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OAKLAND

2016 SEP -2 AM 8:58

AGENDA REPORT

TO: Sabrina B. Landreth
City Administrator

FROM: Brooke A. Levin
Director, Public Works

SUBJECT: Master Lease 3.0 Purchase Agreement

DATE: August 29, 2016

City Administrator
Approval

Date

9/1/16

RECOMMENDATION

Staff Recommends That The City Council Authorize The City Administrator And/Or Designee Without Return To Council: (1) Negotiate And Execute A Master Lease Purchase Agreement With A Financial Institution Selected Through A Competitive Process In An Amount Not To Exceed Eleven Million Five Hundred Thousand Dollars (\$11,500,000.00) For A Term Not To Exceed 10-Years And An Interest Rate Not To Exceed Three-Percent (3%) To Purchase Vehicles And Related Equipment For Use By Multiple City Agencies; (2) Purchase Some Or All Of The Vehicles And Related Equipment (A) Via Agreements With One Or More Vendors Selected Through A Competitive Request For Proposal/Qualifications Process, After Waiver Of Advertising And Competitive Bidding, Or (B) Through Cooperative Agreements; And (3) Adjust The Public Works Department's 2016-2017 Fiscal Year Operating Budget By Appropriating Funds And Increasing Revenue And Expenditures Equivalent To The Master Lease In An Amount Not To Exceed \$11,500,000.00.

EXECUTIVE SUMMARY

Oakland Public Works' Bureau of Infrastructure & Operations (BIO), Equipment Services Division, has primary responsibility for the acquisition, maintenance and repair of all City of Oakland vehicles, trucks and other light and heavy duty equipment. Many of the vehicles within the City's fleet have out-served their economic usefulness and require replacement in order to ensure overall public safety reliability.

To this extent, Oakland Public Works (OPW) seeks authorization, without return to Council, to negotiate and execute a Master Lease Purchase Agreement with a financial institution selected through a competitive process in an amount not to exceed \$11,500,000.00 for a term not to exceed 10-years and an interest rate not to exceed 3% to purchase vehicles and related equipment for use by multiple City agencies. OPW also seeks authorization to purchase some or all of the vehicles and related equipment: a) via agreements with one or more vendors selected through a competitive request for proposal/ qualifications process, after waiver of advertising and competitive bidding, or b) through cooperative agreements. Lastly OPW requests an adjustment to the Public Works Department's 2016-2017 Fiscal Year operating budget by appropriating funds and increasing revenue and expenditures equivalent to the Master Lease in an amount not to exceed \$11,500,000.00.

Item: _____
Finance & Management Committee
September 13, 2016

BACKGROUND/LEGISLATIVE HISTORY

It is the role and responsibility of city government – elected officials and City staff – to deliver city services as effectively and efficiently as possible. To fulfill this mission, City staff must have a dependable fleet. Municipal fleets provide a variety of services to residents. In many cases, these services are provided through the use of specialized equipment. The ability to provide services in an effective and efficient manner is in many ways dependent upon a quality fleet of vehicles and other equipment. Oakland Public Works' (OPW) Equipment Services Division oversees all of Oakland's fleet management services; with vehicles and equipment designed to facilitate everything from the fire and police departments, to wastewater collection.

On June 10, 2014, OPW provided a fleet status report to the Finance and Management Committee. Within the context of said report, staff detailed that the City's static, annual funding for vehicle and equipment replacement has been inadequate towards ensuring a cost-effective fleet. Staff likewise detailed that Oakland's fleet has a current replacement value of \$110 million, and that if each item were replaced at a reasonable interval for its type, the average annual capital funding requirement would equate to approximately \$11 million.

In recent years, the City Council has authorized other master lease purchase financing initiatives to replace vehicles past their useful life, as well as to increase the overall number of vehicles within the City's fleet. These lease financing provisions were ratified through enactment of Authorizing Resolution No. 85052 C.M.S., dated June 17, 2014 (Master Lease 2.0), and Authorizing Resolution No. 84231 C.M.S., dated March 5, 2013 (Master Lease 1.0). With the ratification of the currently proposed legislation (Master Lease 3.0), an additional \$11,500,000.00 lease financing provision will be used to replace the City's most critically aged and unreliable vehicles and equipment; thereby enhancing operational efficiency, as well as greatly reducing excessive and ongoing vehicle maintenance costs.

ANALYSIS

Overview of Proposed Vehicle Purchases and Purchase History By Department/Year

OPW is proposing the purchase of approximately (130) vehicles and related equipment for the City's fleet that are beyond their economic life and which require acquisition/replacement to ensure reliable public safety functions. A listing of the proposed vehicle and equipment purchases, by City agency, is referenced within **Attachment A: (Departmental Proposed Vehicle Replacements)** and **Attachment B: (City-Wide Proposed Vehicle Replacements)** of this report.

The below-referenced chart provides an overview of vehicles purchased from 2012-2014, by City agency, as well as the number of vehicle purchases proposed through enactment of the Lease 3.0 initiative:

Chart 1A
OPW's Equipment Services Division
Vehicle Replacements By Year/Department and Master Lease Agreement

Department	2013 Master Lease 1.0	2014 Master Lease 2.0	2016 Master Lease 3.0	Vehicles Replaced	Total Vehicles And Equipment Assigned	Percent Replaced
Police	119	153	40	312	806	39%
Fire	11	10	31	52	159	33%
Public Works / DOT	19	76	43	141	626	23%
Parks & Recreation	1	2	6	9	34	26%
Information Technology	0	4	2	4	10	40%
Human Services	3	4	8	15	33	45%
Library	0	2	0	2	3	67%
Finance - Revenue	0	1	0	1	3	33%
Housing, Planning and Lending Services	0	17	0	17	48	35%
TOTAL	153	269	130	553	1,722	32%

Vehicle Replacement/Addition Plans

Oakland Police Department (OPD):

The vehicle replacement plan for the Police Department entails the replacement of (40) of the oldest units currently in service, inclusive of: marked and unmarked patrol vehicles; evidence technician vans, as well as specialty use enforcement vehicles and other related equipment. All vehicles and equipment earmarked for replacement have far exceeded its useful service life, with the average age of vehicles at 15-years, with more than 110,000 in driving miles recorded.

It should likewise be noted that none of the vehicles slated for replacement should be considered for any form of re-use or redeployment. This is attributed to the annually projected maintenance and repair costs, coupled with issues pertaining to the availability of replacement parts due for industry-determined obsolete parts and equipment.

Oakland Fire Department (OFD):

The vehicle replacement plan for the Fire Department entails the replacement of (31) in-service vehicles and related equipment, including: a 19-year old emergency response pumper fire truck; (16) sedans with an average age of 16-years which are used for code enforcement, and (13) additional trucks and vans used in various emergency response and administrative support functions; each with an average age of 16-years.

Oakland Public Works (OPW) and the Department of Transportation (DOT)

The vehicle replacement plan for OPW and the DOT calls for replacing (43) of the oldest vehicles and equipment currently in service. The purchasing proposal includes a combination of street sweepers; packer trucks; aerials; cargo vans; service trucks and dump trucks. The replacement plan likewise includes specialty equipment essential to maintenance and construction: crane; auger truck; sewer rodder(s); pavement patcher(s); crack sealer(s); air compressors; concrete grinders and wood chippers.

All of the above-referenced items slated for replacement have been in use for up to 25-years, with a service-life average of 16-years. Many of the units have also incurred prolonged out-of-service downtimes due to break-downs; with replacement parts and equipment difficult to locate and acquire due to the age and industry-determined obsolete distinction of the vehicles.

