

FILED OFFICE OF THE CIT : CLERE OAKLAND

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AGENDA REPORT

TO: DEANNA J. SANTANA CITY ADMINISTRATOR

FROM: Vitaly B. Troyan, P.E.

SUBJECT: Supplemental Report:

DATE: December 19, 2012

RFP Oakland Street Lighting Conversion

City Administrator

Approval

Date

COUNCIL DISTRICT: Citywide

RECOMMENDATION

Resolution: (A) approving the replacement of existing HPS cobra head street lights with LED street lights citywide; (B) authorizing the City Administrator to waive the advertising and Request For Proposal ("RFP") selection process requirements and award a project loan contract for financing for an amount of \$16,000,000.00 at an interest rate not to exceed 4.10% for a term of not more than twelve years, to be paid back by energy savings from Lighting and Landscape Assessment District (LLAD) Funds, without return to Council, to the Amland Corporation, one of the project construction contractors, or to a lender selected by the City Administrator after conducting a Request For Proposals, without return to Council; (C) waiving advertising and bidding and authorizing the City Administrator to award contracts to suppliers and contractors through an advertised Request For Proposals ("REP") selection process for the replacement of existing HPS cobra head street lights with LED street lights citywide, without return to Council; and further authorizing the award of a construction contract to: (1) Amland Corporation for Three Million, Nine Hundred, Ninety Thousand (\$3,990,000.00) for the installation of the LED street lights, for lighting and electrical engineering services and for documentation services for this project, and (2) to Graybar in the amount of Ten Million, Eight Hundred and Fifty Two Thousand, Six Hundred and Fifty Dollars (\$10,852,650.00) for the supply of LED street lights, with the ability to increase either of these contracts up to an amount not to exceed seven and one half (7.5%) percent of the original contract price over the course of the project, without returning to Council; and (D) accept, appropriate and direct rebates from the utility company estimated at Two Million, Nine Hundred and Twenty-Five Thousand (\$2,925,000.00) to be deposited in the LLAD funds.

REASON FOR SUPPLEMENTAL OR REPLACEMENT

At the December 4, 2012 Oakland City Council Meeting, staff requested the adoption of a resolution awarding a contract for street lighting conversion to Amland Corporation be postponed due to concerns voiced by the Contract Compliance Division.

SPECIAL MEETING OF Item:

THE OAKLAND CITY COUNCIL

January 22, 2013

On December 5, 2012 the Local Business Enterprise certification for Amland Corporation was rescinded by City of Oakland Contract Compliance staff for failure to maintain a substantial physical business presence within city boundaries. Because of this action Amland became ineligible for 50% participation credit under LBE/SLBE requirements adopted by Council.

On December 13, 2012 a new contract analysis shows that Amland has negotiated the percentage of participation for project consultant team partner Aeko Consulting, a certified Oakland SLBE company, from 8% to 50 % in order to meet the compliance requirement.

The revised Contract Analysis is shown in *Attachment A*

OUTCOME

Utilization of LED street light fixtures will reduce energy consumption, meet or exceed technical specifications, and will generate rebates which will be used for debt service and to restore the health of the Lighting and Landscape Assessment District Funds. Replacement of existing HPS street light fixtures with equivalent LED street light fixtures will provide better clarity of vision as requested by Oakland Police Department (OPD) for crime mitigation and community safety.

BACKGROUND/LEGISLATIVE HISTORY

In May 2012, PWA issued an RFP for Oakland Street Lighting Conversion Project, Project No. C456410, for the replacement of the remaining 30,000 cobra head street lights with LED lights citywide, and to use energy savings as payback for the installation over a period not to exceed 12 years. The City plans to deposit rebates into the LLAD Fund 2310.

ANALYSIS'

The City received three proposals for the RFP for Oakland Street Lighting Conversion Project from the following Consultants:

- 1. Amland Corporation \$14,842,650.00
- 2. Lumenworks, Inc \$15,176,505.30
 - 3. Philips \$21,000,000.00

City of Oakland staff has determined that Amland Corporation is the lowest bidder based upon the RFP materials submitted. Per the RFP Section VI.A, the City has entered into negotiations with Amland to ascertain performance capabilities.

Amland's proposal is responsive to the City's requirements for the participation of local businesses and the employment of Oakland's labor forces. For the design phase Amland proposed a total of 50% project design dollars will go to Oakland L/SLBE Aeko Consulting. For

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the construction phase, Amland's proposed a total 50% project construction dollars also will go to Oakland L/SLBE Aeko Consulting.

CALIFORNIA ENVIRONMENTAL QUALITY ACT

This LED street light conversion project meets the requirements for exemption under the California Environmental Quality Act (CEQA).

PUBLIC OUTREACH/INTEREST

This project did not require any additional public outreach other than the required posting on the City's website.

Public interest has taken the form of third party bid protests by the Northern California Electrical Construction Industry (N.C.E.C.I.) and Foundation for Fairness in Contracting (F.F.C.) in regard to competency and veracity of the contractor selected.

N.C.E.C.I. Allegations:

- 1. "City of Piedmont Rejected Amland as a Non-Responsible Contractor and awarded the project to the second contractor, the lowest responsible contractor. On the second page you will see a comment from staff stating that Amland could hot get insuring from an admitted insurer in CA due to the "risky nature of business" performed."
- 2. "City of Marina Rejected Amland Corp. for not being a responsive contractor to the City's bid requirements."
- 3. "City of Salinas Disqualified for Non-Responsive bid."
- 4. "Dept. of Transportation Amland submitted a bid that did not adhere to the Bid Book. Amland rounded items totals 11 times out of 27 (40.7%) non lump sum items. Their carelessness on the contract resulted in a total to be lower than the original bid amount. (Non-Responsible Bid)"
- 5. "Dept. of Transportation Amland signed under the penalty of perjury that they were never non-responsible bidders by any public entity. Simply a lie and should have been prosecuted for the inaccurate statement."
- 6. "United States District Court Case Oakland: Amland Corp. Felony case Scheme to Defraud (mail fraud, Aiding and Abetting). The case also acknowledges that the company was a landscaping and construction company six years ago; which questions the experience requirement for the City of Oakland lighting project."

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Date: December 19, 2012

Amland Response to Allegations:

Allegation 1:

"Reference is made to the City of Piedmont street light bid. Amland's bid was deemed non-responsive for this bid due to the fact that the insurance broker Amland was dealing with at the time was not astute with governmental/public works contracts.

In reviewing Amland's bid post bid and cross checking insurance – Amland discovered the error with respect to the insurance coverage as competition was showing City of Piedmont Amland's error.

