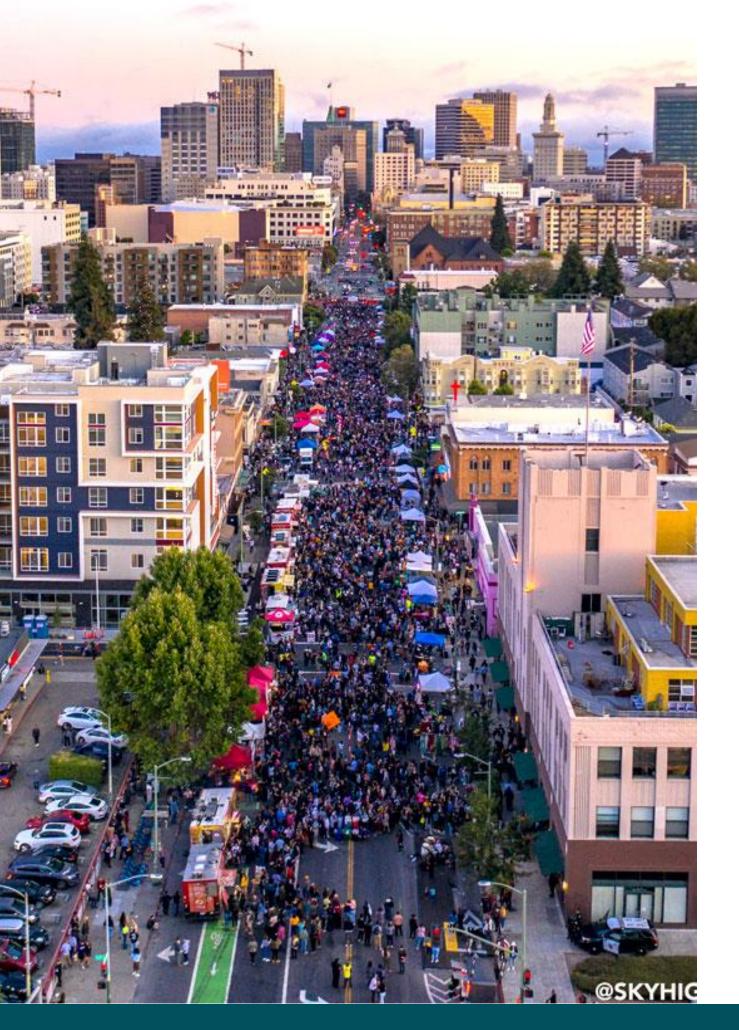


Housing & Community Development Council Budget Discussion

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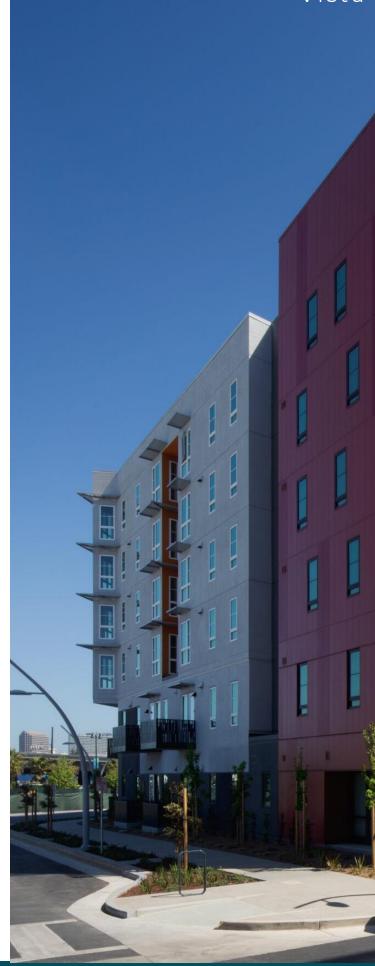
Part 1: HCD Staffing and Budget Part 2: Mayoral Budget **Part 3**: Structural Challenges & Solutions **Part 4**: Reorganization Opportunities





HCD Mission

The Housing and Community Development Department (HCD) is dedicated to improving Oakland's neighborhoods and to ensuring all Oaklanders have safe and affordable housing.



