

#### AGENDA REPORT

TO: DEANNA J. SANTANA CITY ADMINISTRATOR

FROM: Vitaly B. Troyan, P.E.

SUBJECT: RFP Oakland Street Lighting Conversion

DATE: November 9, 2012

City Administrator

Approval

Date

COUNCIL DISTRICT: Citywide

#### RECOMMENDATION

Staff recommends that the City Council adopt a resolution approving the replacement of existing High Pressure Sodium (HPS) cobra head street lights with Light Emitting Diode (LED) street lights citywide; authorizing the City Administrator to waive the advertising and Request For Proposal ("RFP") selection process requirements and award a project loan contract for financing for an amount of \$16,000,000.00 at an interest rate not-to-exceed 4.10% for a term of not more than twelve years, to be paid back by energy savings from Landscaping & Lighting Assessment District (LLAD) Funds, without return to Council, to the Amland Corporation, one of the project construction contractors, or to a lender selected by the City Administrator after conducting a Request For Proposals, without return to Council; waiving advertising and bidding and authorizing the City Administrator to award contracts to suppliers and contractors through an advertised Request For Proposals ("RFP") selection process for the replacement of existing HPS cobra head street lights with LED street lights citywide, without return to Council,

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Further authorizing the award of a construction contract to Amland Corporation for Three Million, Nine Hundred, Ninety Thousand (\$3,990,000.00) for the installation of the LED street lights, for lighting and electrical engineering services and for documentation services for this project, and to Graybar in the amount of Ten Million, Eight Hundred and Fifty Two Thousand, Six Hundred and Fifty Dollars (\$10,852,650.00) for the supply of LED street lights, with the ability to increase either of these contracts up to an amount not to exceed seven and one half (7.5%) percent of the original contract price over the course of the project, without returning to Council; and accept, appropriate and direct rebates from the utility company estimated at Two Million, Nine Hundred and Twenty-Five Thousand (\$2,925,000.00) to be deposited in the LLAD funds and to be used for debt service payments with any excess going to alleviate the negative fund balance.

Item: \_\_\_\_\_ Public Works Committee November 27, 2012 Deanna J. Santana, City Administrator

Subject: RFP Oakland Street Lighting Conversion

Date: November 9, 2012

#### **OUTCOME**

Replacement of existing HPS street light fixtures with equivalent LED street light fixtures will provide better clarity of vision as requested by Oakland Police Department (OPD) for crime mitigation and community safety.

Procuring the LED street light fixtures through Amland will reduce energy consumption, meet the technical specifications requirements of the project, and will generate rebates which will be used for debt service and to restore the health of the LLAD Funds.

#### BACKGROUND/LEGISLATIVE HISTORY

At the direction of the City Council at a meeting held on November 15, 2011, the Public Works Agency, (PWA) implemented a contract to retrofit 241 street lights in East Oakland using PG&E "On Bill Financing" option to fund projects. In July 2012 a contract was executed and the project is now completed. The Agenda Report and Resolution No. 83859 C.M.S. on PG&E LED Installation are included in *Attachment A*.

In May 2012, PWA issued an RFP for Oakland Street Lighting Conversion Project, Project No. C456410, for the replacement of the remaining 30,000 cobra head street lights with LED lights citywide, and to use energy savings as payback for the lease for a period of not-to-exceed 12 years. As a result of the Street Lighting Conversion Project, PG&E will provide a one-time rebate estimated at \$2,925,000. The rebate will be deposited in the LLAD Fund 2310 and be used for Debt service payments with any excess going to alleviate the negative fund balance.

#### **ANALYSIS**

The City received three proposals for the RFP for Oakland Street Lighting Conversion Project from the following Consultants:

- 1. Amland Corporation \$14,842,650.00
- 2. Lumenworks, Inc \$15,176,505.30
- 3. Philips \$21,000,000.00

As per the RFP, the City interviewed all three teams of consultants who submitted proposals, and ranked them based on relevant experience, contract amount, approach, organization, materials, other factors including responsiveness of proposal, and preference points for local businesses. The Comparisons of Submitted Proposals and Ranking Scores are as follows:

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Comparisons of Submitted Proposals and Ranking Scores									
Rank No.	Team	Score							
1	Amland	102							
2	Lumenwork	89							
3	Philips	78							

The City negotiated with Amland Corporation who submitted the lowest qualified proposal, and determined that Amland's proposal meets the requirements of the RFP. After negotiation with Amland and with Graybar, a member of Amland's team, the City decided that the project should be divided into two contracts as described below.

- (A) Award to Amland Corporation a contract for Three Million, Nine Hundred, Ninety Thousand (\$3,990,000.00) for the installation of the LED street lights, for lighting and electrical engineering services and for documentation services such as updating City street light data bases and grid maps, reconciling with PG&E records for the documentation necessary to obtain energy savings and rebates for this project.
- (B) Graybar, a member of Amland's proposal team, will be responsible for furnishing the street light fixtures. It is recommended that Graybar be awarded a contract in the amount of Ten Million, Eight Hundred and Fifty Two Thousand, Six Hundred and Fifty Dollars (\$10,852,650.00) for LED street lights materials.

Staff recommends that the Council authorize the City Administrator to be able to increase either of these contracts up to an amount not to exceed seven and one half (7.5%) percent over the course of the project. The 7.5% is the contingency for the project, and will be utilized if there is a change to the original project scope.

As a result of the RFP process, the consultant included a proposal to finance the LED project. The consultant proposed to finance the project under a twelve (12) year amortization period, 4.1% interest rate, and an annual payment of \$1.65 million for twelve years, totaling \$19.77 million for the life of the loan. The proposal would yield savings (debt payment plus savings) of \$2.85 million, which includes debt payment of \$19.77 million plus a one-time energy rebate of \$2.92 million and PG&E energy savings of \$19.77 million over a twelve year period. The terms outlined above are those provided in response to the RFP, and is considered the worst case scenario. The City of Oakland Treasury Department will conduct an RFP process to finance this project. It is anticipated that the Treasury Department would be able to locate better financing terms thus increase the potential savings. Should a better rate be obtained, the enclosed Resolution allows the City to take advantage of the improved financing without additional Council action. This action is taken to ensure that the best financing package is utilized for this project. If better financing is identified the cost of the project will decrease, thus increasing the overall savings for the project.

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Should the City Administrator select Amland's financial loan package, the award to Amland Corporation would constitute a single contract of Fourteen Million, Eight Hundred and Forty Two Thousand, Six Hundred and Fifty Dollars (\$14,842,650.00) and the ability to increase the contract up to an amount not to exceed seven and one half (7.5%) percent over the course of the project, and at the interest rate, payback period, and utilization of rebates as determined by the Treasury RFP, without return to Council.

Acceptance and utilization of the Amland Corporation contract for construction, lighting and electrical engineering and documentation services will provide a turnkey approach towards an expeditious and cost effective route to enhance lighting Citywide. The proposal would not impact the work of City staff, as staff would perform the repair and restoration of street lighting systems, and trim trees to assist street lighting as identified by Amland.

There are two local businesses in Amland's team as follows:

- 1. Amland Corporation, Local Business Enterprise (LBE).
- 2. AEKO Consulting, Small Local Business Enterprise (SLBE).

Amland's proposal is responsive to the City's requirements for the participation of local businesses and the employment of Oakland's labor forces. For the design phase Amland proposed a total of 92.16% project design dollars will go to Oakland LBE & SLBE. (89.57% to LBE and 2.59% to SLBE). For the construction phase, Amland's proposed a total 100.00% project construction dollars will go to Oakland LBE & SLBE (65.39% to LBE and 34.61% to SLBE). The summary of Contract Compliance is included in *Attachment B*.

Additionally, Oakland Municipal Code ("OMC") Section 2.04.040 A requires advertising and bidding for contracts for the purchase of supplies, construction and electrical and lighting engineering services and the award to the lowest responsible, responsive bidder if award is made. Section 2.04.050 I. 5 provides an exception to the advertising and competitive bidding requirement of the OMC upon a finding and determination by the Council that it is in the best interests of the City to do so. Staff recommends that the City Council find and determine that it is in the best interests of the City to waive formal advertising and bidding requirements for the construction contracts for this innovative LED street lighting conversion project because of the following reasons and circumstances.

The type of project being proposed, i.e., an energy-efficient environmental initiative, is best-suited for a "turn-key" project delivery approach which provides the City flexibility to negotiate multiple elements of the project such as financing, design and price. Such elements are not ordinarily found in a typical design build project.

Another reason that the staff utilized the RFP process and this "turnkey" approach was to expedite the selection, award and construction of this project to take advantage of the PG&E rebates which will expire on December 31, 2013. Therefore, it is incumbent upon the City to

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expedite the award of the construction contracts for this project and implement the project fairly quickly so as not to impact the 12-month construction period necessary to install all the lights and qualify for the rebates.

The City is exploring other project loan financing sources. Staff is seeking authority from the Council to separately conduct a Request For Proposals for the project loan financing and, if the terms and conditions are more favorable, to enter into a loan agreement with the lender selected through the RFP, without return to Council.

#### CALIFORNIA ENVIRONMENTAL QUALITY ACT

This LED street light conversion project meets the requirements for exemption under the California Environmental Quality Act (CEQA). The conversion of high pressure sodium street lights to LED street lights would reduce the consumption of electricity by 45%, and reduce the carbon footprint on the planet. The reduction in energy use would translate to less amount of electric power purchased from the utility company, and this in turn would translate to less fuel consumed by the electric generating stations. LED conversion projects are demonstrably and inherently friendly to the environment, and a guarantee for better climate and public health.

#### PUBLIC OUTREACH/INTEREST

This project did not require any additional public outreach other than the required posting on the City's website. However, currently there are a number of HPS street lights that have already been replaced with LED street lights through various Streetscape and Capital Improvement Projects (CIP) and we have received positive feedback.

