## AGENDA REPORT

TO: DEANNA J. SANTANA CITY ADMINISTRATOR FROM: Vitaly B. Troyan, P.E.

SUBJECT: RFP Oakland Street Lighting Conversion

DATE: November 9, 2012

City Administrator

Approval

Date

COUNCIL DISTRICT: Citywide

#### **RECOMMENDATION**

Staff recommends that the City Council adopt a resolution approving the replacement of existing High Pressure Sodium (HPS) cobra head street lights with Light Emitting Diode (LED) street lights citywide; authorizing the City Administrator to waive the advertising and Request For Proposal ("RFP") selection process requirements and award a project loan contract for financing for an amount of \$16,000,000.00 at an interest rate not-to-exceed 4.10% for a term of not more than twelve years, to be paid back by energy savings from Landscaping & Lighting Assessment District (LLAD) Funds, without return to Council, to the Amland Corporation, one of the project construction contractors, or to a lender selected by the City Administrator after conducting a Request For Proposals, without return to Council; waiving advertising and bidding and authorizing the City Administrator to award contracts to suppliers and contractors through an advertised Request For Proposals ("RFP") selection process for the replacement of existing HPS cobra head street lights with LED street lights citywide, without return to Council,

mount

Further authorizing the award of a construction contract to Amland Corporation for Three Million, Nine Hundred, Ninety Thousand (\$3,990,000.00) for the installation of the LED street lights, for lighting and electrical engineering services and for documentation services for this project, and to Graybar in the amount of Ten Million, Eight Hundred and Fifty Two Thousand, Six Hundred and Fifty Dollars (\$10,852,650.00) for the supply of LED street lights, with the ability to increase either of these contracts up to an amount not to exceed seven and one half (7.5%) percent of the original contract price over the course of the project, without returning to Council; and accept, appropriate and direct rebates from the utility company estimated at Two Million, Nine Hundred and Twenty-Five Thousand (\$2,925,000.00) to be deposited in the LLAD funds and lo be used for debt service payments with any excess going to alleviate the negative fund balance.

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#### **OUTCOME**

Replacement of existing HPS street light fixtures with equivalent LED street light fixtures will provide better clarity of vision as requested by Oakland Police Department (OPD) for crime mitigation and community safety.

Procuring the LED street light fixtures through Amland will reduce energy consumption, meet the technical specifications requirements of the project, and will generate rebates which will be used for debt service and to restore the health of the LLAD Funds.

#### **BACKGROUND/LEGISLATIVE HISTORY**

At the direction of the City Council at a meeting held on November 15, 2011, the Public Works Agency, (PWA) implemented a contract to retrofit 241 street lights in East Oakland using PG&E "On Bill Financing" option to fund projects. In July 2012 a contract was executed and the project is now completed. The Agenda Report and Resolution No. 83859 C.M.S. on PG&E LED Installation are included in *Attachment A*.

In May 2012, PWA issued an RFP for Oakland Street Lighting Conversion Project, Project No. C456410, for the replacement of the remaining 30,000 cobra head street lights with LED lights citywide, and to use energy savings as payback for the lease for a period of not-to-exceed 12 years. As a result of the Street Lighting Conversion Project, PG&E will provide a one-time rebate estimated at \$2,925,000. The rebate will be deposited in the LLAD Fund 2310 and be used for Debt service payments with any excess going to alleviate the negative fund balance.

#### <u>ANALYSIS</u>

The City received three proposals for the RFP for Oakland Street Lighting Conversion Project from the following Consultants:

- 1. Amland Corporation \$14,842,650.00
- 2. Lumenworks, Inc \$15,176,505.30
- 3. Philips \$21,000,000.00

As per the RFP, the City interviewed all three teams of consultants who submitted proposals, and ranked them based on relevant experience, contract amount, approach, organization, materials, other factors including responsiveness of proposal, and preference points for local businesses. The Comparisons of Submitted Proposals and Ranking Scores are as follows:

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Comparisons of S	ubmitted Proposals and	Ranking Scores
Rank No.	Team	Score
1	Amland	102
2	Lumenwork	89
3	Philips	78

The City negotiated with Amland Corporation who submitted the lowest qualified proposal, and determined that Amiand's proposal meets the requirements of the RFP. After negotiation with Amland and with Graybar, a member of Amiand's team, the City decided that the project should be divided into two contracts as described below.

- (A) Award to Amland Corporation a contract for Three Million, Nine Hundred, Ninety Thousand (\$3,990,000.00) for the installation of the LED street lights, for lighting and electrical engineering services and for documentation services such as updating City street light data bases and grid maps, reconciling with PG&E records for the documentation necessary to obtain energy savings and rebates for this project.
- (B) Graybar, a member of Amiand's proposal team, will be responsible for furnishing the street light fixtures. It is recommended that Graybar be awarded a contract in the amount of Ten Million, Eight Hundred and Fifty Two Thousand, Six Hundred and Fifty Dollars (\$10,852,650.00) for LED street lights materials.

Staff recommends that the Council authorize the City Administrator to be able to increase either of these contracts up to an amount not to exceed seven and one half (7.5%) percent over the course of the project. The 7.5% is the contingency for the project, and will be utilized if there is a change to the original project scope.

As a result of the RFP process, the consultant included a proposal to finance the LED project. The consultant proposed to finance the project under a twelve (12) year amortization period, 4.1% interest rate, and an annual payment of \$1.65 million for twelve years, totaling \$19.77 million for the life of the loan. The proposal would yield savings (debt payment plus savings) of \$2.85 million, which includes debt payment of \$19.77 million plus a one-time energy rebate of \$2.92 million and PG&E energy savings of \$19.77 million over a twelve year period. The terms outlined above are those provided in response to the RFP, and is considered the worst case scenario. The City of Oakland Treasury Department will conduct an RFP process to finance this project. It is anficipated that the Treasury Department would be able to locate better financing terms thus increase the potential savings. Should a better rate be obtained, the enclosed Resolution allows the City to take advantage of the improved financing without additional Council action. This action is taken to ensure that the best financing package is utilized for this project. If better financing is identified the cost of the project will decrease, thus increasing the overall savings for the project.

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Should the City Administrator select Amiand's financial loan package, the award to Amland Corporation would constitute a single contract of Fourteen Million, Eight Hundred and Forty Two Thousand, Six Hundred and Fifty Dollars (\$14,842,650.00) and the ability to increase the contract up to an amount not to exceed seven and one half (7.5%) percent over the course of the project, and at the interest rate, payback period, and utilization of rebates as determined by the Treasury RFP, without return to Council.

Acceptance and utilization of the Amland Corporation contract for construction, lighting and electrical engineering and documentation services will provide a turnkey approach towards an expeditious and cost effective route to enhance lighting Citywide. The proposal would not impact the work of City staff, as staff would perform the repair and restoration of street lighting systems, and trim trees to assist street lighting as identified by Amland.

There are two local businesses in Amiand's team as follows:

- 1. Amland Corporation, Local Business Enterprise (LBE).
- 2. AEKO Consulting, Small Local Business Enterprise (SLBE).

Amiand's proposal is responsive to the City's requirements for the participation of local businesses and the employment of Oakland's labor forces. For the design phase Amland proposed a total of 92.16% project design dollars will go to Oakland LBE & SLBE. (89.57% to LBE and 2.59% to SLBE). For the construction phase, Amiand's proposed a total 100.00% project construction dollars will go to Oakland LBE & SLBE (65.39% to LBE and 34.61% to SLBE). The summary of Contract Compliance is included in *Attachment B*.

Additionally, Oakland Municipal Code ("OMC") Section 2.04.040 A requires advertising and bidding for contracts for the purchase of supplies, construction and electrical and lighting engineering services and the award to the lowest responsible, responsive bidder if award is made. Section 2.04.050 I. 5 provides an exception to the advertising and competitive bidding requirement of the OMC upon a finding and determination by the Council that it is in the best interests of the City to do so. Staff recommends that the City Council find and determine that it is in the best interests of the City to waive formal advertising and bidding requirements for the construction contracts for this innovative LED street lighting conversion project because of the following reasons and circumstances.

The type of project being proposed, i.e., an energy-efficient environmental initiative, is bestsuited for a "tum-key" project delivery approach which provides the City flexibility to negotiate multiple elements of the project such as financing, design and price. Such elements are not ordinarily found in a typical design build project.

Another reason that the staff utilized the RFP process and this "turnkey" approach was to expedite the selection, award and construction of this project to take advantage of the PG&E rebates which will expire on December 31, 2013. Therefore, it is incumbent upon the City to

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expedite the award of the construction contracts for this project and implement the project fairly quickly so as not to impact the 12-month construction period necessary to install all the lights and qualify for the rebates.

The City is exploring other project loan financing sources. Staff is seeking authority from the Council to separately conduct a Request For Proposals for the project loan financing and, if the terms and conditions are more favorable, to enter into a loan agreement with the lender selected through the RFP, without return to Council.

#### **CALIFORNIA ENVIRONMENTAL QUALITY ACT**

This LED street light conversion project meets the requirements for exemption under the Caiifomia Environmental Quality Act (CEQA). The conversion of high pressure sodium street lights to LED street lights would reduce the consumption of electricity by 45%, and reduce the carbon footprint on the planet. The reduction in energy use would translate to less amount of electric power purchased from the utility company, and this in turn would translate to less fuel consumed by the electric generating stations. LED conversion projects are demonstrably and inherently friendly to the environment, and a guarantee for better climate and public health.