Vista Estero, an HCD-Funded Affordable Housing Project (MidPen Housing)





FY2023-2024 Budget- Mayor's Budget

Division	Unit	Total FTE	Budget (in millions)*
Housing Development	Housing Development Services	16.00	134.66
	Residential Lending Services	12.50	4.55
Community Development	Community Development and Engagement	11.00	4.49
	Rent Adjustment Program	28.00	7.08
Department Administration	Fiscal Services	15.00	7.23
Administration			
Total		82.50	158.01

Staffing and Budget

Sources (in millions)

Fund and Description

- 1010 General Fund: General Purpose
- 1870 Affordable Housing Trust Fund (Boomerang)
- 1882 Multi Service Center/Rent
- 1885 2011A-T Subordinated Housing
- 2103 HUD-ESG/SHP/HOPWA
- 2108 HUD-CDBG
- 2109 HUD-Home
- 2144 California Housing and Community Development
- 2159 State of California Other
- 2160 County of Alameda: Grants
- 2413 Rent Adjustment Program Fund
- 2423 Jobs Housing Impact Fee Fund
- 2424 Affordable Housing Impact Fee Fund
- 2826 Mortgage Revenue
- 2830 Low and Moderate Income Housing Asset Fund
- 5333 Measure KK: Affordable Housing Series 2020B-2 (Taxable)
- 5340 Measure U: Affordable Housing and Infrastructure GOB

Agency-wide Total



FY	2023-24	FY	2024-25	
\$	1.24	\$	11.38	
\$	12.76	\$	14.28	
\$	-	\$	0.11	
\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	0.75	\$	0.75	
\$	-	\$	13.68	
\$	6.73	\$ \$ \$	7.80	
\$	2.94		2.92	
\$	22.43	\$	18.65	
\$ \$ \$ \$ \$ \$	_	\$ \$ \$	6.12	
\$	-	\$	0.49	
\$	7.86	\$	9.76	
\$	4.98	\$	0.83	
\$	3.48	\$	3.00	
\$	0.37	\$	0.09	
\$	26.47	\$	5.99	
\$	-	\$	-	
\$	68.00	\$	52.00	
\$	158.01	\$	154.58	

Uses (in millions)

Category by Org	FY 2023-24	FY 2024-25
Program (O&M) by Org	Proposed	Proposed
89919 - Admin & Fiscal	2.58	1.76
89929 - Housing Development	131.40	86.44
89939 – Residential Lending	1.45	1.45
89949 - CDE	1.74	1.58
89969 - RAP	0.33	1.11
89411 - Community Hsg Serv.		33.34
Subtotal – Program (O&M)	137.50	125.68
Personnel by Org		
89919 - Admin & Fiscal	3.86	4.49
89929 - Housing Development	2.52	3.53
89939 – Residential Lending	2.52	2.69
89949 - CDE	2.24	2.43
89969 - RAP	5.43	6.34
89411 - Community Hsg Serv.		4.23
Subtotal - Personnel	16.57	23.71
OH, & ISF (department-wide)	3.94	5.19
Subtotal - Personnel, OH, & ISF	20.51	28.9
Agency-wide Total	158.01	154.58



- HCD budget proposal did not consider merger w/CHS
- Mayor's budget includes staff changes:
 - 4 positions added to Housing Development Services due to increased number of projects
 - 4 add/deletes to support restructuring (focus on ACAH preservation projects)
- Mayor's budget continues existing service levels & increases capital budget with: ullet
 - Measure U: \$68m in year 1/\$52m in year 2
 - Homekey Funds are not guaranteed •
- Fund 1870 (Impact Fees and Boomerang)
 - Broken up into different funds to track separately (2423, 2424, 1870)
 - Reduction in impact fees based on projections from PBD (-\$2.2m / -\$6.8m)
 - Increase in Affordable Housing Trust Fund (Boomerang) for non-capital expenses which reduces \$ for capital