PG&E conducted a LED street light survey in Oakland in 2008. They installed fifteen 78W LED 6200°K street tights to replace 100W HPS 2000°K street lights in the Empire Road neighborhood in Oakland and the results included (a) electricity saving of 35%; (b) HPS lights typically over light the area immediately beneath the light; (c) LED lights have better distribution and cover a larger area evenly; and (d) color rendition of the LED lights is superior to those of the HPS lights.

Staff contacted the Chabot Space & Science Center, which operates the observatory in Oakland, to explain the LED conversion project. The Chabot Center is supportive of the City's LED conversion project as it would reduce the amount of the electricity used in street lighting and the 'night glow' associated with the metropolis. The end result is a reduction of light pollution. Observers will see better with LED lights because of its better color rendition and superior light distribution characteristics. Further, the new Oakland LED lights comes with three different settings - high, medium and low - and staff will implement the appropriate light setting, for street lights in the vicinity of the observatory, to within the levels set in the Street Lighting Warrants.

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The Chabot Center has converted some of their lighting systems to LED and would consider more conversions. Chabot Center staff would collaborate with the City on the LED conversion to ensure compliance with the Outdoor Lighting Standards.

#### COORDINATION

The PWA prepared this report in consultation with the Treasury Department, Environmental Services Division, the Oakland Police Department, the City Attorney's Office and the Budget Office.

#### COST SUMMARY/IMPLICATIONS

#### 1. SCOPE OF WORK:

The RFP for Oakland Street Lighting Conversion Project, Project No. C456410, scope of work is for labor and materials for the conversion of 30,000 cobra head HPS street lights with LED lights, a payback period of not-to-exceed 12 years with energy savings, construction complete within 12 months, guarantees of utility savings and rebates, and to charmel the rebates to the City.

#### COST ELEMENTS OF AGREEMENT/CONTRACT:

The Amland Corporation submitted a proposal in response to the RFP for the total cost of \$14,842,650.00. The breakdown of this cost total is as follows:

The Amland Services Portion is \$3,990,000.00. Graybar Material Portion is \$10,852,650.00.

Note: Seven and one half percent contingency will be reflected into the contract.

#### 3. SOURCE OF FUNDING:

Debt service payments will be derived from savings in energy payments currently budgeted in the LLAD Funds 2310.30522.53113.IN07. The first two debt service payments of One Million, Six Hundred Fifty Thousand (\$1.65 million) each will be covered by the energy savings and one-time rebates. Loan payment for each of the ten subsequent years will be absorbed by energy savings in project funds 2310.30522.54010.C456410.IN07 annually. The Department of Infrastructure & Operations (DIO) will transfer these funds into the appropriate account for the payment of the principal and interest. Energy rebates are to be appropriated and authorized for deposit into the LLAD Fund for payment of debt service with any excess going to alleviate the negative fund balance.

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#### 4. FISCAL IMPACT:

This project is projected to have a positive impact of \$2.87 million during the 12-year loan period due to energy savings. However, due to the timing of the project relative to the fiscal year, the negative fund balance in the LLAD Fund may increase temporarily until the City receives the one-time rebates from PG&E.

#### 5. IMPACT ON CITY STAFF:

This project will replace the 30,000 cobra head HPS street lights with LED street lights and in the process update field information and reconcile the databases and maps of both the City and PG&E. The City would benefit from this regeneration of street lighting documentations and will be able to more effectively maintain and operate the street lighting systems. Staff will repair and restore street lighting systems, and trim trees to assist street lighting, as identified by the Contractor.

#### FISCAL/POLICY ALIGNMENT

The current energy cost for City street lighting is approximately \$3.55 million. The conversion of HPS streetlights to LED lights will result in a savings of about \$1.44 million annually, which would be 40% of the total cost of electricity (or 45% of the portion attributable to the cobra head lights). The energy savings will remain in the LLAD Funds to pay the debt service. Energy savings are calculated from PG&E tariff posted in their web site and a summary is included in **Attachment C**.

The one-time energy rebates from the cobra head lights conversion are projected to be Two Million, Nine Hundred and Twenty-five Thousand Dollars (\$2,925,000.00), and it will be deposited into the LLAD Fund. Any rebates from specialty lights conversion will also be deposited into the LLAD Fund. PG&E Rebates are posted in their web site and a summary is included in *Attachment C*.

#### SUSTAINABLE OPPORTUNITIES

Economic: It is generally perceived that lighting enhancement projects can revitalize commercial business districts, increase pedestrian traffic and mitigate criminal activity.

Environmental: Lighting enhancements using low energy technology would help reduce the carbon footprint of the City and create a sustainable resource pool for other energy-saving projects.

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Social Equity: Lighting devices which provide a uniform and usable output will benefit all community members who patronize locations enhanced in this manner.

For questions regarding this report, please contact Paul Chan, Acting Electrical Services Manager, at (510) 615-5427.

Respectfully submitted,

VITALY B. TROYAN, P.E. Public Works Agency Director

Reviewed by:
David Ferguson, Assistant Director
Department of Infrastructure and Operations

Prepared by: Paul Chan, Acting Electrical Services Manager Electrical Services Division

#### Attachments:

A: Agenda Report and Resolution No. 83859 C.M.S. dated May 15, 2012

B: Contract Compliance Analysis dated July 2012

C: Energy Savings, PG&E Rebates, and Contractor's Financing per RFP



# ATTACHMENT A



#### City of Oakland

Office of the City Clerk Oakland City Hall 1 Frank H. Ogawa Plaza Oakland, California 94612 LaTonda Simmons, City Cierk

#### Legislation Details (With Text)

File #:

11-0416

Version: 1 Name:

Pacific Gas And Electric Turnkey Project

Type:

City Resolution

Passec

File created:

4/25/2012

in control:

Status:

\* Meeting of the Oakland City Council

On agenda:

5/8/2012

Final action:

5/15/2012

Title:

Subject:

Pacific Gas And Electric Turnkey Project

From:

Public Works Agency

Recommendation: Adopt A Resolution Waiving Advertising And Competitive Bidding And Authorizing A Contract With Pacific Gas And Electric Company (PG&E) Not To Exceed Two Hundred Fifty Thousand Dollars (\$250,000) For A Turnkey Project To Replace Existing High Pressure Sodium (HPS) Cobra Style Street Lighting in East Oakland Along Designated Portions Of Macarthur Blvd., Seminary Ave. And International Blvd. With Light Emitting Dlode (LED) Street Lights Using The PG&E "On Bill Financing" Option And Accepting All Energy Rebates Associated With Upgrade Projects For Appropriation And Expenditure By The Electrical Services Division As Needed To Support

Sustainable Lighting Enhancement Efforts

Sponsors:

Indexes:

Code sections:

Attachments:

View Report.pdf, S3859 CMS.pdf

Date	Ver.	Action By	Action	Result
5/15/2012	1	* Meeting of the Oakland City Council		
5/8/2012	1.	*Public Safety Committee	*Approve the Recommendation of Staff, and Forward	Pass
4/26/2012	1	*Rules & Legislation Committee	Scheduled	

#### Title

Subject: Pacific Gas And Electric Turnkey Project

From:

Public Works Agency

Recommendation: Adopt A Resolution Waiving Advertising And Competitive Bidding And Authorizing A Contract With Pacific Gas And Electric Company (PG&E) Not To Exceed Two Hundred Fifty Thousand Dollars (\$250,000) For A Turnkey Project To Replace Existing High Pressure Sodium (HPS) Cobra Style Street Lighting In East Oakland Along Designated Portions Of Macarthur Blvd., Seminary Ave. And International Blvd. With Light Emitting Diode (LED) Street Lights Using The PG&E "On Bill Financing" Option And Accepting All Energy Rebates Associated With Upgrade Projects For Appropriation And Expenditure By The Electrical Services Division As Needed To Support Sustainable Lighting Enhancement Efforts



# DEFICE OF THE CITY GLERA

### 2012 APR 26 AH 9: 52 A GENDA REPORT

TO: DEANNA J. SANTANA CITY ADMINISTRATOR

PROM: Viraly B. Troyan, P.E.

SUBJECT: PG&E LED Installation

DATE: April 10, 2012

City Administrator

Approval

Date ·

42512

COUNCIL DISTRICT: <u>5,6&7</u>

#### RECOMMENDATION

Staff recommends that the City Council adopt a Resolution waiving advertising and competitive bidding and authorizing a contract with Pacific Gas and Electric Company (PG&E) not to exceed Two hundred Fifty Thousand Dollars (\$250,000) for a Turnkey Project to replace existing High Pressure Sodium (HPS) cobra style street lighting in East Oakland along designated portions of Macarthur Blvd., Seminary Ave. and International Blvd. with Light Emitting Diode (LED) street lights using the PG&E "On Bill Financing" option and accepting all energy rebates associated with upgrade projects for appropriation and expenditure by the Electrical Services Division as needed to support sustainable lighting enhancement efforts.

#### **OUTCOME**

Replacement of existing HPS street light fixtures with equivalent LED street light fixtures, by PG&E, will reduce energy consumption and provide better clarity of vision as requested by the Oakland Police Department (OPD) for crime mitigation and community safety.

#### BACKGROUND/LEGISLATIVE HISTORY

At the direction of the City Council at a meeting held on November 15, 2011, the Public Works Agency Electrical Services Division began analysis of data pertaining to the utilization of a PG&E program for lighting retrofits using "On Bill Financing" to fund projects. The official meeting minutes are provided as Attachment A.

On December 13, 2011, Electrical Services, in conjunction with OPD, presented information gathered on the PG&E process to the Public Safety Committee with a recommendation to proceed with street light enhancements in East Oakland areas designated as crime hot spots. The official meeting minutes are provided as Attachment B.