#### PUBLIC OUTREACH/INTEREST

This project did not require any additional public outreach other than the required posting on the City's website. However, currently there are a number of HPS street lights that have already been replaced with LED street lights through various Streetscape and Capital Improvement Projects (CIP) and we have received positive feedback.

PG&E conducted a LED street light survey in Oakland in 2008. They installed fifteen 78W LED 6200°K street lights to replace 100W HPS 2000°K street lights in the Empire Road neighborhood in Oakland and the results included (a) electricity saving of 35%; (b) HPS lights typically over light the area immediately beneath the light; (c) LED lights have better distribution and cover a larger area evenly; and (d) color rendition of the LED lights is superior to those of the HPS lights.

Staff contacted the Chabot Space & Science Center, which operates the observatory in Oakland, to explain the LED conversion project. The Chabot Center is supportive of the City's LED conversion project as it would reduce the amount of the electricity used in street lighting and the 'night glow' associated with the metropolis. The end result is a reduction of light pollution. Observers will see better with LED lights because of its better color rendition and superior light distribution characteristics. Further, the new Oakland LED lights comes with three different settings - high, medium and low - and staff will implement the appropriate light setting, for street lights in the vicinity of the observatory, to within the levels set in the Street Lighting Warrants.

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The Chabot Center has converted some of their lighting systems to LED and would consider more conversions. Chabot Center staff would collaborate with the City on the LED conversion to ensure compliance with the Outdoor Lighting Standards.

#### **COORDINATION**

The PWA prepared this report in consultation with the Treasury Department, Environmental Services Division, the Oakland Police Department, the City Attorney's Office and the Budget Office.

#### COST SUMMARY/IMPLICATIONS

#### SCOPE OF WORK:

The RFP for Oakland Street Lighting Conversion Project, Project No. C456410, scope of work is for labor and materials for the conversion of 30,000 cobra head HPS street lights with LED lights, a payback period of not-to-exceed 12 years with energy savings, construction complete within 12 months, guarantees of utility savings and rebates, and to channel the rebates to the City.

#### 2. COST ELEMENTS OF AGREEMENT/CONTRACT:

The Amland Corporation submitted a proposal in response to the RFP for the total cost of \$14,842,650.00. The breakdown of this cost total is as follows:

The Amland Services Portion is \$3,990,000.00. Graybar Material Portion is \$10,852,650.00.

Note: Seven and one half percent contingency will be reflected into the contract.

#### 3. SOURCE OF FUNDING:

Debt service payments will be derived from savings in energy payments currently budgeted in the LLAD Funds 2310.30522.53113.IN07. The first two debt service payments of One Million, Six Hundred Fifty Thousand (\$1.65 million) each will be covered by the energy savings and one-time rebates. Loan payment for each of the ten subsequent years will be absorbed by energy savings in project funds 2310.30522.54010.C456410.IN07 annually. The Department of Infrastructure & Operations (DIO) will transfer these funds into the appropriate account for the payment of the principal and interest. Energy rebates are to be appropriated and authorized for deposit into the LLAD Fund for payment of debt service with any excess going to alleviate the negative fund balance.

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#### 4. FISCAL IMPACT:

This project is projected to have a positive impact of \$2.87 million during the 12-year loan period due to energy savings. However, due to the timing of the project relative to the fiscal year, the negative fund balance in the LLAD Fund may increase temporarily until the City receives the one-time rebates from PG&E.

#### 5. IMPACT ON CITY STAFF:

This project will replace the 30,000 cobra head HPS street lights with LED street lights and in the process update field information and reconcile the databases and maps of both the City and PG&E. The City would benefit from this regeneration of street lighting documentations and will be able to more effectively maintain and operate the street lighting systems. Staff will repair and restore street lighting systems, and trim trees to assist street lighting, as identified by the Contractor.

#### FISCAL/POLICY ALIGNMENT

The current energy cost for City street lighting is approximately \$3.55 million. The conversion of HPS streetlights to LED lights will result in a savings of about \$1.44 million annually, which would be 40% of the total cost of electricity (or 45% of the portion attributable to the cobra head lights). The energy savings will remain in the LLAD Funds to pay the debt service. Energy savings are calculated from PG&E tariff posted in their web site and a summary is included in **Attachment** C.

The one-time energy rebates from the cobra head lights conversion are projected to be Two Million, Nine Hundred and Twenty-five Thousand Dollars (\$2,925,000.00), and it will be deposited into the LLAD Fund. Any rebates from specialty lights conversion will also be deposited into the LLAD Fund. PG&E Rebates are posted in their web site and a summary is included in *Attachment* C.

#### SUSTAINABLE OPPORTUNITIES

Economic: It is generally perceived that lighting enhancement projects can revitalize commercial business districts, increase pedestrian traffic and mitigate criminal activity.

Environmental: Lighting enhancements using low energy technology would help reduce the carbon footprint of the City and create a sustainable resource pool for other energy-saving projects.

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Social Equity: Lighting devices which provide a uniform and usable output will benefit all community members who patronize locations enhanced in this manner.

For questions regarding this report, please contact Paul Chan, Acting Electrical Services Manager, at (510) 615-5427.

Respectfully submitted,

VITALY B. TROYAN, P.E. Public Works Agency Director

Reviewed by: David Ferguson, Assistant Director Department of Infrastructure and Operations

Prepared by: Paul Chan, Acting Electrical Services Manager Electrical Services Division

#### Attachments:

A: Agenda Report and Resolution No. 83859 C.M.S. dated May 15, 2012

B: Contract Compliance Analysis dated July 2012

C: Energy Savings, PG&E Rebates, and Contractor's Financing per RFP

Item: \_\_\_\_\_ Public Works Committee November 27, 2012

## ATTACHMENT



### City of Oakland

Office of the City Clark Oakland City Hail Frank H. Ogawa Plaza Oakland, Catifornia 94612 LaTonda Simmons, City

#### Legislation Details (With Text)

File #:

11-0416

Vorsion: 1

Pacific Gas And Electric Turnkey Project

Type:

City Resolution

Status:

Name:

Passed

File created:

4/25/2012

in control:

\* Meeting of the Oakland City Council

On agenda:

5/8/2012

Final action:

5/15/2012

Title: 🔔

Subject:

Pacific Gas And Electric Turnkey Project

Public Works Agency

From: Recommendation: Adopt A Resolution Waiving Advertising And Competitive Bidding And Authorizing A Contract With Pacific Gas And Electric Company (PG&E) Not To Exceed Two Hundred Fifty Thousand Dollars (\$250,000) For A Tumkey Project To Replace Existing High Pressure Sodium (HPS) Cobra Style Street Lighting in East Oakland Along Designated Portions Of Macarthur Blvd., Seminary Ave. And infernational Blvd. With Light Emitting Diode (LED) Street Lights Using The PG&E "On Bill Financing" Option And Accepting All Energy Rebates Associated With Upgrade Projects For

Appropriation And Expenditure By The Electrical Services Division As Needed To Support

Sustainable Lighting Enhancement Efforts

Sponsors:

Indexes:

Code sections:

Attachments:

View Report.pdf, 83859 CMS.pdf

Data ·	Ver.	Action By	Action	Result
6/15/2012	1	* Meefing of the Oakland City Council		
5/8/2012	1.	*Public Safety Committee	*Approve the Recommendation of Staff, and Fonward	Pass
4/26/2012	1	*Rules & Legislation Committee	Scheduled	

#### Title

Subject:Pacific Gas And Electric Turnkey Project

Public Works Agency

Recommendation: Adopt A Resolution Waiving Advertising And Competitive Bidding And Authorizing A Contract With Pacific Gas And Electric Company (PG&E) Not To Exceed Two Hundred Fifty Thousand Dollars (\$250,000) For A Turnkey Project To Replace Existing High Pressure Sodium (HPS) Cohra Style Street Lighting In East Oakland Along Designated Portions Of Macarthur Blvd., Seminary Ave. And International Blvd. With Light Emitting Diode (TED) Street Lights Using The PG&E "On Bill Financing" Option And Accepting All Energy Rebates Associated With Upgrade Projects For Appropriation And Expenditure By The Electrical Services Division As Needed To Support Sustainable Lighting Enhancement Efforts



## OFFICE OF THE CITY CLERE OAXLAND

## 2017 APR 26 AH 9: 52 A GENDA REPORT

TO: DEANNA J. SANTANA CTI Y ADMINISTRATOR FROM: Vitaly B. Troyan, P.E.

SUBJECT: PG&E LED Installation

DATE: April 10, 2012

City Administrator

Approval

Date ·

425-12

COUNCIL DISTRICT: 5.6 & 7

#### RECOMMENDATION

Staff recommends that the City Council adopt a Resolution waiving advertising and competitive bidding and authorizing a contract with Pacific Gas and Electric Company (PG&E) not to exceed Two hundred Fifty Thousand Dollars (\$250,000) for a Turnkey Project to replace existing High Pressure Sodium (HPS) cobra style street lighting in East Oakland along designated portions of Macarthur Blvd., Seminary Ave. and International Blvd. with Light Emitting Diode (LED) street lights using the PG&E "On Bill Financing" option and accepting all energy rebates associated with upgrade projects for appropriation and expenditure by the Electrical Services Division as needed to support sustainable lighting enhancement efforts.

#### OUTCOME

Replacement of existing HPS street light fixtures with equivalent LED street light fixtures, by PG&E, will reduce energy consumption and provide better clarity of vision as requested by the Oakland Police Department (OPD) for crime mitigation and community safety.

