



# INTER OFFICE MEMORANDUM

**TO:** Ivy To,  
Transportation Engineer

**FROM:** Deborah Barnes, Director *Shelley Darenburg*

**THROUGH:** Shelley Darenburg, *Shelley Darenburg*  
Contract Compliance Supervisor

**PREPARED BY:** Sophany Hang, *Sophany Hang*  
Contract Compliance Officer

**SUBJECT:** City Curb Ramps and Sidewalk Repair  
Project No. 1005120

**DATE:** July 22, 2020

City Administrator's Office, Contracts and Compliance Unit reviewed three (3) bids in response to the above referenced project. Below is the outcome of the compliance evaluation for the minimum 50% Local and Small Local Business Enterprise (L/SLBE) participation requirement, a preliminary review for compliance with the Equal Benefits Ordinance (EBO), and a brief overview of the lowest responsible bidder's compliance with the 50% Local Employment Program (LEP) and the 15% Oakland Apprenticeship Program on the bidder's most recently completed City of Oakland project.

Responsive with L/SLBE and/or EBO Policies		Proposed Participation					Earned Credits and Discounts			EBO Compliant? Y/N
Company Name	Original Bid Amount	Total LBE/SLBE	LBE	SLBE	*VSLBE/LPG	L/SLBE/VSLBE Trucking	Total Credited participation	Earned Bid Discounts	Adjusted Bid Amount	
AJW Construction	\$2,398,000.00	74.57% *77.99%	0.00%	71.15%	3.42%	100.00%	77.99%	4.0%	\$2,302,080.00	Y
Rosas Brothers	\$2,458,200.00	76.93% *84.25%	0.00%	76.93%	7.32%	100.00%	84.25%	5.0%	\$2,359,872.00	Y
Ray's Electric	\$2,837,650.00	85.57% *86.24%	0.00%	84.90%	0.67%	100.00%	86.24%	5.0%	\$2,695,767.50	Y

**\*Double Counted for Very Small Local Business Enterprises (VSLBEs)**

**Comments:** As noted above, all firms exceeded the minimum 50% L/SLBE participation requirement. All firms are EBO compliant.

**50% Local Employment Program (LEP)**

Was the 50% LEP Goal achieved?	<b>Yes</b>	If no, shortfall hours?	<b>N/A</b>
Were all shortfalls satisfied?	<b>Yes</b>	If no, penalty amount	<b>N/A</b>

**15% Oakland Apprenticeship Program**

Was the 15% Apprenticeship Goal achieved?	<b>Yes</b>	If no, shortfall hours?	<b>N/A</b>
Were shortfalls satisfied?	<b>Yes</b>	If no, penalty amount?	<b>N/A</b>

The spreadsheet below provides details of the 50% LEP and 15% Apprenticeship Programs. Information provided includes the following data: A) total project hours, B) core workforce hours deducted, C) LEP project employment and work hour goal; D) LEP employment and work hours achieved; E)# resident new hires; F) shortfall hours; G) percent LEP compliance; H) total apprentice hours; I) apprenticeship goal and hours achieved; and J) Apprentice shortfall hours.

		50% Local Employment Program (LEP)						15% Apprenticeship Program				
Total Project Hours	Core Workforce Hours Deducted	LEP Project Employment and Work Hours Goal		LEP Employment and Work Hours Achieved		# Resident New Hires	Shortfall Hours	% LEP Compliance	Total Oakland Apprenticeship Hours-Achieved	Apprenticeship Goal and Hours		Apprentice Shortfall Hours
		Goal	Hours	Goal	Hours					Goal	Hours	
<b>A</b>	<b>B</b>	<b>C</b>		<b>D</b>		<b>E</b>	<b>F</b>	<b>G</b>	<b>H</b>	<b>I</b>		<b>J</b>
<b>58</b>	<b>0</b>	<b>50%</b>	<b>29</b>	<b>50%</b>	<b>29</b>	<b>0</b>	<b>0</b>	<b>100%</b>	<b>0</b>	<b>15%</b>	<b>9</b>	<b>0</b>

**Comments:** AJW Construction met the Local Employment Program’s 50% resident hiring goal with **100%** resident employment and met the 15% Oakland Apprenticeship Program .

