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OFFICE OF THE CITY CLERK
OAKLAND

2010 DEC 23 PM 3:37

APPROVED AS TO FORM AND LEGALITY:

M. Mowdom

Deputy City Attorney

OAKLAND CITY COUNCIL

RESOLUTION No. 83157 C.M.S.

AUTHORIZE THE CITY ADMINISTRATOR TO SUPPLEMENT THE FUNDING FOR OAKLAND BUSINESS DEVELOPMENT CORPORATION IN AN AMOUNT NOT TO EXCEED \$95,800 OF ECONOMIC DEVELOPMENT INITIATIVE FUNDS FOR FISCAL YEAR 2010-2011, AND TO ACCEPT A CONTRIBUTION FROM THE OAKLAND REDEVELOPMENT AGENCY UNDER THE COOPERATION AGREEMENT IN AN AMOUNT NOT TO EXCEED \$140,912 FOR FISCAL YEAR 2010-2011, FOR A NEW TOTAL CONTRACT AMOUNT NOT TO EXCEED \$468,552 FOR COMMERCIAL LOAN UNDERWRITING SERVICES

WHEREAS, the City of Oakland has contracted with the Oakland Business Development Corporation ("OBDC") since 1979, to provide loan services and technical assistance to Oakland businesses; and

WHEREAS, OBDC effectively manages seven loan programs for the City of Oakland at present, and has demonstrated the capacity to lend to small businesses to further the City's goals of attracting, expanding, and retaining Oakland businesses, thereby creating job opportunities for low-moderate income Oakland residents; and

WHEREAS, this contract amendment will leverage the resources and expertise of the Community and Economic Development Agency ("CEDA") with those of OBDC to more effectively serve Oakland's businesses and manage the City's commercial loan portfolio; and

WHEREAS, the increase in lending activity that is expected to result from additional funding for OBDC's contracted loan underwriting services will leverage additional private capital and equity investment in Oakland businesses that otherwise may not be invested, create new jobs for Oakland's residents, and add to the City's business license tax base; and

WHEREAS, the effective partnering of resources and expertise with OBDC furthers the City Council’s goals of coordinating City services in order to attract and support businesses emphasizing sustainability (particularly the creation and retention of jobs for Oakland’s low-moderate income residents), especially in neighborhood commercial areas; and

WHEREAS, the City Council previously authorized an allocation of Community Development Block Grant (“CDBG”) funds and hereby allocates an additional \$95,800 from the Economic Development Initiative (“EDI”) funds; and

WHEREAS, additional funds for OBDC will be provided as follows:

- \$95,800 from EDI funds (2105)
- \$100,000 of Coliseum funds (Fund 7780, Org. 88659, Account No. 52921, Project C82620) and \$40,912 of Central City East Redevelopment funds (Fund 7780, Org 88699, Account No. *(to be determined)*, Project P233210), for a total contract amount of \$468,552; and

WHEREAS, the City Council finds that the Agreement with OBDC is for services of a professional or specialized nature; and

WHEREAS, the City Council finds and determines that the services under this contract will be temporary and performance of the contract shall not result in the loss of employment or salary by any person having permanent status in the competitive service; now, therefore, be it

RESOLVED: That the Council hereby authorizes the allocation of an additional \$95,800 for the OBDC contract for fiscal year 2010-2011 from the Commercial Lending Economic Development Initiative (EDI) Grant Fund (2105), Commercial Lending Org (88579), Grant-Funded Loan Expenditures Account (58311), and HUD EDI Disbursement Project (H66631); and be it

FURTHER RESOLVED: That the City hereby accepts a contribution of \$140,912 from ORA under the Cooperation Agreement; and be it

FURTHER RESOLVED: That the City Council hereby authorizes a total additional \$236,712 for the fiscal year 2010-2011 contract with OBDC for a total contract amount not to exceed \$468,552; and be it

FURTHER RESOLVED: That the City Administrator, or his designee, is authorized to conduct negotiations, execute documents, administer the contract, amend, modify or extend the agreement terms, and take any other actions necessary with respect to the contract amendment consistent with this Resolution and its basic purpose; and be it

FURTHER RESOLVED: That all agreements authorized hereunder shall be approved as to form and legality by the Office of the City Attorney and shall be placed on file in the Office of the City Clerk.

IN COUNCIL, OAKLAND, CALIFORNIA, JAN 18 2011, 2011

PASSED BY THE FOLLOWING VOTE:

AYES- BROOKS, DE LA FUENTE, KAPLAN, KERNIGHAN, NADEL, REID, SCHAAF,
AND PRESIDENT BRUNNER - 8

NOES- 0

ABSENT- 0

ABSTENTION- 0

ATTEST:



LATONDA SIMMONS
City Clerk and Clerk of the Council
of the City of Oakland, California