#### BACKGROUND/LEGISLATIVE HISTORY

At the direction of the City Council at a meeting held on November 15, 2011, the Public Works Agency Electrical Services Division began analysis of data pertaining to the utilization of a PG&E program for lighting retrofits using "On Bill Financing" to fund projects. The official meeting minutes are provided as Attachment A.

On December 13, 2011, Electrical Services, in conjunction with OPD, presented information gathered on the PG&E process to the Public Safety Committee with a recommendation to proceed with street light enhancements in East Oakland areas designated as crime hot spots. The official meeting minutes are provided as *Attachment* B.

Item: \_\_\_\_\_\_Public Safety Committee May 8, 2012

At the Council meeting of December 20, 2011, Electrical Services was directed to utilize the PG&E On Bill Financing program to retrofit existing HPS street lights with LED street lights in specified locations of East Oakland. The official meeting minutes are provided as Attachment C The locations specified and lights identified for replacement are listed in Attachment D.

#### <u>ANALYSIS</u>

Acceptance and utilization of the PG&E contract for On Bill Financing of this project will provide an expeditious and cost effective route to enhance lighting. The program provides for 0% financing with repayment through energy cost sayings. As proposed, these payments would show on the energy bill as a line item offset to the lower cost of power used by the street lighting. After a 10-year repayment period, the City would appropriate any future energy savings in the Lighting and Landscape Assessment District (LLAD) fund 2310. PG&E has agreed to solicit local contractors to perform the work and to place a requirement in their bid documents that 33% of personnel working on this project will be residents of Oakland in order to help spur job growth within the City. The PG&E contract for services is provided in Attachment E.

#### PUBLIC OUTREACH/INTEREST

This item did not require any additional public outreach other than the required posting on the City's website.

#### COORDINATION

The Electrical Services Division prepared this report in consultation with the Oakland Police Department, the City Attorney's Office and the Budget Office.

#### COST SUMMARY/IMPLICATIONS

- AMOUNT OF RECOMMENDATION/COST OF PROJECT: The PG&E Estimate for turnkey replacement project service is provided in Attachment F.
- COST ELEMENTS OF AGREEMENT/CONTRACT:
   The PG&E Estimate for turnkey replacement project service is provided in Attachment F.
- SOURCE OF FUNDING:
   Project finding will be derived from energy payments currently budgeted in the LLAD fund
  2310-30522-53113-IN07. Energy rebates will be appropriated into LLAD fund 2310-3052248727-IN07 and expended from LLAD fund 2310-30522-52511-IN07.

	ltem:
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#### 4. FISCAL IMPACT:

This project is basically cost neutral to the budget, due to energy savings providing payment for contracted work and materials. There is a projected 10-year payback period during which the energy budget will utilize currently assessed funds to provide resources for settlement of the associated contract costs as presented on the PG&E invoice.

#### FISCAL/POLICY ALIGNMENT

After the 10-year payback period, redistribution of unused energy funds can be used to support a sustainable lighting enhancement operation or provide for other agency LLAD needs. Energy savings are projected to be approximately \$17,611 for the first year of operation.

#### SUSTAINABLE OPPORTUNITIES

Economic: It is generally perceived that lighting enhancement projects can revitalize commercial business districts, increase pedestrian traffic and potentially mitigate criminal activity.

Environmental: Lighting enhancements using low energy technology would help reduce the carbon flotprint of the City and create a sustainable resource pool for other energy saving projects.

Social Equity: Lighting devices which provide a uniform and usable output will benefit all community members who patronize locations enhanced in this manner.

Item: Public Safety Committee
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For questions regarding this report, please contact DAN CLANTON, ELECTRICAL SERVICES MANAGER, at (510) 615-5428.

Respectfully submitted,

VITALYB. TROYAN, P.E. Director, Public Works Agency

Reviewed by: David Ferguson, Assistant Director Department of Infrastructure & Operations

Prepared by: Dan Clanton, Electrical Services Manager Electrical Services Division

- Attachments: A: Official Minutes of the November 15, 2011 City Council Meeting
  - B: Official Minutes of the December 13, 2011 Public Safety Committee
  - C: Official Minutes of the December 20, 2011 City Council Meeting
  - D: Locations of Lights to be Replaced
  - E: PG&E Products and Services Agreement
  - F: PG&E Estimate for Turnkey Replacement Project Service

Item: **Public Safety Committee** May 8, 2012

#### DRAFT

Concurrent Meeting of the Oakland Redevelopment Agency i City

Meeting Minutes

November 15, 2011

Council

S-19

Subject:

Evaluating Lighting Levsls in Crime Hot Spots

From: Vice Mayor Desley Brooks

Recommendation: Receive A Report Rom The Public Works Dapartment In Coordination With The Oakland Police Department Evaluating The Lighting Leveb In East And West Oakland Crime Hot Spots; And Authorization To Increase Lighting In Those Areas Where Lighting Is Found To Be Lower Than The City's Lighting Standards And/Or Where The Police Department Deems Additional Lighting Is Warranted

11-0038

A motion was made by Vice Mayor Brooks, seconded by Councilmember Kaplan, that this matter be \*Approve with the following amendments correcting the subject line to clarify that no changes will be made to the Dark Skies "Ordinance" and accepting the changes from the November 8, 2011 Public Safety Committee accordingly:

to approve the Hot Spot Lighting Program in concept and direct staff to continue their conversation with the California Energy Commission to provide an analysis of potential savings from PG&E LED turnkey program and our current sodium based lighting program which could provide the monies for repayment and bring all of this information back in one month along with staff's recommendations for additional locations for lighting installations and identification of a funding source in December of 2011

The motion carried by the following vote:

Votes: ORA\Councilmember Ayes: 8 - Vice Mayor Brooks, President Pro Tempore De
La Fuente, Councilmember Brunner, Councilmember Kaplan, Councilmember Kemighan, Councilmember Nadel, Councilmember Schaaf and President of the Council Reid
View Report pdf
View Supplemental Report pdf

#### Continuation of Onen Porum

#### ADJOURNMENT OF COUNCIL SESSION

(Meeting shall conclude no later than 12:00 a.m., unless extended by Majority Vote of the Council)

There being no further business, and upon the motion duly made, the Agency/Council adjourned the meeting in memory of Edward "Boo" Gibson and Luis Garibai at S:5Spm

#### DRAFT

#### \*Public Safety Committee

#### Meeting Minutes

December 13, 2011

Subject:

Citizen's Police Review Board Report

From: Citizens Police Review Board

Recommemiation: Receive An Annual Report From The Citizens' Police Review Board

(CPRB) 10-0853-1

> A motion was made by Member Nadel, seconded by Member Kaplan, that this matter be \*Received and Filed. The motion carried by the following

Voter: Councilmember Excused: Member Reid

Council member Aye: Member Kaplan, Member Nadel and Chair Kernighan There were 2 speakers on this item.

Vew Report pdf

12

11

Subject:

**Evaluating Lighting Levels in Crime Hot Spols** 

From:

Vice Mayor Desley Brooks

Recommendation: Receive A Report Providing 1) Analysis Of The Pacific Gas And Electric (PG&E) Turnkey Lighting Replacement Program, The Caiifomia Bnergy Commission (CBC) Financing Program And A Turnkey Replacement Program Offered By The Energy Store And Service Pros (ESSP) And 2) A Recommendation For Installation Of Lighting In East Oakland Locations Identified As Crime Hot Spots

11-0038-1

. A motion was made by Member Kaplan, seconded by Member Nadel, that this matter be \*Approve the Recommendation of Staff, and Forward to the Concurrent Meeting of the Oakland Redevelopment Agency / City Council, due back on December 20, 2011 as a Non-Consent item. The motion' carried by the following vote:

Votes: Councilmember Excused: Member Reid

Council member Aye. Member Kaplan, Member Nadol and Chair Kemighan The committee received and forwarded the report and approved recommendations to implement the evaluated lighting enhancements in East. Oakland using the PG&E Turnkey lighting replacement program and directed staff to provide fimding options for the West Oakland sites to a future Public Safety Committee.

There was one speaker on this item. View Report pdf

13

-Subject:

Gun-Offenders-Registry-Act (GORA)

Prom:

Vica-Moydr-Besley Brecks

Recommendation: Adept An-Ordinance Establishing-The Gun-Offenders-Registry-Aet-(GORA) 11-0184

> No Action Taken View Report pdf

#### Onen Forum (TOTAL TIME AVAILABLE: IS MINUTES)

There were 2 speakers during Open Forum.

City of Qaldand

Printed on 12/23/11

Concurrent Meeting of the Oakland Redevelopment Agency/City Council/Joint Powers Financing

Authority S-15

Subject Evaluating Lighting Levels in Crime Hot Spots

From: Vice Mayor Desley Brooks

Recommendation: Receive A Report Providing 1) Analysis Of The Pacific Gas And Electric (PG&E) Turnkey Lighting Replacement Program, The California Energy Commission (CEC) Financing Program And A Turnkey Replacement Program Offered By The Energy Store And Service Pros (ESSP) And 2) A Recommendation For Installation Of Lighting In East Oakland Locations Identified As Crime Hot Spots

11-0038-1

A motion was made by Councilmember Brooks, seconded by President of the Council Reid, that this matter be \*Approve with the following amendments to implement the evaluated lighting enhancements in East Oakland using the FG&B Turnkey lighting replacement program and directed staff to provide funding options for the West Oakland sites to a filture Public Safety Committee. The motion carried by the following vote:

Votes: ORA\Councilmember Ayes: S - Councilmember Brooks, Councilmember Brunner, Councilmember De La Fuente, Councilmember Kaplan, Councilmember Kemighan, Councilmember Nadel, Councilmember Schaafand President of the Council Reid

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Agency/Councilmember De La Fuente made a motion seconded by Agency/Councilmember Schaaf to approve the urgency finding on item S-16 fot the following reasons: That there is a need to take immediate action which came to the attention of the local body ofter the agenda was posted, and that the need to take immediate action is required to avoid a substantial adverse impact that would occur if the action were deferred to a subsequent special or regular meeting.

