

On-Call Sanitary Sewer Construction Services Request for Qualifications (RFQ)

Wastewater Engineering Management Division

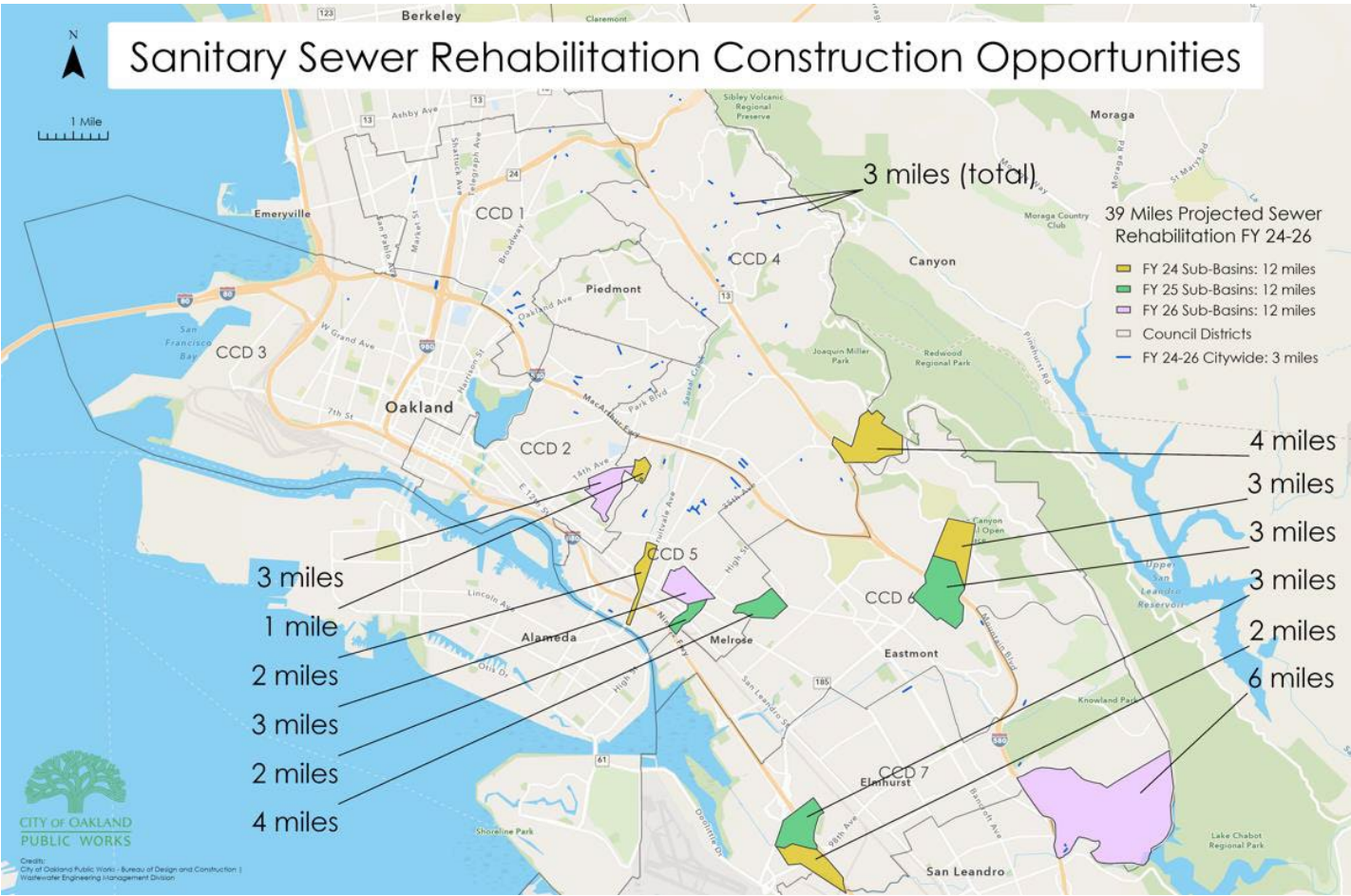
May 9, 2023



**CITY OF
OAKLAND**

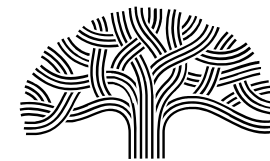
Consent Decree Rehabilitation Mandate

- Aggressive goal of repairing/rehabilitating **13 miles** of sewer pipes annually
- **39 miles** projected for FY 24-26
- Contracting estimated at **\$33 million** annually



Sanitary Sewer Construction

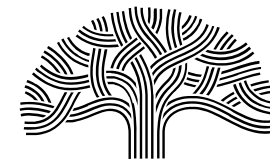
- Increase the number of contractors to bid on construction projects
- Increase contracting, bid opportunities, and responses to small local contractors
- Create tiers to allow a smaller contract amount that is better available to L/SLBE businesses



CITY OF
OAKLAND

Sanitary Sewer Construction

- Provide equitable opportunities to Small Local Business Enterprise (SLBE)
- Deliver sanitary sewer work promptly, efficiently, and cost-effectively



