



AGENDA REPORT

TO: Edward D. Reiskin
City Administrator

FROM: G. Harold Duffey
Director, Oakland Public
Works

SUBJECT: Professional Services Agreement
With Alameda County Fire
Department

DATE: August 31, 2021

City Administrator Approval

Date:

Sep 3, 2021

RECOMMENDATION

Staff Recommends That City Council Adopt A Resolution Authorizing A One-Year Agreement With Alameda County Fire Department In An Amount Not To Exceed Two Hundred Thousand Dollars (\$200,000.00) For A One Year Term Beginning July 1, 2021 And Ending June 30, 2022 For Maintenance, Repairs And Parts For Fire Department Emergency Response Vehicles And Related Equipment; And Authorize The City Administrator To Renew The Agreement With Alameda County Fire Department For Two (2) Additional One-Year Terms In An Amount Not To Exceed Two Hundred Thousand Dollars (\$200,000.00) Per Year, For A Grand Total Amount Of Six Hundred Thousand Dollars (\$600,000.00), Without Returning To Council, And (2) Waiving The Advertising, Competitive Bidding And Request For Proposal/Qualifications (RFP/Q) Requirements.

EXECUTIVE SUMMARY

Adoption of the proposed resolution for enactment of a service agreement with Alameda County Fire Department (ACFD) will ensure that all of the Oakland Fire Department's emergency response vehicles manufactured by Pierce Manufacturing will continually meet optimum factory-authorized operational standards.

BACKGROUND / LEGISLATIVE HISTORY

It is the role and responsibility of city government to deliver services as effectively and efficiently as possible. To fulfill this mission, City staff must have a dependable fleet. Municipal fleets provide a variety of services to residents. The ability to provide services in an effective and efficient manner is in many ways dependent upon a quality fleet of vehicles and equipment.

Oakland Public Works (OPW) Bureau of Maintenance and Internal Services, Equipment Services Division, has primary responsibility for the acquisition, maintenance and repair of all City of Oakland (City) vehicles, trucks and other light and heavy duty equipment, inclusive of the Oakland Fire Department's thirty-eight (38) emergency response vehicles; all of which are

City Council
September 21, 2021

manufactured by Pierce Manufacturing, Inc. Pierce Manufacturing has formally designated Golden State Emergency Vehicle Service, Inc. (GSEVS) as a sole provider for maintenance, parts and repair of all Pierce-manufactured fire apparatus (emergency response vehicles) in Central and Northern California. **(See Attachment A)** GSEVS has formally designated ACFD as the local factory authorized repair facility for Alameda County and surrounding areas. **(See Attachment B)**

In prior years, OPW has utilized the services of multiple vendors for maintenance, repairs and parts acquisition for vehicles manufactured by Pierce Manufacturing, Inc. However, in 2015, Pierce Manufacturing issued notification which detailed that GSEVS would serve as the sole certified Pierce dealer and distributor for said services and commodities throughout Central and Northern California. In 2017, GSEVS notified the City that ACFD had become a local factory certified warranty repair location and provided documentation that enabled the City to commission work directly with ACFD as our local factory authorized warranty repair station.

Because of this determination, OPW obtained City Council authorization to secure sole source contractual provisions with ACFD through ratification of Authorizing Resolution No. 87160 C.M.S., dated May 1, 2018 **(See Attachment C)**. After analyzing historical expenditures with Alameda County Fire Department between 2018 and 2021 for Pierce Manufactured Apparatus and related equipment repairs, the Equipment Services Division anticipates spending \$200,000.00 per year based on historical cost data, which was averaging \$182,291.49 total per year for service, maintenance and parts.

ANALYSIS AND POLICY ALTERNATIVES

The proposed resolution, if approved, would extend the contract with ACFD for maintenance services for the Oakland Fire Department fleet for a one year term with 2 one-year extensions, for a cost of \$200,000 per year, based on historical maintenance cost data.

There are two authorized providers for maintenance services for the Oakland Fire Department vehicles. First, GSEVS remains as the primary provider for Pierce factory authorized repairs and service. GSEVS's service center is located in Sacramento, CA, which is approximately 90-miles from the City's Municipal Service Center. Second, ACFD is an authorized provider, and ACFD's service center is located in Dublin, CA, which is approximately 25-miles from the Municipal Service Center. Due to the ACFD site's proximity to Oakland's Municipal Services Center, as well as comparable pricing components to GSEVS for vehicular maintenance, repairs and parts, it is the recommendation of OPW's Equipment Services Division to utilize ACFD as a local vendor for factory certified maintenance and repairs of its Pierce-manufactured fire apparatus. GSEVS has provided a letter in 2021 authorizing the City of Oakland to utilize ACFD for factory certified repairs and maintenance.