This matter requires an 2/3rd majority vots pursuant to Section 2.20.080(E) of the Sunshine Ordinance.

Upon call of the roll, the motion failed by Ayes: Agency/Councilmember: Brooks, De La Fuente, Schaaf Rsid - 4; Noes, Brunner, Kaplan, Kernighan, Nadel - 4

FILED OAKLAND CITY COUNCIL

Approved as to Ferry and Legality

City Attorney

RESOLUTION NO.\_\_\_

Introduced by Councilmember

RESOLDTION WAIVING ADVERTISING AND COMPETITIVE BIDDING AND AUTHORIZING A CONTRACT WITH PACIFIC GAS AND ELECTRIC COMPANY (PG&E) NOT TO EXCEED TWO HUNDRED FIFTY THOUSAND DOLLARS (\$250,000) FOR A TURNKEY PROJECT TO REPLACE EXISTING HIGH PRESSURE SODIUM (HPS) COBRA STYLE STREET LIGHTING IN EAST OAKLAND ALONG DESIGNATED PORTIONS OF MACARTHUR BLVD., SEMINARY AVE. AND INTERNATIONAL BLVD. WITH LIGHT EMITTING DIODE (LED) STREET LIGHTS USING THE PG&E "ON BILL FINANCING" OPTION AND ACCEPTING ALL ENERGY REBATES ASSOCIATED WITH UPGRADE PROJECTS FOR APPROPRIATION AND EXPENDITURE BY THE ELECTRICAL SERVICES DIVISION AS NEEDED TO SUPPORT SUSTAINABLE LIGHTING ENHANCEMENT EFFORTS

8 3 8 5,9

C.M.S.

WHEREAS, the City Council has determined that enhanced street lighting may help mitigate crime hot spots in East Oakland; and

WHEREAS, Electrical Services staff and Oakland Police Department staff have identified and evaluated locations along Macarthur Blvd., Seminary Ave. and International Blvd. which would benefit from lighting enhancement; and

WHEREAS, PG&E can provide a turnkey project up to \$250,000 dollars with a 0% financing rate to replace existing HPS street lights with low energy use and low maintenance LED street lights; and

WHEREAS, PG&E can accept payment for the replacement LED street lights and installation through existing billing channels using energy savings to offset the associated cost without an increase to existing funds budgeted in the Lighting and Landscape Assessment District fund 2310; and

WHEREAS, staff recommends that it is in the best interest of the City to waive advertising and the request for proposal/qualifications processes because PG&E provides energy and associated invoicing for the City and is a leading expert in LED street lighting conversion; and

WHEREAS, staff will appropriate energy rebate funds from lighting enhancement projects into a revenue account and expend those funds to establish a sustainable energy efficiency street light purchasing, replacement and installation plan; and

WHEREAS, on December 20, 2011, the Council approved the recommendation to implement the evaluated lighting enhancements in East Oakland; now, therefore be it

RESOLVED, that a products and services agreement contract to replace existing High Pressure Sodium (HPS) cobra style street lighting In East Oakland along designated portions of Macarthur Blvd., Seminary Ave. and International Blvd. with Light Emitting Diode (LED) street lighting is awarded to Pacific Gas and Electric (PG&E) in accordance with project specifications and estimates dated December 19, 2011, in an amount not to exceed Two Hundred Fifty Thousand Dollara (\$250,000); and be it

FURTHER RESOLVED, that services provided through PG&E are temporary and of a professional, scientific, or technical nature, and the contract will not result in the loss of employment or salary by any person having permanent status in the competitive service; and be it

FURTHER RESOLVED, that pursuant to Oakland Municipal Code Section 2.04.051B The City Council finds and determines that it is in the best interests of the City to waive the competitive request for advertising and proposal/qualifications process for the contract with PG&E and so waives it; and be it

FURTHER RESOLVED, the City Council authorizes the City Administrator, or her designee, to conduct all negotiations, execute and submit all documents, including but not limited to applications, agreements, amendments, modifications, payment requests and related action which may be necessary to enter into a contract with PG&E on behalf of the City of Oakland without returning to Council; and be it

FURTHER RESOLVED, the City Council authorizes the City Administrator, or her designee, to appropriate energy rebate funds into revenue account 2310-30522-48727-IN07 for expenditure through fund 2310-30522-52511-IN07 to establish a sustainable energy efficiency retrofit program for street lighting; and be it

FURTHER RESOLVED, that the contract will be reviewed and approved by the City Attorney for form and legality and placed on file in the Office of the City Clerk

IN COUNCIL, OAKLAND, CALIFORNIA	MAY 1 5 2012	
PASSED BY THE FOLLOWING VOTE:	\	
AYES - BROOKS, BRUNNER, DE LA FUENT	e, kaplan, kernighan, nadel, schaaf and president reid 🥕 🔉	1
NOES		
ABSENT - D		
ABSTENTION - D	ATTEST Cloude SI MINORO	
	LaTonda Simmons City Clerk and Clark of the Council of the City of Oakland, California	



## INTER OFFICE MEMORANDUM

TO: Paul Chan, PWA

FROM: Deborah Barnes

SUBJECT: Compliance Analysis

DATE: July 30, 2012

Request for Proposal for Oakland Street Lighting Project

Project No. C456410

The City Administrator's Office, Contracts and Compliance Unit conducted a compliance review of three (3) proposals in response to the above referenced project For this project the City's required L/SLBE participation of 50% was reduced to 15% based on availability. Below is the outcome of the compliance evaluation for the for Local and Small Local Business Enterprise (L/SLBE) participation requirement. Effective February, 2012, the City waived the 25% Small Local Business Enterprise (SLBE) requirement for certified local prime contractors competing for professional services contracts.

The Project Manager has determined that the General Electric (GE) and Beta street lights are specialty items and therefore, have been excluded from the contractor's bid price for purposes of determining compliance with die minimum 50% L/SLBE requirement.

The spreadsheet for the construction phase of the project is a revised format specifically for this analysis. The spreadsheet shows: Column A - Original Bid Amount; Column B - Specialty Dollar Amount submitted by the contractor; Column C - Non-Specialty Bid Amount (difference between column A and B); Column D - Total Credited Participation; Column E - Earned Bid Discounts as a result of the total credited participation and Column F - Adjusted Bid Amount calculated by applying the earned bid discount to the non-specialty work (column C) and then subtracting that difference from the original bid amount (column A).

This is a design build project, therefore the firms must meet the 50% L/SLBE requirement in both the design and construction phases. In addition, firms are reviewed for compliance with the Equal Benefits Ordinance (EBO).

Design Phase

Responsive to EBO and L/SLBE Policies	Proposed Participation					Preferen	8 to	YUN		
Company Name SLBE/VSLBE/LPG Certified Pirms	Total L.BE/ SL.BE/VSL.BE	LBE	SLBE	*VSLBE	Total Credited participation	L/SLRE Participation Preference Points	Years in Oakland Preference Points	Oakland Workfor Preference Point	Workfo	EBO Compliant? 5
Amiand Corp (LBE)	92.16%	89.57%%	2.59%	0.00%	0.00%	5 points	O Pts	0.Pts	N	
Lumenworks (VSLBE)	100%	0.00%	0.00%	100%	100%	5-points	0 Pts	0 Pts	N	

Comments: As noted above, all firms met the minimum 50% L/SLBE participation requirement. \*A Very Small Local Business Enterprise's (VLSBE) participation is double counted toward meeting the L/SLBE requirement. The firm is EBO compliant. They will have to come into compliance prior to contract execution.

To: Paul Chan
Subject: Compliance Analysis
Request for Proposal for Oakland Street Lighting Project
Project No. C456410
July 25, 2012

Page 2

#### Design Phase (Cont'd)

Non-Responsive to L/SLBE Policies	Proposed Participation					Prei	XVN		
Company Name Non-Local and Non-LBE Certified Firms	Total LBE/ VSLRE	1.88	SLBB	VSLBE/ LPG	Total Credited participation	LYSLBB Participation Preference Points	Years in Oakland	Onkland Workfurto	EBO Complian?
Phillips Lighting	0%	0%	0%	0%	0%	0 points	NA	ÑΑ	N

Comments: As noted above, Phillips Lighting failed to meet the minimum 50% L/SLBE participation requirement. Therefore, they are deemed non-responsive at this point in the process. As this is a negotiated agreement, the firm could revise its team and meet L/SLBE participation requirements. The firm is not EBO compliant. They will have to come into compliance prior to contract execution

#### Construction Phase

	Responsi	/e		· · _ ·	· P	ropond Pa	rtidnation		Karnet	Crad	ts and Discounis	_
	Сопрацу	Original Bid Amount	Specialty Dollar Amount	Non Specialty Dollar Amount	Total LBE/SLBE	LBB	SLBE .	Trucking	Total Credited participation	Earned Bid Discounts	Adjusted Bid Amount	EBO Compliant
8,2000		- 2		d'action					D,	41.4	17.0	
Γ	Amland Corp.(LBB)	\$13,306,129.	\$11,516,124,56	\$1,790,000	100%	65 39%	34.61%	NA	100%	5%	\$13,216,525,36	Y
	••						••	•				

Complete: As noted above, Amland Corp achieved 100% L/SLBE participation. The firm is not EBO compliant. They will have to come into compliance prior to contract execution.

