

David Newton

Phone: [REDACTED] Website: www.newtdontstop.com Email: [REDACTED]

STATEMENT OF INTEREST & QUALIFICATIONS

Oakland native with lifelong roots in the city and a multigenerational legacy of civil rights and housing advocacy. Brings practical, on-the-ground experience in **land use, housing development, real estate finance, and community impact analysis**, combined with deep knowledge of Oakland neighborhoods and the lived realities of working families.

Offers the Planning Commission a balanced perspective that integrates **housing production, anti-displacement strategies, economic feasibility, labor considerations, and environmental justice**, while upholding the integrity of Oakland's General Plan, zoning code, and CEQA requirements.

RELEVANT PROFESSIONAL EXPERIENCE

Senior Sales Associate / Real Estate Advisor

Coldwell Banker Realty | Oakland, CA

2015 – Present

- Over **\$400 million** in completed real estate transactions across **residential, income-producing, commercial, vacant land, and business properties**.
- Regularly reviews zoning designations, land-use constraints, development standards, and entitlement pathways affecting project feasibility.
- Works closely with architects, contractors, attorneys, engineers, and property managers to navigate permitting, renovation, adaptive reuse, and redevelopment projects.
- Advises clients on **neighborhood compatibility, community impacts, and long-term land-use considerations**, with particular sensitivity to displacement pressures in historically Black and working-class communities.
- Recognized in the **top 5% of Coldwell Banker agents** in the East and North Bay; **International President's Circle (2023)**.

HOUSING & COMMUNITY EQUITY EXPERIENCE

- Obtained real estate license specifically to assist **working-class and union families** in achieving homeownership and housing stability.
- Advocates for development approaches that **increase housing supply while preserving community character and cultural continuity**.
- Deep understanding of Oakland neighborhoods shaped by decades of residence, organizing, and professional engagement.

BOARD, GOVERNANCE & FIDUCIARY EXPERIENCE

Board Member

Huey P. Newton Foundation | Oakland, CA

- Provides governance oversight and strategic input for community-based programs centered on **self-determination, economic justice, and neighborhood empowerment**.
- Supports initiatives that intersect with land use, cultural preservation, and community-serving spaces.

Treasurer

Bay Area Longshoremen's Memorial Association

- Oversees budgeting, financial accountability, and long-term stewardship of organizational assets.
- Experience aligns with Planning Commission responsibilities related to fiscal impacts and public trust.

LABOR & WORKFORCE PERSPECTIVE

Member

International Longshore & Warehouse Union (ILWU) Local 10

2009 – Present

- Brings a labor and workforce lens to planning decisions, emphasizing **job access, workplace proximity, and infrastructure that supports working families**.
- Advocates for development that integrates **local hiring, workforce pathways, and community benefits**.

INTERNATIONAL & POLICY PERSPECTIVE

- Represented ILWU Local 10 in **Durban, South Africa**, engaging in global dialogue on labor movements and the role of planning, infrastructure, and ports in social equity.
- Established relationships with leadership of **NUMSA**, strengthening understanding of how land use, industry, and labor intersect internationally.

PROFESSIONAL AFFILIATIONS

- National Association of Realtors (NAR)
- Associated Real Property Brokers (ARPB)
- International Longshore & Warehouse Union (ILWU) Local 10