Julia M. Powers Page 1 of 2 Please click the acknowledgement below.

Service on City of Oakland boards, commissions, and committees may require filings of the FPPC's Statements of Economic Interest (Form 700). Upon appointment and determination of filing status, I will comply with all filing obligations.

✓ I Agree \*

Julia M. Powers Page 2 of 2

# Julia Ma Powers

#### **EDUCATION**

## UNIVERSITY OF CALIFORNIA, BERKELEY, SCHOOL OF LAW (BOALT), Berkeley, CA

Juris Doctor, May 2011, Certificates of Specialization in Environmental Law and Energy and Clean Technology Law.

Honors: Prosser Award, Climate Change and Energy Security Seminar. Presidential Management Fellow Finalist.

Activities: Executive Editor, *Ecology Law Quarterly*.

## WELLESLEY COLLEGE, Wellesley, MA

Bachelor of Arts, cum laude, May 2005, International Relations major, Economics minor.

Honors: Natalie Bolton Faculty Prize in Economics. First Place, Three Generations Writing Competition.

Activities: Co-Founder and President, *DisOrient* (minority student theater group). Editor-in-Chief, *GenerAsians Magazine*.

## FULBRIGHT SCHOLAR, Beijing, China

October 2007 - August 2008

Researched Chinese environmental justice cases at the Center for Legal Assistance to Pollution Victims. Applied research to law school thesis: "Rule of What? A Comparative Look at the Implementation of Environmental Law in the United States and China."

#### **EXPERIENCE**

## STATE COASTAL CONSERVANCY, Oakland, CA

Staff Counsel

November 2017 – Present

Provide counsel to agency staff on multi-stakeholder projects that increase low-income and disadvantaged community access to the California coastline, strengthen climate change resilience in coastal cities, and restore natural habitats and coastal watersheds.

## LAWYERS' COMMITTEE FOR CIVIL RIGHTS, San Francisco, CA

Pro Bono Attorney; Policy Associate

March – November 2016; September 2013 – Present

Advocate for and counsel small businesses owned by low-income people of color and women through economic justice clinic Legal Services for Entrepreneurs. Provide counsel on commercial leases. Lead small business workshops. Conducted policy research on commercial displacement in the Bay Area, drafted displacement report and provided recommendations to staff.

## UTILITYAPI, INC., Oakland, CA

General Counsel; VP Business Development

December 2016 - May 2017

Sole counsel for all legal and government affairs at 8-person mission-driven startup. Developed regulatory strategy and engaged coalition members and government officials on proposed legislation and state agency rulings. Led business development efforts and negotiated customer deals, including securing a major customer contract. Developed fundraising strategy, prepared fundraising materials, and successfully obtained \$1 million in grant funding from the Department of Energy.

## CROWELL & MORING, LLP, San Francisco, CA

Associate Attorney

April 2014 – December 2016

Advised clients on and negotiated agreements for project finance, partnerships, joint ventures, corporate restructurings and commercial matters for corporate clients. Developed strategies and coordinated between multiple stakeholders to negotiate and close deals. Initiated business development efforts and managed and trained staff to build firm's startup practice.

## GUNDERSON DETTMER STOUGH VILLENEUVE FRANKLIN & HACHIGIAN, LLP, Redwood City, CA

 $Associate\ Attorney$ 

July 2012 - March 2014

Primary counsel for over 30 technology startups and investment firms in connection with financings and corporate legal matters.

#### BAKER & MCKENZIE, Hong Kong, China; Beijing, China

Associate Attorney

Summer 2010; October 2011 – June 2012

Liaised between local Chinese counsel, government agencies and local agents on behalf of multinational clients doing business in China. Provided strategic legal and business advocacy for clients in Chinese administrative and litigation proceedings.

## NRG ENERGY, INC., San Francisco, CA

Regulatory and Governmental Affairs Clerk

Spring 2011

Analyzed California's electric vehicle policy framework and presented strategic recommendations to management. Findings provided basis for company EV charging station business launch in California.

## BERKELEY ENERGY RESOURCES COLLABORATIVE INNOVATIVE SOLUTIONS, Berkeley, CA

Team Lead Fall 2010

Led and managed an interdisciplinary team to analyze city climate action plan best practices. Researched and drafted policy report and presented recommendations to the City of Richmond.

## SHUTE, MIHALY & WEINBERGER, San Francisco, CA

Law Clerk Spring 2010

Provided legal advice to non-profit and private clients in all aspects of land use law in California. Researched case law and legislation and drafted legal memoranda on government takings disputes and the application of CEQA to local developments.

# CALIFORNIA PUBLIC UTILITIES COMMISSION (CPUC), San Francisco, CA

Law Clerk Summer 2009

Performed research and drafted legal and policy arguments regarding approval of utility renewable energy projects.

## BATES WHITE, LLC, San Diego, CA; Washington, D.C.

Consultant I, Consultant II

August 2005 - August 2007

Conducted statistical analyses and financial modeling for environmental product liability settlements and antitrust litigation. Led teams on engagements and presented quantitative and qualitative recommendations to clients and management.

## ADDITIONAL INFORMATION

Other Skills: Fluent in Mandarin.

Other Interests: Oakland-based hip-hop dance company member. Participate in Oakland music collaborative.