

OFFICE OF THE CIT & CLER

2013 OCT 10 PM 2: 50 AGENDA REPORT

TO: DEANNA J. SANTANA CITY ADMINISTRATOR FROM: Brooke A. Levin

Interim Director, PWA

SUBJECT: Security Services Contract

DATE: September 25, 2013

City Administrator

Approval

Date

10-8-13

COUNCIL DISTRICT: City-Wide

RECOMMENDATION

Staff recommends that City Council approve a resolution awarding a security services contract for City facilities for a term period of three years and with satisfactory performance a three year extension option to Cypress Private Security (Cypress) in an amount not-toexceed two million dollars (\$2,000,000) annually; and to extend the contract on a month-tomonth basis upon expiration of the original or extended term until a new request for proposal process is completed.

OUTCOME

Approval of the resolution would allow the City of Oakland to utilize the services of contracted unarmed security guards to provide the security services at Civic Center Complex, specifically at the Frank H. Ogawa Plaza, City Hall, the Dalziel and Lionel J. Wilson Buildings, 7101 Edgewater, 5050 Coliseum, 750 50th Avenue, various branch libraries, senior centers, Malonga Casquelourd Center and other City facilities requiring security services to provide safe access for staff and the public.

BACKGROUND

Cypress has provided security services to the City for the past (2) two years. Cypress guards oversee and monitor City property and ensure the safety of citizens and employees at City facilities. The guards document and report incidents and injuries and communicate and coordinate with Oakland Police Department (OPD), Oakland Fire Department (OFD), Agency/ client representatives and building management on security and emergency related issues.

Cypress guards provide information, direction and access to visitors, vendors and City employees. They monitor and ensure safe access to City facilities and provide security coverage and crowd control for special events, protests and during civil unrest.

> Item: Public Works Committee October 22, 2013

Throughout the two (2) year contract period there have been a number of incidents and events that required the review of common practices and the modification of security protocols and post orders to ensure safety and access to public space was afforded to our citizens. Cypress has been able to provide the level of flexibility, support, staffing and timely response necessary to address the City's security issues and concerns.

The selection processes for the Security Contract was conducted in accordance with Oakland Municipal Code (OMC) 2.04.051. The Request for Proposal (RFP) was issued on February 14, 2013, and was publicized according to the standard City process, including electronic notices through iSupplier and advertisements in the Oakland Tribune and San Francisco Chronicle.

A mandatory pre-proposal conference was held and representatives from 11 companies attended the conference. Five (5) companies submitted proposals.

The proposals were reviewed to ensure that each included the required documentation and information specified in the RFP. The RFP packets from the five (5) respondents were all deemed complete and all were invited to take part in the oral interviews.

ANALYSIS

Interviews were conducted on April 26, 2013. Firms competing for the contract were evaluated by a panel of subject-matter experts to determine the most qualified company to fulfill the City's security requirements. The panelist assessed each company's communication, relevant experience, technical expertise, guard qualifications, project knowledge and management qualifications. The interview panel consisted of staff from the Oakland Police Department, the City of Berkeley and the Oakland Public Library.

The final results of the interview process are reflected on the chart below:

| Contractor | Average [*] | Ranking |
|---------------------------------|----------------------|---------|
| Cypress Security | 99.33% | 1 |
| First Alarm Security and Patrol | 93.83% | 2 |
| A-1Protective Services | 93.17% | 3 |
| ABC Security Service | 80.5% | 4 |
| BMT International Security | 61.83% | 5 |

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Cypress Private Security Company ranked highest of all five participating companies. Their presentation was professionally delivered by key management, administrative and supervisory staff. Cypress Private Security staff articulated their ability to fulfill the required security needs of the City through trained and qualified security personnel.

Cypress guards are trained in fire and life safety procedures, emergency distress response systems and have experience coordinating with emergency responders. They possess training in Closed Circuit Television Systems (CCTV), fire alarms and access management of vendors and visitors. Cypress Private Security's experience and qualifications meet the requirements of the City as outlined in the RFP.

The City Administrator's Office, Contracts and Compliance Unit conducted a compliance review of five (5) proposals in response to the above referenced project. Under the proposed contract with Cypress Private Security the Local Business Enterprise and Small Local Business Enterprise (LBE/SLBE) participation will be 100% which exceeds the City's 50% LBE/SLBE requirement. (see Attachment A).

