EBALDC Property Loan/Sale Forgiveness

Twima Earley

Housing Development Manger Asset Management Services









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Staff Recommendation

Staff Recommends That The City Council Adopt A Resolution Authorizing The City Administrator To Forgive \$3,000,000 In Outstanding Principal And ALL Accrued And Unpaid Interest Owed By East Bay Highland Palms II, LP For The Highland Palms Property, And \$5,000,000 In Outstanding Principal And All Accrued And Unpaid Interest Owed By East Bay Capital Fund II, LP For The Eastlake Property, To Preserve Long-Term Affordability Until 2073 And Facilitate The Property Sale To A New Owner.



Background & Legislative History

- Measure KK (2016) authorized \$100M for affordable housing.
- Acquisition and Conversion to Affordable Housing (ACAH) Program established 2017; rebranded under Resolution 87876 C.M.S. (2019).
- Eastlake (\$5M) and Highland Palms (\$3M) were among first ACAH awards.
- Both serve residents up to 80% AMI, rents capped at 30% of 80% AMI.



Background & Legislative History Property Overviews

Eastlake (2515 10th Ave)

- · 35 units built in 1957; 29 one-bed, 5 two-bed, 1 studio.
- \$1.1M in repairs including seismic retrofit.
- · Deferred maintenance, habitability suits, and vacancies.
- Working families and individuals earning ≤80% AMI.



Highland Palms (1810 E. 25th St)

- 23 units built in 1964; 8 one-bed, 14 two-bed, 1 three bed.
- \$3.3M in repairs including seismic retrofit.
- Deferred maintenance.
- Working families and seniors earning ≤80% AMI.







Both properties **operate at losses** with negative partner equity. 2024 Audit:

Property	Revenue	Expenses	Difference
Highland Palms	\$404,827	\$427,576	-\$22,749
Eastlake	\$538,987	\$585,978	-\$46,991

• Reserves depleted; EBALDC is currently subsidizing operations.



Background & Legislative History Debt Structure & Sale Proceeds Allocation

Property sale proceeds are expected to be insufficient to cover first-position debt (Hard Loan).

Property	Sale Proceeds	Hard Loan	Net Hard Loan	City Investment	City Debt	Net City Debt
Highland Palms	-\$3.1M	\$4.6M	-\$1.5M	\$3M	\$3.6M	-\$3.6M
Eastlake	-\$2.8M	\$3.7M	-\$0.9M	\$5M	\$6.1M	-\$6.1M

- No residual to City.
- Forgiveness allows sale and preserves affordability through 2073.



Analysis & Policy Alternatives

- Full forgiveness preserves affordability, avoids foreclosure.
- Foreclosure costly, displaces residents.
- Partial forgiveness insufficient for stabilization.
- → Full forgiveness is fiscally responsible and sustains public benefit.
- Proposal would preserve affordability through 2073 and prevent displacement.
- Avoids foreclosure and ensures portfolio stability.
- Aligns with housing and racial equity goals.



Fiscal & Equity Impact(s)

Fiscal Impact(s)

If **not** approved

 Both properties face risk of foreclosure, leading to loss of 58 affordable homes and displacement of long-term residents.

If approved

- The City enables a stabilized transfer to a new qualified owner who will rehabilitate, preserve, and continue affordability through 2073.
- Safeguards the City's original Measure KK investment and avoids a precedent-setting foreclosure in Oakland's affordable housing portfolio.
- Prevents the potential loss of \$8 million in City-secured affordability and **keeps 58 families housed at below-market rents** in East Oakland.

Equity Impact(s)

- 71% of residents are Black or African American.
- Average household income ~\$45,000.
- Prevents displacement in East Oakland.
- Aligns with City racial equity and anti-displacement goals.



Implementation Timeline

- 1. December 2nd Council consideration
- 2. December 3-5th Execute forgiveness & reconveyance
- 3. Within 15 days of approval Execution of the purchase and sale contract
- 4. January 2026 Recordation of reconveyance & update to regulatory agreements
- 5. Q1-2026 City will begin KPI oversite and monitoring



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THANK YOU

Tearley@oaklandca.gov