



THE HONORABLE SHENG THAO • MAYOR OF OAKLAND

CITY HALL • 1 FRANK H. OGAWA PLAZA • OAKLAND, CALIFORNIA 94612 • (510) 238-3141 • SThao@OaklandCA.Gov

Letter of Appointment

June 20, 2023

Dear President Bas and members of the City Council:

Pursuant to City Charter Section 601, the Mayor has appointed the following person as a member of the following board or commission, subject to City Council confirmation:

Budget Advisory Commission

Armand Bryan, to serve a three-year term as the District 7 representative on the Budget Advisory Commission beginning October 1, 2020 and ending September 30, 2023, filling the seat vacated by Marchon Tatmon.

Thank you for your assistance in this matter.

Sincerely,

A handwritten signature in black ink, reading "Sheng Thao". The signature is fluid and cursive, with the first name "Sheng" and last name "Thao" clearly visible.

Mayor Sheng Thao

Profile

Armand

First Name

RS

Middle Initial

Bryan

Last Name

Email Address

Street Address

City

Suite or Apt

State

Postal Code

Home: (510)

Primary Phone

Home: (216)

Alternate Phone

Marsh

Employer

Associate Account Executive

Job Title

Which Boards would you like to apply for?

Budget Advisory Commission: Submitted

Interests & Experiences

Please tell us how your qualifications and participation will relate to the requested board and/or commission's mission.

Completed a Bachelor's of Science in General Management with honors at DePaul University in 2020. An Oakland native, I returned home after graduating to find my 'work.' Inherent to my character has always been commitment to service and a devotion to examining who we ought to be as people. Thus I have volunteered with a number of civic organizations including: the Coalition for Concerned Medical Professionals, the Martin Luther King Jr. Freedom Center, and We Lead Ours. Economics is central to my day job as an insurance broker at Marsh, the leading commercial lines brokerage in the world. Our roles entail analyzing trends in the insurance market to provide the most comprehensive, cost-effective coverage for our business partners. As with any financial institution, ripples in our global economy translate to ripples in the risk solutions we can present to our clients. For example US government sanctions targeting participants in the Russo-Ukrainian war have drastic implications on clients with exposure in eastern Europe. Clients with business need are sometimes forced entirely to proceed without coverage in these areas. In an entirely different realm, the collapse of FTX has had major ramifications for our cryptocurrency partners who are now being typed as adverse selection risks by smaller insurance markets. Volunteering over the last 2 years has revealed plenty about where my passions lie. My fascination is with governance, and more specifically, how we can lean on economic solutions through fiscal policy to improve the lives of those in need in Oakland. Much of my free time is spent researching fiscal policy solutions that have been deployed in communities around the world. So I'm very excited to collaborate with fellow Oaklanders to lift the economic tides in our city, install accountability measures to ensure we do not deviate from our stated goals, all while fostering transparency between voters and our elected officials.

Please submit your resume or curriculum vitae. You may upload a document. (A Word format is preferred.) Alternatively, you may paste the text of your resume in the field provided below.

[ArmandRSBryanResume_BAC2_.pdf](#)

Upload a Resume

Please paste the text of your resume or curriculum vitae below.

Please click the acknowledgement below.

Service on City of Oakland boards, commissions, and committees may require filings of the FPPC's Statements of Economic Interest (Form 700). Upon appointment and determination of filing status, I will comply with all filing obligations.

☒ I Agree *

Armand RS Bryan

Oakland, CA 94608 ■ Mobile: 510. [REDACTED] ■ [REDACTED]@gmail.com

EDUCATION

DePaul University, Chicago, IL - B.S. in Business Management with Honors
Driehaus College of Business, Cum Laude

Graduation Date – June 13, 2020
Cumulative GPA: 3.65

PROFESSIONAL SUMMARY

Experienced professional with a background in broad-scale project management and strategic planning. Adds value in the short and long term through communication, collaboration, and active listening. Vigilant problem solver keen on supporting teammates in pursuit of overall goal satisfaction.

