

# ATTACHMENT B



Sourcewell 120423-IPS (November 2024)

## SINGLE-SPACE METERS

Product/Service	New
M5™ IPS Credit Card-Enabled Single-Space Meter (12-month warranty, NFC contactless, RFID tag)	\$535.00
M7™ IPS Credit Card-Enabled Single-Space Meter (12-month warranty, NFC contactless, RFID tag)	\$575.00
M5™ IPS Credit Card-Enabled Single-Space Meter (12-month warranty, NFC contactless, RFID tag) (RENTAL per Month)	TBQ based on availability
Optional: Add BLE capability	\$65.00
Shipping (Ex Works – to be quoted based on ship to zip code)	TBQ
Installation (to be quoted based on scope)	TBQ
Optional: Extended Warranty (12-month period)	\$50.00
Optional: Extended Warranty (48-month period)	\$170.00

## METER HOUSINGS & ACCESSORIES

Product/Service	Price per unit
IPS Zinc top over Iron Vault-M90 style (large vault, std. IPS locks, black/grey color)	\$275.00
IPS All Iron -M95 style (large vault, std. IPS locks, black/grey color)	\$275.00
High Capacity Coin Can with IPS locks (holds approx. \$65-fits M90 or M95 style housings)	\$50.00
Small Capacity Coin Can with IPS locks (holds approx. \$45)	\$35.00
Standard IPS Locks	\$25.00
Standard IPS Keys	\$15.00

Yoke Assembly (Twin Mounting Adapter) std. black color (add \$15 if new mounting hardware is required)	\$85.00
Meter Poles (Schedule 40 -2" ID -Galvanized)	\$55.00
Surface Mount Meter Pole	\$165.00
Vintage Sleeve – std. black color	\$55.00
Vintage Base- std. black color	\$65.00
Collar for Vintage Sleeve – std. black color	\$35.00
Medeco/Abloy Mechanical Lock (lock only)	\$55.00
Medeco E-Lock (lock only) (NOTE: additional Medeco e-lock accessories require separate quote)	\$195.00
Shipping and Installation (per unit) – During normal business hours. (Ex Works –to be quoted based on final scope of work.	TBQ

#### COLLECTION SYSTEMS & ACCESSORIES

Product/Service	Price per unit
Collection Cart Only (standard)	\$500.00
Collection Cart Only (with enhanced suspension)	\$795.00
Standard Collection Head	\$500.00
Coin Collection Canister - Steel or Aluminum	\$500.00

#### SPARE PARTS

M5™ parking meter Spare Part Pricing	M5™ / M7™
Single Space Electronic Meter Mechanism	\$535.00 / \$575.00
Card Entry Keypad Assy	\$65.00
Hybrid Card Reader	\$75.00
Coin Validator	\$95.00
Complete Top Cover (with Lexan insert)	\$85.00
Lexan for Top Cover	\$25.00

Coin Entry Slot	\$2.00
M5 Battery Pack (H3)	\$49.00
M5 Battery Pack (H5) (available on the 147/247 models only)	\$60.00
Solar Panel / Communications Board	\$185.00
Main Board	\$185.00
Display Board	\$119.00
Display Board with NFC	\$145.00
BLE Beacon Upgrade	\$65.00
RFID Tag	\$10.00
MK5 Batter Charger (daisy chain charging unit)	\$125.00
Card Reader Cleaning Card featuring Waffletechnology® (40) per box	\$54.00

Ongoing Fees	Option 1	Option 2
Secure Wireless Gateway/Data Fee and Meter Management System Software License Fee (per meter per month)	\$6.60	\$9.00
Secure Credit Card Gateway Fee (per transaction)	\$0.13	\$0.07
Optional: Merchant Processing Fees (per transaction)	To be quoted based on volume	
Optional: API or Data Integration Services	To be quoted based on the need	

## VEHICLE DETECTION SENSORS CAPITAL AND ONGOING COSTS

Product/Service	Price per unit
Dome Mount Vehicle Detection Sensors (includes 12-month warranty)	\$295.00
Shipping (Ex Works – to be quoted based on ship to zip code)	TBQ
Installation (to be quoted based on scope)	TBQ

Vehicle Detection Sensors Ongoing Costs	Cost per space per month
Management System/Base Data Fee	\$3.50
Optional: Real-Time Reporting Fee	\$3.00

Sensor Spare Part Pricing	In-Dome	Pole
IPS vehicle detection sensor	\$295.00	\$295.00
Battery Replacement (per D-cell)	\$20.00	\$20.00

NOTE: This pricing is FOB, IPS Group, San Diego, CA. Sales taxes and shipping charges will be added to the final invoice. IPS shall have the right to adjust Agreement pricing due to increases in Inflation as published by the US Bureau of Labor Statistics for All Items Consumer Price Index for All Urban Consumers (CPI-U) for the U.S. City Average compounded annually.