It was a costly mistake for Amland as Amland trusted their insurance broker to comply with all public works contracting, as such, Amland fired that insurance broker and has now employed McSherry and Hudson as their current broker who focused on construction projects.

Page 2 "...risky nature of business Amland has performed" – speaks to the fact that work involves working at 30-ft above grade at a streetlight. This comment should not be misconstrued that Amland does not more than general contracting. 100% of Amland Corp's current business is Class A, C-10 roadway projects."

City of Piedmont Council Agenda Report shown as Attachment B.

Allegation 4:

"Regarding the attached letter from Caltrans – wc concur with the letter from Caltrans.

Amland bidding staff made several clerical errors when filling out the bid forms for this bid and it appears that Amland bidding staff made mistakes relative to the Bid Book for Caltrans."

Caltrans letter shown in Attachment C.

Alegations 2, 3, 5:

"We feel the issue relating to the perjury claim is inflammatory and misleading. We feel the claim is a misrepresentation of Amland and possibly confusing the tenns "responsive" vs. "responsible." In relation to the first highlighted section "prevented from bidding on, or completing, a federal, state, or local government project because of a violation of law or a safety regulation." Amland answered "No" to this question as there has been no issues relating to Amland that would prohibit Amland from bidding or completing aforementioned projects.

In response to the Bidder Responsibility Question naire for questions no. 1 and 2. – Amland has truthfully answered "NO" to both questions as the we feel the claimant is misstating "Non-responsible".

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Public Contracts Code Section 1103 defines "responsible bidder" as a follows: "a bidder who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity, and experience to satisfactorily perform the public work contract."

"Responsive bidder" means a person who has submitted a bid that conforms in all material respects to the Invitation for Bid.

The context the claimant alleging Amland is guilty of perjury is completely wrong."

"True – Amland has been "non-responsive" to bids due to clerical mistakes or material substitutions, etc as mentioned in the other allegations. However, it is False to say Amland is non-responsible when in fact Amland is currently a clear, responsible, contractor as shown in the California State License Board."

A copy of the "Bid To The Department Of Transportation" is shown in *Attachment D*.

Allegation 6:

Reference is made to the Federal Court case per the attached.

"After a complete federal investigation – it was found that there was no wrongdoing by Kevin Phan (100% owner of Amland Corp) however it was by an individual by the name of Thiem Van Phan (no relation to Kevin). Thiem was an employee (accountant) to Kevin however the wrongdoing was found solely performed by the responsible individual and not the company (Amland Corp). Subsequent to this case, Thiem was terminated and, as such, is no longer an employee of the company. Moreover, this individual is barred by the court to be 100 feet away from any Amland Corps' premise and is convicted (in some form we don't know)."

"It should be noted that Kevin Phan, owner of Amland, made all restitutions payments to all victims of the case referenced in the US Fraud case. All employees affected were made "whole"."

A copy of case filing CR07-0761 is shown in Attachment E.

F.F.C. Allegations:

1. "City Of Menlo Park (FFC Case No. 453SJ) – The Foundation for Fair Contracting (FFC) filed a bid protest with the City of Menlo Park against Amland on April 30, 2012 on the Traffic Signal Installation – Santa Cruz/Elder Ave. Inters 77078 project. The City of Menlo Park opted to award to Amland. On October 3, 2012 FFC filed a complaint against Amland for misclassification of workers, underreporting/nonreporting of all workers/hours, travel pay provisions, and apprenticeship violations. The matter is currently under investigation."

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2. "City of San Leandro (FFC Case NOS. 463BA) – On October 2, 2012 FFC filed a complaint against Amland for misclassification of workers, underreporting/nonreporting of all workers/hours, travel pay provisions, and apprenticeship violations. At this time FFC has received copies of restitution checks from the City of San Leandro. This matter is still under investigation."

3. "California Department of Transportation (CALTRANS) (FFC Case NOS. 224SJ, 264SJ)

– FFC filed complaints against Amland on two projects for failure to pay the prevailing wage rate, misclassification of workers, underreporting/nonreporting of all workers/hours, overtime, holiday pay, travel pay provisions, and apprenticeship violations. These projects closed in 2009 and 2008 respectively. The contractor was investigated on both matters and Amland was required to restitute monies due its workers."

Amland Response To Allegations:

"Attached are copies of letters dated November 27, 2012 from our legal counsel to City of Menlo Park and City of San Leandro, respectively addressing the subject FFC claims. We are currently in the process of performing project close out exercises with both customers and issues regarding FFC is closed."

"In reference to FFC's claims involving Caltrans | again, FFC is being inflammatory and somewhat nonsensical and is possibly targeting clerical mistakes that is mitigated during internal and external audits performed regularly during the course of projects."

"In response to FFC's claim involving Caltrans – to add more clarity to this issue and to show magnititude of the clerical mistakes" –

- "Field staff workers work from job to job. Certain field staff may work from County to County. Sometimes, the payroll clerk will make a mistake in mis-classifying the field worker at the job site, county, or classification."
- "Sometimes the payroll clerk may accidentally not pay overtime if the field worker does not input overtime in his/her timesheet."
- "Internal quality control / audit help minimize mistakes but mistakes are human nature mistakes not based on malice as the claimant alleges."
- "Restitution is always made."

Referenced letters are shown in *Attachment* \dot{F} .

After review of the allegations and Amland's responses Contract Compliance, Public Works Agency and The City Attorney's Office continue to recommend award of this contract to Amland.

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COORDINATION

The Public Works Agency prepared this supplemental report in consultation with the Contract Compliance Division and the City Attorney's Office.

COST SUMMARY/IMPLICATIONS

The Amland Corporation submitted a proposal in response to the RFP for the total cost of \$14,842,650.00. The breakdown of this cost total is as follows:

The Amland Services Portion is \$3,990,000.00. Graybar Material Portion is \$10,852,650.00.

Debt service payments will be derived from savings in energy payments currently budgeted in the LLAD Funds 2310.30522.53113.IN07. The first two debt service payments of One Million, Six Hundred Fifty Thousand (\$1.65 million) each will be covered by the energy savings and one-time rebates. Loan payment for each of the ten subsequent years will be absorbed by energy savings in project funds 2310.30522.54010.C456410.IN07 annually. The Department of Infrastructure & Operations (DIO) will transfer these funds into the appropriate account for the payment of the principal and interest.

