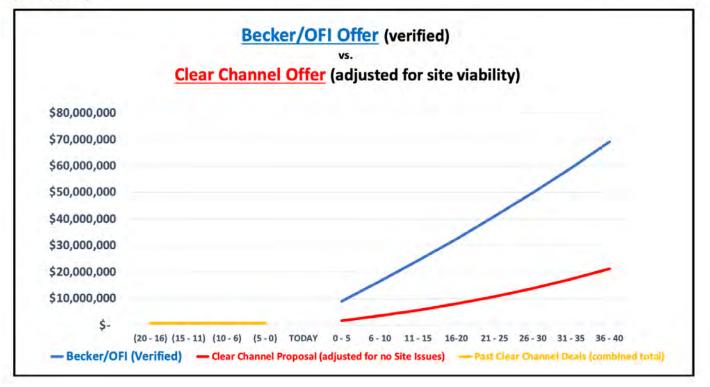
CLEAR CHANNEL "OFFER" SUMMARY:

| FINANCIAL SUMMARY | SITE COUNT | - , | ANNUAL | LIFETIME | |
|-----------------------------------|------------|-----|-----------|----------------|-----------------------|
| Total Revenue PROPOSED: | 18 | \$ | 2,310,000 | \$ 155,699,739 | ← Proposed |
| Total revenue NON VIABLE: | 15 | \$ | 1,995,000 | \$ 134,467,935 | ← Un-Buildable |
| Total Revenue VIABLE w/NO ISSUES: | 3 | \$ | 315,000 | \$ 21,231,804 | ← —Actual |

Comparison Between Becker Offer and Clear Channel Adjusted Offer:

| | The Past 20 Years | | | | The Next 40 Years | | | | | | | | |
|--|-------------------|------------|------------|------------|-------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Years - in blocks of 5 years each: | (20 - 16) | (15 - 11) | (10 - 6) | (5 - 0) | TODAY | 0-5 | 6 - 10 | 11 - 15 | 16-20 | 21 - 25 | 26 - 30 | 31 - 35 | 36 - 40 |
| Becker/OFI (Verified) | | | | | | \$ 9,000,000 | \$ 16,500,000 | \$ 24,337,500 | \$ 32,527,687 | \$ 41,086,432 | \$ 50,030,321 | \$ 59,376,685 | \$ 69,143,635 |
| Clear Channel Proposal (adjusted for no Site Issues) | | | | | | \$ 1,655,743 | \$ 3,529,065 | \$ 5,657,557 | \$ 8,055,567 | \$ 10,768,695 | \$ 13,838,351 | \$ 17,311,385 | \$ 21,241,804 |
| Past Clear Channel Deals (combined total) | \$ 750,000 | \$ 750,000 | \$ 750,000 | \$ 750,000 | | | | | | | | | |

All on private property



Summary Non-viablity of Clear Channel Sites

| Face # | Location | Status | "Offered" Revenue | Possible Revenue |
|--------|--|------------------------|-------------------|------------------|
| 1 | 7 th / Market (Community Garden) | SITE NON-VIABLE | \$ 210,000.00 | \$ - |
| 2 | 7 th / Market (Community Garden) | SITE NON-VIABLE | \$ 210,000.00 | \$ - |
| 3 | 98 th / Empire (Columbia Gardens) | SITE NON-VIABLE | \$ 210,000.00 | \$ - |
| 4 | 98 th / Empire (Columbia Gardens) | SITE NON-VIABLE | \$ 210,000.00 | \$ - |
| 5 | I-880 & High Street (Southeast) | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 6 | I-880 & High Street (Southeast) | SITE IS VIABLE | \$ 105,000.00 | \$ 105,000 |
| 7 | P I-980 & 27 th Ave | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 8 | I-80 (Bay Bridge) & Toll Plaza | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 9 | I-80 (Bay Bridge) & Toll Plaza | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 10 | I-880 & High Street (Northeast) | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 11 | I-880 & 16 th Ave (Embarcadero) | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 12 | I-880 & Alameda Ave | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 13 | I-880 & Fruitvale Ave | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 14 | I-880 & Fruitvale Ave | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 15 | I-580 & San Pablo | SITE IS VIABLE | \$ 105,000.00 | \$ 105,000 |
| 16 | I-880 & Webster | SITE IS VIABLE | \$ 105,000.00 | \$ 105,000 |
| 17 | 98 th Ave & Bigge | SITE NON-VIABLE | \$ 105,000.00 | \$ - |
| 18 | 98 th Ave & Bigge | SITE NON-VIABLE | \$ 105,000.00 | \$ - |

| FINANCIAL SUMMARY | SITE COUNT | ANNUAL | LIFETIME | | |
|-----------------------------------|------------|-----------------|----------|-------------|--|
| Total Revenue PROPOSED: | 18 | \$ 2,310,000 | \$ | 155,699,739 | |
| Total revenue NON VIABLE: | 15 | \$ 1,995,000 | \$ | 134,467,935 | |
| Total Revenue VIABLE w/NO ISSUES: | 3 | \$ 315,000 | \$ | 21,231,804 | |

