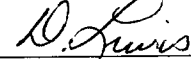


OFFICE OF THE CITY CLERK
CITY OF OAKLAND

2008 FEB 23 PM 6:44

Approved as to Form and Legality



Agency Counsel

REDEVELOPMENT AGENCY
OF THE CITY OF OAKLAND

Resolution No. **2008-0030** C.M.S.

**RESOLUTION AUTHORIZING THE AGENCY
ADMINISTRATOR TO INCREASE THE FUNDING FOR
OAKLAND BUSINESS DEVELOPMENT
CORPORATION IN AN AMOUNT NOT TO EXCEED
\$100,000 OF REDEVELOPMENT FUNDS FOR FISCAL
YEAR 2008-09, FOR A TOTAL CONTRACT AMOUNT
NOT TO EXCEED \$468,550, FOR COMMERCIAL LOAN
UNDERWRITING AND SERVICING**

WHEREAS, the City of Oakland has contracted with Oakland Business Development Corporation (“OBDC”) since 1979, to provide loan services and technical assistance to Oakland businesses; and

WHEREAS, the Redevelopment Project Area’s implementation strategy identifies the revitalization of businesses within the commercial and industrial corridors of the Redevelopment area as an integral component in achieving blight reduction; and

WHEREAS, the Redevelopment Agency of the City of Oakland (the “Agency”) is a catalyst through which a successful commercial, retail and industrial revitalization strategy can emerge; and

WHEREAS, OBDC effectively manages loan programs in the Coliseum and Central District Redevelopment project areas for the Agency at present, and has demonstrated the capacity to lend to small businesses to further the City goals of attracting, expanding, and retaining Oakland businesses, thereby creating job opportunities for low-moderate income Oakland residents; and

WHEREAS, OBDC’s financial and technical assistance to small businesses will contribute to elimination of blight and help foster revitalization of commercial corridors in the redevelopment project areas; and

WHEREAS, during the current two-year contract period (FY 2007-2009), OBDC has shown its ability to service the City's and Agency's commercial loan portfolio, in addition to its own loan portfolios; and

WHEREAS, this contract will leverage the resources and expertise of the Community and Economic Development Agency ("CEDA") with those of OBDC to more effectively serve Oakland's businesses and manage the Agency's commercial loan portfolio; and

WHEREAS, the increase in lending activity that is expected to result from additional funding for OBDC's contracted loan underwriting services will leverage additional private capital and equity investments in Oakland businesses that otherwise may not be invested, create new jobs for Oakland's residents, and add to the City's business license tax base; and

WHEREAS, the effective partnering of resources and expertise with OBDC furthers the Agency's and City Council's goals of coordinating City services in order to attract and support businesses emphasizing sustainability (particularly the creation and retention of jobs for Oakland's low-moderate income residents), especially in neighborhood commercial areas; and

WHEREAS, the City has allocated \$272,750 of CDBG funds, is requested to allocate an additional \$95,800 of Economic Development Initiative funds, and requires an additional \$100,000 from the Agency for OBDC's FY 2008-2009 contract, to be allocated as follows:

- \$50,000 from Coliseum Redevelopment District Fund(9450)), Coliseum Redevelopment Organization (88659), Coliseum Redevelopment Project (\$82600) and
- \$50,000 from Central Redevelopment District Fund Balance (9510), for a total contract amount of \$468,550; and

WHEREAS, the City and Agency will modify the loan servicing component of the OBDC contract for FY 2008-2009 and transfer its functions into the Community Economic Development Agency, to streamline the loan servicing process currently provided by OBDC; and

WHEREAS, the Agency finds that the Agreement with OBDC is for services of a professional or specialized nature; and

WHEREAS, the Agency finds and determines that the services under this contract will be temporary and performance of the contract shall not result in the loss of employment or salary by any person having permanent status in the competitive service; now, therefore be it

RESOLVED: That the Agency hereby authorizes an allocation of Agency funds in an amount not exceed \$100,000, to supplement the OBDC contract for FY 2008-2009; and be it

FURTHER RESOLVED: That the Agency Administrator, or her designee, is authorized to conduct negotiations, execute documents, administer the contract and amendments thereto, modify or extend the agreement terms, and take any other action necessary with respect to the contract and its amendments consistent with this Resolution and its basic purpose; and be it

FURTHER RESOLVED: That all agreements shall be approved as to form and legality by the Agency Counsel and shall be placed on file in the Office of the City Clerk.

IN AGENCY, OAKLAND, CALIFORNIA, MAR 18 2008 2008

PASSED BY THE FOLLOWING VOTE:

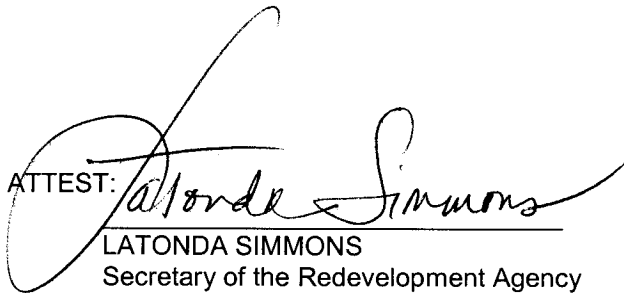
AYES - BRUNNER, KERNIGHAN, NADEL, QUAN, BROOKS, REID, CHANG, AND
CHAIRPERSON DE LA FUENTE - 8

NOES - 0

ABSENT - 0

ABSTENTION - 0

ATTEST:



LATONDA SIMMONS
Secretary of the Redevelopment Agency
of the City of Oakland, California