The vehicle replacement tally also includes the purchase of seven (7) low emission Compressed Natural Gas (CNG) powered heavy duty vehicles, which shall replace older, high emissions diesel vehicles. Replacing the older units with clean burning CNG vehicles will significantly lower greenhouse gas emissions and greatly reduce citizen exposure to harmful pollutants.

Department of Human Services (DHS):

The vehicle replacement for DHS includes replacing seven (7) delivery vans and one (1) box-truck with a lift gate. These items are used by Head Start staff to facilitate mail pick-ups and deliveries to Head Start and Early Head Start program facilities and Family Child Care Centers. The vehicles are also used to facilitate deliveries to multiple sub-contracting Head Start and Early Head Start Program partners, inclusive of the Unity Council.

As with the vehicles slated for replacement in other City agencies, all of the replacement items have been in use for up to 25-years, with a service-life average of 16-years. Many of the units have also incurred prolonged out-of-service downtimes due to break-downs; with replacement parts and equipment difficult to locate and acquire due to the age and industry-determined obsolete distinction of the vehicles.

Oakland Parks & Recreation (OPR):

The vehicle replacement plan for OPR includes replacing three (3) 16-year old diesel powered paratransit buses and (3) additional transport vehicles; all with cleaner burning CNG or zero-emission battery/electric technology. OPR's current 25-passenger van buses are used to

provide essential transportation for children and adults throughout Oakland on a daily basis. As stated above, replacing the older units with clean burning CNG vehicles will significantly lower citizen's exposure to harmful pollutants and greatly reduce out-of-service maintenance time.

Information Technology Department (ITD):

A total of two (2) new vehicles will be purchased for the Information Technology Department, inclusive of one (1) equipment/delivery van and one (1) passenger sedan. The van will be used by ITD personnel to facilitate the transport of radios and other technical/electronic equipment for repair and replacement on behalf of multiple City agencies. The sedan will likewise be used by ITD staff to accommodate off-site meetings and preventive maintenance service calls to various City departments geographically located throughout Oakland.

Issuance of Request for Proposal/Qualifications for Vehicle and Equipment Purchases

Oakland Municipal Code (OMC) Title 2, Chapter 2, Article 1, Section 2.04.051.A requires the City to conduct a competitive Request for Proposal/Qualifications (RFP/Q) selection process for the procurement of professional services. In keeping with this provision, Public Works staff shall compile and issue the requisite RFP/Q for the purchase of some or all of the proposed vehicles from licensed and qualified vendors, and seeks authorization to enter into one or more purchasing agreements with vendors to be selected through the RFP/Q process without returning to City Council.

Request for Waiver of Advertising, Competitive Bidding and Local Business Enterprise Requirements /Use of Cooperative Agreements to Purchase Some or All of the Vehicles and Related Equipment

OMC Section 2.04.050 requires advertising and competitive bidding for contracts when the City purchases services, supplies, and equipment, or a combination thereof, such as the purchase of these vehicles and related equipment, when the purchase amount exceeds \$50,000.00 and requires the award to the lowest responsible, responsive bidder if award is made. OMC Section 2.04.050 I.5 provides an exception to the advertising and competitive bidding requirement of the OMC upon a finding and determination by the City Council that it is in the best interests of the City to do so.

Staff also wants the flexibility in facilitating this major purchase of some or all of the vehicles and equipment through the use of Cooperative Agreements. With respect to the use of Cooperative Agreements, it is widely understood that Federal, state and local governmental agencies often employ the use of such Cooperative Agreements which afford a group of buyers with a common interest to pool their buying power in order to negotiate more favorable pricing on goods and services. Cooperative Rate Agreements – also known as a purchasing consortia - are set-up to aggregate purchasing volume from many different governmental entities and increase purchasing power and best pricing elements for all agencies involved. Since advertising and competitive bidding has already been conducted by the original (primary) governmental purchasing entity, the City can greatly benefit through use of Cooperative Agreements by achieving:

- Time efficiencies in terms of time and effort normally expended relative to the development and issuance of the request for proposal(s);
- Significant cost-savings and purchasing power based upon the collaborative buying strength and sheer purchasing volume of multiple governmental agencies;
- Shared expertise in terms of overall commodity specifications and product deliverables.

To this extent, staff seeks authorization to waive the advertising, competitive bidding and LBE requirement associated with the purchase of some or all of the vehicles and related equipment from vendors selected through the RFP/Q process discussed above. When beneficial to the City to do so with respect to price, choice, delivery times and other factors, staff will also like the flexibility to utilize Cooperative Agreements with other governmental agencies for the purchase of vehicles and equipment, with the stipulation that all of the City's standard contracting requirements (except LBE) are followed with respect to all items acquired through said transactions.

FISCAL IMPACT

The proposed Master Lease Purchase Agreement (Lease 3.0) entails securing financing in an amount not to exceed \$11.5M for terms ranging from 3-10 years, at an interest rate not to exceed three percent (3%). Each of the master lease purchase agreement's equipment schedules will have a term equal to the aggregate average useful life of the leased equipment. The majority of all proposed vehicle and equipment purchases have useful life projections of 3-10 years. (See **Attachment C – Debt Service Projections.**)

The \$11.5M financing is structured with 3-10 year maturities, with estimated coupons ranging from one-point-six percent (1.6%) to two and one-half percent (2.5%) for 3-10-years. All lease payments will be fully discharged within 10-years, with estimated annual payments ranging from approximately \$2,602,586.00 in years 1-3, \$1,212,509.00 in years 4-5, \$489,155.00 in years 6-7, and \$261,374.00 in years 8-10. (See **Attachment D – Debt Service Payment Schedule.**) As of Fiscal Year End (FYE) 2015-2016, OPW's Equipment Services Fund (4100) balance is (\$1,077,317.00). However, the fund is projected to have a positive \$231,106 fund balance at the close of the current fiscal year – June 30, 2017; due to the repayment of the negative balance from a planned reduction in expenditures of \$915,630. (See **Attachment E – Fund 4100 / 5-Year Cash Balance Projections.**)

OPW seeks authorization from City Council to enact adjustments to the adopted Fiscal Year 2016-2017 Public Works Department's Operating Budget by appropriating funds and increasing revenue and expenditures equivalent to the master lease in an amount not to exceed \$11,500,000.00, in the Equipment Fund (4100).

The cumulative cost of the proposed debt service is funded via rate structure by the Oakland Public Works Equipment Services Fund (4100); Equipment Services Administrative Organization (30541); Capital Lease Obligation Account (58214) for principal payments; Interest on Long-Term Debt Account (58215) for interest payments, and Bank and Bond Expenditures Account (58111) for bank and bond expenses. As a result of the retired debt associated with Lease 1.0, we are able to fund these additional vehicles and equipment at no additional cost to individual departments.

PUBLIC OUTREACH / INTERSET

This item does not require any further public outreach other than the required posting on the City's website.

COORDINATION

Information contained within this report was developed on a collaborative basis between Oakland Public Works' Bureau of Infrastructure & Operations (BIO), the City's Budget Office, the Treasury Bureau, the Purchasing Division, the Office of the City Attorney and other affected City agencies/departments.

