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CITY OF OAKLAND



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CITY HALL • 1 FRANK H. OGAWA PLAZA, 3RD FLOOR • OAKLAND, CALIFORNIA 94612

Office of the Mayor
Honorable Ronald V. Dellums
Mayor

(510) 238-3141
FAX (510) 238-4731
TDD (510) 238-7629

Letter of Nomination

December 9, 2008

The Honorable City Council
One City Hall Plaza, Second Floor
Oakland, CA 94612

Dear Council Members:

Upon nomination of the Mayor, the following persons are hereby appointed as members of the following Board or Commission:

Board of Port Commission

Pamela Calloway, Mayoral appointment to serve the term beginning July 11, 2008 and ending July 10, 2012 filling the seat previously held by Patricia Scates.

James Head, Mayoral appointment to serve the term beginning July 11, 2008 and ending July 10, 2012 filling the seat previously held by Darlene Ayers-Johnson.

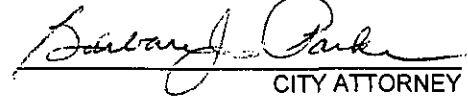
Thank you for your assistance in this matter.

Sincerely,

Ronald V. Dellums
Mayor

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APPROVED FOR FORM AND LEGALITY


CITY ATTORNEY

OAKLAND CITY COUNCIL

RESOLUTION No. _____ C.M.S.

RESOLUTION APPOINTING PAMELA CALLOWAY AND JAMES HEAD AS MEMBERS OF THE BOARD OF PORT COMMISSIONERS

WHEREAS, the City Charter creates the Board of Port Commissioners, whose members are nominated by the Mayor and approved by the City Council; and

WHEREAS, the City Charter specifies that members of the Board of Port Commissioners are to serve four year terms, which are to be staggered so that some appointments will expire every year, and appointments to fill a term of office are only to be for the remainder of that term; now, therefore, be it

RESOLVED, that by the nomination of the Mayor, the following individual is hereby reappointed to the term set forth below:

Pamela Calloway, Mayoral appointment to serve the term beginning July 11, 2008 and ending July 10, 2012 filling the seat previously held by Patricia Scates.

James Head, Mayoral appointment to serve the term beginning July 11, 2008 and ending July 10, 2012 filling the seat previously held by Darlene Ayers-Johnson.

In Council, Oakland, California,

Passed By The Following Vote:

Ayes- BROOKS, Brunner, CHANG, KERNIGHAN, Nadel, Quan, Reid, and
President De La Fuente

Noes-
Absent-
Abstention-

Attest:

LaTonda Simmons City Clerk
and Clerk of the Council
of the City of Oakland, California

OVERVIEW

Attorney and senior manager with more than 18 years of experience providing energetic, visionary leadership for nonprofit organizations and legal departments. Expertise in organization change management, strategic planning, public policy initiatives, regulatory agencies and budgeting. Proven written and oral communication skills and sound judgment in the management of nonprofit, and government and corporate agencies.

EXPERIENCE

Present • CALLOWAY & ASSOCIATES • OAKLAND, CA
Principal

Provide expertise in workforce and economic development policy and implementation

Clients include:

- California Workforce Association
- City and County of San Francisco – Communities of Opportunity Initiative
- Oakland Mayor Ronald V. Dellums—Special Assistant for Workforce; Transition Task Force on Jobs, Job Development and Workforce Investment Boards

2000 – 2005 • PRIVATE INDUSTRY COUNCIL OF SAN FRANCISCO, INC. (PIC)
SAN FRANCISCO, CA.

President, Chief Executive Officer and Chief of Staff to Workforce Investment Board

PIC is the nonprofit agency that administers employment, training and research services to San Francisco employers and job seekers at the direction of the Workforce Investment San Francisco Board.

- Provided strategic leadership and management of 138 employees at ten sites, in the administration of \$27 million annually, to provide workforce development and employment training services
- Developed strategic plans and partnerships with local, state, and federal agencies, private sector organizations and service providers to invest in San Francisco's working families, to provide training and skills upgrades for employment and advancement and for working with the business sector to meet its needs to recruit and retain a skilled workforce
- Strategically deployed resources to build an integrated One Stop System for seamless service delivery to employers and job-seekers
- Served as Chief of Staff to Workforce Investment San Francisco Board to provide policy, administrative and research support to a 49-member Board and its committees

1996 – 2000 • WORKERS TO BUSINESS OWNERS PROJECT • OAKLAND, CA
Director

The Workers to Business Owners Project was a Department of Defense demonstration program to help address the re-employment needs of Alameda County's dislocated military base workers.

