

OAKLAND CITY COUNCIL

RESOLUTION NO. _____ C.M.S.

RESOLUTION 1) AWARDDING A PROFESSIONAL SERVICES AGREEMENT TO STREAMLINK SOFTWARE INC. TO PROVIDE CITYWIDE GRANT MANAGEMENT SOFTWARE FOR A TERM OF FOUR YEARS IN AN AMOUNT NOT TO EXCEED \$800,000; AND 2) AUTHORIZING AN AMENDMENT TO THE CONTRACT TO EXTEND FOR TWO ADDITIONAL YEARS IN AN AMOUNT NOT TO EXCEED \$120,000 FOR EACH YEAR; AND 3) WAIVING THE COMPETITIVE MULTIPLE STEP PROPOSAL SOLICITATION PROCESS, AND THE LOCAL AND SMALL LOCAL BUSINESS ENTERPRISE PROGRAM REQUIREMENTS

WHEREAS, the City of Oakland (“City”) historically applies to and is a recipient of many federal, state, and local grant funding for various programs such as Community Block Development Grants, Cannabis Tax Fund Enforcement Grants, Urban Search and Rescue Grants, and Safe Routes to School amongst many others; and

WHEREAS, the City needs a software system that will significantly scale the citywide effort to seek and receive grant funding, increase departmental coordination, easily track, and report on sub-recipient performance, and increase financial transparency for awarded grants; and

WHEREAS, the City Council has issued several directives to increase revenue generation and/or explore funding options including a Fiscal Year (FY) 2022-2023 midcycle budget directive to explore funding option and possible sources for unfunded items on the general purpose fund list; the FY 2023-2025 biennial budget directives to research and apply for local, state, and federal grants/programs that accelerate the City’s efforts to procure, operate, and manage zero-emission vehicles; and a directive to create a plan for increased revenue generation; and

WHEREAS, the FY 2023-2025 biennial budget also included a directive to hire a grant writer under the City Administrator’s office to support increased revenue generation and coordinate grant applications across departments, and seek federal and state grant opportunities, and collaborate with Oakland’s lobbyist; and

WHEREAS, the grant management software will be a valuable resource available to all City staff, including the grant writer, to achieve the grant management goals of the City; and

WHEREAS, the grant management software will seek to replace the decentralized grant management efforts which currently utilizes several different software systems by implementing one citywide software for this purpose; and

WHEREAS, Oakland Municipal Code (“OMC”) section 2.04.042.B requires the City Administrator to conduct a multi-step solicitation process for acquisition of any Information Technology systems, software, or hardware and OMC section 2.04.042.D permits the Council to waive the multiple step solicitation processes upon a finding that it is in the City’s best interest to do so; and

WHEREAS, Streamlink Software Inc., dba Amplifund provides a pre-developed, one-stop software solution that provides vast grant seeking capabilities, application process overview, detailed award management, various reporting capabilities, full cycle sub-recipient grant application development, rating, and scoring, and sub-recipient program performance metrics; and

WHEREAS, the Council may, in its discretion, waive the requirements of the Local and Small Local Business Enterprise (L/SLBE) Program requirements adopted by Ordinance No. 13647 C.M.S.; and

WHEREAS, the City’s need to expand the grant seeking and management of grant funding is urgent, and the selected vendor can implement the grant seeking capabilities of the software within fifteen (15) business days, develop and implement the FY 2024-25 Direct Community Grant Program application, and provide a citywide coordinated effort for grant applications, and therefore it is in the City’s best interest to waive the multi-step solicitation process requirements for this contract ; and

WHEREAS, on June 26, 2023, City Council adopted the FY 2023-25 Budget Policy (Resolution No. 89804 C.M.S.), which included appropriations in the amount of \$800,000 for grant management and a grant management software allocated to the General-Purpose Fund (1010), Finance and Management Administration (08111), Finance Administrative Project (1000007), Services: Miscellaneous Contract (54919), and Financial Management Program (IP59); and

WHEREAS, the City Administrator has determined that the services provided pursuant to the contract authorized hereunder are of a professional, scientific, or technical nature and are temporary and shall not result in the loss of salary or employment by any person having permanent status in the competitive civil service; and now, therefore, be it

RESOLVED: That the City Council finds the forgoing recitals to be true and correct and hereby adopts and incorporates them into this resolution; and be it

FURTHER RESOLVED: That the City Council hereby awards a professional services agreement to Streamlink Software Inc. in an amount not to exceed eight hundred thousand dollars (\$800,000) for a four-year term to provide a City-wide grant management software and services; and be it

FURTHER RESOLVED: That subject to available funding in the adopted budget, the City

Council hereby authorizes the City Administrator to execute an amendment to the agreement to extend the term for an additional two years in an amount not to exceed one hundred twenty thousand dollars (\$120,000) for each year, for a total contract amount not to exceed one million forty thousand dollars (\$1,040,000) over the six-year term; and be it

FURTHER RESOLVED: That for the reasons state above and in the report accompanying this resolution, the City Council herby finds and determines that it is in the best interests of the City to waive the multi-step solicitation processes pursuant to Oakland Municipal Code section 2.04.042.D and, to the extent necessary, the City’s Local/Small Local Business Enterprise program requirements, and so waives these requirements; and be it

FURTHER RESOLVED: That based on information provided by the City Administrator, the City Council finds that these contracts are of a professional and temporary nature and shall not result in the loss of employment or salary by any person having permanent status in the competitive civil service.

IN COUNCIL, OAKLAND, CALIFORNIA,

PASSED BY THE FOLLOWING VOTE:

AYES - FIFE, GALLO, JENKINS, KALB, KAPLAN, RAMACHANDRAN, REID, AND PRESIDENT FORTUNATO BAS

NOES –

ABSENT –

ABSTENTION –

ATTEST: _____
ASHA REED
City Clerk and Clerk of the Council of the
City of Oakland, California