Non-Respon	nsive	<u>.</u>		· Pr	oposed Pa	rticipation			ed Cre Biscon	di <i>ts</i> aod nis	
Сопірату Малто	Original Bid Amount	Specialty Dollar Amount	Non Specialty Dollar Amount	Total LBE/SLBE	3克 .	SLBB	Trucking	Total Credited participation	Farned Bid Discounts	Adjusted Bid Amount	EBO · Coupiliant Y/N
Lumanworks (VSLHH)	\$0,00	\$0.00	<b>\$</b> 0.00	0%	0%	0%	NA	0%	0%	0% .	. N
Company N Non-Local and 1 Certified P	Non-LBE				• .						
Phillips Lighting	\$0,00	\$0.00	\$0,00	0% -	0%	0%	NA	0%	0% .	0%.	N

To: Paul Chan
Subject: Compliance Analysis
Request for Proposal for Oakland Street Lighting Project
Project No. C456410
July 25, 2012

Page 3

<u>Comments:</u> Lumenworks and Phillips Lighting failed to submit a completed Schedule R, therefore the firms are deemed non-responsive at this stage. As this is a negotiated contract, firms can revise their teams and meet the L/SLBE participation requirement. None of the firms are EBO compliant They will have to come into compliance prior to contract execution.

Deborah Barnes

Manager, Contracts and Compliance

For questions please contact Vivian Imnah, Contract Compliance Officer at (510) 238-6261.



#### CONTRACTS AND COMPLIANCE

 $\boldsymbol{Compliance\,Division}$ 

#### PROJECT COMPLIANCE EVALUATION FOR:

ANTONIA PRO		sa e nomena esta esta esta en esta esta esta esta esta esta esta esta	res recording and more administratives	in resilectivitini proprio de la competito de	iyee:
JNSULTA	NT/CONTRACTOR:  Engineer's Estimate;	Amland Corp	ctors' Bid Amount	Over/Under Engineer's Estimate	•
	NA NA	<u> </u>	NA	NA NA	
operation is received	<u>Bid dfscount</u> N/A	ed amount:	<u>Discount/Preferen</u> 5	ce Points: points	
•	1. Did the 50% local/small loc	cal requirement appl	y:	YES	
	2. Did the contractor meet th	e 50% requirement a) % of LBE participation	<u>89.67%</u>	YES	·
·		b) % of SLBE participation	<u>2,59%</u>	•	
		c) % of VSLBE participation	0.00%		
•	3. Did the contractor receive I	bid discount/preferer	nce points? YES		
	(If yes, li	st the points received	d)_	5 points .	
	5. Additional Comments.	<u> </u>	<del></del>		
	6. Date evaluation completed	and returned to Cor	tract Admin./Initiating	Dept	
danada -		والمراجع المناه فعر	0/2012 Date		
riewing icer:	Mirac Alm		Date:	7/30/2012	
oroved By:	Shottler Donato	•	Date:	7/30/2012	

## LBE/SLBE Participation Amland Corp.

Project Namo: Oakland Street Lighting Conversion Project - Design Phase

Project No.:	C456410	Engineer's Est	imate			Under/Over Engineers Estimate:					
Discipline	Prime & Subs	Location	Cert Status	LBE	SLBE	*VSLBE	Totai LBE/SLBEA/SLBE %	Totai Percentages		Tracking MBE	Only WBE
PRIME	Amland Corp	Oakland	СВ	89.57%			89.57%	89.57%	AP		
Outreach/Auditing (Partial)	AEKO Consulting	Oaldand	CB		2.59%		2.59%	2.59%	AA	2.59%	
Project Management	Tanko Lighting	San Francisco	UB					7.77%	С		7.77%
Technical Oversign	DTN Engineers	Oaldand	UB		ļ ,			0.07%	_AP	0.07%	
	Proje	ct Totals		89.57%	2.59%		92.16%	100.00%		2.66%	7.77%
Requirements The SCX-requirement can be requirement is waived for Oak counted toward meeting the re	satisifed by a combination of 26%-LSE and land certified prime consultants. A VSLBE equirement.	1-26%-SESE-The-SES 's participation is do	uble	LBE 25% or 50%	SLBE 25%	*V\$LBE	TOTAL LBE/SLBEA/SLBE 50%	TOTAL	Æthnicit AA = Africar A = Asian C = Caucas	n American	
Legen d  LBE = Local Business Enterprise  SLBE = Small Local Business Enterprise  VSLBE - Very Small Local Business Enterprise  Total LBE/SLBE/VSLBE = All Certified Local and Small Local Businesses  NPLBE = NonProfit Local Business Enterprise  NPSLBE = NonProfit Small Local Business Enterprise					UB ≃ Uncertified Business  CB ≏ Certified Business  MBE ≈ Minority Business Enterprise  WBE ≃ Women Business Enterprise						



#### CONTRACTS AND COMPLIANCE

Compliance Division

## PROJECT COMPLIANCE EVALUATION FOR:

•		<u> </u>	<u> </u>
RE;	Oakland Strost Lighting Conversion Project - Design Phas	e .	• •
ne misson sisebutel		Usara ne Hagiane nakun 2014a kun 1884 kun 1884 kun 1884	
CONSULTA	NT/CONTRACTOR: Lumenworks, Inc.	•	
:		Over/Under	
•		Engineer's	•
	Engineer's Estimale: Contractors' Bid An		• •
•	NA NA	NA ,	
	Bld discountsd amount: Discount/F	Praference Points:	. •
	N/A	5 points	nama andrews
·			
	1. Did the 50% local/small local requirement apply:	YES	
	2. Did the contractor meet the 50% requirement	YES	
•	a) % of LBE <u>0.00%</u>		
•	participation		
	b) % of SLBE <u>0.00%</u> participation	•	
• :	c) % of VSLBE		
•	participation 100.00%		
•	O Fold the control of the fold allow controls to the control of the fold allows and the fold allows are th	, VER	:
	3. Did the contractor reselve bid discount/preference points?	<u>YES</u>	
	(Ifyes, list the points received) _	5 points .	
	5. Additional Comments.		•
•	Proposed participationis valued at 50%, however per the L/SLI	BE Program a VSLBE's	7.
	participation is doublecounted towards meeting the requirem		
_	100% VSLBE credit. Double counted percentages are reflected memo.	in the evaluation and cove	<b>r</b>
	6. Date evaluation completed and returned to Contract Admin./li	oltlating Deni	
	o, baco dialidatori boristada ana rominida do Contrador.	matania – opa	
	7/30/2012		•
• .	Date	•	
Barrel a			•
Reviewing Officer:	Date:	· · 7/30/2012	٠
-	The state of the s	1/00/20 12	•
Approved By:	Shellow Darenahung Date:	7/30/2012	•
•	U	•	

## LBE/SLBE Participation Lumenworks, Inc.

Project Name: Oaktand Street Lighting Conversion Project - Design Phase

Project i	No.: 0456410	Engineer's Est	imate				Under/Ovar Engineers	Estimato:			
Discipline	Prime & Subs	Location	1 1		SLBE *VSLBE		Total	Total	For Tracking (		
	_		Status	L			LBE/SLBE/\ISLBE %	Percentagos	Ethn.	MBE	MBE
Recirical Contractor	Lanonworks, Inc. PG&E	Oakland San Francisco	CB UB			50.00%	50.00%	50.00% \$0.00%			
	Pr	oject Totals	• -	D.00%	0.00%	50:00%	50.00%	100.00%		0.00%	0.009
equinent is valved for ounted toward meeting 8	i be satistitid by a combined an of 25% LB Caldinid certised prime consultants, A y the requirement.	SLBE's pardcipation is do	ubic	101 25 X	1000077	VOIDE	destacystac 50%	aug/au	Ethrnicity AA = Affican A ≈ Asian C ≈ Caucasia	American III	
egend	LHE = Local Business Enterprise SLHE = Sanati Local Business Enterprise VSLHE - Very Small Local Business Enterprise Total LHESH 65/VSLHE = All Certified Loc	•		<b>.</b>	UB = Uncertified Bu CB = Cretified Bu MBE = Missolf				H≃ Hispatic NA = Native i O≈ Otha HL= Noi Ust	Avedcan	

<sup>\*</sup>Proposed participation is valued at 50%, however per the L/SLBE Program a VSLBE's participation is double counted towards meeting the requirement. Therefore, the firm received 100% VSLBE credit. Double counted percentages are reflected in the evaluation and cover memo.