Should you have any questions, you may contact Sophany Hang, Contract Compliance Officer at (510) 238-3723.

## LBE/SLBE Participation Bidder 1

<b>Project Name:</b>		City Curb Ramps and Sidewalk Repair												
<b>Project No.:</b>		1005120		<b>Engineer's Estimat</b>		2,630,020.00		<b>Under/Over Engineers Estimate:</b>		232,020.00				
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBE/LPG (2x Value)	Total LBE/SLBE	VSLBE Trucking	L/SLBE Trucking	Total Trucking	TOTAL Dollars	Ethnicity		
												Ethn.	MBE	WBE
<b>PRIME</b>	AJW Construction	Oakland	CB		1,626,200.00		1,626,200.00				1,626,200.00	H	1,626,200.00	
Trucking	ALL City Trucking	Oakland	CB		80,000.00		80,000.00		80,000.00		80,000.00	AI	80,000.00	
Concrete Asphalt Supplier	Central Concrete	San Jose	UB								500,000.00	C		
	Gallagher & Burk Inc.	Oakland	CB			35,000.00	35,000.00				35,000.00	C		
Detectable Warning	Level Construction Supply	Oakland	UB								50,000.00	C		50,000.00
Base Rock Supplier	Argent Materials	Oakland	CB			47,000.00	47,000.00				47,000.00	C		
Horizontal Saw Cutting	Precision Villa Landscape Products	Oakland Lake Elsinor	UB								52,800.00	C		
Root Barriers			UB								7,000.00	C		
<b>Project Totals</b>														
				0.00 0.00%	1,706,200.00 71.15%	82,000.00 3.42%	1,788,200.00 74.57%	0.00 0.00%	80,000.00 100%	0.00 100%	2,398,000.00 100%		1,706,200.00 71.15%	50,000.00 2.09%
				<b>LBE 25%</b>	<b>SLBE 25%</b>	<b>VSLBE/LPG</b>	<b>TOTAL LBE/SLBE</b>	<b>VSLBE Trucking</b>	<b>L/SLBE TRUCKING</b>	<b>TOTAL DOLLARS</b>	<b>Ethnicity</b>			
											AA = African American A = Asian AI = Asian Indian AP = Asian Pacific			

\*\* Proposed VSLBE/LPG participation is valued at 3.42%, however per the L/SLBE Program a VSLBE/LPG's participation is double counted towards meeting the requirement. Double counted percentage is reflected on the evaluation form and cover memo.

**CITY ADMINISTRATOR'S OFFICE**

**Contracts and Compliance Unit**



**PROJECT COMPLIANCE EVALUATION FOR :**

**Project No. 1005120**

**RE:**

**City Curb Ramps and Sidewalk Repair**

**CONTRACTOR: AJW Construction**

<b><u>Engineer's Estimate:</u></b> \$2,630,020.00	<b><u>Contractors' Bid Amount</u></b> \$2,398,000.00	<b><u>Over/Under Engineer's Estimate</u></b> (\$232,020.00)
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<b><u>Discounted Bid Amount:</u></b> \$2,302,080.00	<b><u>Amt. of Bid Discount</u></b> \$95,920.00	<b><u>Discount Points:</u></b> 4.00%
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1. Did the 50% local/small local requirement apply: **YES**

2. Did the contractor meet the 50% requirement **YES**

a) % of LBE	<b><u>0.00%</u></b>
b) % of SLBE	<b><u>71.15%</u></b>
c) % of VSLBE participation	<b><u>*3.42%</u></b>

**6.84%** (double counted value)

3. Did the contractor meet the L/SLBE trucking requirement? **YES**

a) Total L/SLBE trucking participation	<b><u>100.00%</u></b>
a) Total VSLBE trucking participation	<b><u>0.00%</u></b>

4. Did the contractor receive bid discount points? **YES**

(If yes, list the points received) **4%**

5. Additional Comments.

**Proposed VSLBE/LPG participation is valued at 3.42%, however, per the L/SLBE Program a VSLBE/LPG's participation is double counted towards meeting the requirement. Therefore, the VSLBE/LPG value is 6.84%**