Cypress has over 17 years of experience in securing utility service facilities, municipal facilities, maintenance yards, libraries, senior centers and museums. Following is a current list of contracts that Cypress Private Security holds and the number of security staff provided that are similar in scope to the City of Oakland.

- Stanislaus City of Modesto, municipal facilities, parking lots and various county agencies, 60 security officers;
- County of Los Angeles L.A. County, Department of Public Works, various worksites, parking areas and construction projects, 40 security officers;
- EBMUD 19 Bay Area Sites, 6 in Oakland including the Main Administration Building, Waste Water Treatment Plant and Fleet Yard, 50 guards;
- SF MUNI (San Francisco Municipal Transportation Agency) Office Building, bus storage facilities, yards, Security Operating Control Center, 80 guards;
- Port of San Francisco Office, Storage, Piers, Ferry Buildings and Parking Structures, 10 guards; and
- SFMOMA (San Francisco Museum of Modern Art) Public Museum; 40 guards.

In addition to the above contracts and numerous facilities, Cypress has provided security services to the City of Oakland.

| Item: |
|------------------------|
| Public Works Committee |
| October 22, 2013 |

PUBLIC OUTREACH/INTEREST

The City performed a full formal RFP process to solicit proposals from interested security firms. The opportunity was announced in the Oakland Tribune and the San Francisco Chronicle. The City Administrator's Contracts and Compliance unit also invited security contractors that were properly registered with iSupplier to participate in the RFP process. SEIU local 1021 was notified and provided a copy of the RFP.

COORDINATION

Staff coordinated with the Department of Contracting to conduct the RFP process and compliance review, and the City Administrator's Budget Office and the Office of the City Attorney in preparation of this report. Future coordination will occur upon execution of the contract to specify the current security needs of each client / Agency that will utilize the services offered throughout the contract.

COST SUMMARY/IMPLICATIONS

FISCAL IMPACT: Approval of the resolution would authorize the City Administrator to award a three (3) year contract and with satisfactory performance a three (3) year extension option to Cypress Private Security for an amount not-to-exceed two million dollars (\$2 million) annually. The City of Oakland was invoiced \$1.5 million in FY 09-10 for security services, in FY 11-12 the City was invoiced \$1.45 million and in FY 12-13 invoices totaled \$1.43 million. The total amount of this contract is not-to-exceed two million dollars (\$2,000,000) annually.

SOURCE OF FUNDING: Funding for each requesting City Department/Agency is based on the current levels of service and contract rates and is available in the Facilities Services Fund (4400), the Library Services Retention and Enhancement Fund (2241), the General Fund (1010) the Senior Center Fund (7901) and the OBRA Fund (5671).

Each Client/ Agency is responsible for providing funding for coverage that requires changes to the scope of work or additional staffing that exceed the current levels of service.

PAST PERFORMANCE, EVALUATION AND FOLLOW-UP

Cypress Private Security has performed adequately throughout the previous contract term. They are responsive to requests for security support and have met the security requirements of the City. The Consultant Performance Evaluation for Cypress Security LLC, from the current completed security service contract is satisfactory; and is included as *Attachment B*.

Item: _____Public Works Committee
October 22, 2013

Subject: Security Contract Date: September 25, 2013

SUSTAINABLE OPPORTUNITIES

Economic: The selected contractor has been certified as meeting the minimum 20% SLBE requirement. The local economy will benefit from the services provided by the terms of this contract through job opportunities as well as generating business tax revenue.

Environmental: No environmental opportunities are identified in this contract.

Social Equity: The resolution will protect the health and safety of the public and the building occupants by providing safe and secure facilities to visit, conduct official business, participate in various activities and meet with local public officials and City representatives for various issues.

For questions regarding this report, please contact Derin Minor, Building Services Manager, at 238-3998.

Respectfully submitted,

Brooke A. Levin

Interim Director, Public Works Agency

Reviewed by:

Susan Kattchee, Acting Assistant Director Department of Facilities and Environment

Prepared by:

Derin Minor, Building Services Manager Department of Facilities and Environment

Attachments: A. Compliance Analysis

B. Consultant Performance Evaluation Form



INTER OFFICE MEMORANDUM

TO: Derin Minor

FROM: Deborah Barnes, Manager Julan

Contracts and Compliance

SUBJECT: Compliance Analysis

RFP for Security Guard Services

DATE: March 15, 2013

The City Administrator's Office, Contracts and Compliance Unit conducted a compliance review of five (5) proposals in response to the above referenced project. Below is the outcome of the compliance evaluation for the minimum 50% Local and Small Local Business Enterprise (L/SLBE) participation requirement. Effective February, 2012, the City waived the 25% Small Local Business Enterprise (SLBE) requirement for certified local prime contractors competing for professional services contracts. In addition, firms are reviewed for compliance with the Equal Benefits Ordinance (EBO).