## MULTI-SPACE METERS

Multi-Space	Price Per Unit
IPS MS1™ Multi-Space Pay Station – Pay and Display, Pay-by-Space, or Pay-by-Plate (Monochrome Display, Card and Coin, Solar powered, NFC, Includes 12-month warranty)	\$6,250.00
IPS MS3™ Multi-Space Pay Station – Pay and Display, Pay-by-Space, or Pay-by-Plate (Color Display, Card and Coin, Solar powered, NFC, Includes 12-month warranty)	\$6,950.00
IPS Upgrade Kit Pay Station – Pay and Display, Pay-by-Space, or Pay-by-Plate (Solar powered, Includes 12-month warranty)	\$2,950.00
Optional: Contactless Card Reader (NFC)	Included
Optional: Add for Bill Note Acceptor (BNA) and 1 Stacker	\$1,375.00
Optional: Additional Coin Box	\$195.00
Optional: Additional BNA Stacker	\$255.00
Optional: MS1™ Extended Parts Warranty (per 12-month period)	\$295.00
Optional: MS3™ Extended Parts Warranty (per 12-month period)	\$395.00

## SPARE PARTS

MS1™ & MS3™	Price Per Unit
Standard Card Reader Assembly	\$149.00
AC power upgrade kit	\$150.00
Coin Validator Assembly	\$99.00
Solar Panel Replacement Kit	\$895.00
Main Operating Board	\$995.00
4G wireless modem assembly	\$285.00
LCD Display only (color)	\$1,100.00
Armored Display Glass	\$135.00
Thermal Printer	\$875.00
6-key Horizontal Keypad	\$85.00
Pay-by-Space Keypad Assembly	\$195.00

Pay-by-Plate Alphanumeric Keypad Assembly	\$275.00
Coin Shutter	\$195.00
Contactless Payment Reader (NFC)	\$795.00
Battery 72Ah (rechargeable)	\$485.00
Additional Large Coin Canister	\$195.00
Additional Small Coin Canister	\$105.00
Standard Paper Rolls (standard) approx 2000 3" tickets (.0045" thick)	\$32.00
Sticky Back Paper Rolls approx. 2400 2.75" tickets (.004" thick)	\$35.00
Bill Note Acceptor Assembly (with 600 note stacker)*	\$1,375.00
Additional 600 note stacker cartridge*	\$255.00

Multi-Space Ongoing Costs	On-Street	Off-Street
Secure Wireless Gateway/Data Fee and Meter Management System Software License Fee (per meter per month)	\$55.00	\$25.00 / \$55.00
Secure Credit Card Gateway Fee (per transaction)	Included	\$0.13 / \$0.07
Optional: Merchant Processing Fees (per transaction)	To be quoted based on volume	
Optional: API or Data Integration Services	To be quoted based on need	

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## MOBILE PAYMENTS

### PARK SMARTER™ & TEXT-TO-PAY™ MOBILE PAYMENT SOLUTIONS

Product/Service	Price per unit
Mobile payment decals for SSPM	\$4.50
Mobile payment decals for MSM	\$14.95
Decal Shipping	TBQ
On-site Setup and Installation	See below
Additional signage or scope of work to be quoted upon request	TBQ

**On-site setup:** IPS shall provide the client with instructions on how to set up / install decals in support of the PARK SMARTER™ mobile payment application. However, IPS will send staff to provide installation and setup services. The costs for these services will be based on the costs of travel, rental car, hotel, and per diem expenses and will be added to the setup invoice at the completion of the service.

Per Transaction Fees	Fees
Secure Credit Card Gateway / Convenience Fee (per transaction)*	\$0.35
Optional: Pushing Time to Meter	\$0.10
Optional: Merchant Processing Fees (per transaction)	TBQ

**\*Per transaction fees:** IPS shall charge a user convenience fee described above, which shall be deposited with the client and invoiced monthly. Alternatively, IPS can quote a combination of fees plus merchant fees that can be paid directly from the merchant account.

**Preferred Card Processing Rates:** Using our own payment provider IPS can provide preferred pricing for small-ticket mobile payment merchant processing. Quotes for this service are available upon request.

