

SoundThinking, Inc.
 39300 Civic Center Dr., Suite 300
 Fremont, CA 94538-2337
 Phone: 888.274.6877 Fax: 650.887.2106

DATE 3/29/2024
Quote # OAKLAND030524r
Customer ID Oakland PD

Quote For:
 Assistant Chief Trevelyan Jones
 Oakland Police Department
 455 7th St.
 Oakland, CA 94607

Quote valid until: 6/30/2024
 Prepared by: D Lashley

Comments or Special Instructions:

Renewal of Annual ShotSpotter (formerly Respond) Subscription Services for an additional two-year term (July 1, 2024 through June 30, 2026) and one option year term (July 1, 2026 through June 30, 2027) for the Phase I 6.0 mi² coverage area, Phase II 6.6 mi² coverage area, Phase III 2.78 mi² coverage area, and Phase IV 2.79 mi² coverage area. The proposed services will be delivered according to the terms and conditions contained in the agreement to be entered into between the City of Oakland and SoundThinking for the three-year subscription term.

SALES DIRECTOR:		Terri Greene	TERMS:		Net 30
QUANTITY (mi ²)	DESCRIPTION	UNIT PRICE (per mi ²)	TAXABLE?	AMOUNT	
6.0	Year One: Annual ShotSpotter Subscription Services for Phase I for July 1, 2024 through June 30, 2025.	\$18,761		\$112,566	
6.6	Year One: Annual ShotSpotter Subscription Services for Phase II for July 1, 2024 through June 30, 2025.	\$51,051		\$336,937	
2.78	Year One: Annual ShotSpotter Subscription Services for Phase III for July 1, 2024 through June 30, 2025.	\$67,303		\$187,102	
2.79	Year One: Annual ShotSpotter Subscription Services for Phase IV for July 1, 2024 through June 30, 2025.	\$73,500		\$205,065	
YEAR ONE SUBTOTAL:				\$841,670	
6.0	Year Two: Annual ShotSpotter Subscription Services for Phase I for July 1, 2025 through June 30, 2026.	\$18,761		\$112,566	
6.6	Year Two: Annual ShotSpotter Subscription Services for Phase II for July 1, 2025 through June 30, 2026.	\$51,051		\$336,937	
2.78	Year Two: Annual ShotSpotter Subscription Services for Phase III for July 1, 2025 through June 30, 2026.	\$67,303		\$187,102	
2.79	Year Two: Annual ShotSpotter Subscription Services for Phase IV for July 1, 2025 through June 30, 2026.	\$73,500		\$205,065	
YEAR TWO SUBTOTAL:				\$841,670	

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SALES DIRECTOR:		Terri Greene	TERMS:		Net 30
QUANTITY (mi ²)	DESCRIPTION	UNIT PRICE (per mi ²)	TAXABLE?	AMOUNT	
6.0	Option Year Three: Annual ShotSpotter Subscription Services for Phase I for July 1, 2026 through June 30, 2027.	\$18,761		\$112,566	
6.6	Option Year Three: Annual ShotSpotter Subscription Services for Phase II for July 1, 2026 through June 30, 2027.	\$51,051		\$336,937	
2.78	Option Year Three: Annual ShotSpotter Subscription Services for Phase III for July 1, 2026 through June 30, 2027.	\$67,303		\$187,102	
2.79	Option Year Three: Annual ShotSpotter Subscription Services for Phase IV for July 1, 2026 through June 30, 2027.	\$73,500		\$205,065	
OPTION YEAR THREE SUBTOTAL:				\$841,670	
SUBTOTAL				\$2,525,010	
TAX RATE					
SALES TAX				-	
OTHER					
TOTAL				\$2,525,010	

Please indicate your acceptance of this quote by issuing a Purchase Order referencing the Quote # above. SoundThinking will issue an invoice once we receive the PO.

If you have any questions concerning this Quote, please contact Karen Isotalo - Vice President, Sales Operations at 510.298.8668 or kisotalo@soundthinking.com