FISCAL/POLICY ALIGNMENT

The current energy cost for City street lighting is approximately \$3.55 million. The conversion of HPS streetlights to LED lights will result in a savings of about \$1.44 million annually, which would be 40% of the total cost of electricity (or 45% of the portion attributable to the cobra head lights). The energy savings will remain in the LLAD Funds to pay the debt service.

SUSTAINABLE OPPORTUNITIES

Economic: It is generally perceived that lighting enlancement projects can revitalize commercial business districts, increase pedestrian traffic and mitigate criminal activity.

Environmental: Lighting enhancements using low energy technology would help reduce the carbon footprint of the City and create a sustainable resource pool for other energy-saving projects.

Social Equity: Lighting devices which provide a uniform and usable output will benefit all community members who patronize locations enhanced in this manner.

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For questions regarding this report, please contact David Ferguson, Assistant Director at (510) 615-5856.

Respectfully submitted,

VITALY B. TROYAN, P.E.

Public Works Agency Director

Reviewed by:

David Ferguson, Assistant Director

Department of Infrastructure and Operations

Prepared by:

Dan Clanton

Electrical Services Division

Attachments:

A: Contract Compliance Analysis dated December 2012

B: Council Agenda Report - City of Piedmont

C: Department of Transportation Letter - Careless Completion of Bid

D: Bid To The Department Of Transportation

E: California Court Filing CR07-0761

F: Letters to City of Menlo Park and City of San Leandro

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INTER OFFICE MEMORANDUM

TO: Paul Chan, PWA

FROM: Deborah Barnes,,

Contracts and Compliance.

SUBJECT: Revised Compliance Analysis

Request for Proposal for Oakland Street Lighting Project

Project No. C456410

DATE: December 13, 2012

This is a revised compliance analysis for Amland Corporation (Amland). All other conditions noted in the previous compliance analysis for this project remain the same. On December 6, 2012, Contracts and Compliance received and accepted under this negotiated environment, revised Schedules E and R from Amland Corporation. Below, please find the results of the 50% L/SLBE compliance analysis for Amland for both design and construction phases. As noted below, Amland is in compliance with the City's 50% L/SLBE requirements.

Design Phase

_	<u> </u>			<u> </u>		<u> </u>			<u> </u>	<u> </u>	_
	Responsive to EBO and L/SLBE Policies		Prop	osed Partic	ipation.	-	Preferen	ec Points	cinte .	대당.	I
• -	Company Name -Non-Local and Non-LBE Certified Firms	Total LBE/ SLBE/VSL BB	· LBE	SLBE	*VSLBE	Credited Participation	L'SLBE Partiolpation Preference Points	Years in Oakland Preference Points	Onitiond Workings Preference Points	EBO-Compliant	-
	Aniland Corp	50.00%	0,00%	50.00%	0.00%	50.00%	2 points	0 Pts	O Pts	N	l
			!								

Comments: As noted above, Amland Corp. met the minimum 50% L/SLBE participation requirement.

Construction Phase

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	Сопрану	Original Bid Amount	Specially Dollar Amount	Non Specialty Dollar Amount	· Tomi LBE/SLBB	T.BE	SLBE	Trucking	Total Credited participation	Earned Bid Discounts	Adjusted Bid Amount	EBO Compliant X/N
		· A	В	C					D	E	F	
	Company	Name	· -									•
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1	Cerilfled		 				1					
.Am	iland Corp.	\$12,642.650	\$10,852,650	\$1,790,000	50%	0%	50%	NA	50%	NA.	NA	Ň

Comments: As noted above, Aialand achieved 50% L/SLBE participation.

Per questions regarding this information, please contact Vivian Imman, Contract Compliance Officer at (510) 238-6261.



CONTRACTS AND COMPLIANCE

Compliance Division .

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TKOJUC	
RF:	Oakland Street Lighting Conversion Project - De

RE	Oakland Street Lighting Conversion Project - De	sign Phase
CONSULI	ANT/CONTRACTOR: Amland Corp	Over/Under
	Engineer's Estimate: Contracto NA. N.	Engineer's rs' Bid Amount Estimate
Professional Victoria	<u>Bid discounted amount:</u> <u>[</u> N/A	Discount/Preference Points:
	1. Did the 60% local/small local requirement apply:	YES
•	Did the contractormeet the 50% requirement a) % of LBE participation	YES :
	b) % of SLBE	50,00%
	c) % of VSLBE participation	 <u>0.00%</u>
	3. Did the contractor receive bid discount/preference	•
	(if yes, list the points received)	2 points
. ·	6. Additional Commenta.	
	6. Date evaluation completed and returned to Contract	Admin./Iniliating Dept.
	12/6/20 Date	
Reviewing Officer:	Sanday Harp	<u>Date:</u> 12/6/2 0 12
Approved By:	Shelley Darensburg	<u>Date:</u> 12/6/2 0 12
		1

LBE/SLBE Participation Amiand Corp.

Project Name: Oakland Street Lighting Conversion Project - Design Phase

				**	_			L			
Project No.:	C456416	Engineer's Esti	mate				Under/Oyer Engineers	Estimate:	1		
Discipline	Prime & Subs	Location	Cert.	LBE	SLBE	VSLBE	Total .	Total	舒Fo	Trácking	Only
		<u> </u>	Status		 		LBE/SLBE/VSLBE %	Percentages	ξΕυμί;	WEEK	WBEX
PRIME	Amland Corp	Oakland .	UB ·			•		37.00%	1	37.00%	
Outreach/Auditing (Partial)	AEKO Consulting	Oakland	СВ		50.00%		50:00%ر	50.00%	AA	50,00%	
Project Management .	Tanko Ughting	San Francisco	UВ			}	-	8.00%	_ c	J	8.00%
Technical Oversign	DTN Engineers	Oakland	UB	•				5.00%	AP	5.00%	
	Projec	t lotals		0.00%	50.00%	0.00%	. 50.00%	100.00%	+	92.00%	8.00%
	satisifed by a corobination of 25% LBE and 2 Klandi Curmied phane consultants: A VSLBE's expirement		nīpie	LBE 25% or 50%	11 7 25	VSLBE	TOTAL LBE/SLBE/VSLBE 50%	TOTAL	Ethnic AA = Aid A = Asia C = Cau	⊆an American _ n	
Legend LBE≃Local Business Biterprise SLBE≃ Small Lecal Business Enterprise VSLBE-Very Small Local Business Enterprise					UB≥Uncertified CB≃Certified B	·		,	H ≈ Hisp NA = Na O ≈ Oslin NL = No	live American er .	
Total LBBSLBBV&LBE = All Certified Local and Small Local Bosinesses NPLBE ≈ HonProfit Local Business Enterprise NPSLBE ≈ HonProfit Small Local Business Enterprise						ity Business Ente en Business Ente			re → No	LISEU	