## REPLACEMENT PARTS & REPAIR SERVICES:

IPS shall provide warranty and non-warranty repair services based out of our office in San Diego, CA. For repair services not able to be first achieved on-site by the Customer or by phone, these meters will be returned to IPS at 7737 Kenamar Court, San Diego, CA, 92121, for repair or rework, and IPS will endeavor to ship within 3-4 weeks of receipt, depending on the quantities received and work schedules. ALL RETURNS REQUIRE AN "RMA" NUMBER prior to shipment to IPS in order to avoid additional delays. An RMA may be requested by contacting the responsible IPS customer support manager, by contacting the IPS Help desk, phone ((877) 630-6638 or (858) 404-0607) or email (support@ipsgroupinc.com). All items returned to IPS must be securely packaged to avoid further damage in shipment and all shipments will be via Ground Freight Service unless expedited service and payment of associated fees are requested. Automated RMA tracking, including work performed to repair meters, can be viewed at any time using IPS meter management system.

Product/Service	Price per unit
Single Space M5™ Non-Warranty repair work (includes parts/labor)	\$115.00 + shipping
Single Space M7™ Non-Warranty repair work (includes parts/labor)	\$125.00 + shipping
Multi-Space MS1™ Non-Warranty repair work	To be quoted
On-site technical services: shall be quoted to include labor, travel costs, accommodation, car rental, and per diem costs. Spare Parts shall be quoted and added to final costs based on the identified needs.	\$1,125/day + parts
Full-Time IPS Technician	TBQ based on scope of services
Shipping costs for any of the above shall be added to the final invoice	

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## CURBSIDE RESERVATION SYSTEM

Flat Fee Option	Price per unit
One-Time Setup	\$5,000.00
Meter Reservation* <i>(per space per day)</i>	\$1.00
Credit Card Gateway Fee <i>(incurred by end-user)</i>	\$3.50
Integrations	TBQ

*\*If annual volume and average permit length is known and can be provided; if no data is available, per Meter Reservation (per space per day) is \$2.00.*

## CURB DATA COLLECTION SERVICES

Product/Service	Initial Cost	Example Only
Curbspace Inventory: standardized inventory of space, assets, signage, and other TBD attributes	To be quoted based on the specific needs of each client given the highly diverse needs	2,000 space on-street meter program: \$115,000

## DATA AGGREGATION AND ANALYTICS PLATFORM

Product/Service	Initial Cost	On-Going Cost
API Setup & Configuration	\$7,500.00	N/A
IPS Data Aggregation tool will consume all city's parking related data, including meter, mobile, enforcement, permitting for both on- and off-street in one centralized parking hub.  Data generated will include revenue, projected revenue, occupancy, year-over-year data related to revenue and occupancy, what-if scenarios.	N/A	\$3.00 per space per month  Minimum of \$6,000 per month  Maximum of \$50,000 per month
System Customizations (subject to scoping with the customer)	\$200 per hour	\$200 per hour

## ENFORCEMENT/PERMITTING SYSTEMS

The IPS Mobile Enforcement Application is available on both Android and iOS operating systems. IPS can also utilize existing Android and/or iOS devices or supply new ones as presented below.

### HANDHELD DEVICE AND HARDWARE

Handheld Lease Option	Platinum
2-piece Android or iOS Smart Device with 3" Bluetooth Printer	X
Mobile Enforcement Application	X
Remote Management Suite	X
Comprehensive Phone Support	X
General Maintenance	X
Mobile Data Plan	X
Installation and Training	X
Ruggedized Case	X
Warranty	36 months
Lease Pricing (per device/month)	\$260.00

Handheld Purchase Option	Unit Price
Samsung Smart Device with ruggedized case and charger	\$1,495.00
iPhone with ruggedized case and charger	\$1,495.00
3" Bluetooth Printer with charger and belt clip	\$995.00
Optional: 3-Year Handheld Warranty	\$300.00
Optional: 3-Year Printer Warranty	\$300.00

\*The model of the smart device and/or printer will be provided at time of ordering and is subject to change based on availability.

\*All smart phone purchases require the purchase of a mobile data plan from IPS.