Below are the results of our findings.

| Responsive to EBO and Policies | L/SLBE | | Prop | osed Partici | pátion | | | Credits and Ounts | at i | YW |
|---|---------------------------|--------------------|----------|--------------|--------|---------------------------------|---|---|--|--------------------|
| Company Name SLBE/VSLBE/LPG Certified Firms | Original Bid Amount | Total LBE/ SLBE | LBB | SLBE | *VSLBB | Total Credited participation | L/SLBE Participation Preference Points | Years in Oakland Preference Points | Oakland Workforce Preference Points | EBO Compliant? Y/N |
| Al Protective Services, Inc. (LBE) | NA | 100% | 0% | 100% | 0% | 100% | 5 points | 0 points | 0 pts. | И |
| ABC Security Services, Inc. (LBE) | NA | 100% | 90% / | 10% | 0% | 100% | 5 points | 1.5 points | 0 pts. | N |
| BMT International Security Service (LBE) | ŅĀ | 100% | 100% | 0% | 0% | 100% | 5 points | .5 points | 0 pts. | Υ. |
| Cypress Security, LLC (LBE) | NA | 100% · | 80% | 20% | 0% | 100% | 5 points | 0 points | Opots. | Y |

| | | | | · - | • | | | | | , | |
|---|---------------------------|--------------------|------|----------------|--------|---------------------------------|---|---|---|----------------|---|
| Responsive to EBO and Policies | L/SLBE | | Prop | osed Partici | pation | | | redits and ounts | 2 .g | KIN | 7 |
| Company Name Non- Local and Non-LBE Certified Firms | Original Bid Amount | Total LBB/ SLBB | LBE | SLBE | *VSLBE | Total Credited participation | L/SLBB Particlpation Preference Points | Years in Oakland Preference Points | Oakland Workforce Preference Poinits | EBO Compliant? | |
| First Alarm Security & Patrol, Inc. (Non-LBE Certified) | NA | 50% | 0% | 50% | 0% | 50% | 2 points | 0 points | 0 pts. | И | |

Comments: As noted above, all firms met and/or exceeded the minimum 50% L/SLBE participation requirement. ABC Security Services, Inc, BMT International and First Alarm Security & Patrol failed to submit the required information for additional preference points for having an Oakland workforce. BMT International Security Service and Cypress Security are both EBO compliant. All other firms will have to come into compliance prior to contract execution.

City Administrator's Office



CONTRACTS AND COMPLIANCE UNIT

Compliance Division

| RE: | RFP Security Guard Services | | • |
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| CONSULTA | NT/CONTRACTOR: A1 Prote | ective Services, Inc. | |
| | Engineer's Estimate: NA | Contractors' Bld Amount NA | Over/Under Engineer's Estimate NA |
| THE STATE OF THE S | Bld discounted amount: N/A | | Points: |
| | 1. Did the 50% local/small local requirem | ent apply: | YEŞ |
| <i>I</i> | Did the contractor meet the 50% required a) % of LB participation | E <u>100.00%</u> | YES |
| | b) % of SL participatio | | |
| | c) % of VS participatio | | |
| | 3. Did the contractor receive bid discount | /preference points? <u>YES</u> | · |
| - | (If yes, list the points | received)_ | 5 points |
| | 5. Additional Comments. | | |
| | | | |
| • | 6. Date evaluation completed and returne | d to Contract Admin./Initiating D | ept. |
| | | 3/15/2014 Date | |
| Reviewing Officer: | Vina Jamas | Date: | 3/15/2014 |
| Approved By: | Shelloy Daronolyno | Date: | 3/15/2014 |
| | | | |