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Public Safety Committee
May 8, 2012

At the Council meeting of December 20, 2011, Electrical Services was directed to utilize the PG&E On Bill Financing program to retrofit existing HPS street lights with LED street lights in specified locations of East Oakland. The official meeting minutes are provided as Attachment C The locations specified and lights identified for replacement are listed in Attachment D.

#### <u>ANALYSIS</u>

Acceptance and utilization of the PG&E contract for On Bill Financing of this project will provide an expeditious and cost effective route to enhance lighting. The program provides for 0% financing with repayment through energy cost savings. As proposed, these payments would show on the energy bill as a line item offset to the lower cost of power used by the street lighding. After a 10-year repayment period, the City would appropriate any future energy savings in the Lighting and Landscape Assessment District (LLAD) fund 2310. PG&E has agreed to solicit local contractors to perform the work and to place a requirement in their bid documents that 33% of personnel working on this project will be residents of Oakland in order to help spur job growth within the City. The PG&E contract for services is provided in Attachment E.

#### PUBLIC OUTREACH/INTEREST

This item did not require any additional public outreach other than the required posting on the City's website.

#### COORDINATION

The Electrical Services Division prepared this report in consultation with the Oakland Police Department, the City Attorney's Office and the Budget Office.

#### COST SUMMARY/IMPLICATIONS

- 1. AMOUNT OF RECOMMENDATION/COST OF PROJECT:
  The PG&E Estimate for turnkey replacement project service is provided in Attachment F.
- COST ELEMENTS OF AGREEMENT/CONTRACT:
   The PG&E Estimate for turnkey replacement project service is provided in Attachment F.
- 3. SOURCE OF FUNDING:

Project funding will be derived from energy payments currently budgeted in the LLAD fund 2310-30522-53113-IN07. Energy rebates will be appropriated into LLAD fund 2310-30522-48727-IN07 and expended from LLAD fund 2310-30522-52511-IN07.

	Item:
Public	Safety Committee
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#### 4. FISCAL IMPACT:

This project is basically cost neutral to the budget, due to energy savings providing payment for contracted work and materials. There is a projected 10-year payback period during which the energy budget will utilize currently assessed funds to provide resources for settlement of the associated contract costs as presented on the PG&E invoice.

#### FISCAL/POLICY ALIGNMENT

After the 10-year payback period, redistribution of unused energy funds can be used to support a sustainable lighting enhancement operation or provide for other agency LLAD needs. Energy savings are projected to be approximately \$17,611 for the first year of operation.

#### SUSTAINABLE OPPORTUNITIES

Economic: It is generally perceived that lighting enhancement projects can revitalize commercial business districts, increase pedestrian traffic and potentially mitigate criminal activity.

Environmental: Lighting enhancements using low energy technology would help reduce the carbon footprint of the City and create a sustainable resource pool for other energy saving projects.

Social Equity: Lighting devices which provide a uniform and usable output will benefit all community members who patronize locations enhanced in this manner.

Item: \_\_\_\_\_\_\_Public Safety Committee May 8, 2012

Date: April 10, 2012

For questions regarding this report, please contact DAN CLANTON, ELECTRICAL SERVICES MANAGER, at (510) 615-5428.

Respectfully submitted.

VITALY B. TROYAN, P.E. Director, Public Works Agency

Reviewed by:
David Ferguson, Assistant Director
Department of Infrastructure & Operations

Prepared by:
Dan Clanton, Electrical Services Manager
Electrical Services Division

Attachments: A: Official Minutes of the November 15, 2011 City Council Meeting

B: Official Minutes of the December 13, 2011 Public Safety Committee

C: Official Minutes of the December 20, 2011 City Council Meeting

D: Locations of Lights to be Replaced

E: PG&E Products and Services Agreement

F: PG&E Estimate for Turnkey Replacement Project Service

Item: \_\_\_\_\_ Public Safety Committee May 8, 2012

#### DRAFT

Concurrent Meeting of the Oakland Redevelopment Agency / City Meeting Minutes

November 15, 2011

Council

S-19

Subject:

Evaluating Lighting Levels in Crime Hot Spots

From: Vice Mayor Desley Brooks

Recommendation: Receive A Report From The Public Works Department In Coordination With The Oakland Police Department Evaluating The Lighting Levels In East And West Oakland Crime Hot Spots; And Authorization To Increase Lighting In Those Areas Where Lighting Is Pound To Be Lower Than The City's Lighting Standards And/Or Where Tha Police Department Deems Additional Lighting Is Warranted

11-0038

A motion was made by Vice Mayor Brooks, seconded by Councilmember Kaplan, that this matter be \*Approve with the following amendments correcting the subject line to clarify that no changes will be made to the Dark Skies "Ordinance" and accepting the changes from the November 8, 2011 Public Safety Committee accordingly:

to approve the Hot Spot Lighting Program in concept and direct staff to continue their conversation with the California Energy Commission to provide an analysis of potential savings from PG&E LED turnkey program and our current sodium based lighting program which could provide the monies for repayment and bring all of this information back in one month along with staffs recommendations for additional locations for lighting installations and identification of a funding source in December of 2011

The motion carried by the following vote:

· Votes: ORA\Councilmember Ayes: 8 - Vice Mayor Brooks, President Pro Tempore De
La Fuente, Councilmember Brunner, Councilmember Kaplan, Councilmember
Kemighan, Councilmember Nadel, Councilmember Schaaf and President of the
Council Reid
View Report pdf
View Supplemental Report pdf

#### Continuation of Onen Forum

#### ADJOURNMENT OF COUNCIL SESSION

(Meeting shall conclude no later than 12:00 a.m., unless extended by Majority Vote of the Council)

There being no further husiness, and upon the motion duly made, the Agency/Council adjourned the meeting in memory of Edward "Boo" Gibson and Luis Garibai at 8:5810m

#### DRAFT

\*Public Safety Committee

Meeting Minutes

December 13, 2011

1 Subject:

meeting monde

From:

Citizens Police Review Board

Citizen's Police Review Board Report

Recommendation: Receive An Annual Report From The Citizens' Police Review Board

(CPRB) 10-0853-1

A motion was made by Member Nadel, seconded by Member Kaplan, that this matter be \*Received and Filed. The motion carried by the following vote:

Votes: Councilmember Excused: Member Reid

Councilmember Aye: Member Kaplan, Member Nadol and Chair Kernighan There were 2 speakers on this item.

Vew Report pdf

12

Subject:

Evaluating Lighting Levels in Crime Hot Spots

From: Vice Mayor Desley Brooks

Recommendation; Receive A Report Providing I) Analysis Of The Pacific Gas And Electric (PG&E) Turnkey Lighting Replacement Program, The California Energy Commission (CEC) Financing Program And A Turnkey Replacement Program Offered By The Energy Store And Service Pros (ESSP) And 2) A Recommendation For Installation Of Lighting In East Oakland Locations Identified As Crime Hot Spots 11-0038-1

A motion was niade by Member Kaplan, seconded by Member Nadel, that this matter be \*Approve the Recommendation of Staff, and Forward to the Concurrent Meeting of the Oakland Redevelopment Agency / City Council,

due back on December 20, 2011 as a Non-Consent item. The motion

carried by the following vote:

Votes: Councilmember Excused: Member Reid

Council membor Aye: Member Kaplan, Member Nadel and Chair Kernighan The committee received and forwarded the report and approved recommendations to implement the evaluated lighting enhancements in East Oakland using the PG&E Turnkey lighting replacement program and directed staff to provide funding options for the West Oakland sites to a future Public Safety Committee.

There was one speaker on this item. View Report.pdf

43-

-Subject-

Gun-Offbnders-Registry-Act-(GORA)

From:

Yke-Moydr-Besley-Breoks

Recommendation + Adept An-Ordinance Establishing Tho Gun-Offendors Registry-Aet (GORA) 11-0184

No Action Taken View Report.pdf

#### Onen Forum (TOTAL TIME AVAILABLE: IS MINUTES)

There wers 2 speakers during Open Forum.

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#### DRAFT

Meeting Minutes

December 20, 2011

Concurrent Meeting of the Oakland Redevelopment Agency/City Council/Joint Powers Financing Authority

S-15

Subject:

Evaluating Lighting Levels in Crime Hot Spots

From: Vice Mayor Desley Brooks

Recommendation: Receive A Report Providing 1) Analysis Of The Pacific Gas And Electric (PG&E) Turnkey Lighting Replacement Program, The California Energy Commission (CEC) Financing Program And A Turnkey Replacement Program Offered By The Energy Store And Service Pros (ESSP) And 2) A Recommendation For Installation Of Lighting In East Oakland Locations Identified As Crime Hot Spots 11-0038-1

A motion was made by Councilmember Brooks, seconded by President of the Council Reid, that this matter be \*Approve with the following amendments to implement the evaluated lighting enhancements In East Oakland using the PG&E Turnkey lighting replacement program and directed staff to provide funding options for the West Oakland sites to a future Public Safety Committee. The motion carried by the following vote:

Votes: ORA\Councilmember Ayes: 8 - Councilmember Brooks, Councilmember
Brunner, Councilmember De La Fuente, Councilmember Kaplan,
Councilmember Kernighan, Councilmember Nadel, Councilmember Schaafand
President of the Council Reid
View Report pdf

Agency/Councilmember De La Fuente made a motion seconded by Agency/Councilmember Schaaf to approve the urgency finding on item S-16 for the following reasons: That there is a need to take immediate action which came to the attention of the local hody after the agenda was posted, and that the need to take immediate action is required to avoid a substantial adverse impact that would occur if the action were deferred to a subsequent special or regular meeting.

This matter requires an 2/3rd majority vote pursuant to Section 2.20.080(E) of the Sunshine Ordinance.