CONTRACTS & COMPLIANCE



Compliance Division

PROJECT EVALUATION FORM

PROJECT NO .: C456410

PROJECT NAME: Oakland Street Light Conversion - Construction Phase

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<u> </u>	. <u>CONTRACTOR:</u> Amia	nd Corp			
	Engineer's Estimate;	Contractors' Original Bid Amount \$12,842,650	Specialty Dollar Amount \$10,852,650.00	Ovar/Under Engineer's	
	Discounted Bld Amouni: \$12,642,650.00	Amount of Bid Discount \$0	Non-Specialty Bid Amt. \$1,790,000	Discount Points: 0%	
	1. Did the 50% requires	nents apply?		YES	٠.
	2. Did the contractor me	et the 50% requirement?		YES	
,	b) % of	LBE participation SLBE participation VSLBE participation		0.00% 50.00% D.00%	•
•	3. Did the contractor meel	the Trucking requirement?	ĺ	<u>NA</u>	•
•	a) Total	SLBE/LBE trucking participat	ion	0%	
	4. Did the contractor reco	eive bid discounts?		NA	
	(If yes, I	ist the percentage received)		<u>0%</u>	. • '
	5. Additional Comments.				•
	items and therefore have	as determined that General E te been excluded from the c e with the 50% L/SLBE requ	ontractor's bid price f		cialty
•	, 6, Date evaluation compl	ted and returned to Contract	Admin/initiating Dept.	12/6/2012	
eviewing Officer:	Exery Has	Date:	 	Date 12/6/2012	
pproved	By Sholling Od	nenslang Date:		12/6/2012	

LBE/SLBE PARTICIPATION

BIODER 1

Project Name: Oakland Street Light Conversion - Construction Phase

					<u></u>									
Project No.:	C456410	Engine	s/s Est					Engineers	Estimate:	, 				
Discipline	Prime & Subs	Location	Cert Status	LBE	SLBE	*VSLBE/LPG	Total 1.BE/SLBE	L/SLBE Trucking	Total Trucking	"Non-Specialty Bld Amount	TOTAL Original Bid Amount		For Tracking Or	nly
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PRIME Electrical Installation	Amland Corp	Oakland Oakland	UB CB		895,000.00		} 895,000.00		<u> </u>	895,000,00 895,000.00	1		, 	
Supplier	Graybar	Outslin	UΒ				}			333,000.00	10,852,550.00	F-	895,000.00	
								<u> </u>						
	Project 7	Totals		\$0.00	. \$895,000.00		\$895,000.00	\$0,00	\$0.00	\$1,790,000.00	\$12,542,550.00	1	\$1,790,000.00	0.00
L				0.00%	50.000%		50.00%	0%	5 _ 0%	100%	100%	;}	14.16%	0%
participation, or 50% SI	is a com lination of 25% BE. An SLBE turn can l			1.BE 25%	SLSE 25%		TOTAL:		BE/SLBE			Ethn AA=/		
ipwants actileting SO%	requirements		.— 						3	e Sala sylvene	<u> </u>	1	Asian Parilic	
Legend ISE = Local Business Enterprise SUBE = Small Local Business Enterprise Fold LEF/SUBE = AR Captible Local and Small Local Businesses			· UB = Uncertified Bushings CB = Certified Bushings · MBE = Minority Bush	·	_	•		• • •	***************************************	H=H M-	ancesian ispanio Native American			
	NPLBE= NonProfit Lio= NPSLBE= NonProfit Son	Bosiness Ente	natisis.		WBC = Women Bus		3	<u>v</u>	·	·			Not Listed Multiple Ownership	

For this project, the project specifications require General Electric or Beta street lights, therefore, the itcm is considered a specialty item and is excluded from the total bid price for the purposes of determining compliance with the 50% L/SI BE requirement.

COUNCIL AGENDA REPORT

MEETING DATE:

April 18, 2011

FROM:

Chester Nakahara, Interim Director of Public Works

SUBJECT:

Consideration of Rejection of the Low Bidder (Amland Corporation) and Award of the LED Streetlight Replacement Project to Republic ITS in the Amount of \$52,910 and approve the overall revised project.

budget for this project

RECOMMENDATION:

By motion

- 1. Find that, in accordance with Gontract Bid Documents for the LED Streetlight
 Replacement Project that Amland Corporation (Amland) could not meet the insurance
 requirements and therefore Amland's bid is hereby rejected;
- 2. In accordance with the construction documents, because Amland was unable to meet the project document requirements, authorize staff to pursue perfection of the Bid Bond posted by Amland;
- 3. Approve the award of a construction agreement for the LED Streetlight Replacement Project to the next lowest bidder (Republic ITS) in the amount of \$52,910;
- 3. Approve an overall budget of \$63,206 which includes the construction, a 10% confinency, monies for construction management and collection of Amland's bid bond;
- Authorize the Interim Public Works Director to execute any contract change orders in accordance with the Project contract documents so long as the total Project Cost does not exceed the total funding for this Project in the adopted budget.

BACRGROUND:

On February 22, 201i, the City Council authorized the award of the LED Streetlight Replacement Troject to Amland Corporation (Amland) in the amount of \$49,950. Subsequent to this Council action, staff sent a Notice of Award to Amland. Per the requirements in the Construction documents, Amlandswass required to submit to the City complete, executed copies of all required documents within ten (90) working days our receiving the Notice of Award. Such required documents include, but are not limited to, a payment and labor and materials bond along with proof of insurance as required in the Contract documents. With respect to required

insurance, Section 6-1.08 of the Construction Documents requires that insurance for the project be provided by admitted insurers in the State of California.

When Amland submitted the required documents a check was made of all documents to ensure that they met the contract specifications. In checking the insurance provided by Amland, staff founds that two of the three insurance companies listed on the centificate or insurance were not admitted insurers in the State of California unichecking with Amland sinsurance broker, it was continued that the insurer systed on the insurance certificate were not admitted insurers in California. Furthermore, staff was informed by Amland's insurance broker that Amland would not be able to require the insurance documents of the project. Per the contract documents, the Bid Bond (Bidder's security) of any successful bidder that fails to provide the required documents as specified in the Construction Documents will be forfeited to the City. The value of Amland's Bidder's Bond was for 10% of the bid (\$4,995.)