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

7/22/2020

Date

**Reviewing Officer:**

*Sophany Kang*

**Date:** 7/22/2020

**Approved By:**

*Shelley Darenburg*

**Date:** 7/22/2020

## LBE/SLBE Participation Bidder 2

<b>Project Name:</b>		City Curb Ramps and Sidewalk Repair												
<b>Project No.:</b> 1005120.0		Engineer's Estimate			2,630,020.00		Under/Over Engineers Estimate:		171,820.00					
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBE/LPG (2x Value)	Total LBE/SLBE	VSLBE Trucking	L/SLBE Trucking	Total Trucking	TOTAL			
											Dollars	Ethn.	MBE	WBE
<b>PRIME</b>	Rosas Brother	Oakland	CB		1,671,200.00		1,671,200.00				1,671,200.00	H	1,671,200.00	
Cement	Central Concrete Supply	San Jose	UB								550,000.00	NL		
Trucking	S & S Truckiong	Oakland Rancho	CB		40,000.00		40,000.00				40,000.00	NL		
	Hub Construction	Cadova	UB								40,000.00	NL		
Asphalt	Gallagher & Burk	Oakland	CB			90,000.00	90,000.00				90,000.00	C		
Base Rock	Argent Materials	Oakland	CB								10,000.00	NL		
Horizontal	Precision	Berlingame	UB								52,000.00	NL		
Root Barrier	Villa Landscape	Lake Elsinor	UB								5,000.00	NL		
<b>Project Totals</b>				0.00	1,711,200.00	90,000.00	1,801,200.00	0.00	0.00	0.00	2,458,200.00		1,671,200.00	0.00
				0.00%	69.61%	7.32%	76.93%	0.00%	#DIV/0!	100.00%	100.00%		67.98%	0.00%
<b>Requirements:</b> The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements and aVSLBE/LPP firm can be counted double towards achieving the 50% requirement.				<b>LBE 25%</b>	<b>SLBE 25%</b>	<b>VSLBE/LPG</b>	<b>TOTAL LBE/SLBE</b>	<b>VSLBE Trucking</b>	<b>L/SLBE TRUCKING</b>	<b>TOTAL DOLLARS</b>	<b>Ethnicity</b> AA = African American A = Asian AI = Asian Indian AP = Asian Pacific			

\*\* Proposed VSLBE/LPG participation is valued at 7.32%, however per the L/SLBE Program a VSLBE/LPG's participation is double counted towards meeting the requirement. Double counted percentage is reflected on the evaluation form and cover mmo.

**CITY ADMINISTRATOR'S OFFICE**

**Contracts and Compliance Unit**



**PROJECT COMPLIANCE EVALUATION FOR :**

**Project No. 1005120**

**RE: City Curb Ramps and Sidewalk Repair**

**CONTRACTOR: Rosas Brother**

<b><u>Engineer's Estimate:</u></b> \$2,630,020.00	<b><u>Contractors' Bid Amount</u></b> \$2,458,200.00	<b><u>Over/Under Engineer's Estimate</u></b> (\$171,820.00)
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<b><u>Discounted Bid Amount:</u></b> \$2,359,872.00	<b><u>Amt. of Bid Discount</u></b> \$98,328.00	<b><u>Discount Points:</u></b> 4.00%
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- 1. Did the 50% local/small local requirement apply: **YES**
- 2. Did the contractor meet the 50% requirement
  - a) % of LBE participation **0.00%**
  - b) % of SLBE participation **69.61%**
  - c) % of VSLBE participation **\*7.32%** **14.64%** **.(double counted value)**
- 3. Did the contractor meet the L/SLBE trucking requirement? **YES**
  - a) Total L/SLBE trucking participation **100.00%**
  - a) Total VSLBE trucking participation **0.00%**
- 4. Did the contractor receive bid discount points? **YES**
  - (If yes, list the points received) **4%**

5. Additional Comments.

**Proposed VSLBE/LPG participation is valued at 7.32%, however, per the L/SLBE Program a VSLBE/LPG's participation is double counted towards meeting the requirement. Therefore, the VSLBE/LPG value is 14.64%**