Analysis of Non-Viability of Clear Channel Proposed Sites

| | | Caltrans Requirements | | | Title Requirements | be able to a | uirements (to generate ad nue) | City Parameters | | | |
|----|--|-------------------------------------|-------------------------------------|--------------------------------------|-----------------------|------------------------|--------------------------------------|---------------------------------------|---------------------|------------------------------|--|
| | Clear Channel Proposed Sites | Industrial or Commercial Zone | Not Classified Landscape Area | More than 1000ft from other digital? | NO DEED RESTRICTIONS | Oriented to Freeway | Clear (Sellable) Visibility | Adjacent to Freeway (14.04.270) | Off Premise Sign | Property Owner Authorization | |
| 1 | 7th/Market - Community Garden (CITY-OWNED) | ✓ | ✓ | ✓ | X | ✓ | ✓ | ✓ | ✓ | ? | |
| 2 | 7th/Market - Community Garden (CITY-OWNED) | ✓ | ✓ | ✓ | X | ✓ | ✓ | ✓ | ✓ | ? | |
| 3 | 98th/Empire - Columbia Gardens (CITY-OWNED) | X | X | ✓ | ? | ✓ | X | X | ✓ | ? | |
| 4 | 98th/Empire - Columbia Gardens (CITY-OWNED) | X | X | ✓ | ? | ✓ | X | X | ✓ | ? | |
| 5 | Nimitz Frwy (I-880) NS 20ft W/O High St F/E - 1 | ✓ | ✓ | X | n/a | ✓ | ✓ | \checkmark | ✓ | ? | |
| 6 | Nimitz Frwy (I-880) NS 590ft E/O High St F/E - 1 | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ? | |
| 7 | P I-980 Frwy WS 15ft N/O 27th St F/N - 1 | X | X | ✓ | n/a | ✓ | X | √ | ✓ | ? | |
| 8 | Bay Bridge (I.80) SS .7mi E/O Toll Plaza (%) - F/E | ✓ | X | ✓ | n/a | ✓ | ✓ | √ | ✓ | X | |
| 9 | Bay Bridge (I.80) SS .7mi E/O Toll Plaza (%) - F/W | ✓ | X | ✓ | n/a | ✓ | ✓ | √ | ✓ | X | |
| 10 | Nimitz Frwy I-880 Frwy ES 0.25mi N/O High St F/N | ✓ | X | ✓ | n/a | ✓ | ✓ | √ | ✓ | X | |
| 11 | 16th Ave & Embarcadero | ✓ | ✓ | ✓ | n/a | X | X | ✓ | ✓ | ? | |
| 12 | Alameda Ave & High St | ✓ | ✓ | ✓ | n/a | X | X | X | ✓ | ? | |
| 13 | Nimitz Frwy (I-880) NS 200ft W/O Fruitvale F/E - 1 | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | √ | X | ? | |
| 14 | Nimitz Frwy (I-880) NS 200ft W/O Fruitvale F/W - 2 | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | √ | X | ? | |
| 15 | MacArthur Frwy I-580 SS 31ft E/O San Pablo Ave F/E | √ | ✓ | ✓ | n/a | √ | ✓ | ✓ | √ | ? | |
| 16 | Nimitz Frwy (I-880) WS 0.3mi S/O I-980 F/N - 1 | √ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | √ | ? | |
| 17 | 98th Ave NL 2000' W/O I-880 - F/E | n/a | n/a | n/a | n/a | X | X | X | √ | ? | |
| 18 | 98th Ave NL 2000' W/O I-880 - F/W | n/a | n/a | n/a | n/a | X | X | X | √ | ? | |

| Offered" Proposed Revenue | P | ossible roposed Revenue |
|---------------------------------|-----------|-------------------------------|
| \$ 210,000 | \$ | - |
| \$ 105,000 | \$ | - |
| \$ 105,000 | \$ | 105,000 |
| \$ 105,000 | \$ | - |
| \$ 105,000 | \$ | - |
| \$ 105,000 | \$ | - |
| \$ 105,000 | \$ | • |
| \$ 105,000 | \$ | |
| \$ 105,000 | \$ | - |
| \$ 105,000 | \$ | 105,000 |
| \$ 105,000 | \$ | - |
| \$ 105,000 | \$ | - |
| \$ 2,310,000 | \$ | 525,000 |

