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'AGENDA REPORT

TO: DEANNA J. SANTANA

CITY ADMINISTRATOR

FROM: Fred Blackwell

Assistant City Administrator

SUBJECT: Foreclosure Prevention and Mitigation

Reports

DATE: January 8, 2013

City Administrator

Approval

Date

COUNCIL DISTRICT: City-wide

RECOMMENDATION

Staff recommends that the City Council accepts this

Monthly Tracking Report On The Implementation Of The Vacant Building Registry Program.

Staff further recommends that the Council accept staff's proposal to change the item to report back to the Community and Economic Development Committee on a quarterly basis, and to expand the report to include information related to more comprehensive foreclosure data, including bank by bank performance.

<u>ANALYSIS</u>

In March 2011, members of the Council's Community and Economic Development Committee requested that staff provide monthly reports to the Committee on the implementation status of the City's Vacant and Foreclosed Properties Registration program that was passed in 2010. Staff has been providing such monthly reports, most recently covering outcomes through October, 2012. Include here as *Attachment A* is data showing program outcomes through December, 2012.

Staff is recommending that the frequency of this tracking report be changed to be on a quarterly basis, and be expanded to include vital information about Oakland foreclosure data, including specific bank performance. Key changes have occurred since the Committee requested monthly reports that justify this recommendation, including:

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Oakland has developed a model proactive foreclosed properties program which several
other cities are seeking to emulate, including the cities of Los Angeles, Richmond, San
Diego, and others. For example, in FY 11-12, the Oakland program resulted in the
following:

- o Registration of over 1,600 properties
- o Inspection of over 2,900 properties
- Major lenders cleaning up all their properties that were cited rather than City clean-up
- O Direct collection of over \$1.6 million in fees and penalties, including the use of a \$1,000/day fine for blight.
- The City's ordinance was expanded in June 2012 to include the registration by lenders of all defaulted and foreclosed properties, as well as the proactive inspection and maintenance of applicable properties.
- Recent inspections under the City's new expanded ordinance evidences effective results from the City's diligent efforts to change bank practices to provide high level attention and proactive maintenance by major lenders on Oakland foreclosed properties:
 - o Out of the inspection of 55 Wells Fargo foreclosed properties, there were only 3 properties with blight, which are being by Wells Fargo. Out of the 325 Wells Fargo defaulted properties inspected, there were only 6 with minor blight, and the property owners were sent a courtesy notice pursuant to the City's new code enforcement procedures.
 - Out of the inspection of 46 spot-checked non-Wells Fargo foreclosed and defaulted properties, there were no blighted properties identified.
 - o In contrast, when the City began its proactive blight program last year, the original inspections found that 46% of foreclosed properties and 54% of defaulted properties inspected were blighted.

Providing Council reports on a quarterly rather than monthly basis facilitates increased staff focus on expanded and critical program delivery needs.

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Information to be provided on a quarterly basis would include the following by specific banks:

- Number of Notice of Defaults (NOD) filed
- Number of trustee sales
- Number of completed foreclosures or Real Estate Owned (REO)
- Number of short sales, with or without a NOD filed
- Number of loan modifications completed, including with principal reduction
- Complaints regarding violations of the National Mortgage Settlement Agreement or the new State Homeowner Bill of Rights Act and resolution
- Complaints of violations of local laws, including tenant protections and resolution
- Number of blighted properties complaints
- Effective resolution of blight complaints
- Registration of NOD and REO properties, including fees assessed and collected
- Blight penalty fees assessed and collected
- Information about City funded services, including outreach work, housing counseling, and legal services for both tenants residing in properties and homeowners at risk of foreclosure.

For questions about this report, please contact Margaretta Lin, Strategic Initiatives Manager, at 510-238-6314.

