APPROVED AS TO FORM AND LEGALITY

CITY ATTORNEY'S OFFICE

## **OAKLAND CITY COUNCIL**

## RESOLUTION NO. \_\_\_\_\_ C.M.S.

RESOLUTION AWARDING PROFESSIONAL (A) SERVICES AGREEMENTS FOR ON-CALL ECONOMIC CONSULTANT SERVICES FOR AN INITIAL THREE-YEAR TERM WITH A TWO-YEAR OPTION IN AN AMOUNT NOT TO EXCEED FIVE HUNDRED THOUSAND DOLLARS (\$500,000) EACH TO: (1) CENTURY URBAN, LLC, (2) ECONOMIC & PLANNING SYSTEMS, INC., (3) HAUSRATH ECONOMICS GROUP, AND (4) HR&A ADVISORS; AND (B) WAIVING THE CITY'S LOCAL/SMALL LOCAL BUSINESS ENTERPRISE PROGRAM REQUIREMENTS FOR ECONOMIC & PLANNING SYSTEMS, INC.

**WHEREAS,** the Economic and Workforce Development Department (EWDD) conducts economic, financial and real estate analyses for properties that the City of Oakland (City) and Oakland Redevelopment Successor Agency (ORSA) own, plan to acquire, development or dispose of and provides economic advice to other City departments; and

WHEREAS, EWDD staff desires to have outside consulting services available on an asneeded basis to assist with select City projects that involve expertise in economic, financial and real estate matters; and

WHEREAS, existing professional services agreements for on-call economic consultant services will expire on July 21, 2024; and

**WHEREAS,** EWDD staff anticipates that several projects currently underway will continue to utilize those on-call economic consultant services; and

WHEREAS, on-call economic consulting services will continue to be funded through the various individual projects and funds will be identified prior to the performance of the on-call services; and

**WHEREAS,** through the City's Request for Qualifications process in Spring 2024, four consultants met the requirements for on-call economic consulting services; and

WHEREAS, Century Urban, Hausrath Economics Group and HR&A Advisors met or exceeded the City's minimum 50 percent Local Small Local Business Enterprise (LBE/SLBE) requirements; and

WHEREAS, the Local Business Enterprise/Small Local Business Enterprise (LBE/SLBE) Program, Ordinance No. 13647 C.M.S., requires a minimum 50-percent (50%) participation for all professional service contracts valued at or over Fifty Thousand Dollars (\$50,00) when there are at least three certified businesses listed in the industry, trade, or profession that constitutes a major category of work; and if at least three L/SLBEs are not certified, then the requirement is either waived, or the 50% requirement may be set at a percent from 50% to 0%, but not less than 20% if at least one LBE/SLBE is certified and available; and

**WHEREAS, the** Council may waive the City's LBE/SLBE program requirements pursuant to Part I of the Program guidelines, adopted by Ordinance No. 13647 C.M.S.; and

WHEREAS, staff recommends that City Council waive the LBE/SLBE program requirements due to Economic & Planning Systems, Inc.'s current efforts to be re-certified as a LBE/SLBE with the City, and

WHEREAS, the services to be provided by Economic & Planning Systems, Inc. under the professional services agreement for economic consulting are of a professional, scientific, or technical and temporary nature and shall not result in the loss of employment or salary by any person having permanent status in the competitive service; now therefore, be it

**RESOLVED:** That the City Council authorizes the City Administrator to award, negotiate, and execute a professional services agreement for on-call economic consultant services for an initial three-year term with a two-year option in an amount not to exceed Five Hundred Thousand Dollars (\$500,000) each to: (1) Century Urban, LLC, (2) Economic & Planning Systems, Inc., (3) Hausrath Economics Group, and (4) HR&A Advisors; and be it

**FURTHER RESOLVED:** That the City Council waives the City's LBE/SLBE program requirements for Economic & Planning Systems, Inc. due to its current efforst to become recertified; and be it

**FURTHER RESOLVED:** That the City Administrator is hereby authorized to approve any subsequent amendments to or extensions of said agreements consistent with this resolution, provided that such amendments or extensions shall be approved for form and legality by the City Attorney and a copy shall be kept on file with the City Clerk; and be it **FURTHER RESOLVED:** That the authorized agreements shall be approved form and legality by the Office of the City Attorney, and a copy shall be kept on file with the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA,

PASSED BY THE FOLLOWING VOTE:

AYES - FIFE, GALLO, JENKINS, KALB, KAPLAN, RAMACHANDRAN, REID, AND PRESIDENT FORTUNATO BAS NOES – ABSENT – ABSTENTION –

ATTEST:

ASHA REED City Clerk and Clerk of the Council of the City of Oakland, California