#### CONTRACTS AND COMPLIANCE

Compliance Division

PROJECT COMPLIANCE E	EVALUATION FOR :
----------------------	------------------

	Oakland Street Lighting Conversion Project - Design Phase	
RE:	Oakland Street Lighting Conversion Project - Design Phase	·
The state of the s		
CONSULTA	NT/CONTRACTOR: Phillips Lighting	· · · · · · ·
•		Over/Under
•	Engineer's Estimate: Contractors' Bid Amount	Bnalneer's Estimate
,	NA NA	NA
•	Bid diecounted amount: Diacount/Preference N/A 0 po	Points:
CONTRACTOR MANAGEMENT		
•	Did the 50% local/small local requirement apply:	YES
	2. Did the contractor meat the 50% requirement	NO
•	a) % of LBE <u>0,00%</u> participation'	
·	b) % of SLBE <u>40.00%</u> participation	
	c) % of ∨SLBE participation <u>0.00%</u>	•
•	3. Did the contractor receive bid discount/preference points? NO	
• •	(If yes, list the points received) _ 0	points
	5. Additional Comments.	
	Finn failed to meet the minimum 50% L/SLBE participation require firm is deemed non-responsive. As this is a negotiated agreement, the its team and meet L/SLBE participation requirements.	
	6. Date evaluation completed and returned to Contract Admin./initiating De	pt
	7/30/2012 Data	
Reviewing Officer:	Muar Jam Date:	7/30/2012
Approved By:	Shelley Barenobusg Date:	7/30/2012

## LBE/SLBE Participation Phillip Lighting

Project Name: Oatdand Street Lighting Conversion Project - Design Phase

Project No	C456410	Engineer's Est	lmate				Under/Over Engineers	Estimate:			
Disaplina	Prime & Subs	Location	Cert Status	UBE .	SLBE	*VSLBE	Total. LBE/SLBE/VSLBE %	Total Percentages	For Tra		
PRONE Installation Installation oversight	Philips Lighting Ray's Electric Associated Lighting Representatives	Andover Californa Cakland	UB CB		40.00%		A0.00%	5.00%	C	·	WBE
	Projec	ct Totals	; ;	0.00%	40.00%	0.00%	40.00%	100.00%	c	.00%	0.009
Ragolmments: The 60% requirement can b requirement is waived for Di comment toward meeting thm	o saOsifed by a combination of 25% LBE and 2 aldam! c&ESed prime censultanta. A VSLBE's requirement.	5% SLBE. The SLI participation is do	BE uble		SUBE 25%	VOIII.	TOTAL ALBESTUTIVSEBER 2507	EROPIE:	Ethnicity AA = Aldean Ame A = Asian C = Causasian	गंदका -	
Legend	LBE * Local Business Enterprise  SLBE * Snuti Local Business Enterprise  VSLBE - Very Small Local Business Enterprise  Tatal BSSLBEVS BE * AN Centified Local and Sn  N*1BE * NoaProta Local Budiness Enterprise  NPSLBE * NoaProta Local Budiness Enterprise	,	•.		UB = Uncertified Bu CB = Certified Bu . MBE = Minorit	Business .	rprise	•	H = Hispanic NA = Nalive Ame O = Other NL = Not Usied	ricaa	

#### CONTRACTS & COMPLIANCE



#### Compliance Division

#### PROJECT EVALUATION FORM

PROJECT No.: C456410

<u>PROJECT NAME:</u> Oakland Street Light Conversion - Construction Phase

. •	CONTRACTOR: Am	•			
ļ	<u>Enninaer's Estimate:</u>	Contractors Original Bit Amount \$13,306,126	Specialty Dollar Amount \$11,516,124.56	Over/Under Engineer's	
Disc	ounted Bid Amount: \$13,216,624.56	Amount of Bid Discount \$89,500	Non-Specialty Bid Amt. \$1,780,000	<u>Discount Points:</u> 5%	า วายเหมือนโกร ครากกรก
	1. Did the 50% regul	emehts apply?		<u>YES</u>	
	2. Did the contractor	meet the 50% requirement?		YES	
	b) %	of LBE participation of SLBE participation of VSLBE participation		65.39% 34,61% 0.00%	
:	3. Did the contractor m	eet the Trucking requirement?		. <u>NA</u>	•
	а) Т	otal SLBE/LBE trucking particl	pation	<u>0%</u>	•
•	4. Did the contractor	receive bid discounts?	• • • • • •	YES .	·. ·
	(If ye	es, list the percentage received	i)	<u>5%</u>	•
•	5. Additional Comme	nts.	• • • • • • • • • • • • • • • • • • • •	•	•
,	Items and therefore	rhaa determined that Gener have been excluded from the ance with the 50% L/SLBE re	e contractor's bid nrice i		ecialty
:	6. Date evaluation co	mpleted and returned to Contr	act Admin/initiating Dept.	7/30/2012	L
<u>viewing</u> ficer:	Villar	MMa Date:		Date 7/30/2013	•
, 	y Ghellain Do	nemalrica Date:		- 7/30/2012	

## LBE/SLBE PARTICIPATION

BIDDER 1

Project No.:	, C4S6410	Engla	eers Estr				·	r Engineers	Estimate:		·			
piscipling .	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBELPe	Total t BE/SLBE	L/SLBE Truckbig	Total Trucking	*Non- Specially Bid Amount	TOTAL Original Bid Aancunt	F	or Tracking Or	ıly
	<b></b> -		<del>  </del>			<u> </u>		ļ	ļ	ļ <del></del>		Eltin	· MBF	WB
RIME	Antand Corp	Gakland	Св	1,170,500.00	,		1,170,500.00	}		1,170,500.00	1,170,500.00	ΑÞ	1,170,500,00	
Eschical Installation	AEKO	Oakland	CB .	1	619,500.00	) .	619,500.00	]	].	519,500.00	619,500,00	AA	619,500.00	-
Supplier	Graybar	Dublin	UB :			ļ	ļ ·	l			11,516,124,56			
	1	\ ·	† ·			<b>.</b>	{	(	ί.	<b>[</b>	-1			
•	<b>.</b>	ļ	•			1	1.	i	ł	i		<b></b>	<del> </del>	
	<u> </u>		ــــــــــــــــــــــــــــــــــــــ	1,170,500.00	619,500.00	<del> </del>	1,790,000,00	0.00	1 0 00	1,790;000.00	40 000 40 1 70	<del> </del>		
	Project	t Totals	i		1	ł		1	Į	Į · · · ·	}	Ì	1,790,000.00	0.0
			<u> </u>	65.39%	34.61%		100.00%	100%	100%	100%	100%		13.45%	9
Requirements: The 20% requirements participation. An SLBE i requirements.	is a combination of 10% LB irm can be counted 100%	E and 10% SLBE towards achievin	g 20%	ene ib. S	Seas of		TOTAL NUBBSUBE	n en	E/SIBL SKING			Ethnick AA = Africa AI = Asian I	n Anterican IntGan	
					AND THE PARTY OF		100	1.68000						
Legend  186 = Local Business Enterprise  SLEE > Small Local Business Enterprise  Tyb! ! FIRSLEE = All Certified Local and Small Local Businesses  NPTE = NonProd Local Business Enterprise  NPSDE = NonProd Local Business Enterprise					UB = Uncertified B	insinese ··			•			C= Cauca H= Hagan		
					CB = Certified Boulouss						NA = Nativ			
						y Bosaness Enterp	-	•		•		0≂0ther	•	
					WBE≈ Woosen	Bosbess Enterp	uze ,		•			Ni. = fist i isied ND = Nulline Ownership		

For this project, the project specifications require General Electric or Beta street lights, therefore, the ferm is considered a specialty item and is excluded from the total bid price for the purposes of determining compliance with the 50% L/SLBE requirement.

#### CONTRACTS & COMPLIANCE



### Compliance Division

### PROJECT EVALUATION FORM

PROJECT NO .: C456410

PROJECT NAME Oakland Street Light Conversion - Construction Phase

	·	·	· · · · · · · · · · · · · · · · · · ·	<u> </u>	· .
<u> </u>	CONTRACTOR; Lun	nerworks	CHEST THE STATE OF		
	Engineer's Eatimate:	Contractors' Original Bid Amount \$0.00	Specialty Dollar Amount \$0.00	Overfunder Engineer's	
Disc	counted Bid Amount:	Amount of Bid Discount \$0.00	Non-Specialty Bid Amt. \$0.00	<u>Diaeaunt Points:</u> 0,00%	es teur szekes a contri
	1. Did the 50% requir	rements apply?		YES	
•	2. Did lhe contractor	meet the 50% requirement?	· · · · · · · · · · · · · · · · · · ·	NO .	٠.
	b) %	of LBE participation of SLBE participation of VSLBE participation		0.00% 0.00% 0.00%	· .
	3, Dld the comractor me	eetihe Trucking requirement?		<u>NA</u>	
	a) T	otal SLBE/LBE trucking partio	pation	<u>0%</u>	
. •	4. Did the contractor	receive bid discounts?	20 C	<u>NO</u>	ī
	(lf ye	es, list the percentage receive	d)	0.00%	
	5. Additional Comme	nts.	· · · · · · · · · · · · · · · · · · ·		
	specialty items and tietermining complic Schedule R. Theref	r las determined that Gene therefore have been exclud ance with the 60% L/SLBE r ore the firm is deemed non- could revise its team and m	ed from the contractor's equirement. The firm fai responsive at this stage.	bid price for purp led to submit a co As this is a nenc	oses of mpleted flated
. '	6. Date evaluation do	mpleted and returned to Conti /	ract Admin/Initiating Dept.	7/30/2012 Date	
Reviewing Olificer:	Varias OF	Mic Date:		7/30/2012	
Approved B	Sholley Dan	<u>Date:</u>	-	7/30/3012	

### LBE/SLBE PARTICIPATION

BIDDER 2

Project No.:	C96110	Engln	eers Est:	•				r Engineers	Estimate:				······································	
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*V\$LBE/LPG	Total LBE/SLBE	LISLAE Trucking	Total Trucking	*Non- Specialty Bid Amount	TOTAL Original Bid Amount	For	Tracking C	Ónly
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For this project, the project specifications require General Electric or Beta street lights, therefore, the item is considered a specially item and is excluded from the total bid price for the purposes of determining compliance with the 50% LISLBE requirement