CITY OF
OAKLAND

Outreach Effort

- Surveyed all 13 certified local and small businesses in applicable trades (NAICS: 237110, 237120, 237310, 237990)
- Outreached to universe of local contractors in applicable trades, including DBEs (minority and women contractors)
- Discussed barriers and suggestions for restructuring the contracting mechanism



CITY OF
OAKLAND

Outreach Effort

- Interest in contracts under \$1 million in addition to larger contract values
- Interest in building capacity for needed work



Open Trench | Pipe-Expanding | Cured-In-Place



**CITY OF
OAKLAND**

Outreach Effort

- Contractor Outreach Event: 3/23/23
 - “Doing Business with OPW and OakDOT”
 - 80 people attended the event
- Advertise event in newspaper, iSupplier users, Hubspot users.
- Contacted and outreached to local small business community and received positive support.



CITY OF
OAKLAND

Outreach Effort

- Public Works will provide a Request For Qualifications (RFQ) annually to allow the open market to join the pool of on-call contractors
- Ensure equitable access to the City's contracting opportunities
- Maximize participation of local and small businesses

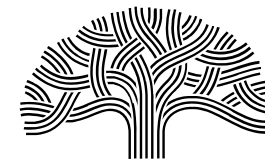


CITY OF
OAKLAND

Sanitary Sewer On-Call Contracts

Sanitary Sewer Construction Services On-Call (3 Yr Contracts)

- Tier 1 Contracts – Sewer On-Call not to exceed \$7M annually
 - ✓ Task Order value range above \$1M up to \$7M depending on project scope.
- Tier 2 Contracts – Sewer On-Call not to exceed \$1M annually
 - ✓ Task Order value range up to \$1M depending on project scope.
 - ✓ Project unbundling will be exercised to issue smaller projects that benefit L/SLBE.



**CITY OF
OAKLAND**

Sanitary Sewer On-call Request For Qualifications (RFQ)

- Public Works seeks Statement of Qualifications (SOQ) from licensed contractors interested in providing on-call sanitary sewer construction services and general construction services.
- RFQ issued 3/24/2023
- SOQ due 4/27/2023
- SOQs evaluated on 5/4/2023



CITY OF
OAKLAND

Sanitary Sewer On-call Request For Qualifications

SOQs will be scored in the following categories:

- ❑ LICENSES; DISPUTES; CRIMINAL MATTERS AND SUITS (20 points max)
- ❑ COMPLIANCE WITH SAFETY, WORKERS COMPENSATION, PREVAILING WAGE AND APPRENTICESHIP LAWS (40 points max)
- ❑ BUSINESS AND ORGANIZATIONAL EXPERIENCE; PROJECT/CONTRACT EXPERIENCE AND REFERENCE REVIEW (40 points max)
- ❑ ADDITIONAL PREFERENCE POINTS PER LOCAL/SMALL LOCAL BUSINESS ENTERPRISE PROGRAM (5 points max)

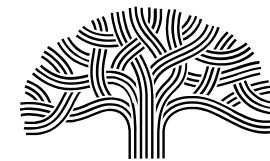


**CITY OF
OAKLAND**

Supplemental Report

Qualification process completed on May 4th

- Number of proposals received
- Name of contractors that submitted
- Qualifications results
- Name of contractor and contract amount awarded



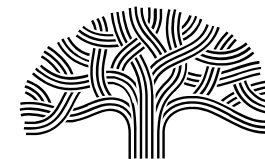
**CITY OF
OAKLAND**

Supplemental Report

Ten (10) Contractors Submitted Statement of Qualifications
All 10 Contractors **Qualified** as listed:

Tier 1 (\$7,000,000)

1. Andes Construction, Inc.
2. D-Line Constructors, Inc.
3. Marinship Development Interest, LLC
4. McGuire and Hester
5. Pacific Trenchless, Inc.
6. Ray's Electric

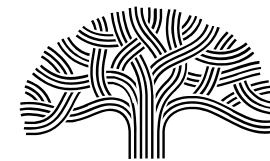


CITY OF
OAKLAND

Supplemental Report

Tier 2 (\$1,000,000)

1. Avalon Services Inc.
2. Bay Construction
3. Beliveau Engineering Contractors, Inc.
4. Murgreen Environmental Company



**CITY OF
OAKLAND**

Staff Recommendations

1. The City Administrator To Execute Construction Contracts For On-Call Sanitary Sewer Construction Services That Follow All City Advertising and Competitive Bidding Requirements And Are Awarded In Direct Service of Delivering The On-Call Sanitary Sewer Construction Service For A Duration Of Three Years To The Following Tiers, Without Return To City Council:
 - A) Tier 1 Firms Each For An Amount Not-To-Exceed Seven Million Dollars (\$7,000,000.00) Annually to Qualified Contractors; And
 - B) Tier 2 Firms Each For An Amount Not-To-Exceed One Million Dollars (\$1,000,000.00) Annually to Qualified Contractors; And
2. Adopting Appropriate California Environmental Quality Act (CEQA) Findings.



**CITY OF
OAKLAND**