| Total Faces PROPOSED : | 18 | Total Revenue PROPOSED: | \$ 2,310,000 / year |
|---------------------------------|----------|-------------------------------------|---------------------|
| Total Faces NON-VIABLE : | 13 | Total Proposed Revenue ACTUAL: | \$ 525,000 / year |
| Total Faces with other ISSUES: | 2 | Revenue with other ISSUES: | \$ 210,000 / year |
| Total Faces VIABLE w/NO ISSUES: | <u>3</u> | Total Proposed Revenue w/NO ISSUES: | \$ 315,000 / year |

Summary Viablity of Becker/OFI Sites

| Face # | Location | Status | Offered Revenue | <u>Possible</u> Revenue |
|--------|----------------------|----------------|-----------------|-------------------------|
| 1 | 1357 5th Street | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 2 | 1357 5th Street | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 3 | 8099 Coliseum Way | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 4 | 8099 Coliseum Way | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 5 | 4701 Oakport | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 6 | 4701 Oakport | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 7 | 1001 22nd Avenue | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 8 | 1001 22nd Avenue | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 9 | 601 Brush Street | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 10 | 601 Brush Street | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 11 | 3650 Mandela Parkway | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 12 | 3650 Mandela Parkway | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 13 | 277 5th Street | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 14 | 277 5th Street | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 15 | 3700 Mandela Parkway | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 16 | 3700 Mandela Parkway | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 17 | 2982 E 7th St | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 18 | 2982 E 7th St | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 19 | 3401 E 8th Street | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |
| 20 | 3401 E 8th Street | SITE IS VIABLE | \$ 75,000.00 | \$ 75,000.00 |

^{*}Alternate Sites Also Available

| FINANCIAL SUMMARY | SITE COUNT | ANNUAL | LIFETIME | | |
|-----------------------------------|------------|-----------------|------------------|--|--|
| Total Revenue PROPOSED: | 20 | \$ 1,500,000 | \$ 69,143,635 | | |
| Total revenue NON VIABLE : | 0 | \$ - | \$ - | | |
| Total Revenue VIABLE w/NO ISSUES: | 20 | \$ 1,500,000 | \$ 69,143,635 | | |

Analysis of Viability of Becker/OFI Proposed Sites

| | | Caltra | ıns Requirei | ments | Title Requirements | be able to | uirements (to generate ad enue) | Cit | y Paramet | ers | Offered | Po | ossible |
|----|--|-----------------|-------------------|----------------------------|-----------------------|-------------|---------------------------------------|------------------------|---------------------|------------------------|-----------------|----|-----------|
| | Becker/OFI Proposed Sites | | | | | | | | | | Proposed | | roposed |
| | (18/20 faces below have an Issued | Industrial or | Not Classified | More than | | Oriented to | Clear (Sellable) | Adjacent to | | Property | Revenue | | Revenue |
| | Caltrans Preliminary Permit) | Commercial Zone | Landscape Area | 1000ft from other digital? | NO DEED RESTRICTIONS | Freeway | Visibility | Freeway (14.04.270) | Off Premise Sign | Owner Authorization | | | |
| 1 | 1357 5th Street | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 2 | 1357 5th Street | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 3 | 8099 Coliseum Way | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 4 | 8099 Coliseum Way | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 5 | 4701 Oakport | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 6 | 4701 Oakport | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 7 | 1001 22nd Avenue | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 8 | 1001 22nd Avenue | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 9 | 601 Brush Street | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 10 | 601 Brush Street | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 11 | 3650 Mandela Parkway | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 12 | 3650 Mandela Parkway | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 13 | 277 5th Street | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 14 | 277 5th Street | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 15 | 3700 Mandela Parkway* | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 16 | 3700 Mandela Parkway* | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 17 | 2982 E 7th St | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 18 | 2982 E 7th St | ✓ | ✓ | ✓ | n/a | ✓ | ✓ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 19 | 3401 E 8th Street | ✓ | √ | ✓ | n/a | ✓ | √ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| 20 | 3401 E 8th Street | ✓ | ✓ | ✓ | n/a | ✓ | √ | ✓ | ✓ | ✓ | \$ 75,000 | \$ | 75,000 |
| | Alternate Sites (with Caltrans Prelim a | pproval) als | so available | | | | | | | | \$ 1,500,000 | \$ | 1,500,000 |