LBE/SLBE Participation A1 Protective

| Project No. | Project No.: Engineer's Estimate | | | | | | Under/Over Engineers | Under/Over Engineers Estimate: | | | | | |
|---|--|-------------|-----------------|--|----------|---------|------------------------------------|--------------------------------|---|---|--------------|--|--|
| Discipline | Prime & Subs | Location | Cert. Status | LBE | SLBE | *VSLBE? | Total LBE/SLBE/VSLBE % | Total Percentages | | Cracking MBE | | | |
| PRIME | A1 Protective Services, Inc. | Oakland | СВ | 100.00% | - | 100.00% | 100.00% | 100.00% | AA | 100.00% | | | |
| <u> </u> | · . | | | | | | | - | | | | | |
| Requirements: | Pro | ject Totals | | 100.00% | 0.00% | 100.00% | 100.00% | 100.00% | | | · | | |
| | kland certified prime consultants. A VSL | | | LBE 25°,5 OE 50°, | SUBE/25% | CVSLBE | TOTAL ALBEISTBENSTBE 14 550% | TOTAL | Ethnicit AA = Africar A = Aslan C = Caucas | i American | • | | |
| Legend LBE = Local Business Enterprise SLBE = Small Local Business Enterprise VSLBE - Very Small Local Business Enterprise Total LBE/SLBE/VSLBE = All Certified Local Amail Local Businesses NPLBE = NonProfit Local Business Enterprise | | | | UB = Uncertified Business CB = Certified Business WBE = Minority Business Enterprise WBE = Women Business Enterprise | | | | | | H = Hispanic NA = Native American O = Other NL = Not Listed | | | |

City Administrator's Office



CONTRACTS AND COMPLIANCE UNIT

Compliance Division

| RE: | RFP Security Guard Services | • |
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| Province of the province of the | | |
| CONSULTA | NT/CONTRACTOR: ABC Security Services, Inc. | ı |
| | Engineer's Estimate: Contractors' Bid Amount NA NA' | Over/Under Engineer's Estimate NA |
| · | Bid discounted amount: Discount/Preferen | ce Points: 5 points |
| Topo de Milanos de Caracteria | Did the 50% local/small local requirement apply: | YES |
| | Did the contractor meet the 50% requirement a) % of LBE 90.00% participation | YES |
| • | b) % of SLBE <u>10.00%</u> participation | |
| | c) % of VSLBE participation <u>0.00%</u> | |
| - | 3. Did the contractor receive bid discount/preference points? YES | |
| | (If yes, list the points received) _ | 5 points |
| | 5. Additional Comments. | |
| | | |
| | 6. Date evaluation completed and returned to Contract Admin./Initiating I | Dept. |
| | 3/14/2013 Date | |
| Reviewing Officer: | Mas Alm Date: | 3/14/2013 |
| Approved By: | Shelloy Varenslring Date: | 3/14/2013 |

LBE/SLBE Participation ABC Security Services, Inc.

| Project No.: Discipline | Prime & Subs | Engineer's Esti | | | | | | | | | |
|----------------------------------|--|--------------------|-----------------|--------------------|----------|--------|---------------------------------|----------------------|--|-------------------|-------------|
| Discipline | Brime & Subs | | | | | - 1 | Under/Over Engineers | Estimate: | | | |
| | · Filine & Subs | Location. | Cert. Status | LBE | SLBE | *VSLBE | Total LBE/SLBE/VSLBE % | Total Percentages | | Iracking ViBia | Only WBE |
| Security at Various City of | · | Oakland Oakland | СВ | 90.00% | 10.00% | | 90.00% | , | | - | 90.00% |
| Requirements: | Projec | t Totals | | 90,00% | | 0.00% | 100.00% | | | 0.00% | 90.00% |
| The 50% requirement can be satis | isifed by a combination of 25% LBE and 25% destified prime consultants. A VSLBE's priment. | | E ible | GBE 287 2016098 | S0BE 25% | | TOTAL CRESLAEVSLAE 25 507 | 建设置设置 | Ethnicity AA = African A = Asian C = Caucasi | American | |
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City Administrator's Office



CONTRACTS AND COMPLIANCE UNIT

Compliance Division

| RE: | RFP Security Guard Service | :es | , | |
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| CONSUL | TANT/CONTRACTOR: | BMT Internation | al Sercurity Serv | ice |
| | <u>Engineer's Estimate:</u> NA | | ors' Bid Amount NA | Over/Under Engineer's Estimate NA |
| | <u>Bld discount</u> N/A | ed amount: | <u>Discount/Preferen</u> | ice Points: 5 points |
| | 1. Did the 50% local/small loc | cal requirement apply: | | YES |
| | 2. Did the contractor meet th | ne 50% requirement a) % of LBE participation | 100.00% | YES |
| | | b) % of SLBE participation | 0.00% | |
| | | c) % of VSLBE participation | 0.00% | |
| | 3. Did the contractor receive | bid discount/preferenc | e points? Yes | |
| | (If yes, li | st the points received) | . (| 5 points |
| | 5. Additional Comments. | | | , |
| , | | | | |
| r | 6. Date evaluation completed | and returned to Contr | act Admin./Initiating | Dept. |
| | | | /2013 ate | |
| Reviewing Officer: | Unian Drug | ral | Date: | 3/15/2013 |
| Approved E | y: Shollace Dane | malaung | Date: | 3/15/2013 |

