31/2014	\$ 40,000
4066	2001	FMD	E-250	E1098896	30652	PWA	10/2/2001	12/31/2014	\$ 40,000
4125	2001	FMD	E-250	E1098864	30655	PWA	9/5/2001	12/31/2014	\$ 40,000
4128	2001	FMD	E-250	E1098861	30655	PWA	1/1/2001	12/31/2014	\$ 40,000
4129	2001	FMD	E-250		30655	PWA	1/1/2001	12/31/2014	\$ 40,000
4131	2001	FMD	E-250	E1098858	30683	PWA	1/1/2001	12/31/2014	\$ 40,000
4164	2001	FMD	E-350	E1130288	501110	OPR	11/5/2001	12/31/2014	\$ 45,000
4045	2001	FMD	E-350	E1098914	30524	PWA	10/2/2001	12/31/2014	\$ 45,000
4047	2001	FMD	E-350	E1098915	30524	PWA	10/2/2001	12/31/2014	\$ 45,000
4135	2001	FMD	E-350	E1143272	30524	PWA	10/26/2001	12/31/2014	\$ 45,000
4136	2001	FMD	E-350	E1143271	30524	PWA	10/26/2001	12/31/2014	\$ 45,000
4053	2001	FMD	E-350	E1098916	30524	PWA	10/2/2001	12/31/2014	\$ 45,000
4137	2001	FMD	E-350	E1143285	30524	PWA	10/26/2001	12/31/2014	\$ 45,000
4007	2001	FMD	E-350	E1098908	30634	PWA	10/2/2001	12/31/2014	\$ 45,000
4055	2001	FMD	E-350	E1098901	30635	PWA	2/10/2001	12/31/2014	\$ 45,000
4124	2001	FMD	E-350	E1130289	30635	PWA	10/26/2001	12/31/2014	\$ 45,000
4134	2001	FMD	E-350	E1143284	30652	PWA	2/10/2001	12/31/2014	\$ 45,000
4133	2001	FMD	E-350	E1143264	30652	PWA	12/4/2001	12/31/2014	\$ 45,000
4166	2001	FMD	E-350	E1143273	30655	PWA	11/1/2001	12/31/2014	\$ 45,000
4167	2001	FMD	E-350	E1143286	30655	PWA	10/26/2001	12/31/2014	\$ 45,000
4010	2001	FMD	E-350	E1098941	30658	PWA	10/2/2001	12/31/2014	\$ 45,000
4012	2001	FMD	E-350	E1098909	30658	PWA	1/1/2001	12/31/2014	\$ 45,000
4013	2001	FMD	E-350	E1098910	30658	PWA	10/8/2001	12/31/2014	\$ 45,000
4034	2001	FMD	E-350	E1098913	30658	PWA	10/2/2001	12/31/2014	\$ 45,000
4049	2001	FMD	E-350	E1098898	30658	PWA	10/2/2001	12/31/2014	\$ 45,000
4050	2001	FMD	E-350	E1098899	30658	PWA	10/2/2001	12/31/2014	\$ 45,000
4054	2001	FMD	E-350	E1143268	30658	PWA	12/4/2001	12/31/2014	\$ 45,000
4075	2001	FMD	E-350	E1154057	30658	PWA	1/30/2002	12/31/2014	\$ 45,000
4014	2001	FMD	E-350	E1098911	30658	PWA	10/5/2001	12/31/2014	\$ 45,000
4074	2001	FMD	E-350	E1154086	30671	PWA	1/1/2001	12/31/2014	\$ 45,000
3141	2000	HDA	CIVIC NGV 4DRGX	E1074676	78231	DHS	6/29/2000	12/31/2014	\$ 30,000
3147	2000	HDA	CIVIC NGV 4DRGX	E1074672	78231	DHS	6/27/2000	12/31/2014	\$ 30,000
3163	2000	HDA	CIVIC NGV 4DRGX	E1074660	78231	DHS	6/27/2000	12/31/2014	\$ 30,000
3164	2000	HDA	CIVIC NGV 4DRGX	E1074661	78231	DHS	6/27/2000	12/31/2014	\$ 30,000
3150	2000	HDA	CIVIC NGV 4DRGX	E1074666	89939	Housing	6/27/2000	12/31/2014	\$ 30,000
3181	2000	HDA	CIVIC NGV 4DRGX	E1074723	89939	Housing	8/10/2000	12/31/2014	\$ 30,000
3182	2000	HDA	CIVIC NGV 4DRGX	E1074708	89939	Housing	8/8/2000	12/31/2014	\$ 30,000
3185	2000	HDA	CIVIC NGV 4DRGX	E1074729	89939	Housing	8/8/2000	12/31/2014	\$ 30,000
3151	2000	HDA	CIVIC NGV 4DRGX	E1074668	101110	OPD	6/27/2000	12/31/2014	\$ 30,000