Upon call of the roll, the motion failed by Ayes. Agency/Councilmember: Brooks, De La Fuente, Schaaf Reid - 4; Noes, Brunner, Kaplan, Kernighan, Nadel - 4

FILED OAKLAND CITY COUNCIL

Approved the to Ferm each Legality

City Attorney

RESOLUTION NO. 8385,9 C.M.S.

Introduced by Councilmember

RESOLUTION WAIVING ADVERTISING AND COMPETITIVE BIDDING AND AUTHORIZING A CONTRACT WITH PACIFIC GAS AND ELECTRIC COMPANY (PG&E) NOT TO EXCEED TWO HUNDRED FIFTY THOUSAND DOLLARS (\$250,000) FOR A TURNKEY PROJECT TO REPLACE EXISTING HIGH PRESSURE SODIUM (HPS) COBRA STYLE STREET LIGHTING IN EAST OAKLAND ALONG DESIGNATED PORTIONS OF MACARTHUR BLVD., SEMINARY AVE. AND INTERNATIONAL BLVD. WITH LIGHT EMITTING DIODE (LED) STREET LIGHTS USING THE PG&E "ON BILL FINANCING" OPTION AND ACCEPTING ALL ENERGY REBATES ASSOCIATED WITH UPGRADE PROJECTS FOR APPROPRIATION AND EXPENDITURE BY THE ELECTRICAL SERVICES DIVISION AS NEEDED TO SUPPORT SUSTAINABLE LIGHTING ENHANCEMENT EFFORTS

WHEREAS, the City Council has determined that enhanced street lighting may help mitigate crime hot spots in East Oakland; and

WHEREAS, Electrical Services staff and Oakland Police Department staff have identified and evaluated locations along Macarthur Blvd., Seminary Ave. and International Blvd. which would benefit from lighting enhancement; and

WHEREAS, PG&E can provide a turnkey project up to \$250,000 dollars with a 0% financing rate to replace existing HPS street lights with low energy use and low maintenance LED street lights; and

WHEREAS, PG&E can accept payment for the replacement LED street lights and installation through existing billing channels using energy savings to offset the associated cost without an increase to existing funds budgeted in the Lighting and Landscape Assessment District fimd 2310; and

WHEREAS, staff recommends that it is in the best interest of the City to waive advertising and the request for proposal/qualifications processes because PG&E provides energy and associated invoicing for the City and is a leading expert in LED street lighting conversion; and

WHEREAS, staff will appropriate energy rebate funds from lighting enhancement projects info a revenue account and expend those funds to establish a sustainable energy efficiency street light purchasing, replacement and installation plan; and

WHEREAS, on December 20, 2011, the Council approved the recommendation to implement the evaluated lighting enhancements in East Oakland; now, therefore be it

RESOLVED, that a products and services agreement contract to replace existing High Pressure Sodium (HPS) cobra style street lighting In East Oakland along designated portions of Macarthur Blvd., Seminary Ave. and International Blvd. with Light Emitting Diode (LED) street lighting is awarded to Pacific Gas and Electric (PG&E) in accordance with project specifications and estimates dated December 19, 2011, in an amount not to exceed Two Hundred Fifiy Thousand Dollars (\$250,000); and be it

FURTHER RESOLVED, that services provided through PG&E are temporary and of a professional, scientific, or technical nature, and the contract will not result in the loss of employment or salary by any person having permanent status in the competitive service; and be it

FURTHER RESOLVED, that pursuant to Oakland Municipal Code Section 2.04.051B The City Council finds and detennihes that it is in the best interests of the City to waive the competitive request for advertising and proposal/qualifications process for the contract with PG&E and so waives it; and be it

FURTHER RESOLVED, the City Council authorizes the City Administrator, or her designee, to conduct all negotiations, execute and submit all documents, including but not limited to applications, agreements, amendments, modifications, payment requests and related action which may be necessary to enter into a contract with PG&E on behalf of the City of Oakland without returning to Commil; and be it

FURTHER RESOLVED, the City Council authorizes the City Administrator, or her designee, to appropriate energy rebate funds into revenue account 2310-30522-48727-IN07 for expenditure through iund 2310-30522-52511-IN07 to establish a sustainable energy efficiency retrofit program for street lighting; and be it

FURTHER RESOLVED, that the contract will be reviewed and approved by the City Attorney for form and legality and placed on file in the Office of the City Clerk

IN COUNCIL, OAKLAND, CALIFORNIA,	MAY 1 5 2012
PASSED BY THE FOLLOWING VOTE:	
AYES - BROOKS, BRUNNER, DE LA FUENTE	E, KAPLAN, KERNIGHAN, NADEL, SCHAAF and PRESIDENT REID - 9
NOES	
ABSENT - D-	
ABSTENTION - A	ATTEST Cloude Symmons
	LaTonda Simmons City Clerk and Clerk of the Council of the City of Oakland, California



# INTER OFFICE MEMORANDUM

TO: Paul Chan, PWA

FROM: Deborah Barnes

SUBJECT: Compliance Analysis

**DATE:** July 30, 2012

Request for Proposal for Oakland Street Lighting Project

Project No. C456410

The City Administrator's Office, Contracts and Compliance Unit conducted a compliance review of three (3) proposals in response to the above referenced project. For this project the City's required L/SLBE participation of 50% was reduced to 15% based on availability. Below is the outcome of the compliance evaluation for the for Local and Small Local Business Enterprise (L/SLBE) participation requirement. Effective February, 2012, the City waived the 25% Small Local Business Enterprise (SLBE) requirement for certified local prime contractors competing for professional services contracts.

The Project Manager has determined that the General Electric (GE) and Beta street lights are specialty items and therefore, have been excluded from the contractor's bid price for purposes of determining compliance with the minimum 50% L/SLBE requirement

The spreadsheet for the construction phase of the project is a revised format specifically for this analysis. The spreadsheet shows: Column A - Original Bid Amount; Column B - Specialty Dollar Amount submitted by the contractor; Column C - Non-Specialty Bid Amount (difference between column A and B); Column D - Total Credited Participation; Column E - Earned Bid Discounts as a result of the total credited participation and Column F - Adjusted Bid Amount calculated by applying the earned bid discount to the non-specialty work (column C) and then subtracting that difference from the original bid amount (column A).

This is a design build project, therefore the firms must meet the 50% L/SLBE requirement in both the design and construction phases. In addition, firms are reviewed for compliance with the Equal Benefits Ordinance (EBO).

#### Design Phase

Besponsive to EBO and L/SLBE Policies		Proposed Participation					Preference Points			
Company Name SLBE/VSLBE/LPG Certified Firms	Total LBE/ SLBE/VSLBE	1.8.6	SLBE	*VSLBE	Total Credited participation	L/SLBE Participation Preference Points	Years in Oakland Preference Points	Oakland Workforce Preference Points	EBO Compliant? Y/N	
Amiand Corp (LBE)	92.16%	89.57%%	2,59%	0.00%	0.00%	5 points	O Pts	0.Pta	N	
Lumenworks (VSLBE)	100%	0.00%	0.00%	100%	100%	5 points	0 Pts	0 Pts	N	

Comments: As noted above, all firms met the minimum 50% L/SLBE participation requirement. \*A Very Small Local Business Enterprise's (VLSBE) participation is double counted toward meeting the L/SLBE requirement. The finn is EBO compliant. They will have to come into compliance prior to contract execution.

To: Paul Chan

Subject: Compliance Analysis

Request for Proposal for Oakland Street Lighting Project

Project No. C456410

July 25, 2012

Page 2

#### Design Phase (Cont'd)

Non-Responsive to L/SLEE Policies	, ,	Propo	sed Particip	atión -		Pre	feren <b>c</b> e Po	ints ·	K.V.
Company Name Non-Local and Non-LBE Certified Firins	Total LBE/ SLBE/ VSLBE	1.88	SEBE	VSI.BB/ I.PG	Total Credited participation	L/SLBB Participation Preference Points	Years in Oakiand	Ontrand	EBO Compliant
Phillips Lighting	0%	0%	0%	0%	0%	0 points	NA	ŅA	N

<u>Comments:</u> As noted above, Phillips Lighting failed to meet the minimum 50% L/SLBE participation requirement. Therefore, they are deemed non-responsive at this point in the process. As this is a negotiated agreement, the finn could revise its team and meet L/SLBE participation requirements. The firm is not EBO compliant. They will have to come into compliance prior to contract execution

#### Construction Phase

	Rasconsi	V6 .		• •	P	ropoted Pa	rticipation		Eame	Credi	ts and Discounts	
	Company	Origina Bid Amount	Specialty Dollar Amount	Non Specialty Dollar Amount	Total LBE/SLBE	 88T	BETS	Trucking	Total Credited perticipation	Earned Bid Discounts	Adjustea Bid Amount	EBO Compliant
		- 2		2.0					707	75.	gjile (174	
Γ	Amiand Cosp.(LBB)	513,306,125	\$11,516,124.56	51,790,000	100%	65,39%	34.61%	NA	100%	5%	\$13,216,625,\$6	Ÿ
1	· · · · · ·				,							

Comments: As noted above, Amland Corp achieved 100% L/SLBE participation. The firm is not EBO comphant. They will have to come into compliance prior to contract execution.

