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OFFICE OF THE CITY CLERK
OAKLAND

CITY OF OAKLAND JUN 29 PM 5:19

AGENDA REPORT

TO: Sabrina B. Landreth
City Administrator

FROM: Andrew C. Peterson
Chief Information Officer

SUBJECT: Public Safety IT Systems Financing

DATE: June 29, 2017

City Administrator Approval

Date:

6/29/17

RECOMMENDATION

Staff Recommends That the City Council Adopt A Resolution Authorizing The City Administrator, Or Designee, To:

1. Execute A Master Lease Purchase Agreement And All Related Documents For Financing In An Amount Not To Exceed Twelve Million Eight-Hundred Thousand Dollars (\$12,800,000) With Banc of America Public Capital Corp For A Term Of Not More Than Seven (7) Years at An Interest Rate Not To Exceed 3% Tax Exempt And/Or 4.5% Taxable, And Appropriate to Finance Department To Fund:
 - a. A Next Generation 9-1-1 Public Safety Information Technology ("911") System; and
 - b. The Development and Deployment of a Court Mandated Performance, Reporting, Information And Metrics Environment System ("PRIME 2.0"); and
2. Execute An Agreement With Motorola, Inc. Selected Through A Competitive RFP Process, To Provide A 9-1-1 Public Safety IT System For The Oakland Police Department And Oakland Fire Department In an Amount Not To Exceed Seven Million Six Hundred Thousand Dollars (\$7,600,000); and
3. Negotiate and Execute Additional Vendor Agreements, To Support the New 9-1-1 System Including Hardware, Software, Networking And Security Equipment, Professional Services, Maintenance, And For the Development of PRIME 2.0 In An Amount Not to Exceed Five Million Two Hundred Thousand Dollars (\$5,200,000); and
4. Waive The Competitive Proposal Solicitation Requirement For Professional Services For the Above-Listed Agreements In An Amount Not To Exceed Four Million Nine Hundred Thousand Dollars (\$4,900,000).

Item: _____

Finance and Management Committee

July 11, 2017

EXECUTIVE SUMMARY

Over the last several years, budgetary constraints have prevented many Capital Improvement Plan ("CIP") project requests for public safety technology infrastructure from receiving funding, leading to potentially dangerous delays in replacing critical systems. Several components of the 9-1-1 public safety infrastructure components temporarily fail on a regular basis and are no longer sold or supported by their respective vendors. Other components (e.g., the fire station alerting systems) have failed periodically. The result is a very unstable environment and greatly increased risk to first responders and residents in the event of more significant system outages or other major problems.

Additionally, replacing the original early intervention system within the Oakland Police Department [mandated by the City's Negotiated Settlement Agreement (NSA)], known as the Internal Personnel Assessment System (IPAS), with the new Performance, Reporting, Information and Metrics Environment (PRIME) has been an ongoing project since 2011. Version 1.0 of PRIME went into production on May 9, 2017. Additional functionality will be developed in a version 2.0 of PRIME.

The City is at a critical juncture concerning its public safety technology infrastructure and must take immediate steps to replace the most at-risk components.

Staff recommends that the Council approve a resolution authorizing the City Administrator to Negotiate And Execute A Master Lease Purchase Agreement For Financing In An Amount Not To Exceed Twelve Million Eight-Hundred Thousand Dollars (\$12,800,000) to fund Public Safety IT Systems projects, negotiate and enter into agreements for professional services, maintenance and support, purchase hardware and software, and to develop and deploy PRIME 2.0. Staff has identified and selected through a competitive bid process Banc of America Public Capital Corp to serve as the Master Lease Purchase Agreement provider.

Staff also recommends that the Council approve entering into an agreement with Motorola, Inc. ("Motorola") to provide a turn-key 9-1-1 public safety IT system for the Oakland Police Department and Oakland Fire Department.