HCD 2023 – 2024 Budget **1870 Boomerang Fund**

Category	Mayor's FY23-24	
Staffing	\$ 8,151,310	
Capital	\$ 1,529,376	
Non-capital O&M	\$ 3,086,931	
Total	\$ 12,767,617	



Mayor's FY24-25			
\$	10,807,216		
\$	0		
\$	3,472,832		
\$	14,280,048		

Systemic Budget Concerns

1. Competing Needs-Staff vs Capital

- Boomerang Fund 1870
- Boomerang is needed for capital costs which are allocated through HCD NOFAs •
 - HCD is draft ordinance to use boomerang for operating subsidies to increase production of PSH/ELI units
- Boomerang is the ONLY non-restricted HCD source to cover staffing costs that cannot be fully covered by grants or bonds
- These two functions compete with each other.
 - To ensure grant compliance with Federal and State grants, staffing costs (including internal services) under Fd_1870 increased by \$5.7+M from \$2.39+M in FY21 to \$8.15+M in FY24. This increase eroded HCD's capital funding.
- HCD needs a larger percentage of City's Boomerang funds to cover both staffing and capital funds as a reliable ongoing source





Systemic Budget Concerns

2. Insufficient Capital Budget

 Capital budget does not meet needs for projects in the pipeline (NC NOFA requested \$230m) w/\$63m available)

3. CDBG Funding-ie. Negative Fund Balance, Grant Compliance & Efficiency:

- Approx \$8m CDBG grant funds
- Negative Fund Balance of \$8.9m due to historical accumulated staffing costs (\$6.7m) and cash flow timing (\$2.1m)
- To be in compliance:
 - Staffing moved from various grant funds, mainly from CDBG Fund, to Fd_1870
 - Adhere to public service cap
- Next steps-examine Staff: Services ratio \bullet





Systemic Budget Concerns

4. Addressing Homelessness

- Need for permanent exits which requires operating subsidies & more capital for new construction
- Need for homeless prevention services (budgeted for \$1m in FY24) \bullet
- HCD budget does not include services for unhoused residents OR homeless interventions • (HSD)

5. Staffing: HCD's high vacancy rate hinders ability to estimate future staffing needs

- Eviction moratorium phase-out & rental registry ongoing operational needs & costs
- Staff capacity and skills to underwrite and asset manage PSH and interim projects \bullet
- Scaled production & preservation w/additional funding sources (eg BAHFA bond) \bullet
- Support for small/emerging developers and chasing new deals \bullet
- Direct services as part of merger \bullet





Proposed Amount and Funding Sources for Capital Improvements*

Capital Sources for Affordable Production and Preservation	FY23-24 Budget (In Millions)	FY24-25 Budget (In Millions)
Affordable Housing Impact Fees (2424) / Jobs Housing Impact Fees (2423) - <i>ESTIMATED</i>	\$8.26	\$3.63
AHTF (1870) - <i>ESTIMATED</i>	\$1.33	\$0
HUD Funds (2108 & 2109)	\$3.28	\$3.23
Low-Mod Income Asset Fund (2830) (unspent loan proceeds)	\$25.46	\$5.80
Measure U (5340)	\$68.00	\$52.00
Total	\$106.33	\$64.46

A primary departmental focus is to administer capital funds through the NOFA processes

*Does not include staff costs





Funding Sources and Uses for Services in millions*

Services Dollars	FY23-24 Sources	FY23-24 Uses
RAP – City wide	\$10.92 (\$7.86 for HCD)	\$10.92 (\$7.86 for HCD)
CDBG – City wide	\$8.15 (\$6.73 for HCD)	\$7.3 (\$5.88 for HCD)
Total	\$19.07 (\$14.59 for HCD)	\$18.22 (\$13.74 for HCD)