LBE/SLBE Participation BMT International Security Service

Project Name: RFP Security Guard Services

| Project No | λί ———————————————————————————————————— | Engineer's Es | timate | | | | Under/Over Engineers | Estimate: | | | |
|---|---|---------------------------------------|-----------------|------------------|--|---------------------------------------|-------------------------------|----------------------|--|-------------------|-------|
| Discipline | Prime & Subs | Location | Cert. Status | LBE | SLBE | *VSLBE | Total LBE/SLBE/VSLBE % | Total Percentages | | Fracking (MBF | |
| PRIME | BMT International Sercurity Service | Oakland | СВ | 100.00% | | - | 100.00% | 100.00% | M | 100,00% | |
| • | | | | - | | | , , , | | | | |
| | Projec | ct Totals | . | 100.00% | 0.00% | 0.00% | 100.00% | 100.00% | | 100.00% | 0.00% |
| Requirements: The 50% requirement can be requirement is waived for O counted toward meeting the | pe satisifed by a combination of 25% LBE and 2 pakland certified prime consultants. A VSLBE's a requirement. | 5% SLBE. The SL participation is d | BE ouble | LBE-25% 6750% | The state of the s | evs Br | TOTAL LEPSUBENSLEE 1507 | TOTAL | Ethnicky AA = African A = Asian C = Caucasia | American | |
| Legend | .egend IBE = Local Business Enterprise SLBE = Small Local Business Enterprise VSLBE - Very Small Local Business Enterprise | |) | | Incartified Business Certified Business | | | | H = Hispanio NA = Native American O = Other NL ≈ Not Listed | | |
| | Total LBE/SLBE/VSLBE = All Certified Local and St NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterpr | • | s | | | ity Business Ente in Business Ente | - | | | | |

City Administrator's Office



CONTRACTS AND COMPLIANCE UNIT

Compliance Division

| RE: | RFP Security Guard Service | ees ` | | | |
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| | | | | | ### MR |
| CONSULT | ANT/CONTRACTOR: Engineer's Estimate: NA | Cypress Security Contra | y, LLC ctors' Bid Amount NA | <u>Over/Under</u> NA | • |
| | <u>Bid discount</u> N/A | ed amount: | Discount/Preferer | ce Points: 5 points | |
| W. COME CONTROL OF THE SECOND | | | | | |
| | 1. Did the 50% local/small lo | cal requirement apply | | YES | |
| | 2. Did the contractor meet the | ne 50% requirement a) % of LBE participation | 80.00% | YES | |
| | | b) % of SLBE participation | <u>20.00%</u> | | |
| | | c) % of VSLBE participation | 0.00% | • | |
| . · · | 3. Did the contractor receive | bid discount/preferen | ce points? YES | | |
| | (If yes, li | st the points received |) <u>_</u> | 5 points | |
| • | 5. Additional Comments. | | | | |
| | | | | | |
| • | 6. Date evaluation completed | 3/1 | 5/2013 | Dept. | |
| Reviewing | 1/15 | I | Date | | |
| Officer: | Mul H | <u></u> | Date: | 3/15/2013 | |
| Approved By | : Sholloy Dares | roburg | <u>Date:</u> | 3/15/2013 | 1 |
| | | • | | | |