BACKGROUND / LEGISLATIVE HISTORY

Historically, the City has funded ongoing operations and maintenance agreements for core public safety technology infrastructure through a combination of Oakland Redevelopment Agency (ORA) funds, General Purpose Fund funding, and other one-time monies. With the dissolution of the ORA and lack of sufficient one-time monies, little remains to fund the replacement of aging components of the current infrastructure. Additionally, over the last several years, budgetary constraints have prevented many CIP project requests from being funded, further restricting the City's ability to address critical public safety infrastructure needs.

PRIME 2.0

Replacing the City's NSA mandated early intervention system, known as the Internal Personnel Assessment System (IPAS), has been an ongoing project since 2011 with the following major milestones:

Date	Milestone
2011	Conducted RFP to engage a consultant to do a needs assessment and draft a request for proposals (RFP) for the system.
2012	Sierra Systems was selected to do the needs assessment and write the RFP.
December 17, 2013	RFP was released
October 21, 2014	City Council approved Resolution No. 85221 C.M.S., authorizing the City to enter into a contract with Sierra-Cedar, Inc. to provide as-needed technical and project management services in support of the project to build the new system.
October 21, 2014	City Council approved Resolution No. 85222 C.M.S., authorizing the City to enter into a contract with Microsoft Corporation to build the new system and to purchase necessary hardware, software and professional services.
May 9, 2017	PRIME v1.0 was released to OPD for general use.

PRIME was always conceived as a platform upon which new components, modules and functionality could be added and new information sources integrated to provide additional value to OPD as the Department's needs evolved. Upon review of the v1.0 functionality there is an urgent need for a version 2.0 of PRIME to include:

- New Training Management System;
- Next Generation Stop Data Analytics;
- New OPD Personnel Database System; and
- Integration with Body Worn Camera System.

Public Safety IT Systems (9-1-1 Infrastructure)

Replacing the City's 9-1-1 public safety technology infrastructure has been an ongoing project since 2013. with the following major milestones:

Date	Milestone
July 16, 2013	City Council approved Resolution No. 84523 C.M.S., authorizing the City to bring in consulting resources to develop a request for proposals (RFP) for the replacement of the 9-1-1 public safety systems.
2014	313-page RFP was developed, reviewed by external consultants and industry veterans, revised, then reviewed internally by Contracts and Compliance and the City Attorney's Office. RFP finalized in late 2014.
February 17, 2015	The RFP was issued on iSupplier.
May - June 2015	The RFP responses provided a range of estimated costs for implementing the replacement system. This OFD, OPD, and the City's Information Technology Department (ITD) to collaborate on a Capital Improvement Project request which was completed as part of the 2015-2017 budgeting process.
July 2015	Given the constraints of other resource needs, the CIP request for the replacement system was not able to be funded in the FY 15-16 Budget.
October 6, 2015	City Council approved Resolution No. 85825 C.M.S., authorizing the City to finance several critical IT projects including \$2,000,000 in seed funding for the replacement of the City's 9-1-1 public safety systems.
May 19, 2016	The RFP Evaluation Committee met, assessed the selection process scoring and voted to recommend Motorola Solutions, Inc. as the selected vendor, pending successful contract negotiations.
August 18, 2016	The RFP Executive Committee met, assessed the Evaluation Committee's recommendation and accepted it.

ANALYSIS AND POLICY ALTERNATIVES

Current 9-1-1 Public Safety IT System: The current 9-1-1 public safety system includes a Computer-Aided Dispatch (“CAD”) system, police and fire Records Management Systems (RMS), Fire Station Alerting System, and Mobile & Field Based Reporting (“FBR”) components - all of which must be replaced. Most of the software elements of these systems are obsolete and the components are no longer being sold or enhanced by their vendors. Replacements for related hardware are no longer available. This represents an unacceptable risk to public safety. For example:

- The underlying hardware infrastructure for the CAD system is no longer being supported or maintained by the manufacturer – parts can only be obtained from third-party vendors. Should it fail, the operations of the City’s two 9-1-1 dispatch centers would be severely curtailed for weeks or even months while replacement hardware is procured, configured and replacement CAD software installed and tested. Such a prolonged period of 9-1-1 dispatch center downtime would wreak havoc with the City’s public safety services putting both first responders and residents at risk.
- The current fire station alerting system is supposed to provide automatic notification to affected fire stations when their units are being dispatched. Currently the system has experienced periodic failures, requiring Dispatch to make manual phone calls to the fire stations which can cause significant delays to OFD responsiveness and time-to-scene – critical metrics when seconds can make a difference.
- The current FBR system was acquired by its current owner from another company and the new owner has not indicated an interest in enhancing the product and has only assigned one person to support the system. Along with providing functionality to record police incident and traffic accident information, the FBR system is also the critical tool for collection Stop Data. The future of this system is in question.