Based of this information, staff is recommending that the City Council find that Amland Corporation is unable to meet the contract requirements and therefore reject Amland's bid, pursue the bid bond as posted by Amland and award the project to the next lowest responsible bidder.

Based on the eleven bids originally received for this project, the second lowest responsible bid was received from Republic ITS in the amount of \$52,910. Republic ITS has confirmed that they are still interested in the project. Accordingly, staff is recommending that the Conneil authorize award of the LED Streetlight Replacement Project to Republic ITS.

FINANCIAL CONSIDERATIONS:

The original approved overall project budget as shown in the February 22, 2011 staff report was as follows:

Construction Contract	S 49,950
Bstimated Construction Management/Inspection/Tes	ting \$ 10,000
Construction Contingency (10%)	<u>\$ 4,995</u>
Total Estimated Construction Cost	\$64,945

If Amland's hid is rejected, the hid bond pursued and the project is awarded to Republic ITS, the revised budget is anticipated to be as follows:

Construction Contract	\$ 52,910
Estimated Construction Management/Inspection/Testing	\$ 10,000
Construction Contingency (10%)	\$ 5,291
Proceeds from Amland Bid Bond	<u>\$<4,995></u>
Total Estimated Construction Cost	\$ 63,206

It should be noted that additional staff thre has been spent on dealing wide this issue with Amland. Accordingly, the \$1,739 of savings shown in the above budgets may not be fully realized.

As noted in the February 22, 2011 staff report, this project is finded through a grant from the California Energy Commission through a total grant of \$58,369. If, after considering the grant monies and the rebate, expenses go beyond the overall grant amount available, the additional expenses will be paid for out of the Streetlight and Traffic Signal fund.

STATE OF CALIFORNIA -- HUSINESS: TRANSPORTATION AND HOUSING AGENCY

ARNOLD SCHWARZENEGGER, Governor

DEPARTMENT OF TRANSPORTATION DIVISION OF ENGINEERING SERVICES OFFICE ENGINEER, MS 43 1727 30th STREET P. O. BOX 168041 SACRAMENTO, CA 95816-8041 PHONE (916) 227-6280 FAX (91e) 227-6151 TTY 711



Flex your power! Be energy efficient!

December 7, 2010

Kevin Phan, President Amland Corp. 3168 Knights Bridge Road San Jose, CA 95132 Facsimile: (408) 298-4344

04-388204 04-SM-84-9.9 B.O. 11/16/10

Dear, Mr. Phan:

The Department received a bid submitted by Amland Corp. (Amland) for Contract No. 04-358204. The bids were opened on November 16, 2010. Amland did not adhere to the directions found in the Bid Book bh Page I Section 2 which states in part:

Bidder submits this bid with a unit price and the item total (the product of the unit price and the quantity) for each item and a total price (the sum of the item totals) in the spaces provided on the attached Bid Item List."

Amiland rounded items totals by times out of 274(40-7%) non-lump sum tems of

Afmland stailure to tollow the instructions found in the Bid Book required the bid year treation staffs to recalculate the increompliant bid—delaying the venified bid results.

Amland scarelessness on this contract resulted in a verified total to be lower than the original bid amount

For the aforementioned reasons, the Department may find Amland to be a non-responsible bidder if it continues to carelessly complete its bids.

If you have any questions, please contact I bren Newell, Contract Awards Branch Chief, at (916) 227-6285.

Sincerely,

JOHN MCMILLAN

Deputy Division Chief

Office Engineer

Division of Engineering Services

Attachment

Caltrans impravés mobility across California"

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION DES-OE-0102.1 (REV. 3/2011)

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	CONTRACT NO.	DH-040824
NAME OF BIDDER	ANLAND	CORP
BUSINESS P.O. BOX		
CITY, STATE, ZIP		· · · · · · · · · · · · · · · · · · ·
BUSINESS.STREET ADDR	ESS 3/68 KN/2	GHTS BRIDGE RD
CITY, STATE, ZIP	SANTOSE	(Include even if P.O. Box (med) A 95732
TELEPHONE NO:	AREA CODE (408) 97	9-3949
FAX NO:	AREA CODE (////) _2	98 - 4344
CONTRACTOR LICENSE'N	10. 572	8C8

1. Bidder agrees, if this bid is accepted, to enter into a contract with this Department, in the form included in the Standard Specifications, to perform the work provided in the Contract under the tenns of the Contract for the price or prices bid.

For a lump sum or unit price based bid, Bidder additionally agrees to perform the work within the number of worlding days shown an the Notice to Bidders.

For a cost plus time based bid on a contract without a plant establishment period, Bidder additionally agrees to perform the work within the number of working days bid.

For a cost plus time based bid on a contract with a plant establishment period. Bidder additionally agrees to perform the non-plant establishment work within the number of working days bid for non-plant establishment work.

- 2. For a jump sum based bid, Sidder submits this bid with a total price in the total bid spade provided on the Bid Item List. For a unit price and the item total (the product of the unit price and the quantity) for each item and a total price (the sum of the item totals) in the spaces provided on the attached Bid Item List. For a unit price with additive item based bid, Bidder submits this bid with a unit price and an Item total for each item and a total base bid (the sum of the item totals) and the additive items in the spaces provided on the attached Bid Item List. Additionally, for a cost plus time based bid, Bidder submits this bid with working days bid for hon-plant establishment work, total bid for time, and total bid for bid comparison in the spaces provided on the Bid Item List. Bidder agrees:
 - 2.1. If a discrepancy between the unit price and the item total exists, the unit price prevails except:
 - 2.1.1. If the unit price is illegible, omitted, or the same as the item total, item total prevails and the unit price is the qubitient of the item total and the quantity.
 - 2:12. If a descimal error is apparent in the product of the unit price and the quantity, the Department will use either the unit price or item total based on the closest by percentage to the unit price or item total in the Department's Final Estimate.
 - 2.2. If the unit price and the item total are illegible or are omitted, the bid may be determined nonresponsive. If a lump sum total price is illegible or is omitted, the bid may be determined nonresponsive.
 - 2.3. Bids on lump sum items are item totals. If a unit price for a lump sum item is entered and it differs from the item total, the item total prevails.
 - 2.4. Entries are to be expressed in dollars or decimal fractions of a dollar. Symbols such as commas and dollar signs are ignared and have no significance in establishing unit price or item total.
 - 2.5. Unit prices and item totals are interpreted by the number of digits and decimal placement. Do not round item totals or the total bid.