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

Reviewing Officer:	<u>Sherry Kang</u> <sup>7/22/2020</sup>	Date:	<u>7/22/2020</u>
Approved By:	<u>Shelley Darenburg</u>	Date:	<u>7/22/2020</u>

## LBE/SLBE Participation Bidder 3

Project Name: City Curb Ramps and Sidewalk Repair														
Project No.: 1005120.0		Engineer's Estimate: 2,630,020.00			Under/Over Engineers Estimate: -207,630.00									
Discipline	Prime & Subs	Location	Cert. Status	LBE	SLBE	*VSLBE/LPG (2x Value)	Total LBE/SLBE	VSLBE Trucking	L/SLBE Trucking	Total Trucking	TOTAL Dollars			
												Ethn.	MBE	WBE
<b>PRIME</b>	Ray's Electric	Oakland	CB		2,369,150.00		2,369,150.00				2,369,150.00	C		
Tree Root Pruning	KeKey Demolition	Oakland	UB								60,000.00	C		
Concrete Detectable Warning	Central Concrete	San Jose	UB								335,000.00	NL		
	HD Supply	SF	UB								14,500.00	NL		
Asphalt	Gallagher & Burk	Oakland	CB			19,000.00	19,000.00				19,000.00	C		
Trucking	S & S Trucking	Oakland	CB		40,000.00		40,000.00				40,000.00	H		
<b>Project Totals</b>				0.00 0.00%	2,409,150.00 84.90%	19,000.00 0.67%	2,428,150.00 85.57%	0.00 0.00%	0.00 0.00%	0.00 100.00%	2,837,650.00 100.00%		0.00 0.00%	0.00 0.00%
				<b>LBE 25%</b>	<b>SLBE 25%</b>	<b>VSLBE/LPG</b>	<b>TRUE</b>	<b>VSLBE Trucking</b>	<b>L/SLBE TRUCKING</b>		<b>TOTAL DOLLARS</b>	<b>Ethnicity</b> AA = African American A = Asian AI = Asian Indian AP = Asian Pacific		

**CITY ADMINISTRATOR'S OFFICE**

**Contracts and Compliance Unit**



**PROJECT COMPLIANCE EVALUATION FOR :**

**Project No. 1005120.0**

**RE: City Curb Ramps and Sidewalk Repair**

**CONTRACTOR: Ray's Electric**

<b><u>Engineer's Estimate:</u></b>	<b><u>Contractors' Bid Amount</u></b>	<b><u>Over/Under Engineer's Estimate</u></b>
\$2,630,020.00	\$2,837,650.00	(\$207,630.00)
<b><u>Discounted Bid Amount:</u></b>	<b><u>Amt. of Bid Discount</u></b>	<b><u>Discount Points:</u></b>
\$2,695,767.50	\$141,882.50	5.00%
1. Did the 50% local/small local requirement apply:		<b><u>YES</u></b>
2. Did the contractor meet the 50% requirement		<b><u>YES</u></b>
a) % of LBE participation	<b><u>0.00%</u></b>	
b) % of SLBE participation	<b><u>84.90%</u></b>	
c) % of VSLBE participation	<b><u>*0.670%</u></b>	<b>.(double counted 1.34% value)</b>
Did the contractor meet the L/SLBE Trucking Requirement?	<b><u>100.00%</u></b>	
a) Total VSLBE trucking participation	<b><u>100.00%</u></b> <b><u>0.00%</u></b>	
4. Did the contractor receive bid discount points?		<b><u>YES</u></b>
(If yes, list the points received)	<b><u>5%</u></b>	
5. Additional Comments.		
<b>Proposed VSLBE/LPG participation is valued at 0.67%, however, per the L/SLBE Program a VSLBE/LPG's participation is double counted towards meeting the requirement. Therefore, the VSLBE/LPG value is 1.344%</b>		

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

7/22/2020

Date

**Reviewing Officer:**

*Sohrang Kani*

**Date:** 7/22/2020

**Approved By:**

*Shelley Darenburg*

**Date:** 7/22/2020