## **SUPPLEMENTAL EXHIBIT A-2**

## Rockridge District Association

Profit and Loss

2022 Buget

January - December 2022			2022 Buget		
	TOTAL	%			
Income					
Total BID Revenues	243,896.31		240,000		
Total Income	\$243,896.31		240,000		
GROSS PROFIT	\$243,896.31		0,000		
Expenses					
Bank service charges	1,462.64		1500		
Marketing & Promotion Committee	8,722.07		10,000		
Advertising & Graphics			15,000		
Adve rtising/Promotional	247.95		1,000		
Events	3,044.98		5,000		
Marketing & Materials	1,393.40		2,000		
Rock n Stroll	31,245.40		35,00		
Web Design & Communication	25,497.30		25,000		
Total Marketing & Promotion Committee	70,151.10	26%	23,000		
			59500		
Organization Committee					
Accounting & Legal	3,960.00		4,000		
Administrative	6,000.00		5,000		
Insurance	3,579.00		3,500		
Office Expense	338.50		500		
Postage, Copy & Printing Professional	571.98		1,000		
Insurance-Prof Admin	358				
Payroll Service Fees-Prof Admin	1,317.31		500 1,500		
Payroll Tax Expense	4,464.05		5,000		
Wages-Prof Admin	54,967.96		55,000		
Workers Comp-Prof Admin	823.00		1,000		
Total Professional Administration	61,930.32		1,000		
Total Organization Committee	76,379.80	30%	77,000		
Streetscape & Security Committee	70,373.80	3070	77,000		
Beautification-Streetscape Misc	104 ,184.00		100,00		
Total Streetscape & Security Committe	104,184.00	40%	100,000		
Uncategorized Expense	10,018.06	40% 4%	100,000		
Total Expenses	\$262,195.60	100%	246,500		
NET OPERATING INCOME	-\$18,299.29	100/0	240,300		
NET INCOME	-\$18,299.29				
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## **Rockridge District Association**

2023 Budget

Profit and Loss, March-September, 2023

		TOTAL		
	2023	MAR-SEP,	%	
Income	BUDGET	2023		
income				
Total BID Revenues	160,000	180,523.90		
Additional Revenue	10,000			
Total Income	170,000	180,523.90		
GROSS PROFIT	170,000	180,523.90		
Expenses		867.14		
Bank Service Charges	1,500			
Marketing & Promotion	6,000	1,136.46		
Advertising/Promotional	250			
Events	1500	976.9		
Marketing & Materials	1000			
Rock n Stroll	16,000	5,750.00		
Web Design & Communication	19,000	14,040.67		
Total Marketing & Promotion	45,250	21,904.03	19%	
Organization Committee	3,960	2,385.00		
Administrative	6,000	3,500.00		
Insurance	3,579	830.22		
Office Expense	350	22.00		
Postage, Copy & Printing	600	925.77		
Professional Administration	400	1,011.53		
Payroll Tax Expense	1300	3,711.27		
Wages-Prof Admin	59,000	48,513.38		
Workers Comp-Prof Admin	1,600	455.00		
<b>Total Professional Administration</b>		53,691.18		
<b>Total Organization Committee</b>	76,789.00	61,354.17	53%	
Streetscape & Security Committe	40,000	29,131.26		
Total Streetscape & Security	40,000	29,131.26	25%	
Uncategorized Expense	5,000	3,695.38	3%	
Total Expenses	167,039	\$116,951.98		
NET OPERATING INCOME	170,000	\$63,571.92	100%	
NET INCOME	2,961	\$63,571.92		

## Budget 2024 Rockridge BID

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	BID Revenue	159,000		
	Adittional Revenue	2,000		
Total Income	е	161,000		
Expenses				
•	Bank service charges	1,400.00		
	Marketing & Promotion Committee Advertising & G	6,000.00		
	Adve rtising/Promotional	250		
	Events	1,500.00		
	Marketing & Materials	1,000.00		
	Rock n Stroll	13,000.00		
	Web Design & Communication	19,000.00		
Total Marke	eting & Promotion Committee	42,150.00	42,150.00	26%
	Organization Committee Accounting & Legal	3,960.00		
	Administrative	6,000.00		
	Insurance	3,579 .00		
	Office Expense	335		
	Postage, Copy & Printing Professional Administratio	571.98		
	Insurance-Prof Admin	358.00		
	Payroll Service Fees-Prof Admin	1,300.00		
	Payroll Tax Expense	1,000.00		
	Wages-Prof Admin	24,000.00		
	Workers Comp-Prof Admin	1600		
Total Organization Committee		39.124.98	39,124.98	24.00%
	Streetscape & Security Committe Beautification-Str	35,938		
	Wages-Prof Admin	35,000		
	Payroll Tax Expense	4,000		
Total Street	scape & Security Committe	74,938	74,938	47%
		1 1,000	1 1,500	17,0
	Uncategorized Expense	0		
Total Miscel	llaneous	0		
Total Expen	ses	-\$156,212.98	156,212.98	
OPERATING	INCOME	161,000		3%
NET INCOM	E	\$4,787.02		100%