^{*}Caltrans Prelim Permit Pending

| Total Faces PROPOSED : | 20 | Total Revenue PROPOSED: | \$ 1,500,000 / year |
|--|-----------|-------------------------------------|---------------------|
| Total Faces NON-VIABLE: | 0 | Total Proposed Revenue ACTUAL: | \$ 1,500,000 / year |
| Total Faces with other ISSUES : | 0 | Revenue with other ISSUES: | \$ - |
| Total Faces VIABLE w/NO ISSUES: | <u>20</u> | Total Proposed Revenue w/NO ISSUES: | \$ 1,500,000 / year |

Evidence Packet

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| 4 | 98 th / Empire (Columbia Gardens) | <u>4-7</u> |
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| 6 | I-880 & High Street (Southeast) | <u>8-9</u> |
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| 9 | I-80 (Bay Bridge) & Toll Plaza | <u>14-16</u> |
| 10 | I-880 & High Street (Northeast) | <u>17-19</u> |
| 11 | I-880 & 16 th Ave (Embarcadero) | <u>20-21</u> |
| 12 | I-880 & Alameda Ave | <u>22-23</u> |
| 13 | I-880 & Fruitvale Ave | <u>24</u> |
| 14 | I-880 & Fruitvale Ave | <u>24</u> |
| 15 | I-580 & San Pablo | <u>25</u> |
| 16 | I-880 & Webster | <u>26</u> |
| 17 | 98 th Ave & Bigge | <u>27-28</u> |
| 18 | 98 th Ave & Bigge | <u>27-28</u> |

Faces 1 & 2

7th/Market (Community Garden)



DEED RESTRICTION



1401 MASHIDGOW STATES DANIAND, CALIF. SAGES

THE REDEVELOPMENT AGENCY OF THE CITY OF CARLAND hereby dedicates to the CITY OF CARLAND that parcel of real property in the City of Cakland, County of Alameda, State of California, more particularly described below, for the purpose and subject to the limitations stated hereinafters

ALLOWITY RECORDS OF MARKET COUNTY COUNTY RECORDS OF MARKET COUNTY CALIFORNIA DA. COUNTY RECORDS OF MARKET COUNTY RECORDS OF MARKET COUNTY RECORDS

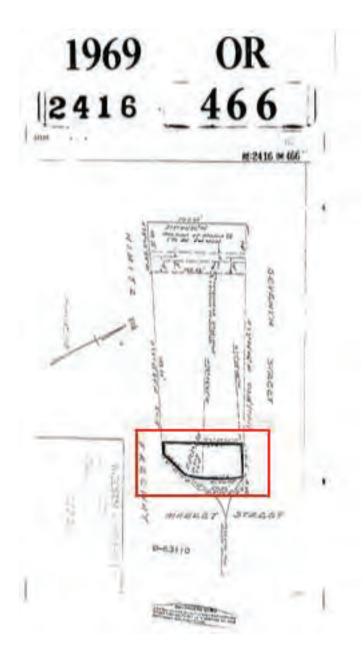
BEGINNING at a point on the southern line of 7th Street, formerly Railroad Avenue, distant thereon north 73° 20° 05° west 14.06 feet from the western line of Market Street, as said streats existed on January 1. 1960' running thence slong said southern line of 7th Street north 73° 20° 06° west 40.18 feet; thence south 16° 39° 54° west 91.07 feet; thence south 77° 35° 54° sast 14.04 feet; thence north 61° 32° 15° sast 35.07 feet; thence on the arc of a curve to the left with a radius of 60.00 feet, from a tangent which bears north 35° 16° 18° seet, a distance of 19.08 feet; thence on the arc of a compound curva to the left with a radius of 514 feet a distance of 48.48 feet to the point of beginning.

It is the purpose of this dedication that said real property shall be used solely as a public park, and it is a condition of the dedication that the CITY OF CANLAND shall develop and maintain said real property as a park and shall not use it or permit it to be used for any purpose inconsistent with or inappropriate to its use as a park. THE REDEVELOPMENT AGENCY OF THE CITY OF CANLAND or its successor reserve the right, upon the breach of any condition herein to revest in itself the title to said real property and all other rights and privileges hereby granted.

DATED: CCTORE 1, 1968 .



"It is the purpose of this dedication that said real property shall be used solely as a public park, and it is a condition of the dedication that the CITY OF OAKLAND shall develop and maintain said real property as a park and shall not use it or permit it to be used for any purpose inconsistent with or inappropriate to its use as a park."