COMPRESS NATURAL GAS - PROPOSED REPLACEMENTS

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3166	2000	HDA	CIVIC NGV 4DRGX	E1074659	101110	OPD	6/27/2000	12/31/2014	\$ 30,000
3168	2000	HDA	CIVIC NGV 4DRGX	E1040895	101110	OPD	6/22/2000	12/31/2014	\$ 30,000
3171	2000	HDA	CIVIC NGV 4DRGX	E1074727	101110	OPD	8/10/2000	12/31/2014	\$ 30,000
3178	2000	HDA	CIVIC NGV 4DRGX	E1074717	101110	OPD	8/8/2000	12/31/2014	\$ 30,000
3180	2000	HDA	CIVIC NGV 4DRGX	E1074711	101110	OPD	8/8/2000	12/31/2014	\$ 30,000
3196	2000	HDA	CIVIC NGV 4DRGX	E1074720	101110	OPD	9/20/2000	12/31/2014	\$ 30,000
3159	2000	HDA	CIVIC NGV 4DRGX	E1040899	101110	OPD	6/22/2000	12/31/2014	\$ 30,000
3183	2000	HDA	CIVIC NGV 4DRGX	E1074722	501110	OPR	8/10/2000	12/31/2014	\$ 30,000
3144	2000	HDA	CIVIC NGV 4DRGX	E1074673	84411	Planning / Build	6/27/2000	12/31/2014	\$ 30,000
3160	2000	HDA	CIVIC NGV 4DRGX	E1074663	84411	Planning / Build	6/29/2000	12/31/2014	\$ 30,000
3162	2000	HDA	CIVIC NGV 4DRGX	E1074662	84411	Planning / Build	6/29/2000	12/31/2014	\$ 30,000
3170	2000	HDA	CIVIC NGV 4DRGX	E1074658	84411	Planning / Build	6/29/2000	12/31/2014	\$ 30,000
3173	2000	HDA	CIVIC NGV 4DRGX	E1074725	84411	Planning / Build	8/10/2000	12/31/2014	\$ 30,000
3175	2000	HDA	CIVIC NGV 4DRGX	E1074713	84411	Planning / Build	8/8/2000	12/31/2014	\$ 30,000
3176	2000	HDA	CIVIC NGV 4DRGX	E1074726	84411	Planning / Build	8/10/2000	12/31/2014	\$ 30,000
3179	2000	HDA	CIVIC NGV 4DRGX	E1074706	84411	Planning / Build	8/8/2000	12/31/2014	\$ 30,000
3184	2000	HDA	CIVIC NGV 4DRGX	E1074709	84411	Planning / Build	8/8/2000	12/31/2014	\$ 30,000
3156	2000	HDA	CIVIC NGV 4DRGX	E1040897	30231	PWA	6/22/2000	12/31/2014	\$ 30,000
3165	2000	HDA	CIVIC NGV 4DRGX	E1074710	30231	PWA	8/8/2000	12/31/2014	\$ 30,000
3174	2000	HDA	CIVIC NGV 4DRGX	E1074719	30231	PWA	8/8/2000	12/31/2014	\$ 30,000
3186	2000	HDA	CIVIC NGV 4DRGX	E1074712	30231	PWA	8/8/2000	12/31/2014	\$ 30,000
3148	2000	HDA	CIVIC NGV 4DRGX	E1074669	30243	PWA	6/29/2000	12/31/2014	\$ 30,000
3157	2000	HDA	CIVIC NGV 4DRGX	E1074665	30243	PWA	6/29/2000	12/31/2014	\$ 30,000
3161	2000	HDA	CIVIC NGV 4DRGX	E1040896	30243	PWA	6/22/2000	12/31/2014	\$ 30,000
3172	2000	HDA	CIVIC NGV 4DRGX	E1040894	30243	PWA	6/22/2000	12/31/2014	\$ 30,000
3142	2000	HDA	CIVIC NGV 4DRGX	E1074674	30261	PWA	6/29/2000	12/31/2014	\$ 30,000
3155	2000	HDA	CIVIC NGV 4DRGX	E1074650	30261	PWA	6/22/2000	12/31/2014	\$ 30,000