#### CONTRACTS & COMPLIANCE



#### Compliance Division

#### PROJECT EVALUATION FORM

PROJECT NO.: C456410

PROJECT NAME Oakland Street Light Conversion - Construction Phase

mornesev	CONTRACTOR: Phil	lips Lighting			
	<u>Engineer's Estimate:</u>	Contractors' Original Bid Amount \$0.00	Specialty Dollar Amount \$0.00	<u>Oyar/Under</u> <u>Engineer's</u>	• ,
un Glavicas.	Discounted Bid Amount: \$0.00	Amount of Bid Discount \$0.00	Non-fipaolalty Bid Amt \$0.00	Discount Points: \$0.00	al had the state of the state of
	1. Did the 50% requir	emants apply?		YES	
. ;	2. Did the contractor i	meel the 50% requirement?		<u>NO</u>	•
•	b) %	of tBE participation of SLBE participation of VSLBE participation		0.00% 0.00% 0.00%	
	,3, Did the contractor me	et the Trucking requirement?	•	NA :	•
	a) To	otal \$LBE/LBE trucking partic	ipation	<u>0.00%</u>	
	4. Did the contractor r	eceive bid discounts?		NO	
.•	(if ye	s, list the percentage receive	od)	0.00%	•
	5. Additional Comme	nts.	: :		· . ·
•	items and therefore compliance with the Therefore the firm is	r has determined that Gsrte have been excluded from t 50% L/SLBE requirement. deemed non-responsive a team and meet the L/SLBE	he contractor's bid price f The firm failed to submit t this stage. As this is a n	or purposes of dete a completed Sched egotiated agreeme	rmining Iule R.
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Review Officer:		mman_Date:	_	7/30/2012	
Арргоч	ed By <u>Shalley</u> Oa	renatring Date		7/30/2012	٠.
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## LBE/SLBE PARTICIPATION

BIDDER 3

Project No.:	C96110	Engin	eers Eab		·			r Engineers	Estimate:					
Dispiptine	Prime & Subs	Location	Cert. Status	LBE	StBE	*VSLBE/LPG	Total LBE/SLBE	LISLBE Trucking	Total Trucking	*Non- Specialty Bid Amount	TOTAL Original Bid Amount	_ For	Tracking C	Only
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For this project, the project specifications require General Electric or Beta street lights, therefore, the Item is considered a specialty item and is excluded from the total bid price for the purposes of determining compliance with the 50% L/St BE requirement.

# Energy Savings, PG&E Rebates, and Contractor's Financing per RFP

Monthly Energy Savings is \$119,761.11

Annual Energy Savings is \$1,437,133.32

One-time PG&E Rebates is \$2,925,000.00

Qty	Existing	LS-2 Rate HPS	HPS monthly energy cost	LED Repl Wattage	LS-2 LED	LED monthly energy cost	PG&E rebate	Extend
2,340	70HPS	\$ 3.710	\$ 8,681.40	38	\$ 1.637	\$ 3,830.58	\$50.00	\$117,000.00
11,830	100HPS	\$5.245	,\$ 62,048.35	57	\$2.507	\$ 29,657.81	\$75.00	\$887,250.00
5,760	150HPS	\$ 7.675	\$ 44,208.00	92	\$ - 4.042	\$ 23,281.920	\$100.00	\$576,000.00
7,130	,200HPS	\$10.234	\$ 72,968.42	110	\$4.695	\$ 33,475.35	\$125.00	\$891,250.00
2,440	250HPS	\$ 12.792	\$ 31,212.48	127	\$ 5.577	\$ 13,607.88	\$150.00	\$366,000.00
500	310HPS	\$15.222	\$ 7,611.00	143	\$6.230	\$ 3,115.00	\$175.00	\$87,500.00

\$226,729.65

\$106,968.540

2.925.000.00

Monthly energy

savings: \$119,761.110

#### **LED Street Light Rebates**



#### Program Components

Pacific Gas and Electric Company's (PG&E) LED Street Light Program will offer street light customers on our LS-2 rate two ways to save energy and money when replacing traditional street lighting.

#### Rate Change

Customers who have installed or replaced existing street light fixtures after May 1st, 2009 with LED fixtures will be able to switch to a lower billing rate under the LS-2 rate schedule.

#### Potential LED Replacement Savings

Customers who have purchased and installed pre-qualified LED fixtures after May 1, 2009, may be eligible for rebates. Read below to learn more about which fixtures qualify.

D.L. G.A.		
Rebate/fixture		
Replace 70 watt fixture with new LED fixture		\$50
Replace 100 watt fixture with new LED fixture		\$75
Replace 150 watt fixture with new LED fixture		\$100
Replace 200 watt fixture with new LED fixture		\$125
Replace 250 watt fixture with new LED fixture	2.	\$150
Replace 310 watt fixture with new LED fixture		\$175
Replace 400 watt fixture with new LED fixture		\$200
<del></del>		

Please email led@pge.com to request a street light rebate and rate change application.

#### Qualified LED Street Light Fixtures

Only well-designed LED products using the latest in LED technology that are appropriate for the application will offer the energy savings, lighting quality, and lifetime benefits sought. To help customers select quality LED street high fixtures, PG&E has worked with the U.S. Department of Ehergy and other utility partners to develop stringent performance standards. To qualify for the PG&E LED Street Light Program rebate, LED products must provide a variety of independent tests that help ensure they will deliver as promised.

The Design Lights Consortium (DLC) maintains a <u>listing</u> of all non-Energy Star LED products meeting the performance standards required of our programs. In addition to these specifications, PG&E requires that LED Street Light products also meet the following service requirements:

Photo Controls: Fixtures must be socket ready for electronic type photo controls meeting American National Standards Institute (ANSI) standard C136.10 with a turn on value of 1.0 foot-candles and a turn off value of 1.5 fbot-candles. Electro-mechanical or thermal type photo controls are not acceptable.

Manufacturer Labeling: Wattage Stickers identifying the fixture technology (LED) and total fixture wattage that follows ANSI Standard C136.15, already used by nearly all manufacturers and customers for identification of light types currenfly included in the standard.

If you are a manufacturer wishing to submit LED Street Light products for inclusion in PG&ampE's program, please review information on the DLC's <u>Manufacturer Application Overview</u> and then follow the requirements as outlined on the DLC's <u>Manufacturer Application</u> Process.

Customers who install non-qualified LED fixtures will still be able to switch to the lower LS-2 rate schedule, but will not be eligible for the rebates.

Customer wishing to install Induction Street Lighting may be eligible for both the lower LS-2 rate as well as a calculated incentive. See information on our <u>Customized Retrofit Incentives</u> page for information.

If you have any questions please contact us at led@pge.com.

"PGEE" refers to Pacific Gas and Electric Company, a substitiary of PGSE Corporation. © 2012 Pacific Gas and Electric Company, As rights reserved.

#### **Contractors Financing per RFP**

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			2.成心的。115—13	12	Year/Amortiz	ation (Year)	VIRMITHED LL	ght Purchase	S A PRICE			7位在1分割
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Loan Principal	16,000,000	14,352,794	13,294,053		11,044,565	9,850,187	8,605,838	7,312,513	5,965,120	4,562,484	3,102,340	1,582,330
Principal Payment	(1,647,206)	(1,058,741)	(1,102,150)	(1,147,338)	(1,194,379)	(1,243,348)	(1,294,325)	(1,347,393)	(1,402,635)	(1,460,144)	(1,520,010)	(1,582,330)
Interest Payment	\$0		(\$545,056)									(\$64,876)
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	Middle Wall St.			A JUNESTIMA	tgd[Sävings](	one Time 8ek	ateland On g	olng Energy S	ivings)		制置化	
Energy Savings (Assuming 3% Annual Rate Increase)	750,912	1,480,247	1,524,655	1,570 <u>,39</u> 4	1,617,505	1,666,031	1,716,012	1,767,493	1,820,517	1,875,133	1,931,387	1,989,329
One-Time Rebate	1,921,200	1,003,800		-	_			•			•	<u>:</u>
Total Savings	2/672/102	\$2,484104%	1,524,655	14570 394	1617/506	1)6661031	\$1945 D19	£1,767,493	1,820,517	1,875,133	1,931,387	11989 329
Total Yearly Surplus/(Deficit) - \$aving minus Debt	1,024,907	836,841	(122,551)	(76,811)	(29,700)	18,826	68,806	120,287	173,312	227,927	284,181	342,123

Total Surplus/(Deficit) Over 12 Years 2,868,147

Note: The financial estimates are based on calendar year and not the City's fiscal year:

Assumptions:

Energy savings commence 3-months after project begins. Rebate progress payments received 4-months after installation.