RFP Creation Process: The RFP creation process was led by a combination of consultants and contractors with experience in the public safety software field. Representatives from OPD, OFD and the ITD were heavily represented and involved in the RFP creation and approval process to ensure that the RFP reflected the needs of each department.

RFP Evaluation & Selection Process: Once the RFP was released, responses were received from four vendors and a formal RFP Evaluation Committee was instantiated. The Committee was composed of four voting members each from OPD, OFD and ITD. The same consultants and contractor that were involved in creating the RFP facilitated the Committee’s work. After the Committee reviewed and evaluated the initial RFP responses, they unanimously decided to down-select the respondent with the lowest scores. The next step of the process consisted of three-day, on-site demonstrations of the proposed solution components from each vendor. These demonstrations occurred over January/February 2016. The demonstrations were scored by the Committee and references for each of the semi-finalists were checked and then on May 19, 2016 the Committee met to decide on a proposed ranking of three semi-finalists. Motorola Solutions, Inc. was selected as the recommended top finalist based on their superior overall scores.

On August 18, 2016, the Executive Committee, consisting of key staff members from City Administrator's Office, Police Department, Fire Department, and Information Technology Department, met to consider the Evaluation Committee's recommendations. After careful analysis of the Evaluation Committee's recommendation to proceed into contract negotiation with Motorola, the Executive Committee voted to accept this recommendation and to seek authorization from the City Council to enter into an agreement with Motorola.

Motorola: Motorola provided a comprehensive and robust proposed solution addressing the requirements of the 2015 RFP for a Public Safety CAD, RMS, FBR, AVL/Mobile, Fire Station Alerting & Crime Data Warehouse Systems.

The Motorola CAD, RMS, AVL/Mobile and Crime Data Warehouse solutions are the company's second-generation offerings that were designed from the ground up to be a fully integrated system taking advantage of the latest technologies and best-practice system architectures. The City's current CAD and Police RMS systems are Motorola's first-generation solutions and thereby, one benefit of selecting Motorola for their newer offerings is the ability for staff to transition more effectively into a product they are already familiar with its functionality, preventing fewer user errors or issues. Similarly, the necessary data conversion from the older system to the newer ones will proceed with less risk given Motorola's deep, in-depth knowledge of both data structures – given they created both systems.

The overall Motorola solution can be divided into the following key components. A brief description of each component is also provided, although it is by no means a comprehensive description of the component's functionality.

- **Computer-Aided Dispatch for Police & Fire** – Motorola's CAD system provides 9-1-1 dispatchers with the ability to monitor incoming requests for service and the status of available resources (e.g., police cruisers, fire apparatus) and, based on criteria such as geographic location, to match the two so that callers get a level of resources and responsiveness appropriate for the type of call. Once resources are dispatched, Motorola's CAD system allows the dispatcher to monitor the location of the resources and to warn first responders, in advance, of any known hazards they may encounter when they arrive. Motorola's CAD solution supports sharing one common software system for both Police and Fire while also providing specific functionality needed by each agency. Their solution also supports the required separation of certain types of sensitive data between the two departments.
- **Records Management System for Police** – Once a 9-1-1 police call has been dispatched and closed, the records of that call are transferred to the Police RMS system and subsequent activity (e.g., arrests, citations, etc.) is also recorded there. The Police RMS system is also responsible for creating State and Federal required reporting. The proposed Police RMS is Motorola's own.
- **Records Management System for Fire** – Once a 9-1-1 fire call has been dispatched and closed, the records of that call are transferred to the Fire RMS system and subsequent narratives and required State and Federal reporting comes from there. The proposed Fire RMS system is from a Motorola partner – the same one OFD now uses for its current Fire RMS system.

