



CITY OF OAKLAND

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OFFICE OF THE CITY CLERK  
OAKLAND

2012 APR 17 AM 10:45

# AGENDA REPORT

**TO:** DEANNA J. SANTANA  
CITY ADMINISTRATOR

**FROM:** Osborn K. Solitei

**SUBJECT:** PURCHASING CONTRACT AWARD

**DATE:** March 5, 2012

City Administrator  
Approval

Date 4-14-12

**COUNCIL DISTRICT:** City-Wide

## RECOMMENDATION

Staff recommends that the City Council approve the resolution authorizing the City Administrator to award a contract to Lehr Auto Electric, a corporation, in an amount not to exceed two hundred seventy six thousand, eight hundred forty two dollars (\$276,842.00) to provide all labor, material, and equipment to retrofit one hundred forty-nine (149) police vehicles in accordance with the terms and conditions in Specification No. 11-928-33/RFQ 2241.

## OUTCOME

A purchasing contract with Lehr Auto Electric to retrofit 149 police vehicles for \$276,842.00 including tax will be awarded.

## BACKGROUND/LEGISLATIVE HISTORY

Specification No.11-928-33/RFQ No. 2241 to retrofit one hundred forty-nine (149) police vehicles with required equipment was sent to four non-local business enterprises. In an effort to find local businesses to perform this work, the Purchasing Division used recommendations from the user departments, searched the Purchasing database, local phone books and advertised in the City's official newspaper in accordance with Oakland Municipal Code (OMC) 2.04.050, and posted on the City's web page. Staff was unable to locate local vendors. On October 24, 2011, the City received two bids: from Lehr Auto Electric and CDCE Best Memory. Based on the information provided in response to RFQ 2241, Lehr Auto Electric was deemed the lowest responsible bidder.

## ANALYSIS

This purchase will facilitate the removal of existing obsolete mobile data computers, video equipment and related radio and electronic equipment in the City's existing police fleet. It will also wire and relocate equipment from the rear trunk and install new equipment in the cab for

Item: \_\_\_\_\_  
Finance and Management Committee  
April 24, 2012

easy access and control, for one hundred forty-nine (149) Oakland Police Department marked and unmarked patrol vehicles.

The universal docking trays will be reconfigured and upgraded to permit the addition of a Automatic Vehicle Location/Global Positioning Satellite (AVL/GPS) locator, and a Universal Serial Bus (USB) hub for improved component connectivity.

The installation and retrofit of this vital equipment will significantly improve police officer dispatch efficiency and resource deployment. This equipment will also address and resolve existing issues with electronics interface and computer hardware overheating.

### PUBLIC OUTREACH/INTEREST

This item did not require any additional public outreach other than the required posting on the City's website and the City's official newspaper.

### COORDINATION

Purchasing worked with the Oakland Police Department, Public Works Agency, and Department of Information Technology.

### COST SUMMARY/IMPLICATIONS

1. AMOUNT OF RECOMMENDATION/COST OF PROJECT: \$276,842.00
  
2. COST ELEMENTS OF AGREEMENT/CONTRACT:

Labor	\$100,575.00
Equipment	176,267.00
TOTAL AGREEMENT/CONTRACT AMOUNT	\$276,842.00
  
3. SOURCE OF FUNDING: 1.2112.106410.54919.G435810.PS01 - \$ 250,000.00  
1.2112.106510.54919.G424010.PS01 - \$ 26,842.00
  
4. FISCAL IMPACT:

There is no General Fund impact. The total contract of \$276,842 will be funded by a grant received from the Department of Justice, budgeted in the Police Department.

**SUSTAINABLE OPPORTUNITIES**

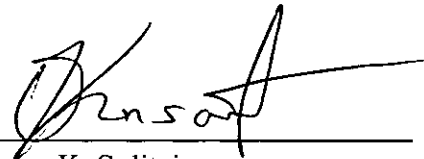
***Economic:*** This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$332.21 in business tax revenues to the City of Oakland.

***Environmental:*** No environmental impacts have been identified.

***Social Equity:*** No social equity opportunities have been identified

For information regarding this report, you may contact Jimmie Jackson at 238-7563.

Respectfully submitted,



Osborn K. Solitei  
Controller

Reviewed by:  
Gregoria M. Torres, Assistant Controller

Prepared by:  
Jimmie D. Jackson, Purchasing Supervisor  
Controller's Office

CITY OF OAKLAND  
PURCHASING DIVISION  
AWARD RECOMMENDATION STATEMENT



<b>F. HALIBURTON</b>		<b>PURCHASING/ACQUISITION/CONTRACT: Office Supplies</b>	
<b>COUNCIL AGENDA DATE:</b> APRIL 24, 2012	<b>SPECIFICATION/PROJECT NO.:</b> SPEC. NO. 11-928-33 RFQ NO. 2241	<b>FUNDING SOURCE:</b> Department of Justice Fund Account (2112), the Police Fiscal Services Organization (106510), Vehicle Additions Expenditure Account (57611), Agency- wide Administration Program (PS01) and 2010 Justice Assistance Grant (Local) (G424010).	<b>BID OPENING DATE:</b> OCTOBER 24, 2011
<b>PREVIOUS LEGISLATION: RESOLUTION NO.</b>			
<b>CONTRACT PERIOD:</b>			

**PURPOSE STATEMENT:** The City of Oakland is seeking bids from potential vendors to provide all the hardware equipment and services to completely retrofit 149 Oakland Police vehicles. The current OPD vehicle includes marked and unmarked Ford Crown Victoria ranges from 2000 to 2009 models.