## OAKLAND CITY COUNCIL

Approved as to Form and Legality

City Attorney

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introduced I	by	Councilmember		
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#### **RESOLUTION:**

- (1) WAIVING ADVERTISING AND BIDDING AND AUTHORIZING THE CITY ADMINISTRATOR TO AWARD CONTRACTS TO SUPPLIERS AND CONTRACTORS THROUGH AN ADVERTISED REQUEST FOR PROPOSALS ("RFP") SELECTION PROCESS FOR THE REPLACEMENT OF EXISTING HPS COBRA HEAD STREET LIGHTS WITH LED STREET LIGHTS CITYWIDE, WITHOUT RETURN TO COUNCIL;
- (2) AWARDING CONTRACTS TO:
  - (A) AMLAND CORPORATION FOR THREE MILLION, NINE HUNDRED, NINETY THOUSAND DOLLARS (\$3,990,000.00) FOR THE INSTALLATION OF THE LED STREET LIGHTS, FOR LIGHTING AND ELECTRICAL ENGINEERING SERVICES AND FOR DOCUMENTATION SERVICES FOR THIS PROJECT, AND
  - (B) GRAYBAR FOR TEN MILLION, EIGHT HUNDRED AND FIFTY TWO THOUSAND, SIX HUNDRED AND FIFTY DOLLARS (\$10,852,650.00) FOR THE SUPPLY OF LED STREET LIGHTS, AND
  - (C) AUTHORIZING THE CITY ADMINISTRATOR TO INCREASE SAID CONTRACTS BY UP TO AN AMOUNT NOT TO EXCEED SEVEN AND ONE HALF PERCENT (7.5%) OF THE ORIGINAL CONTRACT PRICE, WITHOUT RETURNING TO COUNCIL; AND
- (3) AUTHORIZING THE CITY ADMINISTRATOR TO WAIVE ADVERTISING AND REQUEST FOR PROPOSAL/QUALIFICATION PROCESS REQUIREMENTS AND AWARD A PROJECT LOAN CONTRACT FOR FINANCING, FOR AN AMOUNT OF \$16,000,000.00, AT AN INTEREST RATE NOT-TO-EXCEED FOUR AND ONE-TENTH PERCENT (4.10%) FOR A TERM OF NOT MORE THAN TWELVE (12) YEARS, TO BE REPAID BY ENERGY SAVINGS FROM LANDSCAPE AND LIGHTING ASSESSMENT DISTRICT (LLAD) FUNDS, WITHOUT RETURN TO COUNCIL TO AMLAND CORPORATION, OR TO A LENDER SELECTED BY THE CITY ADMINISTRATOR THOUGH A REQUEST FOR PROPOSAL/QUALIFICATIONS PROCESS, WITHOUT RETURN TO COUNCIL: AND
- (4) ACCEPTING, APPROPRIATING AND DIRECTING REBATES FROM THE UTILITY COMPANY ESTIMATED AT TWO MILLION, NINE HUNDRED AND TWENTY-FIVE THOUSAND DOLLARS (\$2,925,000.00) TO BE DEPOSITED IN THE LANDSCAPE AND LIGHTING ASSESSMENT DISTRICT FUNDS (LLAD)

WHEREAS, the City Council has determined that enhanced street lighting may help mitigate crime hot spots in Oakland; and

WHEREAS, Public Works staff and Oakland Police Department staff have identified and evaluated locations along City streets which would benefit from lighting enhancement; and

WHEREAS, Request for Proposal (RFP) for the Oakland Street Lighting Conversion Project, Project Number C456410, was issued in May 2012 for the purchase of products and technical implementation services to convert all cobra head street lights, estimated at 30,000 units, to low energy use and low maintenance Light-Emitting Diode (LED) street lights; and

WHEREAS, staff selected Amland and Graybar and negotiated contracts because the Amland Corporation team has verified experience in LED conversion projects, comes highly recommended for projects completed in the City of Oakland, demonstrated cohesion among its team members, has the product that meets the teclinical specifications in the RFP, proposed excellent plans for the execution of the project, agreed to the RFP requirements of performing the work without change order and let staff attend to any item that would precipitate a change order, and provided a firm proposal price for the duration of the project, and these proposal prices are the lowest among the teams that submitted; and

WHEREAS, energy cost savings for City street lighting is approximately \$1,437,000.00 annually; and these energy savings are calculated from PG&E tariff posted in their web site; and the energy savings can be used to pay for the work, but these funds are not available until after one month after the installation complete of the lights; and

WHEREAS, energy rebates the cobra head lights conversion are projected to be approximately Two Million, Nine Hundred and Twenty-five Thousand Dollars (\$2,925,000.00), can be deposited in the LLAD funds and used to pay for the work, but these funds are available until December 31, 2013; and

WHEREAS, to begin the work, staff recommends that the City conduct a request for proposal/qualification process for a financing contract (Loan) and use the energy savings to pay back the long term loan without an increase to existing funds budgeted in the Lighting and Landscape Assessment District (LLAD) Funds; and

WHEREAS, staff will deposit PG&E future energy rebates, estimated in the amount of \$2,925,000.00 from the conversion of High Pressure Sodium (HPS) cobra head street lights to LED street lights, into the LLAD Funds; and

WHEREAS, Oakland Municipal Code ("OMC") Section 2.04.050.A requires advertising and bidding for the purchase of supplies, construction and services of licensed electrical and lighting engineers and the award to the lowest responsible, responsive bidder if award is made; and

WHEREAS, Section 2.04.050.1. 5 provides an exception to said advertising, bidding and lowest bid award requirements upon a finding and determination by the Council that it is in the best interests of the City to do so; and

WHEREAS, staff recommends that it is in the city's best interests to waive the customary low bid award process for the construction contracts for this innovative LED street lighting energy-efficient conversion because the project is best suited to a turnkey process that provides the City flexibility to consider and negotiate multiple elements of the project such as financing in addition

to design, price, shared performance of certain aspects of the project, and because the City must expedite the contract award and construction to take advantage of PG&E energy rebates, which expire on December 31, 2013; now, therefore, be it

**RESOLVED**: That the City Council hereby finds and determines that pursuant to Oakland Municipal Code Section 2.04.050.I. 5 it is in the best interests of the City to waive advertising and bidding for the contract award to Amland Corporation and for the contract award to Graybar, based on the reasons and circumstances set forth above and in the Council Report that accompanies this Resolution; and be it

FURTHER RESOLVED: That the City Administrator, or her designee, is authorized to conduct all negotiations, execute and submit all documents, including but not limited to applications, agreements, amendments, modifications, payment requests and related action which may be necessary, to enter into a contract with Amland Corporation in the amount of Three Million Nine Hundred Ninety Thousand (\$3,990,000.00) and with Graybar in the amount of Ten Million Eight Hundred Fifty Two Thousand, Six Hundred and Fifty Dollars (\$10,852,650.00) for materials, construction and documentation and application for energy savings and energy rebates; and be it

**FURTHER RESOLVED:** That a seven and one half (7.5%) percent contingency is authorized and the City Administrator or her designee is authorized to increase either of these contracts for materials, construction and documentation and application for energy savings and energy rebates up to an amount not to exceed seven and one half (7.5%) percent over the original contract price, without returning to Council; and be it

**FURTHER RESOLVED:** That pursuant to Oakland Municipal Code Section 2.04.050,1. 5 it is in the best interests of the City to waive advertising and bidding for a contract award to Amland Corporation in order to expedite financing for the project; and be it

FURTHER RESOLVED: That if the City Administrator negotiates acceptable terms for financing with Amland Corporation at an interest rate not-to-exceed four and one-tenth percent (4.10%) for a term of not more than twelve (12) years, the City Administrator is authorized to amend the Amland Corporation contract to include a financing component which would constitute a single contract of Fourteen Million, Eight Hundred and Forty Two Thousand, Six Hundred and Fifty Dollars (\$14,842,650.00) – \$3,990,000.00 for installation and \$10,852,650.00 for materials; and be it

**FURTHER RESOLVED:** That the seven and one half (7.5%) percent contingency authorization would not apply to any portion of Amiand's contract for financing; and be it

FURTHER RESOLVED: That if the City does not negotiate acceptable financing terms with Amland, the City Administrator, or her designee, is authorized to award a contract for project loan financing to a lender selected through a request for proposal/qualifications process, at an interest rate not-to-exceed four and one-tenth percent (4.10%) for a term of not more than twelve (12) years, to be repaid by energy savings from Landscape Lighting and Assessment District funds, without return to council; and be it

**FURTHER RESOLVED:** That services provided through Amland Corporation are temporary and of a professional, scientific, or technical nature, and the contract will not result in the loss of employment or salary by any person having permanent status in the competitive service; and be it

FURTHER RESOLVED: The City Council authorizes the City Administrator, or her designee, to set up a revenue account in the LLAD Funds for the Oakland Street Lighting Conversion Project, and to make payments for the long term loan from the LLAD Funds; and be it

**FURTHER RESOLVED:** The City Council authorizes the City Administrator, or her designee, to set up an escrow account to make payments to principal and interest on the project Loan from LLAD Funds, and to use any excess funds to cover staff costs and for the LED conversion of the specialty street lights in roadways, underpasses, tunnels, etc.; and be it

**FURTHER RESOLVED:** The City Council authorizes the City Administrator, or her designee, to appropriate energy rebates associated with the conversion of cobra head street lights and specialty street lights into LLAD Fund accounts; and be it

FURTHER RESOLVED: That the contracts will be reviewed and approved by the City Attorney for form and legality and placed on file in the Office of the City Clerk

IN COUNCIL, OAKLAND, CALIFORNIA,

·	
PASSED BY THE FOLLOWING VOTE	#
AYES - BROOKS, BRUNNER, DE LA F	FUENTE, KAPLAN, KERNIGHAN, NADEL, SCHAAF and PRESIDENT REID
NOES -	
ABSENT -	
ABSTENTION -	ATTEST:
	LaTonda Simmons
	City Clerk and Clerk of the Council
	of the City of Oakland, California