3177	2000	HDA	CIVIC NGV 4DRGX	E1074724	30523	PWA	8/10/2000	12/31/2014	\$ 30,000
3140	2000	HDA	CIVIC NGV 4DRGX	E1074677	30658	PWA	6/29/2000	12/31/2014	\$ 30,000
3145	2000	HDA	CIVIC NGV 4DRGX	E1074679	POOL	PWA	6/29/2000	12/31/2014	\$ 30,000
3146	2000	HDA	CIVIC NGV 4DRGX	E1074670	POOL	PWA	6/27/2000	12/31/2014	\$ 30,000
3152	2000	HDA	CIVIC NGV 4DRGX	E1074651	POOL	PWA	6/22/2000	12/31/2014	\$ 30,000
3153	2000	HDA	CIVIC NGV 4DRGX	E1074667	POOL	PWA	6/29/2000	12/31/2014	\$ 30,000
3187	2000	HDA	CIVIC NGV 4DRGX	E1074730	30231	PWA	8/14/2000	12/31/2014	\$ 30,000
4303	2003	FRI	FL70	E1151860	30652	PWA	9/4/2002	12/31/2015	\$ 180,000
4305	2003	FRI	FL70	E1151861	30652	PWA	9/4/2002	12/31/2015	\$ 180,000
3204	2002	HDA	CIVIC	E1152702	46231	DIT	12/11/2002	12/31/2015	\$ 30,000
1270	2002	HDA	CIVIC	E1061742	101110	OPD	12/11/2002	12/31/2015	\$ 30,000
1271	2002	HDA	CIVIC	E1061745	101110	OPD	12/11/2002	12/31/2015	\$ 30,000
1272	2002	HDA	CIVIC	E1152721	101110	OPD	12/11/2002	12/31/2015	\$ 30,000
1273	2002	HDA	CIVIC	E1061744	101110	OPD	12/11/2002	12/31/2015	\$ 30,000
1274	2002	HDA	CIVIC	E1152740	101110	OPD	12/11/2002	12/31/2015	\$ 30,000
1275	2002	HDA	CIVIC	E1152739	101110	OPD	12/11/2002	12/31/2015	\$ 30,000
1276	2002	HDA	CIVIC	E1152741	101110	OPD	12/11/2002	12/31/2015	\$ 30,000
3207	2002	HDA	CIVIC	E1061743	101110	OPD	12/11/2002	12/31/2015	\$ 30,000
3214	2002	HDA	CIVIC	E1152720	84411	Planning / Build	12/11/2002	12/31/2015	\$ 30,000
3209	2002	HDA	CIVIC	E1061729	30231	PWA	12/11/2002	12/31/2015	\$ 30,000
3205	2002	HDA	CIVIC	E1152703	30243	PWA	12/11/2002	12/31/2015	\$ 30,000
3206	2002	HDA	CIVIC	E1152704	30243	PWA	12/11/2002	12/31/2015	\$ 30,000
3210	2002	HDA	CIVIC	E1061732	30243	PWA	12/11/2002	12/31/2015	\$ 30,000
3211	2002	HDA	CIVIC	E1061731	30243	PWA	12/11/2002	12/31/2015	\$ 30,000
3212	2002	HDA	CIVIC	E1061730	30243	PWA	12/11/2002	12/31/2015	\$ 30,000
3216	2002	HDA	CIVIC	E1152719	30243	PWA	12/11/2002	12/31/2015	\$ 30,000
3208	2002	HDA	CIVIC	E1152718	30654	PWA	12/11/2002	12/31/2015	\$ 30,000
3201	2002	HDA	CIVIC	E1118534	30681	PWA	6/20/2002	12/31/2015	\$ 30,000
4390	2003	FMD	E-250	E1152968	30522	PWA	10/1/2003	12/31/2016	\$ 40,000
4391	2003	FMD	E-250	E1179343	30635	PWA	10/1/2003	12/31/2016	\$ 40,000
4388	2003	FMD	E-250	E1166899	30635	PWA	9/16/2003	12/31/2016	\$ 40,000
4389	2003	FMD	E-250	E1179344	30635	PWA	9/17/2003	12/31/2016	\$ 40,000
TOTAL									\$ 4,460,000

