



CITY ATTORNEY'S OFFICE

OAKLAND CITY COUNCIL

RESOLUTION NO. _____ C.M.S.

RESOLUTION AWARDING A PROFESSIONAL SERVICES AGREEMENT TO BLUE SKY CONSULTING GROUP, LLC FOR ECONOMIC CONSULTING SERVICES FOR A TERM ENDING JUNE 30, 2029 FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$650,000

WHEREAS, in December 2024, the City issued a Request for Qualifications (RFQ) 323520 inviting individuals and firms to submit proposals for the provision of economic consulting services including the development of the next three Five-Year Financial Forecasts and biennial budget cycles covering Fiscal Years 2026-31 and providing general support and consulting on local economic forecasting models and methodology concerning topics to be selected and requested by the Administration; and

WHEREAS, the City only received one response to the RFQ from Blue Sky Consulting Group, a certified small local Oakland-based business; and

WHEREAS, Department of Finance staff determined that Blue Sky Consulting Group is qualified to perform the needed economic consulting services in light of Blue Sky Consulting Group's twenty years of experience performing complex quantitative analyses, including forecasting, econometric analysis, simulation modeling and fiscal impact analyses; and

WHEREAS, Department of Finance staff seeks authority to enter into an agreement with Blue Sky Consulting Group to provide economic consulting services for a term ending June 30, 2029, for a total compensation not to exceed six hundred fifty thousand dollars (\$650,000); and

WHEREAS, funding for the professional service agreement will be included as part of the Department of Finance biennial budget for each fiscal year the Professional Services Agreement with Blue Sky Consulting Group is in effect and the agreement will be contingent on appropriation of funds; and

WHEREAS, funding for the first year of the proposed contract (\$255,000) is included in the FY 2024-25 Midcycle Adopted Budget in the General Purpose Fund (GPF) 1010, Revenue Administration Org 08411, Project 1000007; and

WHEREAS, funding for FY 2025-27 (\$190,000) and FY 2027-29 (\$205,000) will be requested as part of budget proposals for the corresponding fiscal years, and these requests will depend on the availability of funds and require Council appropriation in to the General Purpose Fund (GPF) 1010, Revenue Administration Org 08411, and a project to be determined; and

WHEREAS, the contract services for fiscal years 2025 through 2029 are contingent on Council appropriating said funds in the adopted budget; now, therefore, be it

RESOLVED: That the City Council awards a professional services agreement to Blue Sky Consulting Group, LLC for the provision of economic consulting services for a term ending June 30, 2029, for a total compensation not to exceed six hundred fifty thousand dollars (\$650,000).

IN COUNCIL, OAKLAND, CALIFORNIA,

PASSED BY THE FOLLOWING VOTE:

AYES - BROWN, FIFE, HOUSTON, KAPLAN, RAMACHANDRAN, UNGER, AND
PRESIDENT PRO TEMPORE GALLO

NOES –

ABSENT – COUNCIL PRESIDENT JENKINS (serving as Mayor pursuant to Charter Section 303)

ABSTENTION –

ATTEST: _____
ASHA REED
City Clerk and Clerk of the Council of the
City of Oakland, California

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