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- **Mobile Systems for Police & Fire** – The mobile component of the overall solutions supports mobile dispatching, mobile report writing, looking up license plates and licenses (for police), tracking stops, etc. It is also part of the technology that allows dispatchers to plot the location of public safety resources on a map in real time. The proposed mobile solution is Motorola's own.
- **Fire Station Alerting System** – When a 9-1-1 call comes in that requires fire apparatus to mobilize and respond, the dispatch software interfaces to the fire station alerting system so that tones and voice instructions can be sent to the required fire stations. If required, fire station alerting systems are also capable of automatically opening bay doors, turning off stoves, turning on interior lighting, etc. The proposed fire station alerting system is from a Motorola partner.
- **Crime Data Warehouse for Police** – The crime data warehouse component provides a foundation for storing all data from Motorola systems in one location for the purpose of *providing one common database from which analysis can be done by anyone in the Department*. Over time, it is possible to add feeds from other crime-related data systems to build an increasingly centralized crime data warehouse. This component is Motorola's own.
- **Professional Services** – Installing and implementing all the above components is a time and labor intensive process. The base projection for getting them all up and running is 30 months and it could go longer depending on various factors. Motorola provides an adequate level of professional services to implement these systems, but the City will also need to augment its project management capacity for the duration of this project. Additional staffing will be required by each participating department, OFD, OPD, and ITD to augment the project related activities like documentation review, data conversion review, functional testing, performance benchmarking, integration testing, data quality checking, etc.
- **Network and Security Hardware & Ancillary Software** – In addition to replacing the above software systems, a replacement of the network and security hardware subsystems is also required. Though Motorola proposal includes required hardware specific to their solution, a major upgrade is required to replace and/or upgrade the current outdated network and security hardware/software infrastructure. In addition, various third-party hardware/software products will be required to replace the legacy interfaces with new ones to increase the productivity of the overall system and its various OPD and OFD users.

Staff is recommending that Motorola be awarded the contract to create and implement the next generation public safety technology infrastructure as described above. This recommendation is informed in large part by the following:

- The comprehensive nature of the needs analysis process that solicited input from all the major stakeholders in the development of detailed RFP functional requirements;
- The subsequent development of a comprehensive RFP and detailed evaluation process culminating in the RFP Evaluation Committee's recommendation to proceed with Motorola's proposed solution, and
- Motorola's experience in implementing large-scale software systems for other public safety agencies.

The Current Early Intervention System – PRIME v1.0: The 1.0 version of PRIME, currently in use, includes the following components:

- Use of Force data entry form, required reports and analytics;
- Vehicle Collision data entry form, required reports and analytics;
- Vehicle Pursuits data entry form, required workflow, reports & analytics;
- Case Evaluation Report data entry form, required workflow, reports & analytics;
- Canine Record data entry form, required workflow, reports & analytics;
- Canine Event data entry form, required workflow, reports & analytics;
- Oleoresin Capsicum (i.e., pepper spray) inventory form, required workflow & reports;
- Oleoresin Capsicum checkout form, required workflow, reports & analytics;
- Personnel Assessment System Request form;
- Internal Affairs Division (IAD) Complaint Memo form, required workflow, reports & analytics;
- IAD Case Record form, required reports & analytics;
- Supervisory Notes form, required workflow, reports & analytics;
- PAS Activity Review form, required workflow, reports & analytics to support the overall operations of the Personnel Assessment System;
- Tasking subsystem;
- Integration of select data elements from the Department's Law Records Management System;
- Integration of select data elements from the Department's current Personnel Database;
- Integration of select data elements from the Department's Field-Based Reports System (e.g., collision data, limited stop data);
- Integration of select data elements from the Department's legacy Training Management System; and
- Underlying database integrating data from all the above components/forms.