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION. BID TO THE DEPARTMENT OF TRANSPORTATION DES-OE-0102:1 (REV. 3/2011)

	2.6.	For a lump sum based bid	the item total is the	bid amount the Department uses for bid comparison.
		For a unit price based bid, comparisbh.	the sum of the item	totals is the bid amount the Department uses for bid
		For a cost plus time based Department uses for bid co		ilem lotals and the total bid for lims is the bid amount the
	2.7	The Department's decision	on the bid amount	s.final
3.	Bidde	er has and acknowledges th	e (bilowing addend	a:
4.	Bidde	er submits this bld with pine	of the following form	ns of bidder's security equal to at least 10 percent of the bid:
	Cash	\$,	Cashiers Check,	Certified Check, Bidder's Bond
		er's signalure is an affirmatio		ertifications. Bidder is cautioned that making a false
	5.1	Criminal prosecution		,
	5.2.	Rejection of the bid		
	5:3	Rescission of the award		
	5.4	Termination of the Confract		
		* <u> </u>		
(Author	izad S/g	ewill the		DATE SIGNED (Do not type)
NTED	NAME A	NO TITLE OF PERSON SIGNING;		THE PROPERTY OF THE PARTY OF TH
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STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION CALIFORNIA COMPANY PREFERENCE

DES-DE-0102.9 (REV 11/2008)

		
ar C	nd sign this form may be cause for rejection of it	dders. Fallure of a non-California company to fill out s bid. Eligibility for a reciprocal preference for a pany fails to complete and sign this form under
	ne undersigned certifies that it is a "Callfornia co eets <u>one</u> of the following (check appropriate box	mpany" as defined in Pub Cont Coda § 6107 and arid enter requested information):
Ū	j jam a California company which has its principal	place of business in California.
•	•	or
. E	I am a California company whileh has its principal contractor preference on construction contracta.	piace of business in a state in which there is no local
	Name of State:	<u></u>
		or
<u> </u>	contractor preference and my company has paid	place of business in a state in which there is a local not less than \$5,000 in sales or use taxes to California ears immediately preceding the submission of tha bid.
	Name of State:	<u> </u>
	Caiffornia Sales or Use Tax No.:	•
	•	or
	undersighed certifies that It is not a "California rination.)	company." (Check box and enter requested
	The state of the s	
انا	Laminot a California company. My principal place	
		(Enter state or country)
	Describe any and all bid preferences provided to y company has its principal place of business. (Atta	
		<u> </u>
		<u> </u>
l cei	tify under penalty of penury lunder the laws of tha S	ate of California that the foregoing is true and correct.
Date	Signature of E	idder Konnyllan
AD.	Notice For Individuals with sensory disables, this document is evaluable with Records and Forms Management, 1120 N Street, MS-89, Sacre	n ellemate formats. For Information cell (918) 854-8410 or TDD (918) 854-3580 or mento, CA 95814.
		5 () S () () () () () () () () (

CERTIFICATIONS.

UNDOCUMENTED ALIENS EMPLOYMENT

Under Pub Cont Cdtie § 6101, the Bidder certifies compliance with state and federal law respecting the employment of undocumented aliens.

NONCOLLUSION

NONCOLLUSION AFFIDAVIT TO BE EXECUTED BY BIDDER AND SUBMITTED WITH BID

Under PCC 7106 and 23 USC 112, the bidder declares as follows:

State of California County of SANTA CLARA

being first duly swom, deposes and says that he or she is the party making the foregoing bid that the bid is not mads in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and not collusive or sham; that the bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid, and has not directly or indirectly conspired, connived, or agreed with any bidder or anyone else to put in a sham old, or that anyone shall refr ain from bidding; that the bidder has hot in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid pice of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid pice, or of that of any other bidder, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the bid are true; and, further, that the bidder has not, directly or indirectly, submitted his or the bid pice or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or lo any member or agent thereof to effectuate a collusive or sham bid.

CHILD SUPPORT COMPLIANCE ACT

Under Pub Cont Code § 7110, the contrabtor acknowledges that:

1. The contractor recognizes the importance of child and family support obligations and small fully comply with all applicable state and federal laws relating to child and family support enforcement, including, but not limited to disclosure of information and compilance with earnings essignment orders, as provided in Chapter 8. (commencing with section 5200) of Part 5 of Division 9 of the Family Code; and

The contractor to the best of its knowledge is fully complying with the earnings assignment orders of all employees and is providing the names of all new employees to the New Hire Registry maintained by the

Employment Development Department.

VIOLATION OF LAW OR A SAFETY REGULATION

Under Publicont Code § 10.162 the Bidder must complete under penalty of penury the following questionnaire: 45

Has the Bidder, any officer of the Bidder, or any employee of the Bidder who has a proprietary interest in the Bidder, ever been disqualified, removed, or otherwise prevented from bidding on 10 (completing) a federal, state of boat government project because of a violation of law on a safety regulation?

☐ Yes

MNoulf the answer is yes, explain the circumstances in the following space.

Rp

NATIONAL LABOR RELATIONS BOARD

Under Pub Cont Code § 10232, the contractor, swears under penalty of perjury, that not more than one final unappealable finding of contempt of court by a federal court has been issued against the contractor within the immediately preceding two year period because of the contractor's failure to comply with an order of the National Labor Relations Board.

ANTITRUST LAW

Under Puh Con Code § 10285/1, the Bidder declares under penalty of perjury under the laws of the State of California that the Bidder has B, has not & been convicted within the preceding three years of any offenses referred to In that section, including any charge of traud, bribery, collusion, conspiracy, or any other act in violation of any state or federal antitrust law in connection with the bidding upon, award of, or performance of, any public works contract, as defined in Pub Cont Code § 1101, with any public entity, as defined in Pub Cont Code § 1100, including the Regents of the University of California or the Thustees of the California State University. The term "Bidder" includes any partner, member, officer, director, responsible managing offiber, or responsible managing employee thereof, as referred to the Section 10285.1. If the Bidder has been convicted of an offense within the past 3 years, provide the conviction details including the date and diffirmate resolution of each conviction in the space below.

BIDDER RESPONSIBILITY QUESTIONNAIRE

Failure to truthfully answer the following oucetides will result in a finding that the bid is nonresponsive. The Bidder must complete, under penalty, of penury, the following questionnaire:

- Within the past 10 years, has the Bidder been found to be a nonresponsible bidder by any public entity, including federal, State, local, or regibbal entities?
- Yes No No

 2: Within the past 10 years, have any of the Bidder's officers or employees with a proprietary interest in the Bidder been determined to be a horresponsible bidder by a public entities?
- Jes No.