SUSTAINABLE OPPORTUNITIES

Economic: Sound management of the City's fleet reduces overall vehicle and equipment costs and increases City funding for the direct benefit of Oakland's citizenry. As assets age, their fixed cost is reduced while their operational costs increase. For each type of equipment, there is a point where total costs rise and the equipment reaches the end of its economic life. Keeping vehicles and equipment in service after this point has a greater annualized cost than replacing the item(s) with a new asset.

Environmental: Regular replacement of fleet assets deploys up-to-date technologies that greatly reduce fuel consumption and emissions compared to the aged vehicles and equipment proposed for replacement.

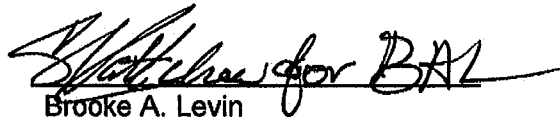
Social Equity: Continually maintaining operational efficiencies for City of Oakland vehicles, inclusive of public safety vehicles, will aid towards ensuring that Oakland's neighborhoods are places where the citizenry can thrive in safe and healthy environments.

ACTION REQUESTED OF THE CITY COUNCIL

Staff Recommends That The City Council Authorize The City Administrator And/Or Designee Without Return To Council To: (1) Negotiate And Execute A Master Lease Purchase Agreement With A Financial Institution Selected Through A Competitive Process In An Amount Not To Exceed Eleven Million Five Hundred Thousand Dollars (\$11,500,000.00) For A Term Not To Exceed 10-Years And An Interest Rate Not To Exceed Three-Percent (3%) To Purchase Vehicles And Related Equipment For Use By Multiple City Agencies; (2) Purchase Some Or All Of The Vehicles And Related Equipment (A) Via Agreements With One Or More Vendors Selected Through A Competitive Request For Proposal/Qualifications Process, After Waiver Of Advertising And Competitive Bidding, Or (B) Through Cooperative Agreements; And (3) Adjust The Public Works Department's 2016-2017 Fiscal Year Operating Budget By Appropriating Funds And Increasing Revenue And Expenditures Equivalent To The Master Lease In An Amount Not To Exceed \$11,500,000.00

For questions regarding this report, please contact Richard Battersby, Equipment Services Manager, Oakland Public Works, at (510) 615-5487.

Respectfully submitted,



Brooke A. Levin
Director, Oakland Public Works

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Attachments:

- Attachment A: Departmental Proposed Vehicle Replacements
- Attachment B: City-Wide Proposed Vehicle Replacements
- Attachment C: Debt Service Projections
- Attachment D: Debt Service Payment Schedule
- Attachment E: Fund 4100 – 5-Year Cash Balance Projections

OAKLAND PUBLIC WORKS

MASTER LEASE 3.0 PURCHASE AGREEMENT

LEGISLATIVE REPORT ATTACHMENTS

- **Attachment A** - Proposed Vehicle Replacements
 - Oakland Police Department
 - Oakland Fire Department
 - Oakland Public Works / Department of Transportation
 - Department of Human Services
 - Oakland Parks & Recreation
 - Information Technology Department

- **Attachment B** - Proposed Vehicle Replacements
 - All City Agencies

- **Attachment C** - Equipment Master Lease 2016 - Debt Service Projections

- **Attachment D** - Debt Service Payment Schedule – Cash Availability

- **Attachment E** - Fund 4100 / 5-Year Cash Balance Projections

OAKLAND POLICE DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT A

Total Number of Vehicles Replaced: 40 Units
 Approximate Cost of Vehicles Replaced: \$2,002,912
 Average Cost of Vehicles Replaced: \$50,073
 Average Age of Vehicles: Estimated 15 Years

Division	Unit	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment
											Years
OPD	VARIOUS	Chevrolet Express Vans white Radios, Computers 15 Passenger				Replace w/ Similar Vehicles	2	\$40,206.00	\$13,000.00	\$106,412	3
OPD	VARIOUS	Ford Escapes White				Replace w/ Similar Vehicles	8	\$22,668.00	\$9,000.00	\$253,344	3
OPD	VARIOUS	Marked Ford Explorer Interceptor PPV's Light bars (PSO's) Radio/Computer				Replace w/ Similar Vehicles	10	\$39,250.00	\$26,000.00	\$652,500	3
OPD	VARIOUS	Slicktop All Black Ford Explorer Interceptor PPV's (Watch / Tac Commanders) Swat build				Replace w/ Similar Vehicles	2	\$39,250.00	\$25,750.00	\$130,000	3
OPD	VARIOUS	Slicktop Marked Ford Explorer Tech Vehicles White Radio/Computer Evidence Techs no cage				Replace w/ Similar Vehicles	2	\$27,000.00	\$13,000.00	\$80,000	3
OPD	VARIOUS	Slicktop Marked Ford Explorer Interceptor PPV's (Sgt) Radio/Computer				Replace w/ Similar Vehicles	4	\$39,250.00	\$25,750.00	\$260,000	3
OPD	VARIOUS	Transit Connect Tech Vehicles White Radio/Computer Evidence Techs No ladder rack				Replace w/ Similar Vehicles	4	\$26,881.00	\$17,000.00	\$175,524	3
OPD	VARIOUS	Transit Connect Vehicles (NSC's, Fleet, MailRoom, Training)				Replace w/ Similar Vehicle	1	\$25,632.00	\$2,500.00	\$28,132	3
OPD	VARIOUS	Unmarked Ford Explorer Interceptor pursuit No Spotlights or Computer light package				Replace w/ Similar Vehicles	3	\$52,500.00	\$2,500.00	\$165,000	3
OPD	VARIOUS	Unmarked Ford Taurus /CID, Managers Admins (Radio) light package				Replace w/ Similar Vehicles	4	\$27,000.00	\$11,000.00	\$152,000	3

OAKLAND FIRE DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT A

Total Number of Vehicles Replaced: 31 Units
 Approximate Cost of Vehicles Replaced: \$2,060,000
 Average Cost of Vehicles Replaced: \$66,452
 Average Age of Vehicles: 16 Years

Division	Unit	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment Years
OFD	1377		2003	CROWN	VIC		1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0003		2002	CROWN	VIC		1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0004		2002	CROWN	VIC		1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0012	SEDAN	2002	FORD	TAURUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0030	SUV	1998	FORD	EXPEDITION	SUV	1	\$50,000.00	\$12,000.00	\$30,000	3
OFD	0070	SEDAN	2000	FORD	FOCUS	sedan	1	\$30,000.00	\$2,500.00	\$30,000	3
OFD	0071	SUV	2001	Ford	Explorer	F150	1	\$48,000.00	\$12,000.00	\$60,000	3
OFD	0072	SEDAN	2000	FORD	TAURUS	sedan	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0075	SEDAN	2000	FORD	TAURUS	sedan	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0076	SEDAN	2000	FORD	TAURUS	sedan	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3055	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3057	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3059	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3062	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3063	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3067	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3068	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3073	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	4183	Pick up truck	1992	Ford	F350	F150	1	\$53,000.00	\$7,000.00	\$60,000	3
OFD	4199	Pick up truck	1992	Ford	F150	F150	1	\$53,000.00	\$7,000.00	\$60,000	3
OFD	4308	Pick up truck	2002	Ford	F150	F150	1	\$53,000.00	\$7,000.00	\$60,000	3
OFD	4311		2003	F250	HAZMAT	F250 HAZMAT	1	\$53,000.00	\$7,000.00	\$60,000	5
OFD	0032	SUV	2001	BATTALION	CHIEF	battalion chief	1	\$58,000.00	\$17,000.00	\$75,000	5
OFD	0034	SUV	2001	BATTALION	CHIEF	battalion chief	1	\$58,000.00	\$17,000.00	\$75,000	5
OFD	0036	SUV	2001	BATTALION	CHIEF	battalion chief	1	\$58,000.00	\$17,000.00	\$75,000	5
OFD	0226	PAX VAN	2001	FORD	E350	passenger van	1	\$43,000.00	\$7,000.00	\$50,000	5
OFD	0229	PAX VAN	1994	FORD	E350	passenger van	1	\$43,000.00	\$7,000.00	\$50,000	5
OFD	0230	CARGO VAN	2001	FORD	E350	cargo van	1	\$73,000.00	\$7,000.00	\$80,000	5
OFD	0242	PICKUP	1998	GMC	TRUCK	F150	1	\$53,000.00	\$7,000.00	\$60,000	5
OFD	0243	PICKUP	1998	GMC	TRUCK	F150	1	\$53,000.00	\$7,000.00	\$60,000	5
OFD	0104	PUMPER	1997	FIRE	PUMPER.	Type 1, 1500 gpm	1	\$675,000.00	\$50,000.00	\$725,000	10

