



CITY OF OAKLAND

AGENDA REPORT

TO: Jestin D. Johnson
City Administrator

FROM: Monica Elise Davis
Deputy City Administrator

SUBJECT: Ingenious Tactical Solutions, Ersie M. Joyner III Contract Amendment

DATE: September 17, 2024

City Administrator Approval


Jestin Johnson (Sep 19, 2024 10:43 PDT)

Date: Sep 19, 2024

RECOMMENDATION

Staff Recommends That The City Council Adopt A Resolution 1) Authorizing The City Administrator To Enter Into And Negotiate The Amendment Of A Professional Services Agreement With Ingenious Tactical Solutions, Ersie M. Joyner III For The Provision Of Special Advisory Services To Increase The Not-To-Exceed Contract Amount To Eighty-Nine Thousand Dollars (\$89,000.00) And Extending The Term Of The Agreement To December 30, 2024; And 2) Waiving The Competitive Request For Proposals/Qualifications And Local/Small Local Business Enterprise Requirements

EXECUTIVE SUMMARY

Approval of the proposed resolution will authorize the City Administrator to increase the existing agreement between the City of Oakland (City) and Ingenious Tactical Solutions, Ersie M. Joyner III's (ITS) by an amount not-to-exceed \$47,000.00 for a total contract maximum of \$89,000.00 to provide special advisory services to the Mayor's Office. Further, approval of the proposed resolution will authorize the City Administrator to extend the duration of the agreement from December 30, 2023 to December 31, 2024.

REASON FOR URGENCY

There is a need to take immediate action to extend the agreement to continue to enhance the public safety service delivery and ITS is uniquely situated to provide this type of support. Additionally, there is an urgency to bypass committee to prevent further delay of payment to the contractor.

BACKGROUND / LEGISLATIVE HISTORY

ITS was selected for a professional services agreement in the amount of \$42,000 in Fall 2023 because the consultant has the expertise, experience, skill and knowledge to assist the Mayor with designing and implementing strategies to reduce crime that will guide the Oakland Police

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Department, the Department of Violence Prevention, external law enforcement partners, community stakeholders and the Ceasefire Steering Committee. The principal of ITS, Ersie Joyner III, is a retired City of Oakland Captain of Police and was selected given his unique history and knowledge of the City and related community partners.

ANALYSIS AND POLICY ALTERNATIVES

The Mayor’s Office, City Administration, and City Council continue to prioritize **holistic community safety**. By continuing the agreement and extending the timeframe for special advisory services by ITS, the consultant will be able to more fully design and implement an immediate action plan to responds to crime that will guide the Oakland Police Department, the Department of Violence Prevention, community stakeholders, and the Ceasefire Steering Committee.

Waiver Of Competitive Request For Proposals/Qualifications Requirement

Oakland Municipal Code (OMC) Section 2.04.051 A requires a competitive request for proposals/qualifications (RFP/Q) proposal solicitation process. However, OMC Section 2.04.051 B permits the City Council to waive this RFP/Q requirement upon a finding and determination that it is in the best interests of the City to do so. The initial engagement with ITS was due to their unique experience and knowledge of the City. To continue the services as originally specified, staff recommend that it is in the City’s best interest to waive the competitive RFP/Q requirement and amend the City’s agreement with ITS.

FISCAL IMPACT

Funding for this consultant agreement amendment is available in the funding sources show in **Table 1** below.

FUNDING	Amount
1.1010.01111.54930.1000001.IP01	\$47,000.00

PUBLIC OUTREACH / INTEREST

No direct public outreach was conducted in the completion of this report.

COORDINATION

The RFP/Q waiver consideration was conducted in coordination with the Contract Compliance Division to ensure compliance with the City’s contracting requirements. This report and resolution were reviewed by the City Attorney and Finance Department Budget Bureau.

SUSTAINABLE OPPORTUNITIES

Economic: Crime reduction efforts and increased coordination on ceasefire efforts increases economic engagement within the City.

Environmental: No direct environmental opportunities have been identified.

Race & Equity: No direct race or equity opportunities have been identified.

ACTION REQUESTED OF THE CITY COUNCIL

Staff Recommends That The City Council Adopt A Resolution:

1. Authorizing The City Administrator To Enter Into And Negotiate The Amendment Of A Professional Services Agreement With Ingenious Tactical Solutions, Ersie M. Joyner III For The Provision Of Special Advisory Services To Increase the Not-To-Exceed Contract Amount to Eighty-Nine Thousand Dollars (\$89,000.00) And Extending The Term Of The Agreement To December 30, 2024; And
2. Waiving The Competitive Request For Proposals/Qualifications And Local/Small Local Business Enterprise Requirements

For questions regarding this report, please contact Monica Elise Davis, Deputy City Administrator, 510-238-7689.

Respectfully submitted,



Monica Elise Davis
Deputy City Administrator