



INTER OFFICE MEMORANDUM

TO: Jesse Boudart,
Transportation Engineer

FROM: Shelley Darensburg, *SD*
Contract Compliance Supervisor

PREPARED BY: Paula Peav,
Contract Compliance
Officer

DATE: January 30, 2025

SUBJECT: Compliance Analysis- HSIP 10 SCI Project Construction
Project No. 1006185

The assigned Contract Compliance Officer conducted a compliance analysis of six (6) bids submitted to the City in response to the above referenced project. Below are the results of the compliance evaluations for the most recent L/SLBE Program for, (a) the minimum 50% Local and Small Local Business Enterprise (L/SLBE) participation requirement.

<i>Responsive with L/SLBE</i>		PROPOSED PARTICIPATION					EARNED CREDITS AND DISCOUNTS		
Company Name	Original Bid Amount	Total L/SLBE	LPG/LBE	SLBE	*VSLBE	L/SLBE/VSLBE *Trucking	Total Credited	Earned Bid Discounts	Adjusted Bid Amount
Rapid Grading Services	\$1,600,000	50.01%	22.5%	27.51%	0.00%	100%	50.01%	2%	\$1,568,000.00
Bay Construction Co	\$1,750,315	75.67%	0.00%	75.67%	0.00%	100%	75.67%	4%	\$1,680,302.40
Beliveau Engineering Contractors Inc	\$1,939,421	80.67%	2.84%	77.83%	0.00%	100%	80.66%	5%	\$1,842,449.95
McGuire & Hester	\$2,248,941	108.39%	64.59%	18.64%	25.17%	100%	83.81%	5%	\$2,136,493.95

Comments: As noted above, all firms met the minimum 50% L/SLBE participation requirement and earned bid discount points.

<i>Non-Responsive with L/SLBE</i>		PROPOSED PARTICIPATION					EARNED CREDITS AND DISCOUNTS		
Company Name	Original Bid Amount	Total L/SLBE	LBE	SLBE	*VSLBE	L/SLBE/VSLBE Trucking	Total Credited	Earned Bid Discounts	Adjusted Bid Amount
Zara Construction Inc	\$2,099,996.83	47.03%	0.00%	0.00%	47.03%	0.00%	0.00%	0.00%	NA
Ray's Electric	\$2,407,723.00	82.77%	58.69%	24.08%	0.00%	0.00%	0.00%	0.00%	NA

Comments: As noted above, both firms failed to meet the minimum 50% L/SLBE and 50% SLBE Trucking requirement. Therefore, they are non-responsive to the L/SLBE program.

For questions or comments, please contact Paula Peav, Contract Compliance Officer at (510) 238-3190.

LBE/SLBE PARTICIPATION BIDDER 1

Project Name: HSIP 10 SCI PROJECT CONSTRUCTION														
Project No.: 1006185		Engineers Est: \$1,671,283					Under/Over Engineers Estimate: 71,283							
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	*VSLBE double counted value	Total	L/SLBE	Total	TOTAL	For Tracking Only			
							LBE/SLBE	Trucking	Trucking	Dollars	Ethn.	MBE	WBE	
PRIME	Rapid Grading Services	Hayward	UB								549,734	NL		
Trucking/hauling	Rapid Trans	Oakland	CB	280,000			280,000	280,000	280,000	280,000	280,000	AI		\$280,000
Materials Supplier	Gallagher & Burk	Oakland	CB	50,000			50,000			50,000	50,000	C		
Materials Supplier	Argent Materials	Oakland	CB	30,000			30,000			30,000	30,000	C		
Striping	Bayside Stripe & Seal	Petaluma	UB							89,926	89,926	NL		
Landscape	Los Loza Inc	Castro Valley	UB							86,920	86,920	NL		
Materials Supplier	Central Concrete	Oakland	UB							53,000	53,000	NL		
Materials Supplier	Westside Concrete Materials	Hayward	UB							20,200	20,200	NL		
Electric	C&C Electric	Oakland	CB		440,220		440,220			440,220	440,220	AP	440,220	
Project Totals				\$360,000	\$440,220	\$0	\$800,220	\$280,000	\$280,000	\$1,600,000		\$440,220	\$280,000	
				22.50%	27.51%	0.00%	50.01%	100%	100%	100%		27.51%	17.50%	
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.											Ethnicity AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO = Multiple Ownership			
LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise LBE/LPG = Local Produced Goods LBE						UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise								



DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS

Contracts and Compliance Unit

PROJECT EVALUATION FORM

PROJECT NO.: 1006185

PROJECT NAME: HSIP 10 SCI PROJECT CONSTRUCTION

CONTRACTOR: Rapid Grading Services

Engineer's Estimate:
\$1,671,283

Contractors' Bid Amount
\$1,600,000.00

Over/Under Engineer's Estimate
\$71,283.00

Discounted Bid Amount:
\$1,568,000.00

Amount of Bid Discount
\$32,000.00

Discount Points:
2%

1. Did the 50% local/small local requirements apply?

YES

2. Did the contractor meet the 50% requirement?

YES

- a) % of LBE participation
- b) % of SLBE participation
- c) % of VSLBE participation
- d) Total % of L/S/VSLBE

PROPOSED	CREDITED
<u>22.50%</u>	<u>22.50%</u>
<u>27.51%</u>	<u>27.51%</u>
<u>0.00%</u>	<u>0.00%</u>
<u>50.01%</u>	<u>50.01%</u>

3. Did the contractor meet the Trucking requirement?

YES

a) Total SLBE/LBE trucking participation

100%

4. Did the contractor receive bid discounts?

YES

(If yes, list the percentage received)

2%

5. Additional Comments.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

1/30/2025

Date

Reviewing
Officer:

Paula Peav

Date: 1/30/2025

Approved By:

Shelley Darensburg

Date: 1/30/2025

LBE/SLBE PARTICIPATION BIDDER 2

Project Name:		HSIP 10 SCI PROJECT CONSTRUCTION												
Project No.:		Engineers Est:		\$1,671,283		Under/Over Engineers Estimate:		1,671,283						
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	*VSLBE double counted value	Total	L/SLBE	VSLBE	Total	TOTAL	For Tracking Only		
							LBE/SLBE	Trucking	Trucking	Trucking	Dollars	Ethn.	MBE	WBE
PRIME Electrical Striping Trucking	Bay Construction Co	Oakland	CB		1,309,485		1,309,485				1,309,485	AP	1,309,485	
	Gremelli Industries	San Rafael	UB								375,400	NL		
	Striping Graphics	Cotati	UB								50,430	NL		
	S & S Trucking	Oakland	CB		15,000		15,000	15,000		15,000	15,000	H	15,000	
Project Totals				\$0	\$1,324,485	\$0	\$1,324,485	\$15,000	\$0	\$15,000	\$1,750,315		\$1,324,485	\$0
				0.00%	75.67%	0.00%	75.67%	100.00%	0.00%	100.00%	100.00%		75.67%	0.00%
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.												Ethnicity AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO = Multiple Ownership		
LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise												UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise		



DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS

Contracts and Compliance Unit

PROJECT EVALUATION FORM

PROJECT NO.: 1006185

PROJECT NAME: HSIP 10 SCI PROJECT CONSTRUCTION

CONTRACTOR: Bay Construction Co

Engineer's Estimate:
\$1,671,283

Contractors' Bid Amount
\$1,750,315.00

Over/Under Engineer's Estimate
-\$79,032.00

Discounted Bid Amount:
\$1,680,302.40

Amount of Bid Discount
\$70,012.60

Discount Points:
4%

1. Did the 50% local/small local requirements apply?

YES

2. Did the contractor meet the 50% requirement?

YES

- a) % of LBE participation
- b) % of SLBE participation
- c) % of VSLBE participation
- d) Total % L/SLBE participation

PROPOSED	CREDITED
<u>0.00%</u>	<u>0.00%</u>
<u>75.67%</u>	<u>75.67%</u>
<u>0.00%</u>	<u>0.00%</u>
<u>75.67%</u>	<u>75.67%</u>

3. Did the contractor meet the Trucking requirement?

YES

- a) Total SLBE/LBE trucking participation

100%

4. Did the contractor receive bid discounts?

YES

(If yes, list the percentage received)

4%

5. Additional Comments.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

1/30/25

Date

Reviewing
Officer:

Paula Peav

Date: 1/30/2025

Approved By:

Shelley Darensburg

Date: 1/30/2025

LBE/SLBE PARTICIPATION BIDDER 3

Project Name: HSIP 10 SCI PROJECT CONSTRUCTION														
Project No.: 1006185		Engineers Est: \$1,671,283					Under/Over Engineers Estimate: 1,671,283							
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	*VSLBE double counted	Total	L/SLBE	VSLBE	Total	TOTAL Dollars	For Tracking Only		
							LBE/SLBE	Trucking	Trucking	Trucking		Ethn.	MBE	WBE
PRIME	Beliveau Engineering Contractors Inc	Oakland	CB		1,484,366		1,484,366				1,484,366	C		
Trucking	S & S Trucking	Oakland	CB		25,000		25,000	25,000		25,000	25,000	H	25,000	
Electrical	Radman Electric	Hayward	UB								85,500	C		
Striping & Signs	Striping Graphics	Cotati	UB								74,930	C		
Electrical Supply	JAMS Services	Livermore	UB								164,625	C		
Asphat Supply	Gallagher Burke	Oakland	CB	30,000			30,000				30,000	C		
Rock Supply	Argent Materials	Oakland	CB	25,000			30,000				25,000	C		
Concrete Supply	Allied Concrete	Oakland	UB								50,000	C		
Project Totals				\$55,000	\$1,509,366	\$0	\$1,569,366	\$25,000	\$0	\$25,000	\$1,939,421		\$25,000	\$0
				2.84%	77.83%	0.00%	80.66%	100.00%	0.00%	100.00%	100.00%		1.29%	0.00%
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.												Ethnicity AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO = Multiple Ownership		
<div style="display: flex; justify-content: space-between;"> <div> LBE = Local Business Enterprise SLBE = Small Local Business Enterprise Total LBE/SLBE = All Certified Local and Small Local Businesses NPLBE = NonProfit Local Business Enterprise NPSLBE = NonProfit Small Local Business Enterprise </div> <div> UB = Uncertified Business CB = Certified Business MBE = Minority Business Enterprise WBE = Women Business Enterprise </div> </div>														

DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS**Contracts and Compliance Unit****PROJECT EVALUATION FORM****PROJECT NO.:** 1006185**PROJECT NAME:** HSIP 10 SCI PROJECT CONSTRUCTION**CONTRACTOR:** Beliveau Engineering Contractors Inc**Engineer's Estimate:**
\$1,671,283**Contractors' Bid Amount**
\$1,939,421.00**Over/Under Engineer's Estimate**
-\$268,138.00**Discounted Bid Amount:**
\$1,842,449.95**Amount of Bid Discount**
\$96,971.05**Discount Points:**
5%

1. Did the 50% local/small local requirements apply?

YES

2. Did the contractor meet the 50% requirement?

YES

a) % of LBE participation

PROPOSED	CREDITED
<u>2.84%</u>	<u>2.84%</u>

b) % of SLBE participation

77.83%

c) % of VSLBE participation

0.00%

d) Total % of L/S/VSLBE participation

80.66%

3. Did the contractor meet the Trucking requirement?

YES

a) Total SLBE/LBE trucking participation

100%

4. Did the contractor receive bid discounts?

YES

(If yes, list the percentage received)

5%

5. Additional Comments.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

1/30/2025

Date

**Reviewing
Officer:***Paula Peav***Date:****1/30/2025****Approved By:***Shelley Darensburg***Date:****1/30/2025**

LBE/SLBE PARTICIPATION BIDDER 4

Project Name:		HSIP 10 SCI PROJECT CONSTRUCTION												
Project No.: 1006185		Engineers Est: \$1,671,283					Under/Over Engineers Estimate: 1,671,283							
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	*VSLBE double counted value	Total	L/SLBE	VSLBE	Total	TOTAL Dollars	For Tracking Only		
							LBE/SLBE	Trucking	Trucking	Trucking		Ethn.	MBE	WBE
PRIME	McGuire & Hester	Oakland	CB	1,408,016			1,408,016				1,408,016	C		
Striping Underground	Striping Graphics	Cotati	UB								74,930	C		
	Ceav Co	Oakland	CB			239,995	239,995				239,995	C		
Survey/Staking	Mike O'Dell Surveys	SF	UB								19,300	C		
Supply Aggregate Base	Argent Materials	Oakland	CB	6,500			6,500				6,500	C		
Asphalt Concrete Supplier	Gallagher & Burk Inc	Oakland	CB	38,000			38,000				38,000	C		
Trucking	Curbside Trucking LLC	Oakland	CB			43,000	43,000		43,000	43,000	43,000	AA	43,000	
Electrical	C&C Electric	Oakland	CB		419,200		419,200				419,200	AP	419,200	
Project Totals				\$1,452,516	\$419,200	\$282,995	\$2,154,711	\$0	\$43,000	\$43,000	\$2,248,941		\$462,200	\$0
				64.59%	18.64%	25.17%	108.39%	0.00%	100.00%	100.00%	100.00%		20.55%	0.00%
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.												Ethnicity		
<div>LBE = Local Business Enterprise</div> <div>SLBE = Small Local Business Enterprise</div> <div>Total LBE/SLBE = All Certified Local and Small Local Businesses</div> <div>NPLBE = NonProfit Local Business Enterprise</div> <div>NPSLBE = NonProfit Small Local Business Enterprise</div> <div>UB = Uncertified Business</div> <div>CB = Certified Business</div> <div>MBE = Minority Business Enterprise</div> <div>WBE = Women Business Enterprise</div>												AA = African American		
												AI = Asian Indian		
												AP = Asian Pacific		
												C = Caucasian		
												H = Hispanic		
												NA = Native American		
												O = Other		
												NL = Not Listed		
												MO - Multiple Ownership		

DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS**Contracts and Compliance Unit****PROJECT EVALUATION FORM****PROJECT NO.: 1006185****PROJECT NAME: HSIP 10 SCI PROJECT CONSTRUCTION****CONTRACTOR: McGuire & Hester****Engineer's Estimate:
\$1,671,283****Contractors' Bid Amount
\$2,248,941.00****Over/Under Engineer's Estimate
-\$577,658.00****Discounted Bid Amount:
\$2,136,493.95****Amount of Bid Discount
\$112,447.05****Discount Points:
5%**

1. Did the 50% local/small local requirements apply?

YES

2. Did the contractor meet the 50% requirement?

YES

a) % of LBE participation

<u>PROPOSED</u>	<u>CREDITED</u>
<u>64.59%</u>	<u>40.00%</u>

b) % of SLBE participation

18.64%

c) % of VSLBE participation

25.17%

d Total % of L/S/VSLBE participation

108.39%

3. Did the contractor meet the Trucking requirement?

YES

a) Total SLBE/LBE trucking participation

100%

4. Did the contractor receive bid discounts?

YES

(If yes, list the percentage received)

5%

5. Additional Comments.

VSLBE participation is double counted.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

1/30/2025

Date

**Reviewing
Officer:***Paula Peav***Date:****1/30/2025****Approved By:***Shelley Darensburg***Date:****1/30/2025**

LBE/SLBE PARTICIPATION BIDDER 5

Project Name: HSIP 10 SCI PROJECT CONSTRUCTION															
Project No.: 1006185		Engineers Est: \$1,671,283					Under/Over Engineers Estimate: 1,671,283								
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	*VSLBE double counted value	Total	L/SLBE	VSLBE	Total	TOTAL Dollars	For Tracking Only			
							LBE/SLBE	Trucking	Trucking	Trucking		Ethn.	MBE	WBE	
PRIME Concrete Electrical Striping	Zara Construction Inc	Sacramento	UB								1,162,781.83	NL			
	Cooper Construction and Engineering	Oakland	CB			493,815	493,815				493,815	AA	493,815		
	Gremelli Industries	San Rafael	UB								375,400	NL			
	Bayside Stripe and Seal	Petaluma	UB								68,000	NL			
Project Totals				\$0	\$0	\$493,815	\$493,815	\$0	\$0	\$0	\$2,099,996.83		\$493,815	\$0	
				0.00%	0.00%	47.03%	47.03%	0.00%	0.00%	0.00%	100.00%		23.52%	0.00%	
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.											Ethnicity AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO = Multiple Ownership				
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DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS**Contracts and Compliance Unit****PROJECT EVALUATION FORM****PROJECT NO.:** 1006185**PROJECT NAME:** HSIP 10 SCI PROJECT CONSTRUCTION**CONTRACTOR:** Zara Construction Inc**Engineer's Estimate:**
\$1,671,283**Contractors' Bid Amount**
\$2,099,996.83**Over/Under Engineer's Estimate**
-\$428,713.83**Discounted Bid Amount:**
NA**Amount of Bid Discount**
\$0.00**Discount Points:**
0%

1. Did the 50% local/small local requirements apply?

YES

2. Did the contractor meet the 50% requirement?

NO

- a) % of LBE participation
- b) % of SLBE participation
- c) % of VSLBE participation
- d) Total % of L/S/VLSBE participation