Key Elements of PRIME v2.0: The proposed elements of the next major version of PRIME are:

- A new version of the Department's Personnel Database designed to include many more data elements necessary for more robust and complete analysis of employee of the Department's stop data and to enable analysis of new peer groups to better reflect the complexity of personnel assignments;
- Integration of select data elements from the Department's new training systems – METR and LEFTA to assist in analyzing the relationship between training and employee behavior and also to enable analysis of how long the effects of training appear to last;
- Integration of video from the Department's current body-worn cameras to enable OPD supervisors to view video footage associated with uses of force, and other activities, during the evaluation of employee behavior; and
- Development of current and next-generation analytics on the Department's stop data to assist in better understanding and managing these critical citizen interactions.

Staff is recommending that the Council authorize the City Administrator, or Designee, to negotiate and execute vendor agreements, to develop and deploy PRIME 2.0, in an amount not to exceed One Million Eight Hundred Thousand dollars \$1,800,000.

Waiver of RFP/Q Competitive Multi-Step Solicitation Selection Requirement

Oakland Municipal Code "OMC" Section 2.04.042 requires a multiple-step solicitation process for the combined purchase of products and professional services by soliciting proposals, requiring vendor demonstrations when appropriate and feasible, and evaluating and rating proposals and performance in demonstrations on the basis of uniform criteria to be determined by the City Administrator on a case-by-case basis, for the purchase of supplies, equipment, and computer software. OMC Section 2.04.042 D permits the City Council to waive the multiple-step solicitation process upon a finding and determination by the City Council that it is in the best interests of the City to do so.

Staff recommends that the Council find and determine that it is in the best interest of the City to waive the multiple-step solicitation process and authorize the City Administrator to negotiate and execute separate additional vendor agreements, to support the 911 public safety IT systems infrastructure upgrade, which includes hardware, software, networking and security equipment, professional services, maintenance and support based on the following factors:

The Next Generation 9-1-1 Public Safety IT System for Police and Fire is critical to the safety of first responders and citizens and is to replace a system that is currently experiencing regular failures and outages.

With respect to the Next Generation 9-1-1 Public Safety IT System for Police and Fire, the recommended selection of Motorola as vendor follows an extensive competitive evaluation and selection process consistent with City policy. Motorola will provide the CAD, RMS, FBR, Crime Data Warehouse and Fire Station Alerting components of the project. Any additional infrastructure equipment needs (i.e., hardware, software, networking, security etc.) not provided by Motorola will be procured through a competitive process.

Additionally, staff recommends that the City Council waive the multi-step solicitation requirement and authorize the City Administrator to negotiate and execute vendor agreements, to develop and deploy the PRIME v2.0 system. The PRIME 2.0 system is critical to fulfilling the City's obligations related to the Negotiated Settlement Agreement. Given these facts, it is important to accomplish the project as expeditiously and cost effectively as possible.

Staff recommends that the City Council award the contract for the Next Generation 9-1-1 Public Safety IT System for Police and Fire project to Motorola. Staff further recommends that the Council find and determine that it is in the best interests of the City to waive the multiple-step solicitation process and to authorize the City Administrator to negotiate and execute separate additional vendor agreements, to support the 911 public safety IT systems infrastructure upgrade, which includes hardware, software, networking and security equipment, professional services, maintenance and support, and for the

contract to develop and deploy the PRIME 2.0 project. Doing so will enable the expeditious completion of the projects – an outcome instrumental to protecting system and first responder safety and to satisfying the requirements of the Negotiated Settlement Agreement.

FISCAL IMPACT

The estimated cost for the two projects is approximately \$14.8 million of which, \$12.8 million will be funded by the current financing request, if approved, and \$2 million is previously allocated and appropriated for the 9-1-1 Public Safety IT Systems (Resolution No. 85825 C.M.S., dated October 6, 2015) as outlined below:

9-1-1 CAD/RMS and PRIME 2.0 Projects - Spending Plan		
9-1-1 CAD/RMS	Motorola Turnkey Solution including Hardware, Software and Professional Services	\$ 7,600,000
	Professional Services	\$ 1,800,000
	Network and Security Equipment	\$ 1,600,000
	Contingency	\$ 700,000
	Contractors (Staff Augmentation)	\$ 1,300,000
	TOTAL:	\$ 13,000,000
PRIME 2.0	Professional Services	\$ 1,300,000
	OPD Personnel Database	\$ 500,000
	TOTAL:	\$ 1,800,000
	TOTAL Project Cost:	\$ 14,800,000