Citation Paper	Units	Unit Price
Citation Paper Template Setup (One-time fee) <i>*Includes up to 2 colors per side</i>	One-Time	\$500.00
Mobile Citation Paper	Per roll	To Be Quoted

Point-of-Sale Cashiering Hardware	Unit Price
Zebra EVM Barcode Scanner	\$849.95
Vasario APG Cash Drawer	\$349.00
Epson Multifunction Receipt Printer	\$1,525.00
Stripe Credit Card Terminal	\$365.00

Citation paper roll pricing is subject to final volume, approval of artwork design, and layout. All hardware and paper pricing is valid for 30 days and is subject to change based on availability. Pricing does not include any applicable shipping or sales tax.

#### **ENFORCEMENT MANAGEMENT SYSTEM AND CITATION PROCESSING SERVICES**

Enforcement Management System	Units	Unit Price
One Time Setup & Configuration	Per Unit	\$5,000 - \$10,000
Extended Project Management	Per Month	\$5,000.00

*Free for the first 90 days, then charged monthly until implementation is live.		
Data Conversion from Existing Citation Management System	One-Time	\$2,500.00
Third Party Integration One-Time Setup	Per Integration	\$1,500.00
Enforcement Management System Ongoing Fee	Per citation	\$1.50 per citation or \$1,750.00 per month, whichever is greater
Handheld Device Mobile Data Plan (Voice/Text not included)	Per unit/Per month	\$55.00
Handheld Device License & Support	Per unit/Per month	\$55.00
Manual Citation Entry Fee	Per unit	\$1.50
Registered Owner Acquisition*	Per unit	\$1.25
Delinquent Notice Processing & Mailing (Includes postage)	Per unit	\$1.25
Certified Letters	Per unit	\$12.50
Additional Letters and Correspondence (Includes postage)	Per letter	\$1.25
Third Party Integration Ongoing Maintenance & Support	Per integration/month	\$75.00
Online & IVR Secure Credit Card Gateway Fee <i>*Can be charged to the public</i> <i>*Assumes the use of the client merchant account</i>	Per citation	\$3.50
<b>Optional:</b> IPS Merchant Hosting Fee <i>*Can be charged to the public</i>	Per transaction	\$3.50 + Interchange Fees
Estimated Travel Expenses for Installation	Per trip	\$2,000.00
On-site training and installation	Per day	\$600.00
Remote training and installation	Per unit	INCLUDED

*\*Registered owner acquisition fees subject to change based on local DMV rates and access to Nlets data (ORI required).*

### IVR & LOCKBOX SERVICES

Enforcement Management System	Units	Unit Price
IVR Setup & Configuration	One-Time	\$1,500.00
IVR Ongoing Maintenance & Support	Per month	\$250.00
IVR Record & Store Calls (Optional)	Per call	\$0.50
IVR Call Transcription (Optional)	Per call	\$1.00
Lockbox Setup & Configuration	One-Time	\$750.00
Lockbox Operations	Per month	\$95.00
Lockbox Mail-in Payments	Per unit	\$1.50

### DELINQUENT COLLECTION SERVICES

Collections	Units	Unit Price
Advanced/Delinquent Collections	% of amount collected	35% of amount collected

### PUBLIC CUSTOMER 24 HOUR CALL CENTER

Call Center Services	Units	Unit Price
Cost Per Minute	Per minute	\$1.10

### PERMIT MANAGEMENT SYSTEM

Item	Units	Unit Price
Setup & Configuration	One-time	\$5,000 - \$10,000
Extended Project Management *Free for the first 90 days, then charged monthly until implementation is live.	Per Month	\$5,000.00
Permit Management System Ongoing Cost	Per Permit	\$2.00
Permit Fulfillment	Per unit	\$3.00

Physical Permit Stock (Hangtags/Stickers)	Per unit	TBQ
Additional Letters and Correspondence (Includes postage)	Per Letter	\$1.25
Third Party Integration Setup	One-time	\$1,500.00
Third Party Integration Ongoing Maintenance & Support	Per integration/month	\$75.00
Online Secure Credit Card Gateway Fee <i>*Can be charged to the public</i> <i>*Assumes the use of the client merchant account</i>	Per permit	\$3.50
<b>Optional:</b> IPS Merchant Hosting Fee <i>*Can be charged to the public</i>	Per transaction	\$3.50 + Interchange Fees

#### ADDITIONAL SCOPE AND ALTERNATIVE PRICING MODELS

Item	Units	Unit Price
All-Inclusive or Per Ticket Pricing Options for Enforcement and Permitting Solutions *	Per unit	TBQ
Customizations and development outside original scope of work	Per hour	\$200.00

*\*Quote to be provided based on number of tickets/permits issued, handhelds required, and other client information.*