Attachment J

Joe Harrison

[redacted] • [redacted] • [redacted]

Professional Summary

Increased overall company growth by 80%.
Forward-thinking Executive Director.
Results-driven Executive Director.
Streamlined processes.
Strategically focused Executive Director.

Skills

- Donor Relationship Management
- Talent Recruitment & Executive Succession Planning
- Team Building & Mentorship
- Change Management Leadership
- Budget management & financial oversight
- Strategic leadership
- Brand Development & Rebranding Campaigns
- Business Expansion Initiatives

Work History

Executive Director - July, 2019 to Present
Village of Love - *Oakland, CA*

- Enabled a 3 year expansion of the organization.
- Led executive-level strategy meetings.
- Developed new fundraising strategies.
- Introduced personalized service offerings.
- Achieved results within [Timeframe].
- Formulated a data-driven strategy.
- Led multimillion-dollar contracts in [Industry].
- Led transformation efforts in [Industry].
- Maintained quality and timelines.
- Collaborated with cross-functional teams.

Director of Operations - October, 2018 to Present
Temescal Business improvement District - *Oakland, California*

- Increased operational efficiency.
- Projected growth for the next five years.
- Maintained high-quality outputs across all branches.
- Implemented workforce planning initiatives.
- Implemented action plans.
- Utilized data analytics to identify trends.
- Ensured operational continuity.
- Increased team collaboration.
- Maintained service levels.
- Increased operational transparency.

Education

Marketing - Associate of Arts - 2006
San Joaquin Delta College - *Stockton, CA*