PUBLIC WORKS DEPARTMENT / DEPARTMENT OF TRANSPORTATION

ATTACHMENT A

Total Number of Vehicles Replaced: 43 Units
 Approximate Cost of Vehicles Replaced: \$6,168,000
 Average Cost of Vehicles Replaced: \$143,442
 Average Age of Vehicles: 15 Years

Division	Unit	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment Years	
OPW - Electrical	4390	2003	Ford	E250	CNG Cargo Van	same	1	\$35,000.00	\$5,000.00	\$40,000	3
OPW - Electrical	7503	2001	IRC	P185WJD	Compressor	same	1	\$30,000.00	\$1,500.00	\$31,500	3
OPW - Facilities	4808	1998	Ford	E250	3/4 ton cargo van	same	1	\$37,500.00	\$2,500.00	\$40,000	3
OPW - KOCB	4074	2000	Ford	E350 cargo	Graffiti Truck (Similar to 4629)	Graffiti Truck (Similar to 4629)	1	\$62,500.00	\$7,500.00	\$70,000	3
OPW - KOCB	4966	2002	Ford	Ranger ext. cab	Pickup Truck	6 yd Mini-Packer	1	\$110,000.00	\$7,500.00	\$117,500	3
OPW - Meter Repair	4807	1998	Ford	E250	Cargo van	same	1	\$32,500.00	\$7,500.00	\$40,000	3
OPW - Parks and Tree	7531	2007	Brush Bandit	250XP	Brush Bandit 250XP	same	1	\$53,500.00	\$1,500.00	\$55,000	3
OPW - Parks and Tree	4109	2001	Ford	F250	F250 Diesel	same	1	\$48,500.00	\$7,500.00	\$55,000	3
OPW - Parks and Tree	4204	2001	Ford	F250 Crew cab dump	F250 Crew Cab Dump	same	1	\$55,500.00	\$7,500.00	\$63,000	3
OPW - Parks and Tree	4361	2002	Ford	F250 Ext Cab Dump	F250 Ext Cab Dump	same	1	\$55,500.00	\$7,500.00	\$63,000	3
OPW - Parks and Tree	4978	1999	Ford	F350 Crew Cab Dump	F350 Crew Cab Diesel Dump	same	1	\$57,500.00	\$7,500.00	\$65,000	3
OPW - Parks and Tree	4995	1998	Ford	F350 Crew Cab Dump	F350 Crew Cab Dump - Diesel	same	1	\$57,500.00	\$7,500.00	\$65,000	3
OPW - Streets and Sid	8835	2006	DIAMOND BILT	PM210T	Oiler	same	1	\$18,500.00	\$1,500.00	\$20,000	3
OPW - Streets and Sid	4964	2002	FORD	RANGER	F150 for JR Nicks	same	1	\$32,500.00	\$7,500.00	\$40,000	3
OPW - Streets and Sid	4990	1999	FORD	F-800	Dump truck	same	1	\$87,500.00	\$7,500.00	\$95,000	3
OPW - Streets and Sid	7506	2001	INGERSOL-RAND	P185WJD	Compressor	same	1	\$31,500.00	\$1,500.00	\$33,000	3
OPW - Drainage	4225	2002	FORD	F250	Dump bed trucks	like 4634	2	\$69,500.00	\$7,500.00	\$154,000	5
OPW - KOCB	7152	2008	Elgin	FL70	Street Sweeper, either mechanical or vacuum units - TBD	similar	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCB	7153	2008	Elgin	FL70	Street Sweeper, either mechanical or vacuum units - TBD	similar	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCB	7156	2008	Elgin	FL70	Street Sweeper, either mechanical or vacuum units - TBD	similar	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCB	7158	2008	Elgin	FL70	Street Sweeper, either mechanical or vacuum units - TBD	similar	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCB	4983	1999	Volvo	WX-Xpeditor	25 yd Packer	same	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCB	4985	1999	Volvo	WX-Xpeditor	25 yd Packer (leopard)	same	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - Parks and Tree	4079	2000	Ford	F750	Ford F750 XLTelect XT -55'	same	1	\$162,500.00	\$7,500.00	\$170,000	5

PUBLIC WORKS DEPARTMENT / DEPARTMENT OF TRANSPORTATION

ATTACHMENT A

Total Number of Vehicles Replaced: 43 Units
 Approximate Cost of Vehicles Replaced: \$6,168,000
 Average Cost of Vehicles Replaced: \$143,442
 Average Age of Vehicles: 15 Years

Division	Unit	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment Years
OPW - Parks and Trees	4172	1993	Ford		Ford F700 Chipper Truck	same	1	\$87,500.00	\$7,500.00	\$95,000	5
OPW - Streets and Sid	4093	2002	FORD	F-550	Crew	same	1	\$60,500.00	\$7,500.00	\$68,000	5
OPW - Streets and Sid	4833	2008	FORD	F-350	Pickup	same	1	\$44,500.00	\$7,500.00	\$52,000	5
OPW - Streets and Sid	4153	2001	IHC	2674 6X4	Ten Wheeler	same	1	\$152,500.00	\$7,500.00	\$160,000	5
OPW - Streets and Sid	8854	2002	IZU	MODEL 230	Crack sealer	same	1	\$63,500.00	\$1,500.00	\$65,000	5
OPW - Streets and Sid	8524	1995	WES	STR-32	Trailer debris, end dump	same	1	\$68,500.00	\$1,500.00	\$70,000	5
OPW - Drainage	4120	2001	Ford	F550	Power Rodder	similar	1	\$220,000.00	\$7,500.00	\$227,500	7
OPW - KOCB	4793	1997	Volvo	FE	10 yd Overhead Loaders	same	1	\$286,000.00	\$7,500.00	\$293,500	7
OPW - Parks and Trees	4005	2001	Ford		Ford F650XL/Crane	same	1	\$212,500.00	\$7,500.00	\$220,000	7
OPW - Parks and Trees	4079	2000	Ford	F750	55 ft. Aerial w/chipper body	same	1	\$117,500.00	\$7,500.00	\$125,000	7
OPW - Parks and Trees	4072	2001			International 4900 Telelect High Ranger 70	same	1	\$182,500.00	\$7,500.00	\$190,000	7
OPW - Streets and Sid	4972	2002	FORD	F-750	Small patcher	same	1	\$197,500.00	\$7,500.00	\$205,000	7
OPW - Traffic Mainten	4512	1995	Ford	F450	Sign Truck	same	1	\$52,500.00	\$7,500.00	\$60,000	7
OPW - Traffic Mainten	4950	1999	GMC	3500	Sign Truck	same	1	\$52,500.00	\$7,500.00	\$60,000	7
OPW - Electrical	4393	2003	Ford	F550	regen bucket truck	same (4689)	1	\$142,500.00	\$7,500.00	\$150,000	10
OPW - Electrical	4442	1994	Ford	F700 4x2	Derrick Digger	same	1	\$152,500.00	\$7,500.00	\$160,000	10
OPW - KOCB	4815	1998	FRI	SST361	37' Boom Truck	(F550 w/Altec AT37G Hybrid)	1	\$167,500.00	\$7,500.00	\$175,000	10
OPW - Streets and Sid	8830	1999	WIRTGEN	W1200F GRINDER	Grinder	same	1	\$548,500.00	\$1,500.00	\$550,000	10