- Directed a small business development center for displaced military base workers in Alameda County with a budget in excess of \$500 thousand that established 25 operating business which employed 98 people

PAMELA S. CALLOWAY

- Provided management and technical assistance to clients, including advocacy to local reuse authorities for acquisition of facilities and equipment
- Developed public information presentations and built collaborations with other East Bay small business development organizations

1990 – 1995 • FEDERAL DEPOSIT INSURANCE CORPORATION • WASHINGTON, DC *Counsel*

- Designed and implemented dispute resolution systems and contract clauses for categories of disputes and specific disputes
- Taught Basic Alternative Dispute Resolution (ADR) and Advanced Negotiation to over 1000 lawyers and credit specialists within the Resolution Trust Corporation and FDIC
- Implemented and monitored the use of ADR in three RTC/FDIC regional offices, including participation on RTC/FDIC negotiating team in numerous cases
- Prepared memoranda and provided consultation on negotiation strategy concerning use of ADR in major commercial and professional liability litigation

1988- 1990 • THE NATIONAL BANK OF WASHINGTON • WASHINGTON, DC *Vice President and Chief Counsel*

- Advised executive management of legal aspects of corporate governance matters for a \$3 billion bank holding company and subsidiaries
- Reported to and advised President and Chief Executive Officer on issues of bankruptcy filing, management of Legal Division, retained counsel and pending litigation
- Drafted periodic and special corporate filings to the Securities and Exchange Commission including the 1990 Proxy Statement for Washington Bancorporation
- Advised federally appointed Conservator on issues of preservations of bank assets and separation of bank activities from other affiliates

EDUCATION

1983 GEORGETOWN UNIVERSITY LAW CENTER • WASHINGTON, DC

- Juris Doctor

1980 FISK UNIVERSITY • NASHVILLE, TN

- Bachelor of Arts; *Summa Cum Laude*
- Phi Beta Kappa

BAR MEMBERSHIP

STATE BAR OF CALIFORNIA

COMMONWEALTH OF PENNSYLVANIA

PROFESSIONAL AND CIVIC AFFILIATIONS

United States Conference of Mayors, Workforce Development Council

National Center on Education and the Economy, Workforce Development Program

California Workforce Association –Board and Executive Committee

California Bar Association

Workforce Investment San Francisco Board

The Urban School Parents' Diversity Committee

RESUME

JAMES W. HEAD, ESQ

James W. Head has over 30 years of cumulative experience in the fields of philanthropy and grantmaking, nonprofit management and technical assistance, community and economic development, and public interest law. He currently serves as Director of Programs for the San Francisco Foundation, a regional Community Foundation based in San Francisco and providing resources and support to organizations serving five Bay Area communities in the areas of Arts and Culture, Community Development, Community Health, Education, Environment, and Social Justice. Mr. Head is responsible for a staff of 26 in the Program Department of the Foundation, directing a Foundation grantmaking budget in excess of \$20 million each year and overseeing a neighborhood based leadership program (Koshland) and a multi-cultural fellowship program.

Prior to joining the Foundation in 2004, Mr. Head served for 18 years as President of the National Economic Development and Law Center (NEDLC). NEDLC is a national nonprofit, technical assistance, research and policy, and training organization working in the areas of employment; childcare; savings and wealth building; organizational capacity building; and legal assistance to non-profit organizations, public governmental agencies, foundations, and corporations throughout the United States. A lawyer by training, Mr. Head has gained significant nonprofit management, programmatic, substantive, and legal experience working with housing and community development corporations; local, state, and federal governmental agencies; community, regional, and national foundations; corporations and businesses; and public interest and private legal organizations throughout the United States.