Based on current interest rates, the City expects to enter into a Master Lease Purchase Agreement in an amount not to exceed twelve million eight hundred thousand (\$12,800,000) for a term not to exceed 7 years. Annual rental payments (i.e. debt service or lease payments) on the Master Lease Purchase Agreement are estimated to be between \$500,000 to \$3,000,000 per year. The Fiscal Years (FY) 2017-19 proposed Policy Budget includes appropriations of \$500,000 and \$750,000 for FY 2017-18 and 2018-19, respectively (totaling \$1.25 million) to pay required debt service through June 30, 2019. Fees associated with issuance of the Master Lease Purchase Agreement will be paid from lease proceeds and contingent upon closing of the transaction and are estimated to cost \$30,000.

COORDINATION

This report has been prepared by the Information Technology Department and Treasury Bureau in coordination with the City Attorney's Office, the Oakland Police Department, the Oakland Fire Department and the Controller's Bureau.

SUSTAINABLE OPPORTUNITIES

Economic: There are no economic opportunities associated with this report.

Environmental: Every effort will be made to select state of the art hardware and software that is energy efficient and environmentally preferred.

Social Equity: Implementation of the projects will result in increased effectiveness of critical public safety, transparency of services and efficiency of City processes for Oakland's residents and community.

ACTION REQUESTED OF THE CITY COUNCIL

Staff Recommends That the City Council Adopt A Resolution Authorizing The City Administrator, Or Designee, To:


1. Execute A Master Lease Purchase Agreement And All Related Documents For Financing In An Amount Not To Exceed Twelve Million Eight-Hundred Thousand Dollars (\$12,800,000) With Banc of America Public Capital Corp For A Term Of Not More Than Seven (7) Years at An Interest Rate Not To Exceed 3% Tax Exempt And/Or 4.5% Taxable, And Appropriate to Finance Department To Fund:
 - c. A Next Generation 9-1-1 Public Safety Information Technology ("911") System; and
 - d. The Development and Deployment of a Court Mandated Performance, Reporting, Information And Metrics Environment System ("PRIME 2.0"); and
2. Execute An Agreement With Motorola, Inc. Selected Through A Competitive RFP Process, To Provide A 9-1-1 Public Safety IT System For The Oakland Police Department And Oakland Fire Department In an Amount Not To Exceed Seven Million Six Hundred Thousand Dollars (\$7,600,000); and
3. Negotiate and Execute Additional Vendor Agreements, To Support The New 9-1-1 System Including Hardware, Software, Networking And Security Equipment, Professional Services, Maintenance, And For the Development of PRIME 2.0 In An

Amount Not to Exceed Five Million Two Hundred Thousand Dollars (\$5,200,000);
and

4. Waive The Competitive Proposal Solicitation Requirement For Professional Services For the Above-Listed Agreements In An Amount Not To Exceed Four Million Nine Hundred Thousand Dollars (\$4,900,000).

For questions regarding this report, please contact Ahsan Baig, Deputy Chief Information Officer, at Abaiq@oaklandnet.com (510) 238-3010

Respectfully submitted,

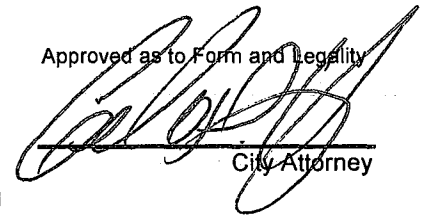


Andrew C. Peterson
Chief Information Officer

Prepared by:
Kirke Curtis, Project Manager
Information Technology Department

Reviewed by:
Ahsan Baig, Deputy CIO
Information Technology Department, and

David Jones, Interim Treasury Manager
Finance Department



City Attorney

2017 JUN 29 PM 5:19

OAKLAND CITY COUNCIL

RESOLUTION No. _____ C.M.S.

RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR, OR DESIGNEE, TO:

1. EXECUTE A MASTER LEASE PURCHASE AGREEMENT AND ALL RELATED DOCUMENTS FOR FINANCING IN AN AMOUNT NOT TO EXCEED TWELVE MILLION EIGHT-HUNDRED THOUSAND DOLLARS (\$12,800,000) WITH BANC OF AMERICA PUBLIC CAPITAL CORP FOR A TERM OF NOT MORE THAN SEVEN (7) YEARS AT AN INTEREST RATE NOT TO EXCEED 3% TAX EXEMPT AND/OR 4.5% TAXABLE, AND APPROPRIATE TO FINANCE DEPARTMENT TO FUND:
 - a. A NEXT GENERATION 9-1-1 PUBLIC SAFETY INFORMATION TECHNOLOGY ("911") SYSTEM; AND
 - b. THE DEVELOPMENT AND DEPLOYMENT OF A COURT MANDATED PERFORMANCE, REPORTING, INFORMATION AND METRICS ENVIRONMENT SYSTEM ("PRIME 2.0"); AND
2. EXECUTE AN AGREEMENT WITH MOTOROLA, INC. SELECTED THROUGH A COMPETITIVE RFP PROCESS, TO PROVIDE A 9-1-1 PUBLIC SAFETY IT SYSTEM FOR THE OAKLAND POLICE DEPARTMENT AND OAKLAND FIRE DEPARTMENT IN AN AMOUNT NOT TO EXCEED SEVEN MILLION SIX HUNDRED THOUSAND DOLLARS (\$7,600,000); AND
3. NEGOTIATE AND EXECUTE ADDITIONAL VENDOR AGREEMENTS, TO SUPPORT THE NEW 9-1-1 SYSTEM INCLUDING HARDWARE, SOFTWARE, NETWORKING AND SECURITY EQUIPMENT, PROFESSIONAL SERVICES, MAINTENANCE, AND FOR THE DEVELOPMENT OF PRIME 2.0 IN AN AMOUNT NOT TO EXCEED FIVE MILLION TWO HUNDRED THOUSAND DOLLARS (\$5,200,000); AND
4. WAIVE THE COMPETITIVE PROPOSAL SOLICITATION REQUIREMENT FOR PROFESSIONAL SERVICES FOR THE ABOVE-LISTED AGREEMENTS IN AN AMOUNT NOT TO EXCEED FOUR MILLION NINE HUNDRED THOUSAND DOLLARS (\$4,900,000)

WHEREAS, some components of the current 9-1-1 Public Safety Information Technology (IT) System for Police and Fire temporarily fail on a regular basis and are no longer sold or supported by their original vendor(s); and

WHEREAS, the reliability and up-time of the 9-1-1 Public Safety IT System for Police and Fire is critical to the safety of both citizens and first responders; and

WHEREAS, acquiring and implementing a new 9-1-1 Public Safety IT System for Police and Fire would provide a more reliable system better able to meet the business and technological requirements of the Oakland Police Department (OPD) and the Oakland Fire Department (OFD); and

WHEREAS, the City conducted a Request For Proposals and the selection of Motorola, Inc. was recommended by an Evaluation Committee including representatives from the Information Technology Department (ITD), OPD, OFD and subsequently approved by an Executive Committee including executive-level representatives from the City Administrator's Office, ITD, Finance, OPD and OFD; and

WHEREAS, replacing the original early intervention system mandated by the City's Negotiated Settlement Agreement (NSA), a system known as the Internal Personnel Assessment System (IPAS), was completed when version 1.0 of the new system, PRIME, was deployed on May 9, 2017; and

WHEREAS, upon review of PRIME v1.0 the Independent Monitoring Team of the NSA determined that new, additional functionality was needed and thus required that a follow-on version 2.0 of PRIME needed to be designed and implemented; and

WHEREAS, staff requests authorization to enter into a Master Lease Purchase Agreement with Banc of America Public Capital Corp, identified and selected through a competitive bid process, in an amount not to exceed twelve million eight-hundred thousand dollars (\$12,800,000) to fund the purchase and implementation of the 9-1-1 Public Safety IT System for Police and Fire and to fund the development and implementation of PRIME v2.0; and