SKILLS

- Project management
- Strategic and critical thinker
- Problem solving
- Proficient in Excel & financial analysis
- CRM Interface Management (Salesforce)
- Highly communicative
- Active Listener
- Organized and detail-oriented

PROFESSIONAL EXPERIENCE

MARSH, San Francisco, CA

Associate Account Executive, Assistant Vice President

2022 - Present

- Provided year-round risk solutions to cryptocurrency/fintech firms; amidst hard market and crypto skepticism.
- Generated quarterly budget report used by regional and zonal leadership to approve new hires, assign accounts.

TRAC (Talent Recruitment Accelerated Careers) Associate

2020 – 2022

Private Equity, Mergers & Acquisitions - Insurance Analyst

- Managed relationships, invoicing, and internal review of Due Diligence deals in London, Brazil, Bermuda, etc.
- Oversaw renewals for portfolio company insurance programs.
- Enabled resource allocation; delivered monthly revenue reports to the regional finance team.

Lucid Motors - Risk Management Consultant

- Summarized corporate insurance program into a format later presented to Lucid executive leadership.
- Developed intuitive procedures to seamlessly bond corporate risk outlook with business proceedings.

Digital Products - Project Manager

- 250+ clients onboarded to digital platform deployed to foster global client retention.
- Onboarded client insurance programs in defensive situations – \$100,000+ in retained at-risk revenue.
- Provided insights derived from client feedback to global strategic deployment team.

VOLUNTEER EXPERIENCE

• **Co-Chair — West Zone Chapter**, Marsh African Heritage Colleague Resource Group

July 2021 - Present

• **Board Director**, We Lead Ours

August 2021 - Present

APPROVED AS TO FORM AND LEGALITY

CITY ATTORNEY'S OFFICE

OAKLAND CITY COUNCIL

RESOLUTION NO. _____ C.M.S.

INTRODUCED BY MAYOR SHENG THAO

RESOLUTION CONFIRMING THE MAYOR'S APPOINTMENT OF ARMAND BRYAN TO THE BUDGET ADVISORY COMMISSION

WHEREAS, Section 601 of the City Charter provides that members of City boards and commissions shall be appointed by the Mayor subject to confirmation by the affirmative vote of five members of the City Council; and

WHEREAS, Ordinance No. 13337 C.M.S., adopted November 3, 2015, creates the Budget Advisory Commission to advise the Mayor and City Council on topics deemed important to the fiscal health of the City, encourage public participation and input into fiscal decision making, and improve the transparency and accountability of City fiscal information and decision making; and

WHEREAS, the Budget Advisory Commission shall be composed of 15 members appointed by the Mayor and confirmed by the Council in accordance with Section 601 of the City Charter; and

WHEREAS, three members are selected by the Mayor, two members are recommended by the Chairperson of the Finance and Management Committee, one member is recommended by each Councilmember, one member is recommended by the City Auditor, and one member is recommended by the Chairperson of the Community Economic and Workforce Development Committee; and

WHEREAS, Councilmember Treva Reid has recommended the appointment of Armand Bryan to the Budget Advisory Commission as the District 7 representative; now, therefore, be it

RESOLVED, that the City Council hereby confirms the Mayor's appointment of the following individual to the Budget Advisory Commission as set forth below:

Armand Bryan, to serve a three-year term as the District 7 representative on the Budget Advisory Commission beginning October 1, 2020 and ending September 30, 2023, filling the seat vacated by Marchon Tatmon.

IN COUNCIL, OAKLAND, CALIFORNIA,

PASSED BY THE FOLLOWING VOTE:

AYES - FIFE, GALLO, JENKINS, KALB, KAPLAN, RAMACHANDRAN, REID, AND
PRESIDENT FORTUNATO BAS

NOES –

ABSENT –

ABSTENTION –

ATTEST: _____

ASHA REED

City Clerk and Clerk of the Council of the
City of Oakland, California