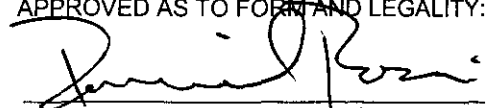


OFFICE OF THE CITY CLERK  
OAKLAND  
2003 NOV 25 AM 9:10

APPROVED AS TO FORM AND LEGALITY:

  
Deputy City Attorney

## OAKLAND CITY COUNCIL

RESOLUTION No. 78272 C.M.S.

INTRODUCED BY COUNCILMEMBER \_\_\_\_\_

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**A RESOLUTION AMENDING RESOLUTION NO. 77823 C.M.S. TO INCREASE THE AMOUNT OF THE CONTRACT WITH THE OAKLAND SMALL BUSINESS GROWTH CENTER BY \$60,000 FROM THE NEIGHBORHOOD COMMERCIAL REVITALIZATION PROJECT DEVELOPMENT THIRD PARTY GRANT FUND FOR A TOTAL CONTRACT OF \$175,000 DURING FISCAL YEAR 2003-04 TO COVER OPERATIONAL COSTS THROUGH THE REMAINDER OF THE 2003-04 FISCAL YEAR**

WHEREAS, the City of Oakland has entered into a contract with the Oakland Small Business Growth Center (OSBGC) since 1992, authorized through City of Oakland Resolution No. 77823 C.M.S. dated May 20, 2003, to operate a small business incubator, currently located at 675 Hegenberger Road in Oakland, within the boundaries of the East Oakland Enhanced Enterprise Community and Coliseum Redevelopment Area, and adjacent to the Central East Oakland and Elmhurst Community Development Districts; and

WHEREAS, it is the mission of the OSBGC to provide a nurturing environment for small businesses, offering attractive rents, on-site technical assistance, loan packaging assistance, and reduced cost business services to small businesses to strengthen their growth and development into self-sustaining, expanding businesses; and

WHEREAS, it is the goal of OSBGC under this program to work with the City of Oakland's Commercial Lending Unit to provide outreach to small businesses located within the subject areas of the City of Oakland (1) to identify businesses with expansion, job creation and growth potential, (2) to assess the financial stability and expansion potential of selected businesses, (3) to provide one-on-one technical assistance to individual business owners as needed to complete a comprehensive business plan, (4) to provide loan packaging assistance, (5) to provide post-loan technical assistance for all clients receiving infusions of capital, (6) to require that all program participants enter into the City's First Source Hiring program for business location; and

WHEREAS, these goals work to support achievement of Mayor and City Council priority objectives to attract, help startup, retain and expand environmentally sound and sustainable businesses throughout Oakland's neighborhoods and to create opportunities for job creation and retention for Oakland residents; and

WHEREAS, specific and quantifiable performance measures have been developed around the stated goals and objectives in the contractor's contract, that will form the base evaluation standards against which OSBGC's performance during the contract period will be measured; and

WHEREAS, although the OSBGC received a recommendation of funding for \$225,000 from staff and the Community Development District Board, the Growth Center's recommended allocation was reduced by \$110,000 due to reductions in the U.S. Department of Housing and Urban Development's appropriation to the City; and

WHEREAS, the OSBGC currently receives an allocation of \$115,000 of CDBG funds for FY 2003-04 and the additional \$60,000 (Neighborhood Commercial Revitalization Project Development) will bring the total allocation of CDBG funds to \$175,000; and

NOW THEREFORE BE IT RESOLVED: That the City Council does hereby authorize a one time allocation of Commercial Lending carry-forward funds in the amount of \$60,000 from the Neighborhood Commercial Revitalization Project Development project (requisite account codes are: Fund 2108, Organization 88579 and Project G83200.SCO4) to OSBGC to maintain operational cost through the remainder of the 03-04 fiscal year; and be it

FURTHER RESOLVED: That the City Council hereby amends Resolution No. 77823 C.M.S. to authorize an amendment to the contract with OSBGC to increase the funding by \$60,000 for FY 2003-04; and be it

FURTHER RESOLVED: That the amendment of this contract shall be upon and subject to such appropriate terms and conditions as the City Manager or his or her designee may determine; and be it

FURTHER RESOLVED: That the City Manager or his or designee is hereby authorized to negotiate and execute documents, administer the contract, extend or modify contract terms, and take whatever other action with respect to the contract or the amendment consistent with this Resolution and its basic purpose; and be it

FURTHER RESOLVED: That any such documents shall be approved by the Office of the City Attorney and filed with the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA,

2003 DEC 16 2003

**PASSED BY THE FOLLOWING VOTE:**

AYES- 7 BROOKS, BRUNNER, CHANG, NADEL, QUAN, ~~REID~~, WAN, AND PRESIDENT  
DE LA FUENTE

NOES-

ABSENT-

ABSTENTION-

EXCUSED - 1 REID

ATTEST:



CEDA FLOYD

City Clerk and Clerk of the Council  
of the City of Oakland, California