Respectfully submitted,

Fred Blackwell

Assistant City Administrator

Reviewed by:

Ray Derania, Building Official

Prepared by:

Margaretta Lin, Strategic Initiatives Manager Department of Housing and Community Development & Department of Planning, Building, and Neighborhood Preservation

Attachment A: Monthly Foreclosed Properties Report

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	FORECLOS	ED & DEFAUL	TED PROPE	RTIESREGIS	TRATION		
	METRIC	July 2010 to June 2011	July 2011 to Dec 2011	Jan 2012 to Oct 2012	Nov 2012	D ec 2012	TOTALS, program to date
1	Foreclosed & defaulted parcels registered by lenders	1,188	449	1017	161	403	3,218
1.1	Foreclosed registration fees collected (at \$568 each)	\$667,000	\$255,040	\$320,352	\$28,968	\$65,320	\$1,336,680
2	Foreclosed registration penalty notices mailed to lenders	598	22	66		233	919
3	Foreclosed registration penalties charged (at \$5,000 each)	\$710,000	\$15,000	\$138,500		\$1,165,000	\$2,028,500
3.1	Foreclosed registration penalties collected	\$185,000	\$0	\$20,000			\$205,000
4	Foreclosed cost-recovery fees charged	\$608,000	\$35,600	\$117,300			\$760,900
4.1	Foreclosed cost-recovery fees collected.	\$115,000	\$33,900	\$23,700		·	\$172,600
5	Total CHARGED: foreclosed registration fees, penalties and cost-recovery fees	\$1,985,000	\$305,640	\$576,152	\$28,968	\$1,230,320	\$4,126,080
6	Total COLLECTED: foreclosed registration fees, penalties and cost-recovery fees	\$967,000	\$288,940	\$364,052	\$28,968	\$65,320	\$1,714,280
7	City staff overtime cost incurred	\$225,000	\$31,500	\$0	\$0	\$0	\$256,500

	FORECLOSED	& OEFAULTE	D PROPERTI	ES-BLIGHT /	ABATEMENT		
	METRIC	July 2010 to June 2011	July 2011 to Dec 2011	Jan 2012 to Oct 2012	Nov 2012	Dec 2012	TOTALS, program to date
8	Number of foreclosed parcels inspected	1,900	1,034	64 7	270	156	4,007
8.1	Number of blight penalty notices mailed to lenders	481	41	30	0	0	55 2
8.2	Foreclosed parcels cleaned and/or secured by lenders	270	2 5	38	2	1	33 6
8.3	Foreclosed parcels cleaned and/or secured by Code Enforcement	35	0	0	0	0	35
9	Fees & penalties ASSESSED for blighted foreclosed properties	\$ 0	\$242,600	\$6 73 ,000	\$0	\$0	\$91 5, 600
10	Fees & penalties COLLECTED for blighted foreclosed properties	S 0	\$242,600	\$ 84 ,000	\$0	\$0	\$3 26,600
11	SB 1137 properties inspected	553	58	2 3	N/A	N/A	634
11.1	• SB 1137 notices served	3 6	3	6	N/A	N/A	45
11.2	• SB 1137 penalties assessed	n/a	\$84,000	\$0	N/A	N/A	\$84,000
11.3	SB 1137 penalites collected	n/a	\$0	\$0	N/A	N/A	\$0

ATTACHMENT A, outcomes through December 2012

GENERAL CITYWIDE BLIGHT, ABATEMENT ACTIVITY (NON-FORECLOSURES)								
	METRIC	July 2010 to June 2011	July 20 1 1 to Dec 2011	Jan 2012 to O ct 2012	N ov 2012	D ec 2012	TOTAĿS, progra m to date	
12	Property blight complaints received by Code Enforcement (citywide)	5,225	1,672	3,986	299	463	11,645	
12.1	 Property blight inspections conducted (each complaint can require multiple inspections) 	18,600	5,900	7,470	474	734	33,178	
13	Residential habitability complaints received by Code Enforcement (citywide)	3,290	1,163	1,834	167	226	6,680	
13.1	 Citywide residential habitability inspections conducted (each complaint can require multiple inspections) 		4,260	3,513	283	382	20,418	
14	Property blight abatement contracts issued by Code Enforcement (citywide)	373	64	87	6	11	541	
14.1	Citywide property blight abatement contracts, amount liened	\$2,225,300	\$455,635	\$134,855	\$3,008	\$14,029	\$2,832,827	
14.2	Of that liened, amount collected	\$489,200	\$1,189,162	\$1,144,331	\$30,341	\$13,169	\$2,866,203	