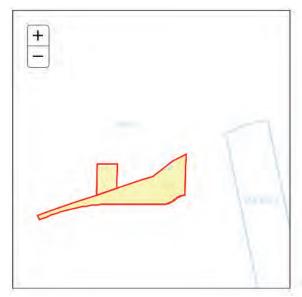


Faces 3 & 4

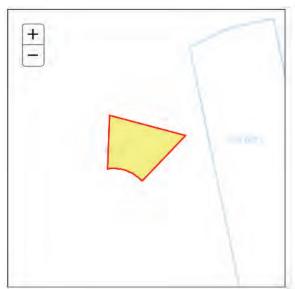
98th / Empire (Columbia Gardens)

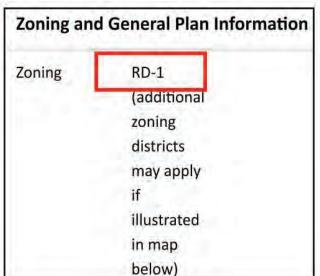


PARCEL ZONED RESIDENTIAL (RD-1)









CALTRANS RULES:

CCR Title 4 / Division 6 / Chapter 3

§ 2401. Measurement of Distances from a Commercial or Industrial Activity.

(a) A Display is placed in a business area when the Display is on property zoned as commercial or industrial by the local zoning authority and is within 1,000 feet of a commercial or industrial activity.

CFR Title 23 / Chapter I / Subchapter H / Part 750 / Subpart G § 750.704 Statutory requirements.

(a) 23 U.S.C. 131 provides that signs adjacent to the Interstate and Federal-aid Primary Systems which are visible from the main-traveled way and within 660 feet of the nearest edge of the right-of-way, and those additional signs beyond 660 feet outside of urban areas which are visible from the main-traveled way and erected with the purpose of their message being read from such main-traveled way, shall be limited to the following:

(4) Signs within 660 feet of the nearest edge of the right-of-way within areas adjacent to the Interstate and Federal-aid Primary Systems which are zoned industrial or commercial under the authority of State law:

ADJACENT TO CLASSIFIED LANDSCAPE FREEWAY:



CALTRANS RULES:

BUSINESS AND PROFESSIONS CODE - BPC

DIVISION 3. PROFESSIONS AND VOCATIONS GENERALLY [5000 - 9998.11]

(Heading of Division 3 added by Stats. 1939, Ch. 30.)

CHAPTER 2. Advertisers [5200 - 5486]

(Chapter 2 repealed and added by Stats. 1970, Ch. 991.)

ARTICLE 8. Landscaped Freeways [5440 - 5443.5]

(Article 8 added by Stats. 1970, Ch. 991.)

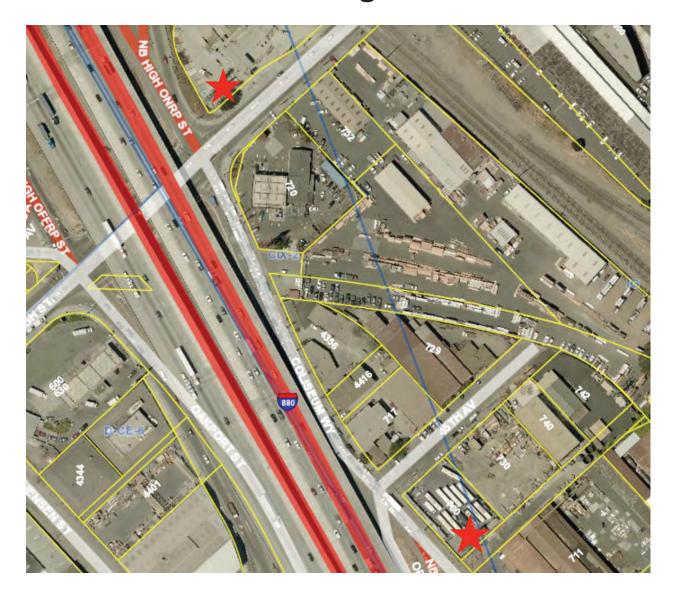
- (a) Except as otherwise provided in this, no advertising display may be placed or maintained on property adjacent to a 1,000-foot or greater section of a freeway that has been landscaped with at least an average width of 20 feet of landscaping or that includes trees, on department-owned property at the same or elevated grade of the main-traveled way if the advertising display is designed to be viewed primarily by persons traveling on the main-traveled way of the landscaped freeway. article
- (b) The department shall determine the average width by dividing the square footage of a landscaped area by its length.
- (c) (1) All existing classifications shall remain in effect until the department receives a request for a new classification review in accordance with applicable regulations.
- (2) The department may charge a fee in an amount not to exceed the reasonable costs incurred by the department in conducting a classification review and not to exceed five hundred dollars (\$500).
- (d) For purposes of this section, "average width of 20 feet" means that over any 1,000-foot section freeway there averages at least 20 feet of total property contiguous to all sides of the main traveled way between the outer edge of the shoulders and the freeway right-of-way boundaries, including median plantings, that otherwise meets the definition of a landscaped freeway in Section 5216.

