

DAVID FRANCIS JONES

EXPERIENCE

10/98-Present *City of Oakland, Oakland, CA, Principal Financial Analyst*

- Assists in the execution of all bond related transactions (Debt Issuance and Management)
- Spearheads the City's annual disclosure filings with the NRMSIRs and other regulatory requirements with complete transparency and full disclosure
- Assists in managing the overall investment position of the City and the Redevelopment Agency (approximately \$1 billion) to ensure maximum benefits to each entity
- Executes purchases of securities with the broker/dealer community pursuant to the guidelines of the City's investment policy and prudent investment practices
- Develops precise cash flows models to manage overall cash position and prepare cash management reports
- Effectively communicates with outside entities (i.e. trustees, underwriters, financial advisors, etc)

8/96 - 10/98 *Charles A. Bell Securities Corp., San Francisco, CA Assistant Vice President*

- Participated in all aspects of investment banking and financial advising
- Prepared detailed quantitative analyses of structuring options for issuers
- Lead effort to underwrite, manage and sell municipal bonds, and responded to Request for Proposals

4/94-12/95 *Wells Fargo Securities Inc., San Francisco, CA Financial Consultant*

- Invested and managed an average of \$1 million on a monthly basis
- Planned and conducted detailed product presentations to prospective clients
- Trained 12 employees on features and benefits of specific investment products

EDUCATION

Bachelor of Science, Michigan State University
East Lansing, MI, Concentration: Finance

RELEVANT, SKILLS

Proficient in Microsoft Word, Excel, and Power Point, Sympro
and Bloomberg Financial Markets

AFFILIATIONS/AWARDS

City of Oakland Employee of the Year (Finance and Management Agency) – 2001
California Debt & Investment Advisory Commission
Commonwealth Club of San Francisco
California Society of Municipal Finance Officers
National Association of Securities Professionals
National Forum for Black Public Administrators
NASD - Series 7 and 63 (1992-2000)

Charles R. Conradi
Treasurer and V.P. of Tax

Chip Conradi is the Treasurer and Vice President of Tax for The Clorox Company. Chip joined Clorox in 2000 as the Vice President of Tax and was appointed Treasurer in 2004. Chip is responsible for global tax and treasury activities for the Clorox Company and its affiliates.

Prior to joining Clorox, he was head of international tax at Bank of America in San Francisco for ten years. Chip was also Director of Tax Planning at American President Lines, and has held other tax positions in industry, including an assignment in Tokyo, Japan.

Chip received his Bachelor of Arts degree from Cornell University and his *Juris Doctor, with honors*, and his Masters Degree in Tax from Golden Gate University. He is a member of the California Bar. Chip is a member of the Board of Trustees of Golden Gate University as well as a member and past President of the Board of Directors for the Alameda County Community Food Bank, a past commissioner of the Oakland Tax board of Review, and a member and former Regional Vice President of the Tax Executives Institute.

Biographical Information Barry Pilger

Barry Pilger has been a Bay Area resident since 1973, after having moved here from the Panhandle of Nebraska, where he was born and raised.

He was a human resources manager and executive for 13 years, serving in various capacities with several large companies in the San Francisco Bay Area, including Crocker Bank and ComputerLand (where he was the head of the human resources staff.)

Barry Pilger has been active as a real estate investor since 1975, investing in dozens of residential investment property projects, from single family dwellings to large apartment buildings. Most have involved substantial renovation.

After leaving corporate life in 1986, he formed a construction company and worked as a licensed general and concrete contractor in California for 14 years. He became a licensed real estate broker in 1996.

Today he is the principal and owner of Stafford Mortgage and Stafford Real Estate in Oakland, originating residential and commercial real estate loans as well as representing buyers and sellers in real estate transactions within the state of California.

He has a bachelor's degree from the University of Nebraska and has done graduate work in business administration at San Francisco State University.

Barry has served on a number of non profit boards, including the Oakland based Narcotics Education League (NEL), World Affairs Council of Northern California and the Merola Opera Program (of the San Francisco Opera). He has served as president of the North Hills Phoenix Association, a community group formed after the Oakland fire in 1991, and remains active in neighborhood Oakland civic affairs. In 2003 he served as co-chair of the successful drive to create a wildfire prevention assessment district in the Oakland hills.

Barry Pilger and his wife, Catherine Moss, have lived in the North Oakland hills since 1976.