ITEM NO./DESCRIPTION	AMOUNT	EST. COST	PERCENT DIFFERENCE
To Retrofit 149 Oakland Police Vehicles	276,842.00	310,963.00	10.97%

**COMMENTARY:** The recommended vendor Lehr Auto Electric is a non-local corporation. There are no additional costs to the City.

**RANGE OF BIDS RECEIVED**

<b>TOTAL BIDS RECEIVED/DOLLAR RANGE</b> \$276,842.00 to \$310,963.00	<b>BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE</b> \$276,842.00
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**LOW BIDS NOT MEETING SPECIFICATION**

VENDOR/CONTRACTOR	REASON	RECOMMENDATION ON REJECTIONS

**AWARD RECOMMENDED**

VENDOR NAME/ADDRESS	DESCRIPTION	AMOUNT
Lehr Auto Electric 4707 Northgate Blvd. Sacramento, CA 95834	To Retrofit 149 Oakland Police vehicles	\$276,842.00

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NGN-LOCAL
ASK	4	0	4
NO RESPONSE	2	0	2
BIDS RECEIVED	2	0	2
AWARDS RECOMMENDED	1	0	1-\$276,842.00

VENDOR INFORMATION

DEPARTMENT PURCHASE ORDER LOG

BIDDER # 1

BIDDER # 2

BIDDER # 3

Vendor Name  
Vendor Address  
Contact Person  
Telephone  
Small local vendor 7  
Oakland vendor 7

LEHR	CDCE	
Sacramento	Yorba Linda	
916-646-6628	714-282-6881	
no	no	
no	no	

PURCHASE DESCRIPTION

Item #	Item	QUAN	UNIT COST	TOTAL	UNIT COST	TOTAL		
1	Please provide pricing to completely retrofit police vehicles (per unit pricing)	149	\$ 675.00	\$ 100,575.00	\$ 925.00	\$ 137,825.00		
2	Havis UT-X Universal Trays for Dell ATG630	149	\$ 162.00	\$ 24,138.00	\$ 156.00	\$ 23,244.00		
3	Havis SS-UT-X Screen Supports for Universal Tray	149	\$ 44.00	\$ 6,556.00	\$ 43.00	\$ 6,407.00		
4	Antenna plusAPG100/85/18/24-S11-9Embedded GPS Receiver w/Cellular/PCS/WI-FI/GPS White Antenna-20' Coax	149	\$ 330.00	\$ 49,170.00	\$ 320.00	\$ 47,680.00		
5	Havis C-HDM-114 Vehicle Mounting Kits	149	\$ 26.00	\$ 3,874.00	\$ 27.00	\$ 4,023.00		
6	Havis C-MAP-TL Map Lights	149	\$ 36.00	\$ 5,364.00	\$ 37.00	\$ 5,513.00		
7	Havis C-TMW-CV-01 Tunnel Mounts	149	\$ 75.00	\$ 11,175.00	\$ 73.00	\$ 10,877.00		
8	Havis C-FP-1 1" Filler Plates	149	\$ 6.00	\$ 894.00	\$ 6.00	\$ 594.00		
9	Havis C-MD-102 Swing arm with motion adapter	149	\$ 185.00	\$ 27,565.00	\$ 179.00	\$ 26,671.00		
10	Havis C-SM-830 8" enclosed low profile console	149	\$ 150.00	\$ 22,350.00	\$ 157.00	\$ 23,393.00		
11	Havis C-HDM-2015.5" Heavy Duty Telescoping Pole, short handle	149	\$ 94.00	\$ 14,006.00	\$ 90.00	\$ 13,410.00		
12	Havis C-HDM-401 Heavy duty stability side support arm	149	\$ 39.00	\$ 5,811.00	\$ 37.00	\$ 5,513.00		
13	Havis C-CUP2-E-C Dual external cup holder	149	\$ 22.00	\$ 3,278.00	\$ 21.00	\$ 3,129.00		
14	Conn TNC-M To TNC-F	298	\$ 4.00	\$ 1,192.00	\$ 3.00	\$ 894.00		
15	USB left Angle Adapters	149	\$ 6.00	\$ 894.00	\$ 10.00	\$ 1,490.00		
SHIPPING								

CALCULATIONS

SUBTOTAL	\$ 276,842.00	\$ 310,963.00	\$ -
Sales Tax Included in Price			
SMALL LOCAL VENDOR	\$ -	\$ -	\$ -
OAKLAND VENDOR	\$ -	\$ -	\$ -
EVALUATION TOTAL	\$ 276,842.00	\$ 310,963.00	\$ -
GRAND TOTAL FOR PURCHASE	\$ 276,842.00	\$ 310,963.00	\$ -