WHEREAS, Oakland Municipal Code ("OMC") Section 2.04.042 requires a multiple-step solicitation process for the combined purchase of products and professional services by soliciting proposals, requiring vendor demonstrations when appropriate and feasible, and evaluating and rating proposals and performance in demonstrations on the basis of uniform criteria to be determined by the City Administrator on a case-by-case basis, for the purchase of supplies, equipment, and computer software; and

WHEREAS, OMC sections 2.04.042 D permits the City Council to waive the multiple-step solicitation process upon a recommendation of the City Administrator and a finding and determination that it is in the City's best interest to do so; and

WHEREAS, the City Administrator recommends that the Council make a finding and determination to waive the requirements of OMC section 2.04.042 and authorize the City

Administrator to enter into and/or amend Agreements for the new 911 System and for PRIME v.2.0; and

WHEREAS, the City Council finds that the services provided pursuant to the agreement authorized hereunder are of a professional, scientific, or technical nature and are temporary in nature; and

WHEREAS, the City Council finds that any contracts related to the new 9-1-1 Public Safety IT System for Police and Fire or PRIME v2.0 shall not result in the loss of employment or salary by any person having permanent status in the competitive service; now therefore be it

RESOLVED: That the City Council hereby authorizes the City Administrator, or her designee, to negotiate and execute a master lease purchase agreement and all related documents with Banc of America Public Capital Corp for financing in an amount not to exceed twelve million eight-hundred thousand dollars (\$12,800,000), a term of not more than 7 years, and an interest rate not to exceed 3% tax exempt and/or 4.5% taxable, and appropriate to provide funding for the following:

- a. Purchase of a next generation 9-1-1 public safety IT system for police and fire, including CAD, RMS, FBR, crime data warehouse, and fire station alerting systems; and
- b. Development and deployment of federal court mandated NSA software system PRIME v2.0, including new training management system, next generation stop data analytics, personnel database system and integration with the body-worn camera system currently being procured by OPD; and be it

FURTHER RESOLVED: That the City Council hereby authorized the City Administrator is authorized to appropriate two million dollars (\$2,000,000) from previously allocated funds approved by Council on Resolution no. 85825 C.M.S., to pay for the 9-1-1 public safety IT systems; and be it

FURTHER RESOLVED: That the City Council hereby authorizes the City Administrator to enter into an agreement with Motorola, Inc. to provide a turn-key 911 public safety IT system for the Oakland Police Department and Oakland Fire Department; and be it

FURTHER RESOLVED: That the City Council hereby authorizes the City Administrator to negotiate and execute separate additional vendor agreements, to support the 911 public safety IT systems infrastructure upgrade, which includes hardware, software, networking and security equipment, professional services, maintenance and support; and be it

FURTHER RESOLVED: That the City Council hereby authorizes the City Administrator to negotiate and execute vendor agreements, to develop and deploy PRIME v2.0; and be it

FURTHER RESOLVED: That pursuant to OMC Section 2.04.042 D, the Council hereby finds and determines that it is in the best interests of the City to waive the multiple-step solicitation process requirements and authorizes entering into the above referenced agreements associated with these projects, provided that prior to expenditure of any funds staff will award contracts and establish contract amounts for the Controller’s Bureau, without return to Council, and be it

FURTHER RESOLVED: That the City Administrator is hereby authorized to execute any amendments or modifications to said agreements with the exception of those related to an increase in total compensation or the allocation of additional funds, and provided that such amendments or modifications shall be reviewed by the City Attorney and filed with the City Clerk's Office.

IN COUNCIL, OAKLAND, _____, 2016
CALIFORNIA, _____

PASSED BY THE FOLLOWING VOTE:

AYES – BROOKS, CAMPBELL WASHINGTON, GALLO, GIBSON MCELHANEY, GUILLEN, KALB, KAPLAN, AND PRESIDENT REID

NOES –

ABSENT –

ABSTENTION –

ATTEST: _____
LaTonda Simmons
City Clerk and Clerk of the Council
of the City of Oakland, California