HUMAN SERVICES DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT A

Total Number of Vehicles Replaced: 8 Units
 Approximate Cost of Vehicles Replaced: \$320,000
 Average Cost of Vehicles Replaces: \$40,000
 Average Age of Vehicle 21 Years

Division	Unit	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting		Payment Years
									Cost	Total Cost	
Human Services	3280	WAGON	1993	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3281	WAGON	1993	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3499	WAGON	1994	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3796	WAGON	1997	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3797	WAGON	1997	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3798	WAGON	1997	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	4516	CARGO VAN	1995	FORD	E150	CARGO VAN	1	\$37,500.00	\$2,500.00	\$40,000	3
Human Services	4205	BOX TRUCK W/LIFT GATE	1991	FORD	E350	BOX TRUCK W/LIFT GATE	1	\$97,250.00	\$2,500.00	\$100,000	7

PARKS AND RECREATION DEPARTMENT - PROPOSED REPLACEMENTS

ATTACHMENT A

Total Number of Vehicles Replaced: 6 Units
Approximate Cost of Vehicles Replaced: \$660,000
Average Cost of Vehicles Replaced: \$110,000
Average Age of Vehicles: 17 Years

Division	Unit	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment Years
OPR	4108	8 Passenger Van				8 passenger van	1	\$37,500.00	\$2,500.00	\$40,000	3
OPR	4886	15 Passenger Van	1998	GMC	Savanna	similar	1	\$37,500.00	\$2,500.00	\$40,000	3
OPR	4988	15 Passenger Van	1999	FORD	E350	similar	1	\$37,500.00	\$2,500.00	\$40,000	3
OPR	4081	24 passenger bus	2000	FORD	E450	similar	1	\$172,500.00	\$7,500.00	\$180,000	10
OPR	4082	24 passenger bus	2000	FORD	E450	similar	1	\$172,500.00	\$7,500.00	\$180,000	10
OPR	4085	24 passenger bus	2000	FORD	E450	similar	1	\$172,500.00	\$7,500.00	\$180,000	10

INFORMATION TECHNOLOGY DEPARTMENT (ITD)

ATTACHMENT A

Total Number of Vehicles Replaced: 2 Units
Approximate Cost of Vehicles Replaced: \$70,000
Average Cost of Vehicles Replaced: \$35,000
Average Age of Vehicles: N/A

Division	Unit	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment Years
ITD		Vehicle Addition				SEDAN	1	\$27,500.00	\$2,500.00	\$30,000	3
ITD		Vehicle Addition				3/4 ton cargo van	1	\$37,250.00	\$2,500.00	\$40,000	3

ALL CITY AGENCIES - PROPOSED VEHICLE REPLACEMENTS

ATTACHMENT B

Total Number of Vehicles Replaced: 130 Units
 Approximate Cost of Vehicles Replaced \$11,280,912
 Average Cost of Vehicles Replaced: \$86,776
 Average Age of Vehicles: 17 Years

Division	Unit	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment Years
Human Services	3280	WAGON	1993	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3281	WAGON	1993	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3499	WAGON	1994	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3796	WAGON	1997	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3797	WAGON	1997	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	3798	WAGON	1997	FORD	ESCORT	WAGON	1	\$27,500.00	\$2,500.00	\$30,000.00	3
Human Services	4516	CARGO VAN	1995	FORD	E150	CARGO VAN	1	\$37,500.00	\$2,500.00	\$40,000	3
Human Services	4205	BOX TRUCK W/LIFT GATE	1991	FORD	E350	BOX TRUCK W/LIFT GATE	1	\$97,250.00	\$2,500.00	\$100,000	7
ITD			Vehicle Addition			SEDAN	1	\$27,500.00	\$2,500.00	\$30,000	3
ITD			Vehicle Addition			3/4 ton cargo van	1	\$37,250.00	\$2,500.00	\$40,000	3
OFD	1377		2003	CROWN	VIC		1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0003		2002	CROWN	VIC		1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0004		2002	CROWN	VIC		1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0012	SEDAN	2002	FORD	TAURUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0030	SUV	1998	FORD	EXPEDITION	SUV	1	\$50,000.00	\$12,000.00	\$30,000	3
OFD	0070	SEDAN	2000	FORD	FOCUS	sedan	1	\$30,000.00	\$2,500.00	\$30,000	3
OFD	0071	SUV	2001	Ford	Explorer	F150	1	\$48,000.00	\$12,000.00	\$60,000	3
OFD	0072	SEDAN	2000	FORD	TAURUS	sedan	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0075	SEDAN	2000	FORD	TAURUS	sedan	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	0076	SEDAN	2000	FORD	TAURUS	sedan	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3055	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3057	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3059	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3062	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3063	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3067	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3068	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	3073	SEDAN	2000	FORD	FOCUS	SEDAN	1	\$23,000.00	\$7,000.00	\$30,000	3
OFD	4183	Pick up truck	1992	Ford	F350	F150	1	\$53,000.00	\$7,000.00	\$60,000	3
OFD	4199	Pick up truck	1992	Ford	F150	F150	1	\$53,000.00	\$7,000.00	\$60,000	3
OFD	4308	Pick up truck	2002	Ford	F150	F150	1	\$53,000.00	\$7,000.00	\$60,000	3
OFD	4311		2003	F250	HAZMAT	F250 HAZMAT	1	\$53,000.00	\$7,000.00	\$60,000	5
OFD	0032	SUV	2001	BATTALION	CHIEF	battalion chief	1	\$58,000.00	\$17,000.00	\$75,000	5
OFD	0034	SUV	2001	BATTALION	CHIEF	battalion chief	1	\$58,000.00	\$17,000.00	\$75,000	5
OFD	0036	SUV	2001	BATTALION	CHIEF	battalion chief	1	\$58,000.00	\$17,000.00	\$75,000	5
OFD	0226	PAX VAN	2001	FORD	E350	passenger van	1	\$43,000.00	\$7,000.00	\$50,000	5
OFD	0229	PAX VAN	1994	FORD	E350	passenger van	1	\$43,000.00	\$7,000.00	\$50,000	5
OFD	0230	CARGO VAN	2001	FORD	E350	cargo van	1	\$73,000.00	\$7,000.00	\$80,000	5
OFD	0242	PICKUP	1998	GMC	TRUCK	F150	1	\$53,000.00	\$7,000.00	\$60,000	5
OFD	0243	PICKUP	1998	GMC	TRUCK	F150	1	\$53,000.00	\$7,000.00	\$60,000	5
OFD	0104	PUMPER	1997	FIRE	PUMPER.	Type 1, 1500 gpm	1	\$675,000.00	\$50,000.00	\$725,000	10
OPD	VARIOUS	Chevrolet Express Vans white Radios, Computers 15 Passenger					2	\$40,206.00	\$13,000.00	\$106,412	3
OPD	VARIOUS	Ford Escapes White					8	\$22,668.00	\$9,000.00	\$253,344	3
OPD	VARIOUS	Marked Ford Explorer Interceptor PPV's Light bars (PSO's) Radio/Computer					10	\$39,250.00	\$26,000.00	\$652,500	3