LBE/SLBE Participation Cypress Security, LLC

Project Name: RFP Security Guard Services

| Project No | .: | Engineer's Esti | imate | | | - | Under/Over Engineer | rs Estimate: | | | |
|--|---|---|------------------------|---------------------------------------|---|---------|---------------------------------------|--|---|-------------------|--|
| Discipline | Prime & Subs | Location | Cert. Status | LBE | SLBE | *V\$LBE | Total LBE/SLBE/VSLBE % | Total Percentages | | cacking Willia | |
| PRIME . | Cypress Security, LLC | Oakland | CB | 80.00% | • | | 80.00% | 80.00% | C | | |
| Security Services | Premier Protective Services | Oakland | CB | | 20.00% | | 20.00% | 20.00% | С | | |
| • | | | | | | | | | | | |
| • | | | | | | | ٠ | } | | | |
| • | | | | - | | | | | | | |
| Project Totals | | | 80.00% | 20.00% | . 0.00% | 100.00% | 100.00% | | 0.00% | 0.00% | |
| Requirements: The 50% requirement can b waived for Oakland certified the requirement. | ne satistifed by a combination of 25% LBE and 25 prime consultants. A VSLBE's participation is o | % SLBE. The SLBE requouble counted toward : | uirement is meeting | BE 25% | SIDE 26% | TVSIBE | TOTAL LIBES LIBETYS LIBE \$ 50% | Joan | Ethnicity AA = African A = Aslan C = Caucasi | Ainerican | |
| Legend LBE = Local Business Enterprisa SLBE = Small Local Business Enterprisa VSLBE - Very Small Local Business Enterprise | | , | | UB = Uncertified CB = Certified Bu | incertified Business artified Business | | | H ≃ Hispank NA = Native O ≃ Other NL ≃ Not Us | American | | |
| ` . | Total LBE/SLBE/VSLBE = All Certified Local and Sma NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise | | | | ty Business Enterprise n Business Enterprise | | •• | | | | |

City Administrator's Office CONTRACTS AND COMPLIANCE UNIT



Compliance Division

| RE: | RFP Security Guard Services | | | | | | |
|-----------------------|--|--|---|--------------------------------|--|--|--|
| | | | | | | | |
| CONSULT | 'ANT/CONTRACTOR: Engineer's Estimate: NA | | urity & Patrol, In ctors' Bid Amount NA | oc. <u>Over/Under</u> NA | | | |
| | Bid discount | ed amount: | Discount/Prefere | 2 points | | | |
| | 1. Did the 50% local/small loc | cal requirement apply | | YES | THE STATE OF THE S | | |
| • | 2. Did the contractor meet th | ne 50% requirement a) % of LBE participation | <u>0.00%</u> | YES | , | | |
| × - | | b) % of SLBE participation | <u>50.00%</u> | , | | | |
| | | c) % of VSLBE participation | <u>0.00%</u> | | | | |
| | 3. Did the contractor receive | bid discount/preferen | ce points? YES | | | | |
| | (If yes, li | st the points received |) | 2 points . | • | | |
| | 5. Additional Comments. | | | | | | |
| <i>,</i> , | | | | | | | |
| | 6. Date evaluation completed | 3/1 | ract Admin./Initiatin 5/2013 Date | g Dept. | | | |
| Reviewing Officer: | Vuia Den | | Date: | 3/15/2013 | | | |
| Approved By | : Shelloy Qare | nalung | Date: | 3/15/2013 | - | | |

LBE/SLBE Participation First Alarm Security & Patrol, Inc.

Project Name: RFP Security Guard Services

| Project No.: | | Engineer's Est | Engineer's Estimate | | | Under/Over Enginee | | ers Estimate: | | | |
|---|---|---|--|----------------------|------------|--|--|---------------|--|-----------------|--|
| Discipline | Prime & Subs | Location | Cert. Status | LBE | SLBE | *VSLBE | Total LBE/SLBE/VSLBE % | | | Fracking MBE | |
| RIME | First Alarm Security & Patrol, Inc. | Oakland | UB | | | | - | 50.00% | С | | |
| Security Guard Services | Ani Private Security & Patrol . | Oakland | СВ | | 50.00% | | 50.00% | 50.00% | AA | 50.00% | |
| | | | | | | | | | | | |
| | - | | | | | | , | | | | |
| • | | | | - | | | | | | | |
| | Pro | ject Totals | ; | 0.00% | 50,00% | 0.00% | 50.00% | 100.00% | | 50.00% | 0.009 |
| Requirements: The 50% requirement can be waived for Oakland certified parties and the requirement. | satisifed by a combination of 25% LBE and 259 rime consultants. A VSLBE's participation is d | A SLBE. The SLBE requouble counted toward (| uirement Is meeting | 31BE 2769; 07750% | SUBE 25% | EVSLIBE 1 | FIGURE EBESEBEIVSEBE EBESEBEIVSEBE | Jotal; | Ethnicity AA = Africar A = Asian C = Caucas | n American | <u> </u> |
| egend LBE = Local Business Enterprise SLBE = Small Local Business Enterprise VSLBE - Very Small Local Business Enterprise Total LBE/SLBE/VSLBE = All Certified Local and Small Local Businesses | | | UB = Uncertified Business CB = Certified Business | | | H = Hispani NA = Native O = Other NL = Not Li | 9 American | | | | |
| | NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise | • | | | WBE = Wome | n Business Enter | prise | | | | |