Non-Sellable Faces (visibility & distance) + > 250' from Freeway



Faces 5 & 6

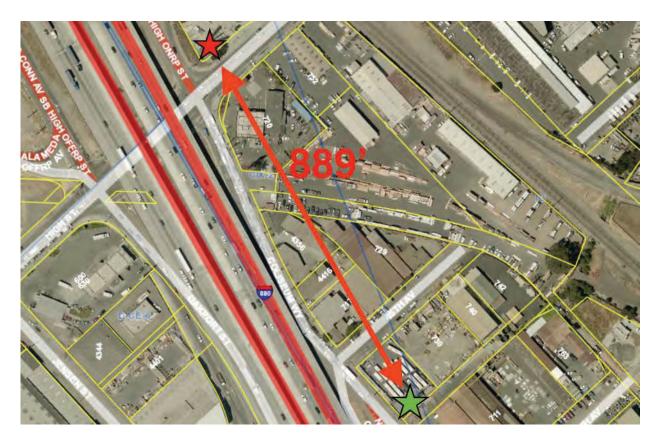
I-880 and High Street



1 FACE NON-VIABLE 1 FACE VIABLE

FACES WITHIN 1000' FEET OF ONE ANOTHER

ONLY 1 FACE VIABLE



<u>Caltrans requires 1,000 foot minimum spacing</u> between digital billboards on the same side of the highway.

BUSINESS AND PROFESSIONS CODE - BPC

DIVISION 3. PROFESSIONS AND VOCATIONS GENERALLY [5000 - 9998.11]

(Heading of Division 3 added by Stats. 1939, Ch. 30.)
CHAPTER 2. Advertisers [5200 - 5486]

(Chapter 2 repealed and added by Stats. 1970, Ch. 991.)

ARTICLE 7. Regulations [5400 - 5419]

(Article 7 added by Stats. 1970, Ch. 991.)

5405

Notwithstanding any other provision of this chapter, no advertising display shall be placed or maintained within 660 feet from the edge of the right-of-way of, and the copy of which is visible from, any interstate or primary highway, other than any of the following:

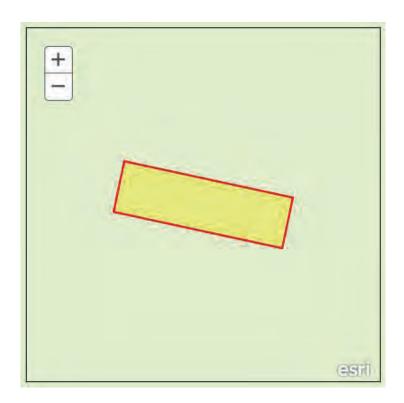
(d) (1) Message center displays that comply with all requirements of this chapter. The illumination or the appearance of illumination resulting in a message change of a message center display is not the use of flashing, intermittent, or moving light for purposes of subdivision (b) of Section 5408, except that no message center display may include any illumination or message change that is in motion or appears to be in motion or that changes in intensity or exposes its message for less than four seconds. No message center display may be placed within 1,000 feet of another message center display on the same side of the highway. No message center display may be placed in violation of Section 131 of Title 23 of the United States Code.

Face 7

P I-980 & 27th Ave



PARCEL ZONED RESIDENTIAL (RU-4)



CALTRANS RULES:

CCR Title 4 / Division 6 / Chapter 3

§ 2401. Measurement of Distances from a Commercial or Industrial Activity.

(a) A Display is placed in a business area when the Display is on property zoned as commercial or industrial by the local zoning authority and is within 1,000 feet of a commercial or industrial activity.

CFR Title 23 / Chapter I / Subchapter H / Part 750 / Subpart G § 750.704 Statutory requirements.