OPW's Equipment Services Division will continue to use Alameda County Fire Department for maintenance and repairs secondarily to the Division's internal staff members. Specifically, during peak times when the support provided by internal staff members is insufficient to meet the demands of service and repair needs on Oakland Fire apparatus units.

Waiver Request

Oakland Municipal Code (OMC) Title 2, Chapter 2, Article I, Section 2.04.050 requires the City to conduct advertising and competitive bidding for the procurement of goods, professional

services, or a combination thereof. OMC Section 2.04.050.1.5 permits the Council to waive advertising and competitive bidding requirements upon a finding and determination that it is in the City's best interests to do so.

Based upon the fact that ACFD is the sole certified Pierce service center for vehicular repair and maintenance of Pierce manufactured fire apparatus in our jurisdiction, staff recommends that the Council finds and determines that it is in the best interests of the City to waive the advertising, competitive bidding and RFP/Q requirements as they pertain to the implementation of the proposed contractual services with ACFD.

FISCAL IMPACT

Approval of the proposed resolution authorizes the City Administrator, or designee, to award a service agreement contract to ACFD in an annual amount not to exceed two hundred thousand dollars (\$200,000.00) for maintenance, parts, and repairing of Fire Department emergency response vehicles and related equipment for the period of July 1, 2021, through June 30, 2022. In addition, the proposed resolution authorizes two one-year options to extend the service agreement through June 30, 2023, and June 20, 2024, respectively.

Funding for first two years of the proposed contract is available in the Fiscal Year (FY) 2021-2023 Biennial Adopted Budget in the Equipment Services Fund (4100), Equipment Services Administration Organization (30541), Repair and Maintenance Miscellaneous Account (54619); Administrative Project (1000010); Fleet Management and Maintenance Program (IN01). Funding for the subsequent fiscal year (July 1, 2023 – June 30, 2024) has not been identified and is contingent upon the adoption of the FY 2023-2025 Biennial Budget and will be provided by the Equipment Services Fund (4100).

Proposed Service Agreement Alameda County Fire Department For Fire Department Emergency Response Vehicles

Project Year	Cumulative Contract Amount
2021-2022	\$200,000.00
2022-2023	\$200,000.00
2023-2024	\$200,000.00
Grand Total:	\$600,000.00

There is no impact to the General Purpose Fund and no additional funding is requested.

PUBLIC OUTREACH / INTEREST

This item did not require additional public outreach other than the required posting on the City's website.

COORDINATION

Information that is the basis of this report was coordinated with the OPW Bureau of Maintenance and Internal Services, the Oakland Fire Department, the Controller's Office and the Office of the City Attorney.

SUSTAINABLE OPPORTUNITIES

Economic: Repair and maintenance of the City's fleet and equipment ensures the long-term efficiency and extended life-cycle of these items, while simultaneously reducing financial impacts in comparison to full vehicular replacement costs.

Environmental: Routine maintenance and repair of the City's fleet assets ensures the deployment of up-to-date technologies which can greatly reduce fuel consumption and harmful emissions.

Race & Equity: Continually maintaining operational efficiencies for City vehicles, inclusive of public safety vehicles, will aid towards guaranteeing that Oakland's neighborhoods are places where the citizenry can thrive in safe and healthy environments.

ACTION REQUESTED OF THE CITY COUNCIL

Staff Recommends That the City Council Adopt A Resolution Authorizing A One-Year Agreement With Alameda County Fire Department In An Amount Not To Exceed Two Hundred Thousand Dollars (\$200,000.00) For A One Year Term Beginning July 1, 2021 And Ending June 30, 2022 For Maintenance, Repairs And Parts For Fire Department Emergency Response Vehicles And Related Equipment; And Authorize The City Administrator To Renew The Agreement With Alameda County Fire Department For Two (2) Additional One-Year Terms In An Amount Not To Exceed Two Hundred Thousand Dollars (\$200,000.00) Per Year, For A Grand Total Amount Of Six Hundred Thousand Dollars (\$600,000.00), Without Returning To Council, And (2) Waiving The Advertising, Competitive Bidding And Request For Proposal/Qualifications (RFP/Q) Requirements.

For questions regarding this report, please contact Joseph Williams, Equipment Services Manager at (510) 615-5489.

Respectfully submitted,



G. Harold Duffey
Director, Oakland Public Works

Reviewed by:
Melinda Drayton
Deputy Chief, Oakland Fire Department

Reviewed by:
Richard Battersby, Assistant Director
Bureau of Maintenance & Internal Services

Prepared by:
Joseph A. Williams, Equipment Services
Manager, Bureau of Maintenance & Internal
Services

Attachments (3):

- A: Exclusive Pierce Designated Dealership Notice
- B: GSEVS and ACFD Agreement
- C. Authorizing Resolution No. 87160 C.M.S. (2018)