SCHEDULE L CITY OF OAKLAND CONSULTANT PERFORMANCE EVALUATION FORM

| Consultant Name & Address: Cypress Security |
|--|
| 452 Tehema Street, San Francisco, CA 94103 |
| Type of Services/Work Provided: <u>Security Guard Services at various City Facilities Locations</u> |
| Project Complexity (Standard or Difficult): Standard |
| Consultant Lead Project Manager: Carl Cunningham |
| Project Name: Security Service Contract |
| City Project No: Not applicable |
| Final Value of Consultant Contract: 4 millions for 2 years with each year not to exceed 2 millions |
| Duration of Consultant Contract (Start & end dates): 6/1/2011-6/1/2013, currently month-to-month |
| Final Value of Contract: \$2,876,389.40 (6/1/2011-6/1/2013). |
| City Construction Resident Engineer (with phone #):not applicable |
| Date of Evaluation: August 30, 2013 |
| City Project Manager/Evaluator (with phone #): <u>Gregory Johnson (238-6355) – Acting Civic Center Mgr</u> |
| Reviewed and Approved By (with phone #): Derin Minor (238-3988) - Building Services Manager |

Ratings Guidelines:

- Poor Work required extensive revisions, included numerous & significant errors; consultant was unable or unwilling to perform consistently, required an inordinate amount of supervision, and/or failed to meet professional standards/project objectives.
- Needs to Improve Performance was marginal; work required more review and included more errors than would normally be anticipated; level of service or expertise below average.
- Average Performance and work were satisfactory; services provided were at least of industry standard; no significant errors or problems; professional service objectives met.
- Excellent Performance was clearly above standard; expectations exceeded; objectives were met with an added level of service and/or with a higher level of professional expertise.

Please rate the Consultant on the following topics by checking the appropriate box:

| QUESTIONS | Poor | Needs to Improve | <u>Average</u> | Excellent | Not Applicable |
|---|------|---------------------|----------------|-------------|-------------------|
| 1. Quality of Work | | | \boxtimes | | |
| 2. Ability to meet the Project Objectives | | | | | |
| 3. Knowledge and Expertise | | | | \boxtimes | |
| 4. Innovation of Work | | | | | |
| 5. Thoroughness of Work | | | \boxtimes | | |
| 6. Quality Control of Work | | | \boxtimes | | |
| 7. Ability to React and Respond to Problems/Issues | | | | | |
| 8. Ability to Maintain to the Project Schedule and to Time Commitments | | | | | |
| 9. Ability to Maintain to the Project Budget | | 🗆 | | | |
| 10. Accuracy of Cost Estimating | | | | | |
| 11. Constructibility of the Design/Work | | | | | |
| 12: Quality of Construction Support Services | | | | | |
| 13. Accuracy and Timeliness of Billings and other Documents | | | | | |
| 14. Sufficient and Appropriate Staffing of the Project by the Consultant | | | | | |
| 15. Ability to Manage and Coordinate Sub-Consultants | | | | | |

Consultant Performance Evaluation

| QUESTIONS | Poor | Needs to Improve | <u>Average</u> | Excellent | Not. <u>Applicable</u> |
|---|-------------|---------------------|----------------|-----------|---------------------------|
| 16. Ability and Ease of Communicating with City Staff | | | | | |
| 17. Ability to Communicate with the Community | | | | | |
| 18. Willingness, Flexibility, and Attitude in Working with the City | | | . 🗆 . | | |
| 19. Ability to Follow City Directives) | | | | | |
| OVERALL RATING | | | \boxtimes | | |
| Additional Comments (attach additional in | nformation, | as necessary): | | | |
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Note: The Project Coordinator/Manager shall complete this evaluation form for each primary consultant within 60 days upon the completion of an individual project or assignment. Interim evaluations shall also be prepared for projects of a long duration (i.e. over one year) or if the consultant's performance merits notification of any deficiencies.