PROPOSED	CREDITED
<u>0.00%</u>	<u>0.00%</u>
<u>0.00%</u>	<u>0.00%</u>
<u>47.03%</u>	<u>0.00%</u>
<u>47.03%</u>	<u>0.00%</u>

3. Did the contractor meet the Trucking requirement?

NO

a) Total SLBE/LBE trucking participation

0%

4. Did the contractor receive bid discounts?

NO

(If yes, list the percentage received)

0%

5. Additional Comments.

Firm failed to meet the 50% L/SLBE and 50% SLBE Trucking requirement. Therefore, they are non-responsive to the L/SLBE program.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

1/30/2025

Date

**Reviewing
Officer:***Paula Peav***Date:** 1/30/2025**Approved By:***Shelley Darensburg***Date:** 1/30/2025

LBE/SLBE PARTICIPATION BIDDER 6

Project Name: HSIP 10 SCI PROJECT CONSTRUCTION														
Project No.: 1006185		Engineers Est: \$1,671,283					Under/Over Engineers Estimate: 1,671,283							
Discipline	Prime & Subs	Location	Cert. Status	LBE/LPG	SLBE	*VSLBE double counted value	Total	L/SLBE	VSLBE	Total	TOTAL Dollars	For Tracking Only		
							LBE/SLBE	Trucking	Trucking	Trucking		Ethn.	MBE	WBE
PRIME Drainage & Excavation Traffic Control Material	Ray's Electric	Oakland	CB	1,386,646			1,386,646				1,386,646.14	C		
	Mosto Construction	Oakland	CB		559,917		559,917				559,917	H	559,917	
	Level Construction	Oakland	CB		19,981		19,981				19,980.61	C		
AC Material	Gallagher & Burk	Oakland	CB	26,393			26,393				26,392.50	C		
Electrical	JAM Services	Livermore	UB								164,625	C		
Striping	Striping Graphics	Cotati	UB								74,930	C		
Landscape	Los Loza Inc	Hayward	UB								86,920	H	86,920	
Traffic Control	DR Traffic Control	SF	UB								40,900	AP	40,900	
Concrete														
Material	Central Concrete	San Jose	UB								47,411.75	C		
Project Totals				\$1,413,039	\$579,898	\$0	\$1,992,936	\$0	\$0	\$0	\$2,407,723		\$687,737	\$0
				58.69%	24.08%	0.00%	82.77%	0.00%	0.00%	0.00%	100.00%		28.56%	0.00%
Requirements: The 50% requirements is a combination of 25% LBE and 25% SLBE participation. An SLBE firm can be counted 100% towards achieving 50% requirements. A VSLBE's participation is double counted toward meeting the requirements.											Ethnicity AA = African American AI = Asian Indian AP = Asian Pacific C = Caucasian H = Hispanic NA = Native American O = Other NL = Not Listed MO - Multiple Ownership			
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DEPARTMENT OF WORKPLACE & EMPLOYMENT STANDARDS**Contracts and Compliance Unit****PROJECT EVALUATION FORM****PROJECT NO.: 1006185****PROJECT NAME: HSIP 10 SCI PROJECT CONSTRUCTION****CONTRACTOR: Ray's Electric****Engineer's Estimate:
\$1,671,283****Contractors' Bid Amount
\$2,407,723.00****Over/Under Engineer's Estimate
-\$736,440.00****Discounted Bid Amount:
NA****Amount of Bid Discount
\$0.00****Discount Points:
0%**

1. Did the 50% local/small local requirements apply?

YES

2. Did the contractor meet the 50% requirement?

NO

a) % of LBE participation

PROPOSED CREDITED**58.69% 0.00%**

b) % of SLBE participation

24.08% 0.00%

c) % of VSLBE participation

0.00% 0.00%

d Total % of L/S/VSLBE participation

82.77% 0.00%

3. Did the contractor meet the Trucking requirement?

NO

a) Total SLBE/LBE trucking participation

0%

4. Did the contractor receive bid discounts?

NO

(If yes, list the percentage received)

0%

5. Additional Comments.

Firm failed to meet the 50% L/SLBE and 50% SLBE Trucking requirement. Therefore, they are non-responsive to the L/SLBE program.

6. Date evaluation completed and returned to Contract Admin./Initiating Dept.

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Officer:***Paula Peav***Date: 1/30/2025****Approved By:***Shelley Darensburg***Date: 1/30/2025**