ALL CITY AGENCIES - PROPOSED VEHICLE REPLACEMENTS

ATTACHMENT B

Total Number of Vehicles Replaced: 130 Units
 Approximate Cost of Vehicles Replaced \$11,280,912
 Average Cost of Vehicles Replaced: \$86,776
 Average Age of Vehicles: 17 Years

Division	Unit	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment Years	
OPD	VARIOUS	Slicktop All Black Ford Explorer Interceptor PPV's (Watch / Tac Commanders) Swat build					2	\$39,250.00	\$25,750.00	\$130,000	3	
OPD	VARIOUS	Slicktop Marked Ford Explorer Tech Vehicles White Radio/Computer Evidence Techs no cage					2	\$27,000.00	\$13,000.00	\$80,000	3	
OPD	VARIOUS	Slicktop Marked Ford Explorer Interceptor PPV's (Sgt) Radio/Computer					4	\$39,250.00	\$25,750.00	\$260,000	3	
OPD	VARIOUS	Transit Connect Tech Vehicles White Radio/Computer Evidence Techs No ladder rack					4	\$26,881.00	\$17,000.00	\$175,524	3	
OPD	VARIOUS	Transit Connect Vehicles (NSC's, Fleet, MailRoom, Training)					1	\$25,632.00	\$2,500.00	\$28,132	3	
OPD	VARIOUS	Unmarked Ford Explorer Interceptor pursuit No Spotlights or Computer light package					3	\$52,500.00	\$2,500.00	\$165,000	3	
OPD	VARIOUS	Unmarked Ford Taurus /CID, Managers Admins (Radio) light package					4	\$27,000.00	\$11,000.00	\$152,000	3	
OPR	4108	8 Passenger Van				8 passenger van	1	\$37,500.00	\$2,500.00	\$40,000	3	
OPR	4886	15 Passenger Van	1998	GMC	Savanna	similar	1	\$37,500.00	\$2,500.00	\$40,000	3	
OPR	4988	15 Passenger Van	1999	FORD	E350	similar	1	\$37,500.00	\$2,500.00	\$40,000	3	
OPR	4081	24 passenger bus	2000	FORD	E450	similar	1	\$172,500.00	\$7,500.00	\$180,000	10	
OPR	4082	24 passenger bus	2000	FORD	E450	similar	1	\$172,500.00	\$7,500.00	\$180,000	10	
OPR	4085	24 passenger bus	2000	FORD	E450	similar	1	\$172,500.00	\$7,500.00	\$180,000	10	
OPW - Electrical	4390	2003		Ford	E250	CNG Cargo Van	same	1	\$35,000.00	\$5,000.00	\$40,000	3
OPW - Electrical	7503	2001		IRC	P185WJD	Compressor	same	1	\$30,000.00	\$1,500.00	\$31,500	3
OPW - Facilities	4808	1998		Ford	E250	3/4 ton cargo van	same	1	\$37,500.00	\$2,500.00	\$40,000	3
OPW - KOCB	4074	2000		Ford	E350 cargo	Graffiti Truck (Similar to 4629)	Graffiti Truck (Similar to 4629)	1	\$62,500.00	\$7,500.00	\$70,000	3
OPW - KOCB	4966	2002		Ford	Ranger ext. cab	Pickup Truck	6 yd Mini-Packer	1	\$110,000.00	\$7,500.00	\$117,500	3
OPW - Meter Repair	4807	1998		Ford	E250	Cargo van	same	1	\$32,500.00	\$7,500.00	\$40,000	3
OPW - Parks and Trees	7531	2007		Brush	250XP	Brush Bandit 250XP	same	1	\$53,500.00	\$1,500.00	\$55,000	3
OPW - Parks and Trees	4109	2001		Ford	F250	F250 Diesel	same	1	\$48,500.00	\$7,500.00	\$55,000	3
OPW - Parks and Trees	4204	2001		Ford	F250 Crew cab dump	F250 Crew Cab Dump	same	1	\$55,500.00	\$7,500.00	\$63,000	3
OPW - Parks and Trees	4361	2002		Ford	F250 Ext Cab Dump	F250 Ext Cab Dump	same	1	\$55,500.00	\$7,500.00	\$63,000	3
OPW - Parks and Trees	4978	1999		Ford	F350 Crew Cab Dump	F350 Crew Cab Diesel Dump	same	1	\$57,500.00	\$7,500.00	\$65,000	3
OPW - Parks and Trees	4995	1998		Ford	F350 Crew Cab Dump	F350 Crew Cab Dump - Diesel	same	1	\$57,500.00	\$7,500.00	\$65,000	3
OPW - Streets and Sidewalks	8835	2006		DIAM	PM210T	Oilier	same	1	\$18,500.00	\$1,500.00	\$20,000	3
OPW - Streets and Sidewalks	4964	2002		FORD	RANGER	F150 for JR Nicks	same	1	\$32,500.00	\$7,500.00	\$40,000	3
OPW - Streets and Sidewalks	4990	1999		FORD	F-800	Dump truck	same	1	\$87,500.00	\$7,500.00	\$95,000	3
OPW - Streets and Sidewalks	7506	2001		INGE	P185WJD	Compressor	same	1	\$31,500.00	\$1,500.00	\$33,000	3
OPW - Drainage	4225	2002		FORD	F250	Dump bed trucks	like 4634	2	\$69,500.00	\$7,500.00	\$154,000	5
OPW - KOCB	7152	2008		Elgin	FL70	Street Sweeper, either mechanical or vacuum units - TBD	similar	1	\$330,000.00	\$7,500.00	\$337,500	5

ALL CITY AGENCIES - PROPOSED VEHICLE REPLACEMENTS

ATTACHMENT 8

Total Number of Vehicles Replaced: 130 Units
 Approximate Cost of Vehicles Replaced \$11,280,912
 Average Cost of Vehicles Replaced: \$86,776
 Average Age of Vehicles: 17 Years