COMPRESS NATURAL GAS - PROPOSED REPLACEMENTS

ATTACHMENT B

EQPT ID	Model year	Mnfr ID	Model ID	License number	Department ID	Department	Actual in service date	CNG Tank Expiration	Cost to Replace
4693	2006	FRI	CONDOR	E1224077	30671	PWA	4/3/2006	12/31/2026	\$ 385,000
4345	2013	ALF	CONDOR	E1410781	30671	PWA	6/24/2013	12/31/2038	\$ 385,000
4840	2008	FMD	E-350	E1309459	30658	PWA	10/24/2008	12/31/2028	\$ 50,000
7164	2013	FRI	M2-106	E1402332	30671	PWA	12/13/2012	12/31/2037	\$ 330,000
7165	2013	FRI	M2-106	E1402330	30671	PWA	12/13/2012	12/31/2037	\$ 330,000
7166	2013	FRI	M2-106	E1402329	30671	PWA	12/13/2012	12/31/2037	\$ 330,000
7167	2013	FRI	M2-106	E1402328	30671	PWA	1/14/2013	12/31/2038	\$ 330,000
7168	2013	FRI	M2-106	E1402331	30671	PWA	1/14/2013	12/31/2038	\$ 330,000
4338	2013	FMD	E-350		8931	Revenue	10/15/2013	12/31/2038	\$ 68,000
TOTAL									\$ 2,538,000

CITY OF OAKLAND
EQUIPMENT (4100) CASH BALANCE FOR FY 07-15

ATTACHMENT C

	FY07-08	FY08-09	FY09-10	FY10-11	FY11-12	FY12-13	(Projected) FY13-14	(Projected) FY 14-15	
BEG. FY CASH BALANCES	(11,925,068)	(16,266,590)	(14,038,045)	(12,281,253)	(9,303,493)	(6,874,552)	(4,362,282)	(1,714,252)	
Revenue									
42000: Licenses and Permits		420	50,925	54,950	44,249	55,714	46,492	46,492	
43000: Fines and Penalties	0	0				25	0	0	
44000: Interest	(614,609)	(331,680)	(51,683)	(41,369)	(28,291)	(9,537)	(7,768)	(7,768)	
45000: Services Charges	158,016	60,654	181,822	5,671	7,850		0	0	
46000: Grant and Subvention				100,968			0	0	
47111: Equipment Rental	16,016,498	20,027,981	16,794,925	16,336,767	16,296,763	15,897,321	19,354,344	19,354,344	
47113: Pool	92,685	73,295	161,075	281,813	207,176	99,721	66,405	66,405	
47211: Work Orders	1,011,362	769,774	652,483	778,457	789,974	940,206	1,404,577	1,404,577	
48000: Other Revenue	311,466	158,647	145,002	461,197	250,383	927,621	521,216	521,216	
49000: Operationg Transfers					(133,795)		0	0	
Total Fiscal Year Revenue	16,975,418	20,759,090	17,934,548	17,978,454	17,434,309	17,911,071	21,385,265	21,385,265	
Expenditures									
51000+58500: Personnel	7,450,260	7,299,313	7,251,608	6,898,440	6,578,525	6,311,401	6,713,657	7,183,614	7.0% Increase
52000-55000: O & M	7,345,895	5,809,264	5,794,387	5,937,920	6,377,580	7,242,852	7,115,838	6,831,205	4.0% Decrease
56000: ISF	210,948	895,769	733,915	683,962	525,552	483,960	518,514	518,514	
57000: Captital Acquisition	3,691,992	1,974,201	323,669	352,145	392,242	1,117,558	503,633	503,633	
58200+58700: Lease Payments	2,617,845	2,551,997	1,867,587	918,607	917,653	24,939	3,406,567	3,406,567	
Operations Exp. Subtotal	21,316,940	18,530,545	15,971,166	14,791,074	14,791,553	15,180,709	18,258,210	18,443,532	
59312: Transfer Out			206,590	209,620	213,815	218,092	479,025	479,025	
Total Fiscal Expenditures	21,316,940	18,530,545	16,177,756	15,000,694	15,005,368	15,398,801	18,737,235	18,922,557	
Fiscal Yr surplus/(Short)	(4,341,522)	2,228,545	1,756,792	2,977,760	2,428,941	2,512,269	2,648,031	2,462,708	Est. Fund Bal
ENDING FY CASH BALANCE	(16,266,590)	(14,038,045)	(12,281,253)	(9,303,493)	(6,874,552)	(4,362,282)	(1,714,252)	748,456	