*includes staff costs





FY24-25	FY24-25
Sources	Uses
\$12.93	\$12.93
(\$9.76 for HCD)	(\$9.76 for HCD)
(<i>33.70 JULTICD)</i>	(<i>Ş</i> 9.70 JUI TICD)
\$8.09	\$7.24
(\$7.8 for HCD)	(\$6.95 for HCD)
\$21.02	\$20.2
(\$17.56 for HCD)	(\$16.71 for HCD)

HCD FY 22/2023 CDBG Budget

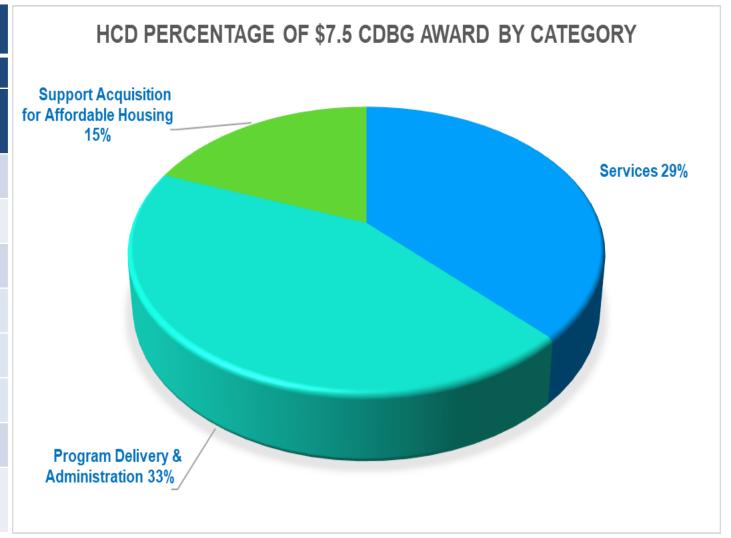
CDBG Uses in millions*

FY 2022/23 COMMUNITY DEVELOPMENT BLOCK GRANT ALLOCATIONS		
Awarded	CDBG Uses In Millions	
Community Homeless Services	1.1	
Economic Development	0.6	
Housing Community & Development (HCD)	5.8	
Services (incl Fair Chance & CCR)	2.2	
Program Delivery & Administration (incl RLS)	2.5	
Support Acquisition for Affordable Housing	1.1	
2022/23 CDBG Totals	7.5	

*includes staff costs. Does not include \$850k revolving loan funds







FY24/25 Reorganization **Opportunities and Solutions**

- 1. The Big Picture: Combining Housing & Homelessness allows one Dept. to hold all phases of the housing experience
 - Funding landscape from prevention through permanent placement
 - Identify funding and service gaps

2. Consultant Assistance: Change Management

- Integrating functions
- Org Structure
- Skill set alignment
- Staff morale
- Department culture

3. Consultant Assistance: Service Efficiencies

- Evaluate the effectiveness of internal vs. outsourcing services
- Historically, HCD has not managed direct services efficiently & doesn't have funding for • services



FY24/25 Reorganization

Opportunities and Solutions

4. Maintain clear department priorities

- Core function and budget priorities around producing and preserving housing
- Clarify metrics for success for this new team ullet
- Understand Council's and Mayor's expectations for the new department? \bullet

5. Identify funding sources to operationalize merger and scale existing services:

- Larger portion of Measure U funds
- Increased advocacy and policy analysis capacity to bring in additional funds
- Explore funding for innovation more units, faster and cheaper \bullet
 - Partner with CDFIs and other funding agencies
 - Public/Private partnerships ullet
- A proportionate equivalent of HSD's administrative/fiscal team Sources to cover increased service delivery demands and expectations
- ullet \bullet

6. Maintain coordination & collaboration with PBD, EWDD, OakDOT and DPW

- Place based community development
- Leverage funding across silos
- Improve internal processes more units, faster and cheaper





Thank You!

