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OFFICE OF THE CITY CLERK  
OAKLAND

APPROVED AS TO FORM AND LEGALITY

  
CITY ATTORNEY'S OFFICE

## OAKLAND CITY COUNCIL

RESOLUTION NO. 89846 C.M.S.

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**RESOLUTION AMENDING RESOLUTION NO. 85717 (2015) AND RESOLUTION NO. 88677 C.M.S. (2021) TO AUTHORIZE THE CITY ADMINISTRATOR TO EXERCISE A ONE-YEAR OPTION TO EXTEND THE TERMS OF PROFESSIONAL SERVICE AGREEMENTS FOR ON-CALL ECONOMIC CONSULTING SERVICES AND TO INCREASE THE AMOUNT OF EACH AGREEMENT BY AN AMOUNT NOT TO EXCEED TWO HUNDRED THOUSAND DOLLARS (\$200,000) WITH THE FOLLOWING FOUR FIRMS: (1) CENTURY URBAN, LLC, (2) ECONOMIC & PLANNING SYSTEMS, (3) HAUSRATH ECONOMICS GROUP, AND (4) KEYSER MARSTON ASSOCIATES.**

**WHEREAS**, the Economic and Workforce. Development Department (“EWD”) conducts economic, financial and real estate analyses for properties that the City of Oakland (“City”) and Oakland Redevelopment Successor Agency (“ORSA”) own, plan to acquire, assist with the development of or dispose of; and

**WHEREAS**, EWD desires to continue to have outside consulting services available on an as-needed basis to assist with select City projects that involve expertise in economic, financial and real estate matters; and

**WHEREAS**, pursuant to Resolution No. 85717 C.M.S. adopted on July 21, 2015, the City Council authorized Professional Service Agreements (“PSAs”) for on-call economic consulting services for three-year terms with three additional one-year options to extend, and for an amount not to exceed Five Hundred Thousand Dollars (\$500,000) for the following seven firms: (1) Aecom, (2) Century Urban, LLC, (3) David Paul Rosen & Associates, (4) Economic & Planning Systems, (5) Hausrath Economics Group, (6) Keyser Marston Associates, and (7) Willdan Financial Services; and

**WHEREAS**, pursuant to Resolution No. 88677 C.M.S. adopted on June 1, 2021, the City Council authorized the City Administrator to amend Resolution No. 85717 C.M.S. to extend the terms of the PSAs by an additional two years with a 1-year option to extend, to be exercised upon the approval of City Council; increase the amount of each agreement by Five Hundred Thousand Dollars (\$500,000); and waive the request for proposal process for the following five firms to provide on-call economic consultant services : (1) Century Urban, LLC., (2) David Paul Rosen & Associates, (3) Economic & Planning Systems, (4) Hausrath Economics Group, and (5) Keyser Marston Associates; and

**WHEREAS**, EWD staff anticipates that several projects currently underway will continue to utilize those on-call economic consultant services; and

**WHEREAS**, on-call economic consulting services will continue to be funded through the various individual projects and funds will be identified prior to the performance of the on-call services; and

**WHEREAS**, the on-call economic consultants have performed their work with a high level of professionalism and excellence, and the City finds that is in the best interest of the City to continue to utilize the assistance of the on-call economic consultants for an additional one year term, and to increase the amount of each agreement by an amount not to exceed Two Hundred Thousand Dollars (\$200,000) with (1) Century Urban, LLC., (2) Economic & Planning Systems, (3) Hausrath Economics Group, and (4) Keyser Marston Associates, (collectively, the “Consultants”); and

**WHEREAS**, through the City’s Request for Qualifications process in 2015, the Consultants met the requirements for on-call economic consulting services; and

**WHEREAS**, the Consultants have previously met the City’s 50% Local/Small Local Business Enterprises (LBE/SLBE) Program requirements; and

**WHEREAS**, the Consultants have previously been determined to be in compliance with the Equal Benefits Ordinance (EBO) and will continue to be compliant during the extended 1-year term; now, therefore, be it

**RESOLVED:** That the City Council authorizes the City Administrator to amend Resolution No. 85717 C.M.S (2015) and Resolution No. 88677 C.M.S. (2021) and extend the current Professional Services Agreement (PSA) for one additional year with the following four firms for the provision of on-call economic consultant services: (1) Century Urban, LLC., (2) Economic & Planning Systems, (3) Hausrath Economics Group, and (4) Keyser Marston Associates; and be it

**FURTHER RESOLVED:** That the total extended amount of the PSA for each of the Consultants shall be for an additional not-to-exceed amount of Two Hundred Thousand Dollars (\$200,000); and be it


**FURTHER RESOLVED:** That such amendments to the PSAs for Consultants shall be approved for form and legality by the Office of the City Attorney, and a copy shall be kept on file with the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA,

PASSED BY THE FOLLOWING VOTE: JUL 18 2023

AYES - FIFE, GALLO, ~~WILKINSON~~, KALB, KAPLAN, RAMACHANDRAN, REID, AND  
PRESIDENT FORTUNATO BAS - 7

NOES  $\phi$   $\phi$   
ABSENT  $\phi$   
ABSTENTION  $\phi$   
1 - Excused - Jenkins

ATTEST:   
ASHA REED  
City Clerk and Clerk of the Council of the  
City of Oakland, California