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OAKLAND

2012 JUN 28 PM 3: 05

# AGENDA REPORT

TO: DEANNA J. SANTANA  
CITY ADMINISTRATOR

FROM: Vitaly Troyan  
Osborn K. Solitei

SUBJECT: ALBANY FORD

DATE: May 14, 2012

City Administrator  
Approval

Date 6/26/12

COUNCIL DISTRICT: City-Wide

## RECOMMENDATION

Staff recommends that the City Council approve the resolution authorizing the City Administrator to award a contract to Albany Ford, a corporation, in an amount not to exceed one hundred fifty nine thousand six hundred twenty nine dollars and seventy one cents (\$159,629.71) to purchase four (4) 2012 Ford F350 trucks with a modified utility body in accordance with the terms and conditions in Specification No. 12-863-10/RFQ 3536.

## OUTCOME

The City will enter into a contract with Albany Ford to purchase four (4) 2012 Ford F350 trucks with a modified utility body for \$159,629.71.

## BACKGROUND/LEGISLATIVE HISTORY

Specification No.12-863-10/RFQ No. 3536 to purchase four (4) 2012 Ford F350 trucks with a modified utility body was sent to ten non-local business enterprises, posted on the City's web page and advertised in the City's official newspaper in accordance with Oakland Municipal Code (OMC) 2.04.050. There are no local Ford dealerships in Oakland. The specification was sent to the following ten dealerships:

1. Albany Ford & Subaru, Albany, CA
2. Big Valley Ford, Stockton, CA
3. Folsom Lake Ford, Folsom, CA
4. Freedom Ford Truck Center, Inc, Fresno, CA
5. Frontier Ford, Santa Clara, CA
6. Future Ford, Sacramento, CA
7. Hansel Ford, Santa Rosa, CA
8. The Ford Store San Leandro, San Leandro, CA
9. Serramonte Ford, Colma, CA
10. Bob Wondries Ford, Alhambra, CA

Item: \_\_\_\_\_  
Finance and Management Committee  
July 10, 2012

On April 23, 2012, the City received one bid from Albany Ford. The others declined for different reasons. Based on the response to RFQ 3536, Albany Ford is deemed the lowest responsible bidder.

**ANALYSIS**

This purchase will allow the Public Works Agency, Sewers Division to add three additional specially equipped hand rodder trucks to the existing fleet and replace one later model truck that has exceeded its useful life.

This acquisition in conjunction with additional staff will bring the PWA, Sewers Division in compliance with a March 1, 2010 EPA Administrative Compliance Order requirement of seven vehicles and ultimately improve the response time to sewer line backups for business and residential customers in the City.

**PUBLIC OUTREACH/INTEREST**

This item did not require any additional public outreach other than the required posting on the City's website and the City's official newspaper.

**COORDINATION**

Purchasing worked jointly with the Public Works Agency, Equipment Services Division, in the specification development and the bid evaluation process.

**COST SUMMARY/IMPLICATIONS**

- 1. AMOUNT OF RECOMMENDATION/COST OF PROJECT: \$159,629.71
  
- 2. COST ELEMENTS OF AGREEMENT/CONTRACT:
  - 4 Each. 2012 Ford F350 trucks \$146,753.76
  - Tire Fee \$35.00
  - Tax 8.75% \$12,840.95
  - TOTAL AGREEMENT/CONTRACT AMOUNT \$159,629.71
  
- 3. SOURCE OF FUNDING: 1.3100.30533.57611.0000000. IN13 \$159,629.71
  
- 4. FISCAL IMPACT:

There is no General Fund impact. The total contract of \$159,629.71 will be funded from the Sewer Fund.

**SUSTAINABLE OPPORTUNITIES**

**Economic:** This vendor has a valid City of Oakland business tax license. The award of this contract will yield approximately \$193.32 in business tax revenues to the City of Oakland.

**Environmental:** The 2012 trucks will reduce diesel emissions, a condition mandated by the State of California and meet new emissions standards passed by the Environmental Protection Agency (EPA) in 2010.

**Social Equity:** No social equity opportunities have been identified

For information regarding this report, you may contact Jimmie Jackson, Purchasing Supervisor, at 238-7563.