Information is to be submitted to and kept on file by the PWA Contract Administration Division for five (5) years. A copy of the evaluation shall also be provided to the consultant. These forms may be used, in part, as a reference to evaluate the consultant for future City professional services contracts.

Consultants with an overall evaluation of "Poor" or "Needs to Improve" are given an opportunity to 1) appeal the evaluation to the Assistant Director of Public Works, or his designee, and/or 2) append the evaluation with a one-page statement that explains or refutes the City's finding.

To the extent permitted by law, the City shall treat the evaluations as confidential information.

OFFICE OF THE CITY CLEROAKLAND CITY COUNCIL



| 2013 OCT 10 | PM 27REPSOL | UTION No. | C.M.S |
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RESOLUTION AWARDING A SECURITY SERVICES CONTRACT FOR CITY FACILITIES FOR A TERM PERIOD OF THREE YEARS AND WITH SATISFACTORY PERFORMANCE A THREE, YEAR EXTENSION OPTION TO CYPRESS PRIVATE SECURITY (CYPRESS) IN AN AMOUNT NOT-TO-EXCEED TWO MILLION DOLLARS (\$2,000,000) ANNUALLY; AND TO EXTEND THE CONTRACT ON A MONTH-TO-MONTH BASIS UPON EXPIRATION OF THE ORIGINAL OR EXTENDED TERM UNTIL A NEW REQUEST FOR PROPOSAL PROCESS IS COMPLETED.

WHEREAS, the City of Oakland has various municipal facilities and properties that require unarmed security personnel to provide security services to protect the public, city personnel, officials and property; and

WHEREAS, these facilities include, but are not limited to, Civic Center Complex, specifically at the Frank H. Ogawa Plaza, City Hall, the Dalziel and Lionel J. Wilson Buildings, 7101 Edgewater, 5050 Coliseum, 750 50th Avenue, various branch libraries, senior centers, Malonga Casquelourd Center and other City facilities requiring security services; and

WHEREAS, the City issued a request for proposals and interviewed all five (5) companies who submitted proposals and the most qualified firm was selected by reviewers to be recommended for the security contract; and

WHEREAS, Cypress ranked number one (1) in the request for proposal process, met the minimum 20% Local Business Enterprise and Small Local Business Enterprise participation requirement and is recommended for the contract to provide security services at all other City sites based on their experience providing security services at government and municipal sites; and

WHEREAS, the City Council finds and determines that the performance of this contract is in the public interest because of economy; and

WHEREAS, funds are available in the Facilities Services Fund (4400), Library Services Retention-Enhancement Fund (2240) and Multipurpose Reserve Fund (1750); and

WHEREAS, the City Council finds and determines that this contract is of a professional, scientific or technical and temporary nature and shall not result in the loss of employment or salary of any person having permanent status in the competitive services; now, therefore, be it

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PUBLIC WORKS CMTE.

RESOLVED: That the City Administrator or designee is hereby authorized to enter in to a three (3) year agreement, with a three (3) year option to extend upon satisfactory performance by the contractor, with Cypress Private Security for security guard services at all City facilities for an amount not to exceed \$2,000,000.00 annually; and be it

FURTHER RESOLVED: That the City Administrator is authorized to extend the contract with Cypress Private Security on a month-to-month basis at expiration of the contract if the City has not yet completed a new request for proposal process and review, until such time as the City completes a new competitive process and awards a new contract; and it be

FURTHER RESOLVED: That the City Administrator or designee is hereby authorized to conduct all negotiations, execute and submit all documents, including but not limited to agreements, amendments, extensions, modifications, payment requests and related actions, which may be necessary for the completion of the aforementioned agreement in accordance with its basic purpose; and be it

FURTHER RESOLVED: That a copy of said agreement will be approved by the Office of the City Attorney for form and legality and a copy will be on file in the Office of the City Clerk

| IN COUNCIL, OAKLAND, CALIFORNIA, | ,,, | 20 |
|--|--------------------------|--|
| PASSED BY THE FOLLOWING VOTE: | , | |
| AYES - BROOKS, KALB, GIBSON-MCELHANEY, KA KERNIGHAN | APLAN, REID, GALLO, SCHA | AFF and PRESIDENT |
| NOES - | , | J |
| ABSENT - | | , |
| ABSTENTION - | | 4, |
| <u>-</u> | | LaTonda Simmons erk and Clerk of the Council city of Oakland, California |

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PUBLIC WORKS CMTE.