REQUIRED APPROVALS

Insurance  
Business Tax  
OCIS  
Duplication

date verified	verified by

Frederick Haliburton  
PREPARED BY

Buyer  
TITLE

DATE

Purchasing  
AGENCY / DEPARTMENT

Finance Management  
DIVISION

D P

CITY OF OAKLAND  
PURCHASING DIVISION  
AWARD RECOMMENDATION STATEMENT



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PREVIOUS LEGISLATION: RESOLUTION NO.				CONTRACT PERIOD:			

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**AWARD RECOMMENDED**

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SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	4	0	4
NO RESPONSE	2	0	2
BIDS RECEIVED	2	0	2
AWARDS RECOMMENDED	1	0	1-\$276,842.00

VENDOR INFORMATION		DEPARTMENT PURCHASE ORDER LOG		
		BIDDER # 1	BIDDER # 2	BIDDER # 3
Vendor Name		LEHR	CDCE	
Vendor Address		Sacramento	Yorba Linda	
Contact Person				
Telephone		916-646-6626	714-282-8881	
Small local Vendor ?		no	no	
Out-Of-State Vendor ?		no	no	

PURCHASE DESCRIPTION		quant	unit cost	total	unit cost	total
1	Please provide pricing to completely retrofit police vehicles (per unit pricing)	149	\$ 675.00	\$ 100,575.00	\$ 925.00	\$ 137,825.00
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SHIPPING						

CALCULATIONS			
SUBTOTAL	\$	276,842.00	\$ 310,963.00
Sales Tax Included in Price			
SMALL LOCAL VENDOR	\$	-	\$ -
OAKLAND VENDOR	\$	-	\$ -
EVALUATION TOTAL	\$	276,842.00	\$ 310,963.00
GRAND TOTAL FOR PURCHASE	\$	276,842.00	\$ 310,963.00

REQUIRED APPROVALS		date verified	verified by
Insurance			
Business Tax			
OCIS			
Duplication			

Frederick Haliburton  
 PREPARED BY  
 Purchasing  
 AGENCY / DEPARTMENT

Buyer  
 TITLE  
 Finance Management  
 DIVISION

DATE  
 D P

# OAKLAND CITY COUNCIL

*Katherine Helen Boyd*  
City Attorney

FILED  
OFFICE OF THE CITY CLERK  
OAKLAND

RESOLUTION No. \_\_\_\_\_ C.M.S.

2012 ARR 17 AM 10:15  
Introduced by Councilmember \_\_\_\_\_

**RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO AWARD A CONTRACT TO LEHR AUTO ELECTRIC, A CORPORATION, TO PROVIDE ALL LABOR, MATERIAL AND EQUIPMENT TO RETROFIT ONE HUNDRED FORTY-NINE (149) POLICE VEHICLES FOR THE CITY OF OAKLAND IN AN AMOUNT NOT TO EXCEED TWO HUNDRED SEVENTY SIX THOUSAND, EIGHT HUNDRED FORTY TWO DOLLARS (\$276,842.00) PER REQUEST FOR QUOTATION (RFQ) 2241, SPECIFICATION NO. 11-928-33 AND THE GENERAL CONDITIONS THEREFOR ON FILE IN THE PURCHASING DIVISION ACCORDING TO ITS BID FILED WITH THE CITY ON OCTOBER 24, 2011.**

**WHEREAS**, the Purchasing Division formally advertised, bid and awarded this contract in accordance with OMC 2.04; and

**WHEREAS**, on October 24, 2011, the City received two bids to provide all labor, material and equipment to retrofit one hundred forty nine (149) police vehicles, submitted in response to Specification No. 11-928-33/RFQ No. 2241 and opened; and

**WHEREAS**, the bid submitted by Lehr Auto Electric meets all of the requirements contained in Specification No. 11-928-33/RFQ No. 2241 and is deemed the lowest, responsive, responsible bid; now, therefore be it

**RESOLVED**, That a contract to provide all labor, material and equipment to retrofit one hundred forty-nine (149) police vehicles in an amount not-to-exceed two hundred seventy six thousand, eight hundred forty two dollars (\$276,842.00) in accordance with Specification No. 11-928-33/RPQ No. 2241 and the general conditions therefore on file with Purchasing Division is hereby awarded to Lehr Auto Electric, a corporation, according to its bid submitted on October 24, 2011; and be h

**FURTHER RESOLVED**, That the City Council hereby rejects all other bids submitted in response to RFQ No. 2241; and be it



**FURTHER RESOLVED**, That the contract shall be approved for form and legality by the City Attorney and copies shall be on file in the City Clerk's Office.

IN COUNCIL, OAKLAND, CALIFORNIA, \_\_\_\_\_

PASSED BY THE FOLLOWING VOTE:

AYES - BROOKS, BRUNNER, DE LA FUENTE, KAPLAN, KERNIGHAN, NADEL, SCHAAF and PRESIDENT REID

NOES -

ABSENT -

ABSTENTION -

ATTEST: \_\_\_\_\_

LaTonda Simmons  
City Clerk and Clerk of the Council  
of the City of Oakland, California