(a) 23 U.S.C. 131 provides that signs adjacent to the Interstate and Federal-aid Primary Systems which are visible from the main-traveled way and within 660 feet of the nearest edge of the right-of-way, and those additional signs beyond 660 feet outside of urban areas which are visible from the main-traveled way and erected with the purpose of their message being read from such main-traveled way, shall be limited to the following:

(4) Signs within 660 feet of the nearest edge of the right-of-way within areas adjacent to the Interstate and Federal-aid Primary Systems which are zoned industrial or commercial under the authority of State law;

ADJACENT TO CLASSIFIED LANDSCAPE FREEWAY:



CALTRANS RULES:

BUSINESS AND PROFESSIONS CODE - BPC

DIVISION 3. PROFESSIONS AND VOCATIONS GENERALLY [5000 - 9998.11]

(Heading of Division 3 added by Stats. 1939, Ch. 30.)

CHAPTER 2. Advertisers [5200 - 5486]

(Chapter 2 repealed and added by Stats. 1970, Ch. 991.)

ARTICLE 8. Landscaped Freeways [5440 - 5443.5]

(Article 8 added by Stats. 1970, Ch. 991.)

- (a) Except as otherwise provided in this, no advertising display may be placed or maintained on property adjacent to a 1,000-foot or greater section of a freeway that has been landscaped with at least an average width of 20 feet of landscaping or that includes trees, on department-owned property at the same or elevated grade of the main-traveled way if the advertising display is designed to be viewed primarily by persons traveling on the main-traveled way of the landscaped freeway, article
- (b) The department shall determine the average width by dividing the square footage of a landscaped area by its length.
- (c) (1) All existing classifications shall remain in effect until the department receives a request for a new classification review in accordance with applicable regulations.
- (2) The department may charge a fee in an amount not to exceed the reasonable costs incurred by the department in conducting a classification review and not to exceed five hundred dollars (\$500).
- (d) For purposes of this section, "average width of 20 feet" means that over any 1,000-foot section freeway there averages at least 20 feet of total property contiguous to all sides of the main traveled way between the outer edge of the shoulders and the freeway right-of-way boundaries, including median plantings, that otherwise meets the definition of a landscaped freeway in Section 5216.

Non-Sellable Faces (visibility - trees)





Face 8 & 9

I-80 (Bay Bridge) & Toll Plaza



ADJACENT TO CLASSIFIED LANDSCAPE FREEWAY:



CALTRANS RULES:

BUSINESS AND PROFESSIONS CODE - BPC DIVISION 3. PROFESSIONS AND VOCATIONS GENERALLY [5000 - 9998.11]

(Heading of Division 3 added by Stats. 1939, Ch. 30.)

CHAPTER 2. Advertisers [5200 - 5486]

(Chapter 2 repealed and added by Stats. 1970, Ch. 991.)

ARTICLE 8. Landscaped Freeways [5440 - 5443.5]

(Article 8 added by Stats. 1970, Ch. 991.) **5440.**

- (a) Except as otherwise provided in this, no advertising display may be placed or maintained on property adjacent to a 1,000-foot or greater section of a freeway that has been landscaped with at least an average width of 20 feet of landscaping or that includes trees, on department-owned property at the same or elevated grade of the main-traveled way if the advertising display is designed to be viewed primarily by persons traveling on the main-traveled way of the landscaped freeway, article
- (b) The department shall determine the average width by dividing the square footage of a landscaped area by its length.
- (c) (1) All existing classifications shall remain in effect until the department receives a request for a new classification review in accordance with applicable regulations.
- (2) The department may charge a fee in an amount not to exceed the reasonable costs incurred by the department in conducting a classification review and not to exceed five hundred dollars (\$500).
- (d) For purposes of this section, "average width of 20 feet" means that over any 1,000-foot section freeway there averages at least 20 feet of total property contiguous to all sides of the main traveled way between the outer edge of the shoulders and the freeway right-of-way boundaries, including median plantings, that otherwise meets the definition of a landscaped freeway in Section 5216.



No Property Owner Authorization

Clear Channel waived its right to digital conversions on East Bay MUD properties. Would need re-authorization from EBMUD Board, and cannot apply until January 2025 because of a competing ENA with another company.

Face 10

I-880 & High Street



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No Property Owner Authorization

- -Spoke with property owner. Is not interested in renewing lease with Clear Channel because Clear Channel is paying much less than market rent.
- -The lease also does not authorize Clear Channel to convert to digital or make alterations without property owner consent, which Clear Channel does not have.
- -Owner will be drafting a letter to the City Council.