Respectfully submitted,

  
\_\_\_\_\_  
Vitaly Troyan  
Director, Public Works Agency

  
\_\_\_\_\_  
Osborn K. Solitei  
Controller

Reviewed by:  
Gregoria M. Torres, Assistant Controller

Prepared by:  
Jimmie D. Jackson, Purchasing Supervisor  
Controller's Office

CITY OF OAKLAND  
PURCHASING DIVISION  
AWARD RECOMMENDATION STATEMENT



<b>F. HALIBURTON</b>		<b>PURCHASING/ACQUISITION/CONTRACT: Office Supplies</b>	
<b>COUNCIL AGENDA DATE:</b> JULY 10, 2012	<b>SPECIFICATION/PROJECT NO.:</b> SPEC. NO. 12-863-10 RFQ NO. 3536	<b>FUNDING SOURCE:</b> Sewer Service Fund Account (3100), Infrastructure Maintenance:Sewer System Organization (30533), Vehicle Additions Expenditure Account (57611), Sanitary Sewer Management Maintenance Program (IN13).	<b>BID OPENING DATE:</b> APRIL 23, 2012
	<b>PREVIOUS LEGISLATION: RESOLUTION NO.</b>		
<b>CONTRACT PERIOD:</b>			
<b>PURPOSE STATEMENT:</b> Provide the City of Oakland with four (4) 2012 Ford F350 trucks with a modified utility body.			
<b>ITEM NO./DESCRIPTION</b>		<b>AMOUNT</b>	<b>EST. COST</b>
		<b>PERCENT DIFFERENCE</b>	
Four (4) each 2012 Ford F350 trucks with a modified utility body.		159,629.71	171,378.99
			4.49%
<b>COMMENTARY:</b> The recommended vendor Albany Ford, a non-local corporation, received no preferences. There are no additional costs to the City for this contract.			
<b>RANGE OF BIDS RECEIVED</b>			
<b>TOTAL BIDS RECEIVED/DOLLAR RANGE</b>		<b>BIDS WHICH MEET SPECIFICATION/DOLLAR RANGE</b>	
\$159,629.71		\$159,629.71	
<b>LOW BIDS NOT MEETING SPECIFICATION</b>			
<b>VENDOR/CONTRACTOR</b>	<b>REASON</b>	<b>RECOMMENDATION ON REJECTIONS</b>	
<b>AWARD RECOMMENDED</b>			
<b>VENDOR NAME/ADDRESS</b>	<b>DESCRIPTION</b>	<b>AMOUNT</b>	
Albany Ford 929 San Pablo Ave. Albany, CA 94706	Four (4) each 2012 Ford F350 trucks with a modified utility body.	\$159,629.71	

SUBMITTED BY

APPROVED AND FORWARDED TO COUNCIL

DEPARTMENT HEAD

OFFICE OF THE CITY ADMINISTRATOR

BID CALL	TOTAL	LOWEST BID BY CATEGORY	
		LOCAL BUSINESS	NON-LOCAL
ASK	10	0	10
NO RESPONSE	9	0	9
BIDS RECEIVED	1	0	1
AWARDS RECOMMENDED	1	0	1-\$159,629.71

# OAKLAND CITY COUNCIL

  
City Attorney

RESOLUTION No. \_\_\_\_\_ C.M.S.

Introduced by Councilmember \_\_\_\_\_

**RESOLUTION AUTHORIZING THE CITY ADMINISTRATOR TO AWARD A CONTRACT TO ALBANY FORD, A CORPORATION, TO PROVIDE FOUR (4) 2012 FORD F350 TRUCKS WITH A MOUNTED UTILITY BODY, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED FIFTY NINE THOUSAND SIX HUNDRED TWENTY NINE DOLLARS AND SEVENTY ONE CENTS (\$159,629.71) PER REQUEST FOR QUOTATION (RFQ) 3536, SPECIFICATION NO. 12-863-10 AND THE GENERAL CONDITIONS THEREFOR ON FILE IN THE PURCHASING DIVISION ACCORDING TO ITS BID FILED WITH THE CITY ON APRIL 23, 2012. THESE VEHICLES ARE FOR THE USE OF THE PUBLIC WORKS AGENCY.**

**WHEREAS**, the Purchasing Division formally advertised and bid this contract in accordance with OMC 2.04; and

**WHEREAS**, on April 23, 2012, the City received one bid to provide four (4) 2012 Ford F350 trucks with a mounted utility body, submitted in response to Specification No. 12-863-10/RFQ No. 3536; and

**WHEREAS**, the bid submitted by Albany Ford meets all of the requirements contained in Specification No. 12-863-10/RFQ No. 3536 and is deemed the lowest, responsive, responsible bid; now, therefore be it

**RESOLVED**, That a contract to provide four (4) 2012 Ford F350 trucks with a mounted utility body, in an amount not-to-exceed one hundred fifty nine thousand six hundred twenty nine dollars and seventy one cents (\$159,629.71) in accordance with Specification No. 12-863-10/RFQ No. 3536 and the general conditions therefore on file with the Purchasing Division is hereby awarded to Albany Ford, a corporation, according to its bid submitted on April 23, 2012; and be it

**FURTHER RESOLVED**, That the City Council hereby rejects all other bids submitted in response to RFQ No. 3536.

IN COUNCIL, OAKLAND, CALIFORNIA, \_\_\_\_\_

**PASSED BY THE FOLLOWING VOTE:**

AYES - BROOKS, BRUNNER, DE LA FUENTE, KAPLAN, KERNIGHAN, NADEL, SCHAAF and PRESIDENT REID

NOES -

ABSENT -

ABSTENTION -

ATTEST: \_\_\_\_\_

LaTonda Simmons  
City Clerk and Clerk of the Council  
of the City of Oakland, California