* Fiscal 13-14 only caputred as April 30 2014 expected labor as April 11, 2014 and Monthly rental only March 2014.

Debt Service Payment Schedule - Cash Availability

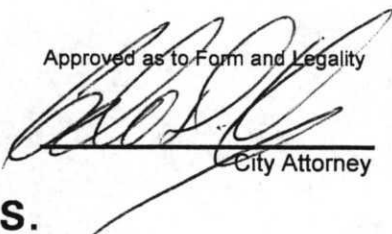
Department - Debt Payment	Year 1 FY 14-15	Year 2 FY 15-16	Year 3 FY 16-17	Year 4 FY 17-18	Year 5 FY 18-19	Year 6 FY 19-20	Year 7 FY 20-21	Year 8 FY 21-22	Year 9 FY 22-23	Year 10 FY 23-24	Year 11 FY 24-25	Total
CNG												
Priority 1		570,847	570,847	570,847	570,847	570,847	570,847	570,847				3,995,931
Priority 2		157,534	157,534	157,534	157,534	157,534	157,534	157,534				1,102,735
Priority 3		27,103	27,103	27,103	27,103	27,103	27,103	27,103				189,718
OPD (Priority 1, 2 & 3)		1,970,059	1,970,059	1,970,059	946,161	946,161	69,450	69,450				7,941,399
OFD		463,632	463,632	463,632	463,632	463,632	463,632	463,632	360,303	360,303	360,303	4,326,330
OPW		95,446	95,446	95,446	95,446	95,446	95,446	95,446	95,446	95,446	95,446	954,463
TOTAL DEBT SERVICE	-	3,284,620	3,284,620	3,284,620	2,260,722	2,260,722	1,384,011	1,384,011	455,749	455,749	455,749	18,510,575

Cash Availability

Tranche 1 (Cash Available November 2014)	15,731,000											15,731,000
TOTAL	15,731,000	-	-	-	-	-	-	-	-	-	-	15,731,000

FILED
OFFICE OF THE CITY CLERK
OAKLAND

OAKLAND CITY COUNCIL

Approved as to Form and Legality

City Attorney

2014 MAY 29 PM 1:07 **RESOLUTION No. _____ C.M.S.**

Introduced by Councilmember _____

A RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR AND/OR DESIGNEE TO (1) EXECUTE A MASTER LEASE PURCHASE AGREEMENT AND ALL RELATED DOCUMENTS WITH A FINANCIAL INSTITUTION TO BE IDENTIFIED AND SELECTED THROUGH A COMPETITIVE BIDDING PROCESS IN THE AMOUNT OF \$15,731,000 TO REPLACE APPROXIMATELY 269 VEHICLES AND EQUIPMENT ITEMS AND, FOR ITEMS AVAILABLE FROM LOCAL VENDORS, (2) AUTHORIZING THE WAIVER OF THE OAKLAND PURCHASING ORDINANCE'S FORMAL ADVERTISING AND COMPETITIVE BIDDING REQUIREMENTS AND ALLOWING THE CITY ADMINISTRATOR TO SOLICIT BIDS FROM THREE VENDORS AND AWARD CONTRACTS FOR BOTH THE PURCHASE OF THE VEHICLES AND EQUIPMENT AND RELATED FINANCING WITHOUT RETURNING TO COUNCIL AND FOR ITEMS NOT AVAILABLE FROM LOCAL VENDORS (3) AUTHORIZE THE CITY ADMINISTRATOR TO ENTER INTO COOPERATIVE PURCHASE AGREEMENTS WITH OTHER GOVERNMENTAL AGENCIES TO PURCHASE THE NEEDED VEHICLES AND EQUIPMENT

