



AGENDA REPORT


TO: Jestin D. Johnson
City Administrator

FROM: Josh Rowan, Director
Department Transportation

SUBJECT: Contract Electrical and Traffic Signal
Equipment

DATE: August 30, 2024

City Administrator Approval


Jestin Johnson (Sep 11, 2024 19:43 PDT)

Date: Sep 11, 2024

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution Authorizing The City Administrator Or Designee To Award A Contract To J A Momaney Services, Inc. Dba JAM Services, Inc., A Non-Local Business Enterprise, The Lowest Responsive And Responsible Bidder, To Provide Electrical Equipment, Supplies, Streetlight And Traffic Signal Equipment In The Annual Amount Not To Exceed Six Million Six Hundred Ten Thousand One Hundred Ninety-Six Dollars And Thirty-Eight Cents (\$6,610,196.38) For The Period Of November 20, 2024 To November 20, 2027 In Accord With Request For Quotation No. 271290-2, Specification No. 23-285-0 And The General Conditions Therefor On File In The Purchasing Section, And With Contractor's Bid.

EXECUTIVE SUMMARY

Adoption of the proposed resolution authorizing the City Administrator or designee to award a contract to J A Momaney Services, Inc. dba JAM Services, Inc., will provide equipment, supplies, and traffic signal equipment to replace deteriorated and damaged streetlights and traffic signal devices with new equipment and supplies. This allows the City to keep and maintain traffic control devices on all its streets and roadways.

BACKGROUND/LEGISLATIVE HISTORY

The Department of Transportation (DOT), Safe Streets Division maintains a 90-day stock of electrical equipment and are commonly referred to as electrical materials sufficient to expedite projects. Additional materials are ordered as necessary to replenish the stock for unanticipated projects. This contract will ensure that the Oakland Department of Transportation Safe Streets Division retains the ability to continue to acquire electrical equipment, supplies, streetlight and traffic signal equipment without interruption for the coming year that require replacement or upgrade and or any new traffic maintenance projects, or any unforeseen or emergency requirements.

ANALYSIS AND POLICY ALTERNATIVES

On December 18, 2023, Specification No. 23-285-00/RFQ 271290-2 to provide Electrical Equipment, Supplies, Streetlight and Traffic Signal Equipment was posted on the City's web page and advertised in the City's official newspaper in accordance with Oakland Municipal Code (OMC) 2.04.050. By January 4, 2024, the City received four (4) bids from non-local business enterprises: JAM Services Inc., Wesco Distribution Inc., Cubic ITS Inc., and Azco Supply Inc. Based on the information provided in response to Specification No. 23-285-00/RFQ 271290-2, J A Momaney Services, Inc., dba JAM Services, Inc., a non-local business enterprise, was deemed the lowest responsive and responsible bidder.

The proposed resolution will authorize the City Administrator or designee to award a contract to JAM Services, Inc. in an amount not to exceed six million six hundred ten thousand one hundred ninety-six dollars and thirty-eight cents (\$6,610,196.38) to provide electrical equipment, supplies, streetlight and traffic signal equipment to replace deteriorated and damaged equipment with new equipment and to maintain the stock inventory.

JAM Services, Inc is the vendor for many manufacturers, including a wide range of traffic control devices such as RRFB, Speed Feedback signs, poles, signal heads, street lights, etc. However, JAM Services does not provide ATMS.now computerized traffic signal system or Synchro signal timing software. JAM Services provides traffic controllers and cabinets, but not all their controllers work with our ATMS.now system. Staff recommends the City Administrator to award a contract to JAM Services Inc. to perform our daily maintenance of the City's traffic control devices.

WAIVER OF REQUEST FOR PROPOSAL/ QUALIFICATIONS REQUIREMENT

Oakland Municipal Code section 2.04.051.A requires the City Administrator to conduct a request for proposals/ qualifications (RFP/Q) process for professional services contracts in excess of \$25,000 and Oakland Municipal Code section 2.04.051.B allows Council to waive the RFP/Q requirements upon a finding by the Council that it is in the best interest of the City to do so.

Ordinance number [13640 C.M.S.](#) and [13647 C.M.S.](#) requires a minimum 50- percent (50%) Local Business Enterprise/Small Local Business Enterprise ("LBE/SLBE") participation for all purchase of commodities, goods, and associated services for contracts valued at or over fifty thousand dollars (\$50,000) when there are at least three certified business listed in the industry, trade, or profession that constitutes a major category of work. However, the Council may waive the City's LBE/SLBE requirements due to a lack or limited availability of LSBEs or LBEs and because it is in the best interests of the City to do so.

Staff has not been able to identify any of the certified LBEs/SLBEs that can provide the goods to the City that are required under this contract and the City wishes to prevent any delay or lapse of vital services on City streets and roadways. Thus, staff requests that the Council waives the LBE/SLBE utilization requirements for this proposed contract award on this basis and because it is in the best interests of the City to do so because of the reasons discussed in this report.

FISCAL IMPACT

The contract purchase order with JAM Services, Inc. has no impact on the General Purpose Fund. The annual operating budget of the City of Oakland, Department of Transportation, Safe Streets Division will expense the funding for standard purchase orders, when needed for maintenance on City's streets and roadways. Funds from the annual operating budget will be identified and verified prior to execution of each standard purchase order requested by any project through City's requisition system. The approval of this resolution will not result in additional appropriation of funds. Supplemental funding is not requested.

1. Total agreement three (3) year term: \$6,610,196.38

PUBLIC OUTREACH / INTEREST

This requirement was posted on the City's website and advertised in the City's official newspaper. No additional public outreach was required.

COORDINATION

The Department of Transportation consulted with the Controller's Bureau Purchasing Section, Budget Bureau and City Attorney's office in preparation of this report.

SUSTAINABLE OPPORTUNITIES

Economic: No economic sustainable opportunities have been identified.

Environmental: The award of this contract complies with the City's Environmentally Preferable Purchasing Program. The lights and traffic signal equipment are manufactured from metals that are fully recyclable. The metals can be dismantled and turned in for scrap metal in accordance with the City's Environmentally Preferable Purchasing Policy. The metal is treated with a non-toxic powder coating and enamel that meets the Environmental Protection Agency standards.

Race and Equity: No race and equity opportunities have been identified.

ACTION REQUESTED OF THE CITY COUNCIL

Adopt A Resolution Authorizing The City Administrator Or Designee To Award A Contract To J A Momaney Services, Inc. Dba Jam Services, Inc., A Non-Local Business Enterprise, The Lowest Responsive And Responsible Bidder, To Provide Electrical Equipment, Supplies, Streetlight And Traffic Signal Equipment In The Annual Amount Not To Exceed Six Million Six Hundred Ten Thousand One Hundred Ninety-Six Dollars And Thirty-Eight Cents (\$6,610,196.38) For The Period of November 20, 2024 to November 20, 2027 In Accord With Request For Quotation No. 271290-2, Specification No. 23-285-0

And The General Conditions Therefor On File In The Purchasing Section, And With Contractor's Bid.

For questions regarding this report, please contact Dean Hsiao at 510-615-5447.

Respectfully submitted,



Josh Rowan (Sep 11, 2024 15:03 PDT)

JOSH ROWAN
Director, Department of Transportation

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