Non-Respon	nsive			Pı	oposed P	rticipatioa			red Cre Discou	dits and nts	
Company Name	Original Bid Amount	Specially Dollar Amount	Non Specialty Dollar Amount	Total LBE/SLBE	. LAB	SLBB	Trucking	Total Credited participation	Farned Bid Discounts	Adjusted Bid Amount	EBO . Compliant
		(18 Jan 19 19 19 19 19 19 19 19 19 19 19 19 19	unidan.					) in the		15	
Lumenworks (V\$LBE)	\$0.00	\$0.00	\$0.00	0%	0%	0%	NA	0%	0%	0% .	·N
Company I Non-Local and CertiBed E	Non-LBE			-	• ,					•	
Phillips Lighting	\$0.00	\$0,02	\$0.00	0% -	0%	- 0%	NA	0%	0%	0%	N

To: Paul Chan
Subject: Compliance Analysis
Request for Proposal for Oakland Street Lighting Project
Project No. C456410
July 25, 2012

Page 3

Comments: Lumenworks and Philtips Lighting failed to submit a completed Schedule R, therefore the firms are deemed non-responsive at this stage. As this is a negotiated contract, firms can revise their teams and meet the L/SLBE participation requirement. None of the firms are EBO comphant. They will have to come into compliance prior to contract execution.

Deborah Barnes

Manager, Contracts and Compliance

For questions please contact Vivian human, Contract Comphance Officer at (510) 238-6261,



#### CONTRACTS AND COMPLIANCE

Compliance Division

#### PROJECT COMPLIANCE EVALUATION FOR:

RE:	Oakland Street Lighting Conversion Project - I	Design Phase		
anessa esta masaessa e		an an ang an man-ang ang ang ang ang		E BOAT
CONSULTA	NT/CONTRACTOR: Amland Corp		,	
	Englishands Entirested Control	ntous! Bid Amount	Over/Under Engineer's	,
	Engineer's Estimate: Contrac NA	tors' Bid Amount <b>N</b> A	<u>Estimate</u> NA	
HERDELL STREET	Bid discounted amount: N/A	Discount/Prefere	ence Points: 5 paints	445
	1. Did the 50% local/smail local requirement apply	<i>r</i> :	YES	
	Did the contractor meet the 50% requirement     a) % of LBE     participation	<u>89.57%</u>	YES	•
	b) % af SLBE participation	<u>2.59%</u>		
	c) % of VSLBE participation	0,00%		
	3. Did the contractor receive bid discount/preferen	ce points? YES	· "	
	(If yes, list the points received	)_	5 points	
•	5. Additional Comments.	· · · · · · · · · · · · · · · · · · ·		<b>—</b> ;
		,		
	6. Date evaluation completed and returned to Con	tract Admin./initiatin	g Dept	
	· <del></del>	0/2012 Date	;	
Reviewing Officer:	Musac Aun	Date:	7/30/2012	
Approved By:	Shelley Qorenobry	Date:	7/30/2012	

# LBE/SLBE Participation Amland Corp.

Project Name: Oakland Street Lighting Conversion Project - Design Phase

Project No.:	C456410	Engineer's Est	imate				Under/Over Engineers	Estimate:		,	
Discipline	Prime & Subs	Location	Cert Status	LBE	SLBE	*VSLBE	Total LBE/SLBE/VSLBE %	Total Percentages	For Ethn	Tracking MBE	Only WBE
PRIME	Amland Corp	Oakland	СВ	89.57%			89.57%	89.57%	AP		
Outreach/Audiling (Partial)	AEKO Consulting	Oakland	СВ		2.59%		2.59%	2.59%	AA	2.59%	,
Project Management	Tanko Lighting	San Francisco	UB			1:		7.77%	·c_		7.77%
Technical Oversign	DTN Engineers	Oakland	UB				}	0.07%	AP	0.07%	
	Proj	ect Totals	<u> </u>	89.57%	2.59%		92.16%	100.00%		2.66%	7.77%
Requirements				<b>}</b> _			<del> </del>	<del> </del>		<u> </u>	L
requirement can be requirement can be requirement is waived for Oal counted toward meeting the re	satisifed by a combination of 25%-LBE-a (land certified prime consultants. A VSLE equirement	ndrzew-sciellina sce BE's participation is do	uble	LBE 25% or 50%	SLBE 25%	*VSLBE	TOTAL LSE/SLBE/VSLBE 50%	TOTAL	Ethnicit AA = Atrica A = Asian C = Caucas	American	
Legend	LBE = Local Business Enterprise  SLBE = Small Local Business Enterprise  VSLBE - Very Small Local Business Enterprise  Total LBE/SLBE/VSLBE = All Certified Local an  NPLBE = NonPrufit Local Business Enterprise  NPSLBE = NonProfit Small Local Business Enterprise		H = UB = Uncertified Business NA CB = Certified Business O =					H = Hispani NA = Native O = Other NL = Not Li	American		



7/30/2012

#### CONTRACTS AND COMPLIANCE

Compliance Division

		•	
PROJECT (	COMPLIANCE EVALUATION FOR:		
•			٠.
RE:	Oakland Street Lighting Conversion Project - Design Phase		. ,
٠.		,	•
·		vana u kana na	es and mentioned
Karanenadasan			
CONSULTA	NT/CONTRACTOR: Lumenworks, Inc.		•
		Over/Under	
•		Engineer's	•
	Enalneer's Estimale: Contractors' Bid Amo		
•	NA NA	. NA	
	District on the Discount Disco	eference Points:	
	Bid discounted amount: Diacount/Pri	5 points	. •
Market Tools			RaDinatury;
• • •	Did the 50% local/small local requirement apply;	. YES	
	1, Did all boy localisms in local local and the apply,		
	2. Did the contractor meet the 50% requirement	YES	
•	a) % of LBE <u>0.00%</u>	•	
	participation		
• •	b) % of SLBE <u>0.00%</u>		•
	participation	<i>:</i>	
	c) % of VSLBE		• • • •
<i>:</i>	participation 100.00%		
	3. Did the contractor receive bid discount/praference points?	<u> </u>	•
•			•
	(ifyes, list the points recaived) _	5 points	
	5. Additional Comments	·	
	Proposed participationis valued at 50%, however per the L/SLB	Brogram a VSI BEr	7
	participation is doublecounted towards meeting the requirement		 ecelved
•	100% VSLBE credit. Double counted percentages are reflected in		
,	memo.		:
	6. Date evaluation completed and returned to Contract Admin./ini	lating Dept	
	,		•
	7/30/2012	,	
• . `	Date	•	
	· · · · · · · · · · · · · · · · · · ·		
Reviewing	(/inde page		•
Officer:	Date:	7/30/2012	

Approved By: Shellet Darenshine

#### LBE/SLBE Participation Lumenworks, Inc.

Project Name: Oakland Street Lighting Conversion Project - Design Phase

Prefect N	io.: C456410	Engineer's Est	imate	•			Under/Over Engineers	•			
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBE	Total	Total	_	Tracking	
				<u> </u>	<del> </del>		LBE/SLBEn/SLBE %	Percentages		MBE	WBE
Prevate Electrical Confractor	Lumenworks, Inc. PG&E	Oaldand San Francisco	CB UB			50.00%	50.DD%	50.00% 50.00%			
	Proj	ect Totals	<del></del> ,	, 0.00%	0.00%	50.10%	50.00%	100.00%		0.00%	0.00%
The 50% requirement can rug alternent in waived for counted knward meeting it	be satedfed by a combination of 25% LBE at Oakhuit contified prime consultants. A VSLE to reguliement.	MIZAN SLEEL INC SLE	uble .		SUE	vsille.	107AL 1054BEVS.68E 507		C = Caucas	n American San	
Legend  LBE = Local Business Brompilse  SI_BE = Senal Local Budiness Enterprise  VSI_BE - Very Small Local Business Enterprise  Total LBEISLBBVSLBE = All Certified Local and Snall Local Businesses  NPI_BE = NonProfit Local Business Enterprise  NSSI_BE = NonProfit Snall Local Business Bilerprisa							F- =		H=Nispani NA=Nasva O≃Other ML=NolU	Amo ican	

<sup>\*</sup>Proposed participation is valued at 50%, however per the L/SLBE Program a VSLBE's participation is double counted towards meeting the requirement. Therefore, the firm, received 100% VSLBE credit. Doubla counted percentages are reflected in the evaluation and cover memo.



#### CONTRACTS AND COMPLIANCE

Compliance Division

Oakland Street Lighting Conversion Project - Design Phase

## PROJECT COMPLIANCE EVALUATION FOR:

RE:

ONSULTA	NT/CONTRACTOR: Piullips Lighting		
			Over/Under Enolneer's
		ors' Bid Amount NA	<u>Estimate</u> NA
	Bid discounted amount: N/A	Discount/Preferer	cs Points:
	1. Did the 50% local/small local requirement apply:		YES
	Did the contractor meat the 50% requirement     a) % of LBE     participation '	<u>0.00%</u>	NO '
	b) % of SLBE participation	40.00%	
	c) % of ∨SLBE participation	<u>0.00%</u>	
	3. Did the contractor receive bid discount/preference	points? <u>NO</u>	
•••	(If yes, list the points received)		0 points
	5. Additional Comments.		·
	Firm failed to meet the minimum 50% L/SLBE firm is deemed non-responsive. As this is a negits team and meet L/SLBB participation require	otiated agreemen	
	6. Date evaluation completed and returned to Contra	ect Admin./Initiating	Dept
•	·	2012 ·	•
viewing icer:	Villar Jam	Date:	7/30/2012
	Sholton, Barenalium.	<u> Date:</u>	7/30/2012