Mr. Head's experience and expertise extend to the following areas:

- **Philanthropy and Grantmaking.** Mr. Head works closely with the Program Staff of the Foundation to insure that resources are available to Bay Area Communities addressing the economic, social, and cultural issues impacting their residents. He provides leadership and consultation to Foundation Program Officers in strategic grantmaking in the five priority areas of the Foundation; administers a special Director of Programs grants budget; designs and incubates special projects and initiatives to address critical community needs; provides programmatic and organizational advice to the Foundation CEO and Senior Management Team; and works with the Philanthropic Services Team of the Foundation to support donor advised giving and alignment to the programmatic priorities of the Foundation. He currently serves on the Boards of the Northern California Grantmakers and the Neighborhood Funders Group.
- **Nonprofit Capacity and Management.** Mr. Head has extensive experience as a nonprofit manager, including his many years as President of NEDLC, a national intermediary with 28 staff and over \$5 million budget. He has conducted training sessions and consulted to hundreds of nonprofit organizations on management issues, and is active in several statewide and national coalitions and advisory panels of nonprofit organizations. Mr. Head served for many years as Legal Counsel of the California Community Economic Development Association (CCEDA), a statewide trade association

of nonprofits that focuses on economic community-based development and housing issues, and of which he was a founding Board member.

- **Community and Economic Development Program Implementation.** Mr. Head has over 25 years of programmatic experience in working with low-income and communities of color on community and economic development strategies that expand community services and enable individuals and families to work and build economic stability. As President of NEDLC, he provided vision, leadership, and implementation assistance as the organization pioneered new approaches to employment linkage strategies (Sectoral Initiatives); child care (Child Care Economic Impact Reports); economic self-sufficiency (Californians for Family Economic Self-Sufficiency); Savings and Wealth Building (Partnerships with the Ford and Mott Foundations on Wealth Building initiatives and investments); private financing strategies (Community Capital Investment Initiative); and applying economic strategies to racial tensions and traditional problem-solving in urban cities (Work with the 2001 Race Commission in Cincinnati, Ohio).
- **Finance and Banking Issues.** Mr. Head has extensive national and California experience negotiating with banks and other lending institutions for increased availability of credit and technical services to nonprofit development organizations working in the Housing and Community Development fields. He is a national resource to non-profit organizations on the community reinvestment act (CRA), and how nonprofit organizations can establish effective banking relationships and gain access to needed credit. From 1989 to 1991, Mr. Head served as a member of the Consumer Advisory Council of the Federal Reserve Board (FRB), an advisory body that provides input to the FRB on consumer issues, serving as chairman of the council during 1991. He is a founding board member of the California Community Economic Development Lending Initiative (CEDLI), a for-profit multi-bank community development corporation providing loans to small businesses and community economic development organizations throughout California. Mr. Head served two terms on the Community Advisory Board of Union Bank of California.
- **Nonprofit Legal Issues.** Mr. Head provides advice and assistance to nonprofit organization and Legal Services programs on legal, finance, and other development issues related to community and economic development. His previous litigation work and experience on housing and consumer issues have allowed him to develop expertise in the use of economic development strategies in litigation. He is used as a consultant to attorneys involved with litigation who are seeking to create economic development remedies in their cases. He worked for over 10 years with legal services programs in Georgia and Florida as a staff attorney, Litigation Director, and Deputy Director. He is a member and past Board President of the National Legal Aid and Defender Association, the national trade association for civil legal services and criminal public defender lawyers.
- **Community Economic Development Advisor/Consultant.** Mr. Head is a frequent advisor to foundations, local and state government, and corporations on how to utilize community and economic development strategies and build partnerships. He has provided consultation and advice to the Ford, Mott, Rockefeller, Kellogg, William and Flora Hewlett, Packard, and Greater Cincinnati Foundations; The Levi Strauss

Foundation and Company; The Clorox Company; The California Workforce Investment Board; The California Department of Education; The City of Cincinnati, Ohio; and the Cities of Oakland, San Francisco, Los Angeles, East Palo Alto, and Richmond in California. He has been a member of numerous Foundation Advisory Boards, including the Open Society Foundation of New York, the Charles Stewart Mott Foundation of Michigan, and the Columbia Foundation of San Francisco.

- **Law School Teacher.** Mr. Head has taught legal courses in trial advocacy and litigation and community economic development at a number of law schools throughout the nation, including at the University of Miami School of Law in Coral Gables, FL; Hastings College of the Law in San Francisco, CA ; Boalt Law School at UC Berkeley in Berkeley, CA; and Santa Clara Law School in Santa Clara, CA.

Mr. Head has written numerous articles and other publications on community and economic development, finance and banking issues, and has made numerous presentations, including at The Commonwealth Club of San Francisco.

EDUCATION

University of Georgia School of Law, J.D., 1977
University of Georgia, B.A. 1974
Bar Memberships in Georgia, Florida, and California