


APPROVED AS TO FORM AND LEGALITY

  
Celso Ortiz (Feb 23, 2023, 15:18 PST)  
CITY ATTORNEY'S OFFICE

**OAKLAND CITY COUNCIL**  
**RESOLUTION NO. \_\_\_\_\_ C.M.S.**

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**RESOLUTION: (1) AUTHORIZING THE CITY ADMINISTRATOR TO EXECUTE AN AGREEMENT WITH FUSION BI, INC. FOR ONE HUNDRED FIVE THOUSAND DOLLARS (\$105,000) FOR ORACLE BUSINESS INTELLIGENCE AND ANALYTICS CONSULTING SERVICES FOR A ONE (1) YEAR TERM WITH THE OPTION TO EXTEND FOR AN ADDITIONAL ONE (1) YEAR FOR A TOTAL AMOUNT NOT TO EXCEED TWO HUNDRED TEN THOUSAND DOLLARS (\$210,000); AND (2) WAIVING THE CITY'S LOCAL BUSINESS/SMALL LOCAL BUSINESS UTILIZATION REQUIREMENTS**

**WHEREAS**, the City of Oakland has used products and services from Oracle America Inc. to perform critical business operations, including procurement, account receivable / payable, budgeting, personnel and payroll since 2002; and

**WHEREAS**, the City has maintained a contractual support agreement with Oracle for those products and services, paid annually, since 2002; and

**WHEREAS**, the Finance Department & Information Technology Department jointly determined consulting services are needed to support mission critical City business operations related to the Oracle Enterprise Resource Planning (ERP) system and that Fusion BI, Inc. is the best service provider to meet these needs; and

**WHEREAS**, the Finance Department conducted a Request for Proposals (RFP) for these consulting services through which proposals were due by 11/25/2022; and

**WHEREAS**, the City received one qualified bid from Fusion BI, Inc.; and

**WHEREAS**, the Council may waive the City's LBE/SLBE requirements for the purchase of commodities, goods, services, supplies or combination thereof due to a lack or limited availability of SLBEs or LBEs pursuant to Part I of Oakland's Local and Small Local Business Enterprise Program guidelines adopted by Ordinance No. 13647 C.M.S. and because it is in the best interests of the City to do so based on the reasons discussed herein and in the Report that accompanies this Resolution; and

**WHEREAS**, staff has not been able to identify LBE/SLBEs that can provide the Oracle Business Intelligence Support and professional services that are required under this contract and recommends that the Council waive the LBE/SLBE program utilization because it is in the best interests of the City to do so; and

**WHEREAS,** the City Council finds and determines that the services provided pursuant to the contracts authorized hereunder are of a professional, scientific or technical nature and are temporary; and

**WHEREAS,** the awarding of these contracts will not result in the loss of salary or employment by any person having permanent status in the competitive service; and

**WHEREAS,** the Finance Department & Information Technology Department jointly determined that Fusion BI, Inc. is the best service provider to meet these needs, based on their previous work history and quality of service; and

**WHEREAS,** the City Council has been presented with a Professional Services Agreement between the City of Oakland and Fusion BI, Inc. and is familiar with the contents thereof; now, therefore, be it

**RESOLVED:** That the City Council hereby authorizes the City Administrator or their designee to enter into an agreement with Fusion BI, Inc. for one hundred five thousand dollars (\$105,000) for Oracle business intelligence and analytics consulting services for a one (1) year term with the option to extend for an additional one (1) year for a total amount not to exceed two hundred ten thousand dollars (\$210,000); and be it

**FURTHER RESOLVED:** That because of the lack of availability of any LBE/SLBEs that can provide the Oracle Business Intelligence Support and professional services that are required under this contract, and because it is in the best interests of the City to do so as discussed herein and in the report that accompanies this resolution, the Council hereby waives the LBE/SLBE utilization program requirement; and be it

**FURTHER RESOLVED:** That the City Council hereby authorizes waiving the City's Local Business/Small Local Business Utilization for the above purchases; and be it

**FURTHER RESOLVED:** That the competitive bidding requirement has been met through the RFP conducted by the Finance Department; and be it

**FURTHER RESOLVED:** That the City Administrator or their designee is hereby authorized to execute any amendments or modifications to said agreements with the exception of those related to an increase in total compensation or the allocation of additional funds, and provided that such amendments or modifications shall be reviewed by the City Attorney and filed with the City Clerk's Office; and be it

**FURTHER RESOLVED:** That the agreements shall be reviewed and approved by the City Attorney and placed on file in the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA,

PASSED BY THE FOLLOWING VOTE:

AYES - FIFE, GALLO, JENKINS, KALB, KAPLAN, RAMACHANDRAN, REID, AND  
PRESIDENT FORTUNATO BAS

NOES –

ABSENT –

ABSTENTION –

ATTEST: \_\_\_\_\_  
ASHA REED  
City Clerk and Clerk of the Council of the  
City of Oakland, California