



CITY HALL • 1 FRANK H. OĞAWA PLAZA, 3RD FLOOR • OAKLAND, CALIFORNIA 94612

Office of the Mayor Honorable Ronald V. Dellums Mayor (510) 238-3141 FAX (510) 238-4731 TDD (510) 238-7629

# Letter of Appointment

March 3, 2009

The Honorable City Council
One City Hall Plaza, Second Floor
Oakland, CA 94612

Dear President Brunner and Members of the City Council:

Pursuant to City Charter section 601, the Mayor, hereby appoints the following person as a member of the following Board or Commission, subject to the City Council's confirmation:

### Police and Fire Retirement Board

**Jaime Godfrey**, Mayoral reappointment to serve a five year term beginning June 23, 2008 and ending June 22, 2013, filling the seat for a representative of a bank which he previously held for the term beginning June 23, 2003 and ending June 22, 2008.

Thank you for your assistance in this matter.

Sincerely,

Ronald V. Dellums

Mayor

## **SUMMARY OF QUALIFICATIONS**

Highly motivated, energetic, results oriented professional with over 25 years of Sales and Sales management experience within the Financial Services Industry.

#### CAREER EXPERIENCE

Godfrey St James, LLC Founded February 2007

February 2007 to Present Founder, Principal

<u>Responsibilities</u>: Investment management of clients with net worth in excess of \$5 million; consultant to clients in area of real estate development and hotel acquisition.

Washington Mutual Hire date: February 2003

February 2003 to February 2007 Vice President

**HLC Sales Manager** 

<u>Responsibilities</u>: Overall responsibility for the loan sales at the HLC including meeting loan volume and recruiting goals while achieving the highest standards of customer service. Also, develop and maintain a thorough under-standing of assigned lending territory and market. Additionally, with a keen focus on Pipeline, P&L and HR management.

Glendale Federal Bank/California Federal Bank Hire date: September 1974

September 1998 to February 2003 Regional Lending Manager

First Vice President

Glendale Federal and California Federal Merged

<u>Responsibilities</u>: Managed sales production for Northern California and Nevada which consist of meeting loan volume and recruiting objectives while achieving P&L and other operations mandates. Achieved President Circle honors status 3 out of 4 years.

August 1991 to August 1998 Regional Sales Manager-Northern California

Senior Vice President

<u>Responsibilities</u>: Managed both the Sales and Operational businesses in Northern California which comprised of directing successful Sales offices in the 9 Bay Area Counties. Additionally, 1 managed 3 Loan Fulfillment centers. Achieved the Circle of Elite honors for 7 seven years.

August 1988 to August 1991 District Sales Manager

Vice President

<u>Responsibilities</u>: Managed the Sales and Operational functions in San Mateo County. Achieved the Circle of Excellence honors for 3 years.

September 1974 to August 1988 Financial Center Manager

Urban Lending Affairs Officers for Northern California

Lending Officer Operations Officer Management Internship

**EDUCATION** California University

University of Southern California

Graduate School of Business Executive Management Program

Columbia University

Graduate School of Business Sales/Marketing Mgmt Program

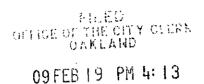
Intern Program Institute of Financial Education

Washington, D.C.

ORGANIZATIONS Member: City Club of San Francisco

Member: Commonwealth Club of California

Advisory Directory Alameda Boys and Girls Club



APPROVED FOR F	ORM AND LEGALITY
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•	. CITY ATTORNEY

# OAKLAND CITY COUNCIL

# RESOLUTION CONFIRMING THE MAYOR'S APPOINTMENT OF JAIME GODFREY AS A MEMBER OF THE POLICE AND FIRE RETIREMENT BOARD

WHEREAS, Section 601 of the City Charter provides that members of City boards and commissions shall be appointed by the Mayor subject to confirmation by the affirmative vote of five members of the City Council; and

WHEREAS, City Charter Article XXVI establishes the Police and Fire Retirement Board to manage and administer the Police and Fire Retirement System which provides retirement benefits for certain sworn police and fire personnel; and

WHEREAS, the Police and Fire Retirement Board consists of seven members including but not limited to a representative of a bank; and

WHEREAS, the Honorable Mayor Ronald V. Dellums has appointed Jaime Godfrey to serve a five-year term on the Police and Fire Retirement Board in the seat designated for a representative of a bank, subject to confirmation by the City Council; now therefore be it

**RESOLVED**, that pursuant to City Charter section 601, the City Council hereby confirms the Mayor's appointment of Jaime Godfrey to the Police and Fire Retirement Board in the seat designated for a representative of a bank, for the five year term beginning June 23, 2008 and ending June 22, 2013, filling the bank representative seat he previously held.

IN COUNCIL, OAKLAND, CALIFORNIA, PASSED BY THE FOLLOWING VOTE:

AYES – KERNIGHAN, NADEL, QUAN, DE LA FUENTE, BROOKS, REID, KAPLAN AND PRESIDENT BRUNNER NOES – ABSTENTIONS-ABSENT-

AIIE	<b>251</b> ;	
LATC	ONDA SIMMONS	
City C	Clerk and Clerk of the Oakland City C	Council