# LBE/SLBE Participation Phillip Lighting

Project Name: Oakland Street Lighting Conversion Project - Design Phase

Praject N	D.L. C456410	· Enginper's Est	lmats				Undet:Over Engineers	Estimats:	<u> </u>		
Discip!I <sub>П</sub> e	Prima & Subs	Location	Cert. Status	LBE	SLBE	VSLBE	Total LBESLBEIVSLBE %	Total Percentages		rackina MBE	Only WBE
PRIME Installation Installption oversight	Philips Lighting Ray's Electric Associated Lighting Representatives	Andover OaMand Oakland	CB UB		40.00%		40.00%	5.00% 40.00% 10.00%	C		
	Proje	ct Totals		%0û.0	40.00%	.0.00%	40.00%	100.00%	<del> </del>	0.00%	0.00%
	be satisifed by a combination of 25% LBE and a Dakkard certified prime consultants. A VSLBE's e requisement.			11 DE 95 .	S151 23	(SEE	TOTAL NUBESUBERSUBES SOT	TOTAL	Ethnicity AA = Abban A = Asian C = Caucasia	American -	L
Legend	LBE = Local Business Enterprise  SLBE = Small Local Business Enterprise  VSLBE - Very Small Local Business Enterprise  Tetal LBESLBE/VSLBE = All Cernifed Local and St  NPLBE = NonProfis Local Business Entoprise  NPSLBE = NonProfis Small Local Business Entoprise		•				• • • • •		H≃Hispanic NA≖Histive O≈Other NL=Not List	Anterican	· ; · ;

#### CONTRACTS & COMPLIANCE



#### Compliance Division

#### PROJECT EVALUATION FORM

PROJECT NO.: C456410

PROJECT NAME: Oakland Street Light Conversion - Construction Phase

	den general en	ententinti viintettajeni ententi entent		nandara ana ang ang ang ang ang ang ang ang an	nicologia Secondo
	CONTRACTOR: Aml	and Corp			
	<u>Engineer's Estimate:</u>	Contractors Original Bld Amount \$13,308,126	Specialty Dollar Amount \$11,516,124.56	Over/Under Enginaar's	
Disc	ounted Bid Amount: \$13,216,624.56	Amount of Bid Discount \$89,500	Non-Specialty Bld Amt. \$1,790,000	Discount Points: 5%	, madrikos i pradic
	1. Did the 50% require	ements apply?		<u>YES</u> .	
: .	2. Did the contractor r	meet the 50% requirement	<b>:</b> ?	<u>YES</u>	
	b) %	of LBE participation of SLBE participation of VSLBE participation		<u>65.39%</u> <b>64.61%</b> 0.00%	
:	3. Did the contractor me	et the Trucking requirement	?	<u>na</u>	
	a) To	otal SLBE/LBE trucking pa	rticipation	<u>0%</u>	٠.
	4. Did the contractor r	eceive bid discounts?	• • • • • • • • • • • • • • • • • • • •	<u>YES</u>	••
	if ye	s, list the percentage rece	ived) .	<u>5%</u>	:
•	5, Additional Commer	its.		•	
	items and theratore	rhas determined that Ge have been excluded from ince with the 50% L/SLB	enerat Electric (GE) and Beta n the contractor's bid price E realifrement.	street lights are sp or purposes of	eclaity
:	6. Date evaluation cor	mpleted and returned to Co	ontract Admin/initiating Dspf.	7/30/2012 Date	
Reviewing Officer:	Villar	mma Date:		7/30/2C12	
pproved B	· Ghelloy Da	renobrung: Data:		- 7/30/2012	•

#### LBE/SLBE PARTICIPATION

BIDDER 1

Project No.:	. C456410	Engla	eers Est					<i>Engineers</i>	Estimate:					
Discipline	Prime & Subs	Location	Cort. Status	LRE	SLAE	*VSLBETLPG	Total LBE/SLBE	L/SLBE Trucking	Total Trucking	*Non- Specialty Bid Amount	TOTAL Original Bid Amount	F	or Tracking Or	niy
	<del> </del>	<u> </u>	<u> </u>				·		<u> </u>	ļ. <u></u>		Ethn.	MBE	WB
PAME	Amland Corp	Oakland	СВ	1,170,500.00			1,170,500.00			1,170,500.00	1,170,500,00	AP	1,170,500.00	1 .
Rectrical Installation	AEKO	Oakland	CB.	]	619,500.00		619,500.00		1.	619,500,00		ŀ	619,500,00	
Supplier	Graybar	Dublin	UB :		,	ĺ	( ·	Ĭ	1		11,516,124.56			_
	(	•	† "			<b>\</b>	ł			1	}			
•					` ′		,	ł		:			,	-
	Projec	t Totals	<del></del>	1,170,500.00	619,500.00	<del></del>	1,790,000.00	0.00	0.00	1,790,000.00	13,306,124.56		1,790,000.00	0.0
			<u> </u>	65.39%	34.61%	<u> </u>	100.00%	100%	100%	100%	100%	}	13.45%	09
participation. An SLBE	is a combination of 10% L ivm can be counted 100%	3E and 10% SLB Towards achievin	= ng 20%	SERE TO V	6186107		TOTAL S BEISIBE					Ethnick AA = Abica AI = Asian	n American	<u>-</u> .
requirements.												AF = Asian		
												C=Cauca		
.egend	Life = Local Business Enter SLEE = Small Local Busines				UB = Uncertified & CB = Certified Bus				,			H=Hispan		
	Total USBSLBE = All Certif	• •	Local Busines	:aes		y Besiness Enterp	rise					O=Other	e American	
•	NPLEE = NodProlit Local Br	siness Enterprise		•		Bosiness Enlerp						NL=Not1	lsted	
•	NPSLBE = Novel and Smill 1	ocal Businese Fole	rorisa		•	. •						وليمد حروبا	ola Ownessies	

For this project, the project specifications require General Electric or Beta street lights, therefore, the item is considered a specialty item and is excluded from the total bid price for the purposes of determining compliance with the 50% L/SLBE requirement.

#### CONTRACTS & COMPLIANCE



#### Compliance Division

#### PROJECT EVALUATION FORM

PROJECT NO.: C456410

PROJECT NAME Oaldand Street Light Conversion - Construction Phase

					·	. ,	
CHARLES TO A	CONTRACTOR:	Lumenworks	*		Edoura Sire of Administration in	·	AN ANTARA SERVICIONINA
<u> </u>	Enginaer's Estimate:	Contractors' C Bid Amou \$0.00		Specialty Amou \$0.0	ınt	Over/Under Engineer's	
<u>Dlace</u>	ountad Bid Amount: \$0,00	Amount of Bid L	<u>laeount</u>	Non-Specialty \$0.0		Diacount Poir 0,00%	its:
	1. Did the 60% re	equirements apply?	,		•	YES	
•	2. Did the contra	ctor meet the 50% requ	irement?	••	***	NO .	• .
· ·		a) % of LBE participatio b) % of SLBE participat c) % of VSLBE participa	ion ´	•		0.00% 0.00% 0.00%	· · ·
	3, Did the contract	or meetline Trucking requ	irement?			<u>NA</u>	
		a) Total SLBE/LBE truc	king participa	tion		<u>0%</u>	•
	4. Did the contract	ctor receive bid discoun	ts?	. · ·	•	<u>NO</u> .	· .
		(if yes, list the percenta	ge received)	• • •	•	0.00%	
	5. Additional Con	nments.		· .			
	specialty items determining cor Schedule R. Th	nager has determined and therefore have be npliance with the 50% arafore the firm is dee firm could revise its te	en excluded t/SLBE rem med non-res	from the co uirement. T sponsive at	ntractor's b he firm faile this stage.	id price for p d to submit a As this is a n	urposes of completed enotlated
	6, Data evaluation	n completed and return	ed to Contrac	t Admin/initia	iting Dept	7/30/2012	•
Reviewing Officer:	Vivari	Anne	Date:		· .	Date 7/30/2012	
	Shelleey 5	Janenstring	Date:			7/30/2012	<del></del>

# LBE/SLBE PARTICIPATION

# BIDDER 2

Project Name: Oakland Street Light Conversion - Construction Phase

	ľ	Onty	WBE	1.	\$0.00	0.00% 0.00%	·
		For Tracking Only	MBE		\$0.00	America	NP - Astan Paulic De Caucastan He Hapanic NA - Native American De Cible Manatorica
			Ethn.				AP = Asian Paulic C = Caurasian H = Fispanic NA = Nafive Americ O = Cliber
		TOTAL Original Bio Amount		· · · · · ·		0.00	
		*Non- TOTAL Specially Bid Original Bid Amount, Amount			\$0.00	0.00%	
	Extraste	Total Trecking			\$0.00	ON O	
-	r Engineers Estimate	LISLBE Total Trucking Trucking			<u> </u>		
		Total LBE/SLBE	,		\$0.00	TOTAL TOTAL	
		*VSLBELPG			\$0.00		Angeles (1984)   Company
		SLBE			\$0.00		Water Manager Brainess  CB = Certified Brainess  CB = Certified Brainess  MRE = Minority Busin
		· 1881			\$0.00	100	
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i i	111111111111111111111111111111111111111	Location	San Francisco		Project Totals	end 10% SLBE parting 20% requirements	the state of the s
006440	211000	Prime & Subs	PGRE	·	Proje	Requirements: The 20% requirements is a combination of 10% LBE end 10% SLBE participation. An SLBE firm can be counted 100% towards achieving 20% requirements.	LRE = Local Basiness Enlerprise SLRE = Sanal Local Basiness Enlerprise Total LRESS BE = All Certified Local and Sinal Local Bestnesses WHEE = New Profit Local Business Enterprise
, Profeet No.:		Discipline	Flectifical Contractor			Requirements: The 20% requirements is An SLBE firm can be coun	Legend

For this project, the project specifications require General Electric or Beta street lights, therefore, the item is considered a specialty item and is excluded from the total bit prize for the purposes of determining