Division	Unit	Year	Description	Year	Make	Model	Replace With	Quantity	Vehicle Cost	Upfitting Cost	Total Cost	Payment Years
OPW - KOCCB	7153	2008		Elgin	FL70	Street Sweeper, either mechanical or vacuum units - TBD	similar	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCCB	7156	2008		Elgin	FL70	Street Sweeper, either mechanical or vacuum units - TBD	similar	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCCB	7158	2008		Elgin	FL70	Street Sweeper, either mechanical or vacuum units - TBD	similar	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCCB	4983	1999		Volvo	WX-Xpedito	25 yd Packer	same	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - KOCCB	4985	1999		Volvo	WX-Xpedito	25 yd Packer (leopard)	same	1	\$330,000.00	\$7,500.00	\$337,500	5
OPW - Parks and Trees	4079	2000		Ford	F750	Ford F750 XLTeleect XT 55'	same	1	\$162,500.00	\$7,500.00	\$170,000	5
OPW - Parks and Trees	4172	1993		Ford		Ford F700 Chipper Truck	same	1	\$87,500.00	\$7,500.00	\$95,000	5
OPW - Streets and Sidewalks	4093	2002		FORD	F-550	Crew	same	1	\$60,500.00	\$7,500.00	\$68,000	5
OPW - Streets and Sidewalks	4833	2008		FORD	F-350	Pickup	same	1	\$44,500.00	\$7,500.00	\$52,000	5
OPW - Streets and Sidewalks	4153	2001		IHC	2674 6X4	Ten Wheeler	same	1	\$152,500.00	\$7,500.00	\$160,000	5
OPW - Streets and Sidewalks	8854	2002		IZU	MODEL 230	Crack sealer	same	1	\$63,500.00	\$1,500.00	\$65,000	5
OPW - Streets and Sidewalks	8524	1995		WES	STR-32	Trailer debris, end dump	same	1	\$68,500.00	\$1,500.00	\$70,000	5
OPW - Drainage	4120	2001		Ford	F550	Power Rodder	similar	1	\$220,000.00	\$7,500.00	\$227,500	7
OPW - KOCCB	4793	1997		Volvo	FE	10 yd Overhead Loaders	same	1	\$286,000.00	\$7,500.00	\$293,500	7
OPW - Parks and Trees	4005	2001		Ford		Ford F650XL/Crane	same	1	\$212,500.00	\$7,500.00	\$220,000	7
OPW - Parks and Trees	4079	2000		Ford	F750	55 ft. Aerial w/chipper body	same	1	\$117,500.00	\$7,500.00	\$125,000	7
OPW - Parks and Trees	4072	2001				International 4900 Telelect High Ranger 70	same	1	\$182,500.00	\$7,500.00	\$190,000	7
OPW - Streets and Sidewalks	4972	2002		FORD	F-750	Small patcher	same	1	\$197,500.00	\$7,500.00	\$205,000	7
OPW - Traffic Maintenance	4512	1995		Ford	F450	Sign Truck	same	1	\$52,500.00	\$7,500.00	\$60,000	7
OPW - Traffic Maintenance	4950	1999		GMC	3500	Sign Truck	same	1	\$52,500.00	\$7,500.00	\$60,000	7
OPW - Electrical	4393	2003		Ford	F550	regen bucket truck	same (4689)	1	\$142,500.00	\$7,500.00	\$150,000	10
OPW - Electrical	4442	1994		Ford	F700 4x2	Derrick Digger	same	1	\$152,500.00	\$7,500.00	\$160,000	10
OPW - KOCCB	4815	1998		FRI	SST361	37' Boom Truck	(F550 w/Altec AT37G Hybrid)	1	\$167,500.00	\$7,500.00	\$175,000	10
OPW - Streets and Sidewalks	8830	1999		WIRT	W1200F GRINDER	Grinder	same	1	\$548,500.00	\$1,500.00	\$550,000	10
TOTALS								130	\$8,959,637.00	\$761,500.00	\$11,280,912	

ATTACHMENT C

EQUIPMENT MASTER LEASE 2016 - DEBT SERVICE PROJECTIONS					
Financial Debt Service Projections					Total
Number of Years	3	5	7	10	
Present Value	4,055,912	3,444,000	1,481,000	2,300,000	11,280,912
Future Value	-	-	-	-	
# of Payments	6	10	14	20	
Interest Rate	1.60%	1.80%	2.00%	2.50%	
Payment	\$695,039	\$361,677	\$113,891	\$130,687	

(Semi-Annually) Estimated Debt Payment	\$1,301,293
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Annually Estimated Debt Payment	\$2,602,586
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FY 2016-17 Budget Appropriation	2,605,543
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Difference	2,957
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DEBT SERVICE PAYMENT SCHEDULE - CASH AVAILABILITY

DEBT PAYMENT	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY 23-24	FY 24-25	FY 25-26	FY 26-27	Total
3 Years	695,039	1,390,077	1,390,077	695,039								4,170,232
5 Years	361,677	723,354	723,354	723,354	723,354	361,677						3,616,769
7 Years	113,891	227,781	227,781	227,781	227,781	227,781	227,781	113,891				1,594,470
10 Years	130,687	261,374	261,374	261,374	261,374	261,374	261,374	261,374	261,374	261,374	130,687	2,613,738
TOTAL ANNUAL	1,301,294	2,602,586	2,602,586	1,907,548	1,212,509	850,832	489,155	375,265	261,374	261,374	130,687	11,995,209

Attachment E

CITY OF OAKLAND
EQUIPMENT (FUND 4100) 5-YEAR CASH BALANCE PROJECTIONS

	FY16-17 Budget	FY16-17 Projected	FY17-18 Projected	FY18-19 Projected	FY19-20 Projected	FY20-21 Projected
BEG. FY CASH BALANCES	(684,524)	(684,524)	231,106	25,298	12,178	197,610
Revenues:***						
Permits: Encroachment	51,030	51,030	51,030	51,030	51,030	51,030
Internal Serv. Revenues	22,749,992	22,749,992	23,614,492	24,511,842	25,443,292	26,410,138
Pool Vehicle	87,000	87,000	90,306	93,738	97,300	100,997
Work Order	541,154	541,154	561,718	583,063	605,220	628,218
Other Revenue	69,300	69,300	69,300	69,300	69,300	69,300
Total Fiscal Year Revenue	23,498,476	23,498,476	24,386,846	25,308,973	26,266,142	27,259,682
Expenditures:						
Personnel	8,676,565	8,676,565	9,023,628	9,384,573	9,759,956	10,150,354
Operations & Maintenance	7,511,571	7,511,571	7,812,034	8,124,515	8,449,496	8,787,476
Internal Services	833,465	833,465	866,804	901,476	937,535	975,036
Capital Acquisitions*	2,635,543	30,000	37,130	1,252,072	2,265,191	3,927,499
Lease Payments	3,721,122	5,018,242	6,319,535	5,104,593	4,091,474	2,429,166
Interfund Transfers***	513,003	513,003	533,523	554,864	577,059	600,141
Total Fiscal Expenditures	23,891,269	22,582,846	24,592,653	25,322,093	26,080,710	26,869,672
Surplus (Shortfall)**	(392,793)	915,630	(205,808)	(13,120)	185,432	390,011
ENDING FY CASH BALANCE	(1,077,317)	231,106	25,298	12,178	197,610	587,621

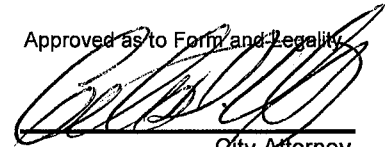
Notes:

Internal service, pool vehicle, and work order revenues are projected to increase at a rate of 3.8% annually. All other revenues are projected to maintain the same value. Expenditures, other than Capital Acquisitions or Lease Payments, are projected to increase at a rate of 4% annually.

* In future years the Capital Acquisition expenditure is increased to maintain total a total expenditure of Capital Acquisitions and Lease Payments of \$6,356,665 (equivalent the FY 16-17 adopted budget) to provide sufficient resources to continue purchases of replacement vehicles

** The Administration recommends reducing expenditures in FY 16-17 by \$915,630 in order to prevent the accumulation of a negative fund balance at the end of FY 16-17.

*** Revenues & Expenditures exclude transfers to and from fund balance



City Attorney

2016 SEP -2 AM 8:59

RESOLUTION NO. _____ C.M.S.

RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR AND/OR DESIGNEE WITHOUT RETURN TO COUNCIL TO: (1) NEGOTIATE AND EXECUTE A MASTER LEASE PURCHASE AGREEMENT WITH A FINANCIAL INSTITUTION SELECTED THROUGH A COMPETITIVE PROCESS IN AN AMOUNT NOT TO EXCEED ELEVEN MILLION FIVE HUNDRED THOUSAND DOLLARS (\$11,500,000.00) FOR A TERM NOT TO EXCEED 10-YEARS AND AN INTEREST RATE NOT TO EXCEED THREE-PERCENT (3%) TO PURCHASE VEHICLES AND RELATED EQUIPMENT FOR USE BY MULTIPLE CITY AGENCIES; (2) PURCHASE SOME OR ALL OF THE VEHICLES AND RELATED EQUIPMENT (A) VIA AGREEMENTS WITH ONE OR MORE VENDORS SELECTED THROUGH A COMPETITIVE REQUEST FOR PROPOSAL/QUALIFICATIONS PROCESS, AFTER WAIVER OF ADVERTISING AND COMPETITIVE BIDDING, OR (B) THROUGH COOPERATIVE AGREEMENTS; AND (3) ADJUST THE PUBLIC WORKS DEPARTMENT'S 2016-2017 FISCAL YEAR OPERATING BUDGET BY APPROPRIATING FUNDS AND INCREASING REVENUE AND EXPENDITURES EQUIVALENT TO THE MASTER LEASE IN AN AMOUNT NOT TO EXCEED \$11,500,000.00.

WHEREAS, Oakland Public Works' Equipment Services Division is entrusted with stewardship for the acquisition, repair and maintenance of City vehicles and equipment, inclusive of public safety vehicles; and

WHEREAS, a large percentage of the City's fleet is aged beyond its economic life and certain assets have deteriorated to a point where the performance of certain critical public safety may soon be compromised; and

WHEREAS, the City currently does not have financial reserve funds on hand to purchase the direly needed replacement vehicles and equipment; and

WHEREAS, all of the vehicles and related equipment proposed for replacement have incurred prolonged out-of-service downtimes due to breakdowns; with replacement parts and equipment difficult to locate and acquire due to the age and industry-determined obsolete distinction of the items; and

WHEREAS, Oakland Public Works requests authorization to enter into a Master Lease Purchase Agreement with a financial institution to be identified and selected through a competitive bidding process for a cumulative amount not to exceed \$11,500,000.00, with a term not to exceed ten years and an interest rate not to exceed three percent (3%) for the purchase of vehicles and related equipment for use by multiple City agencies; and

WHEREAS, the City Council authorizes adjustments to the adopted Fiscal Years 2016-2017 Public Works Department's Operating Budget by appropriating funds and increasing revenue and expenditures equivalent to the master lease in an amount not to exceed \$11,500,000.00, and allocated to the Equipment Services Fund (4100); Equipment Services Administration Organization (30541); Capital Lease Obligation Account (58214) for principal payments; Interest on Long-Term Debt Account (58215) for interest payments, and Bank and Bond Expenditures Account (58111) for bank and bond expenses; and

WHEREAS, authorization is also sought for the City Administrator to execute a Purchasing Agreement with one or more vendors to be selected through the Request for Proposal/Qualifications (RFP/Q) process for the purchase of vehicles and related equipment without returning to Council; and

WHEREAS, authorization is also sought for the City Administrator to enter into one or more Cooperative Rate Purchase Agreements with other governmental agencies to facilitate the acquisition of the aforementioned vehicles and equipment; and

WHEREAS, Oakland Municipal Code (OMC) Title 2, Chapter 2, Article I, Section 2.04.051.A requires the City to conduct advertising and competitive bidding when it purchases services, supplies or a combination thereof that exceeds \$50,000.00; and

WHEREAS, OMC Title 2, Chapter 2, Article I, Section 2.04.051.A requires the City to conduct a competitive Request for Proposal/Qualification (RFP/Q) selection process for the procurement of certain goods and professional services; and

WHEREAS, in keeping with the aforementioned OMC provisions, OPW staff shall compile and issue the requisite RFP/Q for the purchase of vehicles and related equipment; and

WHEREAS, the City Administrator has determined, based on information provided by staff, that any service agreement(s) authorized by resolution is of a professional, technical or scientific and temporary nature and shall not result in the loss of employment or salary by any person having permanent status in the competitive service; and

WHEREAS, the proposed contractual arrangements will assist the City of Oakland in terms of achieving and maintaining maintenance and reliability of vital public safety vehicles, fire apparatus and other essential vehicles and equipment; now, therefore be it

RESOLVED: That the City Council hereby authorizes the City Administrator, or designee, to negotiate and execute a Master Lease Purchase Agreement and all related documents necessary to the financing with a financial institution to be identified and selected through a competitive bidding process for a cumulative amount not to exceed \$11,500,000.00 and for a term not to exceed ten years and an interest rate not to exceed three percent (3%) for the purchase of vehicles and related equipment for use by multiple City agencies; and be it

FURTHER RESOLVED: That the City Council also authorizes the City Administrator, or her designee, to negotiate and execute a Purchasing Agreement with one or more vendors to be selected through the Request for Proposal/Qualifications (RFP/Q) process for the purchase of vehicles and related equipment without returning to Council; and be it

FURTHER RESOLVED: That the City Council also authorizes the City Administrator, or her designee, to enter into one or more Cooperative Rate Purchase Agreements with other governmental agencies to facilitate the acquisition of the aforementioned vehicles and equipment; and be it

FURTHER RESOLVED, that the City Council, pursuant to OMC Section 2.04.050 I. 5, hereby finds that it is in the best interests of the City to waive the advertising and competitive bidding, requirements primarily due to an time efficiencies realized in terms of time and effort expended, with staff anticipate to minimizing contract development time by a minimum of six months; and be it

FURTHER RESOLVED: That the City Council authorizes adjustments to the adopted Fiscal Years 2016-2017 Public Works Department's Operating Budget by appropriating funds and increasing revenue and expenditures equivalent to the master lease in an amount not to exceed \$11,500,000.00 and appropriated to the Equipment Services Fund (4100); Equipment Services Administration Organization (30541); Fleet Management and Maintenance Program (IN01), in a project account to be determined for the purchase of vehicles and related equipment; and be it;

FURTHER RESOLVED: That all proposed Master Lease Purchase Agreement debt service provisions shall be funded via rate structure and expensed by Oakland Public Works Equipment Services Fund (4100); Equipment Services Administration Organization (30541); Capital Lease Obligation Account (58214) for principal payments; Interest on Long-Term Debt Account (58215) for interest payments and Bank and Bond Expenditures Account (58111) for bank and bond expenses; and be it

FURTHER RESOLVED: That the City Administrator, or her designee, is hereby authorized to complete all required negotiations, certifications, assurances and documentation required to accept, modify, extend and/or amend the proposed agreement(s), except for any increase in the proposed Master Lease Purchase Agreement costs; and be it

FURTHER RESOLVED: That the City Attorney shall review and approve the proposed contract(s) as to form and legality, and copies of the agreement(s) shall be filed with the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, _____, 20_____

PASSED BY THE FOLLOWING VOTE:

AYES – BROOKS, CAMPBELL-WASHINGTON, GALLO, GUILLEN, KALB, KAPLAN, REID and PRESIDENT
GIBSON-McELHANEY

NOES -

ABSENT -

ABSTENTION -

ATTEST: _____
LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California