WHEREAS, Over one half of the City's vehicle and equipment fleet is aged beyond its economic life and that certain assets have deteriorated to a point so as to compromise the performance of essential public services; and

WHEREAS, Replacement reserve funds are not available to purchase the needed items outright; and

WHEREAS, Excessive maintenance costs for existing equipment is exceeding potential financing cost for its replacement; and

WHEREAS, The City has utilized equipment master lease-purchase agreements in 2000, 2002 and 2013 for similar purposes; and

WHEREAS, The Equipment Services Division will use the City's informal competitive bid process or cooperative purchasing agreements to purchase the vehicles; and

WHEREAS, Oakland Municipal Code ("OMC") Section 2.04.050 A requires formal advertising and competitive bidding for purchases of vehicles and related equipment installation services and the award to the lowest responsible, responsive bidder if award is made; and

WHEREAS, Section 2.04.050 I. 5 provides an exception to the formal advertising and competitive bidding requirement of the OMC upon a finding and determination by the Council that it is in the best interests of the City to do so; now, therefore be it

WHEREAS, City staff recommends waiving the advertising and bidding requirements for this

contract because the City wishes to purchase the needed equipment from local vendors in order to shop locally and keep City funds in the local economy. Competitive bids will be solicited from local businesses, however, a waiver is required in order to avoid having to advertise and solicit bids on the open market as normally would be required by the OMC.

RESOLVED, the Council hereby finds and determines that pursuant to OMC Section 2.04.050 I. 5 it is in the best interests of the City to waive formal advertising and competitive bidding and all other requirements OMC Section 2.04.050 B based on the reasons and circumstances set forth above and in the Council Report that accompanies this Resolution; and be it

FURTHER RESOLVED, that the City Administrator, or his designee, is hereby authorized to execute a Master Lease-Purchase Agreement, the Equipment Schedule, the Escrow Agreement and all related documents necessary to the financing, with a financial institution to be identified and selected through a competitive bidding process in the amount of fifteen million seven hundred thirty one thousand dollars (\$15,731,000), at an interest rate not to exceed four and one half percent (4.5%), to fund the lease financing of the vehicles and equipment described herein without returning to council; and be it

FURTHER RESOLVED, that the City Administrator, or his designee, is authorized to acquire approximately 153 energy efficient vehicles and pieces of equipment on behalf of the City to replace the City's fleet vehicles scheduled for replacement; and be it

FURTHER RESOLVED, that for items available from local business enterprises, the City Administrator is authorized to forego formal advertising and competitive bidding and solicit bids from three vendors and award contracts for the purchase of the vehicles and equipment without returning to Council; and be it

FURTHER RESOLVED, that in the event that such equipment is not obtainable through local business enterprises, the City Administrator is authorized to enter into cooperative purchase agreements with other governmental agencies to purchase the needed vehicles and equipment; and be it

FURTHER RESOLVED, That the City Administrator or her designee is hereby authorized to execute and deliver any and all agreements, and is hereby authorized to approve any subsequent amendments to or extensions of said Agreement with the exception of those related to an increase in the contract price or the allocation of additional funds provided that such amendments or extensions shall be filed with the City Clerk's office; and be it;

FURTHER RESOLVED, that the City Attorney shall review and approve the proposed agreement(s) and any and all other vendor service agreements as to form and legality, and copies of the agreement(s) shall be filed with the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, _____

PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, GALLO, KALB, KAPLAN, McELHANEY, REID, SCHAAF and PRESIDENT KERNIGHAN

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____

LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California