#### CONTRACTS & COMPLIANCE



#### Compliance Division

#### PROJECT EVALUATION FORM

PROJECT NO.: C456410

PROJECT NAME: Oakland Street Light Conversion - Construction Phase

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(1084 u.ersen)	CONTRACTOR: Phili	ips Lighting	Management and all the management of the second	Politica o School of Transfer (1994 Alberta School	
	Engineer's Estimate:	Contractore Original Bid Amount \$0,00	8peciaity Dollar Amount \$0.00	Over/Undar Engineer's	
unicolory (10 Si	Diacountad Bid Amount: \$0.00	Amount of Bld Discount \$0.00	Non-Specialty Bid Amt. \$0.00	Discount Pointg: \$0.00	Managama and Argun aguines
•	1. Did the 50% require	ements apply?		YES	
• :	2. Did the contractor n	neet the 50% requirement?		NO .	
	b) %	of IBE participation of 8LBE participation of VSLBE participation		<u>0.00%</u> 0,00% 0.00%	
	,3, Did the contractor me	et the Trucking requirement?	•	NA .	•
	a) To	tal SLBE/LBE trucking partic	ipation	0.00%	
	4. Did the contractor re	eceive bid discounts?		<u>NO</u>	•
, •	(if yes	s, list the percentage receive	d)	. <u>0.00%</u>	· · · · · · · · · · · · · · · · · · ·
	5. Additional Commen	ts.			
ì	items and therefore compliance with the	his determined that Gehe have been excluded from the 80% L/SLBE requirement.	he contractor's bid price t The firm falled to submit	for purposes of de t a completed Sch	termining edule R.
•		deemed non-responsive a team and meet the L/SLBE			ent, the
٠	6. Date evaluation con	npleted and returned to Cont	ract Admin/initiating Dept.	7/30/2012 Date	•
Review Officer:		mman_Date:	_	7/30/2012	•
Approv	ed By Shelley Oar	rangliung Date:	-	7/30/2012	٠,
•	•		•		

#### LBE/SLBE PARTICIPATION

#### BIDDER 3

Project No.	CS611D	Engin	ieers Est			•		r Engineers	Esbmate:					
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBE/LPG	Tatal LBE/SLBE	L/SLBE Trucking	Total Truckins	*Non- : Specialty Bid Amount .	TOTAL Original Bid Amount	. Fo	Tracking C	Only
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requirements.							<b>行政员员的企业的</b>	12:35:33:33	4.00		5.55	ł		
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.egend	LBE# Local Business Biterp	rise .	·		UB = Uncotifial E	lodness			_	•	~	H = Hisbani		
-Lyonu	SLEE = Small Local Business				CS = Certined Bus	ines		•				NA = Native		
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*	NPLBE = NonProfit Local Box	,			MBE = Women	Business Enlarprise	:	-	•			NL=NotU	sle <b>d</b>	
	NPSLBE = NocProfit Small Lo	ca) Business Ente	ध्याडिक		· · · · ·	·						MID = Millin	. qirlanarwO ofc	

For this project, the project specifications require General Electric or Beta street lights, therefore, the Item is considered a specially item and is excluded from the total bid paice for the purposes of determining compliance with the 50% L/SLBE requirement.

# Energy Savings, PG&E Rebates, and Contractor's Financing per RFP

Monthly Energy Savings is \$119,761.11 Annual Energy Savings is \$1,437,133.32 One-time PG&E Rebates is \$2,925,000.00

Qty	Existing	LS-2 <sup>-</sup> Rate HPS	HPS monthly energy cost	LED Repl Wattage	LS-2 LED	LED monthly energy cost	PG&E	Extend
2,340	70HPS	\$ 3.710	\$ 8,681.40	38	\$ 1.637	\$ 3,830.58	\$50.00	\$117,000.00
11,830	100HPS	\$5.245	,\$ 62,048.35	57	\$2.507	\$ 29,657.81	\$75.00	\$887,250.00
5,760	150HPS	\$ 7.675	\$ 44,208.00	92	\$ 4.042	\$ 23,281.920	\$100.00	\$576,000.00
7,130	,200HPS	\$10.234	\$ 72,968.42	110	\$4.695	\$ 33,475.35	\$125.00	\$891,250.00
2,440	250HPS	\$ 12.792	\$ 31,212.48	127	\$ 5.577	\$ 13,607.88	5150.00	\$366,000.00
500	310HPS	\$15.222	\$ 7,611.00	143	\$6.230	\$ 3,115.00	\$175.00	\$87,500.00

\$226,729.65

\$106,968.540

\$119,761.110

#### **LED Street Light Rebates**



#### **Program Components**

Pacific Gas and Electric Company's (PG&E) LED Street Light Program will offer street light customers on our LS-2 rate two ways to save energy and money when replacing traditional street lighting.

#### Rate Change

Customers who have installed or replaced existing street light fixtures after May 1st, 2009 with LED fixtures will be able to switch to a lower billing rate under the LS-2 rate schedule.

#### Potential LED Replacement Savings

Customers who have purchased and installed pre-qualified LED fixtures after May 1, 2009, may be eligible for rebates. Read below to learn more about which fixtures qualify.

. Rebate/fixture		
Replace 70 watt fixture with new LED fixture		<b>\$</b> 50
Replace 100 watt fixture with new LED fixture	•	\$75
Replace 150 watt fixture with new LED fixture		\$100
Replace 200 watt fixture with new LED fixture	·	\$125
Replace 250 wait fixture with new LED fixture	2	\$150
Replace 310 watt fixture with new LED fixture	*	\$175
Replace 400 watt fixture with new LED fixture		\$200
<del></del>	<del></del>	<del></del>

Please email led@pge.com to request a street light rebate and rate change application.

#### Qualified LED Street Light Fixtures

Only well-designed LED products using the latest in LED technology that are appropriate for the application will offer the energy savings, lighting quality, and lifetime benefits sought. To help customers select quality LED street light fixtures, PG&E has worked with the U.S. Department of Energy and other utility partners to develop stringent performance standards. To qualify for the PG&E LED Street Light Program rebate, LED products must provide a variety of independent tests that help ensure they will deliver as promised.

The Design Lights Consortium (DIC) maintains a <u>listing</u> of all non-Energy Star LED products meeting the performance standards required of our programs. In addition to these specifications, PG&E requires that LED Street Light products also meet the following service requirements:

Photo Controls: Fixtures must be socket ready for electronic type photo controls meeting American National Standards Institute (ANSI) standard C136.10 with a turn on value of 1.0 foot-candles and a turn off value of 1.5 foot-candles. Electro-mechanical or thermal type photo controls are not acceptable.

Manufacturer Labehng: Wattage Stickers identifying the fixture technology (LED) and total fixture wattage that follows ANSI Standard C136.15, already used by nearly all manufacturers and customers for identification of light types currently included in the standard.

If you are a manufacturer wishing to submit LED Street Light products for inclusion in PG&ampE's program, please review information on the DLC's <u>Manufacturer Application Overview</u> and then follow the requirements as outlined on the DLC's <u>Manufacturer Application Process</u>.

Customers who install non-qualified LED fixtures will still be able to switch to the lower LS-2 rate schedule, but will not be eligible for the rebates.

Customer wishing to install Induction Street Lighting may be eligible for both the lower LS-2 rate as well as a calculated incentive. See information on our <u>Customized Retrofit Incentives</u> page for information.

If you have any questions please contact us at led@pge.com.

"PG&E" refers to Pacific Gas and Electric Company, a Macidiary of PG&E Companying, 0 2012 Pacific Gas and Electric Company, As rights reserved

#### **Contractors Financing per RFP**

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	Year 1	Year2 in	<b>EMELTED YARM</b>	Year4.	Sayear 5 H	Wayear 6-4	zeYeara7	HIN Earl Bill	WYear, 9F.	Year 10	PLYEAR VIEW	EL X GATO DE LA
Loan Principal		14,352,794		12,191,903	11,044,565	9,850,187	8,606,838	7,312,513	5,965,120	4,562,484	3,102,340	1,582,330
Principal Payment	(1,647,206)	(1,058,741)	(1,102,150)	(1,147,338)	(1,194,379)	(1,243,348)	(1,294,325)	(1,347,393)	(1,402,636)	(1,460,144)	(1,520,010)	(1,582,330)
Interest Payment	\$0	(\$588,465)					(\$352,880)				(\$127,196)	
rotal@ayments.com.com.com.com.com.com.com.com.com.com	4(4)647/206)	5(1)647/2061	7(0/647/206)	a(4)647#206)	H11647/2061	1(1)6427206)	(1,542/206)	E(1)647/206)	6(1/647/206)	(4) 647 (208)	£(1643620F)	(2.647/206)
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Energy Savings (Assuming 3% Annual Rate Increase)	750,912	1,480,247	1,524,655	1,570,394	1,617,506	1,666,031	1,716,012	1,767,493	1,820,517	1,875,133	1,931,387	1,989,329
One-Time Rebate	1,921,200	1,003,800					-	-		· -		۵
rotell Savings and the savings of th	\$2,672,102	2/484/047/	1/524(655)	\$1,520,394	F4647/506	1,666,0516	17/16/012	F0F767/493	1,820,517	EE118751033	19319387	11989 329
Total Yearly Surplus/(Deficit) - Saving minus Debt	1,024,907	836,841	(122,551)	(76,811)	(29,700)	18,826	68,806	120,287	173,312	227,927	284,181	342,123

Total Surplus/(Deficit) Over 12 Years 2,868,147

Note: The financial estimates are based on calendar year and not the City's fiscal year.

Assumptions:

Energy savings commence 3-months after project begins.
Rebate progress payments received 4-months after installation.

OAKLAND CITY COUNCIL City Attorney C.M.S.

FILED OFFICE OF THE CIT + CLERA

RESOLUTION No.