 3. Is there any pfficor or employee of the Bidder who now has or has had any prophetary interest in another company that bid or bids on public works projects whose company has been determined to be a nonresponsible bidder by any public entity, including federal, State local, or regional entities?
- 4. If the answer to any of the 3 preceding gitestions is yes, discipse all pertinent details of the determination of nonresponsibility, including:
 - 4.1. Date of each nonresponsibility determination

☐ Yes

- 4.2. Nathe of each public agency issuing the nooresponsibility determination and a contact person at that agency who would have information about the determination
- 4.3. Contract number for each nonresponsibility determination

END CERTIFICATIONS

Lp

State of California	1
County of Santa Clara	j
	rah M. Lorincz, Notary Public
personally appeared Vincent Scolari	Name (c) of Signer(s)
SAGAN M. CONNECT Commission # 1805285 M. Kitery Public - California Samu Giera Gounty Mry Contine Excitate and 1, 2012	who proved to me on the basis of satisfactory evidence to the person (a) whose name (b) is last subscibed to the within instrument and acknowledged to me the heteletic expective the same in his representation on the capacity (hete), and that by his the life person (b) or the entity upon behalf of which the person (c) acted, executed the instrument is certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.
Pláča Nětařý Seát Abôvé	WITNESS my hand and official seal. Signature
	TIONAL
Though the information below is not required by law,	It may prove valuable to persons relying on the document reattachment of this form to enother document.
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igns r's Name: Individual Corpdiate Officer — Title(s): Partner — Dimited General Corporation Conservator Conserv	☐ Partner — ☐ Limited ☐ Gensral significations ☐ Attorney in Fact

	PARTMENT OF TRANSPORTA	JION I	Çonj	tract No. 04-040824		
BIDDER'S BOND DES DE-01023 (REV 3/2008			Bond No.	h1/4		
We	Amland Corp.					
	··.					
	· · · · · · · · · · · · · · · · · · ·	<u> </u>		es P	incipal, and	
	Merchants Bonding C					
as Surety are bound unto I tan parcent (10%) of the to of which sum we bind buts	he Stats of California, Depart tel amount of the bid of the R olves, jointly and severally,	ment of Transpo Incipal submitte	rtation, hereafter referred d to the Obligse for the w	i to as "Obliges", in the pe vork described below, for t	nal aum of he payment	
			ATION IS SUCH, THAT			
WHEREAS, the Principal b	s submitting a bid to the Oblig	ee, for Constru	ction Adjacent to Sta	te highway the City an	d County	
	San Francisco-Oakland B	/Coor he	the exect description of work,	including looklon, as it appears o	n the proposal)	
	ened at 1727 30th Street,		nge, MS 26, Sacrame	nto CA 95816	-:	
in miner and the se ob	mining and a second sec	l (In	eri place where bids will be goe	viva)		
		ر براه. الرياض	ine:21,.2011 (Insert)	dele a bio opening)	 	
apeoilications, after the pre accordance with the bid, ar contract and the other to gr otherwise, it shes remain in	RE, if the Principal is awarded sortbad forms are presented to diffee two bonds with the Observations are payment for labor and full fores.	o him for signati liges, pne to gu id matertals es p	irs, enters into a written irsntea faithfui perionns rovtded by isw, then this	contrapt, in the prescribed noe (if specified in the cont obligation shall be null an	ract) of the d void;	
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by the Obligee in such suit. Deted: June 16 Correspondence or cla bond should be sent to following address:	including a reasonable attom , 20 11	ey's fas to be fo	ắd bý the court.	yrhan	its incurred	
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ADA Notice For Individuals with cornerly discounters, the document is available in alternate formats. Pro Information call (918) 854-9410 or TDD (918) 664-3880 or

Case 4:07-cr-00761-CW

Document 2

Filed 12/05/2007 Page 2 of 5

SCOTT N. SCHOOLS (SC 9990) United States Attorney E-filing

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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND DIVISION

UNITED STATES OF AMERICA,

Plaintiff,

No. CR LH07-0761

VIOLATIONS: 18 U.S.C. §§ 1341, 2 – Mail Fraud, Aiding and Abetting

THIEM VAN PHAN.

Defendant.

OAKLAND VENUE

INFORMATION

The United States Attorney charges:

I. BACKGROUND

At all times material to this Information,

I. From at least 1992, Amland Corp. (aka Amland and Amland Construction)

("Amland"), a California corporation, was a landscaping and construction company.

From approximately January 2006 through the present, Amland was located at 1401

Felipe Avenue, San Jose, California. Prior to this, from approximately 2003 through approximately January 2006, the business office was located at 9926 Gibraltar Road,

Oakland, California. In December 2000, Amland entered into contracts with the U.S.

Department of Transportation Federal Highway Administration ("DOT FHWA"), and the State of California Department of Transportation ("Caltrans") to perform construction and landscaping work on federally funded highway construction projects in

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the State of California,

- 2. From at least 2001, THiEM VAN PHAN ("PHAN") was an employee at Amland responsible for the bookkeeping and payroll. In this position, PHAN generated employee paychecks based on weekly time sheets.
- 3. The United States Department of Transportation, through the Federal Highway Administration, funds highway construction projects throughout the United States. In California, such federal fimds are administered by Caltrans, which solicits and accept bids from contractors. As a condition of such contracts, prime contractors and subcontractors, such as Amland, agree to comply with federal and/or state requirements that apply to projects paid for by federal lunds. Among these requirements is that the contractor pay its employees (1) on a weekly basis and (2) the prevailing federal wage rate. Contractors accepting such public road construction contracts also agree to submit certified payroll reports for review by Caltrans and to certify that the contractor has complied with federal and/or state requirements regarding compensating its employees.
- 4. From approximately December 2000 through September 2004, Amland entered into five contracts with the DOT FHWA and Caltrans, to perform work on federal-aid funded highway construction projects. Amland was the contractor on five contracts. These Amland contracts each involved more than \$2,000, triggering application of 40 U.S.C. § 3142 (Rate of wages for laborers and mechanics).

COUNT ONE: (18 U.S.C §§ 1341, 2 - Mail Fraud and Aiding and Abetting)

SCHEME TO DEFRAUD

- 5. Paragraphs 1 through 4 are incorporated herein by reference.
- 6. Beginning in approximately November 2001 and continuing through October 2006, in the Northern District of California, and elsewhere, the defendant,

THIEM VAN PHAN.

did knowingly devise and intend to devise a material scheme and artifice to defraud

Amland employees, to obtain money by means of material false and fraudulent pretenses, representations, and promises, and by material omissions as follows.