(As of today, this was the only property owner in Clear Channel's list that we were able to make contact with in the short amount of time since learning of the details of the Clear Channel offer. Given Clear Channel's monopolistic history of exploiting property owners, we anticipate more instances of a similar narrative. We will update as more information comes in)

Face 11

I-880 & 16th Ave (Embarcadero)



Not a Conversion

+

(small sign facing Embarcadero)

+

(Would need to be rebuilt as a new sign, and rotated)

+

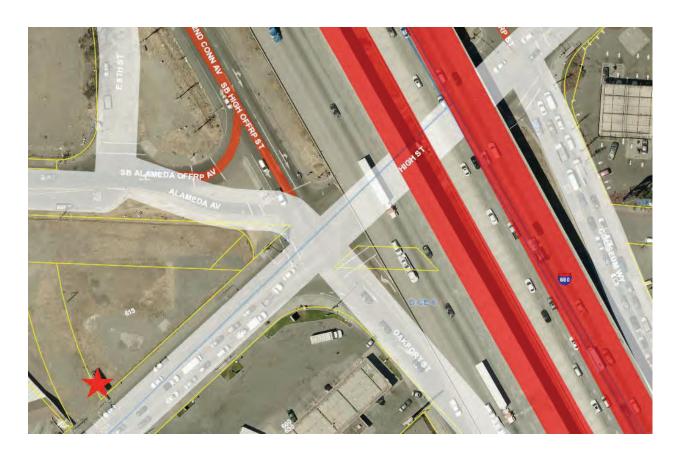
Visibility Issues (trees)





Face 12

I - 880 & Alameda Ave





Not a Conversion

+

(small sign facing High Street) +

(Would need to be rebuilt as a new sign, rotated, and brought closer)

+

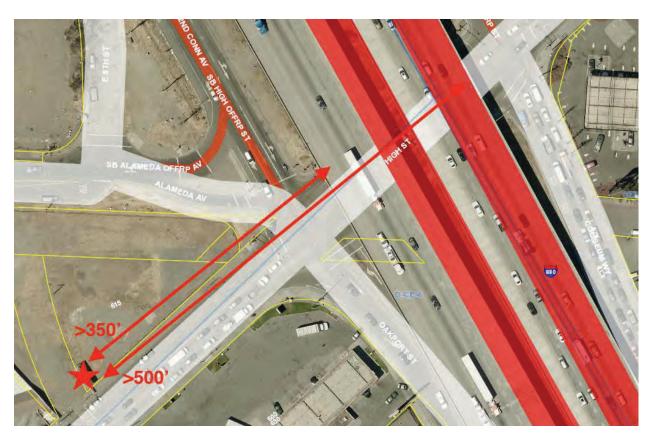
City - Owned

+

Non-Sellable Faces (visibility & distance)

H

> 250' from Freeway



Faces 13 & 14

I - 880 and Fruitvale Ave



SITES HAVE MAJOR ISSUE

These 2 faces do not have a City Permit for Off-premise Advertising. This sign is currently illegally being used as billboard. It is only allowed to advertising for goods and services on-premise.

Face 15

I-580 and San Pablo*

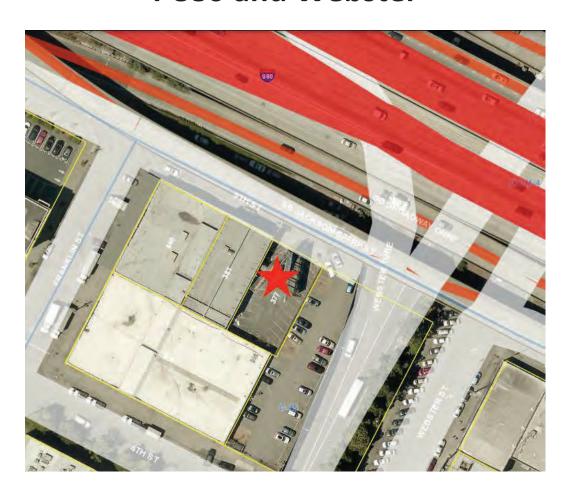


SITE IS VIABLE

*This site has been mislabed by Clear Channel as 31 feet East of San Pablo. Based on the site ID they provided, the face is actually at I-580 just west of Hollis St

Face 16

I-880 and Webster



SITE IS VIABLE

Faces 17 & 18

98th Ave and Bigge



Parcel more than 2000 from freeway (only visible from 880)



- -This sign illustrates Clear Channel's intentions quite clearly.
- -Not only is the sign un-buildable from a City perspective **O.M.C.** (14.04.270.6), it also is not a freeway sign. It advertises to a city street with volume at a small fraction of the 880 traffic count. How exactly do they plan on paying the City \$210,000/year?