2012 NOV 15 PM 3: 03

Introduced by Councilmember

#### RESOLUTION:

- WAIVING ADVERTISING AND BIDDING AND AUTHORIZING THE CITY ADMINISTRATOR TO AWARD CONTRACTS TO SUPPLIERS AND CONTRACTORS THROUGH AN ADVERTISED REQUEST FOR PROPOSALS ("RFP") SELECTION PROCESS FOR THE REPLACEMENT OF EXISTING HPS COBRA HEAD STREET LIGHTS WITH LED STREET LIGHTS CITYWIDE, WITHOUT RETURN TO COUNCIL;
- (2) AWARDING CONTRACTS TO:
  - (A) AMLAND CORPORATION FOR THREE MILLION, NINE HUNDRED, NINETY THOUSAND DOLLARS (\$3,990,000.00) FOR THE INSTALLATION OF THE LED STREET LIGHTS, FOR LIGHTING AND ELECTRICAL ENGINEERING SERVICES AND FOR DOCUMENTATION SERVICES FOR THIS PROJECT, AND
  - (B) GRAYBAR FOR TEN MILLION, EIGHT HUNDRED AND FIFTY TWO THOUSAND, SIX HUNDRED AND FIFTY DOLLARS (\$10,852,650.00) FOR THE SUPPLY OF LED STREET LIGHTS, AND
  - (C) AUTHORIZING THE CITY ADMINISTRATOR TO INCREASE SAID CONTRACTS BY UP TO AN AMOUNT NOT TO EXCEED SEVEN AND ONE HALF PERCENT (7.5%) OF THE ORIGINAL CONTRACT PRICE, WITHOUT RETURNING TO COUNCIL; AND
- (3) AUTHORIZING THE CITY ADMINISTRATOR TO WAIVE ADVERTISING AND REQUEST FOR PROPOSAL/QUALIFICATION PROCESS REQUIREMENTS AND AWARD A PROJECT LOAN CONTRACT FOR FINANCING, FOR AN AMOUNT OF \$16,000,000.00, AT AN INTEREST RATE NOT-TO-EXCEED FOUR AND ONE-TENTH PERCENT (4.10%) FOR A TERM OF NOT MORE THAN TWELVE (12) YEARS, TO BE REPAID BY ENERGY SAVINGS FROM LANDSCAPE AND FUNDS, WITHOUT LIGHTING ASSESSMENT DISTRICT (LLAD) RETURN TO COUNCIL TO AMLAND CORPORATION, OR TO A LENDICE SELECTED BY THE CITY ADMINISTRATOR THOUGH A REQUEST FOR PROPOSAL/QUALIFICATIONS PROCESS, WITHOUT RETURNIFFOING COUNCIL: AND
- (4) ACCEPTING, APPROPRIATING AND DIRECTING REBAT THE UTILITY COMPANY ESTIMATED AT TWO MILLION, NINE HUNDRED AND TWENTY-FIVE THOUSAND DOLLARS (\$2,925,000.00) TO BE DEPOSITED IN THE LANDSCAPE AND LIGHTING ASSESSMENT DISTRICT FUNDS (LLAD)

PUBLIC WO RKS CMTE.

JNCIL

WHEREAS, Public Works staff and Oakland Police Department staff have identified and evaluated locations along City streets which would benefit from lighting enhancement; and

WHEREAS, Request for Proposal (RFP) for the Oakland Street Lighting Conversion Project, Project Number C456410, was issued in May 2012 for the purchase of products and technical implementation services to convert all cobra head street lights, estimated at 30,000 units, to low energy use and low maintenance Light-Emitting Diode (LED) street lights; and

WHEREAS, staff selected Amland and Graybar and negotiated contracts because the Amland Corporation team has verified experience in LED conversion projects, comes highly recommended for projects completed in the City of Oakland, demonstrated cohesion among its team members, has the product that meets the technical specifications in the RFP, proposed excellent plans for the execution of the project, agreed to the RFP requirements of performing the work without change order and let staff attend to any item that would precipitate a change order, and provided a firm proposal price for the duration of the project, and these proposal prices are the lowest among the teams that submitted; and

WHEREAS, energy cost savings for City street lighting is approximately \$1,437,000.00 annually; and these energy savings are calculated from PG&E tariff posted in their web site; and the energy savings can be used to pay for the work, but these funds are not available until after one month after the installation complete of the lights; and

WHEREAS, energy rebates the cobra head lights conversion are projected to be approximately Two Million, Nine Hundred and Twenty-five Thousand Dollars (\$2,925,000.00), can be deposited in the LLAD funds and used to pay for the work, but these funds are available until December 31, 2013; and

WHEREAS, to begin the work, staff recommends that the City conduct a request for proposal/qualification process for a financing contract (Loan) and use the energy savings to pay back the long term loan without an increase to existing funds budgeted in the Lighting and Landscape Assessment District (LLAD) Funds; and

WHEREAS, staff will deposit PG&E future energy rebates, estimated in the amount of \$2,925,000.00 from the conversion of High Pressure Sodium (HPS) cobra head street lights to LED street lights, into the LLAD Funds; and

WHEREAS, Oakland Municipal Code ("OMC") Section 2.04.050. A requires advertising and bidding for the purchase of supplies, construction and services of licensed electrical and lighting engineers and the award to the lowest responsible, responsive bidder if award is made; and

WHEREAS, Section 2.04.050.1. 5 provides an exception to said advertising, bidding and lowest bid award requirements upon a finding and determination by the Council that it is in the best interests of the City to do so; and

WHEREAS, staff recommends that it is in the city's best interests to waive the customary low bid award process for the construction contracts for this innovative LED street lighting energy-efficient conversion because the project is best suited to a turnkey process that provides the City flexibility to consider and negotiate multiple elements of the project such as financing in addition

to design, price, shared performance of certain aspects of the project, and because the City must expedite the contract award and construction to take advantage of PG&E energy rebates, which expire on December 31, 2013; now, therefore, be it

RESOLVED: That the City Council hereby finds and determines that pursuant to Oakland Municipal Code Section 2.04.050.I. 5 it is in the best interests of the City to waive advertising and bidding for the contract award to Amland Corporation and for the contract award to Graybar, based on the reasons and circumstances set forth above and in the Council Report that accompanies this Resolution; and be it

FURTHER RESOLVED: That the City Administrator, or her designee, is authorized to conduct all negotiations, execute and submit all documents, including but not limited to applications, agreements, amendments, modifications, payment requests and related action which may be necessary, to enter into a contract with Amland Corporation in the amount of Three Million Nine Hundred Ninety Thousand (\$3,990,000.00) and with Graybar in the amount of Ten Million Eight Hundred Fifty Two Thousand, Six Hundred and Fifty Dollars (\$10,852,650.00) for materials, construction and documentation and application for energy savings and energy rebates; and be it

**FURTHER RESOLVED:** That a seven and one half (7.5%) percent contingency is authorized and the City Administrator or her designee is authorized to increase either of these contracts for materials, construction and documentation and application for energy savings and energy rebates up to an amount not to exceed seven and one half (7.5%) percent over the original contract price, without returning to Council; and be it

**FURTHER RESOLVED:** That pursuant to Oakland Municipal Code Section 2.04.050.1. 5 it is in the best interests of the City to waive advertising and bidding for a contract award to Amland Corporation in order to expedite financing for the project; and be it

FURTHER RESOLVED: That if the City Administrator negotiates acceptable terms for financing with Amland Corporation at an interest rate not-to-exceed four and one-tenth percent (4.10%) for a term of not more than twelve (12) years, the City Administrator is authorized to amend the Amland Corporation contract to include a financing component which would constitute a single contract of Fourteen Million, Eight Hundred and Forty Two Thousand, Six Hundred and Fifty Dollars (\$14,842,650.00) – \$3,990,000.00 for installation and \$10,852,650.00 for materials; and be it

FURTHER RESOLVED: That the seven and one half (7.5%) percent contingency authorization would not apply to any portion of Amland's contract for financing; and be it

FURTHER RESOLVED: That if the City does not negotiate acceptable financing terms with Amland, the City Administrator, or her designee, is authorized to award a contract for project loan financing to a lender selected through a request for proposal/qualifications process, at an interest rate not-to-exceed four and one-tenth percent (4.10%) for a term of not more than twelve (12) years, to be repaid by energy savings from Landscape Lighting and Assessment District funds, without return to council; and be it

FURTHER RESOLVED: That services provided through Amland Corporation are temporary and of a professional, scientific, or technical nature, and the contract will not result in the loss of employment or salary by any person having permanent status in the competitive service; and be it

**FURTHER RESOLVED:** The City Council authorizes the City Administrator, or her designee, to set up a revenue account in the LLAD Funds for the Oakland Street Lighting Conversion Project, and to make payments for the long term loan from the LLAD Funds; and be it

FURTHER RESOLVED: The City Council authorizes the City Administrator, or her designee, to set up an escrow account to make payments to principal and interest on the project Loan from LLAD Funds, and to use any excess funds to cover staff costs and for the LED conversion of the specialty street lights in roadways, underpasses, tunnels, etc.; and be it

**FURTHER RESOLVED:** The City Council authorizes the City Administrator, or her designee, to appropriate energy rebates associated with the conversion of cobra head street lights and specialty street lights into LLAD Fund accounts; and be it

FURTHER RESOLVED: That the contracts will be reviewed and approved by the City Attorney for form and legality and placed on file in the Office of the City Clerk

IN COUNCIL, OAKLAND, CALIFORNIA, \_\_\_\_\_\_

PASSED BY THE FOLLOWING VOTE:	
AYES - BROOKS, BRUNNER, DE LA FUENTE, KAPLA	AN, KERNIGHAN, NADEL, SCHAAF and PRESIDENT REID
NOES -	
ABSENT -	
ABSTENTION -	ATTEST:  LaTonda Simmons  City Clerk and Clerk of the Council  of the City of Octobro, Californ
	MEETINS OF THE OAKLAND CHR COUNCIL FEC 4 2000  PUBLIC WORKS CMTE.
	A/2 0 - A