7. It was part of the scheme and artifice to defraud that defendant would and did

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submit false certified payroll reports and certified statements of compliance that misrepresented to Caltrans the amount and frequency of payments made by Amland to its employees. These certified payroll reports and certified statements of compliance purported to show that Amland employees working on the Amland contracts were paid once each week and received the federally mandated prevailing wage rate, when in fact these employees were not paid each week and did not receive the prevailing wage rate because defendant PHAN took certain paychecks meant for Amland employees and cashed the checks for his own personal enrichment.

Document 2

USE OF THE MAIL

8. On or about February 2, 2005, in the Northern District of California and elsewhere, for the purpose of executing the aforementioned scheme and artifice to defraud, and attempting to do so, the defendant,

THIEM VAN PHAN,

did knowingly cause to be placed in a post office and authorized depository for mail matter to be sent and delivered by the Postal Service, a false certified statement of compliance and a false payroll report, from Amland in San Jose, California to 21030 Redwood Road, Castro Valley, California, 94544, all in violation of Title 18, United States Code, Sections 1341 and 2.

Dated:

SCOTT N. SCHOOLS United States Attorney

W. DOUGLAS SPRAY. Chief, Oakland

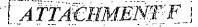
(Approved as to form);

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Filed 12/05/2007, Page 5 of 5 E-filing

AD 257 (Rev. 6/78)	
DEFENDANT INFORMATION RELATIVE TO	A CRIMINAL ACTION - IN U.S. DISTRICT COURT
BY: COMPLAINT INFORMATION INDICTMENT SUPERSEDING	Name of Oistrici Court, and/or Judge Maching & Location NORTHERN DISTRICT OF CALIFORNIA
Violation; 18 U.S.C. §§ 1341, 2-	DEFENDANT - U.S.
Mail Fraud, Aiding and Abetting Petty Minor Misses	Thien Van Phan
ineencr Felony	DISTRICT COURT NUMBER NODTLERK HAD W
PENALTY: Maximum term of imprisonacti 20 years, \$250,000 fine, 3 years supervised release, \$100 special assessment	CR07-0761
	DEFENDANT
	IS NOT IN CUSTODY
PROCEEDING Name of Complaintani Agency, or Person (&Title, if any) 11.5. Department of Transportation, Office of Inspector General	Has not been arrested, pending outcome this proceeding. If not detained give date any prior summons, was served on above charges
	2) Is a Fugitive
person is awaiting bial in another Federal or State. Court, give name of court	3) Is on Ball or Ralease from (show District)
Unis person/procaeding is transferred from another dilatric per (circle one) FRCrP 20, 21 or 49. Show District	Is (N CUSTODY
	4) On this charge
this is a teproseculion of chasges previously diministed which were dismissed on SHOW motion of: DOCKET NO.	6) On another conviction 6) Fed'i State If anawer to (8) is "Yes", show name of institution
U.S. Alty Detense this prosecution relates to a pending case involving this same defandant	Has detsiner Yes \ If "Yes"
pnor proceedings or appearance(a) CASE NO.	been filed? No give date filed No Morrils/Day/Ye ar
this defendant were racorded under	DATE OF ARREST
Name and Office of Parson Fumishing Information on SCOTT N SCHOOLS	Or If Arresting Agency & Warrant were not
THIS FORM SCOTT N. SCHOOLS U.S. Atl'y Other U.S. Agency	DATE TRANSFERRED Month/Day/Year TO U.S. CUSTODY
Name of Asal, U.S. Att'y (If seeignad) MAUREEN BESSETTE, AUSA	This report amends AO 257 previously submitted
	MATION OR COMMENTS
PROCESS:	
☐ SUMMONS ☑ NO PROCESS' ☐ WARRA	NT Ball Amount:
if Summons, complete following:	to deal an investe dependent on some latet an equilation some
of warrar	ifsindant previously apprahendad on complaint, no new aummons nt needed, since Magistrala has acheduled arraignment
Defendant Address:	
	Date/Time:
	Before Judge:
Comments:	



DOLLAN

na J. Cilluffo rórney at Law 2005 De La Cruz Baulevord, Suite 215 Sonta Clara, CA 95050 T. 408.988.7946 F. 408.988.7949

VIA REGULAR AND U.S. CERTIFIED MAIL

November 27, 2012

Carol Augustine City of Menlo Park 701 Laurel Street Menlo Park, CA 94025

Re: Foundation for Fair Contracting complaint against Amland Corporation

Dear Ms. Augustine:

Our office has reviewed the complaint received from the Foundation for Fair Contracting ("FFC") regarding Amland Corporation's ("Amland") work on the Traffic Signal Installation (FFC Case No. 453SJ). We find FFC's allegations are without merit and set forth with the intention to instigate problems and promulgate union contracts. Amland has completed the Project in satisfaction of the contract and without violation of the California Labor Code. FFC has neither standing nor authority to file a complaint with the California Labor Commission against Amland or the City of Menio Park; therefore, no further action is required.

Based on the foregoing, our client requests the immediate release of any and all funds withheld due to FFC's unfounded complaint.

Thank you in advance for your attention to this matter. Please don't hesitate to contact me with any questions you might have.

Sincerely,

Dawna J. Cilluffo

ha J. Cilluffo orney at Law 005 De La Cruz Boulevord, Suite 215 Santa Clora, CA 95050 T. 408.988.7946 F. 408.988.7949

VIA REGULAR AND U.S. CERTIFIED MAIL

. November 27, 2012

Nelson Lam City of San Leandro 835 East 14th Street San Leandro, CA 94577

Re: Foundation for Fair Contracting complaint against Amland Corporation

Dear Mr. Lam:

Our office has reviewed the complaint received from the Foundation for Fair Contracting ("FFC") regarding Amland Corporation's ('Amiand") work on the Brancroft Avenue and 136th Avenue Traffic Signal (Project No. 11-150-38-330). We find FFC's allegations are without merit and set forth with the intention to instigate problems and promulgate union contracts. Amland has completed the Project in satisfaction of the contract and without violation of the California Labor Code. FFC has neither standing nor authority to file a complaint with the California Labor Commission against Amland or the City of San Leandro; therefore, no further action is required.

Based on the foregoing, our client requests the immediate release of any and all funds withheld due to FFC's unfounded complaint.

Thank you in advance for your attention to this matter. Please don't hesitate to contact me with any questions you might have.

Sincerely

Dawna J. Ciiluffo